

# Introduction to Game Theory

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## Exercise Sheet 5

Due: Thursday, June 19, 2020

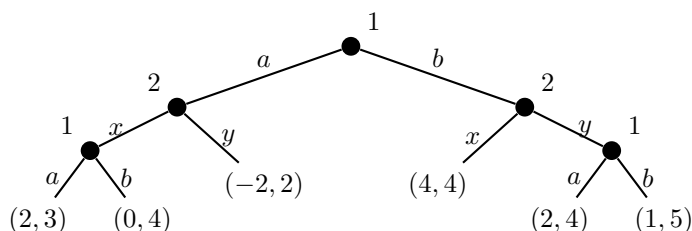
**Exercise 5.1** (Uniqueness of SPE, 2 + 1 points)

Let  $\Gamma$  be an extensive two-player game with  $s^*$  and  $r^*$  being subgame perfect equilibria of  $\Gamma$ . Show (for  $i \in N$ ):

- (a) If  $\Gamma$  is a ZSG, then  $u_i(O(s^*)) = u_i(O(r^*))$ .
- (b) For general extensive games,  $u_i(O(s^*)) = u_i(O(r^*))$  is not necessarily true.

**Exercise 5.2** (Subgame perfect equilibria, 2 points)

Determine all subgame perfect equilibria of the extensive form game defined by the following game tree.



**Exercise 5.3** (Extensive Games, 1 + 1 + 1 points)

The owner of a retail chain  $R$  operates stores in  $K$  cities. In each city  $k$ ,  $1 \leq k \leq K$ , there is a potential competitor  $C_k$  who can decide to open up a store ( $O_k$ ) or to stay out of business ( $\neg O_k$ ). If competitor  $C_k$  opens a store,  $R$  can either start a price war ( $P_k$ ) or ignore the competitor ( $\neg P_k$ ). The competitors make their decisions sequentially, i.e. when  $C_k$  makes its decision,  $C_1, \dots, C_{k-1}$  have already made their decisions and  $C_k$  is aware of their choice and the reactions of  $R$ . In every city  $k$  competitor  $C_k$  gets payoff 0 if he chooses to stay out of business, payoff 2 if he opens a store and  $R$  is not starting a price war, and payoff  $-2$  if he opens a store and  $R$  starts a price war. The retail chain owner  $R$  gets a payoff of  $3K$  if no competitor opens a store. For every competitor opening a store  $R$ 's payoff is reduced by 2. For every price war  $R$  decides to start the payoff is additionally reduced by 1. Regard the special case of  $K = 2$ .

- (a) Model this situation as an extensive game with perfect information and specify the game tree.
- (b) Specify each players set of strategies.
- (c) Determine a subgame perfect equilibrium.