Jon **Jaffe**

Github   *LinkedIn*
1212 15th Ave   San Francisco, CA
Phone: 978-500-9753   jonjaffe5@gmail.com

SKILLS	Ruby on Rails, JavaScript, jQuery, React.js, Redux, SQL, Git, TDD, HTML5, CSS3

PROJECTS

UPshift *(Rails, React/Redux)*   Live Site | Github
Car viewing, favoriting and test-drive booking app based on Shift

- Dynamically rendered search results in real time by using Flux/Redux pattern to send AJAX requests to the backend API and SQL to retrieve filtered data from Postgres
- Utilized database validations for test-drive scheduling to avoid double-booking conflicts
- Reduced database intricacy by using polymorphic Favorites associations
- Leveraged the use of CSS transitions and loaders to allow app to render gracefully

Verify *(Amazon Web Services)*   Live Site | Github
Amazon Alexa skill designed to log timestamps through voice commands

- Employed Amazon's voice recognition software for Alexa to parse user requests by mapping a collection of data strings to specific actions
- Developed custom functions to handle user interaction logic and query the database, then return custom responses using AWS
- Linked user requests to saving, retrieving, and deleting data from Amazon's NoSQL DynamoDB database

Snake *(JavaScript)*   Live Site | Github
A new take on the classic arcade game

- Implemented 4 levels of challenging gameplay, complete with varying obstacles
- Persisted high score data without requiring a backend by making use of localStorage
- Created smooth game styling and intuitive controls/prompts to enhance user experience

EXPERIENCE

Rainforest QA
Technical Account Executive   June 2015 - Oct 2016
- Introduced Rainforest QA to CTOs and VPs of Engineering by demonstrating our platform, showing how to leverage our API and incorporate our product directly into a continuous integration process
- Formulated the Rainforest QA message and drove new business as the first hire by the VP of Sales, leading to an oversubscribed Series A with Bessemer Venture Partners
- Led sales team in closed ARR in 2016 with $846,000, including customers like Rocket Lawyer, Bluecore and Lever
- Obtained 136% of 2016 sales quota

EDUCATION

App Academy   (Spring 2017)
- Immersive 1000-hour software development course with focus on full stack web development
- Rigorous program that accepts < 3% of all applicants

Northeastern University   (Spring 2013)
BS - Communications, Journalism