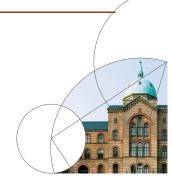


# **Censored Response:**

## The Tobit Model

Advanced Microeconometrics

Anders Munk-Nielsen 2022



## Plan for lectures: Helicopter

Part I: Linear methods. ✓

Part II: High-dimensional methods. ✓

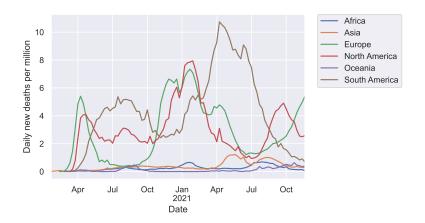
Part III: M-estimation, theory √

 $\textbf{Part IV:} \ \, \text{M-estimation, concrete models} \leftarrow$ 

### Where are we in the course?

Part	Торіс	Parameterization non-linear	Estimation non-linear	Dimension $dim(x)$	Numerical optimization	M-estimation (Part III)	Outcome $(y_i)$	Panel $(c_i)$
I	OLS		÷	low	÷	✓	R	✓
П	LASSO	÷	✓	high	✓	÷	R	÷
IV	Probit	√	✓	low	✓	✓	{0,1}	÷
	Logit	√	✓	low	✓	√	$\{1, 2,, J\}$	÷
	Tobit	√	✓	low	✓	✓	[0;∞)	÷
	Sample selection	✓	✓	low	✓	✓	$\mathbb{R}$ and $\{0,1\}$	÷
	Simulated Likelihood	✓	✓	low	✓	✓	Any	✓
	Quantile Regression	÷	✓	(low)	✓	✓	R	÷
	Non-parametric	✓	(√)	∞	÷	÷	R	÷

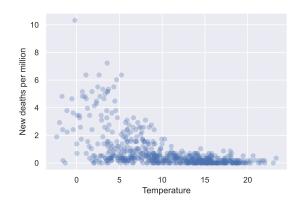
### **Covid Deaths Over Time**



## **Temperature Matters**



## Temperature and Deaths? Data for Denmark



#### Discussion

- 1. What is the marginal effect of temperature on (expected) deaths?
- 2. How do we estimate it with OLS?

#### **Tobit**

- 1. Relevant empirical questions
  - Distinction: censoring or corner solutions.
- 2. The data generating process (the model)
- 3. The criterion function (deriving the likelihood function)
- 4. Features of interest:  $\mathbb{E}(y|x)$  and  $\mathbb{E}(y|\mathbf{x},y>0)$ .
- 5. Specific issues.

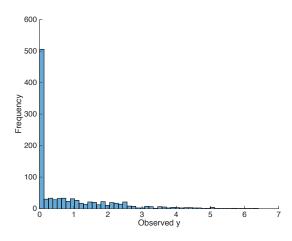
## **Agenda**

- 1. Empirical Questions
- 2. The Tobit Model
- 3. Criterion Function
- 4. Features of Interest
  - 4.1. Partial Derivatives
- 5. Specific Issues: CLAD

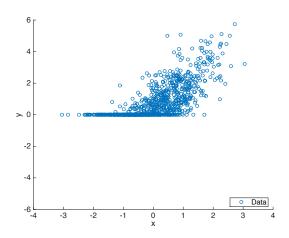
### Outline

- 1. Empirical Questions
- 2. The Tobit Mode
- 3. Criterion Function
- 4. Features of Interest
  - 4.1. Partial Derivatives
- 5. Specific Issues: CLAE

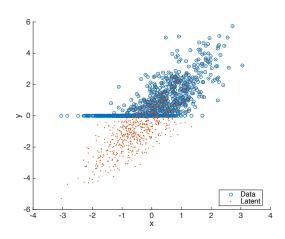
# **Data:** Observed *y*



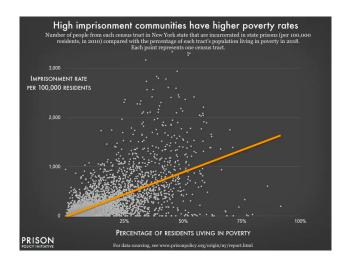
## Data: y and x



## Data: The latent model we will form

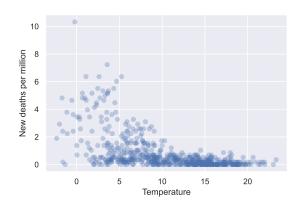


## Crime Example

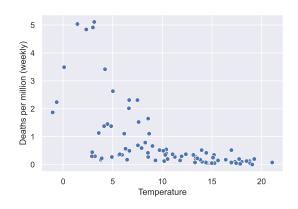


Source: prisonpolicy.org

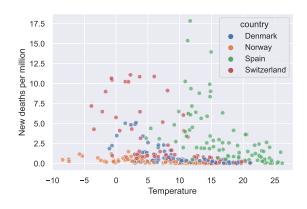
## Covid Example, DK



## Covid Example, DK: Weekly Level



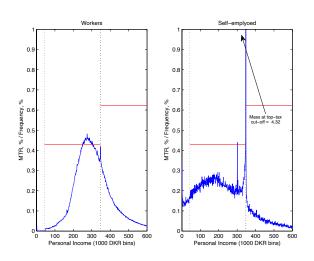
## **Covid Example**



### **Examples**

- Hours worked.
- House valuation must be positive.
- Demand/consumption cannot be negative.
- Firm's exports: Fixed costs of becoming an exporter
  - ⇒ corner solution at zero.
- Net wealth (typically) cannot be negative.

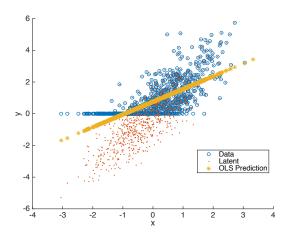
## Example: Self-employed (2009)



## Why censoring?

- 1. Corner solution: A feature of the economic problem.
  - E.g. non-negative consumption/investment/...
  - Not interested in the "latent, uncensored" variable.
- 2. **Censoring:** An issue with the data.
  - E.g. top-coding of wealth or earnings due to anonymity; ...
  - Interested in the latent, true data variable.

## What OLS would do



**Goal:** Get a more interesting answer for the effect of x on y.

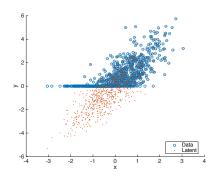
### Outline

- 1. Empirical Questions
- 2. The Tobit Model
- Criterion Function

- 4. Features of Interest
  - 4.1. Partial Derivatives
- 5. Specific Issues: CLAD

#### **Tobit Model**

$$\begin{aligned} y_i^* &=& \mathbf{x}_i \beta_o + \varepsilon_i, \quad \varepsilon_i \sim \text{IID} \mathcal{N}(\mathbf{0}, \sigma^2), \\ y_i &=& \text{max}(y_i^*, \mathbf{0}). \end{aligned}$$



#### **Tobit Model**

$$y_i^* = \mathbf{x}_i \beta_o + \varepsilon_i, \quad \varepsilon_i \sim \text{IID}\mathcal{N}(0, \sigma^2),$$
  
 $y_i = \text{max}(y_i^*, 0).$ 

#### Discussion

Here,  $\sigma$  is identified. Explain why (intuitively).

Hint: The latent variable,  $y_i^*$ , is partially observed.

#### **Tobit Model**

```
y_i^* = \mathbf{x}_i \beta_o + \varepsilon_i, \quad \varepsilon_i \sim \text{IID}\mathcal{N}(0, \sigma^2),

y_i = \text{max}(y_i^*, 0).
```

```
def sim_data(theta,N):
      sig = theta[-1] # last element is sigma (not sigma^2)
      b = theta[:-1] # ... beta is before
3
      K = b.size
4
5
      xx = np.random.normal(size=(N,K-1)) # continuous regressors
6
      oo = np.ones((N,1)) # constant
7
      x = np.hstack([oo,xx])
8
9
      u = sig * np.random.normal(size=N)
10
      vstar = x@b + u # unobserved, so we do not return it
11
      y = np.fmax(ystar, 0.0) # elementwise max
12
      return y,x
13
```

### Outline

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## **Deriving the Density**

- Challenge: We have assumptions on  $y_i^*$ , not  $y_i$ ...
- Solution: "elephant strategy",

$$f(y_i|\mathbf{x}_i) = \begin{cases} f_1(y_i|\mathbf{x}_i) & \text{if } y_i < 0, \\ f_2(y_i|\mathbf{x}_i) & \text{if } y_i = 0, \\ f_3(y_i|\mathbf{x}_i) & \text{if } y_i > 0. \end{cases}$$

we can always split a function up like this.

## **Deriving the Density**

- Goal: Derive  $f(y_i|x_i)$ .
  - Method: Split into 3 cases;
  - 1.  $y_i < 0$ : This can never happen, so

$$f(y_i|x_i) = 0$$
 for all  $y_i < 0$ .

**2.**  $y_i = 0$ : Happens if  $y_i^* \le 0$ . There will be a *mass point* in  $y_i$  at 0:

$$f(0|x_i) = \Pr(y_i^* \le 0|x_i).$$

**3.**  $y_i > 0$ : Happens if  $y_i^* > 0$ .

Here,  $y_i^* = y_i$  so the distributions are identical

$$f(y_i|\mathbf{x}_i) = f(y_i^*|\mathbf{x}_i)$$
 for all  $y_i > 0$ .

Model:

$$y_i^* = \mathbf{x}_i \boldsymbol{\beta} + \varepsilon_i, \quad \varepsilon_i | x_i \sim \mathcal{N}(0, \sigma^2).$$

Proposition: Show that

$$\Pr(y_i^* \leq 0) = 1 - \Phi(\mathbf{x}_i \boldsymbol{\beta}/\sigma),$$

where  $\Phi$  and  $\Phi$  are the CDF and PDF of the standard normal.

Proof:

$$\begin{array}{lcl} \Pr(y_i^* \leq 0 | x_i) & = & \Pr(\varepsilon_i < -\mathbf{x}_i \beta | \mathbf{x}_i) \\ & = & \Phi(-\mathbf{x}_i \beta / \sigma) \\ & \stackrel{\mathrm{sym.}}{=} & 1 - \Phi(\mathbf{x}_i \beta / \sigma). \end{array}$$

(symmetry: 
$$F(a) = 1 - F(-a)$$
)

Model:

$$y_i^* = \mathbf{x}_i \boldsymbol{\beta} + \varepsilon_i, \quad \varepsilon_i | x_i \sim \mathcal{N}(0, \sigma^2).$$

Proposition:

$$f\big(y_i \big| x_i\big) = \frac{1}{\sigma} \phi\left(\frac{y_i - \mathbf{x}_i \beta}{\sigma}\right) \text{ for all } y_i > 0.$$

• **Proof:** For all  $y_i > 0$ ,

$$F(y_i|\mathbf{x}_i) = \Pr(\mathbf{x}_i\beta + \varepsilon_i < y_i|\mathbf{x}_i)$$

$$= \Phi\left(\frac{y_i - \mathbf{x}_i\beta}{\sigma}\right),$$

$$\Rightarrow f(y_i|\mathbf{x}_i) = \phi\left(\frac{y_i - \mathbf{x}_i\beta}{\sigma}\right)\frac{1}{\sigma}.$$

## Putting the parts together

Collecting the terms:

$$f(y_i|x_i) = \begin{cases} 0 & \text{if } y_i < 0, \\ 1 - \Phi(\mathbf{x}_i \beta / \sigma) & \text{if } y_i = 0, \\ \frac{1}{\sigma} \phi\left(\frac{y_i - \mathbf{x}_i \beta}{\sigma}\right) & \text{if } y_i > 0. \end{cases}$$

#### **Tobit Loglikelihood**

$$\ell_{\textit{i}}(\theta) = \mathbf{1}_{\{\textit{y}_{\textit{i}} = 0\}} \log \left[ 1 - \Phi \left( \frac{\textit{\textbf{x}}_{\textit{i}} \beta}{\sigma} \right) \right] + \mathbf{1}_{\{\textit{y}_{\textit{i}} > 0\}} \log \left[ \frac{1}{\sigma} \phi \left( \frac{\textit{y}_{\textit{i}} - \textit{\textbf{x}}_{\textit{i}} \beta}{\sigma} \right) \right].$$

#### **Tobit Loglikelihood**

$$\ell_i(\theta) = \mathbf{1}_{\{y_i = 0\}} \log \left[ 1 - \Phi\left(\frac{\mathbf{x}_i \boldsymbol{\beta}}{\sigma}\right) \right] + \mathbf{1}_{\{y_i > 0\}} \log \left[ \frac{1}{\sigma} \phi\left(\frac{y_i - \mathbf{x}_i \boldsymbol{\beta}}{\sigma}\right) \right].$$

```
def q(theta, y, x):
      return -loglikelihood(theta, y, x)
2
3
  def loglikelihood(theta. v. x):
      sig = np.abs(theta[-1]) # ensure positivity
5
      b = theta[:-1]
6
      N.K = x.shape
7
8
      Phi = norm.cdf(xb@b / sig)
9
      phi = 1/sig * norm.pdf((y - x@b)/sig)
10
11
      11 = (y == 0.0) * np.log(1.0-Phi) + (y > 0) * np.log(phi)
12
      return 11
13
```

#### Discussion

#### Discuss

Think of examples where identification might break down.

- If the rank condition fails.
- If for all i, the outcome is censored (all outcomes at y=0)
- · ...

proof of contradiction.. -> can we tell two alternatives apart?

### Outline

- 1. Empirical Questions
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#### **Features of Interest**

Depends on the reason for censoring...

**Corner solution:** Interested in  $\mathbb{E}(y|x)$  and  $\mathbb{E}(y|\mathbf{x},y>0)$ , as well as  $\Pr(y=0|\mathbf{x})$ .

**Data censoring:** Interested in  $\mathbb{E}(y^*|\mathbf{x})$ .

(and, most importantly, the partial effects of these objects!)

## **Data Censoring**

- Interest is in y\*
  - ... censoring is just a data issue.
  - Perhaps due to anonymity.
- Implication: Since  $\mathbb{E}(y^*|\mathbf{x}_i) = \mathbf{x}_i\beta$ ,
  - Standard linear interpretation (once we have  $\beta$ )
  - (e.g. constant partial effects, ... )
- Other feature: The censoring probability.

## Censoring probability

Question: Show that

$$\Pr(y_i > 0 | \mathbf{x}_i) = \Phi\left(\frac{\mathbf{x}_i \boldsymbol{\beta}}{\sigma}\right).$$

Answer:

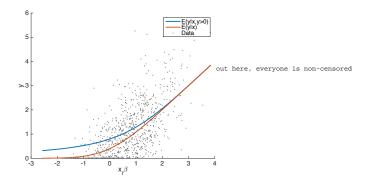
$$\begin{aligned} \Pr(y_i > 0 | \mathbf{x}_i) &= 1 - \Pr(y_i \leq 0 | \mathbf{x}_i) \\ &= 1 - \Pr(y_i = 0 | \mathbf{x}_i) \\ &= \Phi\left(\frac{\mathbf{x}_i \beta}{\sigma}\right). \end{aligned}$$

#### **Corner Solutions**

- Interest: is now in actual y.
  suppose they do not work (wages are zero)
  - E.g. "what is the effect on wages of education".
- Features of interest:  $\mathbb{E}(y|\mathbf{x})$  and  $\mathbb{E}(y|\mathbf{x},y>0)$ .
- Challenge: Non-linear objects.

### Our goal

• **Goal:** Get realistic predictions for  $y_i$  depending on  $\mathbf{x}_i \boldsymbol{\beta}$ .



### **Digression: Truncated Density**

#### **Definition (truncated density)**

$$f(a|A>k)=1_{\{a>k\}}rac{f(a)}{1-F(k)}.$$
 the truncated variable is proportional

▶ Derivation

• Expectation: for  $A \sim \mathcal{N}(0,1)$ ,

$$\mathbb{E}(A|A > k) = \int_{k}^{\infty} \frac{\phi(a)}{1 - \Phi(k)} a \, da$$

$$= \frac{1}{1 - \Phi(k)} \int_{k}^{\infty} a\phi(a) \, da$$

$$= \dots$$

$$= \frac{1}{1 - \Phi(k)} \phi(k).$$

▶ Derivation

## **Conditional Expectation**

■ Task: Derive  $\mathbb{E}(y_i|\mathbf{x}_i,y_i>0)$ .

• **Note:** For all  $y_i > 0$ ,  $y_i = y_i^*$ .

Algebra:

$$\mathbb{E}(y_{i}|\mathbf{x}_{i}, y_{i} > 0) = \mathbb{E}(y_{i}^{*}|\mathbf{x}_{i}, y_{i}^{*} > 0)$$

$$= \mathbb{E}(\mathbf{x}_{i}'\beta + \varepsilon_{i}|\mathbf{x}_{i}, \mathbf{x}_{i}'\beta + \varepsilon_{i} > 0)$$

$$= \mathbf{x}_{i}'\beta + \sigma\mathbb{E}\left(\frac{\varepsilon_{i}}{\sigma}\Big|\mathbf{x}_{i}, \frac{\varepsilon_{i}}{\sigma} > -\frac{\mathbf{x}_{i}'\beta}{\sigma}\right)$$

$$= \mathbf{x}_{i}'\beta + \sigma\frac{\phi\left(-\frac{\mathbf{x}_{i}'\beta}{\sigma}\right)}{1 - \phi\left(-\frac{\mathbf{x}_{i}'\beta}{\sigma}\right)}$$

$$= \mathbf{x}_{i}'\beta + \sigma\lambda\left(\frac{\mathbf{x}_{i}'\beta}{\sigma}\right).$$

- Inverse Mill's Ratio:  $\lambda(z) \equiv \frac{\phi(z)}{\Phi(z)}$ .
  - Interpretation: omitted regressor in a pure OLS (hence the bias).

## **Unconditional Expectation**

Proposition:

$$\mathbb{E}(y_i|\mathbf{x}_i) = \mathbf{x}_i\beta\Phi\left(\frac{\mathbf{x}_i\beta}{\sigma}\right) + \sigma\phi\left(\frac{\mathbf{x}_i\beta}{\sigma}\right).$$

Trick: Note that

$$\mathbb{E}(y_i|\mathbf{x}_i) = \Pr(y_i \le 0|\mathbf{x}_i)\mathbb{E}(y_i|\mathbf{x}_i, y_i \le 0) + \Pr(y_i > 0|\mathbf{x}_i)\mathbb{E}(y_i|\mathbf{x}_i, y_i > 0).$$

• **Proof:** Since  $y_i \ge 0$ ,

$$\mathbb{E}(y_i|\mathbf{x}_i,y_i\leq 0)=\mathbb{E}(y_i|\mathbf{x}_i,y_i=0)=0.$$

Hence:

$$\mathbb{E}(y_i|\mathbf{x}_i) = 0 + \Phi\left(\frac{\mathbf{x}_i\beta}{\sigma}\right) \left[\mathbf{x}_i\beta + \sigma\frac{\phi\left(\frac{\mathbf{x}_i\beta}{\sigma}\right)}{\Phi\left(\frac{\mathbf{x}_i\beta}{\sigma}\right)}\right],$$

$$= \mathbf{x}_i\beta\Phi\left(\frac{\mathbf{x}_i\beta}{\sigma}\right) + \sigma\phi\left(\frac{\mathbf{x}_i\beta}{\sigma}\right).$$

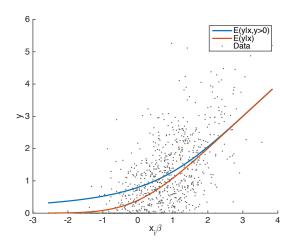
#### Features of interest

$$\mathbb{E}(y_i|\mathbf{x}_i) = \mathbf{x}_i\beta\Phi\left(\frac{\mathbf{x}_i\beta}{\sigma}\right) + \sigma\phi\left(\frac{\mathbf{x}_i\beta}{\sigma}\right),$$

$$\mathbb{E}(y_i|\mathbf{x}_i, y_i > 0) = \mathbf{x}_i\beta + \sigma\lambda\left(\frac{\mathbf{x}_i\beta}{\sigma}\right).$$

```
def mills ratio(z):
      return norm.pdf(z) / norm.cdf(z)
2
3
 def predict(theta. x):
   b = theta[:-1]
5
  s = theta[-1]
 xb = x@h
7
   E = xb * norm.cdf(xb/s) + s*norm.pdf(xb/s)
8
     Epos = xb + s*mills ratio(xb/s)
q
     return E, Epos
10
```

# Comparing



### **Properties**

$$\mathbb{E}(y_i|\mathbf{x}_i) = \mathbf{x}_i\beta\Phi\left(\frac{\mathbf{x}_i\beta}{\sigma}\right) + \sigma\phi\left(\frac{\mathbf{x}_i\beta}{\sigma}\right),$$

$$\mathbb{E}(y_i|\mathbf{x}_i,y_i>0) = \mathbf{x}_i\beta + \sigma\frac{\phi\left(\frac{\mathbf{x}_i\beta}{\sigma}\right)}{\Phi\left(\frac{\mathbf{x}_i\beta}{\sigma}\right)}.$$

**Property 1.** Both converge to  $x_i\beta$ .

**Property 2.**  $\mathbb{E}(y_i|\mathbf{x}_i,y_i>0)>\mathbb{E}(y_i|\mathbf{x}_i)$  for all  $x_i$  (when  $\beta_p>0\forall p$ ).

Property 3.  $\mathbb{E}\left[\max(y_i^*,0)|\mathbf{x}_i\right] \ge \max\left[\mathbb{E}(y_i^*|\mathbf{x}_i),0\right].$  [Why?]

#### **Partial Derivatives**

#### Results

$$\begin{aligned} \mathsf{Pr}(y_i > 0 | \mathbf{x}_i) &= & \Phi\left(\frac{\mathbf{x}_i \boldsymbol{\beta}}{\sigma}\right), \\ \mathbb{E}(y_i | \mathbf{x}_i) &= & x_i \boldsymbol{\beta} \Phi\left(\frac{\mathbf{x}_i \boldsymbol{\beta}}{\sigma}\right) + \sigma \phi\left(\frac{\mathbf{x}_i \boldsymbol{\beta}}{\sigma}\right), \\ \mathbb{E}(y_i | \mathbf{x}_i, y_i > 0) &= & \mathbf{x}_i \boldsymbol{\beta} + \sigma \frac{\phi\left(\frac{\mathbf{x}_i \boldsymbol{\beta}}{\sigma}\right)}{\Phi\left(\frac{\mathbf{x}_i \boldsymbol{\beta}}{\sigma}\right)}. \end{aligned}$$

#### **Partial Derivatives**

#### **Derivatives**

$$\frac{\partial \Pr(y > 0 | \mathbf{x})}{\partial x_{ip}} \bigg|_{\mathbf{x} = \mathbf{x}^{0}} = \frac{\beta_{p}}{\sigma} \phi \left( \frac{\mathbf{x}^{0} \beta}{\sigma} \right),$$

$$\frac{\partial \mathbb{E}(y | \mathbf{x})}{\partial x_{p}} \bigg|_{\mathbf{x} = \mathbf{x}^{0}} = \beta_{p} \Phi \left( \frac{\mathbf{x}^{0} \beta}{\sigma} \right),$$

$$\frac{\partial \mathbb{E}(y | \mathbf{x}, y > 0)}{\partial x_{p}} \bigg|_{\mathbf{x} = \mathbf{x}^{0}} = \beta_{p} \varphi \left( \frac{\mathbf{x}^{0} \beta}{\sigma} \right).$$

- See graph: They start flat, then converge to  $x_i\beta...$
- (deriving the function  $\varphi(\cdot)$  is involving but boatloads of fun)

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### Motivation: Heteroscedasticity

• Suppose the true model features heteroscedasticity. E.g.

#### Censoring and heteroscedasticity

$$\begin{array}{lcl} y_i^* & = & \mathbf{x}_i \boldsymbol{\beta} + \boldsymbol{\varepsilon}_i, & \boldsymbol{\varepsilon}_i \sim \text{IID} \mathcal{N} \Big( \mathbf{0}, \exp(\mathbf{x}_i' \boldsymbol{\delta}) \sigma^2 \Big), \\ \\ y_i & = & \max(y_i^*, \mathbf{0}). \\ \end{array}$$

- Violates distributional assumptions in Tobit...
  - [although one could just extend tobit and estimate  $\delta$  in addition to  $\beta$ ].

### Weaker Assumptions

### Censored Regression Model

$$y_i^* = \mathbf{x}_i \boldsymbol{\beta} + \varepsilon_i, \quad \mathsf{Med}(\varepsilon_i | \mathbf{x}_i) = 0,$$
  
 $y_i = \mathsf{max}(y_i^*, 0).$ 

• Note: Tobit is nested!

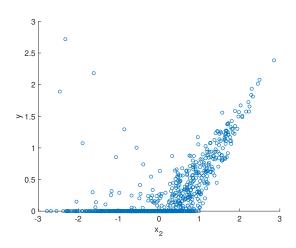
#### **CLAD Criterion Function**

#### **CLAD Criterion**

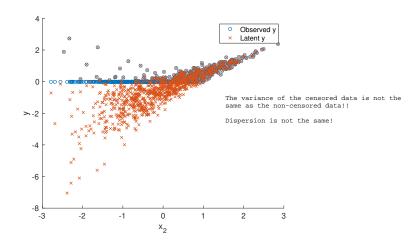
$$q(y_i, \mathbf{x}_i, \boldsymbol{\beta}) = |y_i - \max(0, \mathbf{x}_i \boldsymbol{\beta})|.$$

- Consistency? It can be shown that the LAD works under the conditional median assumption from before...
  - ... just like LS works under a conditional *mean* assumption.
  - Why? details

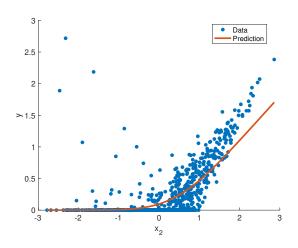
# Heteroscedasticity: Observed data



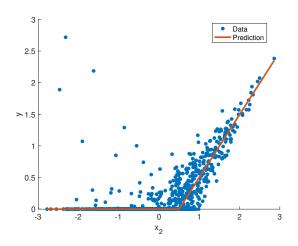
### Heteroscedasticity: Latent index



# **Tobit: Inconsistency**



## Clad: Consistency



### Step back:

#### **CLAD Criterion**

very low likelihood that you find a y exactly at  $Max(0, x_i)$  beta)

$$q(y_i, \mathbf{x}_i, \boldsymbol{\beta}) = |y_i - \max(0, \mathbf{x}_i \boldsymbol{\beta})|.$$

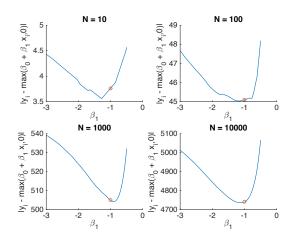
- Smoothness fails:
  - Non-differentiability at  $\mathbf{x}_i \boldsymbol{\beta} = 0$ ,
  - 2nd derivative is zero everywhere! -> inverse Hessian. Dividing by the inv(Hessian) then fails -> it's linear function around the kink

recall what Jesper said

- Magic:  $Q(\theta)$  becomes smooth as  $N \to \infty$ ! [see graphs]
  - Asymptotic normality? Yes, but not from thm. 5.3.
- **Practical concern:** If  $x_i\beta < 0 \,\forall i$ , the criterion function becomes flat!!

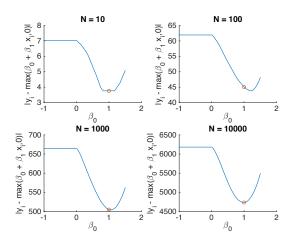
## $N \to \infty$ : Smoothness appears

red dot shows the true value of -1



**Smoothness:** Even though  $q_i(\beta) \equiv q(y_i, x_i, \beta)$  is non-smooth for all i, ... When  $N \to \infty$ :  $\sum_{i=1}^N q_i(\beta)$  becomes smooth anyway.

### $N \to \infty$ : Flatness persists



Flat region for  $\beta_0$  low enough persists even as  $N \to \infty$ . Starting optimizer here  $\Rightarrow$  immediate termination.

## **Appendix: Truncated Density**

• Goal: Show that

$$f(a|A>k)=\frac{f(a)}{1-F(k)}.$$

• First we find the cdf.

$$F(a|A>k) = Pr(A < a|A>k)$$

$$= \frac{Pr(A < a \text{ and } A>k)}{Pr(A>k)} \text{ (def. of cond. prob.)}$$

$$= \frac{F(a) - F(k)}{1 - F(k)}.$$

Thus:

$$f(a|A>k) = \frac{\mathrm{d}}{\mathrm{d}a}F(a|A>k) = \frac{f(a)}{1-F(k)}. \quad \blacksquare$$

## **Appendix: Truncated Expectation**

**Goal:** Show that when  $A \sim \mathcal{N}(0,1)$ ,  $\mathbb{E}(A|A>k) = \frac{\phi(k)}{1-\Phi(k)}$ .

$$\mathbb{E}(A|A > k) = \int_{k}^{\infty} a f_{A|A > k}(a) da$$

$$= \int_{k}^{\infty} a \frac{\phi(a)}{1 - \Phi(k)} da$$

$$= \frac{1}{1 - \Phi(k)} \int_{k}^{\infty} -\frac{d}{da} \phi(a) da \quad (\phi'(a) = -a\phi(a))$$

$$= \frac{1}{1 - \Phi(k)} \int_{-\infty}^{k} \frac{d}{da} \phi(a) da \quad ("\int_{a}^{b} f = \int_{b}^{a} -f")$$

$$= \frac{1}{1 - \Phi(k)} \frac{d}{dk} \int_{-\infty}^{k} \phi(a) da$$

$$= \frac{\phi(k)}{1 - \Phi(k)}. \quad \blacksquare$$

### Why a median assumption?

#### **Property**

For any non-decreasing function, g,

$$Med[g(y)] = g[Med(y)].$$

• Implication: With  $z \mapsto \max(z,0)$  as g,

$$\begin{aligned} \mathsf{Med}(y_i|\mathbf{x}_i) &= \mathsf{Med}\left[\mathsf{max}(y_i^*,0)\big|\mathbf{x}_i\right] \\ &= \mathsf{max}\left[\mathsf{Med}(y_i^*|\mathbf{x}_i),0\right] \\ &= \mathsf{max}\left[\mathbf{x}_i\beta + \mathsf{Med}(\varepsilon_i|\mathbf{x}_i),0\right] \\ &= \mathsf{max}(\mathbf{x}_i\beta,0). \end{aligned}$$

- This is the intuition for why we work with a median restriction.
- Note: We have not (and will not in this course) show *consistency*.