STUDY RESOURCES
2025 INTRODUCTORY/CERTIFIED PROGRAMS

Textbook: "Sales and Service for the Wine Professional" *(5th Edition)* by Brian K. Julyan MS

CMS Introductory/ Certified Web Portal

Syllabus

Service Standards

Food and Wine Matching

Deductive Tasting Grid*

Deductive Tasting Grid Workbook*

Certified Examination Grid

*Certified only, wine tasting not tested at Introductory level.

INTRODUCTORY/CERTIFIED TEXTBOOK

The textbook for both the Introductory Sommelier Certificate and Certified Sommelier Certificates is "Sales and Service for the Wine Professional" *(5th Edition)* by Brian K. Julyan MS.

The textbook is **not** included in program fees, and can be purchased via our website in either digital or print format. To purchase your copy, please visit our website.

INTRODUCTORY/CERTIFIED WEB PORTAL LOGIN DETAILS

Web Portal: http://www.courtofmastersommeliers.org/other/learning-resources/
Username: dp46rh
Password: chardonnay

To access all learning resources, please visit: www.courtofmastersommeliers.org

If you have any questions, please email: info@courtofmastersommeliers.com.au

COURT OF SOMMELIERS OCEANIA