



SNOWFLAKE ECOSYSTEM

LEVEL UP

LEVEL UP: Snowflake Ecosystem

TOPIC INTRODUCTION

The Snowflake Ecosystem is made up of so many partners and connectors that it's hard to keep up. Some technology partners have joined with Snowflake to create an in-account Snowflake wizard called Partner Connect. Many other technology partners can be configured using ODBC, JDBC or other programmatic connections. Some technology partners offer SaaS solutions, some offer on-premise software and others still are hybrid on-premise and cloud solutions.

In short, Snowflake connects in many ways to many different partner utilities and solutions.

To help keep them all straight, we classify technology partner software into functional categories like, Data Integration, Business Intelligence, Advanced Analytics, and others. Oh, and by the way, there's another entirely different set of partners called Solution Partners.

1. Read the guidance questions to focus your attention.
2. Use the resources to research answers to guidance questions.
3. Take the quiz.
4. Repeat, as necessary.



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TOPIC GUIDANCE QUESTIONS

- 1) What is Partner Connect?
- 2) How do you access and connect to Partner Connect Partners?
- 3) What is SnowSQL? How do you get a copy for installation?
- 4) What drivers, connectors and component collections are available for programmatic interfacing with Snowflake?
- 5) Partners are also classified according to their functionality. “Data Integration” is one category, what are the others?
- 6) If you were presented with a list of the functional categories, could you recognize them?
- 7) Which functional category do each the following partners fall into? Matillion? Looker? Databricks?
- 8) Do Python and Node.js require SnowSQL to connect? Are these connectors used instead of the WebUI or in addition to it?
- 9) What is the difference between a Technology Partner and a Solution Partner?

