



A Berkshire Hathaway Company

<b>Proposal Submitted To</b> Van Osdel Construction		<b>Attention</b> James Russell		<b>Phone</b> (360) 687-8636	<b>Fax</b> (360) 687-7677	<b>Date</b> 10/14/10
				<b>Job Name</b> DHL T.I. Flooring Options		<b>Job #</b> 25943
<b>Street</b> PO Box 1057				<b>Job Street</b> 15617 NE Airport Way		<b>Proposal ID</b> 37368
<b>City, State and Zip</b> Battle Ground, WA 98604	<b>Architect</b>	<b>Date of Plans</b>	<b>Add #</b>	<b>Job City, State and Zip</b> PORTLAND, OR 97230	<b>Customer Job #</b> None	<b>Customer PO</b> None

We hereby submit specifications and estimates for:

Item Description	Price
(1) DEMO: Pull-up & recycle/dispose of existing carpet	\$440.00
(2) CARPET: Pro Logis Standard. *Supply & Glue Down carpet in front office & Back office area per plan.	\$3,280.00
(3) VCT: Over existing VCT *S&I Armstrong Std. Excelon (1-color) over existing VCT. Note: Existing VCT needs to be stripped prior by VOC.	\$705.00
(4a) RESTROOM DEMO & PREP: *Demo & remove all vinyl and prep floor for new vinyl.	\$210.00
(4b) VINYL: 1 Restroom (7x7) *S&I Magna vinyl with heat-welded seams & 6" self-cove	\$525.00
(5) WALL BASE & REDUCER: *S&I Roppe 4" toe wall base & reducer strip thru-out.	\$700.00
<b>Base Bid Total:</b>	<b>\$5,860.00</b>

**Proposal Inclusions and Exclusions:**

1. EXCLUSIONS: \* Abnormal subfloor preparation, ie: leveling, grinding, ramping, floating, sealing.\*Overtime Labor \* Janitorial Services. \* Temporary Heat or Power. \* Protective Coverings. \* Demolition and Removal.

Customer: Van Osdel Construction Signed: \_\_\_\_\_ Date: \_\_\_\_\_

**We PROPOSE to perform the work complete in accordance with the specifications and as described above for the SUM of:**

**Signature:** \_\_\_\_\_ **Chris Abbott**    **Cell: (503) 502-2013**    **\$5,860.00**

**Conditions of Proposal:**

1. This proposal may be withdrawn if not accepted within 30 days of its issuance. Spectra will consider reasonable requests to engage in negotiations for revisions to this Proposal, including signing a subcontract that incorporates the terms of this Proposal. A proposal not accepted within 30 days will be subject to price escalation for materials.
2. This proposal is subject to credit review and approval. Payment terms are net 30 days. Past due invoices are subject to service charges of 1.5% per month (18% per annum). In the case of any default, Customer shall pay Spectra's reasonable attorney fees and costs, including those on any appeal, even if no suit or action is filed.
3. All work shall be performed in a workmanlike manner according to industry standards. Areas to receive flooring shall be free and clear of debris. Any changes to the work shall be performed only after execution of a written change order.
4. Prior to commencement of Spectra's work: (a) Customer shall test all concrete sub floors receiving flooring for vapor emission levels and alkalinity per ASTM F-1869 and provide written results to Spectra, including a list of any sealers applied to the concrete sub floor; (b) If Customer does not provide such reports at least 10 days prior to commencement of Spectra's work, then Customer shall provide Spectra with access to all concrete sub floors for appropriate testing and Customer shall be responsible for the costs of such testing; and (c) Any concrete sub floors not meeting manufacturers' requirements for installation will require correction or the execution of a separate waiver agreement.
5. All work is contingent upon strikes, accidents or delays beyond Spectra's control. Customer shall carry insurance for all hazards, including fire. Spectra's workers are fully covered by Worker's Compensation and Liability Insurance.
6. Customer represents and warrants that: (a) the project site contains no hazardous or other dangerous substances, either exposed or concealed; or (b) Customer has given written notice to Spectra of all such substances and their location(s). To the fullest extent permitted by law, Customer shall indemnify, defend and hold Spectra harmless from any damage, claim, loss, expense and attorney fees related to Spectra's liability, if any, including any federal or state statute related to hazardous or other dangerous substances.
7. Spectra is fully licensed, bonded, and insured. This proposal does not include participation in any OCIP/CCIP or related programs. Requests for Spectra to participate in such programs may result in additional costs.

**Contract License #: 125024**

**Expire Date : 9/5/2011**

**ACCEPTANCE OF PROPOSAL: The above prices, specifications, and conditions are satisfactory and are hereby ACCEPTED.  
You are authorized to do the work as specified.**

**Customer:** Van Osdel Construction    **Signed:** \_\_\_\_\_    **Date:** \_\_\_\_\_