Personality Type Test

1. At a party do you:

- a. Interact with many, including strangers
- b. Interact with a few, known to you

2. Are you more:

- a. Realistic than speculative
- b. Speculative than realistic

3. Is it worse to:

- a. Have your "head in the clouds"
- b. Be "in a rut"

4. Are you more impressed by:

- a. Principles
- b. Emotions

5. Are more drawn toward the:

- a. Convincing
- b. Touching

6. Do you prefer to work:

- a. To deadlines
- b. Just "whenever"

7. Do you tend to choose:

- a. Rather carefully
- b. Somewhat impulsively

8. At parties do you:

- a. Stay late, with increasing energy
- b. Leave early with decreased energy

9. Are you more attracted to:

- a. Sensible people
- b. Imaginative people

10. Are you more interested in:

- a. What is actual
- b. What is possible

11. In judging others are you more swayed by:

- a. Laws than circumstances
- b. Circumstances than laws

12. In approaching others is your inclination to be somewhat:

- a. Objective
- b. Personal

13. Are you more:

- a. Punctual
- b. Leisurely

14. Does it bother you more having things:

- a. Incomplete
- b. Completed

15. In your social groups do you:

- a. Keep abreast of other's happenings
- b. Get behind on the news

16. In doing ordinary things are you more likely to:

- a. Do it the usual way
- b. Do it your own way

17. Writers should:

- a. "Say what they mean and mean what they say"
- b. Express things more by use of analogy

18. Which appeals to you more:

- a. Consistency of thought
- b. Harmonious human relationships

19. Are you more comfortable in making:

- a. Logical judgments
- b. Value judgments

20. Do you want things:

- a. Settled and decided
- b. Unsettled and undecided

21. Would you say you are more:

- a. Serious and determined
- b. Easy-going

22. In phoning do you:

- a. Rarely question that it will all be said
- b. Rehearse what you'll say

23. Facts:

- a. "Speak for themselves"
- b. Illustrate principles

24. Are visionaries:

- a. somewhat annoying
- b. rather fascinating

25. Are you more often:

- a. a cool-headed person
- b. a warm-hearted person

26. Is it worse to be:

- a. unjust
- b. merciless