# Study 2B - New Attributes

## October 08, 2025

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#### Read Data

```
# Set this to TRUE if you have API access, FALSE if using CSV
USE_API <- T
if(USE_API) {
  ## Pull directly from Qualtrics API
  qual_data <- fetch_survey(surveyID='SV_cGCFBxyTGbzsZvw', # New Study ID
                            start_date = "2025-10-08",
                     force request = T)
} else {
  # Read the processed data directly from CSV
  d0 <- read.csv('Study2B.csv', check.names = F)</pre>
 num_excluded <- unique(d0$num_excluded_total)</pre>
# Define the categories based on the JavaScript feedback code
minority <- c(
  'Alice Walker', 'Gabriel Garcia Marquez', 'Isabel Allende',
  'Sandra Cisneros', 'Toni Morrison', 'WEB Du Bois'
multi_genre <- c(</pre>
  'Agatha Christie', 'Emily Bronte', 'Gabriel Garcia Marquez', 'George Orwell',
  'Herman Melville', 'Isabel Allende', 'Joyce Carol Oates', 'J.R.R. Tolkien',
  'Louisa May Alcott', 'Lucy Maud', 'Ray Bradbury', 'Sandra Cisneros',
  'Toni Morrison', 'WEB Du Bois'
sold_30m <- c(
  'Charles Dickens', 'Gabriel Garcia Marquez', 'George Orwell', 'Isabel Allende',
  'J.D. Salinger', 'J.R.R. Tolkien', 'Lucy Maud', 'F. Scott Fitzgerald'
classic_50plus <- c(</pre>
  'Agatha Christie', 'Charles Dickens', 'Emily Bronte', 'Ernest Hemingway',
  'F. Scott Fitzgerald', 'Gabriel Garcia Marquez', 'George Orwell', 'Herman Melville',
  'J.D. Salinger', 'J.R.R. Tolkien', 'Jack London', 'Jane Austen', 'John Steinbeck',
  'Louisa May Alcott', 'Lucy Maud', 'Nathaniel Hawthorne', 'Ray Bradbury',
  'Sylvia Plath', 'WEB Du Bois'
if(USE_API) {
  # Process the API data with new category definitions
  d0 <- qual_data |>
    filter(!is.na(`choice-7`), !is.na(PROLIFIC_PID)) |>
    mutate(
      # Minority feedback detection
      minority feedback = as.numeric(grepl("were racial minorities", feedbackItem1)
                    grepl("were racial minorities", feedbackItem2) |
                    grepl("were racial minorities", feedbackItem3)),
      # Attribute feedback detection based on JavaScript code
      forms_shown = as.numeric(grepl("spanning multiple genres", feedbackItem1) |
```

```
grepl("spanning multiple genres", feedbackItem2) |
                grepl("spanning multiple genres", feedbackItem3)),
   sold30m_shown = as.numeric(grep1("30M\\+ copies sold", feedbackItem1) |
                  grepl("30M\\+ copies sold", feedbackItem2) |
                  grepl("30M\\+ copies sold", feedbackItem3)),
   classic_shown = as.numeric(grep1("remained in continuous print for over 50 years",
   → feedbackItem1) |
                  grepl("remained in continuous print for over 50 years",

    feedbackItem2)

                  grepl("remained in continuous print for over 50 years",

    feedbackItem3)),
   # Picks based on categories
   minority_pick = case_when(`choice-7` %in% minority ~ 1, TRUE ~ 0),
   forms_pick = case_when(`choice-7` %in% multi_genre ~ 1, TRUE ~ 0),
   sold30m_pick = case_when(`choice-7` %in% sold_30m ~ 1, TRUE ~ 0),
   classic_pick = case_when(`choice-7` %in% classic_50plus ~ 1, TRUE ~ 0),
   # Demographics
   gender_code = case_when(gender=="Man" ~ 1, TRUE ~ 0),
   race_code = case_when(str_detect(race, "White / Caucasian") ~ 1, TRUE ~ 0),
   # Process political ideology (1-7 scale)
   poli_numeric = case_when(
     poli == "1Extremely liberal" ~ 1,
     poli == "2Liberal" ~ 2,
     poli == "3Slightly liberal" ~ 3,
     poli == "4Moderate; middle of the road" ~ 4,
     poli == "5Slightly conservative" ~ 5,
     poli == "6Conservative" ~ 6,
     poli == "7Extremely conservative" ~ 7,
     TRUE ~ NA_integer_
   ),
   # Center political ideology for interaction
   poli_centered = poli_numeric - 4, # Center at moderate (4)
   # Process political party affiliation
   party_democrat = case_when(poli_party == "Democrat" ~ 1, TRUE ~ 0),
   party_independent = case_when(poli_party == "Independent" ~ 1, TRUE ~ 0),
   party_republican = case_when(poli_party == "Republican" ~ 1, TRUE ~ 0),
  base_minority = rowSums(across(`choice-1`:`choice-6`, ~ . %in% minority))
 ) |>
 mutate(
   across(c(I1:E3),
          ~ case_when(
            . == "Strongly disagree" ~ 1, . == "Disagree" ~ 2, . == "Somewhat
 disagree" ~ 3,
           . == "Neither agree nor disagree" ~ 4, . == "Somewhat agree" ~ 5, . ==
"Agree" ~ 6,
            . == "Strongly agree" ~ 7, TRUE ~ NA_integer_))) |>
```

```
internal1Z = (I1 - mean(I1, na.rm = TRUE)) / sd(I1, na.rm = TRUE),
     internal2Z = (I2 - mean(I2, na.rm = TRUE)) / sd(I2, na.rm = TRUE),
     internal3Z = (I3 - mean(I3, na.rm = TRUE)) / sd(I3, na.rm = TRUE),
     internal4Z = (I4 - mean(I4, na.rm = TRUE)) / sd(I4, na.rm = TRUE),
     internal = (internal1Z + internal2Z + internal3Z + internal4Z) / 4,
     external1Z = (E1 - mean(E1, na.rm = TRUE)) / sd(E1, na.rm = TRUE),
     external2Z = (E2 - mean(E2, na.rm = TRUE)) / sd(E2, na.rm = TRUE),
     external3Z = (E3 - mean(E3, na.rm = TRUE)) / sd(E3, na.rm = TRUE),
     external = (external1Z + external2Z + external3Z) / 3
   ) |>
   dplyr::select(minority_feedback, forms_shown, sold30m_shown, classic_shown,
                 minority_pick, forms_pick, sold30m_pick, classic_pick, base_minority,
   `choice-1`:`choice-7`,
                 race, gender, age, gender_code, race_code, poli, poli_numeric,
→ poli_centered,
                 poli_party, party_democrat, party_independent, party_republican,
                 internal1Z:external) |>
   slice(1:1000) # pre-registered sample size
 # Calculate the number of excluded participants
 num_excluded <- nrow(qual_data) - nrow(d0)</pre>
 # Save num excluded in d0
 d0$num_excluded_total <- num_excluded # As a column</pre>
 # Write the API-pulled data into a CSV file
 write.csv(d0, 'Study2B.csv', row.names = FALSE, quote = TRUE)
```

### Variable Names

Variable	Description
minority_feedback	Binary indicator of whether a participant was randomly assigned
	to racial minority feedback condition.
minority_pick	Binary indicator of whether a participant selected a racial minor-
	ity author for their seventh selection
forms_pick	Binary indicator of whether a participant selected an author who
	wrote in multiple genres for their seventh selection.
sold30m_pick	Binary indicator of whether a participant selected an author with
	at least one book with 30M+ copies sold for their seventh selec-
	tion.
classic_pick	Binary indicator of whether a participant selected an author with
	a book in print for 50+ years for their seventh selection.
base_minority	Count of the number of racial minority authors selected in the
	initial six authors.
choice-1 to choice-7	The selected authors
gender	Self-selected gender.
race	Self-selected race.
age	Self-entered age.
poli	Political ideology on 7-point scale (1 = extremely liberal, $7 =$
	extremely conservative).
poli_centered	Centered political ideology $(0 = moderate)$ .
poli_party	Political party affiliation (Democrat, Republican, Independent).
party_democrat	Indicator for Democrat party affiliation.
party_independent	Indicator for Independent party affiliation.
party_republican	Indicator for Republican party affiliation (reference category).
gender_code	Dummy code for gender (male $= 1$ ).
race_code	Dummy code for race (white $= 1$ ).
internal1Z-4Z	Individual standardized scale items for Internal Motivation to Re-
	spond Without Prejudice.
external1Z-3Z	Individual standardized scale items for External Motivation to
	Respond Without Prejudice.
internal	Aggregated scale items for Internal Motivation to Respond With-
	out Prejudice.
external	Aggregated scale items for External Motivation to Respond With-
	out Prejudice.

#### **Demographics**

```
## Excluded Participants: 36
##
                         Percentage gender
## 1
                              Woman 66.67
## 2
                                Man 31.79
## 3
                         Non-binary
                                      1.03
## 4 Another gender not listed here:
                                      0.51
##
                            Percentage Race
## 1 American Indian or Alaskan Native 0.51
            Asian / Pacific Islander 5.64
## 3
            Black or African American 12.82
## 4
                     Hispanic / Latinx 8.72
## 5
                     White / Caucasian 72.31
## # A tibble: 1 x 2
    mean_age sd_age
##
       <dbl> <dbl>
## 1
        43.4
              14.0
## Mean Political Ideology (1-7 scale): 3.54
## SD Political Ideology: 1.85
##
     Percentage Party
       Democrat 43.59
## 2 Republican 22.56
## 3 Independent 33.85
## Mean (num of initial racial minorities selected): 1.41
## SD (num of initial racial minorities selected): 1.25
## Percentage (initial racial minorities selected): 0.235
## SD (initial racial minorities selected): 0.2083333
## # A tibble: 2 x 2
    minority_feedback mean
                <dbl> <dbl>
##
## 1
                    0 0.244
## 2
                     1 0.224
## Welch Two Sample t-test
## data: base_minority/6 by minority_feedback
## t = 0.67666, df = 192.83, p-value = 0.4994
## alternative hypothesis: true difference in means between group 0 and group 1 is not equal to 0
```

### Cronbach's Alpha

```
# Calculating Cronbach's Alpha for the Internal subscale
internal_items <- d0[, c("internal1Z", "internal2Z", "internal3Z", "internal4Z")]
alpha_internal <- alpha(internal_items)

cat("Cronbach's Alpha for Internal Subscale: ", alpha_internal$total$raw_alpha, "\n")

## Cronbach's Alpha for Internal Subscale: 0.9298854

# Calculating Cronbach's Alpha for the External subscale
external_items <- d0[, c("external1Z", "external2Z", "external3Z")]
alpha_external <- alpha(external_items)
cat("Cronbach's Alpha for External Subscale: ", alpha_external$total$raw_alpha, "\n")</pre>
```

## Cronbach's Alpha for External Subscale: 0.9133347

#### **Primary Analysis**

```
# primary model
r1 <- lm(minority_pick ~ minority_feedback, data=d0)
# Display the summary with robust standard errors
robust_summary(r1)
##
## Call:
## lm(formula = minority_pick ~ minority_feedback, data = d0)
##
## Residuals:
               1Q Median
##
      Min
                             ЗQ
                                    Max
## -0.3333 -0.3333 -0.2222 0.6667 0.7778
##
## Coefficients:
                   Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                    ## minority_feedback 0.11111
                              0.06439 1.726 0.086 .
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.4463 on 193 degrees of freedom
## Multiple R-squared: 0.01541,
                                Adjusted R-squared: 0.01031
## F-statistic: 3.021 on 1 and 193 DF, p-value: 0.0838
robust_confint(r1)
                         2.5 %
                                 97.5 %
## (Intercept)
                    0.13897055 0.3054739
## minority_feedback -0.01587809 0.2381003
```

#### Robustness

```
## which feedback was shown with minority, remove constant due to collinearity
r2 <- lm(minority_pick ~ minority_feedback + classic_shown + sold30m_shown + forms_shown

→ - 1, data=d0)
# Display the summary with robust standard errors
robust_summary(r2)
##
## Call:
## lm(formula = minority_pick ~ minority_feedback + classic_shown +
      sold30m_shown + forms_shown - 1, data = d0)
##
## Residuals:
##
      Min
               1Q Median
                               3Q
                                      Max
## -0.4048 -0.2692 -0.2222 0.5952 0.7778
## Coefficients:
##
                    Estimate Std. Error t value Pr(>|t|)
## minority_feedback 0.17175 0.05693 3.017 0.0029 **
                                0.06822 -0.158 0.8745
## classic shown
                  -0.01079
## sold30m shown
                   0.10826 0.07253 1.493 0.1372
## forms_shown
                    0.12475
                                0.07332 1.701 0.0905.
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.4464 on 191 degrees of freedom
## Multiple R-squared: 0.2952, Adjusted R-squared: 0.2804
## F-statistic:
                  20 on 4 and 191 DF, p-value: 9.041e-14
robust_confint(r2)
##
                          2.5 %
                                   97.5 %
## minority_feedback 0.05946145 0.2840469
## classic_shown
                   -0.14534322 0.1237722
## sold30m shown
                    -0.03479246 0.2513167
## forms_shown
                    -0.01986918 0.2693604
## robust to demographic controls
r3 <- lm(minority_pick ~ minority_feedback + gender_code + race_code + age, data=d0)
# Display the summary with robust standard errors
robust_summary(r3)
##
## Call:
## lm(formula = minority_pick ~ minority_feedback + gender_code +
      race_code + age, data = d0)
```

```
##
## Residuals:
               1Q Median
      Min
## -0.3746 -0.3152 -0.2247 0.6384 0.8203
## Coefficients:
                     Estimate Std. Error t value Pr(>|t|)
                                         2.243
## (Intercept)
                     0.274230
                               0.122274
                                                  0.0261 *
                                         1.742
## minority_feedback 0.113000
                               0.064886
                                                  0.0832 .
## gender_code
                   -0.028830 0.068070 -0.424
                                                  0.6724
## race_code
                     0.021626
                                0.075077
                                         0.288
                                                  0.7736
                                0.002517 -0.544 0.5872
                    -0.001369
## age
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.4492 on 190 degrees of freedom
## Multiple R-squared: 0.01826,
                                   Adjusted R-squared:
## F-statistic: 0.8835 on 4 and 190 DF, p-value: 0.4748
robust_confint(r3)
##
                           2.5 %
                                      97.5 %
## (Intercept)
                     0.033041018 0.515418242
## minority_feedback -0.014989720 0.240990324
## gender_code
                    -0.163099280 0.105440119
## race_code
                    -0.126466439 0.169718274
## age
                    -0.006332811 0.003595746
## logistic regression
# Fit the logistic regression model
r4 <- glm(minority_pick ~ minority_feedback, family = binomial, data=d0)
summary(r4)
##
## Call:
## glm(formula = minority_pick ~ minority_feedback, family = binomial,
      data = d0)
##
## Coefficients:
##
                    Estimate Std. Error z value Pr(>|z|)
                                0.2417 -5.182 2.19e-07 ***
## (Intercept)
                     -1.2528
                      0.5596
                                          1.724 0.0846 .
## minority_feedback
                                 0.3245
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for binomial family taken to be 1)
##
      Null deviance: 230.11 on 194 degrees of freedom
## Residual deviance: 227.09 on 193 degrees of freedom
## AIC: 231.09
##
## Number of Fisher Scoring iterations: 4
```

```
# Odds ratio
tidy_r4 <- tidy(r4, exponentiate = TRUE, conf.int = T)</pre>
print(tidy_r4)
## # A tibble: 2 x 7
##
    term
                      estimate std.error statistic
                                                     p.value conf.low conf.high
##
    <chr>
                                  <dbl> <dbl>
                                                       <dbl>
                                                                <dbl>
                                                                          <dbl>
                       <dbl>
                                                                          0.450
## 1 (Intercept)
                        0.286
                                  0.242
                                           -5.18 0.000000219
                                                                0.174
                                  0.325
                                                                0.931
## 2 minority_feedback 1.75
                                            1.72 0.0846
                                                                          3.34
```

#### Interaction Analysis

```
## interaction of base minority
# primary model
r_interaction <- lm(minority_pick ~ minority_feedback*base_minority, data=d0)

# Display the summary with robust standard errors
robust_summary(r_interaction)</pre>
```

```
##
## lm(formula = minority_pick ~ minority_feedback * base_minority,
      data = d0)
##
##
## Residuals:
##
      Min
              1Q Median
                             ЗQ
                                   Max
## -0.3333 -0.3333 -0.2442 0.6667 0.8504
##
## Coefficients:
                               Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                                ## minority feedback
                                0.04180
                                          0.09731 0.430 0.668
## base_minority
                               -0.04732
                                          0.02864 -1.652
                                                            0.100
## minority_feedback:base_minority 0.04732
                                          0.04780 0.990
                                                           0.323
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.4466 on 191 degrees of freedom
## Multiple R-squared: 0.02416, Adjusted R-squared: 0.008835
## F-statistic: 1.576 on 3 and 191 DF, p-value: 0.1965
```

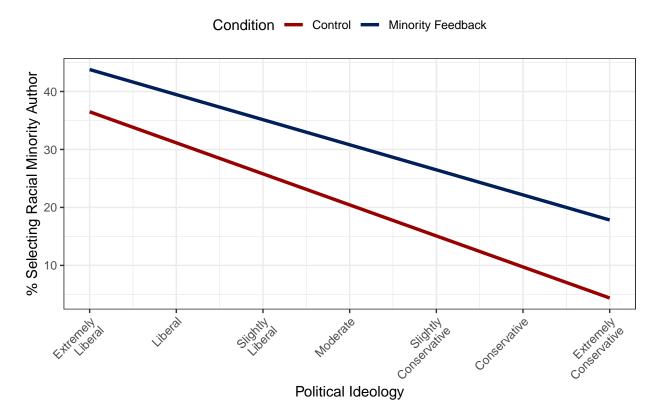
#### Moderation by Political Ideology

```
# Test for moderation by political ideology
r_poli_moderation <- lm(minority_pick ~ minority_feedback * poli_centered, data=d0)</pre>
# Display the summary with robust standard errors
cat("Moderation by Political Ideology\n")
## Moderation by Political Ideology
robust_summary(r_poli_moderation)
##
## Call:
## lm(formula = minority_pick ~ minority_feedback * poli_centered,
      data = d0)
##
##
## Residuals:
      Min
               1Q Median
                             3Q
## -0.4379 -0.3115 -0.2044 0.5621 0.9562
## Coefficients:
                                  Estimate Std. Error t value Pr(>|t|)
##
                                   ## (Intercept)
## minority_feedback
                                             0.06318 1.642 0.1023
                                   0.10372
## poli_centered
                                  -0.05354
                                             0.02389 -2.241 0.0262 *
## minority_feedback:poli_centered 0.01028
                                             0.03482 0.295
                                                              0.7683
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.4394 on 191 degrees of freedom
## Multiple R-squared: 0.05551,
                                  Adjusted R-squared: 0.04068
## F-statistic: 3.742 on 3 and 191 DF, p-value: 0.01207
robust_confint(r_poli_moderation)
##
                                        2.5 %
                                                   97.5 %
## (Intercept)
                                  0.12507471 0.283679500
## minority_feedback
                                 -0.02089656 0.228339533
## poli centered
                                  -0.10066439 -0.006406315
## minority_feedback:poli_centered -0.05841390 0.078965490
# Simple slopes analysis at different levels of political ideology
# Liberal (1 SD below mean, approximately liberal)
liberal_slope <- coef(r_poli_moderation)["minority_feedback"] +</pre>
                coef(r_poli_moderation)["minority_feedback:poli_centered"] * (-2)
# Moderate (at mean, centered = 0)
moderate_slope <- coef(r_poli_moderation)["minority_feedback"]</pre>
```

```
# Conservative (1 SD above mean, approximately conservative)
conservative_slope <- coef(r_poli_moderation)["minority_feedback"] +</pre>
                      coef(r_poli_moderation)["minority_feedback:poli_centered"] * (2)
cat("\n\nSimple Slopes Analysis:\n")
##
##
## Simple Slopes Analysis:
cat("Effect of minority feedback for liberals (ideology = 2): ", round(liberal_slope *
\rightarrow 100, 2), "%\n")
## Effect of minority feedback for liberals (ideology = 2): 8.32 %
cat("Effect of minority feedback for moderates (ideology = 4): ", round(moderate_slope *
\rightarrow 100, 2), "%\n")
## Effect of minority feedback for moderates (ideology = 4): 10.37 %
cat("Effect of minority feedback for conservatives (ideology = 6): ",

→ round(conservative_slope * 100, 2), "%\n")
## Effect of minority feedback for conservatives (ideology = 6): 12.43 %
# Visualization of interaction
library(ggplot2)
# Create prediction data
pred_data <- expand.grid(</pre>
 minority_feedback = c(0, 1),
 poli_centered = seq(-3, 3, by = 0.5) # From very liberal to very conservative
pred_data$minority_pick <- predict(r_poli_moderation, newdata = pred_data)</pre>
pred_data$poli_label <- pred_data$poli_centered + 4 # Convert back to 1-7 scale
# Plot interaction
p_interaction <- ggplot(pred_data, aes(x = poli_label, y = minority_pick * 100,</pre>
                                        color = factor(minority_feedback))) +
  geom_line(size = 1.2) +
  scale_color_manual(values = c("0" = "#990000", "1" = "#011F5B"),
                     labels = c("0" = "Control", "1" = "Minority Feedback")) +
  scale_x_continuous(breaks = 1:7,
                     labels = c("Extremely\nLiberal", "Liberal", "Slightly\nLiberal",
                                "Moderate", "Slightly\nConservative", "Conservative",
                                "Extremely\nConservative")) +
  labs(x = "Political Ideology",
       y = "% Selecting Racial Minority Author",
       title = "Moderation by Political Ideology",
       color = "Condition") +
  theme_bw() +
```

## Moderation by Political Ideology



#### Moderation by Political Party

```
# Test for moderation by political party affiliation
# Republican is the reference category
r_party_moderation <- lm(minority_pick ~ minority_feedback * party_democrat +
                                  minority_feedback * party_independent, data=d0)
# Display the summary with robust standard errors
cat("Moderation by Political Party Affiliation\n")
## Moderation by Political Party Affiliation
robust_summary(r_party_moderation)
##
## Call:
## lm(formula = minority_pick ~ minority_feedback * party_democrat +
##
      minority_feedback * party_independent, data = d0)
##
## Residuals:
##
      Min
              10 Median
                             3Q
                                   Max
## -0.4000 -0.3095 -0.2222 0.6000 0.9524
## Coefficients:
                                    Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                                    0.047619 0.048795 0.976 0.33036
## minority_feedback
                                    ## party democrat
## party_independent
                                    ## minority_feedback:party_democrat -0.130459 0.146091 -0.893 0.37299
                                                       0.052 0.95893
## minority_feedback:party_independent 0.008006
                                              0.155262
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.4426 on 189 degrees of freedom
## Multiple R-squared: 0.0516, Adjusted R-squared: 0.02651
## F-statistic: 2.057 on 5 and 189 DF, p-value: 0.07266
robust_confint(r_party_moderation)
##
                                          2.5 %
                                                  97.5 %
                                   -0.048633736 0.1438718
## (Intercept)
## minority_feedback
                                   -0.032028683 0.3715732
                                    0.088577237 0.4352323
## party_democrat
## party_independent
                                    0.004223965 0.3449824
## minority_feedback:party_democrat     -0.418637672 0.1577200
```

## minority\_feedback:party\_independent -0.298263955 0.3142750

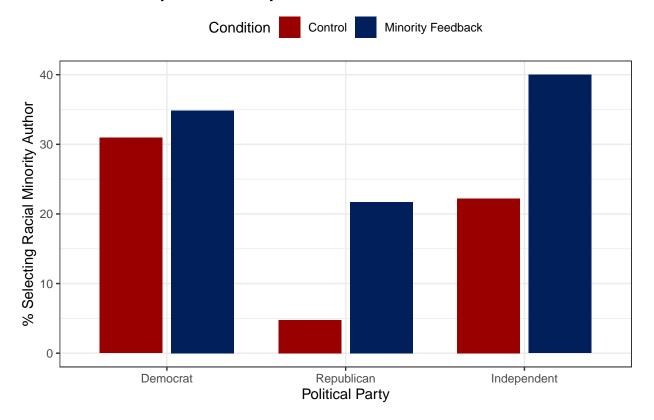
```
# Simple effects analysis for each party
# Effect for Republicans (reference category)
republican_effect <- coef(r_party_moderation)["minority_feedback"]
# Effect for Democrats
democrat_effect <- coef(r_party_moderation)["minority_feedback"] +</pre>
                   coef(r_party_moderation)["minority_feedback:party_democrat"]
# Effect for Independents
independent_effect <- coef(r_party_moderation)["minority_feedback"] +</pre>
                      coef(r_party_moderation)["minority_feedback:party_independent"]
cat("\n\nSimple Effects Analysis:\n")
##
##
## Simple Effects Analysis:
cat("Effect of minority feedback for Republicans: ", round(republican_effect * 100, 2),

→ "%\n")

## Effect of minority feedback for Republicans: 16.98 %
cat("Effect of minority feedback for Democrats: ", round(democrat_effect * 100, 2),
## Effect of minority feedback for Democrats: 3.93 \%
cat("Effect of minority feedback for Independents: ", round(independent_effect * 100, 2),
## Effect of minority feedback for Independents: 17.78 %
# Compute means for each group and condition
party_means <- d0 |>
  group_by(poli_party, minority_feedback) |>
  summarize(
   mean_minority_pick = mean(minority_pick, na.rm = TRUE),
   n = n()
  ) |>
 filter(!is.na(poli_party))
print(party_means)
## # A tibble: 6 x 4
## # Groups: poli_party [3]
##
    poli_party minority_feedback mean_minority_pick
                            <dbl>
                                              <dbl> <int>
## 1 Democrat
                                              0.310
                                0
                                                       42
```

```
## 2 Democrat
                                                0.349
                                  1
                                                           43
                                                0.0476
## 3 Republican
                                                           21
## 4 Republican
                                                0.217
                                                           23
## 5 Independent
                                  0
                                                0.222
                                                           36
## 6 Independent
                                                0.4
                                                           30
```

#### Moderation by Political Party Affiliation

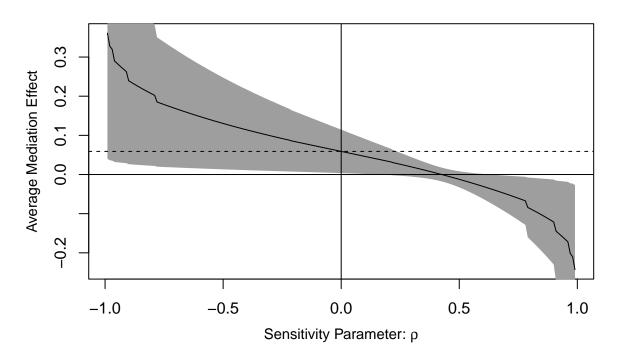


## Secondary Analysis

#### Mediation

```
## Sobel test for Internal Motivation
## $statistic
## internal
## 5.93249
##
## $p_value
##
      internal
## 2.983746e-09
##
## $se
##
   internal
## 0.03508805
##
## Causal Mediation Analysis
##
## Nonparametric Bootstrap Confidence Intervals with the Percentile Method
##
                  Estimate 95% CI Lower 95% CI Upper p-value
##
                 ## ACME
## ADE
                 0.0520734 -0.0637463
                                        0.1671711 0.3886
                                        0.2347076 0.0802 .
                            -0.0151099
## Total Effect
                0.1111111
## Prop. Mediated 0.5313396 -1.1197025
                                        3.2854882 0.0992 .
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Sample Size Used: 195
##
##
## Simulations: 10000
```

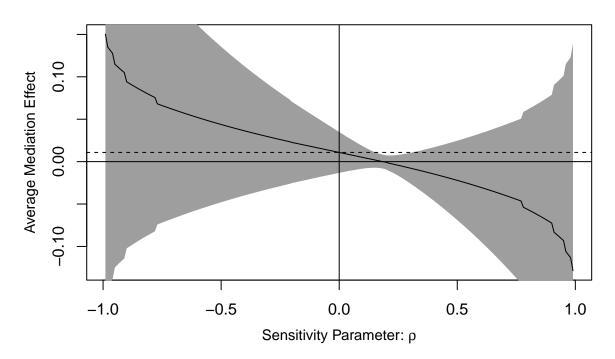
## $ACME(\rho)$



```
## Sobel test for External Motivation
## $statistic
## external
## 2.495304
##
## $p_value
     external
##
## 0.01258493
##
## $se
##
     external
## 0.03506313
##
## Causal Mediation Analysis
## Nonparametric Bootstrap Confidence Intervals with the Percentile Method
##
                   Estimate 95% CI Lower 95% CI Upper p-value
##
## ACME
                   0.010848
                                -0.010581
                                              0.045476 0.3422
## ADE
                   0.100264
                                -0.025273
                                              0.224713 0.1186
## Total Effect
                   0.111111
                                -0.014737
                                              0.237472 0.0826 .
                                -0.399471
## Prop. Mediated
                   0.097628
                                              0.888477 0.3804
## ---
```

```
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Sample Size Used: 195
##
##
## Simulations: 10000
```

## $ACME(\rho)$



```
## Correlation Between Internal and External: 0.7779532
## P-value: 8.230305e-41
## Combined Multiple Mediation Model Results
##
## Causal Mediation Analysis
## Nonparametric Bootstrap Confidence Intervals with the Percentile Method
##
                  Estimate 95% CI Lower 95% CI Upper p-value
##
## ACME
                   0.099637
                               0.010048
                                            0.195592 0.0268 *
## ADE
                  0.033687
                              -0.081354
                                            0.147645 0.5848
## Total Effect
                  0.133324
                              -0.012979
                                            0.271616 0.0740 .
                              -0.846779
                                            3.282953 0.0780 .
## Prop. Mediated 0.747328
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

```
##
## Sample Size Used: 195
##
##
## Simulations: 10000
##
## Causal Mediation Analysis
## Nonparametric Bootstrap Confidence Intervals with the Percentile Method
##
                  Estimate 95% CI Lower 95% CI Upper p-value
                                            0.026776 0.3424
## ACME
                 -0.022213
                              -0.069096
## ADE
                  0.033687
                              -0.082177
                                            0.149982 0.5904
## Total Effect
                  0.011474
                              -0.114074
                                            0.136358 0.8678
## Prop. Mediated -1.935855
                              -6.293533
                                            7.028423 0.9486
## Sample Size Used: 195
##
##
## Simulations: 10000
```

#### Figure S1 Code

```
# Get p-values from regression models
p_minority <- robust_summary(r1)$coefficients["minority_feedback", "Pr(>|t|)"]
p_sold30m <- robust_summary(r_sold30m)$coefficients["sold30m_shown", "Pr(>|t|)"]
p_forms <- robust_summary(r_forms)$coefficients["forms_shown", "Pr(>|t|)"]
p_classic <- robust_summary(r_classic)$coefficients["classic_shown", "Pr(>|t|)"]
# Function to convert p-value to significance stars
get_sig_stars <- function(p) {</pre>
 if (p < 0.001) return("***")
  else if (p < 0.01) return("**")
 else if (p < 0.05) return("*")
  else return("n.s.")
# Get significance labels
sig_minority <- get_sig_stars(p_minority)</pre>
sig_sold30m <- get_sig_stars(p_sold30m)</pre>
sig_forms <- get_sig_stars(p_forms)</pre>
sig_classic <- get_sig_stars(p_classic)</pre>
dminority_plot <- d0 |>
  dplyr::select(minority_feedback, minority_pick) |>
  dplyr::group_by(minority_feedback) |>
  dplyr::summarise(
    n = n(),
   freq = mean(minority_pick),
    sd = sd(minority_pick) * 100,
    se = (sd(minority_pick) / sqrt(n())) * 100
```

```
) |>
  dplyr::mutate(
   minority_feedback = case_when(
     minority_feedback == 1 ~ "\"Treatment\"",
     TRUE ~ "\"Control\""
  ) |>
  dplyr::rename(Condition = minority_feedback)
##### sold 30M+
dsold30m_plot <- d0 |>
  dplyr::select(sold30m_shown, sold30m_pick) |>
  dplyr::group_by(sold30m_shown) |>
  dplyr::summarise(
   n = n()
   freq = mean(sold30m_pick),
   sd = sd(sold30m_pick) * 100,
   se = (sd(sold30m_pick) / sqrt(n())) * 100
  )|>
  mutate(sold30m_shown = case_when(sold30m_shown==1 ~ "\"Treatment\"",
                          TRUE ~ "\"Control\"")) |>
  rename(Condition = sold30m_shown)
##### forms
dforms_plot <- d0 |>
  dplyr::select(forms_shown, forms_pick) |>
  dplyr::group_by(forms_shown) |>
  dplyr::summarise(
   n = n()
   freq = mean(forms_pick),
   sd = sd(forms_pick) * 100,
   se = (sd(forms_pick) / sqrt(n())) * 100
  )|>
  mutate(forms_shown = case_when(forms_shown==1 ~ "\"Treatment\"",
                          TRUE ~ "\"Control\"")) |>
  rename(Condition = forms shown)
#### classic
dclassic_plot <- d0 |>
  dplyr::select(classic_shown, classic_pick) |>
  dplyr::group_by(classic_shown) |>
  dplyr::summarise(
   n = n(),
   freq = mean(classic_pick),
   sd = sd(classic_pick) * 100,
   se = (sd(classic_pick) / sqrt(n())) * 100
  )|>
  mutate(classic_shown = case_when(classic_shown==1 ~ "\"Treatment\"",
```

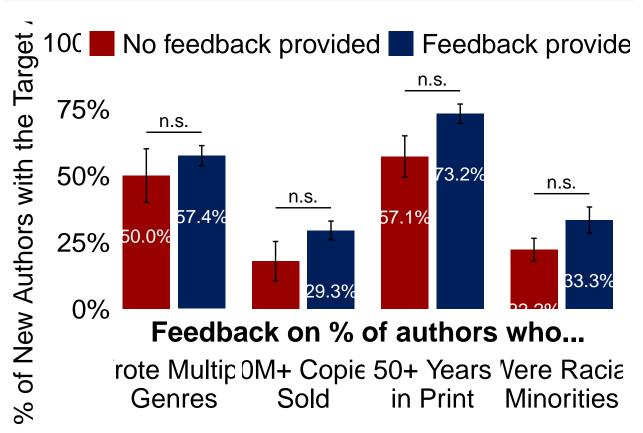
```
TRUE ~ "\"Control\"")) |>
 rename(Condition = classic shown)
## Combine plots
df_combined <- bind_rows(</pre>
 dforms_plot %>% mutate(Category = "\nWrote Multiple\nGenres", sig_label = sig_forms),
 dsold30m_plot %% mutate(Category = "\n30M+ Copies\nSold", sig_label = sig_sold30m),
 dclassic_plot %>% mutate(Category = "\n50+ Years\nin Print", sig_label = sig_classic),
 dminority_plot %>% mutate(Category = "\nWere Racial\nMinorities", sig_label =

→ sig_minority)

, .id = "id") %>%
 mutate(Category = factor(Category, levels = c('\nWrote Multiple\nGenres', '\n30M+
  p_{combined} \leftarrow ggplot(df_{combined}, aes(x = Condition, y = freq*100, fill = Condition)) +
 geom_bar(stat="identity", width = 0.85, position = position_dodge(width = 0.7)) +
 geom_text(aes(label=paste0(sprintf("%.1f", freq*100),"%")),
           position=position_dodge(width=0.7), vjust=5, size = 5, color = "white") +
 geom_errorbar(aes(ymin=freq*100-se, ymax=freq*100+se), width = .1, position =

→ position_dodge(width = 0.7)) +
 facet_wrap(~factor(Category, c('\nWrote Multiple\nGenres', '\n30M+ Copies\nSold',
  → '\n50+ Years\nin Print', '\nWere Racial\nMinorities')), nrow = 1, strip.position =
  → "bottom") +
  geom_segment(data = df_combined %>% filter(Condition == "\"Treatment\""),
               aes(x = 1, xend = 2, y = freq*100 + se + 5, yend = freq*100 + se + 5),
               inherit.aes = FALSE) +
  geom_text(data = df_combined %>% filter(Condition == "\"Treatment\""),
            aes(x = 1.5, y = freq*100 + se + 7, label = sig_label),
            inherit.aes = FALSE, vjust = 0, size = 5) +
 theme_bw() +
 scale fill manual(values = c("#990000", "#011F5B"), labels = c("No feedback provided",
  → "Feedback provided"), "Feedback") +
 scale_y_continuous(labels = function(x) paste0(x,"%"), limits = c(0,100)) +
 scale_x_discrete(labels = c("\"Control\"" = "Not\nShown", "\"Treatment\"" = "Shown")) +
 labs(x = "Feedback on % of authors who...", y = "% of New Authors with the Target
  → Attribute", title = "The Effect of Getting Feedback on Your Author Selections") +
 theme(plot.caption = element_text(face = "italic"),
       legend.position = c(0.5, 0.95),
       legend.title = element_blank(),
       legend.direction = "horizontal",
       legend.text = element_text(size = 20),
       legend.key.size = unit(7, 'mm'),
       legend.background = element_rect(fill = "white"),
       panel.grid.minor = element_blank(),
       panel.grid = element_blank(),
       panel.border = element_rect(fill= NA, color = "white"),
       plot.background = element_rect(fill = "white"),
       panel.background = element_rect(fill = "white"),
       axis.title.x = element_text(face="bold", size = 21, vjust = 17),
       plot.title = element_blank(),
       axis.title.y = element text(size = 20, color = "black"),
       axis.text.x = element_blank(),
       axis.ticks = element_blank(),
```

```
axis.text.y = element_text(size = 20, color = "black"),
    strip.text = element_text(size = 20, color = "black"),
    strip.background = element_rect(colour = "white", fill = "white"))
p_combined
```



#### System of Simultaneous Equations

```
## Minority Feedback - Sold30M Feedback 0.9163005 3.390536e-01
## Minority Feedback - Forms Feedback 2.2018939 1.386659e-01
## Minority Feedback - Classic Feedback 16.8003680 5.074734e-05
```