Jose Barreto

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Highlights

- Programming: HTML, CSS, JavaScript, Node, Express, MongoDB among other tools.
- Proficient in balancing priorities, meeting deadlines, setting and hitting goals, and cultivating a positive work environment
- Persuasive and always eager to learn new things, naturally driven by high performance
- Strong work ethic, leadership and coachability
- Very reliable, great time management.
- Fluent in English and Spanish

Experience

June 2020 - Present **Airbnb** | Orlando | <u>Property Manager</u> | Self employed

• Managed monthly bookings, and scheduled maintenance and cleaning of the property in a timely manner for customer satisfaction.

Oct 2016 - May 2020 Machulin Marketing Credico | Tampa | Marketing Director

- Lead an outsource direct marketing and advertising firm working with telecommunication companies: Sprint (Assurance Wireless), AT&T, and Frontier Communication to generate brand awareness and weekly new customers through marketing events and D2D residential campaigns.
- Ran daily meetings to motivate and educate the team in things related to the campaign, goals, leadership, and marketing systems that had a significant impact on daily sales.

Jan 2016 - Sep 2016 BM Advertising & Promotions | Miami | Assistant Manager

- Directed a marketing firm that represented telecommunication companies like Sprint (Assurance Wireless), and Comcast to generate daily new customer acquisition through marketing events and promotion techniques
- Overseed mine and my team's time efficiently and effectively, preparing daily 45 minute morning meetings, delivering presentations on product knowledge, and training them on our marketing and sales systems

- Directed all accounting responsibilities like managing payroll, account payables, account receivables, taxes, bank reconciliation, journal entries, preparing invoices and vendor bills using Quickbooks.
- Managed responsibly a 500,000\$ line of credit for the company
- Used Microsoft Office Excel to present information and reports with pivot tables that significantly impacted the way the information was being analyzed
- Developed a strong orientation to detail by reading and writing important documents where small details really mattered

Education

Jan 2013 - May 2015 **Florida International University** | Miami | Bachelor in International Business

Jan 2011 - Dec 2012 **Miami Dade College** | Miami | Associate in Business Administration