# **Product Development**

Product development can be seen as a funnel that narrows ideas into a launched product, moving through four main phases: requirements, concept, design, and testing. Each gen platforms, or radical breakthroughs. The leader's role is to align the right team type (functional, lightweight, heavyweight, or autonomous) and process (Stage-Gate, CPM, or Agile) with the project's level of complexity and uncertainty. Metrics like time-to-market, capacity, and productivity help track how well the process is working.

To be strong engineering leaders, we must know how to match the project's complexity with the right structure and process, giving our team the best chance to succeed and produce an impactful product.

## **Alignment Matrix**

When big projects fail, it's often not just because of the technology but because teams don't talk when they should. The alignment matrix is a tool that compares where communication should happen (based on technical interfaces) with where it actually happens (based on team input). This exposes two problems: unattended interfaces (where teams need to talk but don't) and unidentified interfaces (where unexpected but useful conversations happen). By surfacing these gaps, leaders can fix communication issues before they turn into expensive

The alignment matrix shifts focus from blaming individuals to fixing the communication

system and it helps leaders make sure that critical conversations happen at the right time, so technical work moves forward without hidden breakdowns.

# **14 Framework Video Summary**

Prof. Steve showed how the alignment matrix, an important engineering tool, can help (technical) teams understand their shortcomings (in terms of communication) and what they need to do to improve. He mentions the main difficulty he faced when he inherited the team as a Program Manager, with a heavyweight structure and 30+ engineers, was the missing communication between the two lead engineers. The best part was seeing how the prof made them understand the issue by speaking their language and using a technical

Minute 4:44, when prof is discussing how engineers talk a technical language. It's another important skill to have as an engineering leader, knowing what tools/frameworks to use to

## **Boeing Case Study**

Rereading the Boeing 737 Max after reading this week's papers helped me see the importance of product fundamentals and communication, and what could happen when they are gnored. Boeing rushed the Max through the funnel, relying on an amended certification to evoid costly pilot retraining. Instead of slowing down at key gates (like design and testing), leadership cut corners, treating a complex project like a simple derivative one. At the same time, the "alignment matrix" problem was clear: the technical system (MCAS depending on AoA sensors) demanded communication between software, mechanical, and pilot training teams but those conversations didn't happen. The result was a hidden system, poor coordination, and ultimately two fatal crashes.

Successful product development is less about speed and more about matching the right process and team structure to the project's complexity, and making sure communication lines match technical dependencies. When leaders ignore these fundamentals, unattended interfaces (like pilots not being told about MCAS) and misclassified projects (treating a reakthrough-level redesign as a derivative) can lead to catastrophic failure.



