Study 1A

January 31, 2025

Items

Read Data

```r
# Set this to TRUE if you have API access, FALSE if using CSV
USE_API <- TRUE

if(USE_API) {
  ## Pull directly from Qualtrics API
  qual_data <- fetch_survey(surveyID='SV_3y2GHRkJ8RpoNka',
                            label = T,
                            convert = F,
                            start_date = "2023-10-31",
                            force_request = T)
} else {
  # Read the processed data directly from CSV
  d0 <- read.csv('Study1A.csv', check.names = F)
  num_excluded <- unique(d0$num_excluded_total)
}

# Define movie categories
women <- c('On The Basis of Sex', 'Marie Antoinette', 'The Iron Lady', 'Judy', 'Coco
↪ Before Chanel', 'Rooney')
budget <- c('Oppenheimer', 'Moneyball', 'JFK', 'Braveheart', 'Lincoln', 'A Beautiful
↪ Mind', 'The Aviator', 'Marie Antoinette')
year <- c('A Beautiful Day in the Neighborhood', 'Oppenheimer', 'Moneyball', 'The
↪ Imitation Game', 'Tolkien', 'Jobs', 'J. Edgar', 'Hitchcock', 'Lincoln', 'The Darkest
↪ Hour', 'Judy', 'The Iron Lady', 'On The Basis of Sex')
poli <- c('JFK', 'Braveheart', 'J. Edgar', 'Nixon', 'Lincoln', 'W. A Life Misunderstood',
↪ 'The Darkest Hour', 'The Iron Lady', 'On The Basis of Sex', 'Marie Antoinette')

if(USE_API) {
  d0 <- qual_data |>
    filter(!is.na(`choice-7`), !is.na(workerId), Finished==1) |>
    mutate(
      gender_feedback = as.numeric(grepl("feature a female protagonist", feedbackItem1) |
                  grepl("feature a female protagonist", feedbackItem2) |
                  grepl("feature a female protagonist", feedbackItem3)),
      budget_shown = as.numeric(grepl("had a big budget \\(>\\$40 million\\)",
      ↪ feedbackItem1) |
                    grepl("had a big budget \\(>\\$40 million\\)", feedbackItem2) |
                    grepl("had a big budget \\(>\\$40 million\\)", feedbackItem3)),
      year_shown = as.numeric(grepl("were released after 2010", feedbackItem1) |
                  grepl("were released after 2010", feedbackItem2) |
                  grepl("were released after 2010", feedbackItem3)),
      poli_shown = as.numeric(grepl("feature a political leader", feedbackItem1) |
                  grepl("feature a political leader", feedbackItem2) |
                  grepl("feature a political leader", feedbackItem3)),
      female_pick = case_when(`choice-7` %in% women ~ 1,
                        TRUE ~ 0),
      budget_pick = case_when(`choice-7` %in% budget ~ 1,
                        TRUE ~ 0),
      year_pick = case_when(`choice-7` %in% year ~ 1,
                        TRUE ~ 0),
      poli_pick = case_when(`choice-7` %in% poli ~ 1,
```

```r
                              TRUE ~ 0),
        gender_code = case_when(gender=="Man" ~ 1, TRUE ~ 0),
        race_code = case_when(race=="White / Caucasian" ~ 1, TRUE ~ 0),
        base_gender = rowSums(across(`choice-1`:`choice-6`, ~ . %in% women))) |>
    select(gender_feedback:poli_pick, gender, base_gender, `choice-1`:`choice-7`,
    ↪   race,age, gender_code, race_code) |>
    slice(1:1000) # pre-registered sample size

  # Calculate the number of excluded participants
  num_excluded <- nrow(qual_data) - nrow(d0)

  # Save num_excluded in d0
  d0$num_excluded_total <- num_excluded  # As a column

  # Write the API-pulled data into a CSV file
  write.csv(d0, 'Study1A.csv', row.names = FALSE, quote = TRUE)
}
```

Variable Names

Variable	Description
gender_feedback	Binary indicator of whether a participant was randomly assigned to gender feedback condition.
female_pick	Binary indicator of whether a participant selected a biopic with a female protagonist for their seventh selection.
budget_shown	Binary indicator of whether a participant was randomly assigned to receive budget feedback.
budget_pick	Binary indicator of whether a participant selected a film with a big budget for their seventh selection.
year_shown	Binary indicator of whether a participant was randomly assigned to receive film year feedback.
year_pick	Binary indicator of whether a participant selected a film released after 2010 for their seventh selection.
poli_shown	Binary indicator of whether a participant was randomly assigned to receive political leader feedback
poli_pick	Binary indicator of whether a participant selected a film with a political protagonist for their seventh selection.
base_gender	Count of the number of films with female protagonists selected in the initial six films.
choice-1 to choice-7	The selected films
gender	Self-selected gender.
race	Self-selected race.
age	Self-entered age.
gender_code	Dummy code for gender (male = 1).
race_code	Dummy code for race (white = 1).

Demographics

```
## Excluded Participants: 127


##                                 Percentage gender
## 1 Another gender not listed here:        0.1
## 2                             Man       51.0
## 3                      Non-binary        0.6
## 4                           Woman       48.3


##                                 Percentage Race
## 1 American Indian or Alaskan Native        0.5
## 2           Asian / Pacific Islander        6.4
## 3          Black or African American       9.7
## 4                 Hispanic / Latinx        5.5
## 5                White / Caucasian      77.9


## Mean (age):  43.6

## SD (age):  12.53
```

Primary Analysis

```r
# primary model
r1 <- lm(female_pick ~ gender_feedback, data=d0)

# robust standard errors
robust_summary(r1)
```

```
##
## Call:
## lm(formula = female_pick ~ gender_feedback, data = d0)
##
## Residuals:
##     Min      1Q  Median      3Q     Max
## -0.4064 -0.4064 -0.2008  0.5936  0.7992
##
## Coefficients:
##                 Estimate Std. Error t value Pr(>|t|)
## (Intercept)      0.20080    0.01799  11.163  < 2e-16 ***
## gender_feedback  0.20557    0.02839   7.241  8.9e-13 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.4488 on 998 degrees of freedom
## Multiple R-squared:  0.04993,    Adjusted R-squared:  0.04898
## F-statistic: 52.45 on 1 and 998 DF,  p-value: 8.808e-13
```

```r
robust_confint(r1)
```

```
##                     2.5 %     97.5 %
## (Intercept)     0.1655056 0.2361008
## gender_feedback 0.1498595 0.2612831
```

Robustness

```r
## which feedback was shown with gender, remove constant due to ollinearity
r2 <- lm(female_pick ~ gender_feedback + budget_shown + year_shown + poli_shown - 1,
    data=d0)

# Display the robust_summary with robust standard errors
robust_summary(r2)
```

```
##
## Call:
## lm(formula = female_pick ~ gender_feedback + budget_shown + year_shown +
##     poli_shown - 1, data = d0)
##
## Residuals:
##     Min      1Q  Median      3Q     Max
## -0.4258 -0.3785 -0.2008  0.5742  0.7992
##
## Coefficients:
##                 Estimate Std. Error t value Pr(>|t|)
## gender_feedback  0.26950    0.02828   9.529  < 2e-16 ***
## budget_shown     0.09177    0.03377   2.718  0.00668 **
## year_shown       0.06451    0.04349   1.483  0.13832
## poli_shown       0.04452    0.03183   1.399  0.16214
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.449 on 996 degrees of freedom
## Multiple R-squared:  0.3395, Adjusted R-squared:  0.3369
## F-statistic:   128 on 4 and 996 DF,  p-value: < 2.2e-16
```

```r
robust_confint(r2)
```

```
##                      2.5 %     97.5 %
## gender_feedback  0.21400095 0.3250011
## budget_shown     0.02551315 0.1580331
## year_shown      -0.02083631 0.1498505
## poli_shown      -0.01793086 0.1069768
```

```r
## robust to demographic controls

r3 <- lm(female_pick ~ gender_feedback + gender_code + race_code + age, data=d0)

# Display the robust_summary with robust standard errors
robust_summary(r3)
```

```
##
## Call:
## lm(formula = female_pick ~ gender_feedback + gender_code + race_code +
##     age, data = d0)
```

```
##
## Residuals:
##     Min      1Q  Median      3Q     Max
## -0.4859 -0.3765 -0.1965  0.5720  0.8593
##
## Coefficients:
##                 Estimate Std. Error t value Pr(>|t|)
## (Intercept)     0.124582   0.058790   2.119   0.0343 *
## gender_feedback 0.207858   0.028406   7.317  5.2e-13 ***
## gender_code    -0.014956   0.028537  -0.524   0.6003
## race_code      -0.014009   0.035194  -0.398   0.6907
## age             0.002147   0.001176   1.826   0.0681 .
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.4486 on 995 degrees of freedom
## Multiple R-squared:  0.05361,    Adjusted R-squared:  0.0498
## F-statistic: 14.09 on 4 and 995 DF,  p-value: 3.447e-11
```

```r
robust_confint(r3)
```

```
##                        2.5 %       97.5 %
## (Intercept)      0.0092151226 0.239949331
## gender_feedback  0.1521162281 0.263600069
## gender_code     -0.0709568010 0.041044236
## race_code       -0.0830726707 0.055054152
## age             -0.0001600227 0.004454534
```

```r
## logistic regression
# Fit the logistic regression model
r4 <- glm(female_pick ~ gender_feedback, family = binomial, data=d0)

# Odds ratio
tidy_r4 <- tidy(r4, exponentiate = TRUE, conf.int = T)
print(tidy_r4)
```

```
## # A tibble: 2 x 7
##   term            estimate std.error statistic  p.value conf.low conf.high
##   <chr>              <dbl>     <dbl>     <dbl>    <dbl>    <dbl>     <dbl>
## 1 (Intercept)        0.251     0.112     -12.3 4.97e-35    0.201     0.311
## 2 gender_feedback    2.72      0.144       6.95 3.53e-12    2.06      3.62
```

```r
summary(r4)
```

```
##
## Call:
## glm(formula = female_pick ~ gender_feedback, family = binomial,
##     data = d0)
##
## Coefficients:
##                 Estimate Std. Error z value Pr(>|z|)
```

8

```
## (Intercept)      -1.3813     0.1119 -12.348  < 2e-16 ***
## gender_feedback   1.0023     0.1441   6.955 3.53e-12 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##     Null deviance: 1228.4  on 999  degrees of freedom
## Residual deviance: 1177.7  on 998  degrees of freedom
## AIC: 1181.7
##
## Number of Fisher Scoring iterations: 4
```

Secondary Analysis

```r
## budget feedback
r_budget <- lm(budget_pick ~ budget_shown, data=d0)

# Display the robust_summary with robust standard errors
robust_summary(r_budget)
```

```
##
## Call:
## lm(formula = budget_pick ~ budget_shown, data = d0)
##
## Residuals:
##     Min      1Q  Median      3Q     Max
## -0.3475 -0.3475 -0.3475  0.6525  0.6723
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   0.32768    0.03548   9.236   <2e-16 ***
## budget_shown  0.01983    0.03918   0.506    0.613
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.4755 on 998 degrees of freedom
## Multiple R-squared:  0.0002537,  Adjusted R-squared:  -0.000748
## F-statistic: 0.2533 on 1 and 998 DF,  p-value: 0.6149
```

```r
robust_confint(r_budget)
```

```
##                    2.5 %     97.5 %
## (Intercept)    0.25805892 0.39730831
## budget_shown  -0.05705832 0.09670931
```

```r
## year feedback
r_year <- lm(year_pick ~ year_shown, data=d0)

# Display the robust_summary with robust standard errors
robust_summary(r_year)
```

```
##
## Call:
## lm(formula = year_pick ~ year_shown, data = d0)
##
## Residuals:
##     Min      1Q  Median      3Q     Max
## -0.5797 -0.5768  0.4232  0.4232  0.4232
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)  0.579710   0.060297   9.614   <2e-16 ***
```

```
## year_shown -0.002911    0.062438  -0.047     0.963
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.4945 on 998 degrees of freedom
## Multiple R-squared:  2.23e-06,   Adjusted R-squared:   -0.0009998
## F-statistic: 0.002226 on 1 and 998 DF,  p-value: 0.9624
```

```
robust_confint(r_year)
```

```
##                   2.5 %     97.5 %
## (Intercept)   0.4613867 0.6980335
## year_shown   -0.1254355 0.1196135
```

```
## poli feedback
r_poli <- lm(poli_pick ~ poli_shown, data=d0)
```

```
# Display the robust_summary with robust standard errors
robust_summary(r_poli)
```

```
##
## Call:
## lm(formula = poli_pick ~ poli_shown, data = d0)
##
## Residuals:
##     Min      1Q  Median      3Q     Max
## -0.4258 -0.3750 -0.3750  0.6250  0.6250
##
## Coefficients:
##             Estimate Std. Error t value Pr(>|t|)
## (Intercept)  0.42578    0.03102   13.72   <2e-16 ***
## poli_shown  -0.05078    0.03575   -1.42    0.156
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.4873 on 998 degrees of freedom
## Multiple R-squared:  0.002068,   Adjusted R-squared:  0.001068
## F-statistic: 2.069 on 1 and 998 DF,  p-value: 0.1507
```

```
robust_confint(r_poli)
```

```
##                   2.5 %      97.5 %
## (Intercept)   0.3648995 0.48666296
## poli_shown   -0.1209448 0.01938233
```

```
## interaction of base gender
# primary model
r_interaction <- lm(female_pick ~ gender_feedback*base_gender, data=d0)
```

```r
# Display the summary with robust standard errors
robust_summary(r_interaction)
```

```
##
## Call:
## lm(formula = female_pick ~ gender_feedback * base_gender, data = d0)
##
## Residuals:
##     Min      1Q  Median      3Q     Max
## -0.5000 -0.3209 -0.2009  0.5000  0.8037
##
## Coefficients:
##                             Estimate Std. Error t value Pr(>|t|)
## (Intercept)                 0.203259   0.026338   7.717 2.88e-14 ***
## gender_feedback             0.296789   0.041415   7.166 1.50e-12 ***
## base_gender                -0.002316   0.017983  -0.129   0.8976
## gender_feedback:base_gender -0.087253   0.027237  -3.204   0.0014 **
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.4449 on 996 degrees of freedom
## Multiple R-squared:  0.06829,    Adjusted R-squared:  0.06549
## F-statistic: 24.34 on 3 and 996 DF,  p-value: 3.355e-15
```

Figure 2A Code

```r
##### female

dfemale_plot <- d0 |>
  select(gender_feedback, female_pick) |>
  group_by(gender_feedback) |>
  dplyr::summarise(
    n = n(),
    freq = mean(female_pick),
    sd = sd(female_pick) * 100,
    se = (sd(female_pick) / sqrt(n())) * 100
  ) |>
  mutate(gender_feedback = case_when(gender_feedback==1 ~ "\"Treatment\"",
                        TRUE ~ "\"Control\"")) |>
  rename(Condition = gender_feedback)

##### budget


dbudget_plot <- d0 |>
  select(budget_shown, budget_pick) |>
  group_by(budget_shown) |>
  dplyr::summarise(
    n = n(),
    freq = mean(budget_pick),
```

```r
    sd = sd(budget_pick) * 100,
    se = (sd(budget_pick) / sqrt(n())) * 100
  ) |>
  mutate(budget_shown = case_when(budget_shown==1 ~ "\"Treatment\"",
                                  TRUE ~ "\"Control\"")) |>
  rename(Condition = budget_shown)


##### year

dyear_plot <- d0 |>
  select(year_shown, year_pick) |>
  group_by(year_shown) |>
  dplyr::summarise(
    n = n(),
    freq = mean(year_pick),
    sd = sd(year_pick) * 100,
    se = (sd(year_pick) / sqrt(n())) * 100
  ) |>
  mutate(year_shown = case_when(year_shown==1 ~ "\"Treatment\"",
                                TRUE ~ "\"Control\"")) |>
  rename(Condition = year_shown)


#### political leader


dpoli_plot <- d0 |>
  select(poli_shown, poli_pick) |>
  group_by(poli_shown) |>
  dplyr::summarise(
    n = n(),
    freq = mean(poli_pick),
    sd = sd(poli_pick) * 100,
    se = (sd(poli_pick) / sqrt(n())) * 100
  ) |>
  mutate(poli_shown = case_when(poli_shown==1 ~ "\"Treatment\"",
                                TRUE ~ "\"Control\"")) |>
  rename(Condition = poli_shown)

## Combine plots

# Load the Times New Roman font
loadfonts(device = "pdf")

# Your data-binding code
df_combined <- bind_rows(
  dbudget_plot %>% mutate(Category = "\nAbove a\n$40M Budget"),
  dyear_plot %>% mutate(Category = "\nReleased After\n2010"),
  dpoli_plot %>% mutate(Category = "\nAbout a\nPolitical leader"),
  dfemale_plot %>% mutate(Category = "\nAbout a \nWoman Protagonist")
, .id = "id") %>%
  mutate(Category = factor(Category, levels = c('\nAbove a\n$40M Budget', '\nReleased
  ↪  After\n2010', '\nAbout a\nPolitical leader', '\nAbout a \nWoman Protagonist')))
```

```r
# Create the plot
p_combined_A <- ggplot(df_combined, aes(x = Condition, y = freq * 100, fill = Condition))
↪  +
  geom_bar(stat = "identity", width = 0.85, position = position_dodge(width = 0.7)) +
  geom_text(aes(label = paste0(sprintf("%.1f", freq * 100), "%")),
            position = position_dodge(width = 0.7), vjust = 5, size = 7, color = "white",
            ↪  family = "Times New Roman") +
  geom_errorbar(aes(ymin = freq * 100 - se, ymax = freq * 100 + se), width = .1, position
  ↪  = position_dodge(width = 0.7)) +
  facet_wrap(~factor(Category, c('\nAbove a\n$40M Budget', '\nReleased After\n2010',
  ↪  '\nAbout a\nPolitical leader', '\nAbout a \nWoman Protagonist')), nrow = 1,
  ↪  strip.position = "bottom") +
  geom_segment(data = df_combined %>% filter(Condition == "\"Treatment\""),
              aes(x = 1, xend = 2, y = freq * 100 + se + 7, yend = freq * 100 + se + 7),
              inherit.aes = FALSE) +
  geom_text(data = df_combined %>% filter(Category %in% c('\nAbove a\n$40M Budget',
  ↪  '\nReleased After\n2010', '\nAbout a\nPolitical leader') & Condition ==
  ↪  "\"Treatment\""),
            aes(x = 1.5, y = freq * 100 + se + 9, label = "n.s."),
            inherit.aes = FALSE, vjust = 0, size = 7, family = "Times New Roman") +
  geom_text(data = df_combined %>% filter(Category == '\nAbout a \nWoman Protagonist' &
  ↪  Condition == "\"Treatment\""),
            aes(x = 1.5, y = freq * 100 + se + 9, label = "***"),
            inherit.aes = FALSE, vjust = 0, size = 7, family = "Times New Roman") +
  theme_bw() +
  scale_fill_manual(values = c("#990000", "#011F5B"), labels = c("No feedback provided",
  ↪  "Feedback provided"), "Feedback") +
  scale_y_continuous(labels = function(x) paste0(x, "%"), limits = c(0, 100)) +
  scale_x_discrete(labels = c("Control" = "Not\nShown", "Treatment" = "Shown")) +
  labs(x = "Feedback on % of films that were...", y = "% of Final Films Selected with the
  ↪  Target Attribute",
      title = "The Effect of Getting Feedback on Your Biopic Selections") +
  theme(plot.caption = element_text(face = "italic", family = "Times New Roman"),
        legend.position = c(0.5, 0.85),
        legend.title = element_blank(),
        legend.direction = "horizontal",
        legend.text = element_text(size = 20, family = "Times New Roman"),
        legend.key.size = unit(7, 'mm'),
        legend.background = element_rect(fill = "white"),
        panel.grid.minor = element_blank(),
        panel.grid = element_blank(),
        panel.border = element_rect(fill= NA, color = "white"),
        plot.background = element_rect(fill = "white"),
        panel.background = element_rect(fill = "white"),
        axis.title.x = element_text(face="bold", size = 22, vjust = 17, family = "Times
        ↪  New Roman"),
        plot.title = element_blank(),
        axis.title.y = element_text(size = 20, color = "black", family = "Times New
        ↪  Roman"),
        axis.text.x = element_blank(),
        axis.ticks = element_blank(),
        axis.text.y = element_text(size = 20, color = "black", family = "Times New
        ↪  Roman"),
```

```r
        strip.text = element_text(size = 20, color = "black", family = "Times New
        ↪  Roman"),
        strip.background = element_rect(colour = "white", fill = "white"))

#p_combined_A
# Save the plot as an R object so we can re-load it later
saveRDS(p_combined_A, file = "p_combined_A.rds")
```

System of Equations

```
## 
## Call:
## lm(formula = as.numeric(female_pick) ~ gender_feedback + budget_shown +
##     year_shown + poli_shown - 1, data = d0)
## 
## Residuals:
##     Min      1Q  Median      3Q     Max
## -0.4258 -0.3785 -0.2008  0.5742  0.7992
## 
## Coefficients:
##                 Estimate Std. Error t value Pr(>|t|)
## gender_feedback  0.26950    0.02681  10.054  < 2e-16 ***
## budget_shown     0.09177    0.03104   2.957  0.00318 **
## year_shown       0.06451    0.03947   1.635  0.10247
## poli_shown       0.04452    0.02909   1.531  0.12618
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## 
## Residual standard error: 0.449 on 996 degrees of freedom
## Multiple R-squared:  0.3395, Adjusted R-squared:  0.3369
## F-statistic:   128 on 4 and 996 DF,  p-value: < 2.2e-16


##                           Test Wald.Coefficient      P_Value
## 1    Female Feedback - Budget         65.06085 1.221245e-15
## 2      Female Feedback - Year         12.44103 4.295101e-04
## 3 Female Feedback - Political         57.73585 4.585221e-14
```