George Ionitsa

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Relevant skills

Skills: Python: numpy, scipy, panda, scikit-learn, keras, tensorflow, bs5, selenium, django, ggplot, plotly; R: finance, gis; SQL, PostgreSQL; Tableau, PowerBI; LaTeX, Markdown; REST API, Matlab, C++, Git

Machine Learning: Decision Tree, Linear Regression, Logistic Regression, Time Series, Optimization, Cluster Analysis, Neural Networks in Jupyter / Google Colab / AWS SageMaker.

Computational Finance: Sharpe Ratio, Sales Forecasting, ARR / NPV, Binomial Tree, Monte Carlo, Black-Scholes. **Excel / Google Spreadsheet:** VBA, macros, solver, functions, Google App Script.

Education

2019 – 2020	King's College London: Accelerator Programme Research in the impact of modern technologies and hard skills in an IT industry.
2016 – 2019	University of Nottingham : BSc (Hons) Financial Mathematics Obtained the International Scholarship of Excellence (2016-2018)
2015 – 2016	Moscow State University: Mathematics Accepted without entry examinations by achieving high places in maths and coding competitions
2014 –2015	Cambridge Education Group: Financial Economics – A*AA (Maths, Economics and Business)

Work experience

June 2019 – Present **London**

PitchMe.co: Data Scientist

Future of Work Startup (Seed Round) which focuses on an innovative way of extracting and showcasing hard and soft skills of individuals and matching with companies, industries and job positions.

- Developed a score-based algorithm to match and rank candidates based on job requirements.
- Researched and implemented skills sourcing (hard and soft skills) and data mining (scraping) algorithms for more than 5 external accounts (GitHub, Behance, etc.).
- Developed an algorithm to send personalised emails, show targeted ads and to suggest the most relevant online courses based on candidates' hard skills, psychological types etc.
- Analysed metrics and visualised reports from Google Analytics, Twilio, WordPress, AdWords, Facebook insights using Python and Tableau.
- Developed a logic of CRM with further integration of AWS S3 and Google Drive.
- Participated in stand-ups, strategical planning and product discussions. Mentored Juniors.

Aug 2018 – Dec 2018 **Moscow**

Lapmol: Data Analyst

- Improved logistics processes using optimization and clusterization algorithms.
- Implemented Automatic Plate recognition by Hikvision.
- Sales analysis of a central region of the Republic of Moldova using Python and Tableau.
- Finding an optimal location for a branded grocery by analysing open data using Google Maps API.

remote project) May 2018 –

(4-months

University of Nottingham: Research

Aug 2018

Developed a simulation algorithm for Q/D/n queues.

Nottingham

• Solving ODEs using Laplace and Fourier transforms for Markov processes.

June 2017– Aug 2017 **Moscow**

Bank "UniStream": Summer Intern

- Developed a motivational model for partner banks using Excel (solver, optimization models).
- Implementing Fraud Detection techniques (Benford's Law, Round Numbers, Gap Detection).
- Research of a new product (debit cards) using invesment valuation techniques.
- Research of ATM market in Moscow using PowerBI map visualization.

June 2017 – Present **London**

The London School of Mathematics and Programming: Teacher of Maths and Programming

- Resonsible for teaching groups of up to 12 students.
- Created an Olympiad Maths curriculum alongside PhD students from Imperial College London.
- Organised the London-based Maths Olympiad "Otkrytka".

Projects

2019 – **thelearningmachine.ai**

Present

- Contributor to statistical and coding articles (Python and R).
- Currently helping with building a new website using NodeJS.

2019 –

Modern Portfolio Theory in Cryptomarket

Present

- Developed a trading strategy on R based on Sharpe Ratio and Technical analysis for crypto market as part of my university project.
- Currently moving it to Python environment and adding more fundamental and technical indicators alongside time series analysis to improve the accuracy of an algorithm.

2018 – 2019 **Crypto Mining**

- Built and managed mining rigs on Ethereum blockchain.
- Setting up Horizen masternodes on Linux VPS.

Online Courses and Achievements:

Machine Learning by Stanford University on Coursera

Deep Learning by deeplearning.ai on Coursera

Hackerrank: Python – Gold Badge

Hackerrank: Problem Solving - Gold Badge

Extra-curricular activities

Peer Assisted Study Support Leader: supporting first-year students in their transition to university life and in developing important mathematical skills, valuable communication, leadership and interpersonal skills (2018). **Social Secretary** of the Russian Speaking Society at the University of Nottingham (2017).

Participant in the University of Nottingham Chess Society and in the University of Nottingham Basketball team. **Volunteer** in maths competitions "Matematiheskyy Prazdnik" (2015, 2016), "Tournament of the Towns" (2017-2019).

Languages

Russian Native English Fluent German Intermediate