

## Module 1

# The Role of Global Capital Markets

The Foreign Exchange Market (No company is an island...)

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# Going global

Most companies are exposed to changes in exchange rates

- Exports of goods
- Imports of inputs
- Overseas operations/assets
- Overseas liabilities

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Overseas competition.





## Where's the market?

An **Over-The-Counter (OTC)** wholesale dealer market where a small number of **accredited dealers** provide real-time currency prices.

- 1. Companies contact brokers.
- 2. Brokers provide orders to buy/sell currencies to dealers.
- 3. Dealers quote prices at which they will buy/sell.

FX market organizes trading in currencies but does not provide financing – e.g. a loan in foreign currency!

Is there no primary market?

## The exchange rate

It's a relative price – the value of a currency is expressed in terms of another currency.

USD/CNY = 6.2

Domestic/trade/base currency = USD

Foreign/terms currency = Chinese Yuan (CNY)

USD/CNY indicates 6.2 Chinese Yuan buys 1 USD.

Alternatively:

CNY/USD indicates 0.1613 USD buys 1 Chinese Yuan.



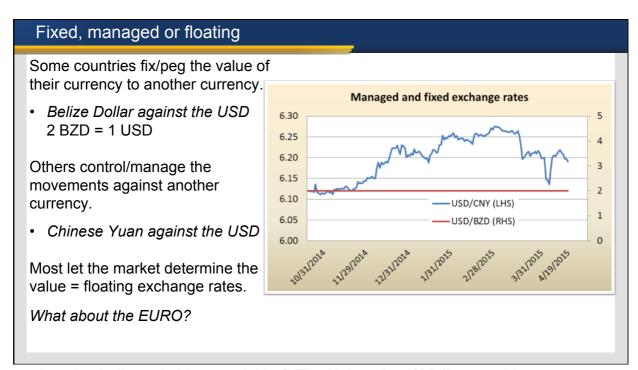
# Changes in the exchange rate

## **Appreciation**

If USD/CNY increases, the base currency (USD) increases in value, i.e. one USD buys more CNY.

#### **Depreciation**

If USD/CNY decreases, the trade currency (USD) decreases in value, i.e. one USD buys less CNY.





## **FX** centers

New York, Frankfurt, Tokyo, London, Sydney – are the traditional FX markets.

Straddling the world's time zones for 24/7 price discovery in the world's leading trading currencies (*USD*, *EURO*, *CNY*, *JPY*, *GBP*).

New centers emerge: Beijing, Mumbai, Seoul, Sao Paulo.

FX trading is OTC, but online platforms link regional markets.



#### Source list

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Slide 6: Managed and fixed exchange rates. © University of Melbourne. Prepared by Paul Kofman. Sourced from data obtained from http://www.exchange-rates.org/history/CNY/USD/T

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