

Urbanization, Long-Run Growth, and the Demographic Transition

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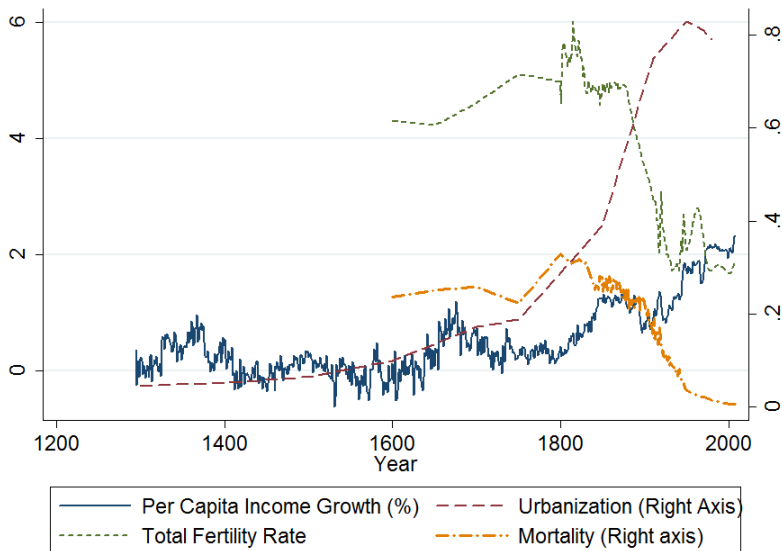
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Three Transitions of Developing Economies

- **Growth Transition:** From near zero income growth to modern income growth
- **Demographic Transition:** Mortality and fertility are initially very high, then fall
- **Urbanization:** Economies are initially rural, then urbanize

► Data

Three Transitions: England



Correlation of Transition Timing

	Income Growth	Urbanization	Fertility	Mortality
Income Growth	1			
Urbanization	0.518	1		
Fertility	0.542	0.393	1	
Mortality	0.608	0.467	0.881	1

Transition points: Growth $> 1\%$, Urb. $> 50\%$, TFR < 3 , Child Mort. $< 5\%$

Current Cross-Section

	Urban > 50%	TFR < 3	Child Mort. < 5%
Income > \$10K	93%	96%	97%
Income < \$1K	7%	10%	13%

The Research Question

- Why do the three transitions occur around same time?
- Transitions simultaneously determined, complementary through standard mechanisms
- Contribution is to unify into a parsimonious growth model that endogenously generates all transitions
- A theory addressing all 3 transitions can predict: Declining wage gap, family size gap, early urbanization slows development

Related Literature

- **Economic Growth:** Becker and Barro (1988), Lucas (1988), *Becker Murphy and Tamura (1990)*, Galor and Weil (2000), Stokey (2001), *Hansen and Prescott (2002)*, Lucas (2002), Ngai and Pissarides (2007), Herrendorf et al (2013)
- **Urbanization:** Kuznets (1966), Maddison (1980), Williamson (1987), Bairoch (1991), *Lucas (2004)*, Clark (2009), Galor Moav and Vollrath (2009), Rauch and Redding (2012), Gollin Lagakos and Waugh (2014)
- **Demographic Transition:** Becker (1960), Preston (1996), *Galor and Weil (2000)*, Szreter and Hardy (2001), Fogel (2004), Deaton (2006), Becker et al (2010), Guinnane (2011)

Agenda

- Model
- Data (Simulation vs Actual)
- Cross-Country Implications

Model Setup

- Production has 2 sectors
- OLG, households choose quantity and quality of children
- Urban/rural location choice
- Endogenous growth

Production

Urban and rural productions functions. Firms choose human capital \tilde{h} and land \tilde{l} .

$$F_R(\tilde{h}, \tilde{l}) = \tilde{h}^\theta \tilde{l}^{1-\theta} \quad (1)$$

$$F_U(\tilde{h}) = \tilde{h} \quad (2)$$

The final good is produced by combining the output of the urban and rural sectors, with elasticity of substitution ϵ :

$$F(\tilde{x}_R, \tilde{x}_U) = A(\zeta \tilde{x}_U^{\frac{\epsilon-1}{\epsilon}} + (1-\zeta) \tilde{x}_R^{\frac{\epsilon-1}{\epsilon}})^{\frac{\epsilon}{\epsilon-1}} \quad (3)$$

Final goods firms choose rural goods \tilde{x}_R and urban goods \tilde{x}_U as inputs. Require $\epsilon > 1$ (Ngai and Pissarides 2007, Acemoglu and Guerrieri 2008)

Firms

All sectors are competitive. Prices of rural and urban goods are p_R and p_U . Final good is numeraire. Rental rate of land is r , and rural and urban wages per unit of human capital are w_R and w_U . A rural firm solves:

$$\max_{\tilde{h}, \tilde{l}} p_R \tilde{h}^\theta \tilde{l}^{1-\theta} - w_R \tilde{h} - r \tilde{l} \quad (4)$$

An urban firm solves:

$$\max_{\tilde{h}} p_U \tilde{h} - w_U \tilde{h} \quad (5)$$

And a final goods firm solves:

$$\max_{\tilde{x}_R, \tilde{x}_U} A(\zeta \tilde{x}_U^{\frac{\epsilon-1}{\epsilon}} + (1-\zeta) \tilde{x}_R^{\frac{\epsilon-1}{\epsilon}})^{\frac{\epsilon}{\epsilon-1}} - p_R \tilde{x}_R - p_U \tilde{x}_U \quad (6)$$

Households

- Agents live for two periods: one as a child, and one as an adult. Each household consists of one adult and a number of children.
- The adults makes the household's decisions. They begin adulthood with human capital h , chosen by their parents. Then choose location.
- Households earn labor income, but do not own land. Assume all land held by a negligibly small fraction of population.
- Parents enjoy consumption c and surviving children n . They can invest in their children's human capital h' .

Utility Function

- Utility is dynastic: Enjoy present consumption c and children n , and dynasty's future discounted utility
- A dynasty discounting by β has utility:

$$V = u(c, n) + \beta V' \quad (7)$$

- Require balanced growth compatibility: will use $u(c, n) = \frac{(cn^\phi)^\sigma}{\sigma}$ (Becker & Barro 1988)

Time Use

- Households allocate their time to market work τ_c , child-rearing τ_n , and educating children τ_h , s.t.:

$$\tau_c + \tau_n + \tau_h = 1 \quad (8)$$

- Households can spend income on consumption goods
- A parent in sector j earns wage w_j per unit of human capital, per unit of time worked, so that:

$$c = w_j h \tau_c \quad (9)$$

Child Production

- The household in sector j choosing τ_n produces n total children by:

$$n = S_j \alpha \tau_n \quad (10)$$

- α is parents' productivity in raising children
- Fraction S_j of children survive to adulthood, so fertility is $\frac{n}{S_j}$
- Child rearing is time intensive (no h , e.g. Becker & Barro 1988)

Human Capital Accumulation

- Children endowed with parents' human capital h
- Parents can spend time τ_h to increase children's human capital h'
- Must educate all children n , linear in τ_h and parental human capital h (simplified Becker, Murphy, & Tamura 1990):

$$(h' - h)n = \xi \tau_h h \quad (11)$$

- The parameter ξ is the productivity at producing human capital

Budget Constraint

- A parent in sector j with h human capital faces the combined budget constraint:

$$c + \frac{w_j(h' - h)n}{\xi} + \frac{w_j hn}{\alpha S_j} = w_j h \quad (12)$$

- And non-negativity constraints:

$$c \geq 0 \quad n \geq 0 \quad h' \geq h \quad (13)$$

Household's Problem

- A household with human capital h picks sector j and chooses (c, n, h') to maximize dynastic utility (7) subject to constraints (12) and (13) given wage w_j and survival S_j
- Prices w_j and S_j determine location preference ($w_j \rightarrow$ compensating differential)

First Order Conditions: General

$$u_n(c, n) = u_c(c, n) \left(\frac{w_j h'}{\xi} + \frac{w_j h}{\alpha S_j} \right)$$

$$u_c(c, n) w_j n = \xi \beta V'(h'; \Lambda')$$

$$V'(h; \Lambda) = u_c(c, n) w_j \left(1 + \frac{n}{\xi} - \frac{n}{\alpha S_j} \right)$$

First Order Conditions: Specialized

Cobb-Douglas utility implies consumption is constant share of income:

$$\frac{c}{w_j h} = \frac{1}{1 + \phi} \quad (14)$$

The Euler equation holds for all children k :

$$\left(\frac{c'_k}{c}\right)^{1-\sigma} = \left(\frac{n'_k}{n}\right)^{\phi\sigma+1} \frac{w'_k}{w_j} \xi \beta \left(\frac{1}{n'_k} + \frac{1}{\xi} - \frac{1}{\alpha S'_k}\right) \quad (15)$$

Different children (indexed by k) share $V(h')$, but might make different location choices

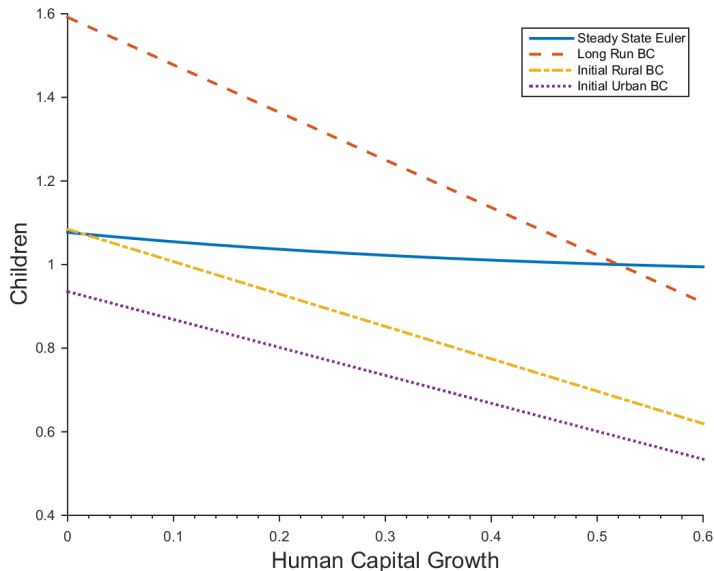
Q-Q Intuition: Steady State Euler Equation

- Let g be the human capital growth rate. Then in SS:

$$(1 + \bar{g})^{1-\sigma} = \beta \frac{\xi}{\bar{n}} \left(\tau_c + \bar{n} \frac{1 + \bar{g}}{\xi} \right) \quad (16)$$

- $\tau_c + \bar{n} \frac{1 + \bar{g}}{\xi}$ is the return to human capital
- $\frac{\xi}{\bar{n}}$ is the time cost of producing human capital

Q-Q Substitution: Steady State Comparison



Urban/Rural Differences

- All households indifferent, equal marginal value of human capital across locations ► Proof
- Returns to education equalized

$$w_R^\sigma n_R^{\sigma\phi+1} \left(\frac{1}{n_R} + \frac{1}{\xi} - \frac{1}{\alpha S_R} \right) = w_U^\sigma n_U^{\sigma\phi+1} \left(\frac{1}{n_U} + \frac{1}{\xi} - \frac{1}{\alpha S_U} \right) \quad (17)$$

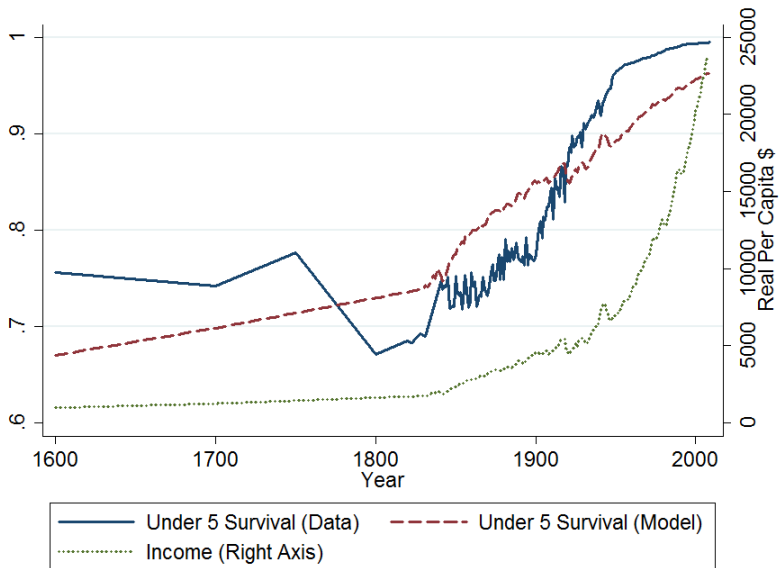
- Wage premium increasing in $\frac{n_R}{n_U}$

Child Survival Function

- Child survival is a function of location j and average human capital $\bar{h} \equiv \sum_h \frac{h\lambda(h)}{N}$
- This function should have three properties:
 - $S_j(\bar{h}_0)$ matches an empirical target for each j
 - $S'_j(\bar{h}) > 0$ for all $\bar{h} \geq \bar{h}_0$
 - $S_j(\infty) = \bar{S}$, matching a modern empirical target
- A flexible form satisfying these properties is:

$$S_j(\bar{h}) = \bar{S} - (\bar{S} - S_{j,0}) \frac{1 + v\bar{h}_0}{1 + v\bar{h}} \quad (18)$$

UK Estimated Survival Function



Aggregates

The state of the economy is determined by the function $\lambda(h)$, which denotes the number households with human capital h .

- The total population in the economy N is:

$$N = \sum_h \lambda(h) \quad (19)$$

- $\lambda(h, j)$ is the number of (h, j) households. Aggregate human capital inputs:

$$H_j = \sum_h \frac{h\lambda(h, j)}{1 + \phi} \quad (20)$$

- For factor prices w_U, w_R, r and land L , total income in the economy is:

$$Y = w_U H_U + w_R H_R + rL \quad (21)$$

Aggregate Law of Motion

Let $n(h, j)$ and $d(h, j)$ denote the child and education choices of a household with human capital h in sector j . Rewrite human capital accumulation as function:

$$h'(h; j, Z) = \xi d(h, j) \quad (22)$$

Let $h(h'; j, Z)$ denote the inverse of this function. The distribution of households evolves by:

$$\lambda(h') = \sum_j n(h(h'; j, Z), j) \lambda(h(h'; j, Z), j) \quad (23)$$

Equilibrium Definition

A competitive equilibrium in this economy consists of sequences of prices, p_R, p_U, w_R, w_U, r ; aggregate allocations, $Y, x_U, x_R, H_U, H_R, \bar{h}$; distribution of household human capital $\lambda(h, j)$; and household allocations, $c(h, j), d(h, j), n(h, j)$; given initial distribution of human capital $\lambda(h)_0$ and the aggregate quantity of land L , such that:

- ➊ The firm allocations solve (4), (5), and (6).
- ➋ The household choose location and allocations to maximize (7) subject to (12) and (11)
- ➌ Markets clear: $Y = F(x_U, x_R)$, $X_U = F_U(H_U)$, $X_R = F_R(H_R)$
- ➍ The law of motion (23) holds for all human capital levels.
- ➎ Household aggregates add up, satisfying equations (19), (20), and (21).

Equilibrium Prices

The firms' profit maximization implies that equilibrium prices must relate to equilibrium factors by:

$$w_U = p_U \quad w_R = p_R \theta (H_R)^{\theta-1} L^{1-\theta} \quad r = p_R (1 - \theta) (H_R)^{\theta} L^{-\theta} \quad (24)$$

$$p_U = A^{\frac{\epsilon-1}{\epsilon}} \zeta \left(\frac{Y}{x_U} \right)^{\frac{1}{\epsilon}} \quad p_R = A^{\frac{\epsilon-1}{\epsilon}} (1 - \zeta) \left(\frac{Y}{x_R} \right)^{\frac{1}{\epsilon}} \quad (25)$$

Equilibrium in the Limit

- If $\lim_{t \rightarrow \infty} h_j = \infty$ for all households j , then $wh_j \rightarrow \infty$ and $\bar{h} \rightarrow \infty$.
- If $\sigma > 0$, limiting population growth is

$$n(h, j) \rightarrow \bar{n} \quad (26)$$

- Urban/rural wage premium is $\frac{w_U}{w_R} \rightarrow 1$.
- If $\epsilon > 1$, then the long-run urban share converges to 1 and the limit of both urban and rural wages is $\bar{w} \equiv A\zeta^{\frac{\epsilon-1}{\epsilon}}$.
- The long-run technological growth rate is $\frac{\bar{h}'}{\bar{h}} \rightarrow 1 + \bar{\mu} \equiv \xi \bar{w} \left(\frac{\phi}{\bar{n}(1+\phi)} - \frac{1}{\alpha \bar{s}} \right)$

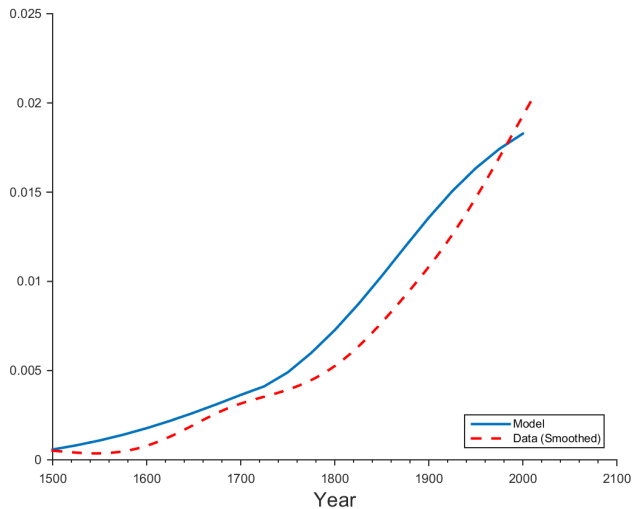
Calibration

- Calibrate initial condition to resemble England in 1500 C.E., then simulate.
- Choose some parameters to match empirical targets:
 $(A, \zeta, \epsilon, \theta, \alpha, \xi, \sigma, \phi, \beta)$
- Estimate ω and v from mortality and income data.
- Target constant long run population, 5% long run interest rate
- One period is 25 years

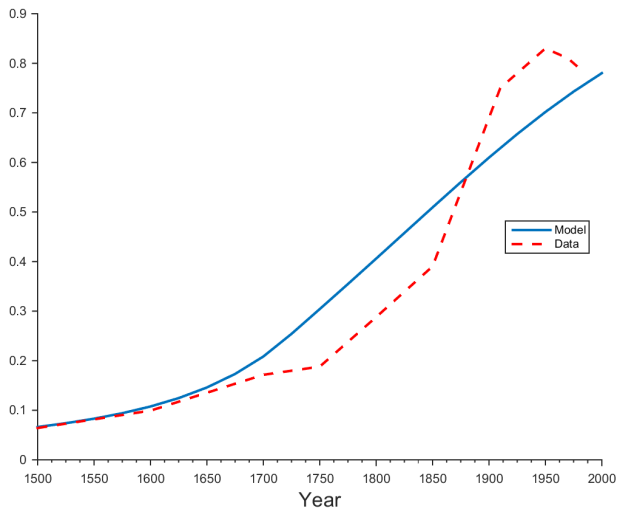
Empirical Targets

	Target	Empirical Value	Source
(i)	Land Share in Agriculture	0.260	Clark (2010)
(ii)	Initial Survival Probabilities	$S_{R,0} = 0.681, S_{U,0} = 0.543$	Clark (2009)
(iii)	Urban/Rural Surviving Child Ratio	$n_{U,0}/n_{R,0} = 0.771$	Clark (2009)
(iv)	Initial 25-year Population Growth	1.085	Broadberry et al (2010)
(v)	Initial 25-year Human Cap. Growth	1.013	Bolt and van Zanden (2013)
(vi)	Long-Run 25-year Human Cap. Growth	1.520	Bolt and van Zanden (2013)
(vii)	Initial Urban Share	0.064	Bairoch et al (1988)

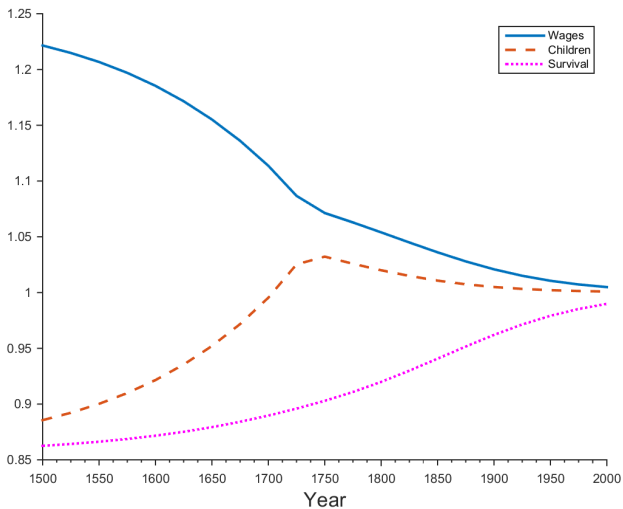
Annualized GDP Per Capita Growth Rates



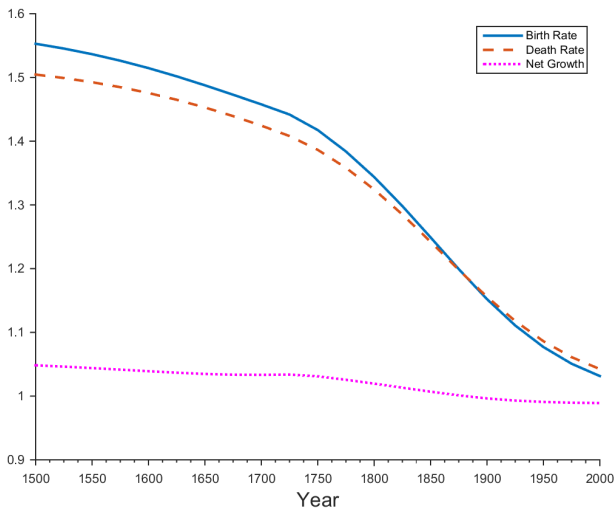
Urbanization



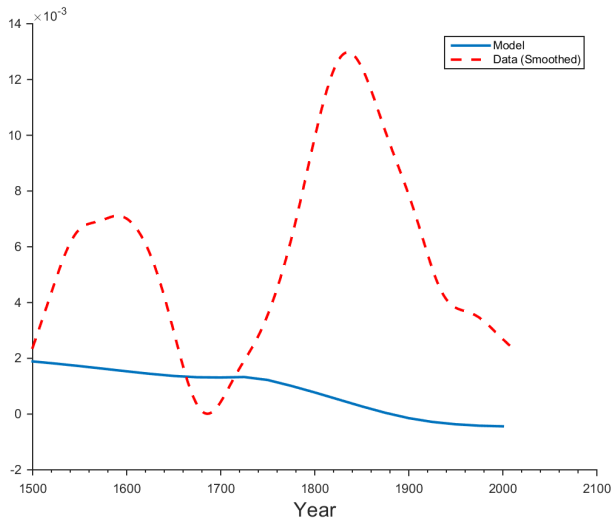
Urban/Rural Ratios



Demographic Transition



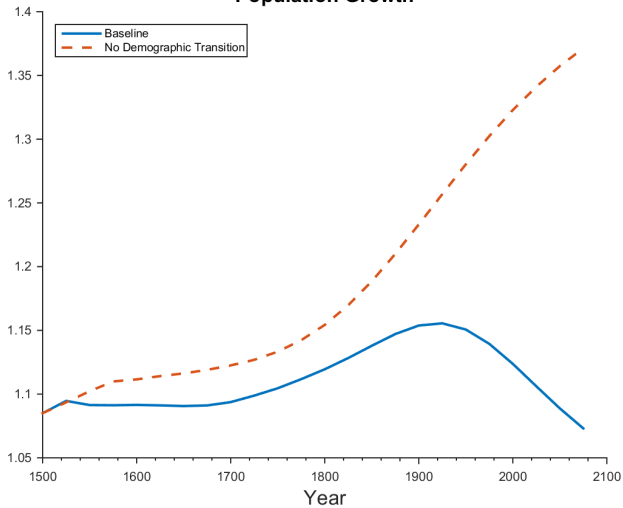
Annualized Population Growth Rates

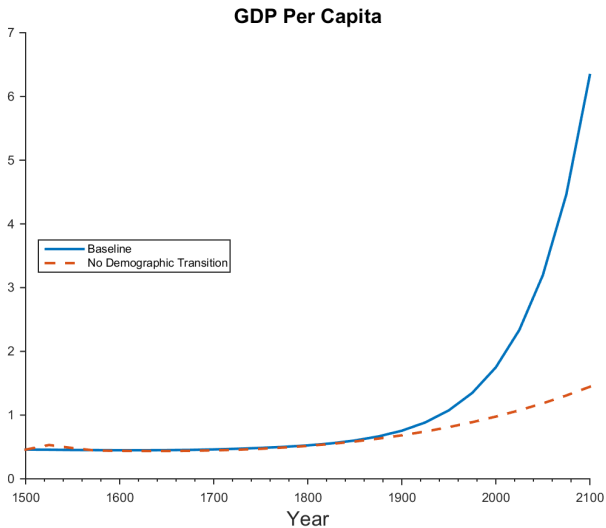


No Demographic Transition

- Fix urban and rural fertilities $\frac{n_j}{S_j}$ at initial level
- Average fertility still falls, because of urbanization
- Q-Q substitution *over time* is shut down so get much less human capital growth

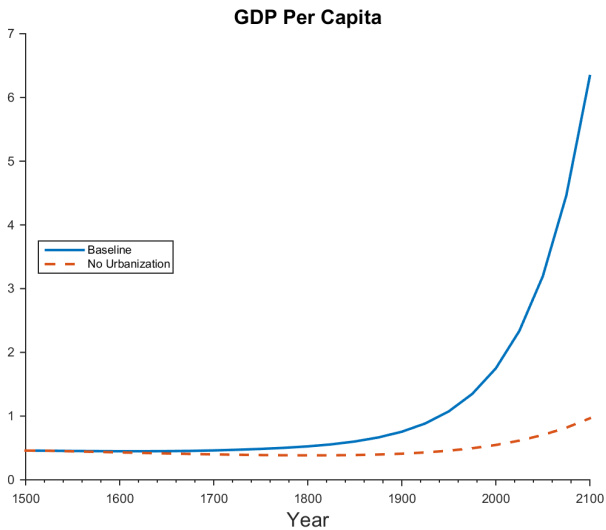
Population Growth

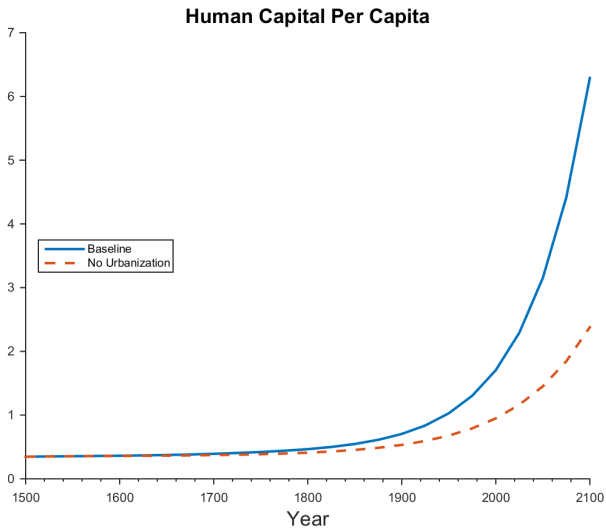


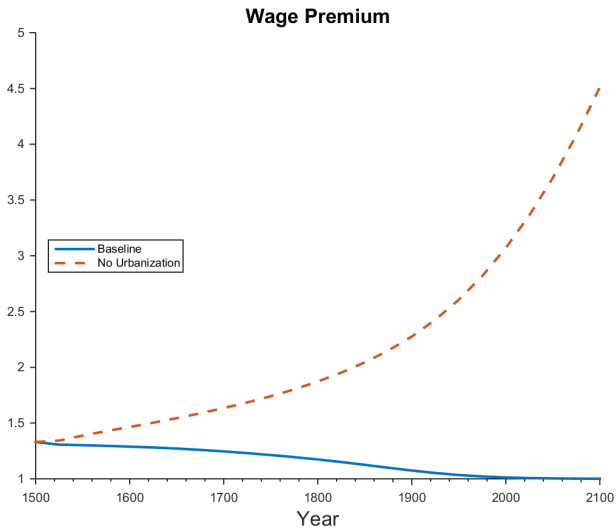


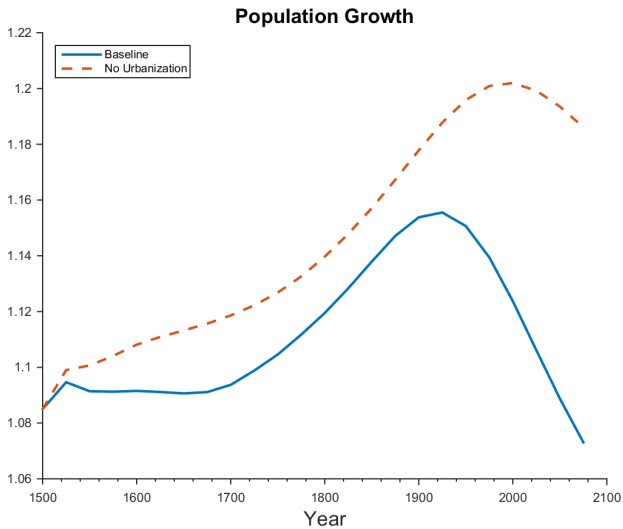
No urbanization

- Fix urban share at initial level
- Still have some migration (rural population growth is higher)
- Q-Q substitution *over space* is shut down
- Less human capital growth, more population growth more misallocation









Conclusions and Next Steps

- Transitions are fundamentally connected
- When mechanisms are formalized in an endogenous growth model, can reproduce England's experience
- Miss important dynamics without all ingredients
- Next: other countries' experiences

- **Income and Population:** Maddison Project (Bolt and van Zanden 2013), Broadberry et al (2010)
- **Urbanization:** Bairoch (1988), World Bank (2015)
- **Fertility and Mortality:** Wrigley and Schofield (1983), Clark (2009), Mitchell (1998), Gapminder (2009)

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Proof of Value Function Equalization

Equilibrium conditions expressed in terms of n , g , and prices:

- Recall budget constraint:

$$c + \frac{w_j(h' - h)n}{\xi} + \frac{w_j h n}{\alpha S_j} = w_j h \quad (27)$$

- Use $c = \tau_c w_j h$ to get normalized budget constraint:

$$\tau_c + \frac{g n}{\xi} + \frac{n}{\alpha S_j} = 1 \quad (28)$$

- And Euler equation:

$$(1 + g)^{1-\sigma} = \left(\frac{n'_k}{n}\right)^{\phi\sigma+1} \left(\frac{w'_k}{w_j}\right)^\sigma \beta \left(\frac{\xi \tau_c}{n'_k} + g'_k\right) \quad (29)$$

- Implication: Dynasty's choice of n_t and g_t depend only on locations, $w_{t,j}$'s, and $S_{t,j}$'s
- Dynastic utility in sequence form is:

$$V_0 = \sum_{t=0}^{\infty} \beta^t \frac{(c_t n_t^\phi)^\sigma}{\sigma} \quad (30)$$

- $\mathcal{J}(t)$ is the sector chosen in period t . Equilibrium utility becomes:

$$V_0 = \sum_{t=0}^{\infty} \beta^t \frac{(\tau_c w_{t,\mathcal{J}(t)} h_t n_t^\phi)^\sigma}{\sigma} \quad (31)$$

- Divide by h_0^σ :

$$V_0 = h_0^\sigma \sum_{t=0}^{\infty} \beta^t \frac{(\tau_c w_{t,\mathcal{J}(t)} \frac{h_t}{h_0} n_t^\phi)^\sigma}{\sigma} \quad (32)$$

- Normalized human capital is:

$$\frac{h_t}{h_0} = \prod_{s=0}^{t-1} (1 + g_s) \quad (33)$$

- Given optimal sequence of g_t , n_t , and given sequence of wages, then the utility for a given location sequence \mathcal{J} is the function:

$$V_{\mathcal{J}}(h) \propto h^\sigma \quad (34)$$

- Consider two different location sequences \mathcal{J} and \mathcal{J}'
- If a household is indifferent for some \hat{h} , then

$$V_{\mathcal{J}}(h) = V_{\mathcal{J}'}(h) \quad \forall h > 0 \quad (35)$$

- If a household strictly prefers \mathcal{J} for some \hat{h} , then

$$V_{\mathcal{J}}(h) > V_{\mathcal{J}'}(h) \quad \forall h > 0 \quad (36)$$

- For location equilibrium, households must be indifferent between urban and rural locations for some \hat{h} .
- Let \mathcal{J}_U and \mathcal{J}_R denote their optimal location sequences given a current choice of urban or rural. Then:

$$V_{\mathcal{J}_U}(h) = V_{\mathcal{J}_R}(h) \quad \forall h > 0 \quad (37)$$

- Because \mathcal{J}_R is optimal for \hat{h} , there is no other sequence \mathcal{J}' such that

$$V_{\mathcal{J}'}(h) > V_{\mathcal{J}_R}(h) \quad \exists h > 0 \quad (38)$$

- Sequence indifference implies that for any $\mathcal{J} \in \{\mathcal{J}_U, \mathcal{J}_R\}$

$$V(h) = h^\sigma \sum_{t=0}^{\infty} \beta^t \frac{(\tau_c w_{t,\mathcal{J}(t)} \prod_{s=0}^{t-1} (1 + g_s) n_t^\phi)^\sigma}{\sigma} \quad (39)$$

$$\equiv h^\sigma \mathcal{V} \quad (40)$$

- Marginal values equalized:

$$V'(h) = \sigma h^{\sigma-1} \mathcal{V} = V'_{\mathcal{J}}(h) \quad \forall \mathcal{J} \in \{\mathcal{J}_U, \mathcal{J}_R\} \quad (41)$$

- $\sigma < 1$ so $V(h)$ is concave

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