

## **Articulation Agreement**

### **FOR A TRANSFER PROGRAM BETWEEN**

School of Business  
Miami-Dade Community College

and

College of Business Administration  
Florida International University

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The purpose of this agreement is to enhance the process of transfer of the graduates of the Associate in Science (AS) in Business Administration from Miami-Dade Community College (M-DCC) to the Bachelor of Business Administration (B.B.A.) with a major in Management at Florida International University (FIU). This agreement shall establish the conditions under which students from M-DCC shall progress to a junior year status as a Business Management major at FIU. In addition, the agreement shall include the formation of mechanisms for the ongoing monitoring and review of articulation progress and adherence to the conditions.

#### **1. Program of Study**

1.1 Participating students shall complete at M-DCC

- An AS degree in Business Administration
- All the specified courses in the Appendix

1.2 All the courses specified in the Appendix are transferable to FIU. Therefore, participating students will be able to complete at FIU a program of study in a time which equals approximately the number of hours required in the junior and senior years of the degree program being sought.

#### **2. Admission and Readmission**

2.1 M-DCC is an open-admissions institution that assesses the holders of a high school diploma (or equivalent) wishing to enter this program and places them into courses on the basis of their academic background and/or demonstrated experience in specific courses. Applicants may be required to participate in the M-DCC assessment program.

2.2 A student completing the program of study in 1.1 will be guaranteed admission with junior standing to the Business Management major at FIU if the conditions of admission under "3.4: Conditions of admission: AS students" are met.

### 3. Condition of Admission

3.1 So as to assure the admission and academic success of participating students, M-DCC and FIU agree to develop, maintain, and improve continuously a program management and reporting system.

3.2 FIU will

- Accept M-DCC's model of 64 hours intact including the Labs: ACG 2021L, ACG 2071L, and QMB 2100L
- Establish a tracking system in Management for AS students

3.3 FIU's Management track for AS students will consist of 66 to 68 hours (excluding foreign language deficiencies)

- New Business CORE (33 hours)
- New major requirements (21 hours)
- One of the two electives used for their General Education deficiency (3 hours)
- One of the two electives for a Business elective (3/4000 level)
- Two courses in General Education plus lab(s) if required to complete their General Education deficiency

3.4 Conditions of admission: AS students

- Are strongly encouraged to satisfy the math and English section of the CLAST prior to transfer
- Will meet the 2.25 admission GPA as all other management majors
- Must earn a "C" or higher in all business pre-core courses
- Will be admitted as "Intended Majors" until the number of General Education deficiencies are 6 hours or less and the CLAST is completed
- Will have to meet all General Education deficiencies, prerequisite, pre-core, etc. if they wish to change their major

### 4. Termination/Modification

4.1 This Articulation Agreement is subject to change or modification by mutual written consent between the parties hereto.

4.2 This Articulation Agreement may be terminated by either party upon written notice to the other party given at least one year in advance of such termination date. However, it is understood and agreed that any student participating in the AS in Business Administration at M-DCC specifically tracked for admission to FIU or already admitted to FIU due to this agreement will be allowed to complete the program notwithstanding the termination provisions above, so long as the student remains in good academic standing and is making measured progress towards completion of a degree program.

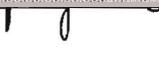
Signatures of Responsible Authorities At The Cooperating Institutions:

Miami-Dade Community College

Signature obscured  
for security

President  Date

Signature obscured  
for security

Provost  Date 3/21/01

Signature obscured  
for security

Director  Date 3/14/01

School of Business

Florida International University

Signature obscured  
for security

 3/16/01

President

Date

Signature obscured  
for security

Provost  Date 3/9/01

Signature obscured  
for security

Dean,  Date 2/14/01

College of Business

**MIAMI-DADE COMMUNITY COLLEGE**  
**SCHOOL OF BUSINESS & CIS**

**Draft of AS in Business Administration**  
**(Arranged according to State model)**

**General Education:**

ENC 1101	English Composition 1	3 credits
ENC 1102	English Composition 2	3
MAC 1105	College Algebra	3
MAC 2233	Business Calculus	3
PHI 2604	Critical Thinking/Ethics	3
SPC 1026	Fundamentals of Speech Comm.	3
ECO 2013	Principles of Economics-Macro	3
ECO 2023	Principles of Economics-Micro	<u>3</u>
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**Program Pre-requisites not included in General Education:**

QMB 2100	Basic Business Statistics	3
ACG 2021	Financial Accounting (or ACG 2001 and ACG 2011)	3
ACG 2071	Managerial Accounting	3
CGS 1060	Int. to Microcomputers Usage (or CGS 1100)	4

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**Professional Courses:**

ACG 2021L	Financial Accounting Lab (or ACG 2001L and ACG 2011L)	1
ACG 2071L	Managerial Accounting Lab	1
QMB 2100L	Business Statistics Lab	1
GEB 1011	Principles of Business	3
MAN 2021	Principles of Management	3
MAR 1011	Principles of Marketing	3
BUL 2241	Business Law 1 (or BUL 2130)	3
PUR 2003	Public Relations	3
OST 2335	Business Writing	3
ECO 2301	History of Economic Ideas	3
PPE 1005	Psychology of Personal Effectiveness	<u>3</u>
		27

Total number of credits                    64

# AS to BS Management Major

The management major seeks to provide undergraduate students with a broad overview of organizational management. It offers a flexible program of courses that emphasizes the most current knowledge in the profession. Courses with an asterisk (\*) require a grade of 'C' or higher.

## Business Core

BUL 4310	Legal Environment of Business	MAN 3025	Organization & Management*
CGS 3300	Introduction to Information Systems	MAN 4504	Operations Management
ECO 3202	Applied Macroeconomics	MAN 4722	Strategic Management
FIN 3403	Financial Management	MAR 3023	Marketing Management
FIN 3xxx	TBA (1 credit hour)	QMB 3200	Applications of Quantitative Methods
GEB 3xxx	TBA (1 credit hour )	SPC 4445	Corporate Communication Theory & Leadership Dynamics
MAN 3xxx	Business, Ethics, & Environment (1 credit hour)		

## Major Requirements

MAN 4151	Organizational Behavior*
MAN 4301	Human Resource Management*
<b>Choose one course of the four (Group I):</b>	
MAN 4064	Crisis Management*
MAN 4701	Business and Society*
<b>Choose three of the following (Group II):</b>	
MAN 4064	Crisis Management*
MAN 4065	Business Ethics*
MAN 4102	Managing Diversity*
MAN 4113	Entrepreneurship*
MAN 4120	Intergroup Relations in Organizations*
MAN 4142	Intuition Management*
MAN 4201	Organization Theory*
MAN 4320	Recruitment and Staffing*
MAN 4322	Human Resource Info Systems*
MAN 4330	Compensation & Benefits*

MAN 4602	International Business*
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MAN 4711	Business-Community Leadership*
MAN 4741	Managing Change in Organizations*
MAN 4401	Collective Bargaining*
MAN 4410	Union-Management Relations*
MAN 4584	Productivity & Project Management*
MAN 4600	International Management*
MAN 4618	Mgt of Global Multimedia Entrprs*
MAN 4633	Strategic Management in the MNC*
MAN 4701	Business and Society*
MAN 4711	Business-Community Leadership
MAN 4741	Managing Change in Organizations
MAN 4802	Small Business Management*

## Other Requirements

Business elective (3/4000 level business course)

One general education requirement

## Suggested Plan of Study

Third Year

CGS 3300	Intro to Info Systems	3	FIN 3403	Financial Management	3
ECO 3202	Applied Macroeconomics	3	MAR 3023	Marketing Management	3
MAN 3025	Organization & Managemnt	3	SPC 4445	Corporate Communications	3
QMB 3200	Applications of Quant Methods	3	MAN 4151	Organizational Behavior	3
	Gen Ed Requirement	3	MAN	Group I major elective	3
	<b>TOTAL</b>	<b>15</b>		<b>TOTAL</b>	<b>15</b>

Fourth Year

MAN 4504	Operations Management	3	MAN 4722	Strategic Management	3
	Three 1 hour courses FIN/GEB/MANxxxx	3	BUL 4310	Legal Environ. Of Business	3
MAN 4301	Human Resource Mgt	3	MAN	Group II major elective	3
MAN 4602	International Business	3	MAN	Group II major elective	3
MAN	Group II major elective	3		Business Elective	3
	<b>TOTAL</b>	<b>15</b>		<b>TOTAL</b>	<b>15</b>