

## 1.ADD THE DATA TO THE SPREADSHEET

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	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W
1	Segment	Country	Product	Discount	Units Sold	Manufact	Sale Price	Gross Sale	Discounts	Sales	COGS	Profit											
2	Small Busi	Mexico	Paseo	None	788	₹ 10.00	₹ 300.00	₹ 236,400	₹ -	₹ 236,400.00	₹ 197,000	₹ 39,400.00											
3	Enterprise	United Sta	Carretera	Low	330	₹ 3.00	₹ 125.00	₹ 41,250.0	₹ 412.50	₹ 40,837.5	₹ 40,425.0	₹ 39,600.0	₹ 1,237.50										
4	Small Busi	United Sta	Montana	Low	2498	₹ 5.00	₹ 300.00	₹ 749,400	₹ 7,494.00	₹ 741,906.00	₹ 624,500	₹ 117,406.00											
5	Small Busi	Germany	Paseo	Medium	1123	₹ 10.00	₹ 300.00	₹ 336,900	₹ 23,583.0	₹ 313,317.00	₹ 280,750	₹ 32,567.00											
6	Enterprise	Germany	Amarilla	Medium	994	₹ 260.00	₹ 125.00	₹ 124,250	₹ 8,697.50	₹ 115,552.50	₹ 119,280	₹ -3,727.50											
7	Small Busi	Canada	Montana	Medium	1283	₹ 5.00	₹ 300.00	₹ 384,900	₹ 30,792.0	₹ 354,108.00	₹ 320,750	₹ 33,358.00											
8	Small Busi	France	Montana	Medium	322	₹ 5.00	₹ 300.00	₹ 96,600.0	₹ 8,694.00	₹ 87,906.00	₹ 80,500.0	₹ 7,406.00											
9	Enterprise	Mexico	Amarilla	High	947	₹ 260.00	₹ 125.00	₹ 118,375	₹ 13,021.2	₹ 105,353.75	₹ 113,640	₹ -8,286.25											
10	Enterprise	Canada	Carretera	High	2416	₹ 3.00	₹ 125.00	₹ 302,000	₹ 36,240.0	₹ 265,760.00	₹ 289,920	₹ -24,160.00											
11	Enterprise	France	Carretera	High	1023	₹ 3.00	₹ 125.00	₹ 127,875	₹ 17,902.5	₹ 109,972.50	₹ 122,760	₹ -12,787.50											
12	Enterprise	Canada	Montana	None	345	₹ 5.00	₹ 125.00	₹ 43,125.0	₹ -	₹ 43,125.00	₹ 41,400.0	₹ 1,725.00											
13	Enterprise	Canada	Velo	None	345	₹ 120.00	₹ 125.00	₹ 43,125.0	₹ -	₹ 43,125.00	₹ 41,400.0	₹ 1,725.00											
14	Small Busi	Mexico	Carretera	Low	494	₹ 3.00	₹ 300.00	₹ 148,200	₹ 1,482.00	₹ 146,718.00	₹ 123,500	₹ 23,218.00											
15	Enterprise	United Sta	Montana	Low	663	₹ 5.00	₹ 125.00	₹ 82,875.0	₹ 828.75	₹ 82,046.25	₹ 79,560.0	₹ 2,486.25											
16	Enterprise	United Sta	Velo	Low	663	₹ 120.00	₹ 125.00	₹ 82,875.0	₹ 828.75	₹ 82,046.25	₹ 79,560.0	₹ 2,486.25											
17	Small Busi	Mexico	VTT	Low	494	₹ 250.00	₹ 300.00	₹ 148,200	₹ 1,482.00	₹ 146,718.00	₹ 123,500	₹ 23,218.00											
18	Small Busi	Germany	Carretera	Low	214	₹ 3.00	₹ 300.00	₹ 64,200.0	₹ 1,284.00	₹ 62,916.00	₹ 53,500.0	₹ 9,416.00											
19	Enterprise	Germany	Paseo	Low	809	₹ 10.00	₹ 125.00	₹ 101,125	₹ 2,022.50	₹ 99,102.50	₹ 97,080.0	₹ 2,022.50											
20	Enterprise	Mexico	Paseo	Low	2145	₹ 10.00	₹ 125.00	₹ 268,125	₹ 5,362.50	₹ 262,762.50	₹ 257,400	₹ 5,362.50											
21	Enterprise	Germany	Velo	Low	809	₹ 120.00	₹ 125.00	₹ 101,125	₹ 2,022.50	₹ 99,102.50	₹ 97,080.0	₹ 2,022.50											
22	Enterprise	Mexico	Velo	Low	2145	₹ 120.00	₹ 125.00	₹ 268,125	₹ 5,362.50	₹ 262,762.50	₹ 257,400	₹ 5,362.50											
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Sheet1

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## 2.USE THE VLOOKUP FUNCTION FOR FINDING COLUMN A1

[illegible]

### 3.USE FORMULA FOR FINDING THE COLUMN NUMBER

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