



www.veritglobal.com

## Funding Customers

**Deterministic Settlement Controller - "Pay Only When It's Proven Right"**

### The Problem: Money Moves When It Shouldn't

**Every day, platforms lose millions to payout errors:**

- Bad runs go out before anyone catches the math drift
- Reconciliation happens after funds leave your accounts
- Migrations fail because "close enough" isn't good enough
- Audits take months because evidence doesn't exist

**The cost? One major gaming platform:**

- 3.2% settlement variance = \$18M annual leakage
- 847 hours of month-end reconciliation per quarter
- 6-month audit cycles with manual evidence gathering

---

### The Solution: Provable Release Gate

**We add a deterministic gate above your existing rails**

Money moves **ONLY** when:

- ✓ Replay-computed outputs digest equals sealed transcript digest
- ✓ Required attestations meet freshness & quorum thresholds

**Two checks, then pay. No exceptions.**

## What This Means

- **Correctness as Policy:** Disbursements ship only when mathematically proven
  - **Audit by Construction:** Every window has verifiable, signed transcripts
  - **Zero-Drift Migrations:** Promote only on cross-version digest equality
  - **Surgical Risk Management:** Block only affected flows, not entire systems
- 

## Why Strategic Partners Win

### We Don't Replace—We Enhance

**Payment Rails & PSPs:** Differentiate with provable correctness instead of blanket freezes

**Ledgers & PaymentOps:** We decide *if* money moves; you book *what* moved

**Proof Networks:** Your attestations become first-class legs in our acceptance matrix

**Cloud & GSIs:** New services revenue around migrations, audits, and adapters

**ERP Vendors:** Faster closes with digest-linked GL entries—no system rebuild

**Marketplaces:** Bundle the gate from day one to prevent "reconcile later" pain

---

## Joint Value Creation

### Partner-Specific SKUs

**Payment Rails:** "Deterministic Release Gate for [Your Platform]"

- Reason-coded holds vs. blanket account freezes
- Provable payout correctness as a premium service tier

**Proof Networks:** "Attestation SLA Package"

- Freshness guarantees and quorum management
- Revenue share on proof verification volume

**GSI/Cloud:** "Migration Assurance Blueprint"

- Zero-drift cutover methodology
- Professional services for dual-write implementations

**ERP Integration:** "Real-Time Reconciliation Module"

- GL mapping with window\_id → outputs\_digest correlation
  - Transcript-linked journal entries
- 

## 30-Day Proof of Value

### Week 1: Foundation

- Select one cohort/region/stream for pilot
- Wire Tier0/1 data feeds (idempotent events + principal registry)
- Configure acceptance matrix (Finance ACK + Compliance tokens)

### Week 2-3: Shadow Mode

- Dual-run computation alongside incumbent system
- Generate transcripts and outputs digests
- Compare results—prove deterministic execution

### Week 4+: Live Gate

- Activate release authorization for pilot cohort
- Block disbursements on digest mismatch or acceptance failure
- Monitor metrics: replay equality, time-to-release, dispute reduction

**Success Metrics:** ≥99.99% replay equality, 30-60% fewer disputes, minutes to release

---

# Technical Integration (Simple)

## Three-Tier Architecture

**Tier 0:** Event ingestion (integer minor units, idempotent)

**Tier 1:** Principal registry (tokens, tax status—no raw PII required)

**Tier 2:** Attestations (Finance ACK, Compliance CT, optional SPV receipts)

## Lightweight Artifacts

- **Transcripts:** Content-addressed, signed roots
- **Outputs Digest:** Compact hash of all computed results
- **ERP Mapping:** window\_id, digest, batch\_id, transcript URL

## Security & Privacy First

- Privacy-first identifiers, mTLS everywhere
  - Signed attestations with KMS/HSM key rotation
  - Portable evidence—clean customer exit guaranteed
- 

# Commercial Models

## Partnership Tiers

**Referral:** Preferred percentage for founding partners

**Co-Sell:** Joint discovery and pilot execution

**OEM/Reseller:** Bundle the gate into your platform

**Integration:** Adapter development with bounties + revenue share

**Assurance:** Transcript-based audit procedures and methodologies

## Revenue Sharing

- Platform fees align with partner value creation
- Per-event pricing scales with volume

- Optional basis points on governed disbursements
- 

## Market Plays by Vertical

### Gaming & Esports

**Use Case:** Prize pool distributions with tournament-specific cohorts

**Value:** Reason-coded holds replace blanket account freezes

**Joint SKU:** "Tournament Settlement Assurance"

### Creator Platforms

**Use Case:** Revenue sharing across regions and content types

**Value:** Dispute resolution with transcript evidence

**Joint SKU:** "Creator Earnings Verification"

### Marketplaces & Gig Economy

**Use Case:** Seller payouts with city/warehouse cohorts

**Value:** Deterministic cancellations and returns processing

**Joint SKU:** "Marketplace Settlement Controller"

### AI & Usage-Based SaaS

**Use Case:** Model family billing before invoice runs

**Value:** Prove deterministic computation for usage charges

**Joint SKU:** "Usage Billing Verification Gate"

---

## Competitive Differentiation

### Why Verit Wins

**vs. "Reconcile Later":** We prevent loss events before funds leave accounts

**vs. Existing Rails:** We govern release decisions; rails execute and book

**vs. DIY Solutions:** Patent-protected deterministic settlement + transcript gating

**vs. Traditional Audits:** Evidence by construction, not after-the-fact reports

## Our Protected Innovation

- Content-addressed transcripts with replay guarantees
  - Deterministic carry-ledger for sub-cent fairness
  - Acceptance-matrix gating with freshness verification
  - Cross-version digest equality for safe migrations
- 

## Customer Success Stories

### "We cut reconciliation time by 78%"

#### *Large Gaming Platform*

- Before: 847 hours/quarter on manual reconciliation
- After: 186 hours/quarter with automated digest matching
- ROI: 6.2x in Year 1 from error prevention alone

### "Migration completed with zero settlement drift"

#### *Creator Economy Platform*

- Challenge: Re-shard payment system across 47 countries
  - Solution: Dual-write with cross-version digest verification
  - Result: Perfect cutover with mathematical proof of equivalence
- 

## Partner Enablement Kit

### What You Get

- Discovery methodology and talk tracks
- Objection handling for common scenarios
- Demo storyboards and proof-of-concept templates

- Implementation checklists and adapter specifications
- Transcript analysis "proof packs" for customer meetings

### **Program Support**

- Dedicated partner success manager
  - 24/7 technical support during pilots
  - Co-marketing opportunities and case study development
  - Quarterly business reviews and roadmap input
  - Private Slack channel for real-time collaboration
- 

## **Next Steps**

### **Ready to Partner?**

**Step 1:** Register integration or co-sell opportunity

**Step 2:** Book 60-minute partner enablement workshop

**Step 3:** Access sandbox environment and adapter specs

**Step 4:** Co-create 30-day pilot plan with named success metrics

### **Contacts**

**Partnerships:** [partnerships@veritglobal.com](mailto:partnerships@veritglobal.com)

**Technical Integration:** [solutions@veritglobal.com](mailto:solutions@veritglobal.com)

**Security & Compliance:** [security@veritglobal.com](mailto:security@veritglobal.com)

---

## **FAQs for Partner Sales Teams**

### **Q: Will this slow down payouts?**

A: No—predictable latency via single-writer logs. P95 typically improves because fewer manual interventions are needed.

**Q: Do you replace our rails or ERPs?**

A: Never. Verit governs release decisions; your systems execute and book transactions.

**Q: What happens if a check fails?**

A: Only affected transactions are held with specific reason codes. Clean transactions proceed normally.

**Q: How complex is the pilot setup?**

A: Minimal—Tier0/1 data feeds plus attestations. We start in shadow mode with no risk to existing flows.

**Q: What's the customer exit strategy?**

A: All transcripts are content-addressed and portable. Customers can replay results anywhere using our published specifications.

---

*Ready to unlock deterministic settlement for your customers?*

**Let's build the future of provable payouts together.**