


An aerial photograph of a city, likely New York City, showing a dense grid of buildings and streets. A large blue rectangular overlay covers the top half of the image, containing the title text in white. A smaller, semi-transparent white rectangular overlay is positioned at the bottom, containing the speaker's name, event name, and date.

How to Start a Data Science Insurrection at an Organization that Would Prefer You Not

Jonathan Hersh (Chapman Argyros School of Business)

R Stats DC

9/9/2018

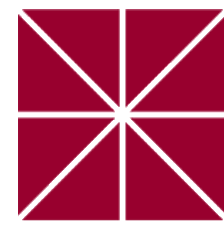
An aerial photograph of a city, likely San Francisco, showing a dense urban landscape with buildings and streets. A semi-transparent blue rectangle is overlaid on the top portion of the image, containing the title text in white.

(Four Tips for Implementing Machine Learning Projects that Scale within Organizations)

Jonathan Hersh (Chapman Argyros School of Business)

R Stats DC

9/9/2018



CHAPMAN
UNIVERSITY



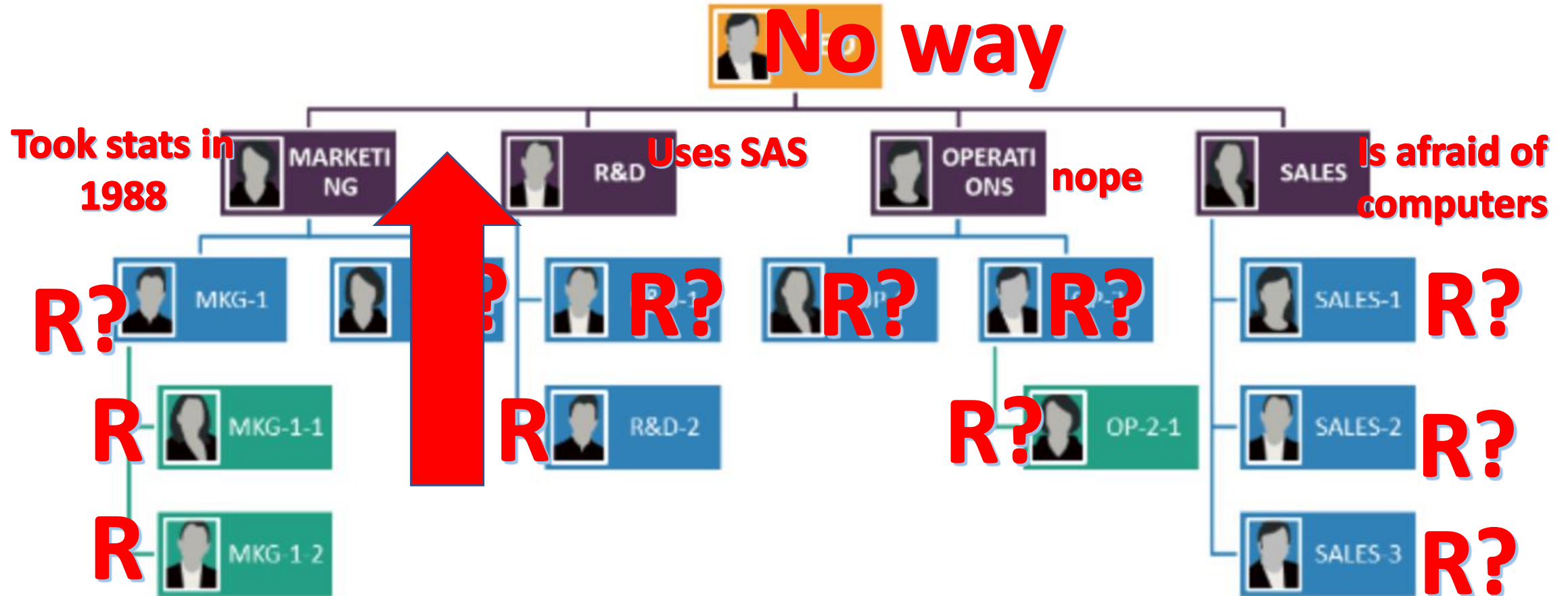
When you think of
machine learning



Not necessarily these
organizations

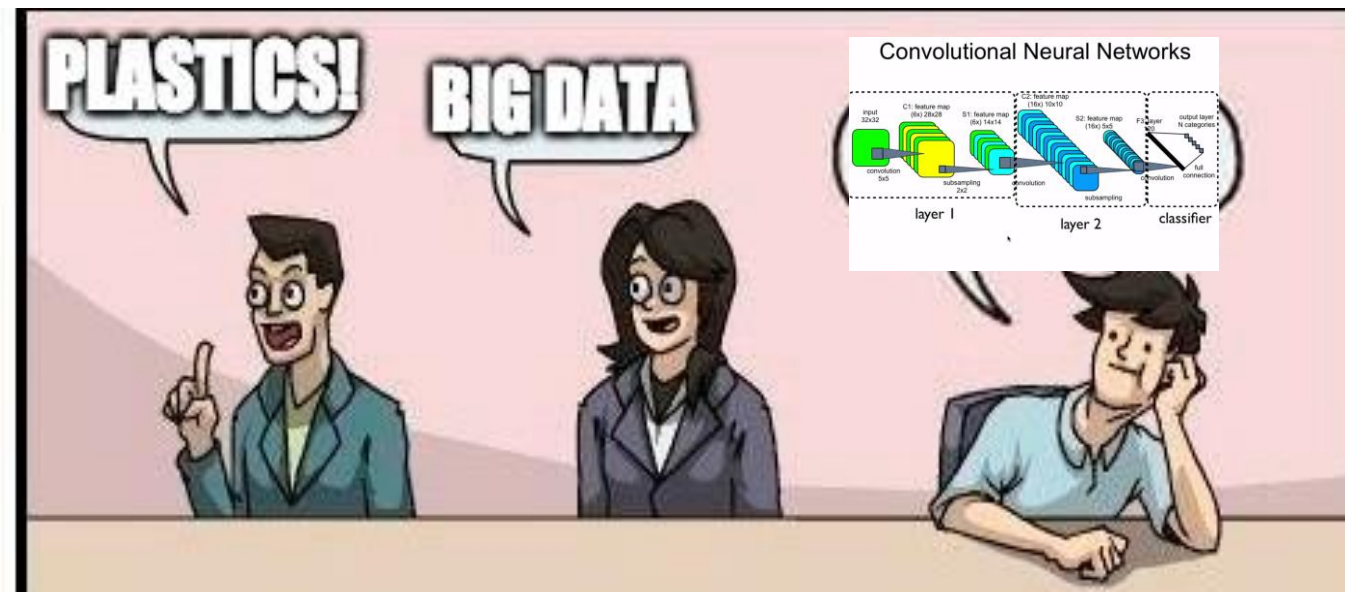


Who actually understands machine learning?



Tip 1:

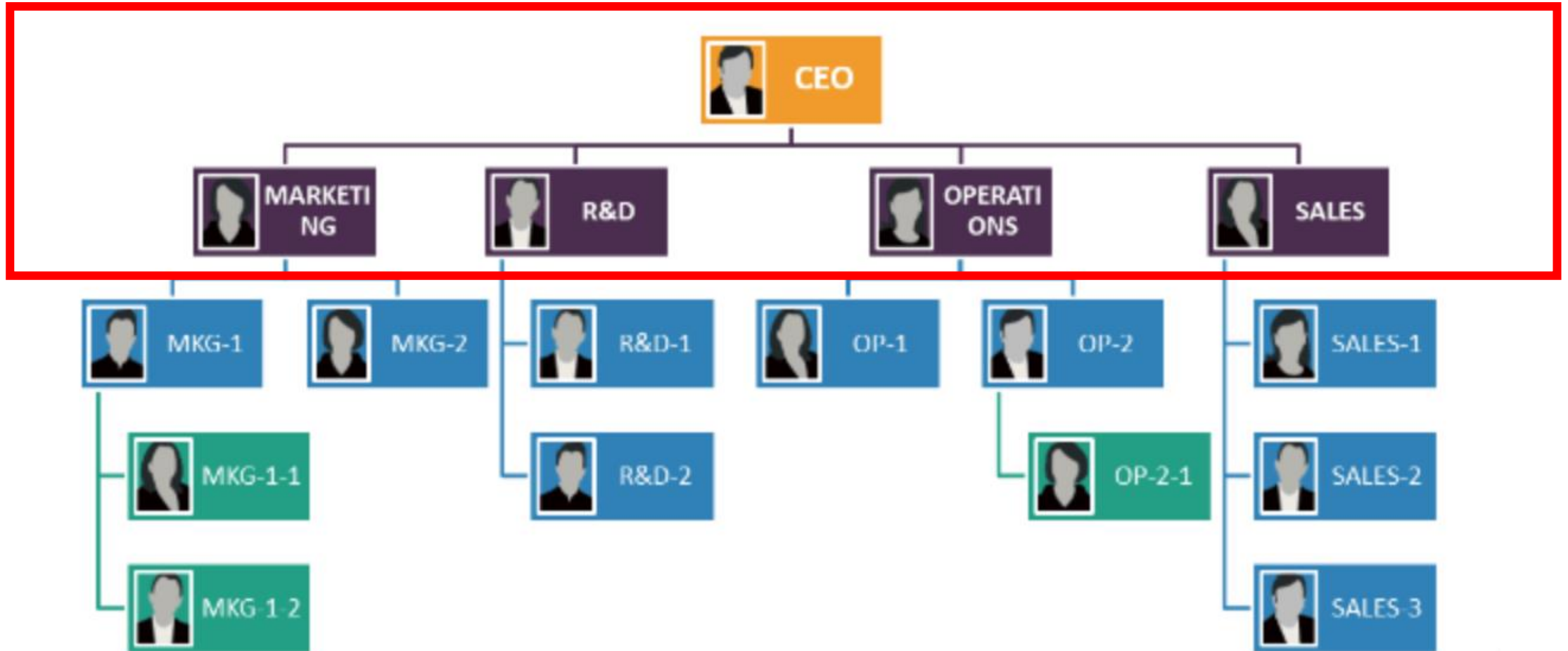
Explain how your
model works in
language your boss's
boss can understand



Use *their* language to explain what you do



How did these people get to the top?



You
(new cool tools)

You boss
(old new tools)



It's difficult to get a man to understand
when his salary depends on his not
understanding it — Upton Sinclair

Tip 2:

**Motivate machine
learning projects by
showing how current
methods are
insufficient**



Previous Research (Engstrom, Hersh, Newhouse, 2017) Using Intermediate Features to Estimate Poverty in Sri Lanka

Satellite Image



Buildings

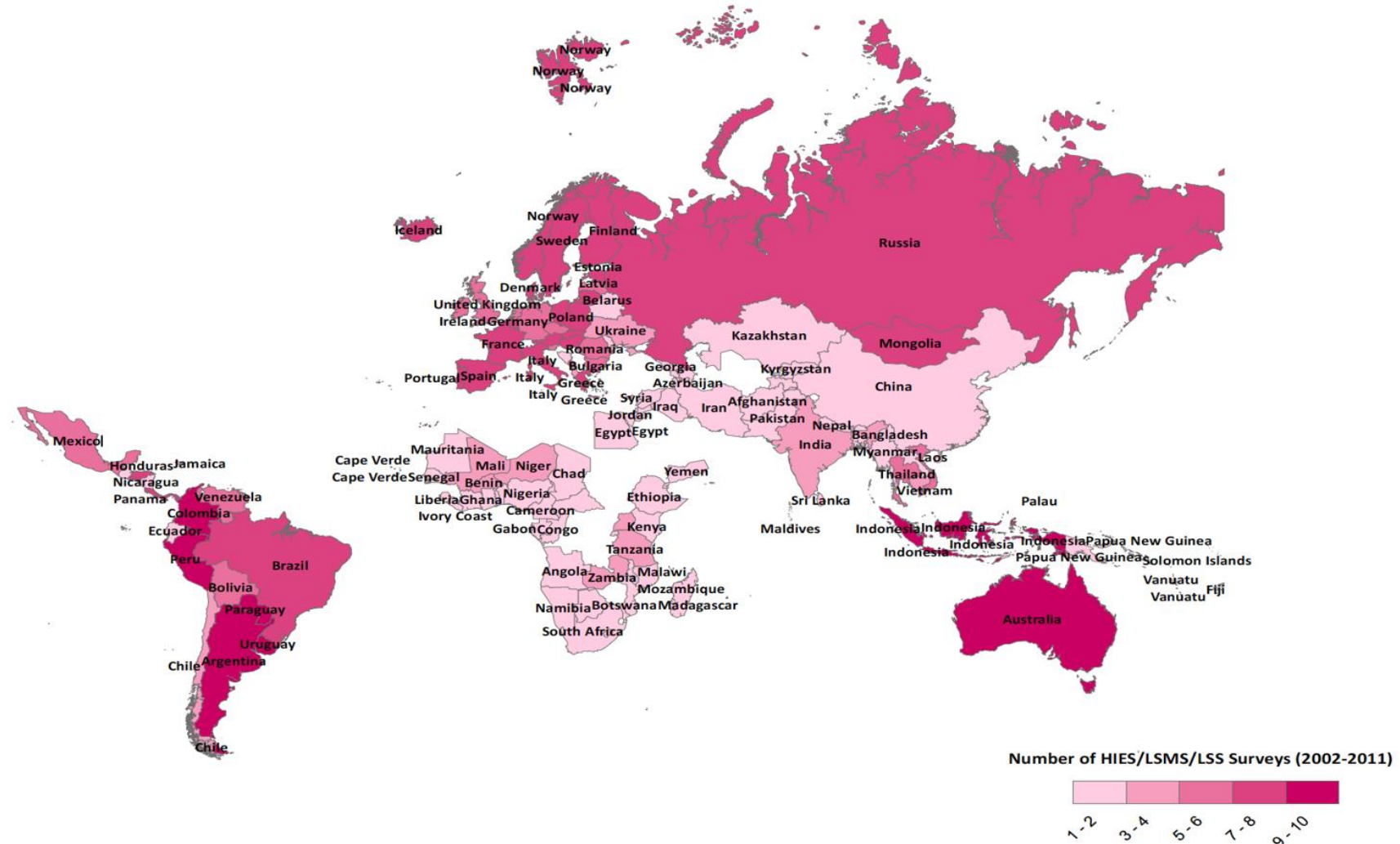


How Most Data is Collected



57 Countries Have Zero or One Poverty Estimate 2002-2011

Number of Poverty Data Points, 2002 - 2011



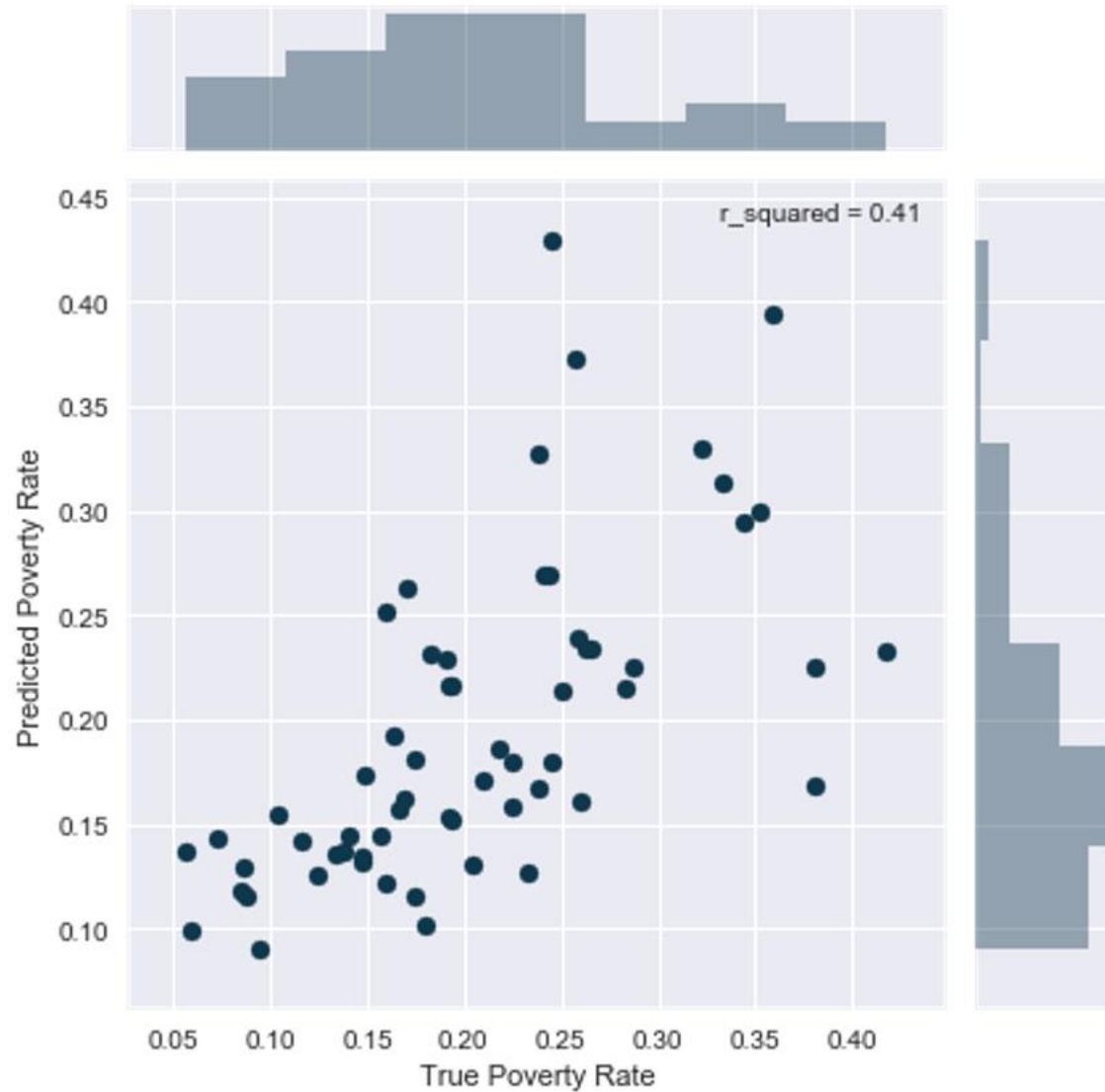
Tip 3:

Be honest
about the
limitations of
your methods

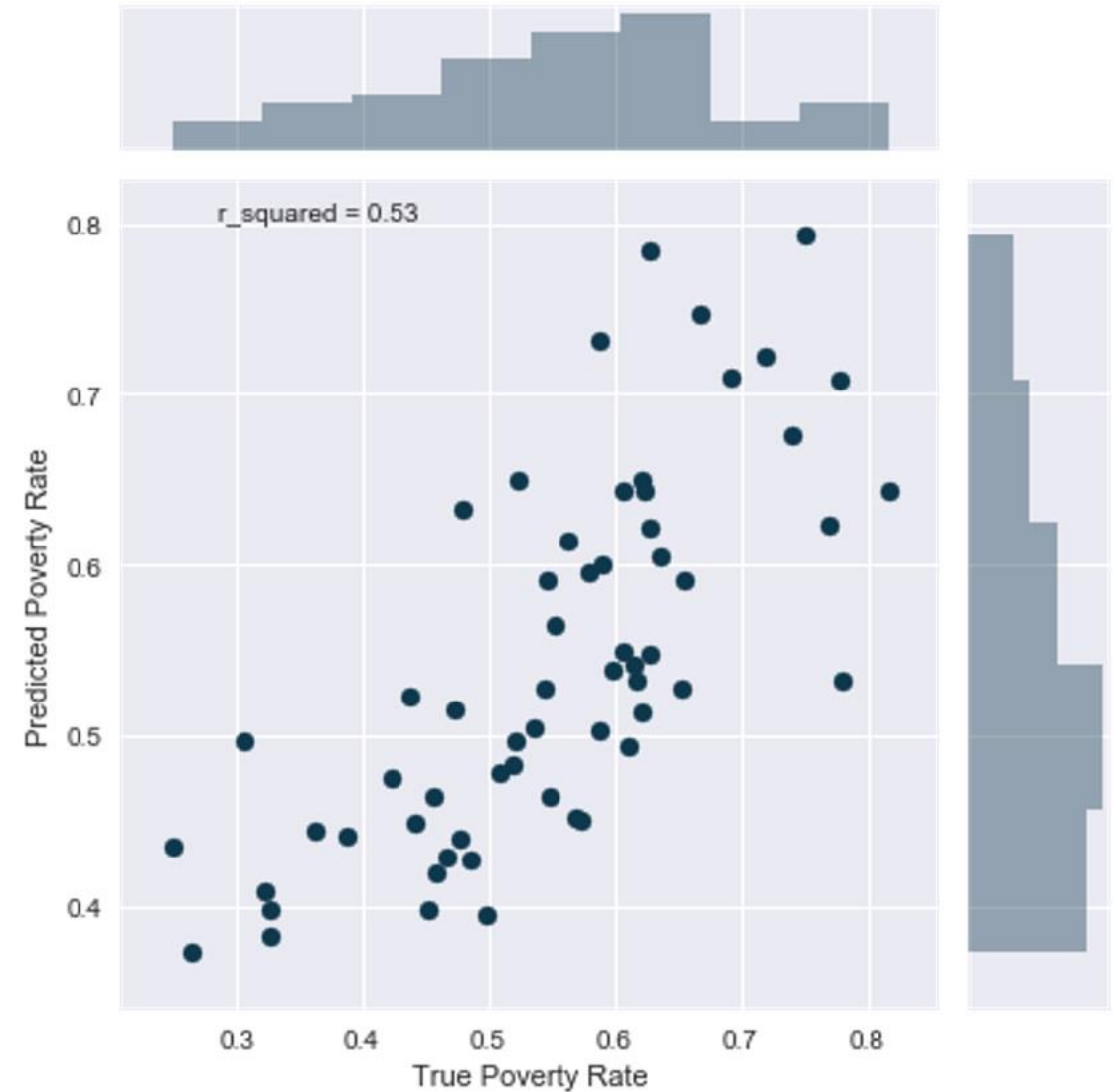


Urban Municipalities: Predicted vs True

Severe Poverty



Moderate Poverty



Tip 4:

But always
show the
upside if it
works out



“Micro-Satellites” ~ Daily Revisit Rate



Every Road in Mexico

Legend

Fractional Road Coverage



Monterrey

Guadalajara

Mexico City



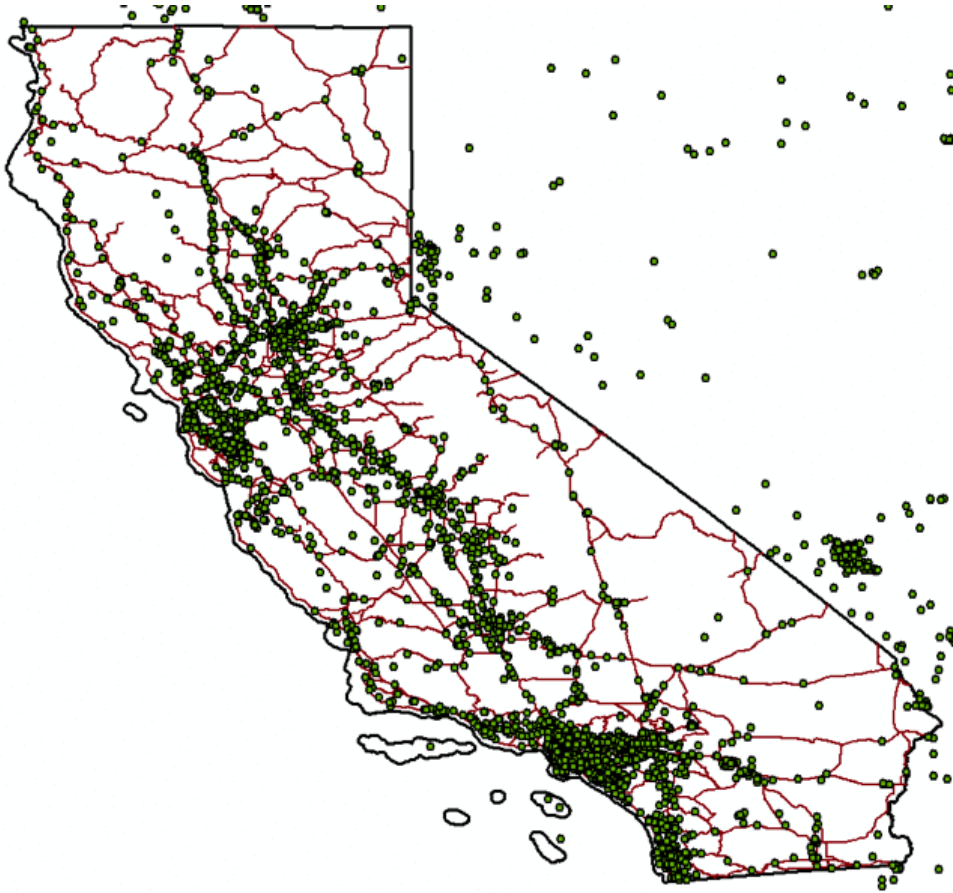
Shifting gears: do mobile phones cause car accidents?

- Research Question: do internet enabled mobile phones increase traffic accidents?
- Joint work with Matt and Bree Lang at UC Riverside – “Car Accidents and 3G Coverage: New Evidence Using Cell Phone Towers”

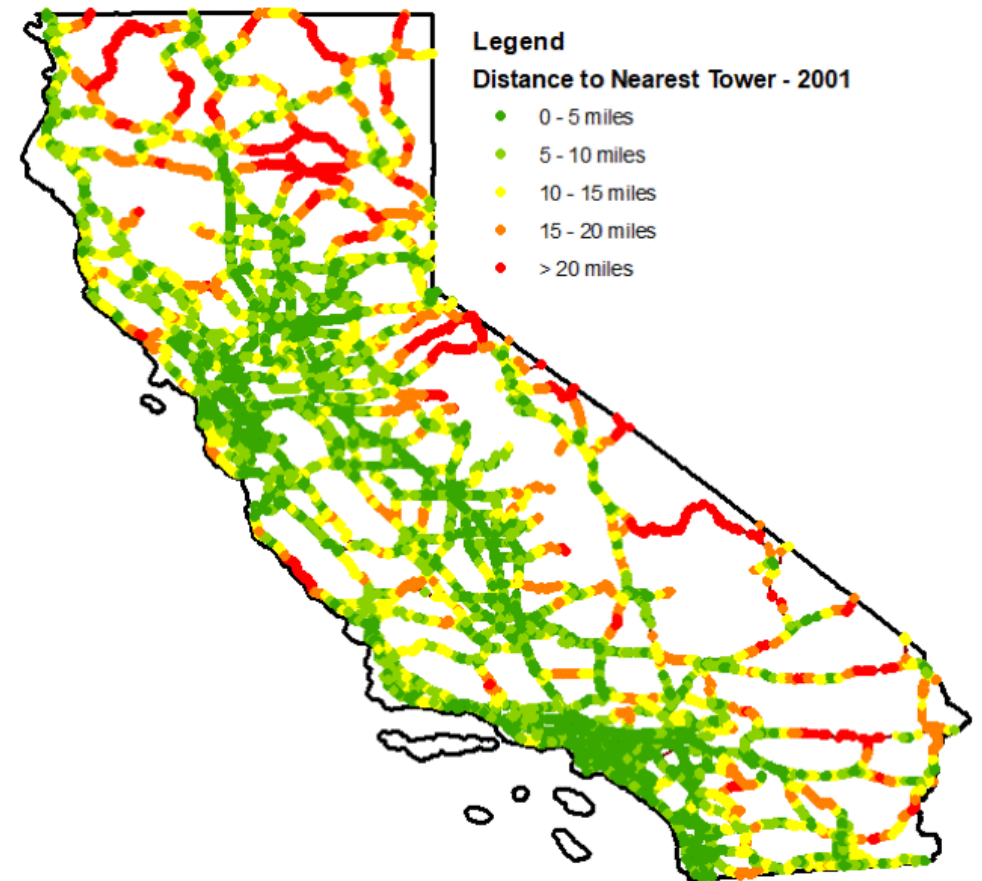


Event study: growth of 3G

Cell Tower Growth
2001 - 2011

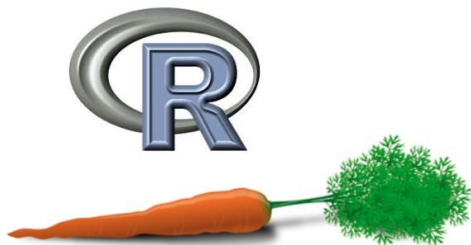
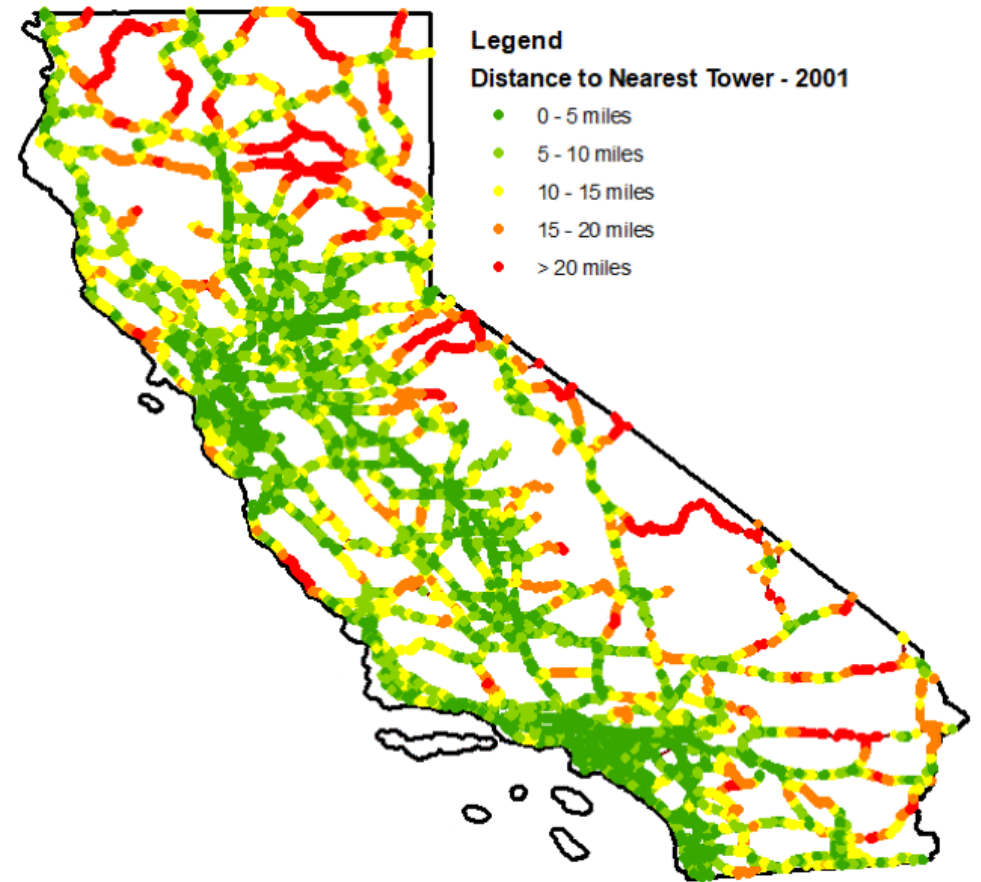


Road distance to
nearest tower
2001 - 2011



Problem: Only only know if a road has 3G access in 2016

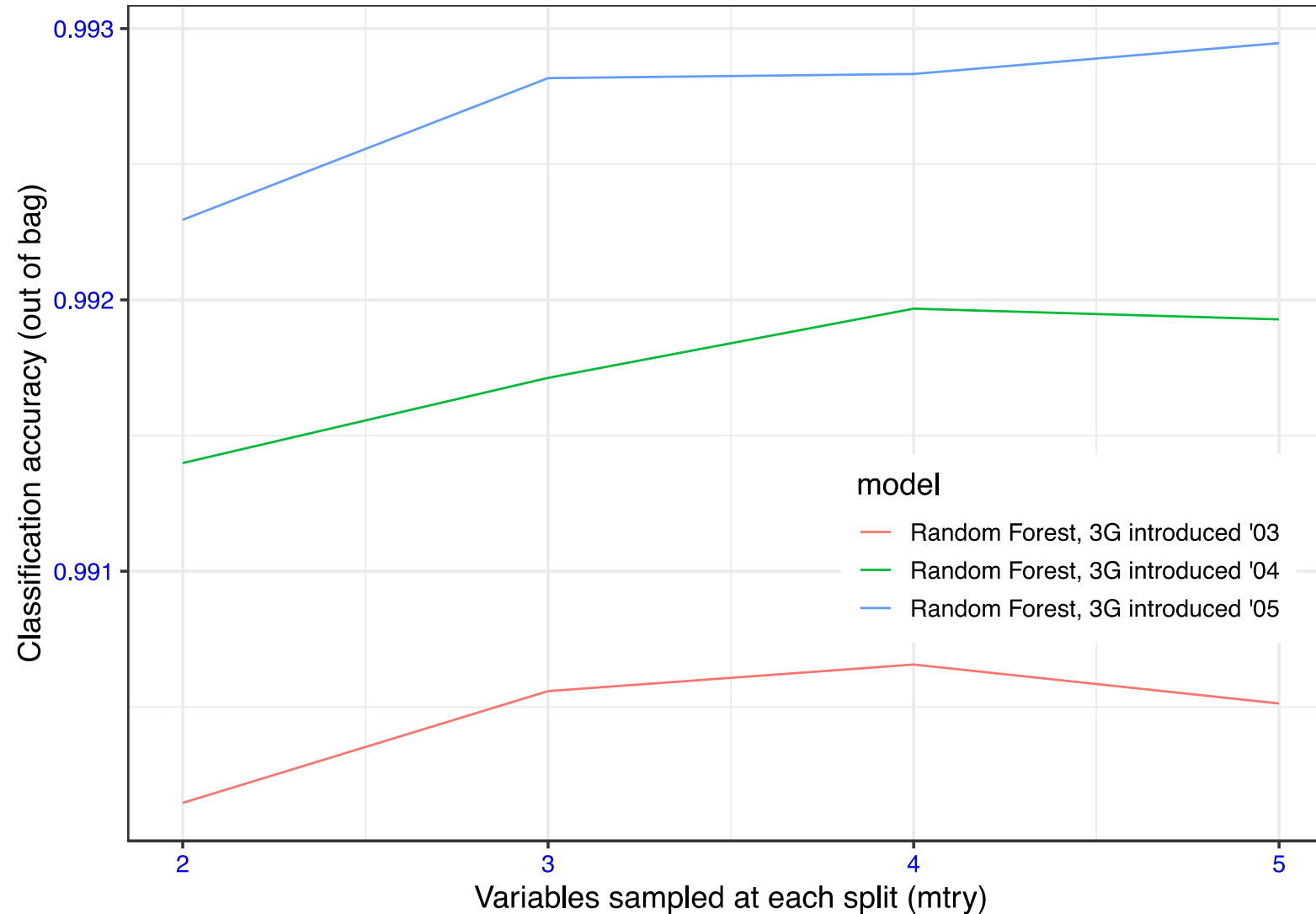
- But: we know closest tower characteristics 2001 – 2016
- Solution: build random forest model to predict 3G coverage 2001 – 2016 based on closest tower characteristics



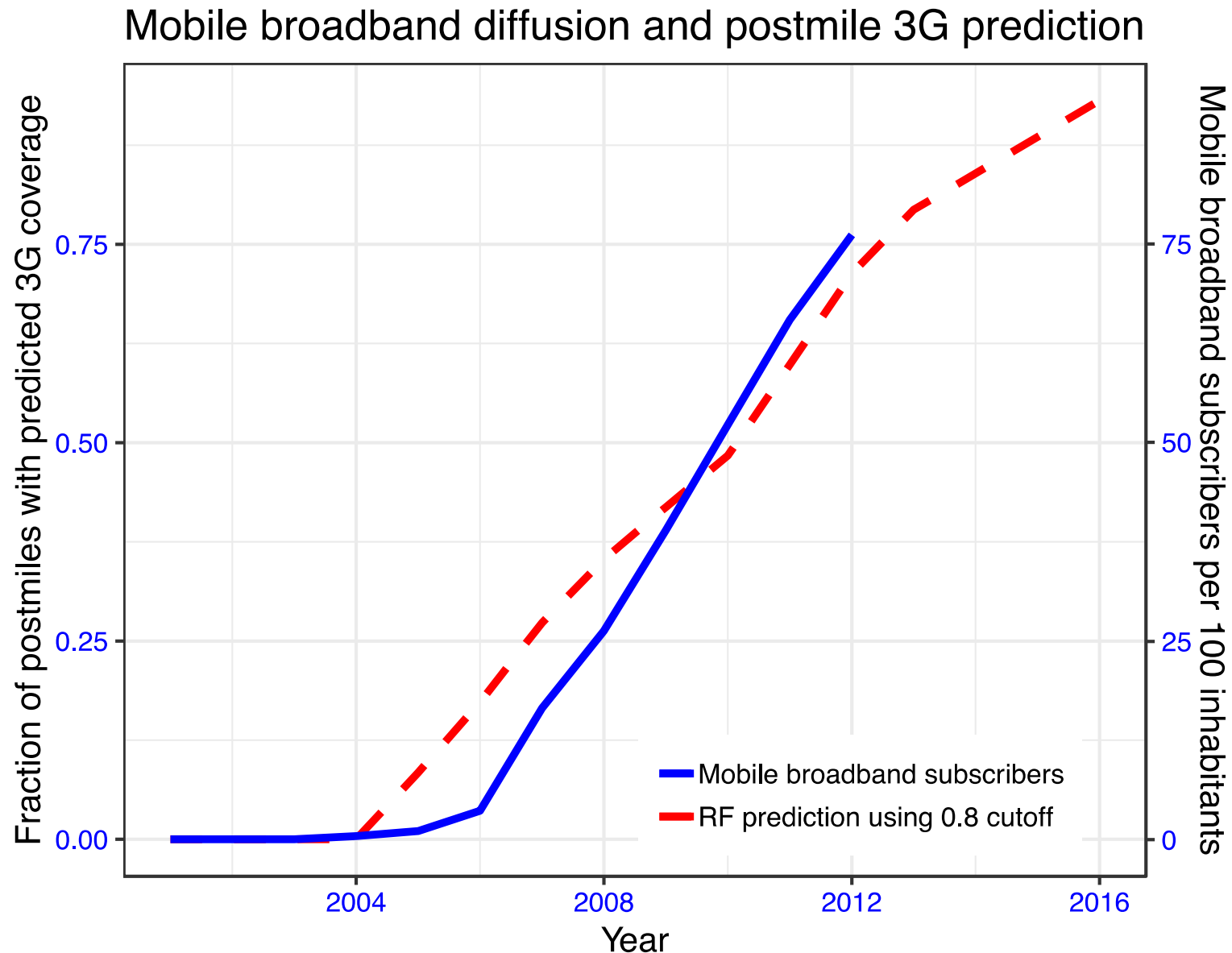
Cross-validate and select optimal 'mtry'

Parameter selection RF model for postmile 3G coverage prediction

Training data, 80% sample. Assuming 3G introduced as shown



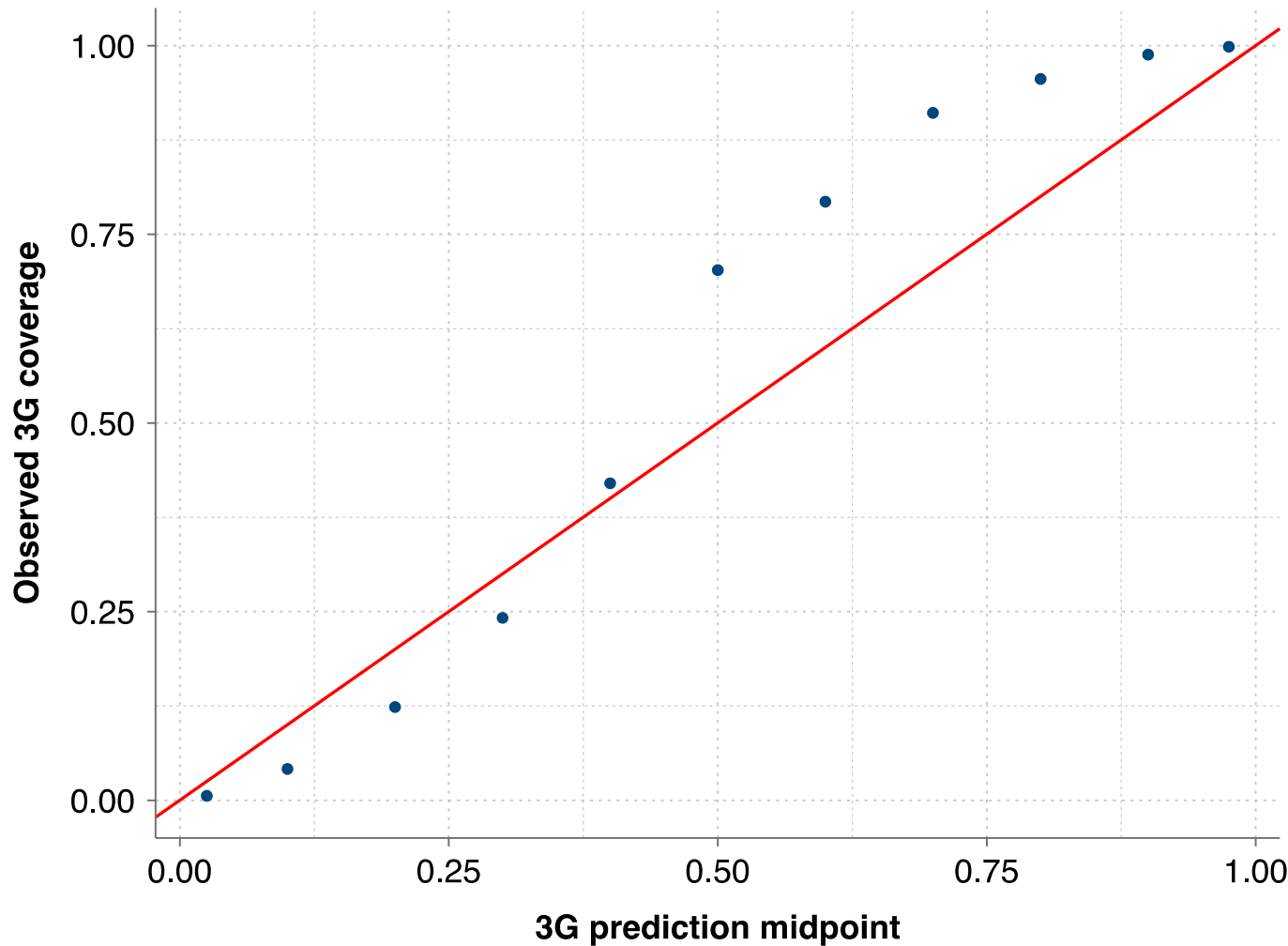
Predicted growth in 3G coverage matches observed coverage



Model Calibration Plot

Observed versus actual road 3G coverage

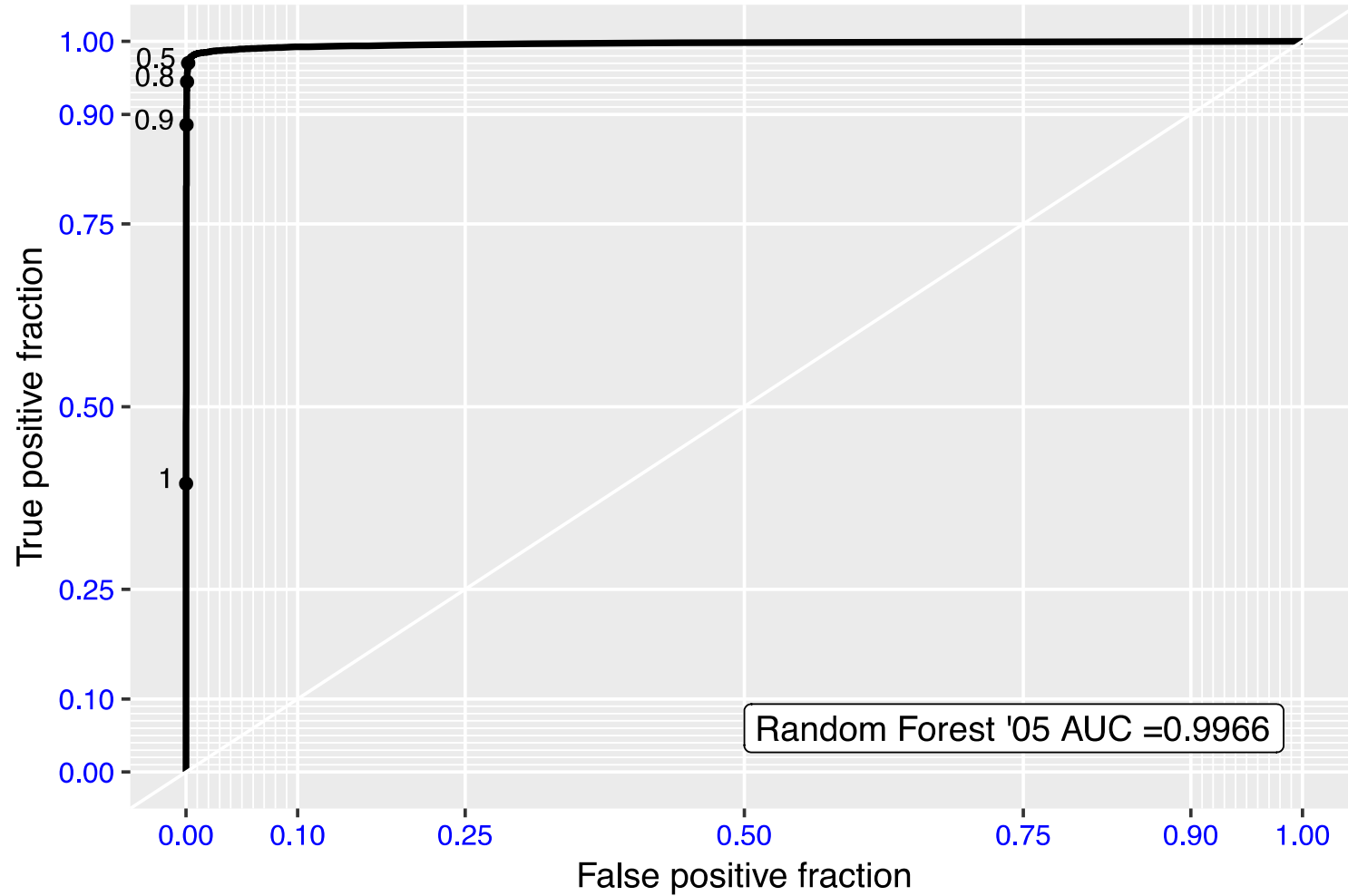
Test data, 20% sample



Test Set: ROC Accuracy Plot

ROC Curve, predicting highway segment 3G coverage

Test data, 20% sample (N = 63728). Assumed 3G introduced '05

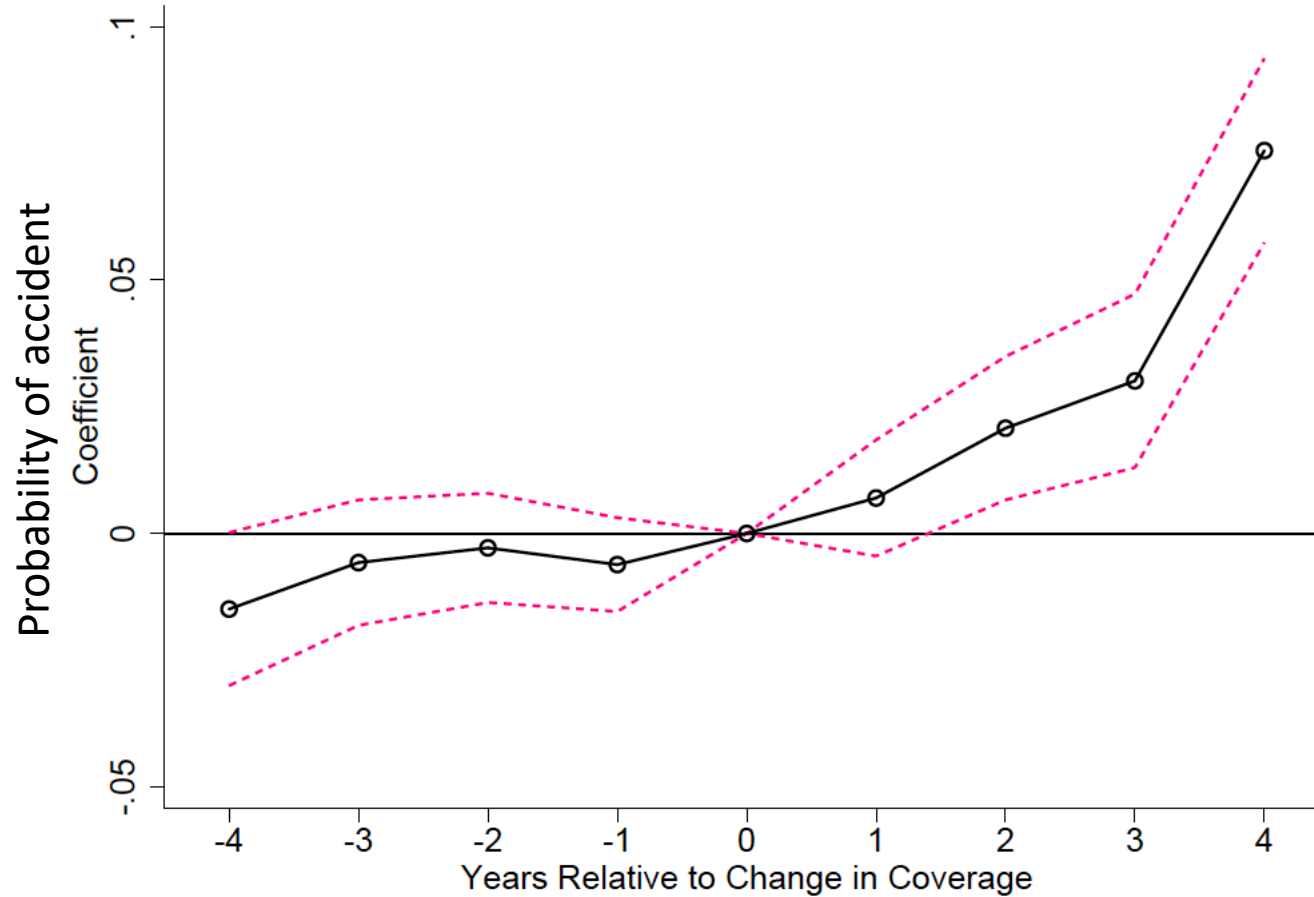


Event Study Fixed Effect Poisson Model

$$E[Accident_{it} | X_{it}] \\ = \exp \left(\sum_{k=-4}^{-1} \theta_k S_{it+k} + \sum_{j=1}^{4+} \theta_j S_{jt+j} + \ln(Road\ Traffic_{it}) + \gamma_i + \tau_t + v_{it} \right)$$

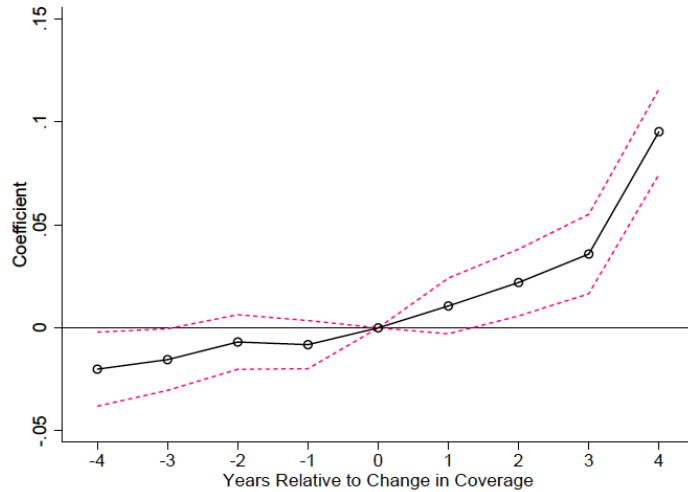
- θ_j impact of mobile internet coverage on accident probability
- S_{jt} when predicted 3G coverage = 1
- γ_i road segment fixed effect
- τ_t time fixed effect
- v_{it} error

Event study: impact of predict 3G road coverage on traffic accident probability

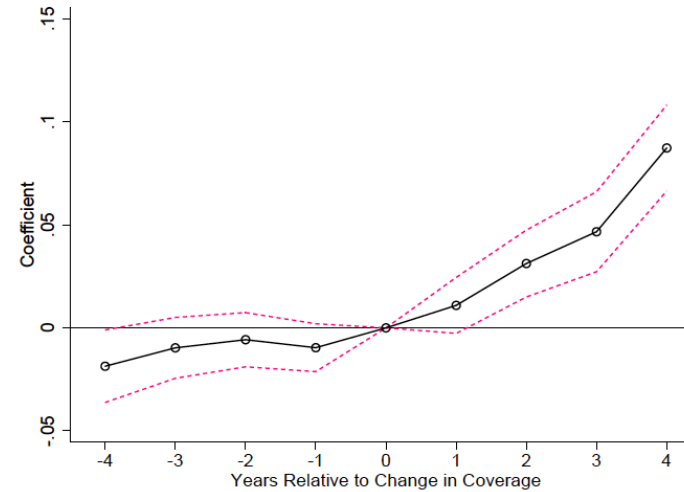


(c) ≥ 0.80 Threshold, N=40,877

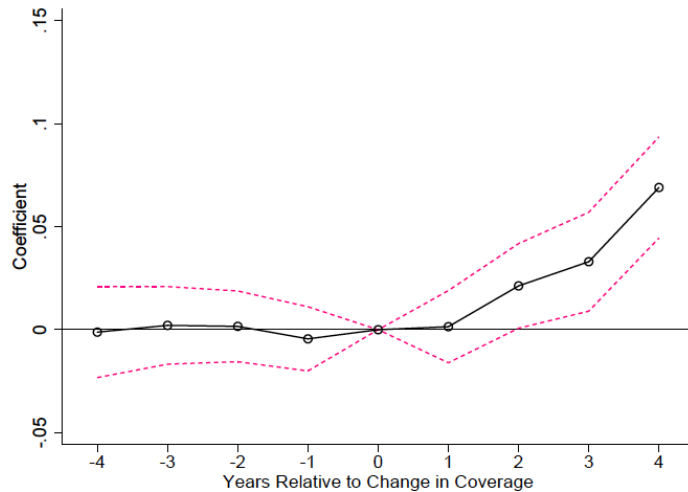
Younger Drivers More Affected by 3G road Access



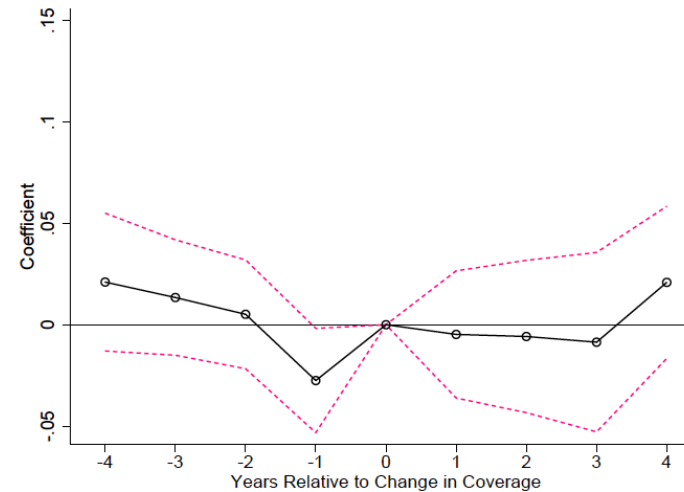
(a) 29 Years and Younger, N=36,880



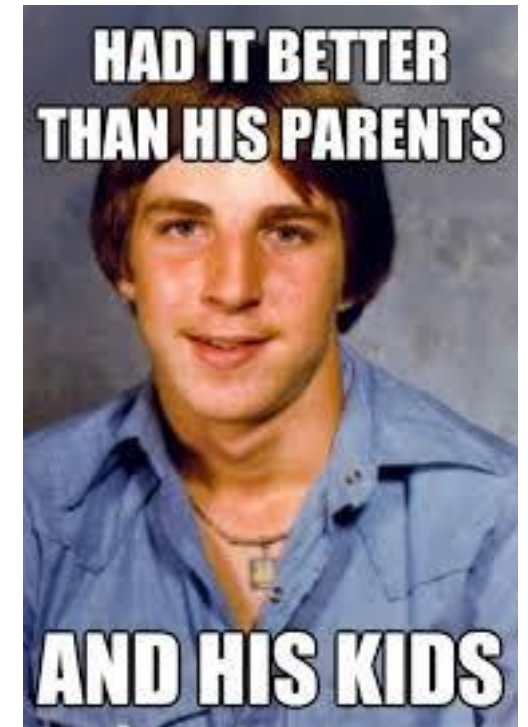
(b) Between 30 and 49 Years, N=37,377



(c) Between 50 and 64 Years, N=33,857

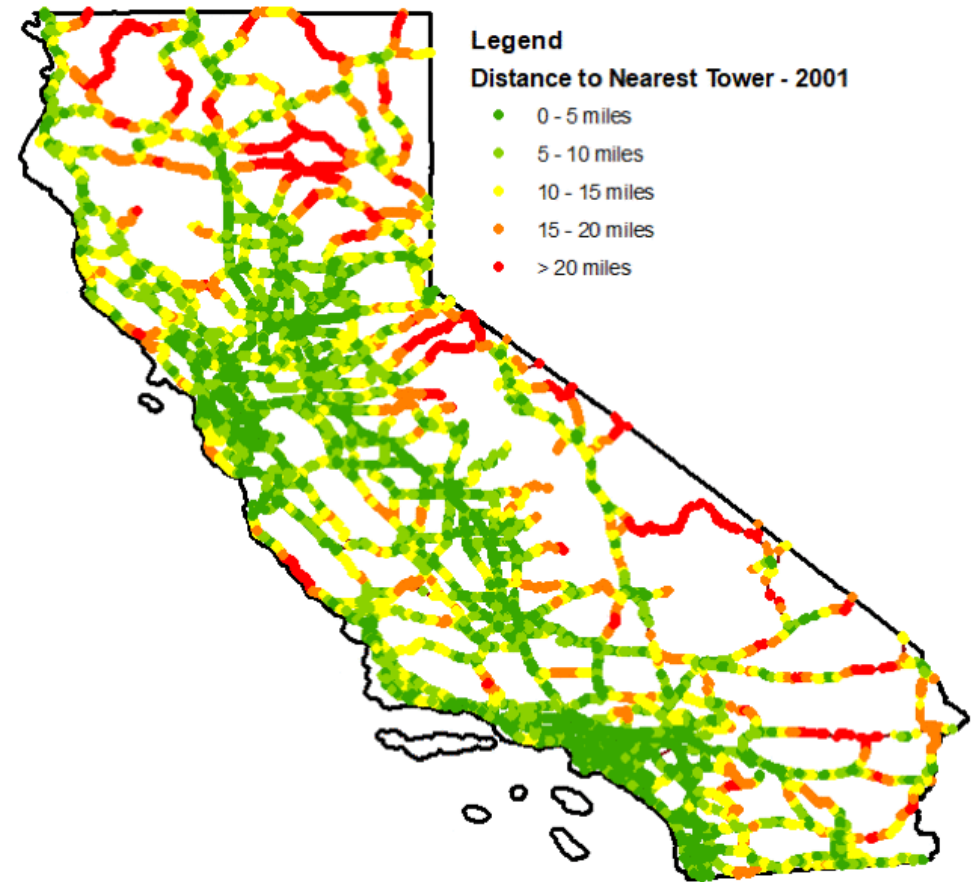


(d) 65 Years and Older, N=27,494



Conclusion

- Accident rates increase 1.1 percent a road gets access to 3G coverage
- Internet connected mobile phones cause 3,305 accidents per year in California
- Further evidence you can embed machine learning in causal inference models



Comments/suggestions appreciated!

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(Please talk to me if you're interested in teaching machine learning @ Chapman)