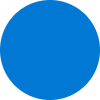
**Sprint Planning-20250730\_160629-Meeting Recording**

July 30, 2025, 2:40PM

1h 25m 31s

 **Jonathan Aulson** 0:37  
Hey, Susan, when I grab a drink, I'll I'll be right back.

0:40  
OK.

 **Jonathan Aulson** 1:43  
OK.  
2.  
4 minutes must last a lot longer in Argentina, huh?

 **Christopher Thompson** 2:32  
My guess is, uh, how we went to make a coffee, which is is a process around so.

 **Jonathan Aulson** 2:36  
Uh, yeah. Or mother, yeah.

 **Cesar Figueroa** 2:41  
But Javi's not in Argentina. Javi's in Spain.

 **Christopher Thompson** 2:45  
Uh, that's true.

 **Jonathan Aulson** 2:45  
Oh, that's right. I always forget that.

 **Christopher Thompson** 2:49  
Things double slow what I hear.

 **Jonathan Aulson** 2:57  
And you're Honduras, right, Cesar?

 **Cesar Figueroa** 3:00  
Yes.

 **Jonathan Aulson** 3:01  
What's the town again? What's the city?  
Can you type that for me?

 **Cesar Figueroa** 3:07  
Yeah.  
Yes.

 **Jonathan Aulson** 3:22  
Nice. I need to. I need to live vicariously through you guys. I'll look at that later. All right. Looks like we got the team, so.  
Oh no, it's still Monday. All right, so we are here to talk through Sprint 31. There's a definite theme to this Sprint. We are focused on the PNL really with with with only very minor exception here.  
So I'm just gonna start rolling through this. This first one is the one we created during Scrum. This is mapping job profiles to job codes for the pilot site. So I'm gonna skip that one.  
I'm also gonna skip this spike. We've been we pulled this in. We've been pulling this along from last Sprint. I think the the idea here, our only real plan right now that I'm aware of to improve PNL performance is to artificially limit the PNL.  
To just the pilot sites. So figuring out how to do that this Sprint is something I'm asking for. OK, so starting here with 2517, this is really kind of the meat of this Sprint. So first.  
This story is asking for the PNL view to default to the show variance. Uh.  
Configuration show variance view. So let's look at it. Right now we have show trend and show variance on the PNL.  
Uh, let's see. Why is that not valid?  
Let's see. Uh, I gotta OK.

 **Christopher Thompson** 5:16  
Good refresh here, yeah, signed up.

 **Jonathan Aulson** 5:39  
Yes.  
All right. So as of today, our our default view on PNL is trend, which is actuals plus forecast. So we're changing it. They want the default view to be variance, which is this.  
So when when we land on the PNL by default we should see this view.  
That's really it guys. Any questions for me on this one?

 **Cesar Figueroa** 6:24  
Nope.

 **Jonathan Aulson** 6:26  
It makes sense. I did. I I do want to, sorry, there's there's another aspect to it. So the default is the trend view, but we're we're including variance.

 **Cesar Figueroa** 6:37  
It's.

 **Jonathan Aulson** 6:41  
As red and green. So I'm sorry, default is the variance view and we're including the indicators as red and green. So let me get back there.  
I close it down there. No, there we go. You know what? Let me do this.  
There we go. OK, so um.  
Right now we have red and black, right? We're we're changing the black to green essentially, but it is context specific, meaning expenses are things that which are.  
This set payroll through insurance, right? These things we're comparing the numbers, whether it's actual or forecasted, we're comparing it to budget and the just like any expense if you spend more than you.  
Budgeted. That's a bad thing. So a positive variance is going to show red and a negative variance is going to show green.

 **Cesar Figueroa** 7:54  
OK.

 **Jonathan Aulson** 7:56  
Makes sense to everybody. And so the two revenue rows are the opposite, right? Because if we get more revenue than we budgeted, that's a good thing. So a positive variance is green and a negative variance is red. We have a threshold at 7 1/2%.  
And 7 1/2% and above is going to be bold, just like it is, I think today. Um.  
So that is the change. So it's this is gonna be the default view and within this view we're using red and green to to communicate variance. I wanna I haven't. I haven't sat down and reviewed whether we're correctly.  
Showing red and and black today. So I don't know if we did it right the first time frankly, but this is the definition of of how we need to do it. So that's that's the that's our of the story. Oh, one other thing, just like I added to the some other stories like other expense.  
Tab whatever. If we ever if we get an exact match on the variance then I want to show this shad CN icon which is the circle dot kind of like it's on target.  
That so that is a new requirement here.  
Any questions? Everyone clear?

 **Javier Casas** 9:25  
I do have a question about that icon. We are using, I don't know how to call it, those chevrons that we. Yeah, those. Yeah, exactly. They are almost like letters.

 **Jonathan Aulson** 9:27  
Yeah. Yeah.  
Yeah, these are like ASCII characters, right?

 **Javier Casas** 9:45  
So I don't know what could happen if we put an icon over there. We could have spacing issues. So is that possible to change for a single bold dot, black dot?

 **Jonathan Aulson** 9:45  
Yeah.  
Yes.  
Yeah.  
Yeah.

 **Javier Casas** 10:04  
I will try to or whoever takes this story, maybe try to to see what happens to include the the icon, but if not we can proceed with a bold dot.

 **Jonathan Aulson** 10:18  
OK. Yeah, that sounds good. I kind of expected that question. So, yeah, that sounds good. All right, let me close that one.

 **Javier Casas** 10:23  
Nice.

 **Jonathan Aulson** 10:29  
Next is tying the forecasted parking rates to the external revenue on parking stats. This needs to be called parking stats now.  
So the idea here is that so far we we, well, we just haven't tied forecasted parking rates into the math that we use on.  
Parking Stats tab, so within the Parking Stats tab on future months.  
What the rate we should be using is the rate, the forecasted rate from parking rates tab rather than the budgeted rate, which I think is what happens today. And my understanding is that by making this tie by tying the forecasted parking rate.  
To the forecasted external revenue on the Parking Stats tab, that's going to flow naturally into the PNL for forecasted months.  
Anyone have a different understanding or any questions on this user story?  
I don't know if you guys have noted. Oh, go ahead.

 **Christopher Thompson** 11:53  
Don't think so. I think the thing we're gonna need to oh, I was just gonna say I think the the one thing we need to watch out for on your right is that when we update the right tab, it's also in the background going to be updating.

 **Jonathan Aulson** 12:03  
Yeah.

 **Christopher Thompson** 12:10  
The site statistics, because it's going to have to recalculate that external revenue value. So when we save, it's going to have to save like both tabs.  
But I believe Javier correct me if I'm wrong, but we've had a we had a change right where we can save multiple tabs at the same time, right?

 **Jonathan Aulson** 12:22  
Yeah.

 **Javier Casas** 12:36  
Yet, yes, it's currently working like that.

 **Christopher Thompson** 12:37  
So that's already like, yeah.  
So I think that's the one one thing we got to watch out for.

 **Jonathan Aulson** 12:48  
N.

 **Christopher Thompson** 12:51  
Yeah, should be doable.

 **Jonathan Aulson** 12:54  
Um.  
Very good. I don't know if you have you guys seen this Markdown preview field and they've started previewing Markdown here in ADO, which I think is interesting.

 **Javier Casas** 12:58  
What's Gherkin format?

 **Jonathan Aulson** 13:12  
Sorry, Javi, I think I cut you off. What were you saying?

 **Javier Casas** 13:15  
Now what? What's Gherkin format?

 **Jonathan Aulson** 13:19  
Gerkin format is the format we use given, when, then. That's actually the formal name for it is Gerkin.

 **Javier Casas** 13:29  
Oh, thank you.

 **Jonathan Aulson** 13:30  
Yeah.  
Um.  
All right, so you know what? I I forgot to point the other stories, but how about this guy? So this one is tying forecasted parking rates to the external revenue on parking stats. Sounds like it's making sure both are saved when one is changed.  
What do we think on story points for this guy?

 **Javier Casas** 14:02  
I would say an 8.  
Because we're.  
We have all the data set already there, but we maybe have to mess with the saving logic and have more bugs about having the the save button enabled disabled.

 **Christopher Thompson** 14:23  
Yeah.

 **Jonathan Aulson** 14:26  
Anyone have a different number?

 **Christopher Thompson** 14:27  
Fair. And then, yeah, no, it works for me because yeah, we'll we'll also have to make sure, right, that we're saving or updating the external revenue value whenever we change the rates and then we have to also make sure that that flows through to the.  
The PML um.  
So I think it's.  
Straightforward enough change that we have all the data for, but we need to make sure that all the places it touches are are updated appropriately.

 **Jonathan Aulson** 14:57  
OK.  
Flipping back to this one briefly, this is to kind of summarize. We are defaulting PNL view to the variance mode. We're updating those variance indicators to be red and green.  
Or this circle dot slash, maybe just a big dot if it's a if it's a bullseye and we're validating. I think part of this story is we're validating that we did this correctly, right? That that.  
Positive variance on the expenses shows as red, whereas on the external and internal that shows as green. So it's kind of those in my mind, those are the three elements to this story.  
Um, who has a thought on story points?

 **Cesar Figueroa** 15:56  
Maybe Uh-5 just because someone will need to validate 1 by 1, I don't know.

 **Javier Casas** 16:06  
Yeah, I I agree with the five. I was between 3:00 and 5:00, but if we want to make this consciously and checking all the logic, yeah, maybe A5, it's a a better approach.

 **Jonathan Aulson** 16:19  
Yeah.  
I'm good with that. All right, so I'm gonna roll through the these next stories, but you can kind of see the theme here. What we're doing is.  
Within the PNL view, we're addressing the gap that's existed in the current month calculations. So this whole time you guys probably noticed for the, you know, for whatever month is current.  
We're showing something that's not this kind of sticks out because what we're showing, I think on all these rows is the actual number from account summary. But of course the month hasn't actualized yet, so it looks a little weird, right? We've got negative numbers showing up sometimes.  
Or zeros because external revenue doesn't hit account summary till the end of the month. So we're cleaning this up. Each of these rows has sort of specific instructions for what we do to come up with a current month.  
The current month, I'm going to call it trend because for each, for each of these, what we're trying to show is if we have it, we're going to show a view of the actual dollars up to today.  
Plus the forecasted dollars from today to the end of the month. So generally speaking, that's our goal for each one of these rows is to show, you know, up to today's date of actuals and from.  
Today to the end of the month of forecasts and show that as one number.  
So let's let's talk specifics on external revenue. This is going to be calculated using a query to revenue daily detail.  
That's where that's the revenue table that gets populated from the RSS spreadsheet process where account managers submit their spreadsheet and the revenue data goes there and and is updated.  
On a on a frequent basis, the scenario I've kind of played out here as an example. I want to, I want to point out some some real important nuance to this.  
I'm showing the results of this query from Revenue Daily detail and the columns I'm pulling in are the the type, the date, timestamp of the data load that table, the site, the date and the external revenue.  
Now the total external revenue here in this query is the sum of net external revenue and that's and that's a critical important piece. So we need to be using net external revenue because that accounts for the the the whole adjustments thing that we've talked about in other sprints.  
So OK, looking at this again, what happens on that table right is as as revenue spreadsheets are submitted, they get this timestamp, but that trails behind.  
That trails behind a little bit. Sometimes it's sometimes it's it's today's like sometimes on the 15th of the month. If we look in this table, we might have a a load, a data load from the 15th. Other times it'll trail behind by a day or two or more.  
That's really important for us because we can't just sum all of these figures for external revenue together and then take and then pick up on tomorrow to the end of the month to calculate forecasts.  
Because then we'd have this gap, right? We'd have this gap where there was no external revenue, neither actualized or forecasted. And and so we would be displaying to the user an artificially low amount. So what we have to do.  
As we have to query for the most recent value for for net external revenue.  
And we and we know that, but you know, so we on on the 15th we run this query and we see OK, well it's the 15th, but I've only got data up to the 13th.  
And so we would take the sum of these values.  
Right, which is this and then and that would be 1 component of external revenue for current month. Then we would take the forecasted external revenue for the month and for the dates of 714 through 731.  
We would take that amount, right? And unless I'm pretending in this example, I'm pretending it's this amount here. And so the amount that we show as the current month external revenue would be this guy, which is the sum.  
Of the net external revenue through the 13th and then the sum of the forecasted external revenue from the 14th through the 31st of July.  
I'll I'll pause there for a second. Does that logic make sense to everybody?

 **Graham Olson** 21:58  
I have a question about one of the numbers that you said. So we have data up to the 13th year, so we don't have data for the 14th and 15th. I kinda missed what number we're using though.

 **Jonathan Aulson** 22:06  
Yeah.

 **Graham Olson** 22:14  
For the 14th and 15th to avoid that gap in in data. I like where? What's the origin of that number?

 **Jonathan Aulson** 22:19  
Sure.  
Yeah, great, great question. So and the key to this whole thing, right, is that today is the 15th because that's gonna vary today. Like this could this could happen on the 16th or 17th too. We might, we might still only have data from the 13th.  
And so the the trick is, you know, first we have to see how much actualized data we have and and by this query we know we have it from the 1st through the 13th. And then we say, OK, I've got the 1st 13 days of the month actualized.

 **Graham Olson** 22:42  
Mhm.

 **Jonathan Aulson** 23:00  
For the rest of the month, I'm going to show forecast. So starting on the 14th through the 31st, I'm going to show forecasted data.  
And that's true whether like in this example it's the 15th. But if we ran the same query on the 17th and we only had it through through the 13th, we would do the exact same thing. We would show the up to the 13th as actualized and from the 14th.  
Through the end of the month, we will show the forecasted amount and so in order, yeah, go ahead.

 **Graham Olson** 23:30  
OK, so we'll.  
So we're showing the forecasted amount as actual.  
Basically for those for those days.

 **Jonathan Aulson** 23:42  
Wilson.  
It's we are showing. Sorry, let me get these back. If for some reason it changed this to blue, which is not supposed to be. This is supposed to be black.  
So we're gonna show on the PNLV, on the trend view, right, which is this view that we're looking at. We're gonna show a single number here.

 **Graham Olson** 24:05  
Mm.  
Gotcha.

 **Jonathan Aulson** 24:09  
And that number is going to be, it's going to be the combination of the 1st through the 13th of actual data and the 14th through the 31st of forecast. And we're going to take those two numbers, add them together and we're going to show that number here.  
Now to support kind of the testing of this, I I've included requirements in here. So sorry before I go there. So this is that number I just described. That's the that's the sum of the forecast and the actual.

 **Graham Olson** 24:40  
OK.

 **Jonathan Aulson** 24:45  
Values for for the month of July in this scenario. So that's that sum. But then when we map, when we hover over this this amount, I want to have a tool tip that pops up and I want it to show us exactly what's going on. So I want I want the tool tip.  
In blue to have the actual number actualized value for external revenue and then in black the forecasted value from the 13th or I'm sorry from the 14th to the end of the month and then it's going to also show you know actual forecast. So to kind of to kind of.

 **Graham Olson** 25:18  
Mhm.

 **Jonathan Aulson** 25:23  
Label this and then the third thing to show are the dates. So we're gonna show for these items in blue, those are the numbers up to 7/13 and then these black numbers are up to 7/31.  
So is that is that gonna help?

 **Graham Olson** 25:42  
Yeah, that that makes sense. Now, for some reason I was picturing a different table. So like a yeah, in my head. So no, that makes sense on the P&L view, yeah.

 **Jonathan Aulson** 25:48  
E.  
OK, cool.

 **Graham Olson** 25:56  
Sure.

 **Jonathan Aulson** 25:58  
All right, so we're this story that we just reviewed. You guys are going to feel like it's Groundhog's Day because each each of the rest of these stories look a lot like this. We're doing the exact same thing for for those for the rest of the rows on the PNL is basically the rest of the Sprint, Chris.  
Yes.

 **Christopher Thompson** 26:21  
So just yeah, one one quick question before we move on to the Greer's showing, would it be? Is it safe to just use that date loaded?

 **Jonathan Aulson** 26:24  
Yeah.

 **Christopher Thompson** 26:30  
As our most recent date like is there a situation where they could load information on the 13th and not have revenue for the 13th?

 **Jonathan Aulson** 26:39  
I think there could be in theory. I I don't. I've never seen that happen, Chris, but but but this date, what it represents is the date that the file submitted. And then as you pointed out, right, if they did that and for whatever reason if they don't have data.  
Then these would show up as zeros, so I think we have to treat it as two different things, unfortunately.

 **Christopher Thompson** 27:03  
OK.  
OK, so our query is gonna have to basically find the latest date that has a value other than 0, right? Because it could be like hypothetically negative or something like that, which I I don't know what happened, but.

 **Jonathan Aulson** 27:14  
Right.  
Yeah.  
Yeah.

 **Christopher Thompson** 27:23  
Then.  
Include that date, OK.

 **Jonathan Aulson** 27:28  
Yeah, yeah. And and in fact zero, I mean in theory, right, that could be real, but I don't think there's any way around that. Like we're going to just treat zeros as though until until we get another value after the zero, we're going to assume that zero means it hasn't.

 **Christopher Thompson** 27:29  
I think I'm fine.

 **Jonathan Aulson** 27:48  
Submitted. Um, yeah.

 **Christopher Thompson** 27:50  
Right.  
But if, yeah, if hypothetically they have a gap, they loaded data, but they're like, oh, I missed a week, I'll fill it out later. You know, we could have zeros in the middle, but we would just.

 **Jonathan Aulson** 28:02  
Right.

 **Christopher Thompson** 28:03  
Include those days because there's no way not to.

 **Jonathan Aulson** 28:05  
Yeah, yeah, yeah, exactly.  
So, so just thinking within the limits of external revenue.  
We've got to point this story, so we've got the query here to kind of find actualized external revenue in the current month. We've got a new tool tip that needs to show up.  
And and the calculation to add, you know, actualized and forecasted to get this, this trend number, what are we thinking in terms of story points here?

 **Christopher Thompson** 28:57  
Let's say 13.

 **Jonathan Aulson** 29:00  
Yikes. Really.

 **Christopher Thompson** 29:02  
Yeah, just because, well, I'm thinking about how we're gonna do this because we're we're gonna need to like include potentially like another end point to get this data and update some of our like data structure that the front end has.

 **Graham Olson** 29:02  
I was gonna.

 **Christopher Thompson** 29:21  
Possibly. I'd have to look at how granular the data we like our front end has.

 **Jonathan Aulson** 29:21  
OK.

 **Christopher Thompson** 29:32  
Um.  
Versus the the back end to see like I guess what we need and again that like PNL.  
Breakdown DTO is like already super complicated.  
Because I I don't think it has like fractional revenue, right? Let's take for example, we just sum up all those values and we just display like here's, here's your output, right? It doesn't have the daily values, so we can't like on the front end.  
So we can't like on the front end have a separate request that gets the you know the actuals and then knows how much of that goes where we're gonna have to like calculate that on the back end and update our DTO to include that like breakdown somehow.  
to show like what the date cutoffs are.  
Does that make sense?

 **Jonathan Aulson** 30:36  
Yeah.  
I'm gonna trust you that it does.  
Graham, what we got?

 **Graham Olson** 30:45  
Uh, I was gonna say I yeah, I was thinking between an 8 and 13 'cause there is some complexity to this, but uh.  
I think this might be one of the cases where it's a 13 for the first go around, but once we have the process in place cause you said that there's multiple stories like this for the PNL view for different rows.

 **Jonathan Aulson** 31:06  
Yeah.

 **Graham Olson** 31:09  
So.  
Uh, I don't know. Just throwing that out there that possibly like the the similar stories we can tackle quicker with less complexity once we tackle the first one.

 **Jonathan Aulson** 31:25  
That that seems fair. Why don't we peg this at 13 and move on for now. This next one I'm I'm now I'm worried what what this one's gonna come in at. So Internal Revenue as you imagine.  
Doing a similar process for Internal Revenue is relatively complex, right? But but at a high level, it's very straightforward. What we're doing is we need to find, you know, whereas.  
For forecasted Internal Revenue, what we're doing is finding forecasted revenue and feeding that into as a.  
Feeding that in as a input to our calculations using power bill configuration, we we're going to do that the same thing here, but we're going to do not only that for half the month for the actualized half of the month.  
We're going to use actual external revenue. So it the exact same actual external revenue that fed the first half of July on this row, we're going to plug that sucker in to our calculators in place of forecasted external revenue.  
And generate a a single number here that is an aggregate of actualized Internal Revenue and forecasted Internal Revenue for this one month. So that's the high level.  
Before I kind of dig into the story a little more, does that make sense from a high level understanding?

 **Christopher Thompson** 33:19  
Possibly.  
Um.  
'Cause I think we need to figure out 'cause Internal Revenue has so many like cases, right? Uh, for like insurance. So we we need like.

 **Jonathan Aulson** 33:32  
Yeah.

 **Christopher Thompson** 33:37  
When we make our query be able to.  
know the difference between what sets of data come from where.  
Oh.  
So this may take a a little bit of a a breakdown as well.  
Uh, but we can look at the the query and and see. I guess kinda what that looks like.

 **Jonathan Aulson** 34:05  
So let me pull up UW.  
Let's see here. Um.  
So this is pulling from, I believe, Datamart Daily. Yeah, Revenue Datamart Daily.  
And this gets all of our kind of inputs to Internal Revenue. Well, it it gets the occupancy in revenue essentially is what this is doing. So we've we've used the same query elsewhere.  
It it looks in the within the current month, it gets from the first day of the current month to the current date and it pulls all that back for us. So that's what the query in the story is doing. Now within here, right, there's.  
Value type of vehicles and revenue and other which is occupancy. So we need to be aware that you know I'm I'm this query is just pulling back some of the inputs to our calculation from that from.  
From that set of data, we need to also pull in the Legion hours worked by job code, right? Now we're already doing that in payroll, but that's another set of inputs that go into our calculators for Internal Revenue. So we should have it. We should be using it already, but.  
This is, I'm just calling out that that's we're getting like revenue occupancy in this query. Next step is getting payroll. The next step is to use the the data we just pulled back.  
As inputs to our calculators. So we're going to replace forecasted external revenue with actual external revenue, forecasted occupancy with actual occupancy, and forecasted payroll we're going to replace with actual payroll.  
On a day for day basis up to that that loaded date.  
So this is kind of the process as I see it the.  
The the other things you brought up, Chris, insurance and claims are aren't. Well, I don't see how do I address that.  
Those really don't factor in until after the month closes. I think is is how we can look at it here. There might be exceptions where a a claim happens to land.  
Within the month and they're looking at this at the end of the month and it all, all the moons align that we could calculate it in. I just, I don't think we are going to address that right now. So, so.  
What am I saying? I'm saying that the the pieces I want to pull into this calculation are external revenue, occupancy, the.  
Payroll and what was the other one? I can see payroll and that's it. External revenue, I can see in payroll that those should be the inputs to our calculators that that we and that's the only difference between what we're doing for forecasted Internal Revenue and what we're gonna do for that.  
This um.  
Any questions? Yeah.

 **Christopher Thompson** 38:38  
OK, I think. Oh, hold on, go back so.  
Occupancy is that.  
Um.  
What do you mean by that? OK, so we. So this first query basically gets all the external revenue, which includes like occupancy, right?

 **Jonathan Aulson** 39:03  
Occupancy is returned by this first query, yes.

 **Christopher Thompson** 39:09  
Right. So we.  
But it gives a does it gives us the rooms or the the revenue generated by the occupancy I guess is.

 **Jonathan Aulson** 39:16  
But.  
So the reason occupancy is a factor is that it it factors into. So it you know what we might not need to actually use that in this calculation. I don't. I'm not familiar enough with.

 **Christopher Thompson** 39:22  
So get the.

 **Jonathan Aulson** 39:38  
How the calculators are implemented on the in code to tell you exactly what you need here. Honestly, I can tell you that in order to calculate revenue, occupancy is a factor. Now maybe maybe all we need is like.

 **Christopher Thompson** 39:47  
Right.

 **Jonathan Aulson** 39:54  
The vehicle counts and rates or maybe so we might, we might need to partner up on this a little bit and determine exactly what inputs you guys need.

 **Christopher Thompson** 40:00  
Yeah.  
Yeah.  
Yeah.

 **Jonathan Aulson** 40:14  
On revenue and feeding that in a revenue payroll, yeah.

 **Christopher Thompson** 40:14  
Yeah.  
OK.  
'Cause we use the.  
We only use external revenue when it comes to like revenue share, profit share, right?  
Which is why we need to know that.

 **Jonathan Aulson** 40:37  
Her occupied room uses occupancy.

 **Christopher Thompson** 40:40  
Oh, preoccupied room, OK.

 **Jonathan Aulson** 40:43  
Yeah.

 **Christopher Thompson** 40:48  
OK. And that query 'cause I saw like for like Valley daily, right? It gives you like the vehicle count and the revenue.  
Is that right?

 **Jonathan Aulson** 40:59  
It does, yeah. This query will, yeah.

 **Christopher Thompson** 41:03  
So we would just use the sum of the revenue. We wouldn't need to like use the rates or whatever because that could be.  
Different. We would want to use the actual revenue we get, but occupancy, it doesn't give us the revenue for occupied rooms anywhere, does it?

 **Jonathan Aulson** 41:20  
I don't think so. I think it just gives occupied rooms and then we we hold the rate for that for those rooms.

 **Christopher Thompson** 41:30  
Mhm.  
But it's only for per occupied room.

 **Jonathan Aulson** 41:36  
Correct. That's the only place I can think of that it's impactful, yeah.

 **Christopher Thompson** 41:38  
Yeah, occupied, I guess what I'm saying is on like the site statistics page, if we put in, if we change the occupied rooms, that doesn't change anything on the external revenue output.  
Right.

 **Jonathan Aulson** 41:51  
It well, so it depends if we're talking about.

 **Christopher Thompson** 41:54  
Not external revenue. It changes the internal revenue though, right? OK.

 **Jonathan Aulson** 41:57  
Yes, correct. You're right. Yep. Internal.

 **Christopher Thompson** 42:02  
OK.  
Um.  
OK. So yeah, I I think to sum up the.  
We have the data we need. We just need to figure out how to.  
Parse it and check it into something that's.  
Usable.

 **Jonathan Aulson** 42:23  
Yeah.

 **Christopher Thompson** 42:25  
Um.  
A question I have is is does this have the same like tooltip?  
Or it like shows what we have and of what or.

 **Jonathan Aulson** 42:36  
OK.  
You know, I I didn't call that out, but well, did I? Hang on, I might have. Do you have a thought there?

 **Christopher Thompson** 42:48  
Yeah, I'd I'd rather not have that because again, it's like it's much more complicated to return like pieces of data and like the dates of when they're calculated and.

 **Jonathan Aulson** 42:51  
OK.

 **Christopher Thompson** 43:04  
All that extra information.

 **Jonathan Aulson** 43:07  
Yeah.

 **Christopher Thompson** 43:07  
Um.  
So I mean it's it's much simpler to just.  
Show that data. I mean we can potentially what's maybe simpler is to just have like the like that date loaded from that table right? And just say you know actual data up until blank.

 **Jonathan Aulson** 43:16  
Yep.  
Yeah.

 **Christopher Thompson** 43:32  
But not give the breakdown of like how much is calculated in what system, but um.

 **Jonathan Aulson** 43:34  
Yeah, I'm 100% good with that. Yep.

 **Christopher Thompson** 43:40  
OK.

 **Jonathan Aulson** 43:41  
Let me make sure I didn't have the tool tip. Oh yeah, OK, so let me let me kill all this.

 **Christopher Thompson** 44:03  
You know, that way they'll at least know like, oh, this much of it. Well, not how much of it, but although they have actual data up until a certain point, but.

 **Jonathan Aulson** 44:13  
Well, wait.  
That we. So is it actually any more? So let me just show you what I mean. So showing the because we're gonna have to show a number. Oh, you you just, you just don't wanna show these numbers, right?

 **Christopher Thompson** 44:31  
Yeah, because the back end, I'm I'm hoping the back end will do all that work in the calculators to come up with an aggregate value for Internal Revenue, but not know exactly.  
How much is from actual and how much is from forecast, if that makes sense?

 **Jonathan Aulson** 44:51  
OK, it does so. So leaving it like this will just take the numbers off. This should be supportable, right?

 **Christopher Thompson** 45:01  
I think so, yeah, at least much more supportable.

 **Jonathan Aulson** 45:03  
OK.  
Yeah, OK, well, and I'm flexible. If we need to take another look at this, that's fine. Showing an actual and forecast dates.  
OK.  
What are you thinking of story points for this guy?

 **Christopher Thompson** 45:59  
So you think this one might be another 13, but I could probably be talked down into an 8 if someone else feels really confident.

 **Jonathan Aulson** 46:04  
Good.  
We'll put it at 13 for now. I I'm, I'm, I know we're doing a lot here. All right. So next one, current month payroll, very similar idea here, right? We are trying to pull.  
Actual payroll up to today's date. We do that using this query to get from payroll summary in the Legion database. That's going to look like this.  
So for Site 170, here's the actual cost of payroll up to today's date in the current month. So we should, in fact, we should have something like this in our payroll already.  
And then we're going to check Dataverse to see forecasted payroll from that loaded date through to the end of the month. Now I say loaded date, but this table I don't think actually has that loaded date. So what am I doing?  
About that, let's see.  
Let me check this table real quick.

 **Christopher Thompson** 47:40  
That's a view, it looks like.

 **Jonathan Aulson** 47:43  
Say again. Oh, it's a view. Yeah. Yeah. Thank you. Payroll summary. Here we go.

 **Christopher Thompson** 47:44  
It's it's a view.

 **Jonathan Aulson** 47:52  
Yeah. OK. So the only key we have is date. All right from.  
I'm just going to change this to say most recent date through July end of month and then we add those two things together. So you know we're essentially querying up to today and then we're using from tomorrow on.  
Or to from to.  
I guess it's from today on. Hang on, let me look at this again. We have a date column, so.  
8.  
uh by  
OK. Yeah. So, yeah, so it'll just be by most recent date.  
That's interesting.

 **Christopher Thompson** 49:09  
Well, yeah, 'cause the date's a string, that's why it orders like that. You have to cast it as a date.

 **Jonathan Aulson** 49:09  
Hang on.  
Oh.  
OK, OK. Yeah. OK. Well, I'm not gonna F with it right now, but you guys get the idea.

 **Christopher Thompson** 49:20  
Yeah.

 **Jonathan Aulson** 49:24  
OK, so that is this guy. So I think this one should be easier if if I'm following along correctly. Do you guys have a thought on points?

 **Christopher Thompson** 49:35  
Mhm.  
Yeah, I think there's gonna be a.  
This one's, yeah, much, much more straightforward. I think we already have the query that gets the data we need. We might need to.  
Reconfigure it a bit to to get more details, but we should get all our our days.  
In that query, so it should be pretty simple to combine.

 **Jonathan Aulson** 50:05  
OK.  
All right, this next one is a nice change.  
This is the key to this one. For claims we we just show what amount appears in the account summary table on any given day. This is true for past and current month.  
So just like just like in fact I suspect we're already doing this is is what I suspect but you know you guys tell me but what we're doing here this query combine joins chart of accounts and.  
Account summary and just pulls up anything of the is summary category claims whatever amount there we show as the current month.

 **Christopher Thompson** 51:03  
Yeah, so I think that we'll need to. Is that a different table than we currently use for like the PNL account summary?

 **Jonathan Aulson** 51:12  
I I think it's the same thing. You guys are gonna have to tell me. Yeah. Oh, sorry.

 **Cesar Figueroa** 51:13  
It's the same, yeah.  
It is is the same. I think that the only tricky part is that we are using the calls to do the filtering and and that includes the HR of accounts just to filter by label claims label.  
Uh, but it's the same that we already have.

 **Christopher Thompson** 51:31  
OK.  
OK. So yeah, I'll have to look at that because I think that one comes from a store procedure. I'd have to look at that and make sure.  
But so, so this one's not prorating and combining the forecast or are we still doing that?

 **Jonathan Aulson** 51:49  
Nope. Nope. Just just whatever is an account summary. That's it.

 **Christopher Thompson** 51:52  
Oh.  
So yeah, so we, like you said, we we may already be doing this, but we'll probably wanna validate that so.

 **Jonathan Aulson** 52:01  
Yeah.

 **Christopher Thompson** 52:05  
Um.  
Pretty low certain points, maybe like a three, just in case we find something wonky, but.

 **Jonathan Aulson** 52:16  
Sounds good to me. Next one, PTB and insurance, so.  
For both of these rows, this is and this is two different rows just to call it out. PDB and insurance on the P&L both rows. All we're doing is showing the budgeted amount from budget final.  
And that's that's all we do for the current month. I think we're probably already doing this, but.

 **Christopher Thompson** 52:45  
We're probably getting actuals for PTV and insurance.

 **Jonathan Aulson** 52:52  
OK.

 **Christopher Thompson** 52:52  
So we're saying for the current month, we don't care about actuals. We only care about budget until.  
The the end of the month is that.

 **Jonathan Aulson** 53:01  
Let me double check my source file, but that is what I had down here.  
Yeah, PTDs only actualize after month end, so show budget and insurance only actualize. Yeah, So what they want is just budgeted insurance and PTEB until the month ends.

 **Christopher Thompson** 53:26  
Or for, yeah, budgeted slash forecast, right?

 **Jonathan Aulson** 53:30  
Well, we yes. Yeah. Good point. I should. We should, yeah.

 **Christopher Thompson** 53:31  
Hey.  
So yeah, I guess we we maintain the same hierarchy, right, where if we have forecasted data, it overrides whatever we get from the budget table.

 **Jonathan Aulson** 53:38  
Yeah.

 **Christopher Thompson** 53:47  
Unless we don't have forecasted data, then we show what's budgeted.

 **Jonathan Aulson** 53:53  
Yeah.

 **Christopher Thompson** 53:55  
So again, this we're not quite doing because I think we just show whatever we get in the actuals query, which I think is why like I think when you pulled up the view, insurance had some.  
The PTV looks like it has some.

 **Jonathan Aulson** 54:18  
PTEB is gonna be defined. Yeah, it it the forecasted PTEB is the budgeted PTEB rate times our forecasted payroll. So that makes sense why this is gonna kind of be different, yeah.

 **Christopher Thompson** 54:33  
Yeah, so it looks like we might get some some actuals, but we need to replace that with the forecasted slash budgeted.

 **Jonathan Aulson** 54:39  
It should just be forecasted. Yeah, yeah.

 **Christopher Thompson** 54:43  
Yeah. So, yeah, we'll need to switch those over, but I.  
Assume we already have that data, so this would also be a pretty straightforward story, probably a.  
Three, maybe, maybe 5.

 **Jonathan Aulson** 55:01  
Yeah.

 **Christopher Thompson** 55:01  
depending on how that table is set up. Javier, if you have opinions.

 **Javier Casas** 55:08  
Um.  
No, not really.

 **Christopher Thompson** 55:25  
Bobby, what do you think? A three or a five?

 **Javier Casas** 55:31  
Yeah, I think this could be a.  
I always tend to to give higher points, so.  
I won't make an exception of five.

 **Jonathan Aulson** 55:49  
Um, who is everyone on the five train or is anyone the three?

 **Cesar Figueroa** 55:56  
I prefer to five.

 **Jonathan Aulson** 55:58  
OK.  
All right, parking rents. This guy's a little weird. So parking rents. And this is, I think I talked about this in Scrum for whatever reason, and I'm trying to get them to change this, but.  
Parking rents is an entire row on the P&L, but it is a single column on the other expense tab. This guy rents parking so.  
That's weird, right? Cause this here's our parking rents forecast. It needs to map to the PNL parking rent and and basically we need to just show what's in that column.  
So pretty easy resolution to this, but it is a little confusing. Just wanted to call it out. So let me make sure I got over. Oh yeah, yeah, yeah. Here's the other. Here's the other twist.  
We need to when showing current month parking rents, we're gonna query account summary for that account number 7170.  
And we're going to show the greater of the two values. So we're going to show actual parking rent with a tool tip that says actual if the actual parking rent is greater than the forecasted or we're going to show forecasted.  
With a tooltip that says forecast if the forecasted amount is greater than actual.  
Makes sense to everybody.

 **Christopher Thompson** 57:48  
So this one is kinda like the other ones where we show forecast, but until.  
Well, we're gonna have to have some logic, right? Where if the actual is greater, then we display that.

 **Jonathan Aulson** 58:00  
Yeah.

 **Christopher Thompson** 58:00  
Tool tip will have some logic in it.  
I think that makes sense. I don't know. So the and so that's already a row in our PNL view, right?

 **Jonathan Aulson** 58:17  
Correct.

 **Christopher Thompson** 58:18  
OK, so again, we'll have to check our query and see how we're getting that. Yeah, you're probably connected now, so.

 **Jonathan Aulson** 58:27  
Yeah.

 **Christopher Thompson** 58:29  
So we'll have to double check that sort of procedure to make sure that, because if we need to like, change it to get my account code instead of like the category name.  
Is that?  
What we need to do to the query or did I misread that?

 **Jonathan Aulson** 58:48  
Uh, you can get it either way. It's the it's gonna show you the same amount. Um, whether it's the. Yeah, so it's up to you.

 **Christopher Thompson** 58:51  
OK.  
OK.  
OK, so we just use that. So we would have some logic if actual is greater.  
Update the tooltip and show the actual otherwise. OK, so yeah, so this one would probably be a A5 as well.

 **Jonathan Aulson** 59:06  
Yeah.  
I I do want to call out one more thing. So this is true for all current and future months. So we should be implementing whatever we do in current month. It should it should behave that way.  
For the whole forecast.  
Makes sense because it's always gonna be, it's always gonna be what's in that one column or the actuals if actuals are greater.

 **Christopher Thompson** 59:39  
OK.  
Well, actually show up for future months. I guess I haven't looked at it. OK.

 **Jonathan Aulson** 59:45  
No, they won't, but no. But I just wanted to make what I want to make sure of is because I don't think we've done the work yet to tie that one column on other expense to that row on the PNL. So I'm trying to get 2 for one here.

 **Christopher Thompson** 1:00:00  
Mm.

 **Jonathan Aulson** 1:00:02  
Does that make sense?

 **Christopher Thompson** 1:00:05  
Yeah.  
Yeah, I think that makes sense. I'll have to review what we're getting for forecast for that, but.

 **Jonathan Aulson** 1:00:09  
Yeah.  
OK.

 **Christopher Thompson** 1:00:20  
I'd assume we're already using that just one column, but I could be mistaken.

 **Jonathan Aulson** 1:00:28  
If we have, that's wonderful. I haven't explicitly asked for it, so that's why I'm that's why I'm thinking. Yeah, so.

 **Christopher Thompson** 1:00:30  
Yeah.  
Yeah, I mean if if we have it, then we should already have the data 'cause we probably just sum everything from like other expenses into the other expense column.

 **Jonathan Aulson** 1:00:46  
Right.

 **Christopher Thompson** 1:00:46  
Um.  
Or other revenue, whichever one. And then, but we may also have to, if that's what we're doing and we're just displaying it all in one column, we'll have to separate that out into.

 **Jonathan Aulson** 1:01:00  
Yeah.

 **Christopher Thompson** 1:01:01  
A different column and we'll also have to remove it from our summing of the other.  
expense or other revenue problem, right?

 **Jonathan Aulson** 1:01:10  
I suspect that is the case, yeah.

 **Christopher Thompson** 1:01:13  
So yeah, again, hopefully we're already doing it, but we'll definitely need to review and if there's anything wonky, we'll have to change it. So I think, I think I'm good with A5 again on this one.

 **Jonathan Aulson** 1:01:14  
Yeah.

 **Javier Casas** 1:01:29  
So for past months we are only using actual data, right?

 **Jonathan Aulson** 1:01:34  
Correct.

 **Javier Casas** 1:01:35  
OK.

 **Jonathan Aulson** 1:01:40  
All right. Anyone think a number other than five should go here?

 **Javier Casas** 1:01:46  
Now I'm just worried about, well, it shouldn't be too hard to make this logic identifying past and current and future months just for showing just the the the actual data in past months.  
And this logic in the current and future. But yeah, I think it could work with A5.

 **Jonathan Aulson** 1:02:07  
Yeah.

 **Christopher Thompson** 1:02:10  
Yeah, and I mean, it's not super complicated logic either. It's just, you know, if one number is bigger than the other.

 **Jonathan Aulson** 1:02:11  
OK.

 **Javier Casas** 1:02:18  
Oh yeah.

 **Christopher Thompson** 1:02:18  
It's not like we're doing super crazy logic day by day or something like that, so I'm I'm hoping it's straightforward.

 **Jonathan Aulson** 1:02:29  
I think the hardest part of all this is just that, like, every damn row is different, you know? Yeah. All right, moving on.

 **Christopher Thompson** 1:02:33  
Yeah.

 **Jonathan Aulson** 1:02:41  
OK, this story, really what I'm asking for in this story is to validate that because we've done a lot of open heart surgery on the P&L in the past couple sprints and I want to make sure that at the end of all things.

 **Christopher Thompson** 1:02:53  
Mm.

 **Jonathan Aulson** 1:02:58  
We've correctly implemented the PNL so that it calculates FLC and FLC to budget cumulative. So what I did is just kind of lay out the calculation that should be happening within the PNL view itself.  
And for the current month, that looks like this, right? We take, we basically start at Internal Revenue and we subtract payroll, claims, parking rents, other expenses, PTEB and insurance.  
So we subtract all the expenses out of Internal Revenue. That leaves a number and that number is FLC frontline contribution. And then we have another row, FLC to budget cumulative and this is a month over month.  
Expression of the comparison of FLC to budgeted FLC and it's a running, it's a running cumulative total.  
Of of that comparison. So I just kind of walked through here and created a little example, right. So like if January the you know the the current the trending FLC is this and budgeted FLC is that.  
Then then it starts at a. Then the the FLC to budget cumulative would be 10,000, but then in February.  
Right. There's there's a $3000 FLC variance, so FLC would be shown as 95,000 FLC to budget cumulative would be 13,000.  
Et cetera. So on and so forth. So this kind of, I just wanted this story really what I'm asking for is, hey, let's just double check our math, make sure that what as we've kind of changed the underlying calculations that the.  
Top level of the PNL still calculates correctly because ultimately what these guys are trying to do with that PNL view is find this number. This FLC number is the IT is a big deal. It's it's how their account managers are compensated and their bonus structure.  
It's how they're, you know, you can imagine it's just the it's a core metric for their business.  
Any questions for me on this guy?

 **Christopher Thompson** 1:05:41  
No, I think it makes sense. And again, yeah, it's hopefully it's something we're already doing. But we'll need to make sure, I think, with those calculations, right, and our kind of

 **Jonathan Aulson** 1:05:47  
Yeah, yeah.

 **Christopher Thompson** 1:05:57  
We'll make sure it incorporates the same logic that we do on those individual rows, right? Where we show budget for insurance and claims and then we show actual only if it's greater than budget for.  
Uh, parking rents, right? So we'll we'll need to make sure it follows that same logic and just doesn't like sum up all actuals, for example.  
Um.  
So yeah, like you said, we've been doing a lot of changes and will be so.

 **Jonathan Aulson** 1:06:28  
I mean, so honestly, when Chris, FLC and the FL.  
I just live within the front end of oh, am I? Am I breaking up?

 **Christopher Thompson** 1:06:46  
Yeah, you're breaking up.

 **Cesar Figueroa** 1:06:47  
Yes.

 **Christopher Thompson** 1:06:53  
Be frozen now for everybody.

 **Javier Casas** 1:06:58  
Yeah, we lost. We lost him.

 **Graham Olson** 1:06:58  
Yeah, I'm.

 **Christopher Thompson** 1:06:59  
OK.  
I think what he was getting at though is is basically all this, all these numbers exist on the front end, so it's really just pull from like whatever's displaying in the table.  
Add it together so.  
There.

 **Jonathan Aulson** 1:07:20  
Can you guys, can you guys hear me? Am I back yet? Oh, good.

 **Christopher Thompson** 1:07:22  
Yep, that's much better. Your screen still looks frozen, but I can hear you.

 **Javier Casas** 1:07:24  
Yep.  
There is it.

 **Jonathan Aulson** 1:07:28  
OK, yeah, I can't connect to any site anyway. Well, I think what I was what I was trying to say was FLC and FLC cumulative. To me those things live just within the PNL page and and should just do their calculations based on the visible numbers.  
Rather than have any kind of baked in logic like into the into how we show them, it should just like look at the column it's in and run the map. You know that's that's the way I'm thinking of it. I don't know. Any thoughts?

 **Christopher Thompson** 1:07:50  
Mm.  
Yeah.  
Oh yeah, I I agree. I think just sometimes the front end is kind of.  
We're like you can't just pull exactly from the table, but.

 **Jonathan Aulson** 1:08:18  
OK, fair enough.

 **Christopher Thompson** 1:08:18  
We'll have to see exactly what that looks like.

 **Jonathan Aulson** 1:08:22  
Yeah.  
Who can help me with story points on this one?

 **Cesar Figueroa** 1:08:34  
Maybe a five?

 **Christopher Thompson** 1:08:39  
Yeah, for me.  
Because there's a lot of numbers we got to validate, but OK.

 **Jonathan Aulson** 1:08:43  
Now I'm going to challenge that one.  
Yeah, is, is, is it A5? Because we should be doing this already, right?

 **Christopher Thompson** 1:08:56  
Yeah, technically. So yeah, I I could be talked in two or three.

 **Jonathan Aulson** 1:08:57  
Like it's OK.  
OK.

 **Christopher Thompson** 1:09:04  
If we uncover something crazy, then we can handle it, but.

 **Jonathan Aulson** 1:09:05  
And it does anyone is it?  
Yeah.  
OK, I'm good with that.  
All right. This next one is implementing the variance stuff that we've been doing lately into the other expenses tab. So it's.  
You know, we should all be kind of familiar with this now. The red and green triangles are black dot. It's other expenses are an expense. So if if actuals exceed budget, that's red if actuals.  
Are beneath budget that's green and really that's that's the core of this story. I think there is something to call out in here. So for the current month.  
We're gonna do a second row. This is unusual because on most, well, like on parking stats, right? Everything's in its own row, I think on.  
I think on maybe on parking rates we're doing 2 rows all the time. Well, anyway, I don't want to confuse us, but what they're asking for specifically is for the current month view on other expenses.  
Is to show 2 numbers on that row. They want to see the forecasted current month and they want to see the actual current month as it's coming in and the variance indicators go on that actual number, right, just like everywhere else.  
So does that make sense to everybody?

 **Christopher Thompson** 1:10:59  
Yeah, I think so.

 **Javier Casas** 1:11:00  
Yes.

 **Jonathan Aulson** 1:11:02  
OK.  
All right. And then and then, so yeah, once that month is done on past months, we'll just see a single number. It'll be the actualized with the indicators, et cetera, so.  
How about story points for this one?

 **Javier Casas** 1:11:27  
So.  
That's my understanding. This is just about adding the well, not well, yeah, kind of adding the forecast data row to the current month, right?

 **Christopher Thompson** 1:11:45  
Well, yeah. Do we already get actuals for other expenses? I feel like we do, don't we? So it's really just adding the variance indicators if they're above or below and then the current month.

 **Javier Casas** 1:11:49  
Yeah.

 **Christopher Thompson** 1:12:01  
Right needs to display the actuals slash forecast.  
but we're not like prorating or or calculating that at all right.

 **Javier Casas** 1:12:15  
Yeah, but we we currently have the the variance indicators. We just have to add the neutral circle dot.

 **Jonathan Aulson** 1:12:18  
Yeah.  
Oh, that is something. Let me call this out. Where do I whole dollars? So they on the other expenses tab, all they care about is whole dollars. So we're going to round everything to 0 decimal places. Make sense.

 **Javier Casas** 1:12:44  
Nice.

 **Christopher Thompson** 1:12:46  
OK.

 **Jonathan Aulson** 1:12:46  
So on this tab specifically, I think, I think this tab will will actually see some of these dots, right? Because whole dollars, I feel like it's gonna be easy to or it'll be more likely that they actually land on target, so.

 **Christopher Thompson** 1:13:02  
Yeah, so we yeah, it does look like we already have actuals and I have seen variance indicators. But yeah, we'll have to add the rounding.  
And yeah, like there's some tweaks, like it looks like actuals were already displaying, but it looks like we're showing a variance indicator like when actuals match even.  
Like I'm seeing some zeros that are coming across the zero. So yeah, we'll need to look at the at those and then yeah, like you said the rounding which we do on the front end.

 **Jonathan Aulson** 1:13:38  
Yeah.

 **Javier Casas** 1:13:46  
Yeah, we are showing these variance indicators for zero values because the forecast was higher.

 **Christopher Thompson** 1:13:59  
Well, what I'm seeing is the forecast is showing 0, but then the actuals are showing 0 and I'm seeing a variance indicator, but.

 **Javier Casas** 1:14:00  
So.  
Oh, OK.

 **Christopher Thompson** 1:14:11  
And then I see one where we have a budget of 1000 and the actuals are coming in at 0 with no indicator. So I think we'll just need to kind of go through that with a fine tooth comb.  
Excessive.  
So I'm thinking.  
Probably.

 **Jonathan Aulson** 1:14:45  
My audio is cutting out. Was that a 5, Chris?

 **Christopher Thompson** 1:14:48  
Uh, a three or a five?  
Think in three, but if if Javi knows more than I do.

 **Javier Casas** 1:15:08  
No, I I agree with that three because checking the the variance logic, it's not part of the story, just setting the the circle dot for equals.  
And so yeah, I agree with the with the three.

 **Jonathan Aulson** 1:15:31  
Very good. I like it.  
All right, guys. And then the only other one that.  
We well, I don't know that we need to talk about it right now because I'm asking again, I'm asking them to like re-evaluate this whole parking rents, other expense nonsense, but on the PNL for current month.  
Well, I guess the reason I'm bringing this up, we might want to task this one because I'll tell you we've got after this Sprint, right? We we need. Sorry, let me back up.  
Getting, getting stumbling over myself here. This set of work that we just talked about, we got to get it done. This has to be done for pilot. Pilot starts on September 2nd.  
We've managed to do a pretty good job of getting through all like the user facing features in ahead of pilot. So that's fantastic. Now what I'm what I'm looking ahead and really worried about is the fact that.  
Everything we've done on the PNL and and for forecasting is is like we're about to rewrite it, right. We're we're going to move to this 12 month calculated forecast and we have exactly 2 months to get that or I'm sorry, 2 sprints to get that perfect.  
We have, we have the month of September while pilots happening to completely, you know, re-engineer how forecasting works. So in my head like.  
Well, I I think we would be in a much better footing if we're able to get through all of this stuff that's on screen this Sprint and next Sprint, you know, we we would still have a Sprint before pilot starts to get started on that other work.  
Giving us 3 total sprints to work on that reengineering.  
That's a lot of work, but I think I feel like it's doable. Some of these stories we're looking at here.  
I I think our, you know as as we kind of talked about like the PNL should already be doing some of these, some of these threes and fives like we think it's already doing that. It's really just validating. I know there's some beasts in here with Internal Revenue and.  
You know some things that are a lot of real work this Sprint. But man, if we can, if we can knock out these, this set, this Sprint, I think that gives us the breathing room right for the next three sprints to to actually.  
Rebuild the OR build the calculated 12 month forecast and have that go well. So that's my pitch. I know you know that that all depend on reality, right? But.  
I guess. I guess that's my reasoning for leaving this story in this Sprint and and trying to take a look at it with you guys in case we're able to, you know, in case we're able to accomplish it. That's it.  
So is that making sense, Chris, what I'm saying?

 **Christopher Thompson** 1:18:58  
Mhm.  
Yeah, it makes sense to me. I mean, I'm, I'm totally on board. The the less work we have down the road, the better. I and I think I added up the points and unless I added wrong, we're at like 66 points right now.

 **Jonathan Aulson** 1:19:09  
Yeah.  
OK.

 **Christopher Thompson** 1:19:19  
Which is I think been about our velocity. I know we're without Andrew for the rest of the week. Graham and I are out and and I think you are out on Friday, right, for a later day.

 **Jonathan Aulson** 1:19:31  
Yeah.  
Yeah.

 **Christopher Thompson** 1:19:36  
I'm taking my day, so there is like a little bit of PTO, but I don't think significant enough to be like.  
We're going to be like super hampered. Um.

 **Jonathan Aulson** 1:19:45  
Yeah.

 **Christopher Thompson** 1:19:48  
So.  
I mean, I I feel like this is doable. What in this story is  
Exactly, I guess would be my question.

 **Jonathan Aulson** 1:20:01  
Yeah. So this for other expenses, I think there's some, there's a little bit of clean up that has to happen because as I was talking about this morning, right, this is confusing as all to get out, but the other expense row.  
On the PNL does not map 1 to one to the other expense tab of the forecast, right? For example, the big example is parking rents. Parking rents is its own row on the PNL.  
So for current past, I mean for for all, for the entire other expense row, we need to, we need to pull parking rents out of our calculation.  
And and use as well as if we have, if we've been using insurance and claims in that calculation, we have all those out as well because so here's the list at the bottom the none of these accounts.  
Should show up in other expense row on the P&L.  
Does that make sense? Because here's like, here's the insurance accounts that should map to the insurance row. Here's the claims accounts, those should map to claims and then that's parking rents that should map to to parking rents. So.

 **Christopher Thompson** 1:21:32  
Yeah.  
So I think when it comes to actuals, we are including those for like our miscellaneous other expenses.

 **Jonathan Aulson** 1:21:35  
Um, yeah.

 **Christopher Thompson** 1:21:47  
As far as I can tell, yeah.  
Um, so we'll need to pull that out of our query, but I think that should be pretty.  
straightforward. Uh  
So.  
That part I think should be pretty simple I I'm hoping. And then yeah we need to look at how our PNL view is is pulling the others. So I I mean I feel like this one's.  
Potentially doable. I mean, I'm always more comfortable if we kind of have a stretch goal and just.  
You know, put it in next sprint and point it and task it, and then if we're doing good towards the end of the sprint, move it in. That's usually my my preferred approach, because then.

 **Jonathan Aulson** 1:22:29  
Yeah.  
Yeah.

 **Christopher Thompson** 1:22:43  
feel like we're not spending time on on it if we can't finish it. Um, and we focus on what we need to get done. But

 **Jonathan Aulson** 1:22:52  
Yeah, I'm 100% with you. I'm good with that approach. I I do need to flesh out the content of this story a little more so that, you know, I don't have acceptance criteria, et cetera. But so let me do that. I think there's there's plenty.  
In here for us to task today and by tomorrow we can, yeah, go ahead.

 **Christopher Thompson** 1:23:12  
Yeah, well, and we.  
Yeah, now that I think about it too, we also have those two like spike stories for the job profile, the job codes and limiting our our P&L.

 **Jonathan Aulson** 1:23:21  
Yeah.

 **Christopher Thompson** 1:23:26  
Loading so those.

 **Jonathan Aulson** 1:23:26  
Yeah.

 **Christopher Thompson** 1:23:34  
Might take some time, but I'm hoping if Cesar can kind of backfill for for Andrew for a little bit that we can still get all those done depending on the non-functionals that he has going in.

 **Jonathan Aulson** 1:23:41  
Yep.  
Yeah, OK.  
Well, yeah, I won't consider this one part of the Sprint. I won't.  
Well, this is the set I'm I'm personally expecting. I won't like, you know, to the client. I probably won't commit us to all of these, but this is the line that I think we can get to.  
I I'm, I have confidence in you guys. So that's what I'm thinking and expecting if, if, if as we go through the Sprint, if this line doesn't look reasonable, that's what I need to know to to kind of help alter plans but.  
I think we're on the same page. Any. I'm sorry guys, I I've got to take a bio break and my throat's starting to give out too. Any kind of final thoughts here or we ready to move into tasking?  
Cool.

 **Graham Olson** 1:24:55  
I think we're, I think we're good for tasking.

 **Jonathan Aulson** 1:24:59  
OK, I'll let you guys get that scheduled. I've got our internal stakeholder meeting here in about 20 minutes and then I'm free after that.

 **Cesar Figueroa** 1:25:11  
I I need to take one hour break if that is OK with everyone and I will schedule the meeting after then.

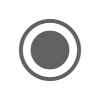
 **Christopher Thompson** 1:25:18  
Yep.  
That sounds perfect to me.

 **Jonathan Aulson** 1:25:24  
Awesome. All right. Thanks, guys.

 **Graham Olson** 1:25:27  
Thank you.

 **Cesar Figueroa** 1:25:27  
Thank you.  
Right.

 **Jonathan Aulson** 1:25:28  
Everybody.

 **Jonathan Aulson** stopped transcription