Study 2A - New Attributes

October 06, 2025

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Read Data

```
# Set this to TRUE if you have API access, FALSE if using CSV
USE_API <- T
if(USE_API) {
  ## Pull directly from Qualtrics API
  qual_data <- fetch_survey(surveyID='SV_8vM8mfohSNgdTxQ', # New Study ID
                            start_date = "2025-10-02",
                     force request = T)
} else {
  # Read the processed data directly from CSV
 d0 <- read.csv('Study2A.csv', check.names = F)</pre>
 num_excluded <- unique(d0$num_excluded_total)</pre>
# Define the categories based on the JavaScript feedback code
women <- c('Zadie Smith', 'Isabel Allende', 'Jane Austen',
           'Joyce Carol Oates', 'Lucy Maud', 'Sylvia Plath')
multi_genre <- c('Herman Melville', 'Joyce Carol Oates', 'Cormac McCarthy', 'Ray
→ Bradbury',
                 'Kurt Vonnegut', 'George Orwell', 'Isabel Allende', 'Gabriel Garcia
                  → Marquez',
                 'Lucy Maud', 'Neil Gaiman', 'J.R.R. Tolkien')
sold 30m <- c('Charles Dickens', 'Gabriel Garcia Marquez', 'George Orwell', 'Isabel</pre>
\hookrightarrow Allende',
              'J.D. Salinger', 'J.R.R. Tolkien', 'Lucy Maud', 'F. Scott Fitzgerald')
classic_50plus <- c('Jane Austen', 'Charles Dickens', 'Herman Melville', 'Nathaniel</pre>

→ Hawthorne',

                    'Jack London', 'J.D. Salinger', 'F. Scott Fitzgerald', 'Ernest
                    → Hemingway',
                    'John Steinbeck', 'George Orwell', 'J.R.R. Tolkien', 'Lucy Maud',
                    'Ray Bradbury', 'Kurt Vonnegut', 'Gabriel Garcia Marquez',
                    'Michael Crichton', 'Sylvia Plath')
if(USE API) {
  # Process the API data with new category definitions
  d0 <- qual_data |>
   filter(!is.na(`choice-7`), !is.na(PROLIFIC_PID)) |>
   mutate(
      # Gender feedback detection
      gender_feedback = as.numeric(grepl("were women", feedbackItem1) |
                    grepl("were women", feedbackItem2) |
                    grepl("were women", feedbackItem3)),
      # Attribute feedback detection based on JavaScript code
      forms_shown = as.numeric(grepl("spanning multiple genres", feedbackItem1) |
                   grepl("spanning multiple genres", feedbackItem2) |
                   grepl("spanning multiple genres", feedbackItem3)),
      sold30m_shown = as.numeric(grep1("30M\\+ copies sold", feedbackItem1) |
```

```
grepl("30M\\+ copies sold", feedbackItem2) |
                 grepl("30M\\+ copies sold", feedbackItem3)),
  classic_shown = as.numeric(grepl("remained in continuous print for over 50 years",
  → feedbackItem1) |
                 grepl("remained in continuous print for over 50 years",

    feedbackItem2)

                 grepl("remained in continuous print for over 50 years",

    feedbackItem3)),
  # Picks based on categories
  female_pick = case_when(`choice-7` %in% women ~ 1, TRUE ~ 0),
  forms_pick = case_when(`choice-7` %in% multi_genre ~ 1, TRUE ~ 0),
  sold30m_pick = case_when(`choice-7` %in% sold_30m ~ 1, TRUE ~ 0),
  classic_pick = case_when(`choice-7` %in% classic_50plus ~ 1, TRUE ~ 0),
  # Demographics
  gender_code = case_when(gender=="Man" ~ 1, TRUE ~ 0),
  race_code = case_when(str_detect(race, "White / Caucasian") ~ 1, TRUE ~ 0),
  # Process political ideology (1-7 scale)
  poli_numeric = case_when(
    poli == "1Extremely liberal" ~ 1,
    poli == "2Liberal" ~ 2,
    poli == "3Slightly liberal" ~ 3,
    poli == "4Moderate; middle of the road" ~ 4,
    poli == "5Slightly conservative" ~ 5,
    poli == "6Conservative" ~ 6,
    poli == "7Extremely conservative" ~ 7,
    TRUE ~ NA_integer_
  ),
  # Center political ideology for interaction
  poli_centered = poli_numeric - 4, # Center at moderate (4)
  # Process political party affiliation
  party_democrat = case_when(poli_party == "Democrat" ~ 1, TRUE ~ 0),
  party_independent = case_when(poli_party == "Independent" ~ 1, TRUE ~ 0),
  party_republican = case_when(poli_party == "Republican" ~ 1, TRUE ~ 0),
  base_gender = rowSums(across(`choice-1`:`choice-6`, ~ . %in% women))
) |>
mutate(
  across(c(I1:E3),
         ~ case_when(
           . == "Strongly disagree" ~ 1, . == "Disagree" ~ 2, . == "Somewhat
disagree" ~ 3,
          . == "Neither agree nor disagree" ~ 4, . == "Somewhat agree" ~ 5, . ==
"Agree" ~ 6,
           . == "Strongly agree" ~ 7, TRUE ~ NA_integer_))) |>
mutate(
  internal1Z = (I1 - mean(I1, na.rm = TRUE)) / sd(I1, na.rm = TRUE),
  internal2Z = (I2 - mean(I2, na.rm = TRUE)) / sd(I2, na.rm = TRUE),
  internal3Z = (I3 - mean(I3, na.rm = TRUE)) / sd(I3, na.rm = TRUE),
```

```
internal4Z = (I4 - mean(I4, na.rm = TRUE)) / sd(I4, na.rm = TRUE),
     internal = (internal1Z + internal2Z + internal3Z + internal4Z) / 4,
     external1Z = (E1 - mean(E1, na.rm = TRUE)) / sd(E1, na.rm = TRUE),
     external2Z = (E2 - mean(E2, na.rm = TRUE)) / sd(E2, na.rm = TRUE),
     external3Z = (E3 - mean(E3, na.rm = TRUE)) / sd(E3, na.rm = TRUE),
     external = (external1Z + external2Z + external3Z) / 3
   ) |>
   dplyr::select(gender_feedback, forms_shown, sold30m_shown, classic_shown,
                 female_pick, forms_pick, sold30m_pick, classic_pick, base_gender,
   `choice-1`:`choice-7`,
                 race, gender, age, gender_code, race_code, poli, poli_numeric,

→ poli_centered,

                 poli_party, party_democrat, party_independent, party_republican,
                 internal1Z:external) |>
   slice(1:1000) # pre-registered sample size
 # Calculate the number of excluded participants
 num_excluded <- nrow(qual_data) - nrow(d0)</pre>
 # Save num_excluded in d0
 d0$num_excluded_total <- num_excluded # As a column</pre>
 # Write the API-pulled data into a CSV file
 write.csv(d0, 'Study2A.csv', row.names = FALSE, quote = TRUE)
```

Variable Names

Variable	Description
gender_feedback	Binary indicator of whether a participant was randomly assigned
	to gender feedback condition.
female_pick	Binary indicator of whether a participant selected a female author
	for their seventh selection
forms_pick	Binary indicator of whether a participant selected an author who
	wrote in multiple genres for their seventh selection.
sold30m_pick	Binary indicator of whether a participant selected an author with
	at least one book with 30M+ copies sold for their seventh selec-
	tion.
classic_pick	Binary indicator of whether a participant selected an author with
	a book in print for 50+ years for their seventh selection.
base_gender	Count of the number of female authors selected in the initial six
	authors.
choice-1 to choice-7	The selected authors
gender	Self-selected gender.
race	Self-selected race.
age	Self-entered age.
poli	Political ideology on 7-point scale $(1 = \text{extremely liberal}, 7 =)$
	extremely conservative).
poli_centered	Centered political ideology $(0 = moderate)$.
poli_party	Political party affiliation (Democrat, Republican, Independent).
party_democrat	Indicator for Democrat party affiliation.
party_independent	Indicator for Independent party affiliation.
party_republican	Indicator for Republican party affiliation (reference category).
gender_code	Dummy code for gender (male $= 1$).
race_code	Dummy code for race (white $= 1$).
internal1Z-4Z	Individual standardized scale items for Internal Motivation to Re-
	spond Without Prejudice.
external1Z-3Z	Individual standardized scale items for External Motivation to
	Respond Without Prejudice.
internal	Aggregated scale items for Internal Motivation to Respond With-
	out Prejudice.
external	Aggregated scale items for External Motivation to Respond With-
	out Prejudice.

Demographics

```
## Excluded Participants: 126
##
                         Percentage gender
## 1
                              Woman
                                      50.7
## 2
                                      48.0
                                Man
## 3
                         Non-binary
                                      1.1
## 4 Another gender not listed here:
                                       0.2
##
                           Percentage Race
## 1 American Indian or Alaskan Native 0.5
            Asian / Pacific Islander 8.0
## 3
            Black or African American 10.8
## 4
                    Hispanic / Latinx 4.8
## 5
                    White / Caucasian 75.9
## # A tibble: 1 x 2
   mean_age sd_age
       <dbl> <dbl>
##
## 1
        43.0
              13.3
## Mean Political Ideology (1-7 scale): 3.54
## SD Political Ideology: 1.85
     Percentage Party
##
       Democrat 40.5
## 2 Republican 28.0
## 3 Independent 31.5
## Mean (num of initial women selected): 1.52
## SD (num of initial women selected): 1.22
## Percentage (initial women selected): 0.2533333
## SD (initial women selected): 0.2033333
## # A tibble: 2 x 2
   gender_feedback mean
              <dbl> <dbl>
##
## 1
                 0 0.256
## 2
                  1 0.251
## Welch Two Sample t-test
## data: base_gender/6 by gender_feedback
## t = 0.41373, df = 997.51, p-value = 0.6792
## alternative hypothesis: true difference in means between group 0 and group 1 is not equal to 0
```

```
## 95 percent confidence interval:
## -0.01991557 0.03055695
## sample estimates:
## mean in group 0 mean in group 1
## 0.2558217 0.2505010
```

Cronbach's Alpha

```
# Calculating Cronbach's Alpha for the Internal subscale
internal_items <- d0[, c("internal1Z", "internal2Z", "internal3Z", "internal4Z")]
alpha_internal <- alpha(internal_items)

cat("Cronbach's Alpha for Internal Subscale: ", alpha_internal$total$raw_alpha, "\n")

## Cronbach's Alpha for Internal Subscale: 0.925711

# Calculating Cronbach's Alpha for the External subscale
external_items <- d0[, c("external1Z", "external2Z", "external3Z")]
alpha_external <- alpha(external_items)
cat("Cronbach's Alpha for External Subscale: ", alpha_external$total$raw_alpha, "\n")</pre>
```

Primary Analysis

```
# primary model
r1 <- lm(female_pick ~ gender_feedback, data=d0)
# Display the summary with robust standard errors
robust_summary(r1)
##
## Call:
## lm(formula = female_pick ~ gender_feedback, data = d0)
##
## Residuals:
##
               1Q Median
      Min
                               ЗQ
                                      Max
## -0.4148 -0.4148 -0.2954 0.5852 0.7046
##
## Coefficients:
                  Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                   0.29541 0.02042 14.464 < 2e-16 ***
                              0.03009 3.968 7.75e-05 ***
## gender_feedback 0.11942
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.4752 on 998 degrees of freedom
## Multiple R-squared: 0.01557, Adjusted R-squared: 0.01458
## F-statistic: 15.79 on 1 and 998 DF, p-value: 7.605e-05
robust_confint(r1)
                      2.5 %
                               97.5 %
## (Intercept)
                  0.2553313 0.3354870
## gender_feedback 0.0603693 0.1784717
```

Robustness

```
## which feedback was shown with gender, remove constant due to collinearity
r2 <- lm(female_pick ~ gender_feedback + classic_shown + sold30m_shown + forms_shown - 1,

→ data=d0)

# Display the summary with robust standard errors
robust_summary(r2)
##
## Call:
## lm(formula = female_pick ~ gender_feedback + classic_shown +
       sold30m_shown + forms_shown - 1, data = d0)
##
## Residuals:
##
      Min
               1Q Median
                               3Q
                                      Max
## -0.4775 -0.3704 -0.2954 0.6101 0.7046
##
## Coefficients:
##
                  Estimate Std. Error t value Pr(>|t|)
## gender_feedback 0.21567 0.02595 8.312 3.05e-16 ***
                              0.03224 3.758 0.000181 ***
## classic shown
                   0.12114
## sold30m_shown
                   0.03355
                              0.03173 1.058 0.290519
## forms_shown
                   0.14071
                              0.03194 4.406 1.17e-05 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.4745 on 996 degrees of freedom
## Multiple R-squared: 0.3682, Adjusted R-squared: 0.3657
## F-statistic: 145.1 on 4 and 996 DF, p-value: < 2.2e-16
robust_confint(r2)
##
                        2.5 %
                                  97.5 %
## gender_feedback 0.16475808 0.26658672
## classic_shown
                   0.05788556 0.18440339
## sold30m shown
                  -0.02870736 0.09581435
## forms_shown
                   0.07804062 0.20338181
## robust to demographic controls
r3 <- lm(female_pick ~ gender_feedback + gender_code + race_code + age, data=d0)
# Display the summary with robust standard errors
robust_summary(r3)
##
## Call:
## lm(formula = female_pick ~ gender_feedback + gender_code + race_code +
      age, data = d0)
##
```

```
##
## Residuals:
               1Q Median
##
      Min
## -0.4752 -0.3786 -0.2831 0.5812 0.7698
## Coefficients:
                   Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                              0.059094 6.392 2.51e-10 ***
                   0.377758
                              0.030186 3.997 6.89e-05 ***
## gender_feedback 0.120648
## gender_code
                 -0.053819
                             0.030197 -1.782
                                                  0.075 .
## race_code
                  -0.018170
                              0.036863 -0.493
                                                  0.622
                  -0.001008
                              0.001163 -0.867
                                                  0.386
## age
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.475 on 995 degrees of freedom
## Multiple R-squared: 0.01956,
                                   Adjusted R-squared: 0.01562
## F-statistic: 4.964 on 4 and 995 DF, p-value: 0.0005779
robust_confint(r3)
##
                         2.5 %
                                    97.5 %
## (Intercept)
                   0.261794280 0.493722488
## gender_feedback 0.061412673 0.179883741
## gender_code
                  -0.113076555 0.005437751
## race_code
                  -0.090507926 0.054168284
## age
                  -0.003288957 0.001273909
## logistic regression
# Fit the logistic regression model
r4 <- glm(female_pick ~ gender_feedback, family = binomial, data=d0)
summary(r4)
##
## Call:
## glm(formula = female_pick ~ gender_feedback, family = binomial,
      data = d0)
##
## Coefficients:
##
                  Estimate Std. Error z value Pr(>|z|)
                              0.09793 -8.877 < 2e-16 ***
## (Intercept)
                  -0.86926
                                       3.932 8.43e-05 ***
## gender_feedback 0.52522
                              0.13359
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for binomial family taken to be 1)
##
      Null deviance: 1301.0 on 999 degrees of freedom
## Residual deviance: 1285.3 on 998 degrees of freedom
## AIC: 1289.3
##
## Number of Fisher Scoring iterations: 4
```

```
# Odds ratio
tidy_r4 <- tidy(r4, exponentiate = TRUE, conf.int = T)</pre>
print(tidy_r4)
## # A tibble: 2 x 7
##
    term
                    estimate std.error statistic p.value conf.low conf.high
##
    <chr>
                       <dbl>
                               <dbl> <dbl>
                                                    <dbl>
                                                             <dbl>
                                                                       <dbl>
## 1 (Intercept)
                       0.419
                                0.0979
                                           -8.88 6.89e-19
                                                             0.345
                                                                       0.507
                                           3.93 8.43e- 5
                                                                       2.20
## 2 gender feedback
                       1.69
                                0.134
                                                            1.30
```

Interaction Analysis

```
## interaction of base gender
# primary model
r_interaction <- lm(female_pick ~ gender_feedback*base_gender, data=d0)

# Display the summary with robust standard errors
robust_summary(r_interaction)</pre>
```

```
##
## lm(formula = female_pick ~ gender_feedback * base_gender, data = d0)
## Residuals:
      Min
              10 Median
                            3Q
                                   Max
## -0.4987 -0.3313 -0.2908 0.5571 0.7803
##
## Coefficients:
                            Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                            0.310471 0.032335 9.602 < 2e-16 ***
## gender_feedback
                            ## base gender
                           -0.009813 0.015939 -0.616
                                                      0.538
## gender_feedback:base_gender -0.045997 0.022363 -2.057
                                                         0.040 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.4732 on 996 degrees of freedom
## Multiple R-squared: 0.02614,
                               Adjusted R-squared: 0.02321
## F-statistic: 8.913 on 3 and 996 DF, p-value: 7.865e-06
```

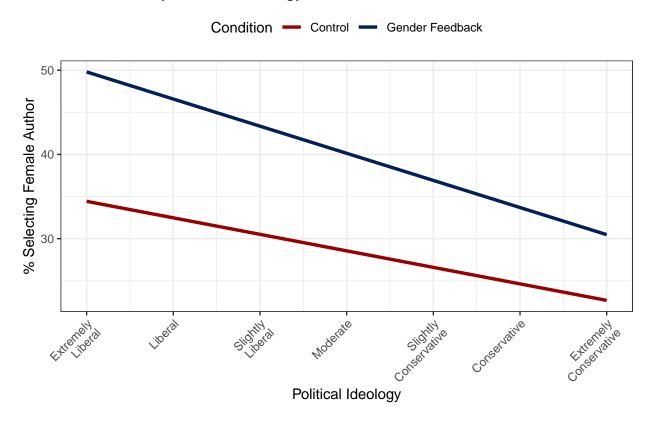
Moderation by Political Ideology

```
# Test for moderation by political ideology
r_poli_moderation <- lm(female_pick ~ gender_feedback * poli_centered, data=d0)
# Display the summary with robust standard errors
cat("Moderation by Political Ideology\n")
## Moderation by Political Ideology
robust_summary(r_poli_moderation)
##
## Call:
## lm(formula = female_pick ~ gender_feedback * poli_centered, data = d0)
##
## Residuals:
##
               1Q Median
                               3Q
      Min
                                      Max
## -0.4979 -0.3443 -0.2855 0.5665 0.7733
##
## Coefficients:
##
                                Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                                 ## gender_feedback
                                           0.03039 3.811 0.000147 ***
                                 0.11583
## poli_centered
                                -0.01960 0.01065 -1.841 0.065966 .
## gender_feedback:poli_centered -0.01260
                                         0.01576 -0.799 0.424248
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.4732 on 996 degrees of freedom
## Multiple R-squared: 0.02619, Adjusted R-squared: 0.02326
## F-statistic: 8.93 on 3 and 996 DF, p-value: 7.676e-06
robust_confint(r_poli_moderation)
##
                                      2.5 %
                                                97.5 %
## (Intercept)
                                 0.24500042 0.326024937
## gender_feedback
                                 0.05618713 0.175474510
## poli_centered
                                -0.04049028 0.001295435
## gender_feedback:poli_centered -0.04353560 0.018332429
# Simple slopes analysis at different levels of political ideology
# Liberal (1 SD below mean, approximately liberal)
liberal_slope <- coef(r_poli_moderation)["gender_feedback"] +</pre>
                coef(r_poli_moderation)["gender_feedback:poli_centered"] * (-2)
# Moderate (at mean, centered = 0)
moderate_slope <- coef(r_poli_moderation)["gender_feedback"]</pre>
# Conservative (1 SD above mean, approximately conservative)
```

```
conservative_slope <- coef(r_poli_moderation)["gender_feedback"] +</pre>
                       coef(r_poli_moderation)["gender_feedback:poli_centered"] * (2)
cat("\n\nSimple Slopes Analysis:\n")
##
##
## Simple Slopes Analysis:
cat("Effect of gender feedback for liberals (ideology = 2): ", round(liberal_slope * 100,
\rightarrow 2), "\langle n'' \rangle
## Effect of gender feedback for liberals (ideology = 2): 14.1 %
cat("Effect of gender feedback for moderates (ideology = 4): ", round(moderate_slope *
\rightarrow 100, 2), "%\n")
## Effect of gender feedback for moderates (ideology = 4): 11.58 %
cat("Effect of gender feedback for conservatives (ideology = 6): ",
→ round(conservative_slope * 100, 2), "%\n")
## Effect of gender feedback for conservatives (ideology = 6): 9.06 %
# Visualization of interaction
library(ggplot2)
# Create prediction data
pred data <- expand.grid(</pre>
  gender_feedback = c(0, 1),
  poli_centered = seq(-3, 3, by = 0.5) # From very liberal to very conservative
pred_data$female_pick <- predict(r_poli_moderation, newdata = pred_data)</pre>
pred_data$poli_label <- pred_data$poli_centered + 4 # Convert back to 1-7 scale
# Plot interaction
p_interaction <- ggplot(pred_data, aes(x = poli_label, y = female_pick * 100,
                                        color = factor(gender_feedback))) +
  geom line(size = 1.2) +
  scale_color_manual(values = c("0" = "#990000", "1" = "#011F5B"),
                     labels = c("0" = "Control", "1" = "Gender Feedback")) +
  scale_x_continuous(breaks = 1:7,
                     labels = c("Extremely\nLiberal", "Liberal", "Slightly\nLiberal",
                                "Moderate", "Slightly\nConservative", "Conservative",
                                "Extremely\nConservative")) +
  labs(x = "Political Ideology",
       y = "% Selecting Female Author",
       title = "Moderation by Political Ideology",
       color = "Condition") +
  theme_bw() +
  theme(legend.position = "top",
```

```
axis.text.x = element_text(angle = 45, hjust = 1))
print(p_interaction)
```

Moderation by Political Ideology



Moderation by Political Party

```
##
## Call:
## lm(formula = female_pick ~ gender_feedback * party_democrat +
##
      gender_feedback * party_independent, data = d0)
##
## Residuals:
##
      Min
              10 Median
                             30
                                   Max
## -0.4465 -0.3662 -0.2885 0.5758 0.7246
##
## Coefficients:
                                  Estimate Std. Error t value Pr(>|t|)
##
                                  ## (Intercept)
## gender_feedback
                                            0.05590 1.625
                                                             0.104
                                   0.09083
## party democrat
                                   0.03865
                                            0.05018 0.770
                                                              0.441
## party_independent
                                  0.01310
                                            0.05291 0.248 0.805
## gender_feedback:party_democrat
                                   0.01940
                                             0.07363 0.263
                                                              0.792
## gender_feedback:party_independent 0.06724
                                             0.07766 0.866
                                                              0.387
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.4755 on 994 degrees of freedom
## Multiple R-squared: 0.0184, Adjusted R-squared: 0.01346
## F-statistic: 3.727 on 5 and 994 DF, p-value: 0.002393
```

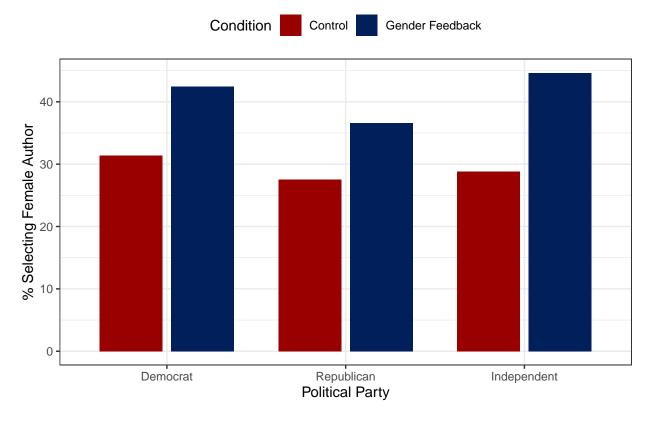
robust_confint(r_party_moderation)

```
## (Intercept) 0.20019849 0.3505262
## gender_feedback -0.01886163 0.2005314
## party_democrat -0.05982011 0.1371148
## party_independent -0.09073614 0.1169346
## gender_feedback:party_democrat -0.12509587 0.1638917
## gender_feedback:party_independent -0.08515978 0.2196487
```

```
# Simple effects analysis for each party
# Effect for Republicans (reference category)
republican_effect <- coef(r_party_moderation)["gender_feedback"]</pre>
# Effect for Democrats
democrat_effect <- coef(r_party_moderation)["gender_feedback"] +</pre>
                   coef(r_party_moderation)["gender_feedback:party_democrat"]
# Effect for Independents
independent_effect <- coef(r_party_moderation)["gender_feedback"] +</pre>
                      coef(r_party_moderation)["gender_feedback:party_independent"]
cat("\n\nSimple Effects Analysis:\n")
##
##
## Simple Effects Analysis:
cat("Effect of gender feedback for Republicans: ", round(republican_effect * 100, 2),
## Effect of gender feedback for Republicans: 9.08 %
cat("Effect of gender feedback for Democrats: ", round(democrat_effect * 100, 2), "%\n")
## Effect of gender feedback for Democrats: 11.02 \%
cat("Effect of gender feedback for Independents: ", round(independent_effect * 100, 2),
## Effect of gender feedback for Independents: 15.81 %
# Compute means for each group and condition
party_means <- d0 |>
  group_by(poli_party, gender_feedback) |>
  summarize(
   mean_female_pick = mean(female_pick, na.rm = TRUE),
   n = n()
  ) |>
 filter(!is.na(poli_party))
print(party_means)
## # A tibble: 6 x 4
## # Groups: poli_party [3]
    poli_party gender_feedback mean_female_pick
                          <dbl>
##
    <ord>
                                           <dbl> <int>
## 1 Democrat
                              0
                                           0.314
                                                    207
                                           0.424 198
## 2 Democrat
                               1
```

```
## 3 Republican 0 0.275 138
## 4 Republican 1 0.366 142
## 5 Independent 0 0.288 156
## 6 Independent 1 0.447 159
```

Moderation by Political Party Affiliation

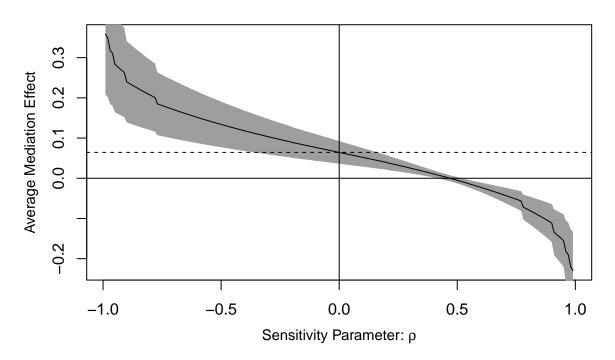


Secondary Analysis

Mediation

```
## Sobel test for Internal Motivation
## $statistic
## internal
## 17.04891
##
## $p_value
## internal
##
##
## $se
##
   internal
## 0.01431617
##
## Causal Mediation Analysis
##
## Nonparametric Bootstrap Confidence Intervals with the Percentile Method
##
##
                  Estimate 95% CI Lower 95% CI Upper p-value
## ACME
                 0.0643434
                             0.0369389
                                          0.0936615 <2e-16 ***
## ADE
                 0.0550770
                              0.0018497
                                           0.1074007 0.0418 *
## Total Effect 0.1194205
                                           0.1776128 0.0002 ***
                              0.0594097
## Prop. Mediated 0.5387974
                              0.3252691
                                          0.9710058 0.0002 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Sample Size Used: 1000
##
##
## Simulations: 10000
```

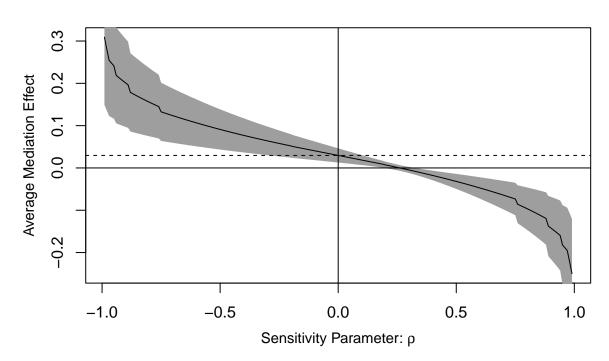
$ACME(\rho)$



```
## Sobel test for External Motivation
## $statistic
## external
## 8.443706
##
## $p_value
## external
##
##
## $se
##
     external
## 0.01625515
##
## Causal Mediation Analysis
## Nonparametric Bootstrap Confidence Intervals with the Percentile Method
##
                  Estimate 95% CI Lower 95% CI Upper p-value
##
## ACME
                  0.029583
                                0.013617
                                             0.047779
                                                      <2e-16 ***
## ADE
                  0.089837
                                0.031995
                                             0.145893
                                                       0.0014 **
## Total Effect
                  0.119420
                                0.060807
                                             0.177152
                                                       <2e-16 ***
                                             0.510151
                                                       <2e-16 ***
## Prop. Mediated 0.247724
                                0.113456
## ---
```

```
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Sample Size Used: 1000
##
##
## Simulations: 10000
```

$ACME(\rho)$



```
## Correlation Between Internal and External: 0.7792483
## P-value: 9.693804e-205
## Combined Multiple Mediation Model Results
##
## Causal Mediation Analysis
##
## Nonparametric Bootstrap Confidence Intervals with the Percentile Method
##
##
                  Estimate 95% CI Lower 95% CI Upper p-value
## ACME
                  0.0906828
                               0.0518569
                                            0.1307623
                                                     <2e-16 ***
                                                      0.0372 *
## ADE
                  0.0563528
                               0.0036533
                                            0.1078551
## Total Effect
                  0.1470355
                               0.0819772
                                            0.2109770
                                                      <2e-16 ***
## Prop. Mediated 0.6167404
                               0.4011862
                                            0.9614873 <2e-16 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

```
##
## Sample Size Used: 1000
##
##
## Simulations: 10000
##
## Causal Mediation Analysis
## Nonparametric Bootstrap Confidence Intervals with the Percentile Method
##
                    Estimate 95% CI Lower 95% CI Upper p-value
## ACME
                  -0.0276151 -0.0457692 -0.0121979 <2e-16 ***
## ADE
                   0.0563528
                                0.0047562
                                             0.1095582 0.0318 *
## Total Effect
                   0.0287377 -0.0260970
                                             0.0852633 0.3122
## Prop. Mediated -0.9609342 -10.6201618 10.3787817 0.3122
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Sample Size Used: 1000
##
##
## Simulations: 10000
```

Figure S1 Code

```
# Get p-values from regression models
p_gender <- robust_summary(r1)$coefficients["gender_feedback", "Pr(>|t|)"]
p_sold30m <- robust_summary(r_sold30m)$coefficients["sold30m_shown", "Pr(>|t|)"]
p_forms <- robust_summary(r_forms)$coefficients["forms_shown", "Pr(>|t|)"]
p classic <- robust summary(r classic)$coefficients["classic shown", "Pr(>|t|)"]
# Function to convert p-value to significance stars
get_sig_stars <- function(p) {</pre>
  if (p < 0.001) return("***")</pre>
  else if (p < 0.01) return("**")
  else if (p < 0.05) return("*")
  else return("n.s.")
}
# Get significance labels
sig_gender <- get_sig_stars(p_gender)</pre>
sig_sold30m <- get_sig_stars(p_sold30m)</pre>
sig_forms <- get_sig_stars(p_forms)</pre>
sig_classic <- get_sig_stars(p_classic)</pre>
dfemale_plot <- d0 |>
  dplyr::select(gender_feedback, female_pick) |>
  dplyr::group_by(gender_feedback) |>
  dplyr::summarise(
    n = n(),
    freq = mean(female_pick),
```

```
sd = sd(female_pick) * 100,
   se = (sd(female_pick) / sqrt(n())) * 100
  ) |>
  dplyr::mutate(
   gender_feedback = case_when(
      gender_feedback == 1 ~ "\"Treatment\"",
      TRUE ~ "\"Control\""
   )
  ) |>
  dplyr::rename(Condition = gender_feedback)
##### sold 30M+
dsold30m_plot <- d0 |>
  dplyr::select(sold30m_shown, sold30m_pick) |>
  dplyr::group_by(sold30m_shown) |>
  dplyr::summarise(
   n = n(),
   freq = mean(sold30m_pick),
   sd = sd(sold30m_pick) * 100,
   se = (sd(sold30m_pick) / sqrt(n())) * 100
  )|>
  mutate(sold30m_shown = case_when(sold30m_shown==1 ~ "\"Treatment\"",
                          TRUE ~ "\"Control\"")) |>
 rename(Condition = sold30m_shown)
##### forms
dforms_plot <- d0 |>
  dplyr::select(forms_shown, forms_pick) |>
  dplyr::group_by(forms_shown) |>
  dplyr::summarise(
   n = n(),
   freq = mean(forms_pick),
   sd = sd(forms_pick) * 100,
   se = (sd(forms_pick) / sqrt(n())) * 100
  )|>
  mutate(forms shown = case when(forms shown==1 ~ "\"Treatment\"",
                          TRUE ~ "\"Control\"")) |>
  rename(Condition = forms_shown)
#### classic
dclassic_plot <- d0 |>
  dplyr::select(classic_shown, classic_pick) |>
  dplyr::group_by(classic_shown) |>
  dplyr::summarise(
   n = n(),
   freq = mean(classic_pick),
   sd = sd(classic_pick) * 100,
   se = (sd(classic_pick) / sqrt(n())) * 100
```

```
)|>
  mutate(classic_shown = case_when(classic_shown==1 ~ "\"Treatment\"",
                         TRUE ~ "\"Control\"")) |>
  rename(Condition = classic_shown)
## Combine plots
df_combined <- bind_rows(</pre>
  dforms_plot %>% mutate(Category = "\nWrote Multiple\nGenres", sig_label = sig_forms),
  dsold30m_plot %>% mutate(Category = "\n30M+ Copies\nSold", sig_label = sig_sold30m),
  dclassic_plot %>% mutate(Category = "\n50+ Years\nin Print", sig_label = sig_classic),
  dfemale_plot %>% mutate(Category = "\nWere Women", sig_label = sig_gender)
, .id = "id") %>%
  mutate(Category = factor(Category, levels = c('\nWrote Multiple\nGenres', '\n30M+
  p_combined <- ggplot(df_combined, aes(x = Condition, y = freq*100, fill = Condition)) +
  geom_bar(stat="identity", width = 0.85, position = position_dodge(width = 0.7)) +
  geom_text(aes(label=paste0(sprintf("%.1f", freq*100),"%")),
            position=position_dodge(width=0.7), vjust=5, size = 5, color = "white") +
  geom_errorbar(aes(ymin=freq*100-se, ymax=freq*100+se), width = .1, position =

→ position_dodge(width = 0.7)) +
  facet_wrap(~factor(Category, c('\nWrote Multiple\nGenres', '\n30M+ Copies\nSold',
  → '\n50+ Years\nin Print', '\nWere Women')), nrow = 1, strip.position = "bottom") +
  geom_segment(data = df_combined %>% filter(Condition == "\"Treatment\""),
                aes(x = 1, xend = 2, y = freq*100 + se + 5, yend = freq*100 + se + 5),
                inherit.aes = FALSE) +
   geom_text(data = df_combined %>% filter(Condition == "\"Treatment\""),
            aes(x = 1.5, y = freq*100 + se + 7, label = sig_label),
            inherit.aes = FALSE, vjust = 0, size = 5) +
  theme bw() +
  scale_fill_manual(values = c("#990000", "#011F5B"), labels = c("No feedback provided",
  → "Feedback provided"), "Feedback") +
  scale_y = continuous(labels = function(x) paste0(x, "%"), limits = c(0,90)) +
  scale_x_discrete(labels = c("\"Control\"" = "Not\nShown", "\"Treatment\"" = "Shown")) +
  labs(x = "Feedback on % of authors who...", y = "% of New Authors with the Target
  → Attribute", title = "The Effect of Getting Feedback on Your Author Selections") +
  theme(plot.caption = element_text(face = "italic"),
        legend.position = c(0.5, 0.95),
        legend.title = element_blank(),
        legend.direction = "horizontal",
        legend.text = element_text(size = 20),
        legend.key.size = unit(7, 'mm'),
        legend.background = element_rect(fill = "white"),
        panel.grid.minor = element_blank(),
        panel.grid = element_blank(),
       panel.border = element_rect(fill= NA, color = "white"),
       plot.background = element_rect(fill = "white"),
       panel.background = element_rect(fill = "white"),
       axis.title.x = element_text(face="bold", size = 21, vjust = 17),
       plot.title = element_blank(),
        axis.title.y = element_text(size = 20, color = "black"),
       axis.text.x = element_blank(),
       axis.ticks = element_blank(),
```

```
axis.text.y = element_text(size = 20, color = "black"),
    strip.text = element_text(size = 20, color = "black"),
    strip.background = element_rect(colour = "white", fill = "white"))

#p_combined
# Save the plot with Times New Roman font
ggsave("Figure-S1.pdf", plot = p_combined, width = 10, height = 8, units = "in", device =
    cairo_pdf, family = "Times New Roman")
```

System of Simultaneous Equations

```
## Gender Feedback - Sold30M Feedback 11.484007 7.156490e-04
## Gender Feedback - Forms Feedback 37.919382 8.893642e-10
## Gender Feedback - Classic Feedback 9.005155 2.725614e-03
```