

# The Language and Tools of Financial Analysis Introduction: An Intuitive Understanding of Financial Analysis (Let's get crunching!) Presenter: Paul Kofman

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## **Financial analysis**

An analyst studies and analyses companies in order to determine a company's overall financial worth and performance.

Analysts arrive at the complete financial value of a company by scrutinizing financial statements

...and conducting interviews with management (including off-balance sheet transactions).

## **Analyst presentation**

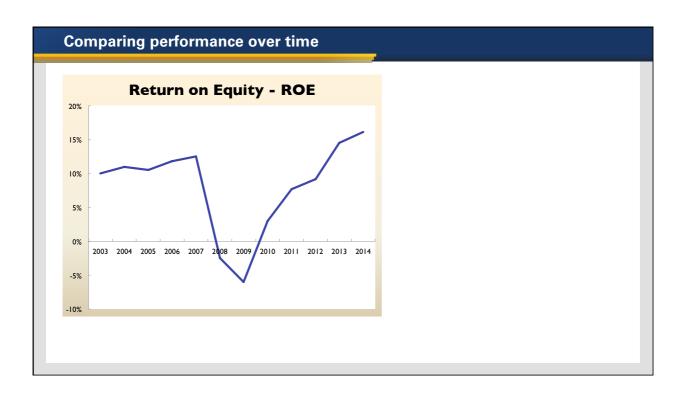




# Comparing performance over time

**Trend analysis** (aka horizontal analysis)

- 'Absolute' performance evaluation
- Track record of management decisions
- Reflects on the lifecycle of the firm, and the stage of the business cycle
- Historical performance is a good (best?) guide for future performance





### Comparing performance over time

2014 Balance sheet (\$USD millions)

Assets 15,153 Liabilities 12,302

Equity 2,851

15,153 15,153

2013 Balance sheet (\$USD millions)

Assets 15,474 Liabilities 11,867

Equity 3,607

15,474 15,474

# Comparing financial ratios across 'like' firms

Proportional analysis (aka vertical analysis)

- Relative performance measures, rather than absolute
- · Ratios adjust for size differences
- Neutralizes the impact of the business cycle (completely?)
- Relative current performance is a good (best?) guide for future (relative) performance

What are good comparators?



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