

## Visibility Dashboard

Customers	Related Businesses	Customer Theater	Total Visibility
Verizon Wireless	+ 1	APJC	14180.00
Microsoft	+ 1	Americas	11800.00
Comcast	+ 1	Americas	0.00
AT&T	+ 3	Americas	21850.00
T-Mobile	+ 1	EMEAR	17650.00
TestCust	+ No businesses to show	Americas	0.00
ABC	+ 1	Asia	4000.00

AT&T	- 3	Americas	36750.00
<b>Related Businesses</b>			
<ul style="list-style-type: none"> <li>cable routing</li> </ul>			
<div>*****No Products to show*****</div>			
<ul style="list-style-type: none"> <li>Cable Access</li> </ul>			
<div> <div> <div>Product Name</div> <div>Marketing Commit</div> <div>Total Visibility</div> </div> <div> <div>CRX 3</div> <div>5000</div> <div>6400.00</div> </div> <div> <div>UBR</div> <div>1200</div> <div>3700.00</div> </div> </div>			

Customer__c	
CreatedBy	Lookup(User)
LastModifiedBy	Lookup(User)
Name	Text(80)
Owner	Lookup(User+1)
Theater__c	Text(200)
Total_Marketing_Commit__c	Roll-Up Summary (SUM Business)
Total_Marketing_Upside__c	Roll-Up Summary (SUM Business)
Total_Visibility__c	Roll-Up Summary (SUM Business)
Upside_Probability__c	Formula (Percent)

Business__c	
CreatedBy	Lookup(User)
Customer__c	Master-Detail(Customer)
LastModifiedBy	Lookup(User)
Marketing_Commit_Business__c	Roll-Up Summary (SUM Product-Custom)
Marketing_Total_Visibility_Business__c	Roll-Up Summary (SUM Product-Custom)
Marketing_Upside_Business__c	Roll-Up Summary (SUM Product-Custom)
Marketing_Upside_Probability_business	Roll-Up Summary (SUM Product-Custom)
Name	Text(80)
Total_Products__c	Roll-Up Summary (COUNT Product-Custor

Product_Custom__c	
Business__c	Master-Detail(Business)
CreatedBy	Lookup(User)
LastModifiedBy	Lookup(User)
Marketing_Commit__c	Currency(18, 0)
Marketing_Remaining__c	Formula (Currency)
Marketing_Upside__c	Currency(18, 0)
Marketing_Upside_Probability__c	Percent(18, 0)
Name	Text(80)
QTD_Actuals__c	Currency(18, 0)
SFDC_Commits__c	Currency(18, 0)
SFDC_Remaining__c	Currency(18, 0)
SFDC_Upside__c	Currency(18, 0)
Total_Visibility_per_product__c	Formula (Currency)