

Jonathan Yao Carroll

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EDUCATION

Georgetown University (School of Foreign Service)

Aug 2020 – Dec 2023

BSFS in International Political Economy

Washington, DC

- Graduated Magna Cum Laude with GPA of 3.96/4.00; Phi Beta Kappa; six-time First Honors
- Co-Founder of Georgetown Quants and President of Delta Phi Epsilon Foreign Service Fraternity
- Selected Coursework: Real Analysis (PhD), Linear Algebra, Econometrics, Applied Econometrics, Empirical Applications of Political Economy, International Finance, International Trade, Chinese Foreign Policy

RELEVANT EXPERIENCE

Wells Fargo

Jul 2024 – present

Strategy Analyst, Structured Products Trading Desk

Charlotte, NC

- Analyze how security attributes interact with global macroeconomic environment and supply/demand trends to develop client investment strategies and broader outlook on Structured Products/other Fixed Income markets
- Write brief commentary and visualize data on topics such as inflation/labor market projections, Trump-era policy landscape, bank demand and regulation, mortgage pool prepayment speeds, and geopolitical events
- Construct and publish analytics, communicate with clients, fulfill data requests, and manage desk research portal

Wells Fargo

Jun 2023 – Aug 2023

Summer Analyst, Sales & Trading

Charlotte, NC

- Cleaned and analyzed security data, wrote daily macro market updates, and took weekly meeting notes across products to assist with trading operations on Rates, Municipal Bonds, and Structured Products desks
- Built panel data regression model to predict CPI and develop inflation-centric rates derivatives strategy

Trade Lab: World Trade Organization Dispute Settlement

Jan 2023 – May 2023

Team Member

Washington, DC

- Collaborated across 10-person group to build and present economic and legal analysis of major World Trade Organization (WTO) dispute to the Office of the United States Trade Representative (USTR)
- Led months of in-depth research and expert interviews on industrial and scientific processes central to dispute

Beck & Stone

Jun 2022 – Aug 2022

Intern

Washington, DC

- Conducted quantitative market research, scientific polling, and financial analysis to develop and provide competitive strategies to high-profile clients, leading to +10-20% changes in monitored KPIs
- Managed firm social media and wrote 5 rapid-response campaign press releases/week

Office of the Director of National Intelligence

Aug 2021 – May 2022

Research Intern

Remote

- Scraped and synthesized data from 50+ open access sources, performed relevant sentiment and trend analyses, and presented strategic recommendations on bioeconomy sector to senior intelligence officials

SKILLS, AWARDS, & INTERESTS

Tech: Excel (advanced), Python/SQL/Stata (intermediate), Bloomberg, Microsoft Office, Yield Book
Language: Chinese (Mandarin; professional proficiency), Spanish (limited proficiency)
Awards: 2022 Cornell Quant Competition – placed Top 3 internationally
2022 School of Foreign Service Consulting Day Case Competition – led 1st place team
Interests: Global economic systems, social and political philosophy, world travel, writing, youth debate