

Jonathan Greenwood

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Power BI & Data Analytics Consultant | Supply Chain, Commercial & Business Projects | ex-Johnson & Johnson

PROFILE

Data and supply chain analyst with 8 years at Johnson & Johnson, delivering forecasting, pricing, and planning projects. I specialise in simplifying complexity and leaving behind tools that last. from an Alteryx workflow cutting \$8.3M in excess stock to pricing tools used by 650 sales reps on £1B+ NHS sales. After 8 years, I chose to leave J&J on my own terms in 2025 and am now seeking contract roles where I can ramp up fast, deliver measurable results, and bring a fresh perspective. Please see my portfolio for examples of my work, and certifications are listed below.

SKILLS

- **Analytics & Tools:** Excel, Power BI, Tableau, Qlik, Alteryx, SQL, Visual Studio Code
- **Supply Chain:** OMP, APO SAP, Windchill, S&OP, IBP, Demand Planning, NPI, Inventory Optimisation
- **Business Impact:** Forecasting, pricing strategy, process design, portfolio management

EXPERIENCE

Johnson & Johnson MedTech – End-to-End Planning Analyst | Global team

Leeds, UK | Aug 2020 – Feb 2025

Delivered forecasting and inventory initiatives across product lifecycles, from new launches to portfolio management and end-of-life planning.

- **Excess Stock Reduction:** Built Alteryx + Power BI workflow analysing 220M+ rows of data → identified and removed \$8.3M in excess stock.
- **Reporting Automation:** Created standardised reporting packs and dashboards adopted globally.
- Partnered with marketing, procurement, and planning teams to launch three new products with stronger forecasting and master data integrity.
- Represented brands in IBP/S&OP forums, driving alignment between commercial and supply chain teams.

Johnson & Johnson – Commercial Analyst | UK team

Leeds, UK | Jan 2019 – Aug 2020

Pricing analytics and strategy for NHS frameworks worth over £1B, balancing growth and profitability.

- **NHS Pricing Framework:** Designed pricing tool (40k products, 23 mechanisms) rolled out to 650 sales reps → improved modelling accuracy and negotiation confidence.
- Partnered with vendors to shape new pricing systems, led UAT, and validated outcomes with Power BI dashboards.
- **Data Integrity:** Improved distributor data process → uncovered £450k in historical sales errors, correcting commissions and rebates.
- Trained and mentored new starters in tools, analytics, and pricing processes.

DePuy Synthes (J&J) – Demand Planner | EMEA team

Leeds, UK | Aug 2017 – Jan 2019

Managed statistical forecasting and regional demand planning across 20+ markets.

- **Inventory Build:** Streamlined forecasting workflows supporting a **\$40M** inventory build across EMEA.
- Developed process for unplanned demand events, ensuring forecasts remained statistically robust.
- Owned statistical forecasting for a key implant brand, driving consistency and accountability.

EDUCATION

- **Sheffield Hallam University** – BSc (Hons) Chemistry, First Class (2016)
- **Boston Spa School** – A-Levels: Chemistry (B), Geography (C), Physics (C).
10 GCSEs including Maths & Sciences (A–B).

CERTIFICATIONS

- **Microsoft Certified: Power BI Data Analyst Associate (PL-300), Sep 2025** - Expertise in data preparation, DAX modelling, dashboard design, and secure content deployment in Power BI Service.
- **Alteryx Designer Advanced Certified, Sep 2025** - Advanced data prep and blending, spatial analytics, macro/app design, and automated reporting.
- **Alteryx Designer Core Certified, Sep 2025** - Proficient in data cleansing, joins, transformations, summarisation, and workflow automation.
- **DataCamp Certified: SQL Associate, Oct 2025** - Proficient in PostgreSQL, data cleaning, joins, subqueries, window functions, and query optimisation.

PORTFOLIOS

Business Insights project (Oct 25): <https://jonnyleighgreenwood.github.io/portfolio-site/projects/business-insights/>

- Developed a SQL-Power BI framework for sales, forecast accuracy, and data quality analysis. Delivered executive and analyst dashboards with KPI tracking (e.g. sales, MAPE, bias) and root-cause insights. Fully documented the design and workflow in GitHub for professional reproducibility.

Photography: [Jonny Greenwood Photography](#)

- Structured passion project with a full post-processing workflow (Lightroom, colour calibration, metadata). Treated as a creative data pipeline: clean inputs, consistent processes, iterative refinement.

CAREER BREAK

Feb 2025 – Present

Took time out after 8 years at J&J to travel, volunteer, and focus on creative and technical projects.

INTERESTS

Bouldering, skiing, yoga, and the gym for balance. Photography as a structured passion project with a full editing workflow and colour-calibrated setup. Also exploring music production and reading in psychology and self-development. Studying Ukrainian with a private tutor.