



Binary Response: The Probit and Logit Models

Advanced Microeconometrics

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2022



Plan for lectures: Helicopter

Part I: Linear methods. ✓

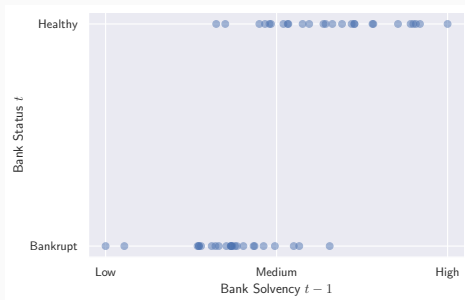
Part II: High-dimensional methods. ✓

Part III: M-estimation, theory ✓

Part IV: M-estimation, concrete models ←

Where are we in the course?

Part	Topic	Parameterization non-linear	Estimation non-linear	Dimension $\dim(x)$	Numerical optimization	M-estimation (Part III)	Outcome (y_i)	Panel (c_i)
I	OLS	÷	÷	low	÷	✓	\mathbb{R}	✓
II	LASSO	÷	✓	high	✓	÷	\mathbb{R}	÷
IV	Probit	✓	✓	low	✓	✓	$\{0, 1\}$	÷
	Tobit	✓	✓	low	✓	✓	$[0; \infty)$	÷
	Logit	✓	✓	low	✓	✓	$\{1, 2, \dots, J\}$	÷
	Sample-selection	✗	✗	low	✗	✗	\mathbb{R} and $\{0, 1\}$	÷
	Simulated Likelihood	✓	✓	low	✓	✓	Any	✓
	Quantile Regression	÷	✓	(low)	✓	✓	\mathbb{R}	÷
	Non-parametric	✓	(✓)	∞	÷	÷	\mathbb{R}	÷

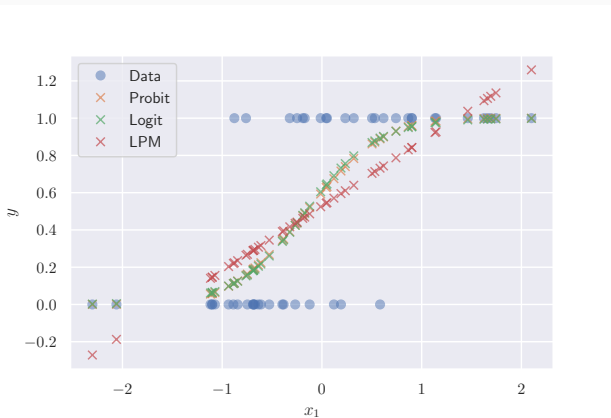


Discuss

Suppose the data above shows *historical* bank solvency against whether the bank survives or goes bankrupt. And suppose the social planner wants to maximize expected gain from tax payer money.

- **Q:** Going forward, which banks should we bail out?

Today's goal



For all M-estimators, we will write `model.py` with the key ingredients

```
1 def q(theta, y, x):
2     # FILL IN
3     return -loglike # N-vector
4
5 def starting_values(y, x):
6     # FILL IN
7     return theta0 # K-vector
8
9 def sim_data(theta, N):
10    # FILL IN
11    return y, x
12
13 # to estimate a model (probit, logit, tobit, etc.)
14 theta0 = model.starting_values(y, x)
15 result = estimation.estimate(model.q, theta0, y, x)
```

(Common for: `probit.py`, `logit.py`, `clogit.py`, `tobit.py`, `qreg.py`)

- **Outcome and associated models**

Outcome	Name	Model
$y \in \{0, 1\}$	Binary	Probit, Logit
$y \in \{0, 1, \dots, J\}$	Unordered	Conditional/multinomial logit
$y \in [0; \infty)$	Censored	Tobit
$y \in \mathbb{N}$	Count data	[not covered]

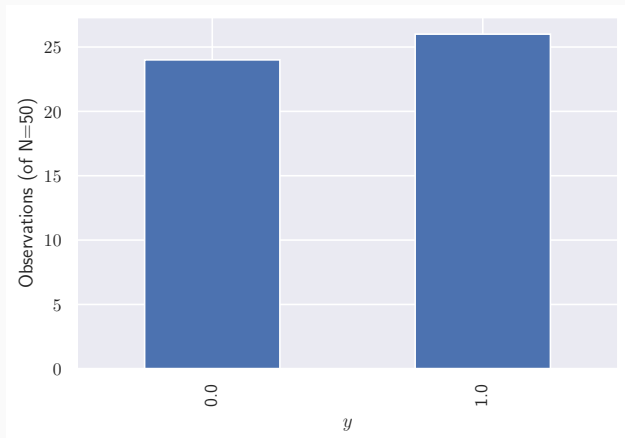
- **Methodology:**

- Write up a model (the DGP)
- Derive the likelihood function
- Estimate parameters

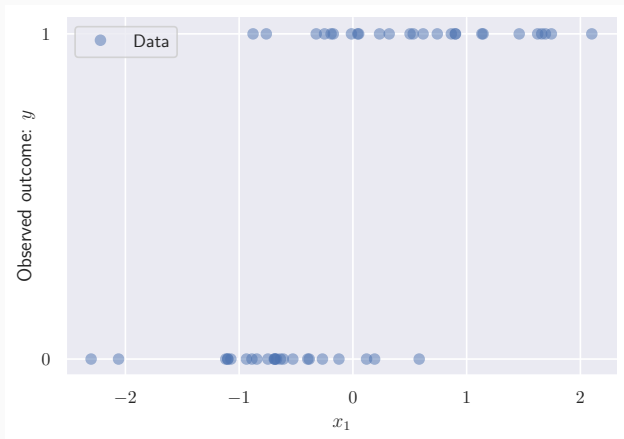
- **Today:** Binary response.

1. Model
 - 1.1. Drawing Random Numbers
2. Criterion Function
 - 2.1. Deriving the Likelihood
 - 2.2. Identification
3. Features of Interest
 - 3.1. Partial Effects
 - 3.2. The Delta Method
4. Specific Issues
 - 4.1. Probit or Logit?
 - 4.2. Comparison with OLS

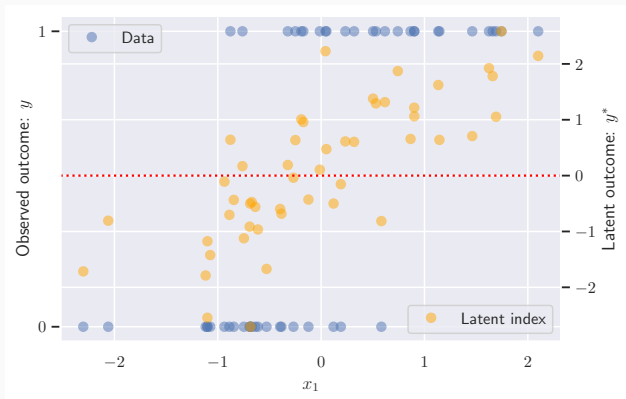
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Data: y vs. $x\beta$



Data: y vs. $x\beta$



Latent Variable Model

$$\begin{aligned}y_i^* &= \mathbf{x}_i \beta_o + \varepsilon_i, \quad \varepsilon_i \sim G_o(\cdot), \\y_i &= \mathbf{1}\{y_i^* > 0\}.\end{aligned}$$

- where

- y_i^* is the *latent* unobserved index,
- we either observe $y_i = 1$ or $y_i = 0$,
- $G_o(\cdot)$ is the (true) cdf of ε_i , i.e. $\Pr(\varepsilon_i \leq z) = G_o(z)$,
- $\mathbf{1}\{\cdot\}$ is an *indicator*, (=1 if the event is true, =0 otherwise).

Latent Variable Model

$$\begin{aligned}y_i^* &= \mathbf{x}_i \beta_o + \varepsilon_i, \quad \varepsilon_i | \mathbf{x}_i \sim G_o(\cdot), \\y_i &= \mathbf{1}\{y_i^* > 0\}.\end{aligned}$$

- **Task:** show $\Pr(y_i = 1 | x_i) = G_o(\mathbf{x}_i' \beta_o)$ if G_o is symmetric.

Drawing from a density

If $U \sim \text{Uniform}(0, 1)$, then the variable

$$V := G^{-1}(U),$$

will have cdf $G(\cdot)$,

where $G^{-1}(\cdot)$ is the inverse of $G(\cdot)$.

```
1 import numpy as np
2 from scipy.stats import norm, logistic
3 U = np.random.uniform(size=1000)
4 X = norm.ppf(U) # X is standard normal
5 Z = logistic.ppf(U) # Z is standard logistic
```

Latent Variable Model

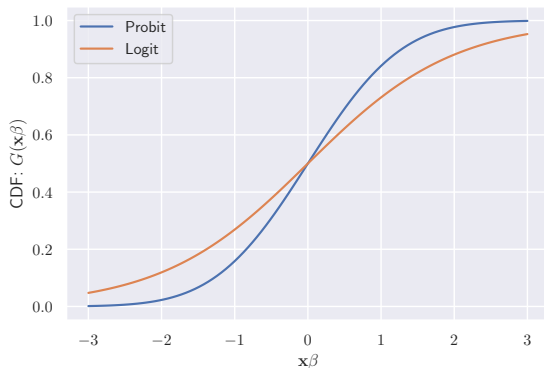
$$\begin{aligned}y_i^* &= \mathbf{x}_i \beta_o + \varepsilon_i, \quad \varepsilon_i | \mathbf{x}_i \sim G_o(\cdot), \\ y_i &= \mathbf{1}\{y_i^* > 0\}.\end{aligned}$$

```
1 function sim_data(N,theta):
2     # 1. simulate x variables.
3     oo = np.ones((N,1))
4     xx = np.random.normal(size=(N,K-1))
5     x = np.hstack([oo, xx]);
6     # 2 draw error terms
7     uniforms = np.random.uniform(size=N)
8     u = Ginv(uniforms)
9     # 2 compute latent index
10    ystar = x@beta + u
11    # 2 compute observed y (as a float)
12    y = (ystar>=0).astype(float)
13    return y,x # ystar is not observed
```


Common choices of $G(\cdot)$

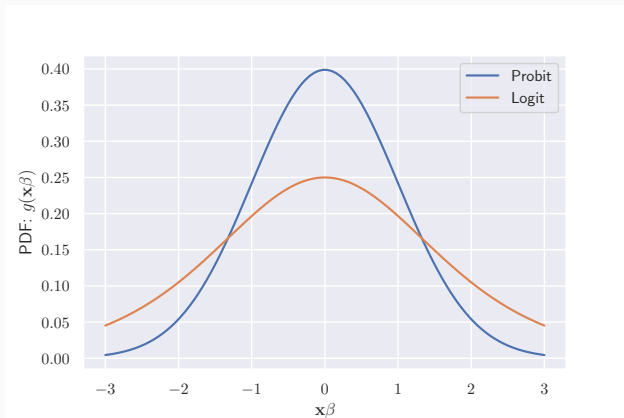
- **Probit:** $G(z) = \Phi(z)$ [standard normal cdf]
- **Logit:** $G(z) = \frac{1}{1+\exp(-z)}$ [logistic cdf]

Logit vs. Probit



```
1 from scipy.stats import norm, logistic
2 G = lambda z : norm.cdf(z) # probit
3 G = lambda z : logistic.cdf(z) # logit
4 G = lambda z : 1.0 / (1.0 + np.exp(-z)); # logit (analytic)
```

Logit vs. Probit



```
1 from scipy.stats import norm, logistic
2 G = lambda z : norm.pdf(z) # probit
3 G = lambda z : logistic.pdf(z) # logit
```

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- **Note** that y is Bernoulli with $\Pr(y = 1|\mathbf{x}) = G(\mathbf{x}\beta_o)$.
- **Likelihood:**

$$\log f(y|\mathbf{x}) = \mathbf{1}_{\{y=1\}} \log \Pr(y = 1|\mathbf{x}) + \mathbf{1}_{\{y=0\}} \log \Pr(y = 0|\mathbf{x}).$$

- and $\Pr(y = 0|\mathbf{x}) = 1 - \Pr(y = 1|\mathbf{x})$.
- **Criterion:**

$$q(y_i, \mathbf{x}_i, \beta) = -\mathbf{1}_{\{y=1\}} \log G(\mathbf{x}\beta) - \mathbf{1}_{\{y=0\}} \log[1 - G(\mathbf{x}\beta)].$$

Discuss

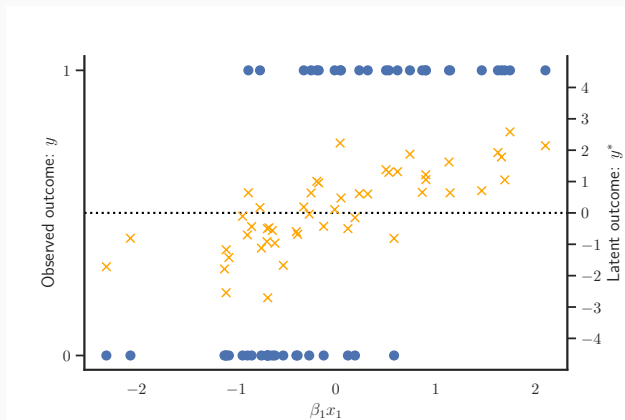
When do we get consistency when we minimize $\sum_i q(\cdot)$?

Definition: Identification

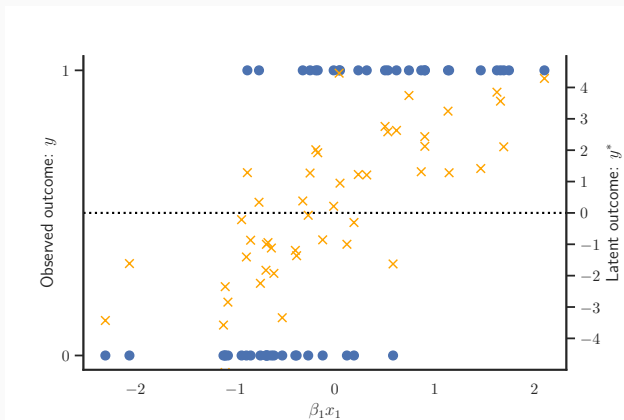
We say that the parameters of the model are *identified* if there exists a unique θ_o that minimizes the population criterion, $Q_o(\theta) \equiv \mathbb{E}[q(w, \theta)]$.

Appropriate definition for M-estimators.

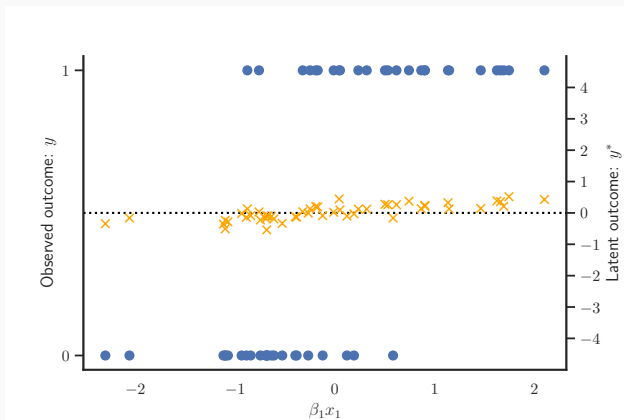
Identification intuition: Default (β, σ)



Identification intuition: $(2\beta, 2\sigma)$



Identification intuition: $(\frac{1}{5}\beta, \frac{1}{5}\sigma)$



A “Gaussian” Model, 1

$$\begin{aligned} y_i^* &= \mathbf{x}_i \beta_o + \varepsilon_i, \quad \varepsilon_i \sim \mathcal{N}(0, \sigma_o^2). \\ y_i &= \mathbf{1}\{y_i^* > 0\}. \end{aligned}$$

scale of the error term

This yields the criterion

$$q(y_i, \mathbf{x}_i, \beta, \sigma) = -\mathbf{1}_{\{y=1\}} \log \Phi\left(\frac{\mathbf{x}\beta}{\sigma}\right) - \mathbf{1}_{\{y=0\}} \log \left[1 - \Phi\left(\frac{\mathbf{x}\beta}{\sigma}\right)\right].$$

Discuss (scale normalization)

Which of these sets of parameters shows non-identification?

1. $\theta = (\beta_o + k, \sigma_o + k)'$.
2. $\theta = (k\beta_o, k\sigma_o)'$, <- This guy. This shows there is NOT a unique solution to the criterion func
see the def of identification
3. $\theta = (k\beta_o, \frac{1}{k}\sigma_o)'$,

A “Gaussian” Model, 2

$$\begin{aligned}y_i^* &= \mathbf{x}_i \beta_o + \varepsilon_i, \quad \varepsilon_i \sim \mathcal{N}(\mu_o, 1). \\y_i &= \mathbf{1}\{y_i^* > 0\}.\end{aligned}$$

This yields the criterion

$$q(y_i, \mathbf{x}_i, \beta, \mu) = -\mathbf{1}_{\{y=1\}} \log \Phi(\mathbf{x}\beta - \mu) - \mathbf{1}_{\{y=0\}} \log [1 - \Phi(\mathbf{x}\beta - \mu)].$$

Discuss (location normalization)

Why is μ not identified?

if you add μ to the constant in \mathbf{x} - they must sum to the same to show that μ is not identified
if we have a constant in \mathbf{x} , then

The Probit Model

$$\begin{aligned}y_i^* &= \mathbf{x}_i \beta_o + \varepsilon_i, \quad \varepsilon_i \sim \mathcal{N}(0, 1). \\ y_i &= \mathbf{1}\{y_i^* > 0\}.\end{aligned}$$

The Probit Criterion

$$q(y_i, \mathbf{x}_i, \beta) = -\mathbf{1}_{\{y=1\}} \log \Phi(\mathbf{x}\beta) - \mathbf{1}_{\{y=0\}} \log[1 - \Phi(\mathbf{x}\beta)].$$

```
1 from scipy.stats import norm
2 def q(theta, y, x):
3     xb = x @ theta
4     Gxb = norm.cdf(xb)
5     return -(y == 1) * np.log(Gxb) - (y == 0) * np.log(1.0 - Gxb)
```

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- **Model:** For $G(\cdot, \cdot)$ known, assume

$$\Pr(y_i = 1 | \mathbf{x}_i) = G(\mathbf{x}_i, \beta_o).$$

- **Question:** What is $\mathbb{E}(y | \mathbf{x}_i)$?
 - **Answer:** $\mathbb{E}(y | \mathbf{x}_i) =$ probability of success ("G-index")
- **Question:** What is $\text{Var}(y | \mathbf{x}_i)$?
 - **Answer:** $\text{Var}(y | \mathbf{x}_i) =$ product of success and failure
- **Question:** Which estimators could be used?
 - **Answer:** OLS, MLE (Probit/Logit)

Which model to use?

	OLS		
	Probit	Logit	LPM
β_1	0.256	0.462	0.529
β_2	1.656	2.853	0.348

Challenge: How do we compare across models?

Answer: Compare *partial effects*, not the underlying parameters.

- **Model:**

$$\Pr(y = 1|\mathbf{x}) = \mathbb{E}(y|\mathbf{x}) = G(\mathbf{x}_i\beta_o), \quad G'(\cdot) \equiv g(\cdot).$$

- **Note:** Magnitude of β_k is hard to interpret.
 - **Intuition:** Measured in “utils”.
- **Object of interest?** Partial effects of x_{ip} on the *response probability*.
 - **OLS:** $\partial\mathbb{E}(y|\mathbf{x})/\partial x_p = \beta_p$
 - ... **doesn't depend on \mathbf{x} !**
- **Generally:** (and here) the PEs must be evaluated at some $\mathbf{x} = \mathbf{x}^0 \equiv (x_1^0, \dots, x_p^0)$.
- **Dummy x_p ?** Then the derivative doesn't make sense intuitively...
 - **Solution:** Differences.

- **Continuous** x_p : The PE of x_p at \mathbf{x}^0 ,

$$\delta_p(x^0) \equiv \left. \frac{\partial \Pr(y = 1|\mathbf{x})}{\partial x_p} \right|_{\mathbf{x}=\mathbf{x}^0} = g(\mathbf{x}^0\beta)\beta_p.$$

- **Probit**: $\delta_p(\mathbf{x}^0) = \phi(\mathbf{x}^0\beta)\beta_p$.
lower case \phi -> normal pdf

- **Binary** x_p (**dummy**): Let $\mathbf{x}^0(x_p = i)$ denote \mathbf{x}^0 with x_p set to the value i . Then

$$\begin{aligned}\delta_p(x^0) &\equiv \Pr[y = 1|\mathbf{x}^0(x_p = 1)] - \Pr[y = 1|\mathbf{x}^0(x_p = 0)] \\ &= G[\mathbf{x}^0(x_p = 1)\beta] - G[\mathbf{x}^0(x_p = 0)\beta].\end{aligned}$$

- **Partial effect:** Let $g = G'$. The partial effect, δ_p , is

$$\delta_p(\mathbf{x}^0) = \begin{cases} g(\mathbf{x}^0\beta)\beta_p & \text{if } x_p \text{ is continuous,} \\ G(\mathbf{x}^1\beta) - G(\mathbf{x}^0\beta) & \text{if } x_p \text{ is a dummy,} \end{cases}$$

close to zero in a pdf, the partial effect is largest small partial effects at the boundary

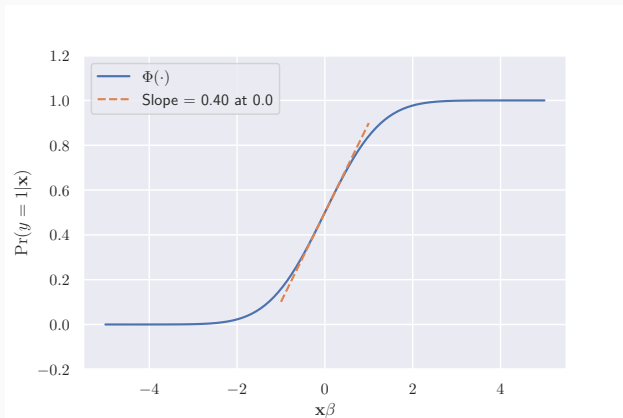
where $x_p^1 = 1$ and $x_p^0 = 0$ if x_p is a dummy (and $x_k^1 = x_k^0$ for $k \neq p$).

1. **Sign:** β_p determines whether $\delta_p \geq 0$.
2. **Depends on \mathbf{x}^0 :** Typically, \mathbf{x}^0 is the average or median characteristics.
 - **Average PE:** Alternatively, average across observations:

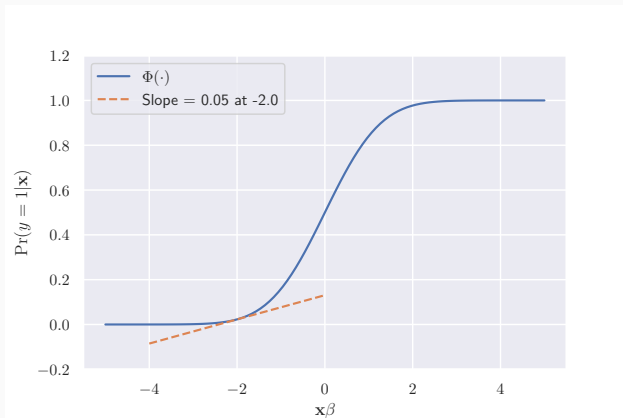
$$APE_p = N^{-1} \sum_{i=1}^N \delta_p(\mathbf{x}_i).$$

3. **Largest** when $\mathbf{x}^0\beta \cong 0$; smaller when $|\mathbf{x}^0\beta|$ is large.
 - **Mathematically:** g is a pdf; $g(z) \rightarrow 0$ as $z \rightarrow \pm\infty$.
 - **Example:** Job training programs' effectiveness depends on baseline probability.

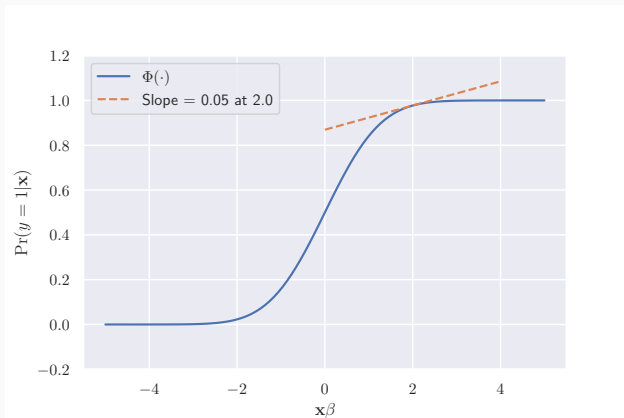
Partial Effects



Partial Effects



Partial Effects



Partial effects (simulation example)

	Probit	Logit	LPM	
Marginal effect of x_1	0.054	0.056	0.529	discrete variable
Marginal effect of x_2	0.351	0.348	0.348	cont. variable

- **Intuition:** The partial effect is really what we are after.

Remark: Identification of Partial Effects

- Suppose $\varepsilon \sim \mathcal{N}(0, \sigma^2)$, $\sigma \neq 1$.
- Then

$$\Pr(\varepsilon > -\mathbf{x}\beta|\mathbf{x}) = \Pr(\varepsilon/\sigma > -\mathbf{x}\beta/\sigma|\mathbf{x}) = \Phi(\mathbf{x}\beta/\sigma).$$

- So the partial effect becomes

$$\delta_p(x^0) = \phi\left(\frac{\mathbf{x}^0\beta}{\sigma}\right) \frac{\beta_p}{\sigma}, \quad p = 1, \dots, \underbrace{P}_{\equiv \dim \beta}$$

Conclusion: Only the “normalized” coefficients, β_p/σ , matter for the partial effects.

- \Rightarrow The normalization $\sigma := 1$ is without loss of generality
[if the interest is in partial effects]

- **Problem:** We can estimate $\text{Var}(\hat{\beta}_p)$, but what is $\text{Var}(\hat{\delta}_p)$?
- **Note:** $\hat{\delta}_p$'s are a function of $\hat{\beta}$. Suppressing dependence on x^0 ,

$$\hat{\delta}_p = g(x^0 \hat{\beta}) \hat{\beta}_p \equiv h(\hat{\beta})$$

the asymptotic variance of h is almost

Delta Method

$$\overset{\text{approx}}{\text{Avar}[h(\hat{\beta})]} \cong [\nabla h(\hat{\beta})] \text{Avar}(\hat{\beta}) [\nabla h(\hat{\beta})]'$$

- **Intuition:** The variance of $\hat{\beta}_q$ affects the variance of $\hat{\delta}_p$ more if $\hat{\beta}_q$ is important in h (i.e. $h'_q(\hat{\beta})$ is large).
- **Hands-on:** Covered in one of the exercise classes.

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- **Typically:** Not much difference.
 - ... same partial effects are identified.
 - But parameter values differ.
- **Estimation:** Possible to estimate $G(\cdot)$ non-parametrically,
 - e.g. Klein & Spady (1993), Manski's maximum score (LAD).
 - Don't always work that well in practice;
 - ... appears to not make a huge difference *at the mean*.

Probit

$$y_i^* = \mathbf{x}_i \beta_o + \varepsilon_i, \quad \varepsilon_i \sim \mathcal{N}(0, 1)$$

$$\Pr(y_i = 1 | \mathbf{x}_i) = \Phi(\mathbf{x}_i \beta_o)$$

partial effect

$$\frac{\partial \Pr(y = 1 | \mathbf{x})}{\partial x_p}(\mathbf{x}^0) = \phi(\mathbf{x}^0 \beta) \beta_p.$$

Logit

$$y_i^* = \mathbf{x}_i \beta_o + \varepsilon_i, \quad \varepsilon_i \sim \text{Logistic}$$

$$\Pr(y_i = 1 | \mathbf{x}_i) = \frac{1}{1 + \exp(-\mathbf{x}_i \beta_o)}$$

partial effect

$$\frac{\partial \Pr(y = 1 | \mathbf{x})}{\partial x_p}(\mathbf{x}^0) = \frac{\exp(-\mathbf{x}_i \beta_o)}{[1 + \exp(-\mathbf{x}_i \beta_o)]^2} \beta_p.$$

- **Distributions:** Logistic has slightly fatter tails.
- **Relative PEs:** Recall,

$$\delta_p = g(\mathbf{x}^0 \beta) \beta_p.$$

- If $\mathbf{x}^{0'} \beta \cong 0$ for both models,

$$\begin{aligned}\delta_p^{\text{Logit}} &= g^{\text{Logit}}(0) \beta_p^{\text{Logit}} = \frac{1}{4} \beta_p^{\text{Logit}} \\ \delta_p^{\text{Probit}} &= \phi(0) \beta_p^{\text{Probit}} = \frac{1}{\sqrt{2\pi}} \beta_p^{\text{Probit}}.\end{aligned}$$

- **PEs identified:** Hence $\delta_p^{\text{Logit}} \cong \delta_p^{\text{Probit}}$

$$\begin{aligned}\Rightarrow \frac{1}{4} \beta_p^{\text{Logit}} &\cong \frac{1}{\sqrt{2\pi}} \beta_p^{\text{Probit}} \\ \Leftrightarrow \beta_p^{\text{Logit}} &\cong 1.6 \beta_p^{\text{Probit}}.\end{aligned}$$

- **Exercise class:** Verify this.

Semi-parametric Specification (not curriculum)

- **Possible** to avoid functional assumptions, leaving G free.
- **We derived** the likelihood function:

$$\ell_i(\theta) = y_i \log G(\mathbf{x}_i\beta) + (1 - y_i) \log [1 - G(\mathbf{x}_i\beta)] .$$

Klein & Spady Criterion

$$\ell_i(\theta) = y_i \log \hat{G}(\mathbf{x}_i\beta) + (1 - y_i) \log [1 - \hat{G}(\mathbf{x}_i\beta)] ,$$

where $\hat{G}(\cdot)$ is computed using Kernel methods (lecture #17).

- **Normalizations:** In Probit, we assume $\mu = 0, \sigma = 1$; here, \hat{G} is free but we instead fix:
 - Location: $\beta_0 = 0$,
 - Scale: $\beta_1 = 1$.

Discuss

Why are these normalization requirements a good idea?

- **Model:**

$$G(\mathbf{x}_i' \beta_o) = \mathbf{x}_i \beta_o.$$

- **Characterization/identification:** Since $\mathbb{E}(y_i | \mathbf{x}_i) = G(\mathbf{x}_i \beta_o)$ (by ass.), follows from NLS proof that

$$\beta_o = \arg \min_{\beta} \mathbb{E}(y - \mathbf{x}\beta)^2.$$

- **Estimation:** closed-form solution [pheuw]

$$\hat{\beta} = (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{Y}.$$

- **Question:** Where can predictions lie?

- **Answer:**

- **Question:** What about implications for the error term variance ($\varepsilon_i \equiv y_i - G(\mathbf{x}_i \beta_o)$).

- **Answer:** The error term will be heteroskedastic.

Comparison

