**Norbert Frenzel, Sales Management**

**Möllers Group on the path to  
World Class Performance**

**Möllers Group Academy enables  
qualification in theory and practice**

In the Middle East our systems pack around 25m tons of polymer-granulate per year – that corresponds to over 70 per cent of the entire market. We are worldwide market leader in this field. We take this success as an incentive sustainably to optimize our customers’ economic success and to achieve highest performance with our systems. We want to be the strategy-partner for our customers and industry. Reason enough to perform beyond the norm in service-concepts: On the path to “World Class Performance“ our new Möllers Group Academy presents itself.

We want to maximize our customers’ economic success with our competence: Avoid machinery downtime, employ personnel effectively and optimize the usage of consumable materials. As part of this vision the new Möllers Group Academy presents itself. From June, starting here at our headquarters in Beckum, tailor-made training and further education of customer-teams and sales partners take place on the Full Line.

**Achieve common goals as strategic partner**

Optimally prepared and fit for world markets and all sectors: With a unique World Class Performance-Concept, Möllers Group has established itself as a strong partner to its customers. As a visionary, Möllers Group defines itself with continuous enhancement processes, savings potential, and with tailor-made service-products gives competent answers to the needs of its customers.

As a systems-builder, the dialog with the system operator is of vital significance to us. We have developed a matrix in order to realize this common goal. We can document and assess the efficiency, availability, performance and quality of the machinery. This close contact of our specialists to the customer and the knowledge which is gained on the machine in everyday production enable us to raise continuously the enhancement potential and to increase economic operation.

As such, Möllers Group has attained pole position on the path to World Class Performance where the group contributes directly to its customers’ economic success with new strategies.

**Permanent further development  
for sustainable benefit**

It is the declared goal of the Academy and the Premium Field Service-Concept to bundle competences on the Full Line in order to generate a sustainble benefit for the customer. Experience, technical knowledge and expertise which have their foundations in the installation and support of around 3000 installations on the world market.

Our further education concept comprises considerable consultancy competences – and thus a notable, unique feature on the world market. The already embodied service-idea of Möllers Group Academy optimizes availability, performance and quality of the Full Line. Our Total Cost Management considers material consumption, operating competences and professionalism in maintenance, in order to merge know-how with permanent further developments of the Full Line component. The result: annual savings potential for customers in the millions. And the training courses offer even more: It’s not solely our systems which yield the highest performance for our customers, it’s also the motivated employees.

**– The spoken word takes precedence –**