

1.ADD THE DATA TO THE SPREADSHEET

data to the spreadsheet - Excel

PM JOPHINI

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Q21

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V
1	Segment	Country	Product	Discount	Units Sold	Manufacturing Price	Sale Price	Gross Sales	Discounts	Sales												
2	Small Business	Mexico	Paseo	None	788	₹ 10.00	₹ 300.00	₹ 236,400.00	₹ -	₹ 236,400.00		₹ 197,000.00	₹ 39,400.00									
3	Enterprise	United States	Carretera	Low	230	₹ 3.00	₹ 125.00	₹ 41,250.00	₹ 412.50	₹ 40,837.50	₹ 40,425.00	₹ 39,600.00	₹ 1,237.50									
4	Small Business	United States	Montana	Low	2498	₹ 5.00	₹ 300.00	₹ 749,400.00	₹ 7,494.00	₹ 741,906.00		₹ 624,500.00	₹ 117,406.00									
5	Small Business	Germany	Paseo	Medium	1123	₹ 10.00	₹ 300.00	₹ 336,900.00	₹ 23,583.00	₹ 313,317.00		₹ 280,750.00	₹ 32,567.00									
6	Enterprise	Germany	Amarilla	Medium	994	₹ 260.00	₹ 125.00	₹ 124,250.00	₹ 8,697.50	₹ 115,552.50		₹ 119,280.00	₹ -3,727.50									
7	Small Business	Canada	Montana	Medium	1283	₹ 5.00	₹ 300.00	₹ 384,900.00	₹ 30,792.00	₹ 354,108.00		₹ 320,750.00	₹ 33,358.00									
8	Small Business	France	Montana	Medium	322	₹ 5.00	₹ 300.00	₹ 96,600.00	₹ 8,694.00	₹ 87,906.00		₹ 80,500.00	₹ 7,406.00									
9	Enterprise	Mexico	Amarilla	High	947	₹ 260.00	₹ 125.00	₹ 118,375.00	₹ 13,021.25	₹ 105,353.75		₹ 113,640.00	₹ -8,286.25									
10	Enterprise	Canada	Carretera	High	2416	₹ 3.00	₹ 125.00	₹ 302,000.00	₹ 36,240.00	₹ 265,760.00		₹ 289,920.00	₹ -24,160.00									
11	Enterprise	France	Carretera	High	1023	₹ 3.00	₹ 125.00	₹ 127,875.00	₹ 17,902.50	₹ 109,972.50		₹ 122,760.00	₹ -12,787.50									
12	Enterprise	Canada	Montana	None	345	₹ 5.00	₹ 125.00	₹ 43,125.00	₹ -	₹ 43,125.00		₹ 41,400.00	₹ 1,725.00									
13	Enterprise	Canada	Velo	None	345	₹ 120.00	₹ 125.00	₹ 43,125.00	₹ -	₹ 43,125.00		₹ 41,400.00	₹ 1,725.00									
14	Small Business	Mexico	Carretera	Low	494	₹ 3.00	₹ 300.00	₹ 148,200.00	₹ 1,482.00	₹ 146,718.00		₹ 123,500.00	₹ 23,218.00									
15	Enterprise	United States	Montana	Low	663	₹ 5.00	₹ 125.00	₹ 82,875.00	₹ 828.75	₹ 82,046.25		₹ 79,560.00	₹ 2,486.25									
16	Enterprise	United States	Velo	Low	663	₹ 120.00	₹ 125.00	₹ 82,875.00	₹ 828.75	₹ 82,046.25		₹ 79,560.00	₹ 2,486.25									
17	Small Business	Mexico	VTT	Low	494	₹ 250.00	₹ 300.00	₹ 148,200.00	₹ 1,482.00	₹ 146,718.00		₹ 123,500.00	₹ 23,218.00									
18	Small Business	Germany	Carretera	Low	214	₹ 3.00	₹ 300.00	₹ 64,200.00	₹ 1,284.00	₹ 62,916.00		₹ 53,500.00	₹ 9,416.00									
19	Enterprise	Germany	Paseo	Low	809	₹ 10.00	₹ 125.00	₹ 101,125.00	₹ 2,022.50	₹ 99,102.50		₹ 97,080.00	₹ 2,022.50									
20	Enterprise	Mexico	Paseo	Low	2145	₹ 10.00	₹ 125.00	₹ 268,125.00	₹ 5,362.50	₹ 262,762.50		₹ 257,400.00	₹ 5,362.50									
21	Enterprise	Germany	Velo	Low	809	₹ 120.00	₹ 125.00	₹ 101,125.00	₹ 2,022.50	₹ 99,102.50		₹ 97,080.00	₹ 2,022.50									
22	Enterprise	Mexico	Velo	Low	2145	₹ 120.00	₹ 125.00	₹ 268,125.00	₹ 5,362.50	₹ 262,762.50		₹ 257,400.00	₹ 5,362.50									
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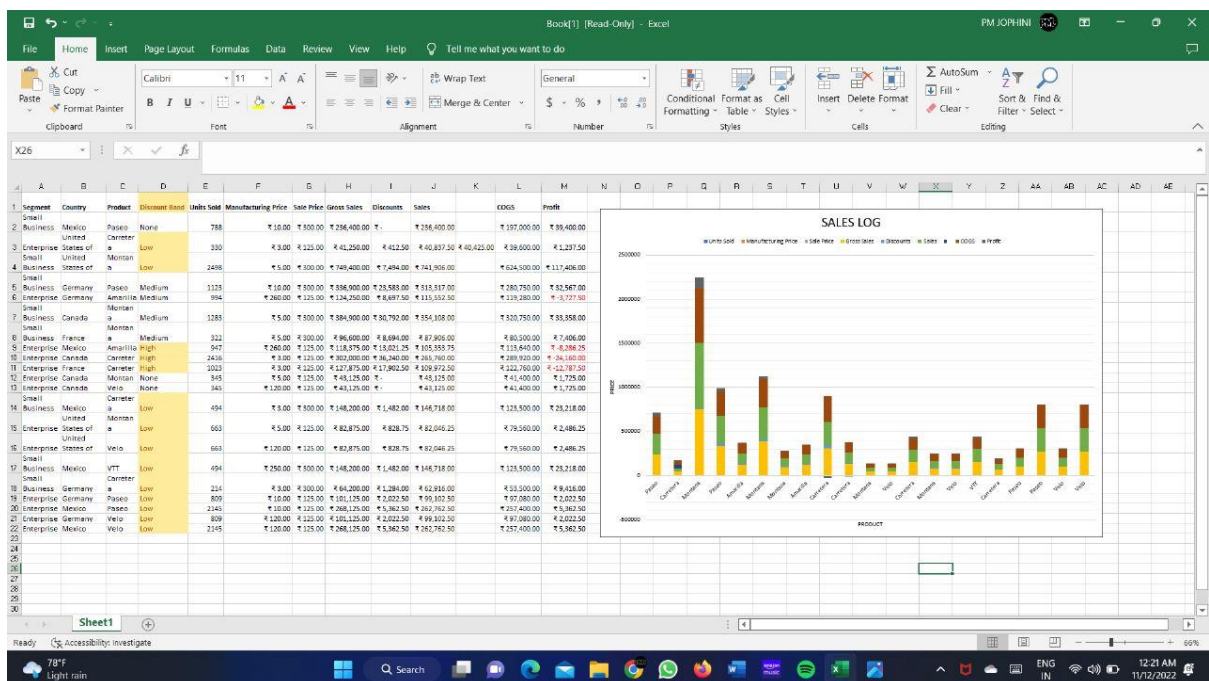
Sheet1

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2.USE APPROPRIATE CHART REPRESENTATION USING RECOMMENDED CHARTS



3.SALES PRICE OF VARIOUS PRODUCTS

PRODUCT	SALE PRICE
Amarilla	₹ 12.00
Amarilla	₹ 125.00
Amarilla	₹ 125.00
Amarilla	₹ 12.00
Carretera	₹ 125.00
Carretera	₹ 20.00
Carretera	₹ 125.00
Carretera	₹ 20.00
Carretera	₹ 125.00
Carretera	₹ 12.00
Carretera	₹ 300.00
Carretera	₹ 300.00
Montana	₹ 300.00
Montana	₹ 350.00
Montana	₹ 350.00
Montana	₹ 300.00
Montana	₹ 300.00
Montana	₹ 125.00
Montana	₹ 125.00
Paseo	₹ 15.00
Paseo	₹ 300.00
Paseo	₹ 7.00
Paseo	₹ 7.00
Paseo	₹ 7.00
Paseo	₹ 15.00
Paseo	₹ 300.00
Paseo	₹ 7.00

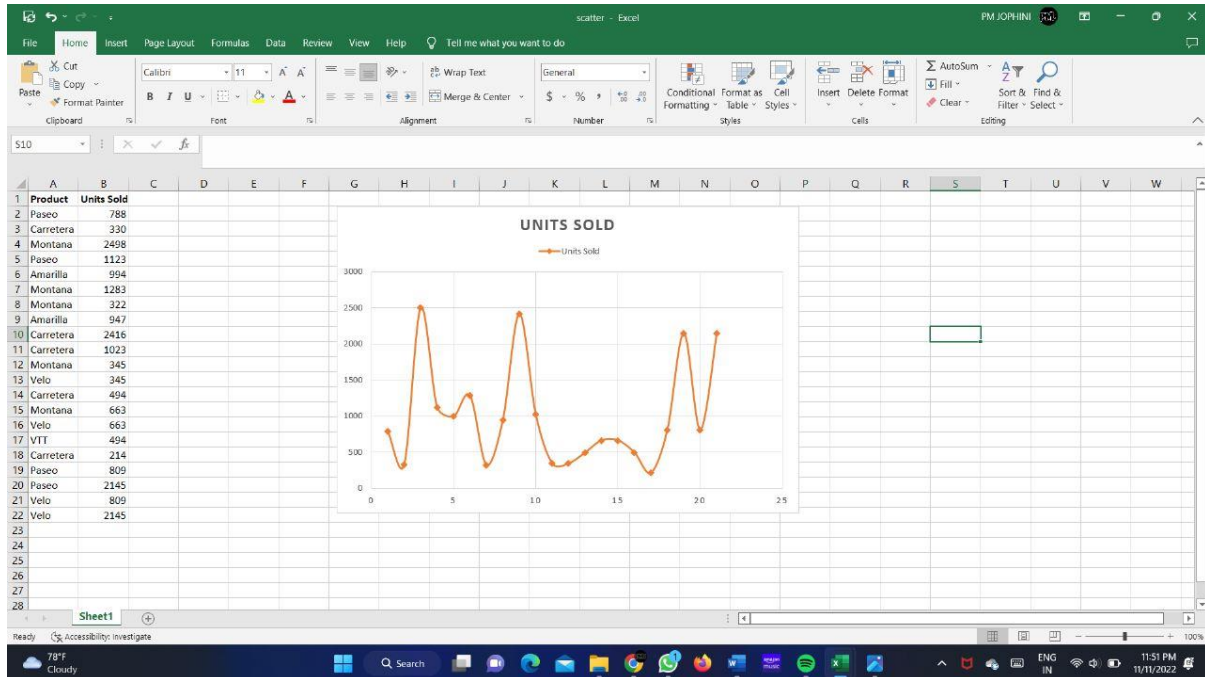
PRODUCT	SALE PRICE
Paseo	₹ 7.00
Paseo	₹ 15.00
Paseo	₹ 12.00
Paseo	₹ 125.00
Paseo	₹ 125.00
Velo	₹ 20.00
Velo	₹ 20.00
Velo	₹ 20.00
Velo	₹ 15.00
Velo	₹ 15.00
Velo	₹ 125.00
Velo	₹ 125.00
Velo	₹ 125.00
Velo	₹ 125.00
VTT	₹ 350.00
VTT	₹ 350.00
VTT	₹ 12.00
VTT	₹ 12.00
VTT	₹ 12.00
VTT	₹ 350.00
VTT	₹ 300.00

4. FILTER THE SEGMENT AND ONLY SHOW THE SMALL BUSINESSES, ENTERPRISE MARKET, ETC..

Excel interface showing a spreadsheet with columns: Segment, Country, Product, Discount Band, Units Sold, Manufacturing Price, Sale Price, Gross Sales, Discounts, Sales, COGS, Profit. The data is filtered to show only Small Businesses and Enterprise markets.

Segment	Country	Product	Discount Band	Units Sold	Manufacturing Price	Sale Price	Gross Sales	Discounts	Sales	COGS	Profit
Small Business	United States of America	Montana	Low	2498	₹ 5.00	₹ 300.00	₹ 749,400.00	₹ 7,494.00	₹ 741,906.00	₹ 624,500.00	₹ 117,406.00
Small Business	Germany	Paseo	Medium	1123	₹ 10.00	₹ 300.00	₹ 336,900.00	₹ 23,583.00	₹ 313,317.00	₹ 280,750.00	₹ 32,567.00
Enterprise	Germany	Amarilla	Medium	994	₹ 125.00	₹ 124,250.00	₹ 6,697.50	₹ 115,552.50	₹ 119,280.00	₹ -3,727.50	
Small Business	Canada	Montana	Medium	1283	₹ 5.00	₹ 300.00	₹ 384,900.00	₹ 30,792.00	₹ 354,108.00	₹ 320,750.00	₹ 33,358.00
Small Business	France	Montana	Medium	322	₹ 5.00	₹ 300.00	₹ 96,600.00	₹ 8,694.00	₹ 87,906.00	₹ 80,500.00	₹ 7,406.00
Enterprise	Mexico	Amarilla	High	947	₹ 125.00	₹ 118,375.00	₹ 118,375.00	₹ 13,021.25	₹ 105,353.75	₹ 113,640.00	₹ -8,286.25
Enterprise	Canada	Carretera	High	2416	₹ 3.00	₹ 125.00	₹ 302,800.00	₹ 36,240.00	₹ 266,560.00	₹ 289,920.00	₹ -23,360.00
Enterprise	France	Carretera	High	1023	₹ 3.00	₹ 125.00	₹ 127,875.00	₹ 17,902.50	₹ 109,972.50	₹ 122,760.00	₹ -12,787.50
Enterprise	Canada	Montana	None	345	₹ 5.00	₹ 125.00	₹ 43,125.00	₹ -	₹ 43,125.00	₹ 41,400.00	₹ 1,725.00
Enterprise	Canada	Velo	None	345	₹ 120.00	₹ 125.00	₹ 43,125.00	₹ -	₹ 43,125.00	₹ 41,400.00	₹ 1,725.00
Small Business	Mexico	Carretera	Low	494	₹ 3.00	₹ 300.00	₹ 148,200.00	₹ 1,482.00	₹ 146,718.00	₹ 123,500.00	₹ 23,218.00
Enterprise	United States of America	Montana	Low	663	₹ 5.00	₹ 125.00	₹ 82,875.00	₹ 828.75	₹ 82,046.25	₹ 79,500.00	₹ 2,486.25
Enterprise	United States of America	Velo	Low	663	₹ 120.00	₹ 125.00	₹ 82,875.00	₹ 828.75	₹ 82,046.25	₹ 79,500.00	₹ 2,486.25
Small Business	Mexico	VTT	Low	494	₹ 250.00	₹ 300.00	₹ 148,200.00	₹ 1,482.00	₹ 146,718.00	₹ 123,500.00	₹ 23,218.00
Small Business	Germany	Carretera	Low	214	₹ 3.00	₹ 300.00	₹ 64,200.00	₹ 1,284.00	₹ 62,916.00	₹ 53,500.00	₹ 9,416.00
Enterprise	Germany	Paseo	Low	809	₹ 10.00	₹ 125.00	₹ 101,125.00	₹ 2,022.50	₹ 99,102.50	₹ 97,080.00	₹ 2,022.50
Enterprise	Mexico	Paseo	Low	2145	₹ 10.00	₹ 125.00	₹ 268,125.00	₹ 5,362.50	₹ 262,762.50	₹ 237,400.00	₹ 5,362.50
Enterprise	Germany	Velo	Low	809	₹ 120.00	₹ 125.00	₹ 101,125.00	₹ 2,022.50	₹ 99,102.50	₹ 97,080.00	₹ 2,022.50
Enterprise	Mexico	Velo	Low	2145	₹ 120.00	₹ 125.00	₹ 268,125.00	₹ 5,362.50	₹ 262,762.50	₹ 237,400.00	₹ 5,362.50

5. USE A SCATTER CHART TO SHOW THE UNITS SOLD



6. FORMAT THE CELLS AND USE CELL STYLES

The screenshot shows an Excel spreadsheet with a sales data table. The table has columns for Segment, Country, Product, Discount, Units Sold, Manufacturing Price, Sale Price, Gross Sale, Discount, Sales, COGS, and Profit. The data is color-coded by segment: Small Business (orange), Enterprise (green), and Small Business (orange). A tooltip 'Format as Table' is visible, suggesting the next step in the process.

Segment	Country	Product	Discount	Units Sold	Manufacturing Price	Sale Price	Gross Sale	Discount	Sales	COGS	Profit
Small Business	United States of America	Montana	Low	2498	\$ 5.00	\$ 300.00	\$ 749,400.00	\$ 7,494.00	\$ 741,906.00	\$ 624,500.00	\$ 117,406.00
Enterprise	Germany	Paseo	Medium	1123	\$ 10.00	\$ 300.00	\$ 336,900.00	\$ 23,583.00	\$ 313,317.00	\$ 280,750.00	\$ 32,567.00
Enterprise	Germany	Amarilla	Medium	994	\$ 260.00	\$ 125.00	\$ 124,250.00	\$ 8,697.50	\$ 115,552.50	\$ 119,280.00	\$ -3,727.50
Small Business	Canada	Montana	Medium	1283	\$ 5.00	\$ 300.00	\$ 384,900.00	\$ 30,792.00	\$ 354,108.00	\$ 320,750.00	\$ 33,358.00
Enterprise	Mexico	Montana	Medium	322	\$ 5.00	\$ 300.00	\$ 96,400.00	\$ 8,694.00	\$ 87,706.00	\$ 80,500.00	\$ 7,206.00
Enterprise	Mexico	Amarilla	High	947	\$ 260.00	\$ 125.00	\$ 118,375.00	\$ 13,021.25	\$ 105,353.75	\$ 113,640.00	\$ -8,286.25
Enterprise	Canada	Carretera	High	2416	\$ 3.00	\$ 125.00	\$ 302,000.00	\$ 36,240.00	\$ 265,760.00	\$ 289,920.00	\$ -24,160.00
Enterprise	Canada	Carretera	High	1023	\$ 3.00	\$ 125.00	\$ 127,875.00	\$ 17,902.50	\$ 109,972.50	\$ 122,760.00	\$ -12,787.50
Enterprise	Canada	Montana	None	345	\$ 5.00	\$ 125.00	\$ 43,125.00	\$ -	\$ 43,125.00	\$ 41,400.00	\$ 1,725.00
Enterprise	Canada	Velo	None	345	\$ 120.00	\$ 125.00	\$ 43,125.00	\$ -	\$ 43,125.00	\$ 41,400.00	\$ 1,725.00
Small Business	Mexico	Carretera	Low	494	\$ 3.00	\$ 300.00	\$ 148,200.00	\$ 1,482.00	\$ 146,718.00	\$ 123,500.00	\$ 23,218.00
Enterprise	United States of America	Montana	Low	663	\$ 5.00	\$ 125.00	\$ 82,875.00	\$ 828.75	\$ 82,046.25	\$ 79,560.00	\$ 2,486.25
Enterprise	United States of America	Velo	Low	663	\$ 120.00	\$ 125.00	\$ 82,875.00	\$ 828.75	\$ 82,046.25	\$ 79,560.00	\$ 2,486.25
Small Business	Mexico	VIT	Low	494	\$ 250.00	\$ 300.00	\$ 148,200.00	\$ 1,482.00	\$ 146,718.00	\$ 123,500.00	\$ 23,218.00
Small Business	Germany	Carretera	Low	214	\$ 3.00	\$ 300.00	\$ 64,200.00	\$ 1,284.00	\$ 62,916.00	\$ 53,500.00	\$ 9,416.00
Enterprise	Germany	Paseo	Low	809	\$ 10.00	\$ 125.00	\$ 101,125.00	\$ 2,022.50	\$ 99,102.50	\$ 97,080.00	\$ 2,022.50
Enterprise	Mexico	Paseo	Low	2145	\$ 10.00	\$ 125.00	\$ 268,125.00	\$ 5,362.50	\$ 262,762.50	\$ 257,400.00	\$ 5,362.50
Enterprise	Germany	Velo	Low	809	\$ 120.00	\$ 125.00	\$ 101,125.00	\$ 2,022.50	\$ 99,102.50	\$ 97,080.00	\$ 2,022.50
Enterprise	Mexico	Velo	Low	2145	\$ 120.00	\$ 125.00	\$ 268,125.00	\$ 5,362.50	\$ 262,762.50	\$ 257,400.00	\$ 5,362.50

7. SAVE THE EXCEL DOCUMENT IN A DIFFERENT FORMAT

