# Improving Decision Making in Credit and Lending

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Project 2 Rüdiger Hass Johannes Pastorek 2 July 2020



### Our Goal

"lower loan risk by identifying patterns from within historical data using machine learning models."



## Historical Data

no. of loans: 365,255

client properties: 123

datapoints: 43,819,365

missing values: 10,605,628

missings in %: 24

2



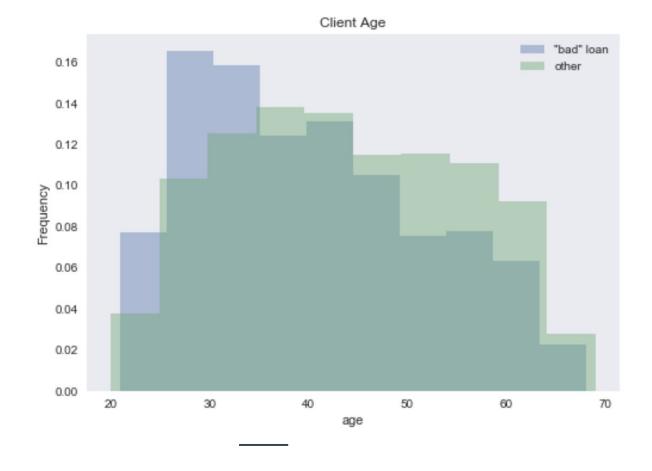
## Historical Data

#### Distribution of "bad" loans



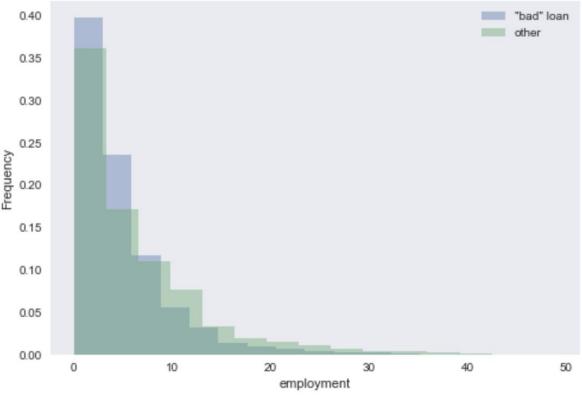
"client with payment difficulties: he/she had late payment more than X days on at least one of the first Y installments of the loan in our sample."

- □ Age
- → Years employed
- □ Gender
- Education
- ☐ Age of car
- **→** External Source 1
- □ External Source 2
- → External Source 3.



- □ Age
- Years employed
- □ Gender
- Education
- Age of car
- → External Source 1
- External Source 2
- ☐ External Source 3

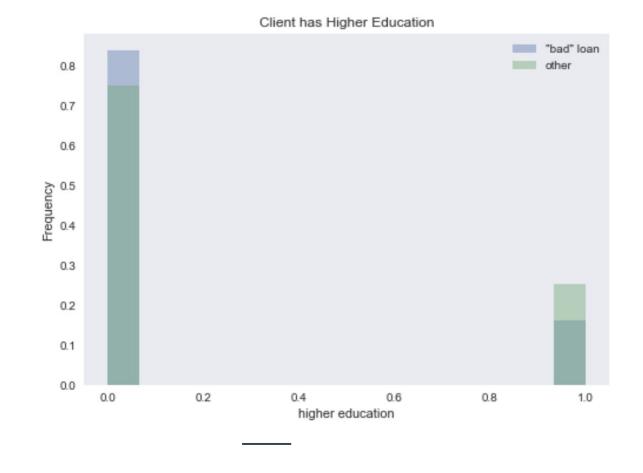




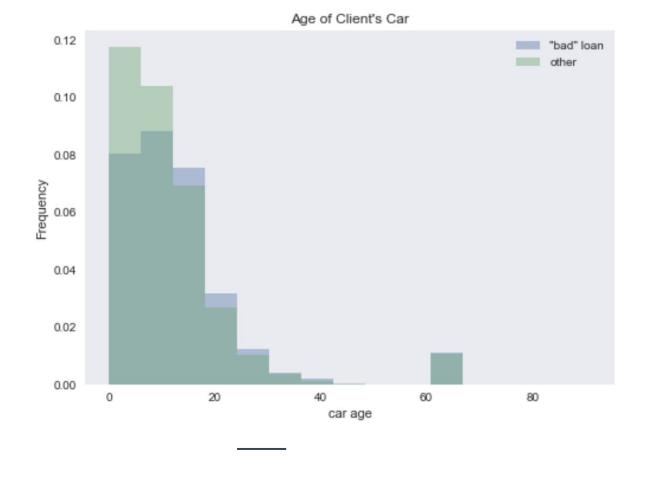
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- □ Gender
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- → Age of car
- → External Source 1
- ☐ External Source 2
- → External Source 3



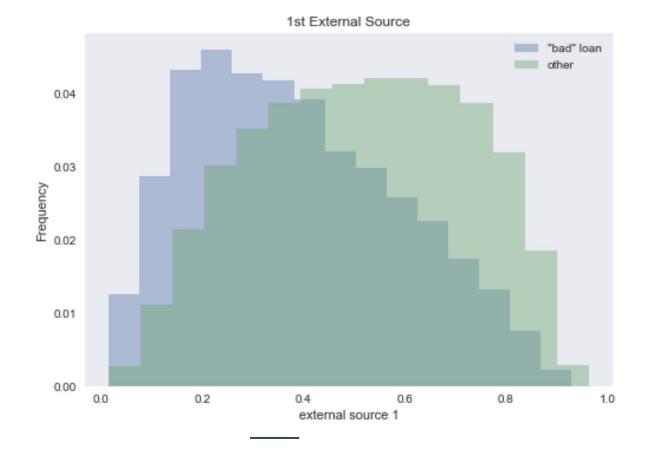
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- → External Source 3



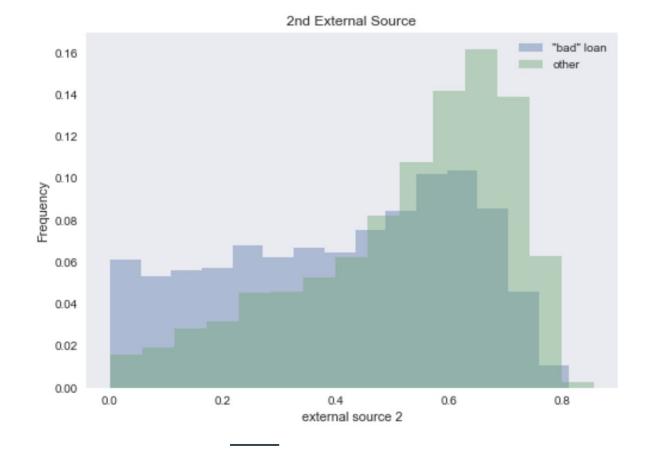
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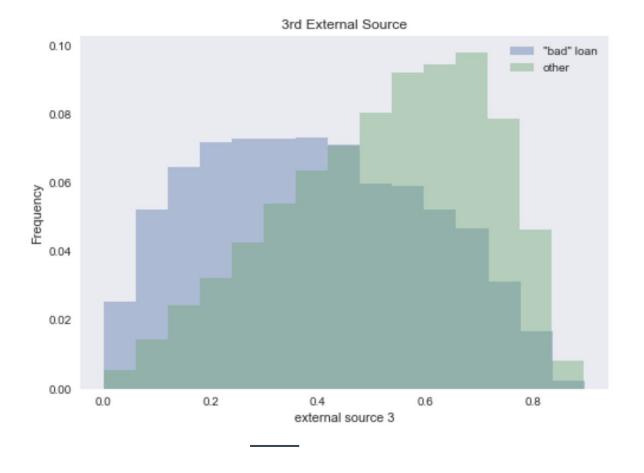
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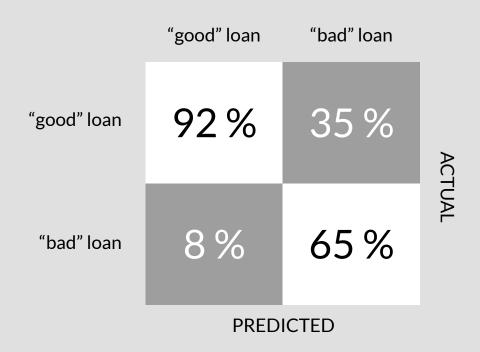
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- External Source 3



## What are the driving factors?

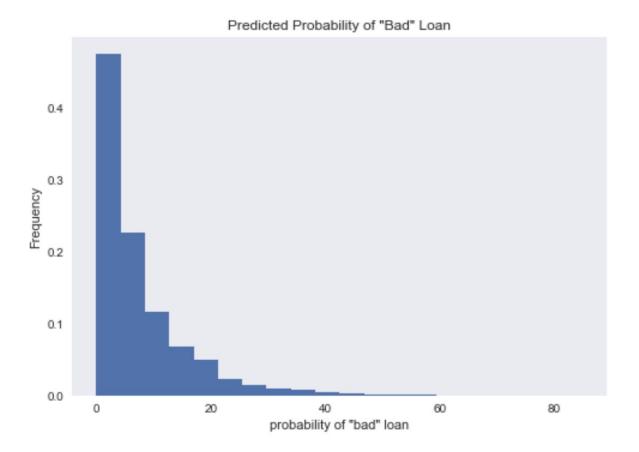


## How does the model perform?





## Final Prediction



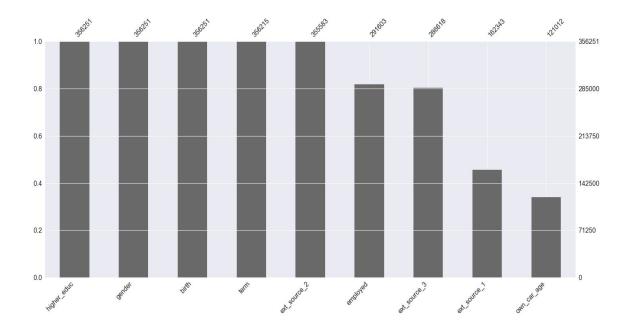


### Discussion

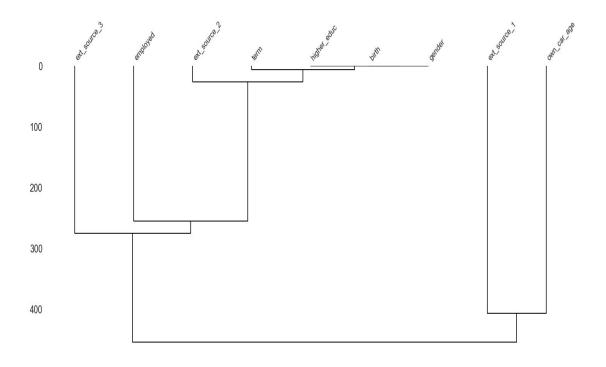
blind spots in data

- ☐ Imbalanced dataset
- Missing Values: frequency and distribution
- Traces of multicollinearity
- ☐ Little knowledge about features

## Missing Values



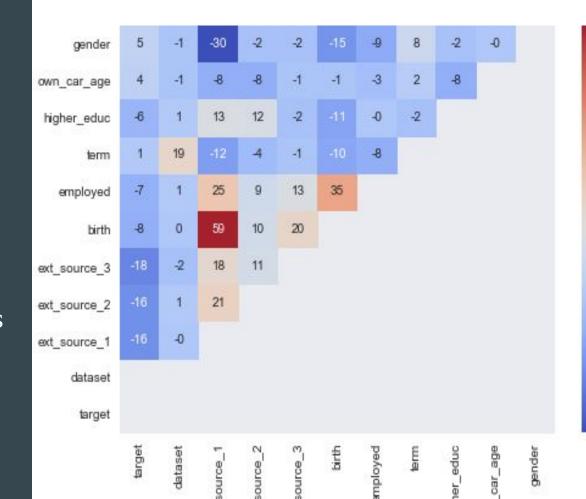
## Missing Values





## Heat Map

Correlation between variables



50

40

30

20

10

0

-10

-20



### **Future Work**

- improve missing value handling
- □ add more data (external)
- create more new features
- ☐ improve trade-off scores