# Analyzing the Amazon Popular Books Dataset

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June 21, 2022

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## Introduction

- · From Bright Data
- https://github.com/luminati-io/Amazon-popular-books-dataset

# Libraries

```
library(dplyr)
library(ggplot2)
library(gridExtra)
library(ggfortify)
library(tidyjson)
library(MASS)
```

#### Utils

Author: J. Peter Marquardt, GPL. Deconstruct a formula object into strings of its components. Predictors are split by '+', so interaction terms will be returned as a single string.

```
deconstruct_formula ← function(formula) {
   # deparsing formula into string with no spaces and newlines
   form_string ← gsub(" ", "",
                        gsub("\n", "", deparse1(formula, collapse = "")))
   # extractina components
   if (substr(form_string, 1, 5) = "Surv(") { # Survival formula
        # Extracting the Surv() part of it
        surv_string ←
            strsplit(form_string, ")")[[1]][1]
        # extracting everything inside the Surv()
        surv_params ←
            strsplit(substr(surv_string, 6,
                           nchar(surv_string)), ",")
        outcome ← surv_params[[1]][1] # assigning time variable name
        censor_event ← surv_params[[1]][2] # assigning cens variable name
   } else { # ordninary formula
        outcome ← strsplit(form_string, "~")[[1]][1]
        censor_event ← NULL
   predictors 		 strsplit(strsplit(form_string, "~")
                           [[1]][2], split = "+",
                           fixed = TRUE)[[1]] # same for all
   # assembling output list
   component_list ← list(
        "outcome" = outcome,
        "predictors" = predictors
   if (!is.null(censor_event)) {
        component_list$`censor_event` ← censor_event
   }
    return(component_list)
}
```

Sometimes images\_count is not a string, need to convert to number.

```
parse_rating ← function(rting) {
   as.double(sub(" .*$", "\\1", rting))
}
```

```
parse_category ← function(cat_string, n) {
    subcats ← tail(strsplit(cat_string, "/")[[1]], -1)
    subcats ← trimws(subcats)
    if (n > length(subcats)) {
        n ← length(subcats)
    }
    res ← subcats[1:n]
    res ← paste(res, collapse = "/")
    return(res)
}
```

```
gg_regress ← function(data, model, method = "glm", ...) {
    formula ← getElement(model, "call") %>%
        getElement("formula") %>%
        deconstruct_formula()
    family ← getElement(model, "call") %>%
        getElement("family")
    if (is.null(family)) {
        family ← "gaussian" # default for glm
    }
    indep ← getElement(formula, "outcome")
deps ← getElement(formula, "predictors")
    p ← data %>%
        ggplot(aes_string(x = deps, y = indep)) +
        geom_smooth(method = method, method.args = list(family = family)) +
        geom_point(...)
    return(p)
}
```

#### **Parse Data**

```
# A tbl_json: 6 x 30 tibble with a "JSON" attribute
  ..JSON
                    array.index asin ISBN10 answered_questi... availability brand
  <chr>
                           <int> <chr> <chr>
                                                          <dbl> <chr>
                                                                              <chr>
1 "{\"asin\":\"000...
                                1 0007... 97800...
                                                                 0 In Stock.
                                                                                 Drew...
2 "{\"asin\":\"000...
                                2 0008... 00081...
                                                                 0 <NA>
                                                                                 Bern...
3 "{\"asin\":\"000...
                                3 0008... 00083...
                                                                 0 In Stock.
                                                                                 Davi...
4 "{\"asin\":\"000...
                               4 0008... 00083...
                                                                 0 In Stock.
                                                                                 Caro...
5 "{\"asin\":\"000...
                                5 0008... 00083...
                                                                 0 Only 13 lef... J. R...
                                6 0008... 00084...
6 "{\"asin\":\"000...
                                                                 O Usually shi... J. R...
# ... with 23 more variables: buybox_seller <chr>, date_first_available <chr>,
   discount <dbl>, final_price <dbl>, image_url <chr>, images_count <dbl>,
#
    initial_price <dbl>, item_weight <chr>, manufacturer <chr>,
    model_number <chr>, plus_content <lql>, product_dimensions <chr>,
    rating <dbl>, reviews_count <dbl>, root_bs_rank <dbl>, seller_id <chr>,
#
    seller_name <chr>, timestamp <chr>, title <chr>, url <chr>, video <lql>,
    image <chr>, number_of_sellers <dbl>
```

All NA: date\_first\_available, manufacurer, department, model\_number, upc.

Some NA: product\_dimensions, root\_bs\_rank, buybox\_seller, final\_price, initial\_price, seller\_id, availability, discount, item\_weight.

Of the JSON arrays: best\_sellers\_rank, categories are interesting. colors, delivery, and features are not very relevant, as they are either very verbose or empty.

Each book has 3 categories, one "Books", and two other. categories are always in the best\_sellers\_rank categories.

#### **Process Data**

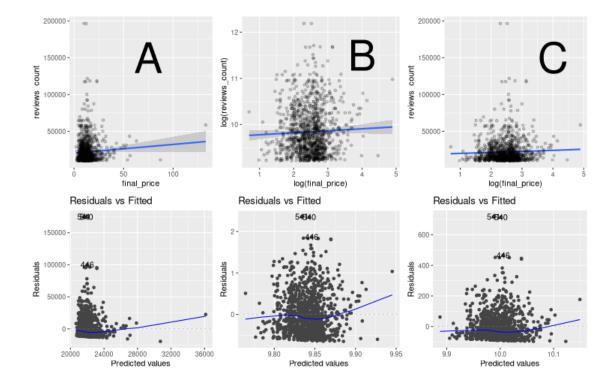
```
df_arrays 		df %>%
    gather_object %>%
    filter(is_json_array(.)) %>%
    gather_array()
```

Select some key features, then drop all NA rows:

```
asin final_price initial_price reviews_count rating
1 0008387753
                   41.12
                                  59.99
                                                20453
                                                         4.8
                   53.99
                                                         4.8
2 0060244887
                                120.00
                                                11222
                                                27536
3 0060254920
                   13.20
                                 19.95
                                                         4.9
4 0060256656
                    9.09
                                  17.99
                                                23158
                                                         4.9
5 0060555661
                   14.29
                                  24.99
                                                28414
                                                         4.7
                                  24.99
6 0060652888
                   22.49
                                                10958
                                                         4.8
                         availability discount plus_content images_count
1 Only 13 left in stock - order soon.
                                          18.87
                                                       FALSE
                                                                         2
2 Only 12 left in stock - order soon.
                                          66.01
                                                       FALSE
3
                            In Stock.
                                           6.75
                                                       FALSE
                                                                         6
                            In Stock.
                                           8.90
                                                                         3
4
                                                       FALSE
5
                            In Stock.
                                                                         3
                                          10.70
                                                       FALSE
                            In Stock.
                                                                         5
                                           2.50
                                                       FALSE
6
```

#### Compare Regression Models on reviews count $\sim$ final price

```
df_rows_lm_linear 		 qlm(reviews_count ~ final_price,
                       data = df_array_na_rows)
df_rows_lm ← qlm(loq(reviews_count) ~ loq(final_price),
                 data = df_array_na_rows)
df_rows_glm ← glm(reviews_count ~ log(final_price).
                  data = df_array_na_rows, family = poisson("log"))
df_rows_lm_linear_resid ← autoplot(df_rows_lm_linear, which = 1, ncol = 1)
df_rows_lm_resid ← autoplot(df_rows_lm, which = 1, ncol = 1)
df_rows_glm_resid ← autoplot(df_rows_glm, which = 1, ncol = 1)
df_rows_lm_linear_plot ← df_array_na_rows %>%
                        qq_regress(df_rows_lm_linear, alpha = 1 / 5) +
                        annotate("text", x = 75, y = 150000, label = "A", size = 20)
df_rows_lm_plot ← df_array_na_rows %>%
                  gg_regress(df_rows_lm, alpha = 1 / 5) +
                  annotate("text", x = 4, y = 11.5, label = "B", size = 20)
qq_regress(df_rows_qlm, alpha = 1 / 5) +
                  annotate("text", x = 4, y = 150000, label = "C", size = 20)
```



```
A: reviews count \sim final price Gaussian Family B: \log (reviews count) \sim \log (final price) Gaussian Family C: reviews count \sim \log (final price) Poisson Family
```

Here, we compare three different regression models with reviews\_count  $\sim$  final\_price. A and B are in the Gaussian family, with C being a Poisson regression with log link. Model A and B only differ in B's log transformation of the dependent variable. Concerning assumptions of regression, all are roughly homoscedastic, and B's residuals being more *normal* than C's. Poisson regression makes the most sense with count data, so C should be the most appropriate model.

A generalization of the Poisson distribution is the negative binomial, which is used for more overdispersed cases. Comparing the two, we see that the Poisson model is more appropriate over the Negative Binomial model.

```
df_rows_glm_nb ← glm.nb(reviews_count ~ log(final_price), data = df_array_na_rows)
pchisq(2 * (logLik(df_rows_glm) - logLik(df_rows_glm_nb)),
df = 1, lower.tail = FALSE)
```

```
`geom_smooth()` using formula 'y ~ x'
`geom_smooth()` using formula 'y ~ x'
`geom_smooth()` using formula 'y ~ x'
png
  2
'log Lik.' 1 (df=2)
```

The coefficient on log(final\_price) is 0.062357 (p-value: 0), so, there is pretty much no effect of final price on reviews\_count.

#### Compare Ordinal Regression Models on reviews count $\sim$ final price

rating takes on values from 3.9 to 4.9 in units of starts out of 5.0. Since this is a discrete variable, with implicit ordering, ordinal regression should be applied here.

```
log(final_price)
      "0.062357"
[1] 0
Call:
polr(formula = ordered(rating) ~ discount_rel + plus_content +
    images_count, data = clean_df_array_na_rows, Hess = TRUE)
Coefficients:
    discount_rel plus_contentTRUE
                                      images_count
      -0.2466810
                                         0.1296111
                        0.2339840
Intercepts:
                  3.9|4
                              4|4.1
                                        4.1|4.2
    3.6|3.9
                                                    4.2|4.3
                                                                4.3 4.4
-6.65807760 -5.04496078 -4.08190638 -3.59451219 -2.67649658 -2.10438745
    4.4 4.5
                4.5 4.6
                            4.6 4.7
                                        4.7 | 4.8
                                                    4.8 4.9
-1.48469678 -0.72192278 0.08974073 1.18404473 2.73695440
Residual Deviance: 4375.213
AIC: 4403.213
```

For a one point increase in relative discount, the odds of the rating being a tenth of a star higher is 0.78139 times the previous, holding all equal. Books with plus\_content have 1.2636 times the probability of being a higher rating than books without, holding all equal. For a one point increase in a book's images count, the odds of the next rating is 1.1384 times the previous.

# **Resources**

- UCLA DAE: Negative Binomial Regression
- UCLA DAE: Ordinal Logistic Regression