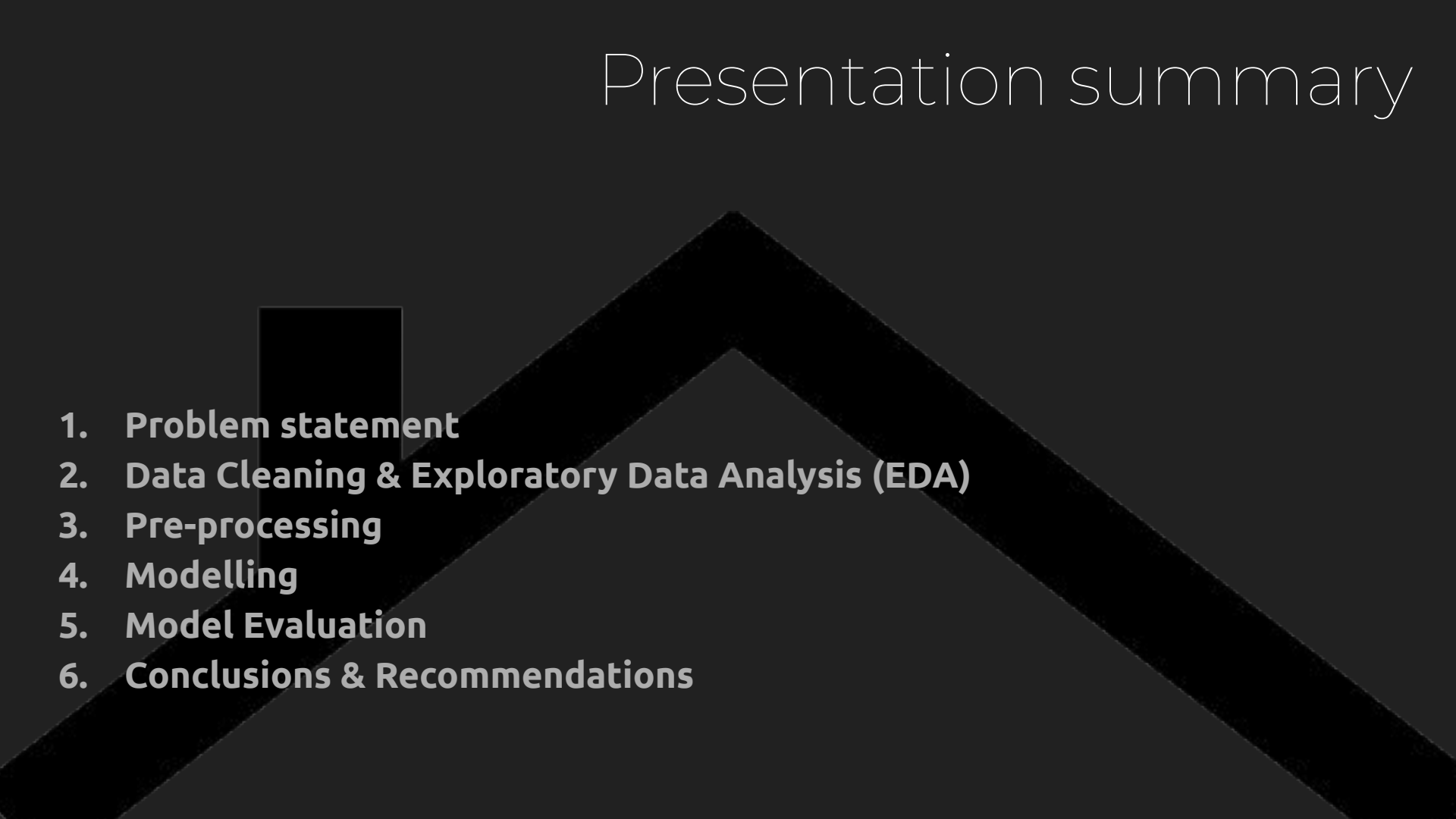


DSI Project 2

**PREDICTION OF HOUSING PRICE IN
AMES, IOWA**

Presentation summary

- 
- 1. Problem statement**
 - 2. Data Cleaning & Exploratory Data Analysis (EDA)**
 - 3. Pre-processing**
 - 4. Modelling**
 - 5. Model Evaluation**
 - 6. Conclusions & Recommendations**

Problem Statement

Predicting the price of a house on sale at Ames, Iowa based on the features of the home and determine the key drivers of the home price

- Developing a regression model to study how the various features contribute to the pricing.



- Influence of the features on the pricing

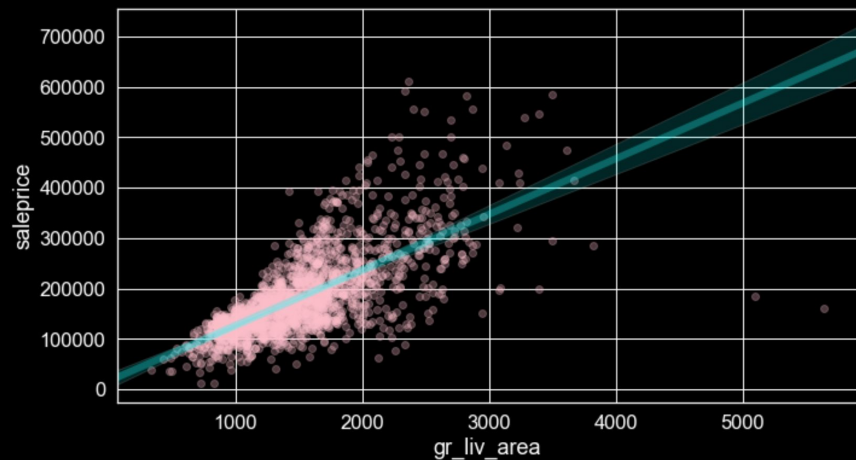


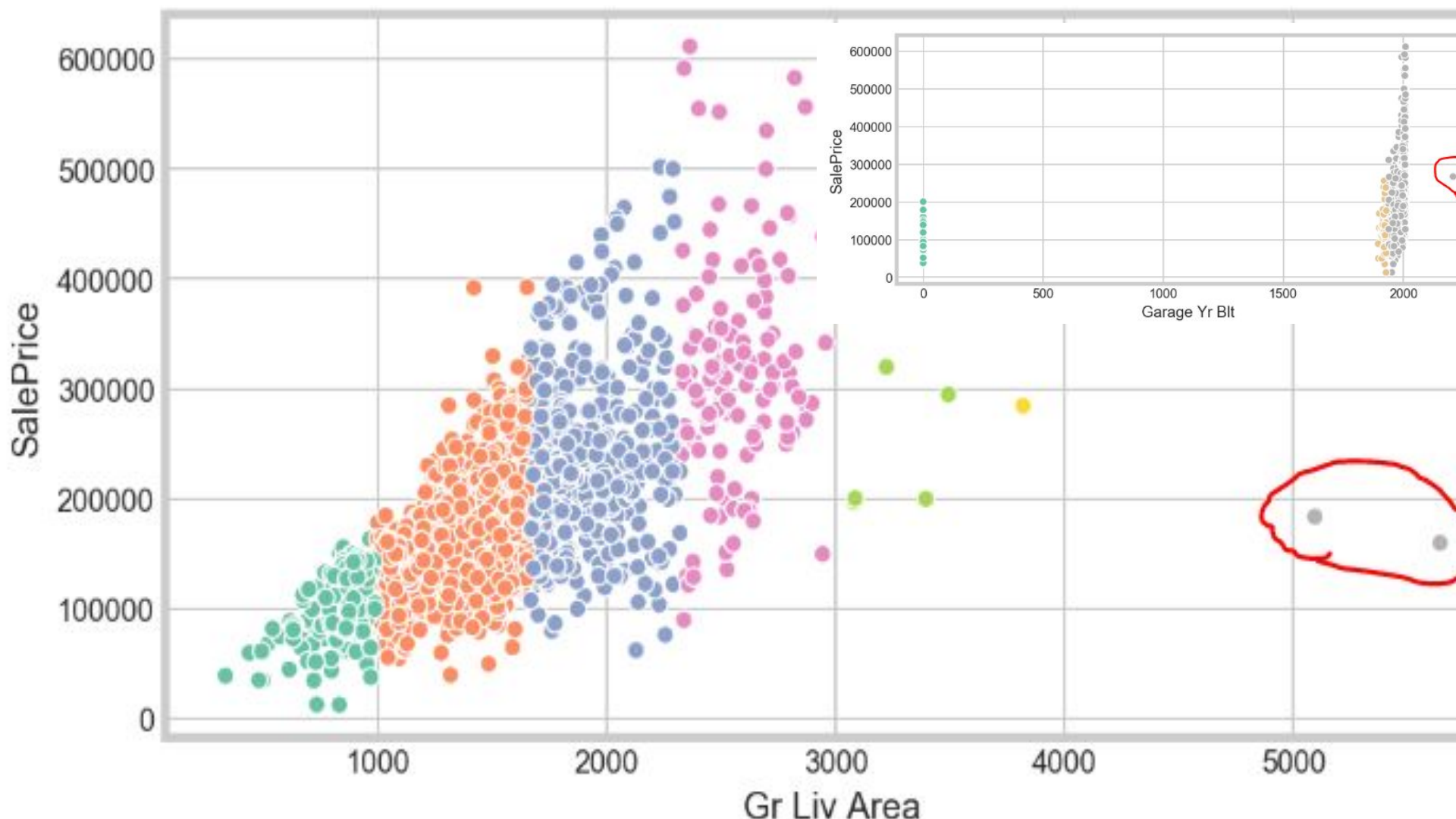
- Maximise profits by building homes with appropriate features

data CLEANING

Challenging set of data

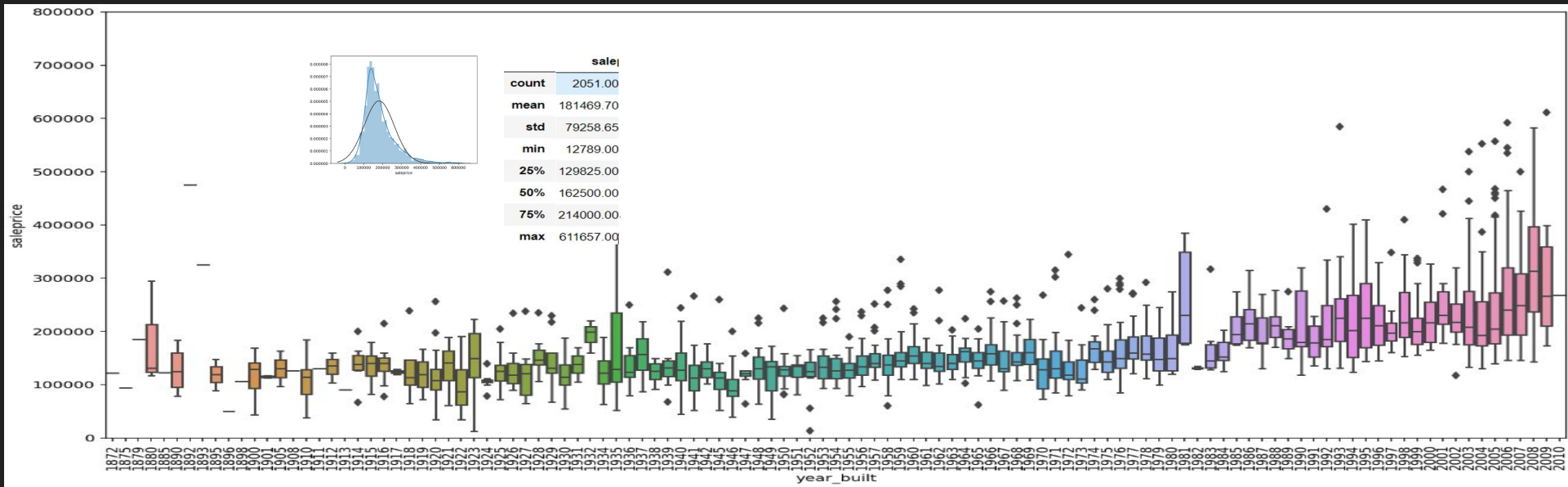
- Large Amount of Missing Data
- Imputation methodology
- Outliers



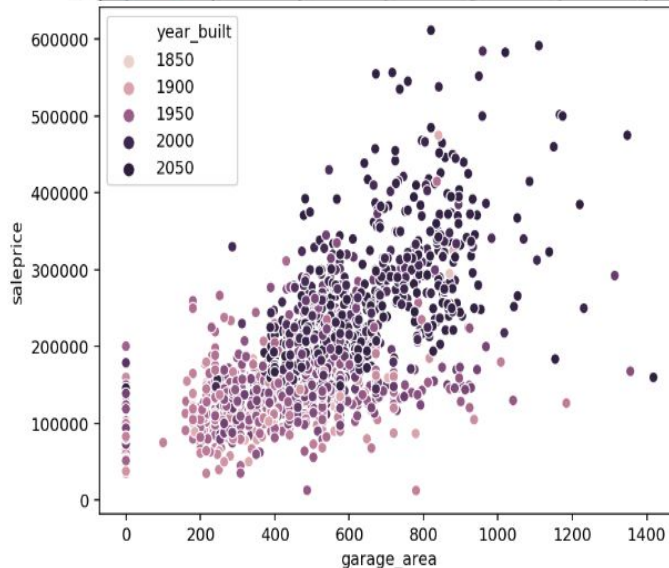
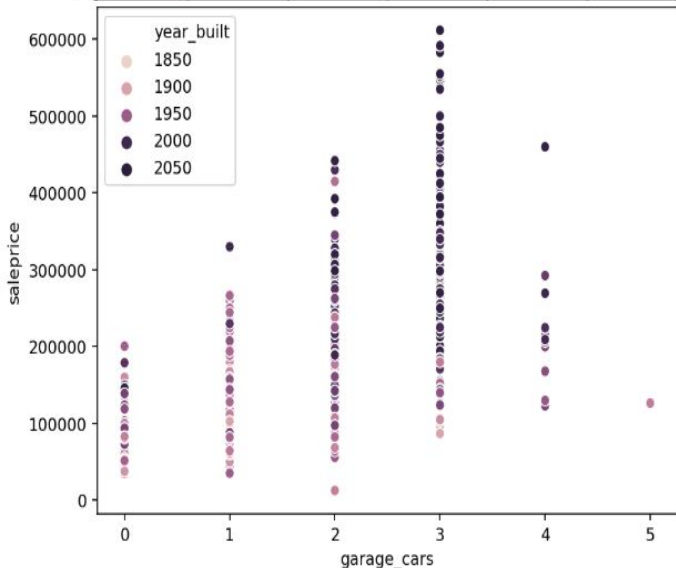
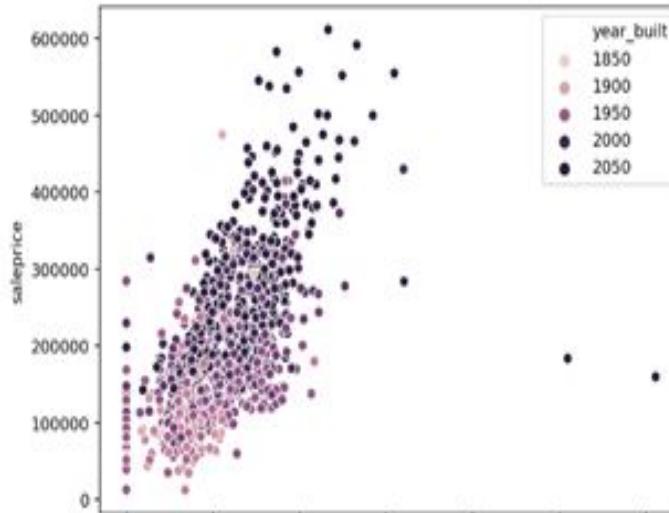
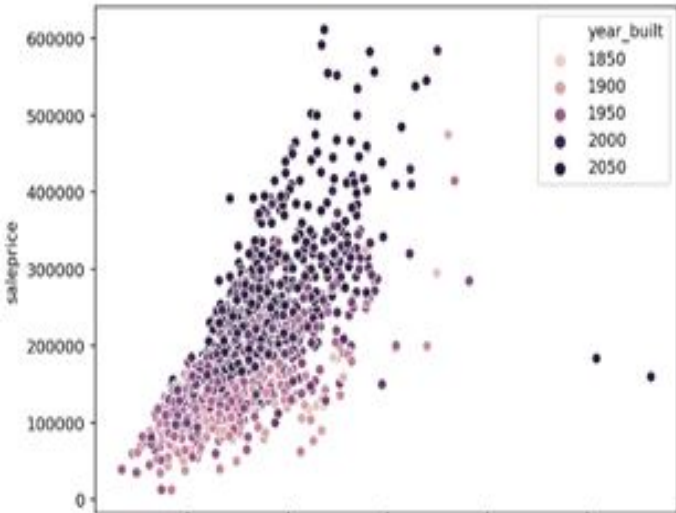


EDA, Data Munching & Data Engineering

- Sales price is positively skewed and kurtosis show peakedness (ie. there are outliers)
- Majority of the transactions were transacted between \$130k to \$250
 - Sales has been increased steadily for more than century
 - There are many features positively correlated to sales
 - Some features exhibits unique characteristics

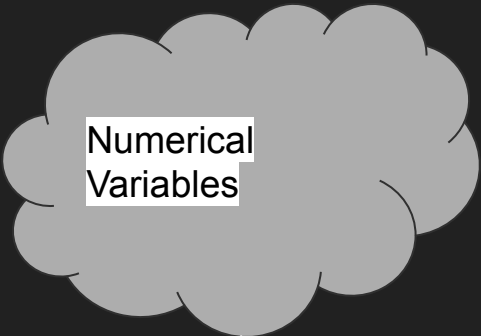


EDA, Data Munching & Data Engineering



Preprocessing

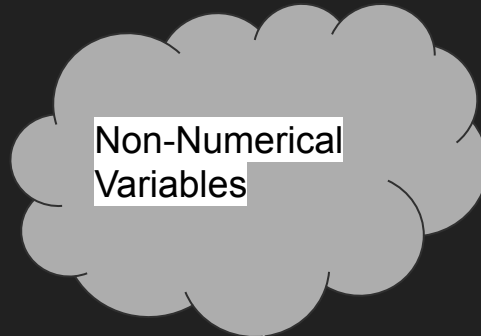
- **Split training file into train/ validation sets to build an accurate model before scaling**
- **Apply one-hot encoding on selected categorical features**
- **Scale training and testing datasets excluding dummies ie. scaled numeric data only**



Numerical
Variables



Variation Inflation Factor



Non-Numerical
Variables

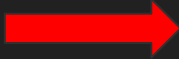


Null Hypothesis

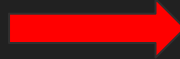
Variation Inflation Factor

Goal: We want to drop features that are multicollinear

Features



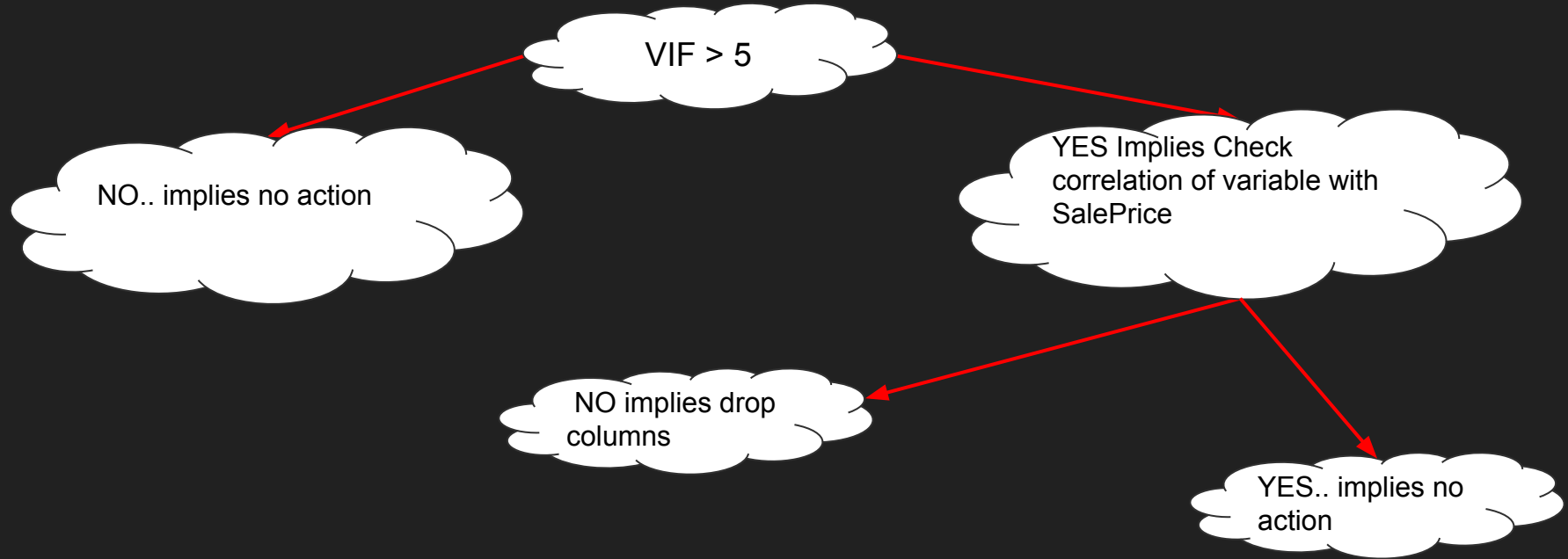
Cost Price



Margins



Variation Inflation Factor



Chi Square Test

Null Hypothesis:

- **The selected feature has high multicollinearity with other variables and has to be discarded**

Alternate Hypothesis:

- **The selected feature has a low multicollinearity with other variables and it can be used for for our modelling**
 - **If $p\text{-value} < 0.05$ we reject the null hypothesis and include the feature in our modelling.**

20%

of the
effort

80%

of the
results



Feature selection

1. **Variation Inflation Factor(VIF)**
2. **Chi2 Test**
3. **Recursive Feature Elimination (RFE)**
4. **Built-in regularization from regression models**

Modelling

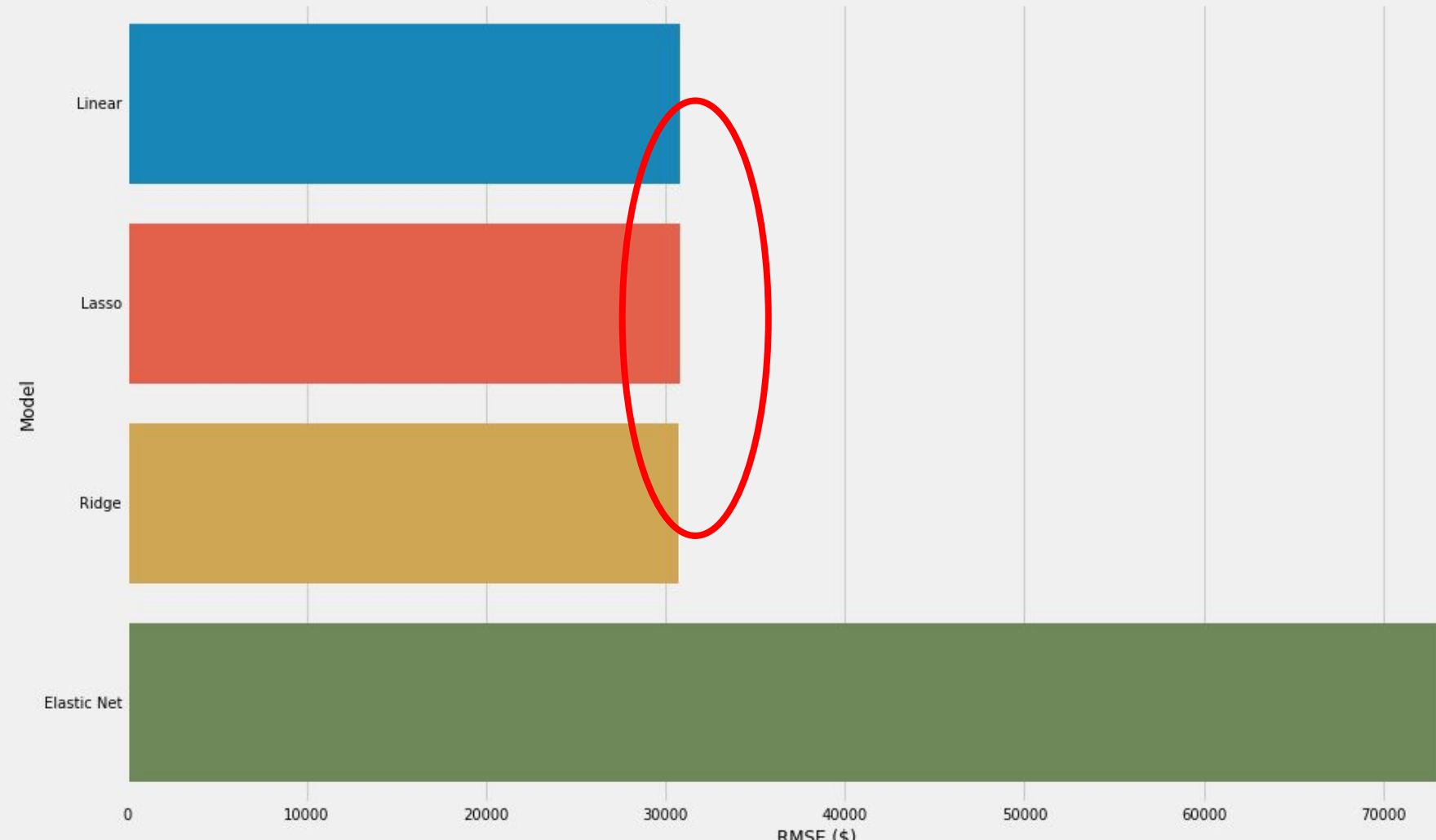
- Linear Regression
- Lasso
- Ridge
- Elastic Net



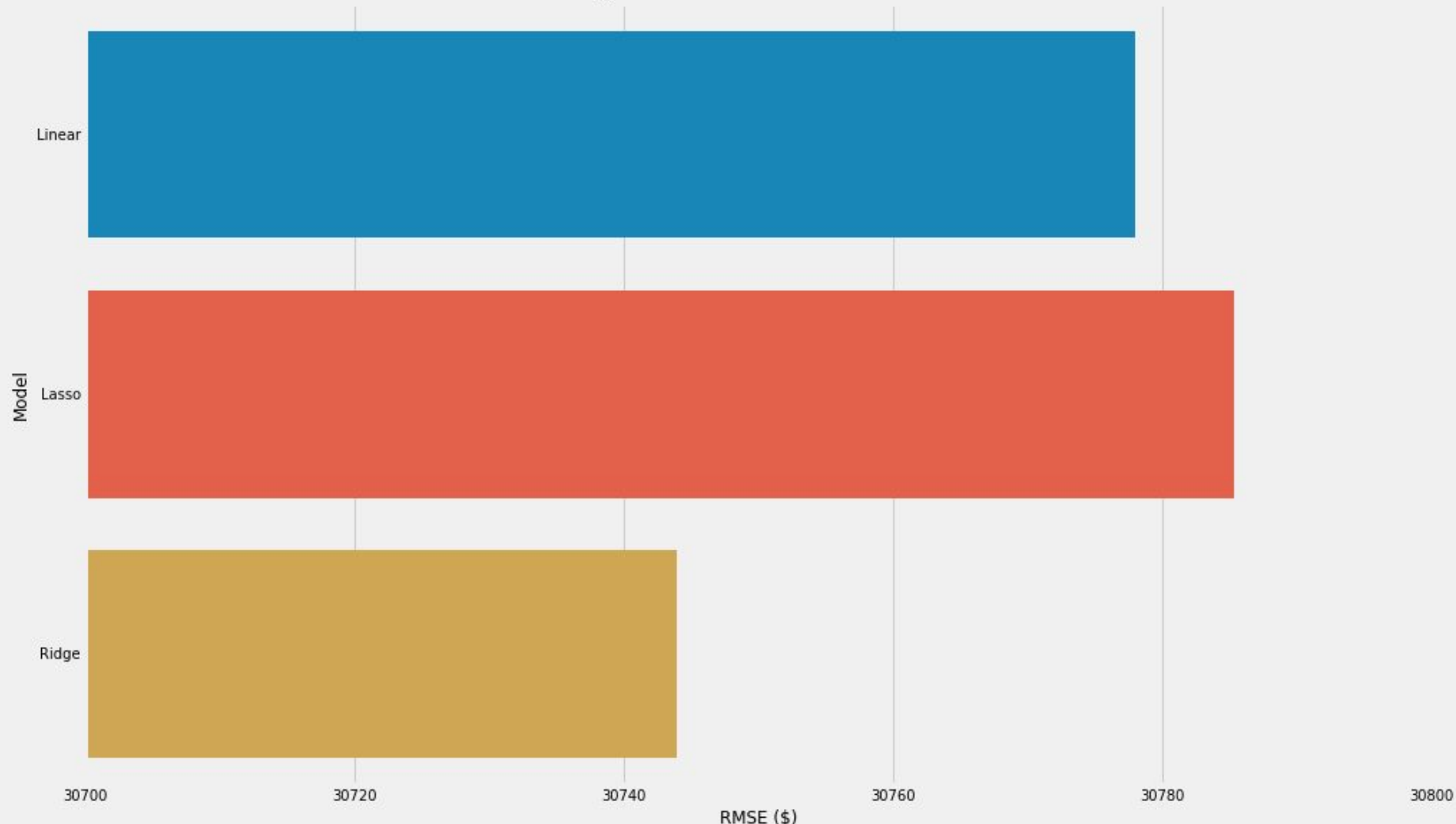
Baseline Score

$$RMSE(\mathbf{y}, \hat{\mathbf{y}}) = \sqrt{\frac{1}{n} \sum_{i=1}^n (y_i - \hat{y}_i)^2}$$

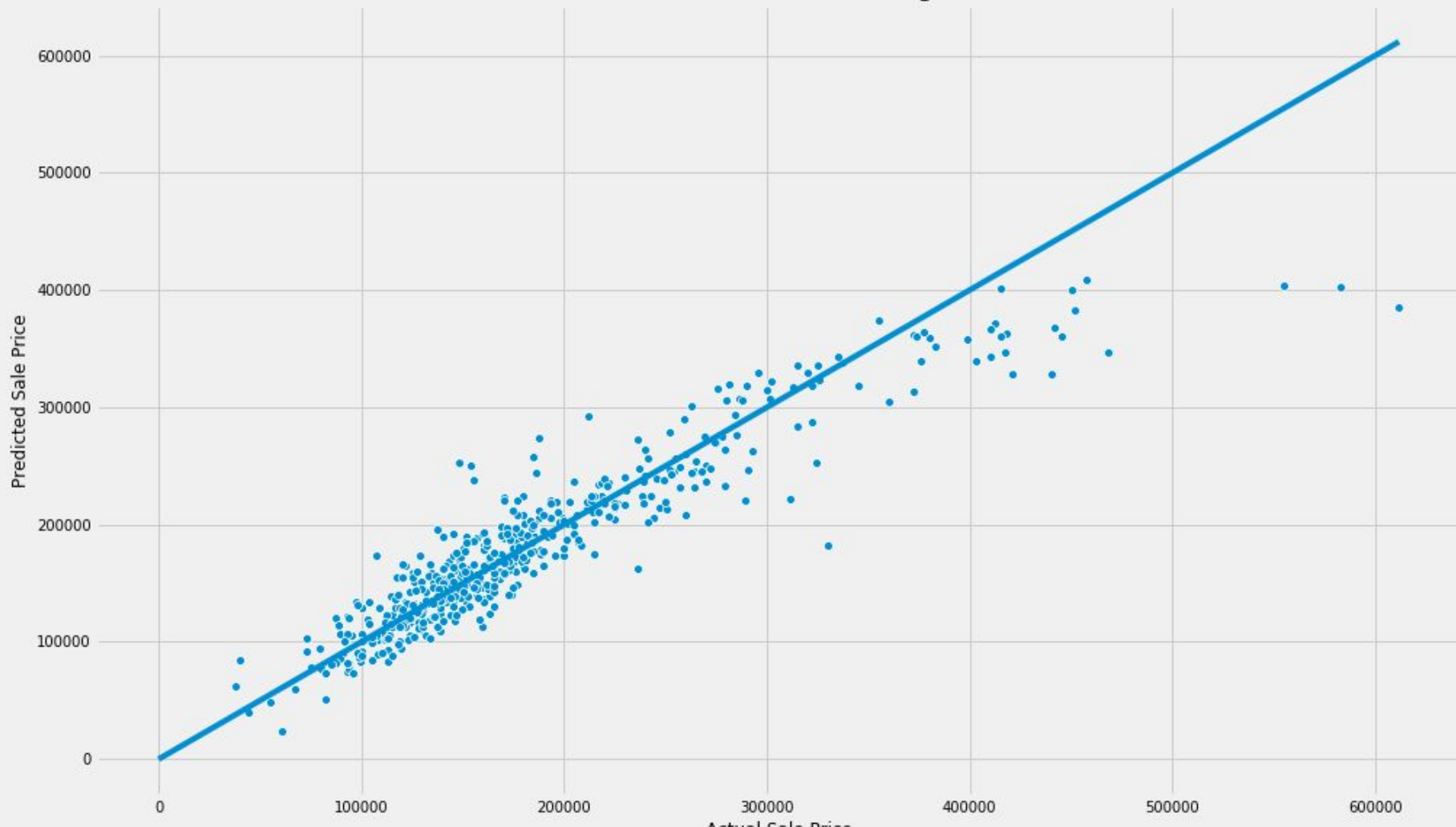
Finding the Best Model with Least RMSE



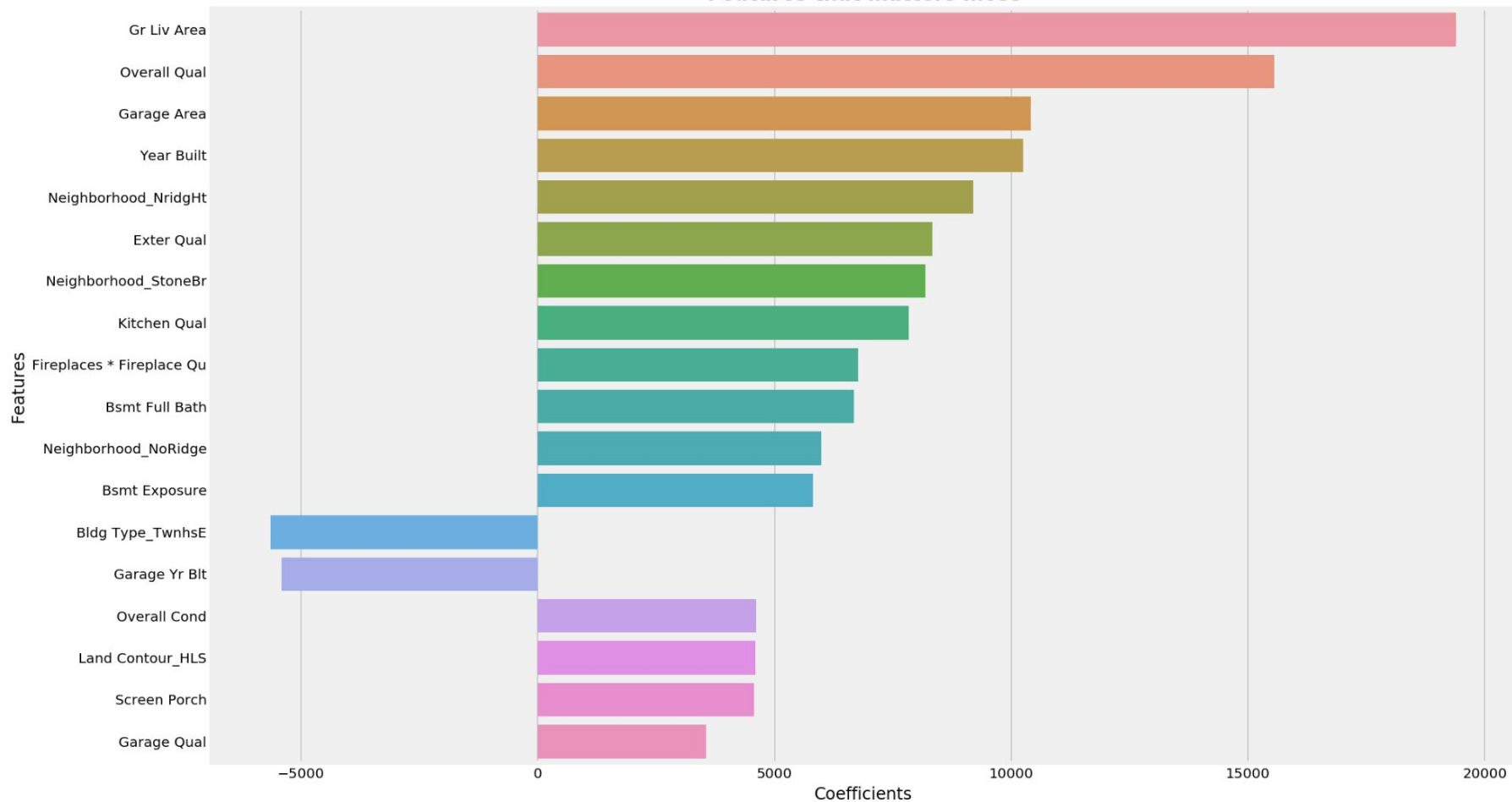
Finding the Best Model with Least RMSE



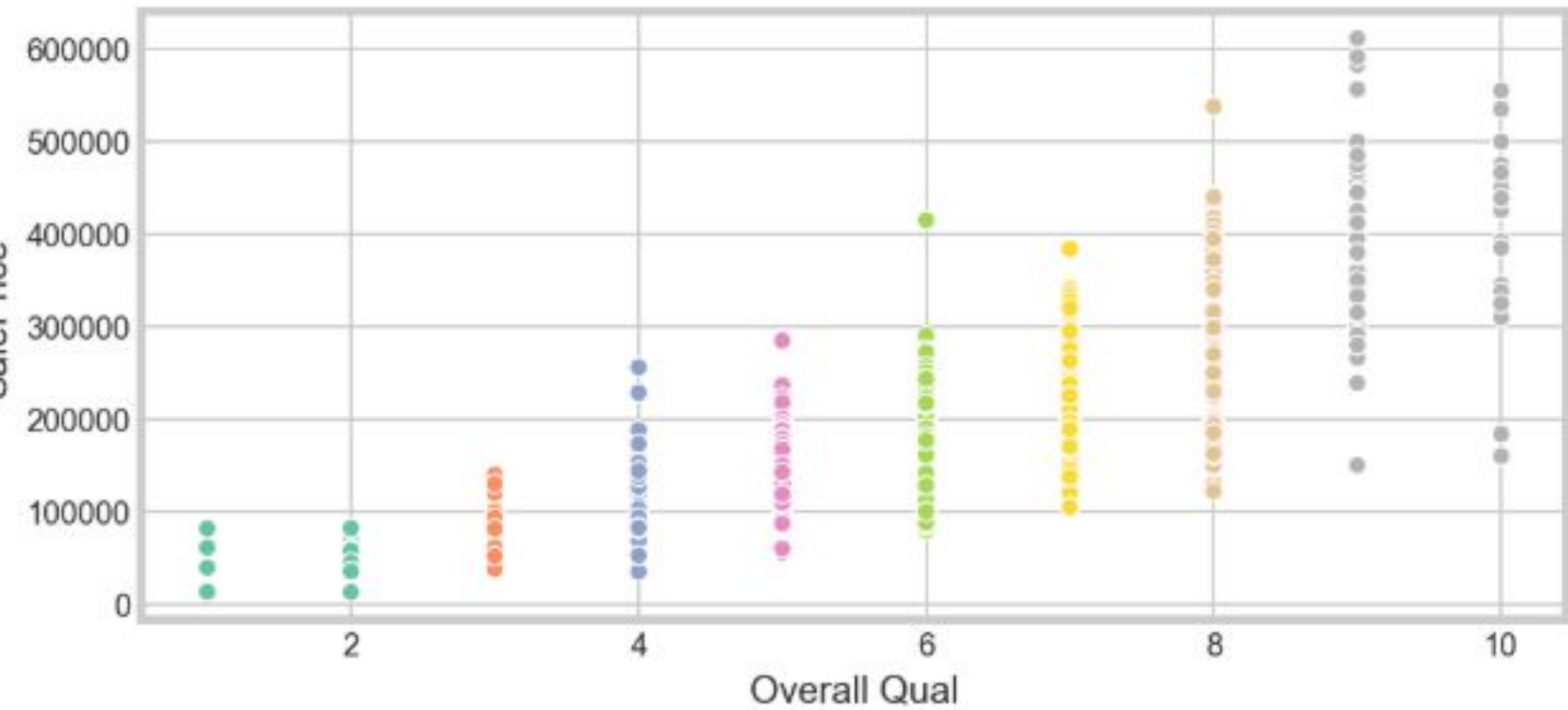
Model Evaluation with Ridge



Features that matters most



- Conclusions



Conclusions

- Never compromise on quality
- Lesser number of features does not translate to lower selling price
- A larger floor area → higher price
- Newer the house → higher the price

Lets build smartly, the data science way!!!!