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| Georgina Adriana Rodriguez Castro  rESIDENCIAL jEREZ, hEREDIA, cOSTA RICA, 506 8844-9831.  georgina.rodriguezc12 hotmail.com | | | |
| Profile | | |
| Financial Planning and Accounting Manager.  15 years of experience in Multinational Companies. Role model in leadership, team work, develop high performance teams, commitment, Collaboration, Positive Attitude.  Expert in analytical skills, business programs as Sap, Business Warehouse, Essbase, Excel, Word, Power Point, propose action plans in order to achieve the goals. Successful career in financial and business strategies and solutions. Budgeting expert for Central America and the Caribbean, control of sales, costs, inventory levels, price, discounts and promotions.  Expert analysis and statistical interpretation Leader of cost reduction in manufacturing process. Leader in SAP of Finance and Accounting Implementation Projects.  Implementation of financial strategies.  Financial analysis for acquisitions of new businesses Leader in financial reporting package with accuracy, integrity, and Consolidation of Financial Statements.  Excellent interpersonal relationships. | | |
| Experience | | |
| 06/04/2015 a 31/01/2016 | STEINCORP | Escazú, San José |
| Regional Controller Manager   * Lead, control, develop, evaluate and propose policies and procedures for processing accounting and financial information. * I changed the method of accounting for commercial expenses with savings by USD$580K in 2015. * Prepared policies and procedures internal and external in order to ensure the control for each process * Control of discounts, * I received increase salary in the 4 month in the company for high performance | | |
| 10/11/2013 a 01/03/2015 | AGROINDUSTRIAL PROAVE | Alajuela, Costa Rica |
| Financial Planning & Administrative Manager   * Lead projects of cost reduction. * Capex Reporting with investments in the purchase of fixed assets with useful life in order to capitalize. * Lead the financial reporting package on time, with accuracy in order to share to General Manager, Finance Director and Shareholders. * Prepared analysis of variances in sales, cost and expenses. * Lead the annual budget, forecast in a monthly basis * Control of expenses. * Control of prices. * Control of discounts * Control of profitability by month * Prepare action plans in sales, cost and expenses in order to ensure the annual budget. * Evaluate new business opportunities, new products and spending initiatives with financial scenarios (e.g. revenues, margin, cost etc.). * Provide direction and be a mentor to Finance analysts, ensuring the finance team provides efficient and effective support to the manufacturing site and provide accurate and timely submissions to site, division & corporate. * Stabilize the cost with a team for Sap implementation. | | |
| 01/01/2011 a 31/10/2013 | NOVARTIS | San José, Costa Rica |
| Financial Planning Manager   * Executive Committee member. * Strategy and control of prices by country. * Control of discounts and promotions. * Control of inventory levels * Control the Costs (Standard Cost) * Lead the anual buget * Control and analysis of variances in sales, cost and expenses. * Review and analysis of payment by sales commissions. * Prepare and submit monthly reports * Identify risks and opportunities * Lead the Income Statements consolidation * I receive a recognition because in a team achieve USD$6 MM in oncology business (I prepared three financial business cases and the global team approved one. | | |
| 01/06/2008 a 01/12/2010 | PFIZER | San José, Costa Rica |
| Financial Planning Manager   * Strategy and control of prices by country. * Control of discounts and promotions. * Control of inventory levels * Control the Costs (Standard Cost) * Lead the annual buget * Control and analysis of variances in sales, cost and expenses. * Prepare and submit monthly reports (SAP-ESSBASE) * Identify risks and opportunities * Lead the Income Statements consolidation * Lead savings in Standard cost by USD$600K for the Mark Up.( Intercompany relationships) | | |
| 01/03/2000 a 01/05/2008 PROCTER & Gamble | | |  | | [Ciudad, estado o provincia] |
| Finance Lead   * International assignments: California, Cincinnati, Argentina, México, Colombia, RD, Central América. * Cost Accountant for Central América and México. * SAP implementations. * Project Leader in acquisitions. * Leader Department of Financial Reports   **Education**  **2014-Actual** **MBA Business Administration**  Centro Interamericano de Posgrado    **2002-2004** (**Licenciatura) Business Administration** **with emphasis in finance**  Universidad Interamericana de Costa Rica (U.I.C.R.)  **1999-2002** **Bachelor Degree Business Administration with emphasis in finance**  Universidad Interamericana de Costa Rica  (U.I.C.R.) | | |
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Skills

1. Integrity
2. Leadership
3. Teamwork
4. Collaboration
5. Troubleshooting
6. Personal domain
7. Adaptation to change
8. Develop High Performance Team

Languages

1. Spanish: 100%
2. English: 85%

Computing

1. Advance in Excel
2. Word
3. Power Point
4. SAP
5. Hyperion
6. Essbase
7. Business Warehouse