

# Introduction to Game Theory

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## Exercise Sheet 5 — Solutions

### Exercise 5.1 (Uniqueness of SPE, 2 + 1 points)

Let  $\Gamma$  be an extensive two-player game with  $s^*$  and  $r^*$  being subgame perfect equilibria of  $\Gamma$ . Show (for  $i \in N$ ):

- (a) If  $\Gamma$  is a ZSG, then  $u_i(O(s^*)) = u_i(O(r^*))$ .

#### Solution:

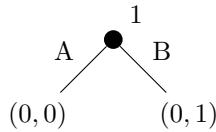
Let  $G = \langle N, (A_i), (v_i) \rangle$  be the induced strategic game of  $\Gamma$ , s.t.  $N = \{1, 2\}$ ,  $A_i = \{s_i : H_i \rightarrow \bigcup_{h \in H_i} A(h) \mid \forall h \in H_i : s_i(h) \in A(h)\}$ , where  $H_i = \{h \in H \setminus Z \mid P(h) = i\}$ , and  $v_i(s_1, s_2) = u_i(O(s_1, s_2))$ .

Let  $s^*$  and  $r^*$  be subgame-perfect equilibria of  $\Gamma$ . Then  $s^*$  and  $r^*$  are also Nash equilibria in  $G$ . According to the maximinimizer theorem, all Nash equilibria of a ZSG have the same payoffs. Thus,  $v_1(s^*) = v_1(r^*)$  and  $v_2(s^*) = v_2(r^*)$ , and, accordingly,  $u_1(O(s^*)) = u_1(O(r^*))$  and  $u_2(O(s^*)) = u_2(O(r^*))$ .

- (b) For general extensive games,  $u_i(O(s^*)) = u_i(O(r^*))$  is not necessarily true.

#### Solution:

Consider the extensive game  $\Gamma = \langle N, H, P, (u_i) \rangle$  with  $N = \{1, 2\}$ ,  $H = \{\langle \rangle, \langle A \rangle, \langle B \rangle\}$ ,  $P = \{\langle \rangle \mapsto 1\}$ ,  $u_1(\langle A \rangle) = u_1(\langle B \rangle) = u_2(\langle A \rangle) = 0$  and  $u_2(\langle B \rangle) = 1$ , i.e.,

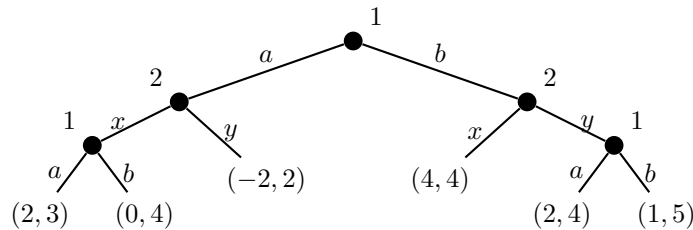


Both  $s^* = (s_1^*, s_2^*) = (\{\langle \rangle \mapsto A\}, \emptyset)$  and  $r^* = (r_1^*, r_2^*) = (\{\langle \rangle \mapsto B\}, \emptyset)$  are SPE, but their payoffs differ:

$$u(O(s^*)) = u(\langle A \rangle) = (0, 0) \neq (0, 1) = u(\langle B \rangle) = u(O(r^*)).$$

### Exercise 5.2 (Subgame perfect equilibria, 2 points)

Determine all subgame perfect equilibria of the extensive form game defined by the following game tree.



#### Solution:

SPEs are:  $(aaa, xy), (baa, xx), (baa, xy)$

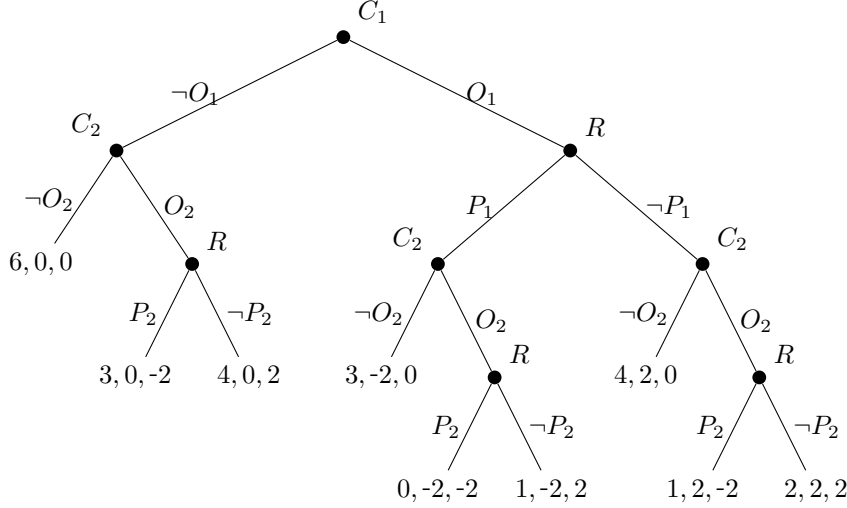
### Exercise 5.3 (Extensive Games, 1 + 1 + 1 points)

The owner of a retail chain  $R$  operates stores in  $K$  cities. In each city  $k$ ,  $1 \leq k \leq K$ , there is a potential competitor  $C_k$  who can decide to open up a store ( $O_k$ ) or to stay out of business ( $\neg O_k$ ). If competitor  $C_k$  opens a store,  $R$  can either start a price war ( $P_k$ ) or ignore the competitor ( $\neg P_k$ ). The competitors make their decisions sequentially, i.e. when  $C_k$  makes its decision,  $C_1, \dots, C_{k-1}$  have already made their decisions and  $C_k$  is aware of their choice and the reactions of  $R$ . In every city  $k$  competitor  $C_k$  gets payoff 0 if he chooses to stay out of business, payoff 2 if he opens a store and  $R$  is not starting a price war, and payoff  $-2$  if

he opens a store and  $R$  starts a price war. The retail chain owner  $R$  gets a payoff of  $3K$  if no competitor opens a store. For every competitor opening a store  $R$ 's payoff is reduced by 2. For every price war  $R$  decides to start the payoff is additionally reduced by 1. Regard the special case of  $K = 2$ .

- (a) Model this situation as an extensive game with perfect information and specify the game tree.

**Solution:**



Note: payoffs are given in the order  $(R, C_1, C_2)$ .

- (b) Specify each players set of strategies.

**Solution:**

$$S_R = \{P_1 P_2 P_2 P_2, P_1 P_2 P_2 \neg P_2, \dots, \neg P_1 \neg P_2 \neg P_2 \neg P_2\}$$

$$S_{C_1} = \{O_1, \neg O_1\}$$

$$S_{C_2} = \{O_2 O_2 O_2, O_2 O_2 \neg O_2, \dots, \neg O_2 \neg O_2 \neg O_2\}$$

Note: Each strategy is written as a string of actions at decision nodes of the respective player as visited in a breadth-first order. For example,  $O_2 \neg O_2 O_2$  denotes the following strategy of player  $C_2$ :  $\{\langle \neg O_1 \rangle \rightarrow O_2, \langle O_1, P_1 \rangle \rightarrow \neg O_2, \langle O_1, \neg P_1 \rangle \rightarrow O_2\}$ .

- (c) Determine a subgame perfect equilibrium.

**Solution:**

$$(s_R, s_{C_1}, s_{C_2}) = (\neg P_1 \neg P_2 \neg P_2 \neg P_2, O_1, O_2 O_2 O_2)$$