# **Introduction to Mug!**

Awesome financial software for exploring equities.

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#### **Getting Started on the Mac**

Welcome to Mug! Awesome financial software for exploring equities. Mug currently provides a smart interface to several financial data providors, including IEX Cloud, Alpaca, and Alphavantage.

Mug! Is currently provided as a command line application. Command line applications are accessed via a terminal window. To access a terminal window from a mac os x system, you can use the "Go" dropdown menu when having the system Finder in focus.



Then choose the "Utilities" menu item in the drop-down list. Note the utilities can also be opened with shift-command-U. When doing so, you should get a folder with similar contants as shown in figure TK.



Double-click the Terminal icon to open a terminal window. This terminal window will provide the command-line for the Mug! command line interface (CLI).



First, however, we need to navigate our terminal window to the folder where the Mug! application is located. This can be accomplished with the unix **cd** (cd for change directory) command. On my computer, the location is

```
$cd /Users/jonathankaufman/Dropbox/Mug
```

Note that the "\$" is the unix prompt at the command line window. This prompt will vary depending on you computer's settings. You should navigate to where you put the folder containing the Mug! application as well as its associated data files. Then, once your terminal command line displays the correct folder location (which can be checked with the **pwd** (print working directory) command), you can initiate the Mug! Application with the following commend.

```
$java -jar Mug.jar
```

The use of the java command indicates that Mug! Currently runs on the Java Virtual Machine (JVM). If Java is not installed on you computer, the java command will of course not work. To install the latest version of Java on your computer, see the detailed instructions located at java.com.

If Java and Mug! are correctly installed, the following prompt should appear when you first launch the Mug! program using the java command indicated above.

```
Welcome to Mug!
**************

(For help, enter .h (including the dot) at the prompt >)
top>
```

The "top>" character is the top-level prompt where you provide instructions to Mug!. Most commands at this prompt begin with the period symbol "." For example, if you want to see a list of companies within a specific market cap range (or window), use the window command which is simply .w followed by the low and high limits of the range (in millions USD). So, for example, the command

```
top> .w 100 200
```

provides a list of companies within the market cap range from \$100 million to \$200 million. When doing so, the Mug system change state. This is evident by the new prompt which looks like

```
:fresh>
```

The colon indicates that we are no longer in the top-level state of Mug!, but are alternatively in a collection. The word **fresh** in the prompt indicates that the name of the collection that is loaded is "fresh." This is the default name. You can create a name for any collection that is in focus using the •s (save) command.

```
:fresh> .s green
:green>
```

Here we see that the **.s green** *command* named the collection "green," and the temporary name, "fresh," remains available for the generation of new collection. Use **.1** (I for list) to get a list items in a collection (the same **.1** command provides a list of collection names when used at the top level), and use **.h** (h for help) to get a list of additional commands.

If a command is not preceded by a "•" Mug! interprets the text to be either a symbol name or the name of a named collection – and brings such symbol or collection into focus. Assuming we typed in the symbol mrk at the prompt, the prompt updates and now starts with a "." Rather than a ":". The "." At the beginning of the prompt indicates that the Mug! focus is now on a single company rather than a collection of companies (which would be indicated by the promt starting with a ":". And also the symbol for this single company is displayed in the prompt so that the Mug! user can be aware of state.

```
top> .w 100 200
:fresh> .s green
:green> mrk
.MRK>
```

When Mug! has a single company in focus, additional "."-preceeded commands are available that provide data on the company in focus. For example, to find the cash position, use .c, and for the market cap, use .mkt. The complete list of such commands is shown when typing .h at the prompt when a single company is in focus (which as mentioned is indicated by the prompt beginning with a "." rather than ":").

### **Making Tables**

Collections can be transformed into tables using the •m (m for map) command when a collection is in focus. Let's say we have a collection named fresh and it is in focus. (A simple way to obtain such state is to give the •w (w for window) command at the top level). You can obtain a table of say each company's market cap and cash position as follows.

```
:fresh> .m c mkt
t
     С
           mkt.
CRNX 163
            634
AKBA 321
            714
LXRX 160
            747
KURA 178
            590
SRNE 168
            614
CTST 52
            556
VKTX 301
            600
```

Here we have "mapped" (using •m command) the functions c for cash and mkt for market cap. Notice that unlike the •m command, the c and mkt functions are not preceded with a "•". We can have any number of functions we like. The following table simply adds volume data.

```
:fresh> .m c mkt v
    С
           mkt.
CRNX 163
           634
                 0.88
AKBA 321
           714
                 5.06
LXRX 160
           747
                 0.89
KURA 178
           590
                 2.47
           614
SRNE 168
                 4.11
CTST 52
           556
                 6.51
VKTX 301
           600
                 26.56
```

Notice how potential outliers can be obtained with such tables, witness the volume for VKTX. We can explore if that may be related to revenue as follows.

```
:fresh> .m c mkt v r
                 v
    С
           mkt.
                      r
CRNX 163
                 0.88 0
           634
AKBA 321
                 5.06
                      207
           714
LXRX 160
           747
                 0.89
                      63
KURA 178
           590
                 2.47
                 4.11
                      21
SRNE
    168
           614
CTST 52
           556
                 6.51
                      35
                 26.56 0
VKTX 301
           600
```

Here we discover no link to revenue between revenue and volume in this collection. We may be interested in mapping arithmatic combinations of these functions. For example, the cash to market cap ratio. This goal can be accomplished by putting the desired arithmatic operator (+,

-, \*,or !) between the two functions. Notice importantly that we use the symbol! for division rather than a slash. Here's how simple is it to create the table.

Sometimes the cash over market cap **c!mkt** values significantly exceed 1. This is usually only for microcap companies and/or companies that have completely lost the value of other assets (say with the failure of a clinical trial). Here, in this collection, the highest is 0.5 for VKTX. We can get additional information on a single security when a collection is in focus by simply including the functions after the security name when responding to the collection prompt. For example, suppose we want a list of institutional ownership for VKTX. We can use the iocommand.

```
:fresh> vktx io
2019 Vanguard_Group_Inc__Subfiler_
2019 State_Street_Corp
2019 Sio_Capital_Management_LLC
2019 Park_West_Asset_Management_LLC
2019 Northern_Trust_Corp
2019 Fiera_Capital_Corp
2019 Fidelity_Management_&_Research_Co
2019 BlackRock_Institutional_Trust_Co_NA
2019 BlackRock_Fund_Advisors
2019 ArrowMark Colorado Holdings LLC
```

Or perhaps we are interested in financing cash flow (cffd cash flow financing detail).

```
:fresh> vktx cffd
20190630 0.26
20190331 0.32
20181231 0.34
20180930 167.48
20180630 70.14
20180331 62.29
20171231 14.76
20170930 1.11
20170630 4.0
20170331 2.52
20161231 1.03
20160930 0.1
```

Here we see a history of financing cash flow by quarter, the largest such cash flow ocurring in the quarter ending September 30, 2018. Suppose you want a function that provides an

indication of the extent of financing cash flow to be used in the .m function when creating a table. For this purpose, you can use the scalar-value cff instead of cffd, as follows.

```
:fresh> .m c mkt cff
          mkt
                cff
t.
   С
           634
                170
CRNX 163
AKBA 321
          714
                212
LXRX 160
           747
                147
KURA 178
           590
                296
SRNE 168
           614
                436
CTST 52
           556
                127
VKTX 301
           600
                324
```

Here, the **cff** function *reduces* the result of **cffd** so that its result can be used as a single number, which is a requirement for creating a simple table and thus a requirement for use in the .m command at a collection prompt. In this case, the sum of all the reported quarterly cash flows is provided. A list of such functions can be obtained at the command prompt by typing the composite help command .h cmd.

## **Exploring Symbols**

Suppose you want to focus on a single company for exploration of various functions or data that cannot be succinctly represented on maps. Then by all means, as mentioned above at the end of the "Getting Started" section, simply enter the symbol for the company without including any function in the command. Let's do that for AKBA.

```
:fresh> akba
.AKBA>
```

Notice that the prompt subsequently begins with a "•" and not a "•". This is the indicator that we have a single company in focus rather than a named collection of companies. Now that we have a single company in focus, we can use all of the company-focused functions directly by treating them as *commands*, and preceeding them with the "•" symbol.

Let's try simply showing the cash position. Now be careful to use • c instead of just c . If you leave out the • before the c, Mug will think you want to look at a company that has the symbol c, which currently happens to be Citigroup.

```
.AKBA> .c
321
.AKBA> c
.C> .cname
Citigroup
```

As we would expect, returning to an existing *named group* (or the most recent version of the automatically generated **fresh** *group*) is as easy as typing the name of the *group* at the prompt.

.C> fresh
:fresh>

You can also return to the most recent group that was in focus with the **.u** (u for up) *command*. This *command* will also return Mug!'s focus to **top>**, if that was the focus prior to the *company* focus. Using the **.u** command when the focus is on a collection will also bring Mug!'s focus to **top>**.

## Yahoo, Edgar, and Company Websites

One of Mug'a design principles is to not reinvent the wheel. If there is a free service available that offers dynamic price history charts such as yahoo finance, why re-invent that? Mug will simply open a yahoo chart window for you with the **.yahoo** command. This command can be used at a symbol-focused prompt, or it can be used without the preceding **.** if it is preceded by the symbol name at the **top>** and/or **:collection>** level prompts.

Similarly, Mug! will open the relevant www.sec.gov website page in response to the .sec command. Regarding both of these convenience commands, in practice, they are much faster and easier to use than the alternative of manually navigating a browser window/tab to the desired page. These as well as the .oweb command that opens a browser window to the desired company's website where additional basic information can be found. These commands are often the fastest way navigate to the exact websites of interest.