

DATE: 12/12/00  
REPORT TIME: 15:02:24  
PAGE: 10,874

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 01/01/00 - 01/29/00

PROGRAM: ACT2397  
REPORT: ACT2399-A

EMPLOYEE: 017940 DYER, BOBBIE  
TITLE: BRANCH SALES MANAGER  
SSN: XXX-XX-3156 AU: 031973 BIRTH DATE: 11/04/84  
JR PRES CLERK: N  
SCORER, CHERYL A  
TOTAL ACTIVE JR: 01

COMMISSIONS:  
BOB UNDERLAGE: \$ 147.81-  
COMM ON UNDERLAGE: \$ 3,352.14  
COMM ON OVERLAGE: \$ 9,180.49  
COMM ON ORIG FEE: \$ 1,814.56-  
MISC. ADJUSTMENTS: \$ 8,746.26  
DIPACT COMMISSIONS: \$ .00  
HRA .00 APPLY  
OUTBOUND SPLITS: \$ .00  
INBOUND SPLITS: \$ .00  
ADJUSTED COMMISSION: \$ 8,746.26  
NET TEAM SPLITS: \$ .00  
GUARANTEED DEANS: \$ .00  
REGULAR DEANS: \$ .00  
PREV CARRYOVER: \$ .00  
NET DUE/OVERDRAFT: \$ 8,746.26 PAID

VOLUMES: \$ 4,800.915  
PIPELINE: \$ 659.394  
SPECIALTY: \$ 6  
PURCHASE: \$ 669.394  
DEPT: \$ 965.632  
TOTAL VOLUME: \$ 1,635.076  
2ND LIEB: \$ 0  
RENOVATION: \$ 0  
NGR APPROVAL ID: 865  
B/C DEPT APPROVAL ID: 282

TIER: \$ 1,635.075  
PURCH TIER: \$ 1,635.075

STD ORIG FEE	BASE	INCENTIVES	DISC	SUBSIDY	EXTS	RTG/	AMT PD	MISC	BROKER	REVENUE	ADJ	SRY/S	COMM ON
112,898	1,119.40	1,708.47	.00	419.77-	.00	419.77-	.00	1,119.40	.00	1,708.70	80	544.35	540.33
1,119.40	50.0	GP 34	LOAN # 0111091021 SC: M AU: 016973 REF: N BROKER: M FPM: B SEC FTR: W FLT DSH: M EZ CUST: M										
LAST NAME: ROBERTS													
PROG ID: F1230													
PROG DATE: 10/21/00													
WORK LMT: M PROP LMT: N DISC O/U: 101.500													
ADD LOAN RC: TO APPL ID:													
118,217	1,872.54-	4,234.88	.00	1,170.33-	.00	1,170.33-	.00	1,170.33-	.00	219.42-	0	1,104.79	1,104.79
1,872.54	42.8	HW 24	14	LOAN # 0111422461 SC: M AU: 014573 REF: Y BROKER: M FPM: G SEC FTR: M FLT DSH: M EZ CUST: M									
LAST NAME: ROEBERGER													
PROG ID: F1230													
PROG DATE: 10/21/00													
WORK LMT: M PROP LMT: N DISC O/U: 102.249													
ADD LOAN RC: TO APPL ID:													

EXHIBIT  
WF000375  
15 JAN 4 1991  
dm



PROGRAM: ACT2395P  
REPORT: ACT2395-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 01/01/10 - 01/29/10

DATE: 02/12/10  
REPORT TIME: 14:02:24  
PAGE: 10,476

EMPLOYEE#: 0179540 DYER,ROBBIE

TITLE: BRANCH SALES MANAGER SSN: EXX-XX-3496 AU: 034973 HIRE DATE: 11/04/94  
SCOGNA,CHERYL A JR PRES CLUB: N

LOAN AMOUNT	ORIG FEE VARIANCE	DISC OVR/UND	SUBSIDY	RTF/ EXTS	AMT PD THRU WPMN	MISC REVENUE	BROKER FEE	REVENUE THRESHLD	ADJ OVR/UND	SR4/S OVR/UND	COMM ON OVR/UND
STD ORIG FEE	BASE FEE	INCENTIVES		ADJ SR4	ADJ \$ ORIG	SPLIT AMT					COMM ON ORIG FEE
289,201	2,892.01-	723.00	.00	.00	121.81-	.00	.00	.00	2,290.84-	0 %	.00
2,692.01	45.0	0		45.0	1,301.40	.00					1,301.40
LAST NAME: OSBORNE LOAN #: 0117453446 SC: M AD: 034973 REFI: Y BROKER: M FAM: C SEC FIN: M FLT DWN: M EZ CUST: M											
PROD ID: FIX30 ESCROW: Y EMPL: LOAN TYPE: DI PROG CODE: PD2FD RUSHP											
REG DATE: 12/11/09 FUNDED DATE: 01/29/10 CANCEL DATE: LOCK DATE: 12/03/09 WIC: .00 SRP: 5,309.73											
BORR LMT: N PROP LMT: M DISC O/U: 100.249 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000											
ADD LOAN RC: CE ED APPL ID: MISC REVENUE RC: THRESHOLD: GROUP:											
118,750	1,187.50-	1,187.50	.00	.00	1,187.50	.00	.00	.00	1,187.50	50 % CF	593.75
1,187.50	45.0	CF P 24		69.0	319.37	.00					819.37
LAST NAME: CORANOVIC LOAN #: 0117754373 SC: M AD: 034973 REFI: Y BROKER: M FAM: C SEC FIN: M FLT DWN: M EZ CUST: M											
PROD ID: FIX30 ESCROW: Y EMPL: M LOAN TYPE: HT PROG CODE: PD2FD HARPMI											
REG DATE: 12/30/09 FUNDED DATE: 01/29/10 CANCEL DATE: LOCK DATE: 12/30/09 WIC: .00 SRP: 2,180.25											
BORR LMT: N PROP LMT: M DISC O/U: 101.000 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000											
ADD LOAN RC: ED APPL ID: MISC REVENUE RC: LL THRESHOLD: 190.250 GROUP: CL											
TOTALS:											
1,635,076	16,307.54	16,307.54	.00	1,418.27-	1,533.46-	2,754.39	.00	.00	2,808.14		3,204.33
					9,380.45	.00					9,380.45

MISCELLANEOUS ADJUSTMENTS:

ADJ #	LOAN #	BORROWER	RC DESCRIPTION	AMOUNT
02302			ON NOVEMBER THRESHOLD RECALC	131.67-
04160	0112412837	ARENTESEN	AU TRUST LOSS ON CANCELLED LOAN #01124	29.50-
05242	0114454663	MONTES	AU TRUST LOSS ON CANCELLED LOAN #01144	14.00-
10154	0115755233	BELL	AU TRUST LOSS ON CANCELLED LOAN #01157	14.00-
15402	0116796079	O'KANE	AU TRUST LOSS ON CANCELLED LOAN #01167	14.00-
15426	0116952029	AIKEN-O'BRIEN	AU TRUST LOSS ON CANCELLED LOAN #01169	14.00-
16856			CS COMMSPLIT-SCOGNA,CHERYL A	3,621.39-

TOTAL MISC ADJ: 3,898.56-

INBOUND SPLITS:

TYPE	EMPLIC	EMPL NAME	BORROWER NAME	LOAN#	LOAN AMT	RATE	TYPE	SPLIT AMT
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\*\*\*\* NO INBOUND SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD \*\*\*\*  
INTERNAL USE ONLY

WFF000377

PROGRAM: ACT2199  
 REPORT: ACT2199-A  
 EMPLOYER: 317940 DYER, EBERIE  
 ASSOCIATE COMMISSION SPLITS:  
 EMPLOYE NAME  
 TITLE: BRANCH SALES MANAGER  
 SEA: SCORNA, CHERIE A JR PRES CLUB: N  
 DATE: 02/12/10  
 REPORT TIME: 14:02:24  
 PAGE: 10,677  
 FOR PERIOD 01/01/10 - 01/29/10  
 HELLS FARGO BANK, N.A.  
 COMMISSION REPORT

DATE	TIPS	TICK	AMOUNT
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.... NO ASSOCIATE COMMISSION SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD ....  
 INTERNAL USE ONLY

DATE: 03/12/10  
REPORT TIME: 14:02:13  
PAGE: 10,476

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 01/10/10 - 02/26/10

PROGRAM: ACT1393P  
REPORT: ACT1393P

EMPLOYEE#: 0179940 DYSR, WGBIE  
TITLE: BRANCH SALES MANAGER SSN: XIX-XX-3496 NO: 034973 HIRE DATE: 11/04/94  
SRA: ECORNA, CHERYL A JR PRESS CLERK: M  
TOTAL ACTIVE JR: 01

COMMISSION: \$  
BOB UNDERAGS: \$  
COMM ON UNDERAGS: \$ 2,452.51  
COMM ON OVERAGE: \$ 15,482.65  
COMM ON ORIG FEE: \$ 1,284.78  
MISC. ADJUSTMENTS: \$ 15,650.89  
DIRECT COMMISSIONS: \$ 15,650.89  
NMA .30  
OUTBOUND SPLITS: \$  
INBOUND SPLITS: \$  
ADJUSTED COMMISSION: \$ 15,650.89  
NET TERM SPLITS: \$  
GUARANTEED DRAWS: \$  
REGULAR DRAWS: \$  
PREV CARRYOVER: \$  
NET USE/CONSUMPTION: \$ 15,650.89 PAID

LOAN ORIG FEE DISC SUBSIDY  
AMOUNT VARIANCE OVR/UND  
STD ORIG BASE INCENTIVES  
FEE ER  
127,500 1,215.00 1,518.75  
LAST NAME: GREGORY  
PROG ID: F1130 ASCROW, Y EIRLA, N LOAN TIPS: M  
REC DATE: 01/19/10 FUNDING DATE: 02/18/10 CANCEL DATE: 01/26/10  
ACR LMT: N PROP LMT: M DISC OVR: 101.250 SUBSIDY BPS: 0.000 KIT/EXT: .000  
ADD LOAN RCI: ED APPL ID: MISC REVENUE RCI: LL THRESHOLD: 100.750 GROUP: CL  
417,300 4,170.00 4,170.00  
LAST NAME: STEINER  
PROG ID: F1130 ASCROW, Y EIRLA, N LOAN TIPS: M  
REC DATE: 02/07/10 FUNDING DATE: 02/08/10 CANCEL DATE: 01/08/10  
ACR LMT: M PROP LMT: N DISC OVR: 101.000 SUBSIDY BPS: 0.000 KIT/EXT: .000  
ADD LOAN RCI: ED APPL ID: MISC REVENUE RCI: CL THRESHOLD: 100.750 GROUP: TP  
INTERVAL USE ONLY



PROGRAM: ACT2399P  
 REPORT: ACT2393-A  
 TITLE: BRANCH SALES MANAGER  
 SSN: 100-01-1456 AD: 034973 HIRE DATE: 11/04/94  
 JR PRES CLUB, N

DATE: 03/12/10  
 REPORT TIME: 14:02:11  
 PAGE: 10,478

EMPLOYEE: 0179943 DYER, BOBBIE  
 TITLE: BRANCH SALES MANAGER  
 SSN: 100-01-1456 AD: 034973 HIRE DATE: 11/04/94  
 JR PRES CLUB, N

STANDARD	ORIG	PRC	DISC	SUBSIDY	RTF/EXT	AMT	ED	MISC	REVENUE	THRESHOLD	ADJ	SPR/S	COMP ON
AMOUNT	VARIANCE	OVER/UND											
69,203	992.03	892.03	0	0	0	0	0	0	0	0	0	0	0
692.03	45.0	45.0	0	0	0	0	0	0	0	0	0	0	0
LAST NAME: CALLAGHER													
PROG ID: 01230	ESCROW: Y ENPL: N	LOAN TYPE: DI	PROG CODE: 01230	RUSH									
REG DATE: 01/27/10	FUNDED DATE: 02/26/10	CANCEL DATE:											
BORR LMT: N	PROP LMT: N	DISC O/U: 101.000	SUBSIDY BPS: 0.000	RTF/EXT: 0.000									
ADD LOAN RC: 0	EC APPL ID:												
160,544	1,805.58	0.00	0	0	0	0	0	0	0	0	0	0	0
1,805.58	45.0	45.0	0	0	0	0	0	0	0	0	0	0	0
LAST NAME: FRICKE													
PROG ID: 01230	ESCROW: Y ENPL: N	LOAN TYPE: DI	PROG CODE: 01230	RUSH									
REG DATE: 01/15/10	FUNDED DATE: 02/26/10	CANCEL DATE:											
BORR LMT: N	PROP LMT: N	DISC O/U: 0.000	SUBSIDY BPS: 0.000	RTF/EXT: 0.000									
ADD LOAN RC: 0	EC APPL ID:												
343,000	0.00	0.00	0	0	0	0	0	0	0	0	0	0	0
3,510.00	45.0	45.0	0	0	0	0	0	0	0	0	0	0	0
LAST NAME: STALWAGER													
PROG ID: 01230	ESCROW: Y ENPL: N	LOAN TYPE: DI	PROG CODE: 01230	RUSH									
REG DATE: 01/08/10	FUNDED DATE: 02/09/10	CANCEL DATE:											
BORR LMT: N	PROP LMT: N	DISC O/U: 0.000	SUBSIDY BPS: 0.000	RTF/EXT: 0.000									
ADD LOAN RC: 0	EC APPL ID:												
530,000	0.00	0.00	0	0	0	0	0	0	0	0	0	0	0
5,000.00	45.0	45.0	0	0	0	0	0	0	0	0	0	0	0
LAST NAME: MOORE													
PROG ID: 01230	ESCROW: Y ENPL: N	LOAN TYPE: DI	PROG CODE: 01230	RUSH									
REG DATE: 01/27/10	FUNDED DATE: 02/26/10	CANCEL DATE:											
BORR LMT: N	PROP LMT: N	DISC O/U: 0.000	SUBSIDY BPS: 0.000	RTF/EXT: 0.000									
ADD LOAN RC: 0	EC APPL ID:												

PROGRAM: ACT2139P										DATE: 03/12/10		
REPORT: ACT2139-A										REPORT TIME: 14:52:13		
EMPLOYEE: 017940 DYER, DOBBIE										PAGE: 19 of 99		
WELLS FARGO BANK, N.A.												
COMMISSION REPORT												
FOR PERIOD 01/30/10 - 02/26/10												
TITLE: BRANCH SALES MANAGER SEN, XXX-XX-3494 AU: 034973 HIRE DATE: 11/04/94												
SRA:												
SCODIA, CHERYL A JR PRES CLUB: N												
LOAN	ORIG FEE	DISC	SUBSIDY	INT/	INT	PD	MISC	BROKER	REVENUE	ADJ	SR	COM ON
AMOUNT	VARIANCE	O/R/UND		THRU	THRU	WFRM	REVENUE	FEES	THRESHOLD	O/R/UND		O/R/UND
STD ORIG	BASE	INCENTIVES		ADJ	ADJ							
FEE	SR			ORIG	ORIG		SPLIT					
							AMT					
TOTALS:												
2,663,259.18	18,082.59	-13,779.76	.00	.00	497.70		1,972.70	.00	.00	2,660.89		2,452.51
26,612.59					14,482.66		.00					14,482.66
MISCELLANEOUS ADJUSTMENTS:												
ADJ #	LOAN #	BORROWER	AC	DESCRIPTION	LOAN#	LOAN AMT	RATE	TYPE	SPLIT	AMT		
11123	0117483394	BONEHOT	AU	TRUST LOSS ON CANCELED LOAN #01174								14.00-
14073			CS	CONSULT-SCODIA, CHERYL A								1,270.38-
TOTAL MISC ADJ: 1,288.28-												
INBOUND SPLITS:												
TIME	EMPLD	EMPL NAME	EMPLOR NAME	RATE	TYPE	AMOUNT						
**** NO INBOUND SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD ****												
ASSOCIATE COMMISSION SPLITS:												
EMPLD	NAME	RATE	TYPE	AMOUNT								
**** NO ASSOCIATE COMMISSION SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD ****												
INTERNAL USE ONLY												



PROGRAM: ACT7399  
REPORT: ACT7399-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 02/21/10 - 03/31/10

DATE: 08/16/10  
REPORT TIME: 16:02:16  
PAGE: 12,516

EMPLOYEE: 017940 DYER, ROBERT

TITLE: BRANCH SALES MANAGER  
SEN: XXX-XX-3496 AU: 034973 WIRE DATE: 11/04/94  
JR PRES CLOS: F  
SCORNA, CHERIL A  
TOTAL ACTIVE JR: 01

COMMISSION:  
BOB UNDERAGE: \$ .00  
COM ON UNDERAGE: \$ 1,015.21  
COM ON OVERAGE: \$ 8,604.81  
COM ON ORIG FEE: \$ 3,591.71  
MISC. ADJUSTMENTS: \$ 6,028.29  
DIRECT COMMISSIONS: \$ .00  
HMA .00 APPLX  
OUTBOUND SPLITS: \$ .00  
INBOUND SPLITS: \$ .00  
ADJUSTED COMMISSION: \$ 6,028.29  
NET TEAM SPLITS: \$ .00  
GUARANTEED DRAMS: \$ .00  
REGULAR DRAMS: \$ .00  
PREV CARRYOVER: \$ .00  
NET DUE/OVERDUE: \$ 6,028.29 \$ PAID

LOAN ORIG FEE DISC SUBSIDY RTF/ AMT PD MISC BROKER REVENUE ADV RTA/S COM ON  
AMOUNT VARIANCE OTR/UND EXT'S TERM WITH REVENUE FEES THRESHOLD OVR/UND OVR/UND  
STD ORIG BASE INCENTIVES ADV \$ ADV \$ SPRTT AMT ORG ORG ORG ORG ORG ORG  
FEE SR  
147,537 1,459.30- 2,028.63 .00 67.0 971.50 .00 .00 \$78.63 50 \$ 209.22  
LAST NAME: WESSERA  
PROG ID: 11310 ELECROM: Y EMPL: M LOAN TYPE: GV  
RES DATE: 07/29/99 FUNDING DATE: 03/19/10 CANCEL DATE: LOCK DATE: 03/09/10 MIC: .00 SRP: 4,249.06  
BOKR LMT: M PROP LMT: M DISC O/U: 101.374 SUBSIDY BPS: 0.300 RTF/EXT: RTF/EXT: .000  
ADD LOAN RC: EC APPL ID: HIGC REVENUE RC: THRESHOLD: 100.625 GROUP: GF  
156,823 1,419.53- 2,293.80 .00 72.0 1,180.46 .00 .00 654.27 50 \$ 377.14  
LAST NAME: DECK  
PROG ID: 11310 ELECROM: Y EMPL: M LOAN TYPE: GV  
RES DATE: 02/10/10 FUNDING DATE: 03/19/10 CANCEL DATE: LOCK DATE: 03/10/10 MIC: .00 SRP: 4,804.47  
BOKR LMT: M PROP LMT: M DISC O/U: 101.374 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000  
ADD LOAN RC: EC APPL ID: HIGC REVENUE RC: THRESHOLD: 100.625 GROUP: GF  
INTERNAL USE ONLY

WF000383

PROGRAM: ACT239P  
 REPORT: ACT239-A  
 DATE: 04/16/10  
 REPORT TIME: 14:02:16  
 PAGE: 12,517

UELLS PRAGO BANK, N.A.  
 COMMISSION REPORT  
 FOR PERIOD 02/27/10 - 03/31/10

EMPLOYEE: 017940 DYER,BOBBIE  
 TITLE: BRANCH SALES MANAGER  
 SSN: XXX-XX-3456  
 MTD DATE: 12/04/94  
 SCORE: CUMUL A JE PLES CLER: N

STO ORIG	PER	LOAN	CRIG	FEE	DISC	SUBSIDY	RTF/	INT	FD	MISC	REVENUE	PROKER	THRESHOLD	ADJ	SRV/S	COMA OR
AMOUNT	VARIANCE	QTR/UND	BASE	INCENTIVES	SR	SR	RTF	THRU	QTRN	REVENUE	FILES	THRESHOLD	ADJ	SRV/S	COMA OR	
159,000	1,590.00	-1,981.50	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	198.75
1,590.00	45.0	CP 9	53.0	53.0	53.0	53.0	53.0	53.0	53.0	53.0	53.0	53.0	53.0	53.0	53.0	53.0
LAST NAME: ENGLER	LOAN #	0119421813	SC: N	AD: 014973	REF: Y	BROKER: N	FIN: C	SEC	FIN: N	FLT	DM: N	EX	CUST: N	W	841.70	
PROD ID: F1130	ESCRON: Y	ENPL: N	LOAN	TYPE: MT	PROG	CODE: F1130	LOCK	DATE: 02/05/10	MIC: .00	SRP: 2,327.76						
REG DATE: 02/05/10	FUNDED DATE: 01/30/10	CANCEL DATE: 02/05/10	RTF/EXT: .000	THRESHOLD: 100.750	GROUP: CP											
BORR LMT: N	PROP LMT: N	DISC O/U: 101.250	SUBSIDY BPS: 0.000	RTF/EXT: .000	THRESHOLD: 100.750	GROUP: CP										
ADD LOAN RC: 50	APPL ID:															
231,850	2,318.50	-2,318.50	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
2,318.50	50.0	GP 14	44.0	44.0	44.0	44.0	44.0	44.0	44.0	44.0	44.0	44.0	44.0	44.0	44.0	44.0
LAST NAME: APPLE JR	LOAN #	0119489988	SC: N	AD: 014973	REF: Y	BROKER: N	FIN: C	SEC	FIN: N	FLT	DM: N	EX	CUST: N	W	3,483.84	
PROD ID: F1130	ESCRON: Y	ENPL: N	LOAN	TYPE: GV	PROG	CODE: F1130	LOCK	DATE: 02/22/10	MIC: .00	SRP: 5,369.64						
REG DATE: 02/22/10	FUNDED DATE: 01/25/10	CANCEL DATE: 02/22/10	RTF/EXT: .000	THRESHOLD: 100.875	GROUP: CP											
BORR LMT: N	PROP LMT: N	DISC O/U: 101.600	SUBSIDY BPS: 0.000	RTF/EXT: .000	THRESHOLD: 100.875	GROUP: CP										
ADD LOAN RC: 50	APPL ID:															
160,300	1,600.30	-2,000.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
1,600.00	45.0	WM 9 12	57.0	57.0	57.0	57.0	57.0	57.0	57.0	57.0	57.0	57.0	57.0	57.0	57.0	57.0
LAST NAME: LANDRUM	LOAN #	0120027608	SC: N	AD: 014973	REF: Y	BROKER: N	FIN: C	SEC	FIN: N	FLT	DM: N	EX	CUST: N	W	208.00	
PROD ID: F1130	ESCRON: Y	ENPL: N	LOAN	TYPE: MT	PROG	CODE: F1130	LOCK	DATE: 02/12/10	MIC: .00	SRP: 2,337.60						
REG DATE: 02/12/10	FUNDED DATE: 01/23/10	CANCEL DATE: 02/12/10	RTF/EXT: .000	THRESHOLD: 100.625	GROUP: CP											
BORR LMT: N	PROP LMT: N	DISC O/U: 101.450	SUBSIDY BPS: 0.000	RTF/EXT: .000	THRESHOLD: 100.625	GROUP: CP										
ADD LOAN RC: 50	APPL ID:															
370,600	3,012.66	-2,779.50	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
3,706.00	45.0	WM GP 22	67.0	67.0	67.0	67.0	67.0	67.0	67.0	67.0	67.0	67.0	67.0	67.0	67.0	67.0
LAST NAME: BELL	LOAN #	0120238711	SC: N	AD: 014973	REF: Y	BROKER: N	FIN: C	SEC	FIN: N	FLT	DM: N	EX	CUST: N	W	2,483.02	
PROD ID: F1130	ESCRON: Y	ENPL: N	LOAN	TYPE: GV	PROG	CODE: F1130	LOCK	DATE: 02/25/10	MIC: .00	SRP: .00						
REG DATE: 02/25/10	FUNDED DATE: 01/31/10	CANCEL DATE: 02/25/10	RTF/EXT: .000	THRESHOLD: 100.750	GROUP: CP											
BORR LMT: N	PROP LMT: N	DISC O/U: 100.750	SUBSIDY BPS: 0.000	RTF/EXT: .000	THRESHOLD: 100.750	GROUP: CP										
ADD LOAN RC: 50	APPL ID:															

INTERNAL USE ONLY

WF000384

PROGRAM: ACT2399P  
REPORT: ACT2399-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 02/27/10 - 03/31/10

DATE: 04/16/10  
REPORT TIME: 14:02:16  
PAGE: 13,518

EMPLOYEE#: 0179940 DYER,BOBBIE

TITLE: BRANCH SALES MANAGER SSN: XIX-XX-3496 AD: 034973 HIRE DATE: 11/04/94  
SCOGMA,CHERYL A JR PRES CLUB: N

LOAN AMOUNT	ORIG FEE VARIANCE	DISC OVR/UND	SUBSIDY	RTT/ EXTS	AMT PD THRU MPFM	MISC REVENUE	BROKER FEES	REVENUE THRESHLD	ADJ OVR/UND	SRG/\$ OVR/UND	COMP ON OVR/UND
STD ORIG FER	BASE ER	INCENTIVES		ADJ SRG	ADJ \$ ORIG	SPLIT AMT					COMP ON ORIG FER
162,509	1,625.09-	406.27	.00	.00	25.60-	.00	.00	.00	1,244.42-	0	.00
1,625.09	45.0	0		45.0	731.29	.00	.00	.00			731.29
LAST NAME: AREWTSN LOAN #:0121573372 SC: N AD: 034973 REFI: Y BROKER: N FAW: C SBC FLY: N FLT DMH: N EZ CUST: N											
PROD ID: FTXJO ESCROW: Y ENPL: LOAN TYPE: CI PROG CODE: FC2FD RUSHP											
REG DATE: 03/11/10 FUNDED DATE: 03/31/10 CANCEL DATE: LOCK DATE: 03/01/10 WTC: .00 SRP: 2,983.66											
BORN LMI: N PROF LMI: N DISC O/U: 100.249 SUBSIDY BPS: 0.000 RTT/EXT: RTT/EXT: .000											
ADD LOAN AC: BO APPL ID: MISC REVENUE RC: THRESHOLD: GROUP:											

TOTALS:  
1,398,319 13,235.78-13,814.20 .00 .00 25.60- 25.60- .00 .00 952.82 1,015.21  
13,529.12 8,604.81 .00

MISCELLANEOUS ADJUSTMENTS:

ADJ #	LOAN #	BORROWER	RC DESCRIPTION	AMOUNT
10265			CS COMMSPLIT-SCOGMA,CHERYL A	3,591.73-
TOTAL MISC ADJ:				3,591.73-

INBOUND SPLITS:

TYPE	EMPLD	EMPL NAME	BORROWER NAME	LOAN#	LOAN AMT	RATE	TYPE	SPLIT AMT
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\*\*\*\* NO INBOUND SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD \*\*\*\*

ASSOCIATE COMMISSION SPLITS:

EMPLD	NAME	RATE	TYPE	TIER	AMOUNT
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\*\*\*\* NO ASSOCIATE COMMISSION SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD \*\*\*\*  
INTERNAL USE ONLY

WFF000385

PROGRAM: ACT3199P  
REPORT: ACT3199-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 04/01/10 - 04/10/10

DATE: 05/14/10  
REPORT TIME: 16:02:03  
PAGE: 12.696

EMPLOYEE: 0179940 DITEZ, BOBBIE  
TITLE: BRANCH SALES MANAGER  
SSN: XXI-XX-3456  
AU: 0034971  
HIRE DATE: 11/04/94  
PRES CLUB: N  
TOTAL ACTIVE JR: 01

SCOGNA, CHERYL A

SEA:

COMMISSION:

BOB UNDERAGE: \$ .00  
CASH ON HAND: \$ 3,611.34  
CASH ON ORDER: \$ 11,374.38  
CASH ON DEFER: \$ 4,724.82  
MISC. ADVANCE: \$ 10,662.10  
HMA DIRECT COMMISSIONS: \$ 797,513  
CASH ON DEFER: \$ .00  
CASH ON ORDER: \$ .00  
CASH ON DEFER: \$ 540.00  
CASH ON ORDER: \$ 10,605.10  
MST TEAM SPLITS: \$ .00  
GUARANTEED DRAWS: \$ .00  
REGULAR DRAWS: \$ .00  
PREV CASHOVER: \$ .00  
NET PUB/OVERDRAWN: \$ 10,605.10 \$ PAID .00

MCB APPROVAL ID: 865  
B/C APPROVAL ID: 282

STD ORIG	BASE	INCENTIVES	ADJ	ADJ \$	ORIG	AMT	RTF/	TRF/	MISC	REVENUE	FILES	THRESHOLD	ADJ	SSN/S	COGN ON	
238,500	2,385.00	2,981.25	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	596.25	10	208.13
2,385.00	60.0	0	.00	1,621.80	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	1,621.80

LAST NAME: SMITH  
PROD ID: F13C ESCROW: Y ENPL: M LOAN TYPE: PT  
REG DATE: 01/04/10 FUNDED DATE: 04/05/10 CANCEL DATE:  
BORN LMI: N PROP LMI: M DISC O/G: 101.450 S/RESIDY BPS: 0.000 RTF/EXT: .000  
ADJ LOAN RC: NO APPL ID: MISC REVENUE RC: THRESHOLD: 100.750 GROUP: CP

417,000 4,170.00- 5,733.75  
4,170.00 60.0  
LAST NAME: MCKARENICK  
PROD ID: F13C ESCROW: Y ENPL: M LOAN TYPE: PT  
REG DATE: 01/02/10 FUNDED DATE: 04/21/10 CANCEL DATE:  
BORN LMI: N PROP LMI: M DISC O/G: 101.375 S/RESIDY BPS: 0.000 RTF/EXT: .000  
ADJ LOAN RC: NO APPL ID: MISC REVENUE RC: THRESHOLD: 100.750 GROUP: HF

INTERNAL USE ONLY



PROGRAM: ACT2199P  
REPORT: ACT2199-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 04/01/10 - 04/30/10

DATE: 05/14/10  
REPORT TIME: 14:02:03  
PAGE: 12,698

EMPLOYEE: 0179940 DYER,BOBBIE

TITLE: BRANCH SALES MANAGER SSN: XXX-XX-3496 AU: 0034973 HIRE DATE: 11/04/94  
SPA: SCOGNA,CHERYL A PREN CLUB: N

LOAN AMOUNT	ORIG FEE VARIANCE	DISC OVR/UND	SUBSIDY	RTF/ EXTS	AMT PD THRU MPRI	MISC REVENUE	BROKER FEES	REVENUE THRESHOLD	ADJ OVR/UND	SRT/S OVR/UND	COMM ON OVR/UND
STD ORIG FEE	BASE SR	INCENTIVES		ADJ SR	ADJ \$ ORIG	SPLIT AMT					COMM ON ORIG FEE
200,000	2,000.00-	2,750.00	.00	.00	.00	.00	.00	.00	750.00	50 %	375.00
2,000.00	60.0	P 6		68.0	1,360.00	.00	.00	.00			1,360.00
LAST NAME: ADAIR-DEVANNEY LOAN #:0122009596 SC: M AU: 0034973 REFI: N BROKER: N FAM: C SEC FIN: N FLT DWN: N EZ CUST: N											
PROD ID: FIX30 ESCROW: Y EMPL: N LOAN TYPE: NT PROG CODE:											
REQ DATE: 03/23/10 FUNDED DATE: 04/19/10 CANCEL DATE: LOCK DATE: 03/23/10 PRICING: M											
BORR LMI: N PROP LMI: N DISC O/U: 101.375 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000											
ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: 100.750 GROUP: CF											
280,000	2,111.10-	3,500.00	.00	.00	.00	.00	.00	.00	1,384.80	50 %	594.40
2,600.00	60.0	P 16		76.0	2,128.00	.00	.00	.00			2,128.00
LAST NAME: TARR LOAN #:0122099344 SC: M AU: 0034973 REFI: N BROKER: N FAM: C SEC FIN: N FLT DWN: N EZ CUST: N											
PROD ID: FIX30 ESCROW: Y EMPL: N LOAN TYPE: NT PROG CODE:											
REQ DATE: 03/25/10 FUNDED DATE: 04/30/10 CANCEL DATE: LOCK DATE: 03/25/10 PRICING: M											
BORR LMI: N PROP LMI: N DISC O/U: 101.250 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000											
ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: 100.500 GROUP: RF											
50,000	500.00-	750.00	.00	.00	.00	500.00	.00	.00	750.00	50 %	375.00
500.00	60.0	P 8		68.0	340.00	.00	.00	.00			340.00
LAST NAME: SMITH LOAN #:0122221621 SC: M AU: 0034973 REFI: Y BROKER: N FAM: C SEC FIN: N FLT DWN: N EZ CUST: N											
PROD ID: FIX30 ESCROW: Y EMPL: N LOAN TYPE: NT PROG CODE:											
REQ DATE: 03/24/10 FUNDED DATE: 04/30/10 CANCEL DATE: LOCK DATE: 03/11/10 PRICING: M											
BORR LMI: N PROP LMI: N DISC O/U: 101.500 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000											
ADD LOAN RC: EO APPL ID: MISC REVENUE RC: LL THRESHOLD: 100.750 GROUP: CU											
50,000	0.00	0.00	.00	.00	.00	.00	.00	.00	.00	0 %	.00
500.00	45.0	0		45.0	225.00	.00	.00	.00			225.00
LAST NAME: MAKAREWICZ LOAN #:6509680240 SC: P AU: 0034973 REFI: N BROKER: N FAM: SEC FIN: L FLT DWN: N EZ CUST: N											
PROD ID: ESCROW: N EMPL: N LOAN TYPE: CI PROG CODE: 51MD LIEN2											
REQ DATE: 03/02/10 FUNDED DATE: 04/22/10 CANCEL DATE: LOCK DATE: PRICING: M											
BORR LMI: N PROP LMI: N DISC O/U: 0.000 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000											
ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: GROUP:											
INTERNAL USE ONLY											

WFO00388

PROGRAM: ACT339P  
REPORT: ACT339-A

WELLS FARGO BANK, F.A.  
COMMISSION REPORT  
FOR PERIOD 04/01/10 - 04/30/10

DATE: 05/19/10  
REPORT TIME: 14:02:03  
PAGE: 12,499

EMPLOYEE: 0179940 DYER,BENNYE  
TITLE: BRANCH SALES MANAGER  
SSN: KXX-KX-3496  
ADJ: 0034973  
HIKE DATE: 11/04/94  
FIES CLUB: N

LOAN ORIG FEE DISC SUBSIDY RTT/ PMT PD MISC BROKER REVERSE ADJ SRT/S COM ON  
AMOUNT VARIANCE OVR/UND EXT/ TERM FREN REVERSE FEES THRUEND OVR/UND COM ON

STG ORIG BALK INCENTIVES ALJ ADJ S SPLIT  
FEE SR  
TOTALS: 1,275,062.15, 181.03, 20,129.25 .00 .00 591.59- 1,147.41 .00 5,094.83 3,611.54  
17,270.31 11,378.37 .00

MISCELLANEOUS ADJUSTMENTS:  
ADJ # LOAN # BORROWER NC DESCRIPTION AMOUNT  
10298 0118746161 GILLANDER NO TRUST LOSS ON CANCELLED LOAN #01187 14.00-  
10823 0118827112 COLEMAN AU TRUST LOSS ON CANCELLED LOAN #01188 14.00-  
10874 0118835613 KOWALSKI AU TRUST LOSS ON CANCELLED LOAN #01188 14.00-  
15524 0118835613 STEVENSON AU TRUST LOSS ON CANCELLED LOAN #01188 14.00-  
28800 CS COMSPLIT-SCOM, GENTIL A 4,264.07

TOTAL MISC ADJ: 1,224.82-

INBOURD SPLITS:  
TYPE EMPID EMPL NAME BORROWER NAME LOAN# LOAN AMT RATE TYPE SPLIT AMT  
A 0014846 RAMOSE,TIMOTHY BRUCE LAFFERTY, MONICA C21167719 212,002.00 540.00 D 540.00  
R 0014846 RAMOSE,TIMOTHY BRUCE LAFFERTY, MONICA C21167719 212,000.00 12.50 C .00

TOTAL INBOURD SPLITS: 540.00

ASSOCIATE COMMISSION SPLITS:  
EMPID NAME RATE TYPE TIER AMOUNT

\*\*\*\* NO ASSOCIATE COMMISSION SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD \*\*\*\*  
INTERNAL USE ONLY

[illegible]



PROGRAM: ACT2399P  
 REPORT: ACT2399-A  
 DATE: 05/18/10  
 REPORT TIME: 14:01:37  
 PAGE: 11,373

HELLS PARCO BANK, N.A.  
 COMMISSION REPORT  
 FOR PERIOD 05/11/10 - 05/28/10

EMPLOYEE: 0179940 DYER, DORIS  
 TITLE: BRANCH SALES MANAGER  
 SEN: XXX-XX-3456  
 AD: 0014971  
 HIRE DATE: 11/04/94  
 SPA: SCOTCH, CHERYL A  
 FRES CLUB: B

STO	ORIG	BASE	INCENTIVES	DISC	SUBSIDY	RTZ/	INT PD	MISC	BROKER	REVENUE	ADJ	SRV/\$	COMM ON
ORIG	ORIG	ORIG	ORIG	ORIG	ORIG	ORIG	ORIG	ORIG	ORIG	ORIG	ORIG	ORIG	ORIG
112.000	1.123.00-	840.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
1.120.00	59.0	0	0	0	0	0	0	0	0	0	0	0	0
LAST NAME: RODRIGUEZ	PROG ID: 011995091	SC: H AU: 0014973	REF: Y	BROKER: B	FAM: C	SEC FIN: M	PLT DNM: M	EZ CUST: M					
REG DATE: 02/12/10	FUNDED DATE: 05/25/10	CANCEL DATE:	LOCK DATE: 11/15/10	PRICING: M									
BORR LMT: M	PROG LMT: M	DISC O/U: 100.750	SUBSIDY BPS: 2.000	RTZ/EXT: RTZ/EXT: .030									
ADD LOAN AC: BO APPL ID:	MISC REVENUE RC: THRESHOLD: 100.750	GROUP: CL											
141.000	1.411.00-	1.057.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3.410.00	50.0	0	0	0	0	0	0	0	0	0	0	0	0
LAST NAME: PISTLO	PROG ID: 012166128	SC: M AU: 0014973	REF: Y	BROKER: B	FAM: C	SEC FIN: M	PLT DNM: M	EZ CUST: M					
REG DATE: 03/12/10	FUNDED DATE: 05/04/10	CANCEL DATE:	LOCK DATE: 11/15/10	PRICING: M									
BORR LMT: M	PROG LMT: M	DISC O/U: 100.750	SUBSIDY BPS: 0.000	RTZ/EXT: RTZ/EXT: .030									
ADD LOAN AC: BO APPL ID:	MISC REVENUE RC: THRESHOLD: 100.750	GROUP: CT											
154.300	1.543.00-	1.512.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
1.542.00	45.0	0	0	0	0	0	0	0	0	0	0	0	0
LAST NAME: NOKSINS	PROG ID: 012152719	SC: M AU: 0014973	REF: Y	BROKER: B	FAM: C	SEC FIN: M	PLT DNM: M	EZ CUST: M					
REG DATE: 03/17/10	FUNDED DATE: 05/19/10	CANCEL DATE:	LOCK DATE: 03/17/10	PRICING: M									
BORR LMT: M	PROG LMT: M	DISC O/U: 101.000	SUBSIDY BPS: 0.000	RTZ/EXT: RTZ/EXT: .125									
ADD LOAN AC: BO APPL ID:	MISC REVENUE RC: THRESHOLD: 100.750	GROUP: CP											
417.000	4.170.00-	3.648.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4.170.00	45.0	0	0	0	0	0	0	0	0	0	0	0	0
LAST NAME: ROST	PROG ID: 012144563	SC: M AU: 0014973	REF: Y	BROKER: B	FAM: C	SEC FIN: M	PLT DNM: M	EZ CUST: M					
REG DATE: 03/25/10	FUNDED DATE: 05/19/10	CANCEL DATE:	LOCK DATE: 03/25/10	PRICING: B									
BORR LMT: M	PROG LMT: M	DISC O/U: 100.875	SUBSIDY BPS: 0.000	RTZ/EXT: RTZ/EXT: .000									
ADD LOAN AC: BO APPL ID:	MISC REVENUE RC: THRESHOLD: 100.500	GROUP: HF											

INTERNAL USE ONLY



PROGRAM: ACT239P  
 REPORT: ACT239P-A  
 DATE: 04/18/10  
 REPORT TIME: 14:01:47  
 PAGE: 11,377

WELLS FARGO BANK, N.A.  
 COMMISSION REPORT  
 FOR PERIOD 05/01/10 - 05/28/10

EMPLOYEE: 0179940 DYER, EDDIE  
 TITLE: BRANCH SALES MANAGER SSN: XIX-XX-3486 AU: 0014973 HIRE DATE: 11/04/94  
 SRA: SCGMA, CHERYL A PASS CLAB: B

LOAN	ORIG FEE	DISC	SUBSIDY	REF/	AMT PD	MISC	BROKER	REVENUE	ADJ	TRUSLED	OVN/UND	SRV/\$	COM ON
AMOUNT	VARIANCE	OVN/UND		REVENUE			FEE						
STD ORIG	BASE	INCENTIVE		AMT \$	ORIG								
FEE													

TOTALS:  
 1,482,254.16 822.54-12,693.79 .00 392.75 451.56- 1,950.94 .00 .00 2,370.56- 1,401.83  
 16,822.54 8,309.35 .00

MISCELLANEOUS ADJUSTMENTS:  
 ADJ # LOAN # BORROWER KC DESCRIPTION AMOUNT  
 31963 0119472587 COMTIS AU TRUST LOSS ON CANCELLED LOAN 401194 14.00-  
 01851 0121010122 TRONS AU TRUST LOSS ON CANCELLED LOAN 401112 14.00-  
 04946 0121498125 TURNER III AU TRUST LOSS ON CANCELLED LOAN 401114 14.00-  
 07363 0122079187 BARROW AU TRUST LOSS ON CANCELLED LOAN 401220 14.00-  
 13714 0122123621 SMITH FR MICHOVIA PROV NORTH PARTNER REFERRA 75.00-  
 14430 CS CONSULT-SCGMA CHERYL A 4,589.17-  
 14735 6509595729 STALDAKER RE HE 90 DAY REVIEW 05/10 370.00-  
 TOTAL MISC ADJ: 5,090.17-

INBOUND SPLITS:  
 TYPE EMPLOYE EMPLOYER NAME BORROWER NAME LOAN AMOUNT RATE TYPE SPLIT AMT

\*\*\* NO INBOUND SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD \*\*\*

ASSOCIATE COMMISSION SPLITS:  
 EMPLOYE NAME DATE TYPE TIER AMOUNT

\*\*\* NO ASSOCIATE COMMISSION SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD \*\*\*  
 INTERNAL USE ONLY

PROGRAM: ACT1997  
REPORT: ACT1999-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FORM PERIOD 05/29/10 - 06/30/10

EMPLOYEE: 0179940 DYER, BOBBIE  
TITLE: BRANCH SALES MANAGER  
SSN: XXX-XX-3396  
MGR APPROVAL ID: 165  
B/C APPROVAL ID: 282

DATE: 07/16/10  
REPORT TIME: 14:02:22  
PAGE: 13,047

DATE: 11/04/94  
FEES CLUB: B  
TOTAL ACTIVE JR: 01

SSN: XXX-XX-3396  
MGR APPROVAL ID: 165  
B/C APPROVAL ID: 282

SSN: XXX-XX-3396  
MGR APPROVAL ID: 165  
B/C APPROVAL ID: 282

SSN: XXX-XX-3396  
MGR APPROVAL ID: 165  
B/C APPROVAL ID: 282

SSN: XXX-XX-3396  
MGR APPROVAL ID: 165  
B/C APPROVAL ID: 282

SSN: XXX-XX-3396  
MGR APPROVAL ID: 165  
B/C APPROVAL ID: 282

COMMISSION:  
FOR INTEREST: \$ 84.00-  
COM ON INTEREST: \$ 2,187.43  
COM ON ORIG FEE: \$ 11,286.80  
COM ON ADJUSTMENTS: \$ 6,535.94  
MISC ADJUSTMENTS: \$ 6,734.30  
MISC DIRECT COMMISSIONS: \$ 715.70  
MISC APPLY: \$ 587.55  
OUTSTANDING SPLITS: \$ 6,405.59  
MISC ADJUSTED COMMISSION: \$ 1.00  
MISC TEAM SPLITS: \$ 1.00  
MISC QUARTERLY DRAMS: \$ 1.00  
MISC REGULAR DRAMS: \$ 1.00  
MISC PREV CARRYOVER: \$ 1.00  
MISC NET DUE/OVERDUE: \$ 6,405.59

PAID: \$ 6,405.59  
MGR APPROVAL ID: 165  
B/C APPROVAL ID: 282

LOAN ORIG FEE DISC  
AMOUNT VARIANCE OVR/UND  
STND ORIG BASE INCENTIVES  
F28 SR

269,052 2,644.25- 5,044.73  
2,644.25 45.0 PR GP 18  
LAST NAME: MORRIS  
PROD ID: FTX10 ESCROW: Y ENCL: M LOAN TYPE: GV  
REG DATE: 12/29/09 FUNDED DATE: 06/29/10 CANCEL DATE: 06/03/10  
BOKR LMT: N PROP LMT: M DISC Q/U: 101.425 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000  
ADD LOAN RC: NO APPL ID: MISC REVENUE EC: THRESHOLD: 100.750 GROUP: B7  
112,800 1,103.16- 1,813.00  
1,103.16 45.0 PR GP 18  
LAST NAME: DOKS  
PROD ID: FTX10 ESCROW: Y ENCL: M LOAN TYPE: GV  
REG DATE: 04/29/10 FUNDED DATE: 06/03/10 CANCEL DATE: 04/29/10  
BOKR LMT: N PROP LMT: M DISC Q/U: 101.425 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000  
ADD LOAN RC: NO APPL ID: MISC REVENUE EC: THRESHOLD: 100.750 GROUP: B7

STND ORIG BASE INCENTIVES  
F28 SR

269,052 2,644.25- 5,044.73  
2,644.25 45.0 PR GP 18  
LAST NAME: MORRIS  
PROD ID: FTX10 ESCROW: Y ENCL: M LOAN TYPE: GV  
REG DATE: 12/29/09 FUNDED DATE: 06/29/10 CANCEL DATE: 06/03/10  
BOKR LMT: N PROP LMT: M DISC Q/U: 101.425 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000  
ADD LOAN RC: NO APPL ID: MISC REVENUE EC: THRESHOLD: 100.750 GROUP: B7

112,800 1,103.16- 1,813.00  
1,103.16 45.0 PR GP 18  
LAST NAME: DOKS  
PROD ID: FTX10 ESCROW: Y ENCL: M LOAN TYPE: GV  
REG DATE: 04/29/10 FUNDED DATE: 06/03/10 CANCEL DATE: 04/29/10  
BOKR LMT: N PROP LMT: M DISC Q/U: 101.425 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000  
ADD LOAN RC: NO APPL ID: MISC REVENUE EC: THRESHOLD: 100.750 GROUP: B7

STND ORIG BASE INCENTIVES  
F28 SR

269,052 2,644.25- 5,044.73  
2,644.25 45.0 PR GP 18  
LAST NAME: MORRIS  
PROD ID: FTX10 ESCROW: Y ENCL: M LOAN TYPE: GV  
REG DATE: 12/29/09 FUNDED DATE: 06/29/10 CANCEL DATE: 06/03/10  
BOKR LMT: N PROP LMT: M DISC Q/U: 101.425 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000  
ADD LOAN RC: NO APPL ID: MISC REVENUE EC: THRESHOLD: 100.750 GROUP: B7

112,800 1,103.16- 1,813.00  
1,103.16 45.0 PR GP 18  
LAST NAME: DOKS  
PROD ID: FTX10 ESCROW: Y ENCL: M LOAN TYPE: GV  
REG DATE: 04/29/10 FUNDED DATE: 06/03/10 CANCEL DATE: 04/29/10  
BOKR LMT: N PROP LMT: M DISC Q/U: 101.425 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000  
ADD LOAN RC: NO APPL ID: MISC REVENUE EC: THRESHOLD: 100.750 GROUP: B7

STND ORIG BASE INCENTIVES  
F28 SR

269,052 2,644.25- 5,044.73  
2,644.25 45.0 PR GP 18  
LAST NAME: MORRIS  
PROD ID: FTX10 ESCROW: Y ENCL: M LOAN TYPE: GV  
REG DATE: 12/29/09 FUNDED DATE: 06/29/10 CANCEL DATE: 06/03/10  
BOKR LMT: N PROP LMT: M DISC Q/U: 101.425 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000  
ADD LOAN RC: NO APPL ID: MISC REVENUE EC: THRESHOLD: 100.750 GROUP: B7

112,800 1,103.16- 1,813.00  
1,103.16 45.0 PR GP 18  
LAST NAME: DOKS  
PROD ID: FTX10 ESCROW: Y ENCL: M LOAN TYPE: GV  
REG DATE: 04/29/10 FUNDED DATE: 06/03/10 CANCEL DATE: 04/29/10  
BOKR LMT: N PROP LMT: M DISC Q/U: 101.425 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000  
ADD LOAN RC: NO APPL ID: MISC REVENUE EC: THRESHOLD: 100.750 GROUP: B7

STND ORIG BASE INCENTIVES  
F28 SR



**WF000396**

DATE: 07/16/10  
REPORT TIME: 14:04:22  
PAGE: 11,050

WELLS FARGO BANK, P.A.  
COMMISSION REPORT  
FOR PERIOD 03/29/10 - 06/30/10

PROGRAM: ACT2392P  
REPORT: ACT2319-A

EMPLOYEE: D179940 DVER, EBBIE  
TITLE: BRANCH SALES MANAGER  
SSN: 211-XX-1498 AD: 0014973 WIRE DATE: 11/04/94  
SEA: SCOCMA, CHERYL A  
PRESS CLUB: N

STU	ORIG	BASE	INCENTIVES	DISC	SUBSIDY	RTS/	AMT	ED	MISC	REVENUE	REVENUE	ADJ	SPR/	CURR	ORIG
PER						EXTS	THRU	WTH	REVENUE	THRESHOLD	THRESHOLD	ADJ	SPR/	CURR	ORIG
PER						ADJ	ADJ	ORIG	ADJ	ADJ	ADJ	ADJ	ADJ	ADJ	ADJ
190,321	1,903,21	851.61						26.72							
1,503,21	45.0							854.44							
LAST NAME: SAKETAD PROG ID: PIXIS SCOCMA: Y ENPL: LOAN TYPE: DI BORN DATE: 06/17/10 FUNDED DATE: 06/30/10 CANCEL DATE: 06/30/10 BORN DATE: 06/17/10 FUNDED DATE: 06/30/10 CANCEL DATE: 06/30/10 AND LOAN RC: CD ED APPL ID: MISC REVENUE RC: THRESHOLD: 0.000 RTV/EXT: 0.000 MISC REVENUE RC: THRESHOLD: 0.000 RTV/EXT: 0.000															

TOTALS:  
1,925,504 19,125.09-17,513.78  
19,125.09  
11,166.88 716.30  
0.00 1,413.24 749.94  
0.00 0.00 841.37-  
2,103.41  
10,470.58

MISCELLANEOUS ADJUSTMENTS:  
ADJ # LOAN # BORROWER  
05042 001551386 BALANCIA  
05033 001576208 MCANON  
15192  
RC DESCRIPTION  
AU TRUIT LOSS ON CANCELLED LOAN #01015  
AU TRUIT LOSS ON CANCELLED LOAN #01017  
CS COMESPLIT-SCOCMA, CHERYL A  
AMOUNT  
14.00-  
14.00-  
6,527.94-  
TOTAL MISC ADJ: 6,555.94.

INBOUND SPLITS:  
TYPE ENPLID EMPL NAME  
A 0311071 MCINTIRE, BARBARA ROEY  
A 0311071 MCINTIRE, BARBARA ROEY  
BORROWER NAME  
MCINTIRE 0302812615  
MCINTIRE 0302812615  
LOAN AMT  
270,000.00  
270,000.00  
RATE  
587.50  
12.50  
TYPE  
D  
C  
SPLIT AMT  
587.50  
0.00

ASSOCIATE COMMISSION SPLITS:  
ENPLID NAME  
RATE  
TYPE  
TIER  
AMOUNT  
TOTAL INBOUND SPLITS: 587.50

\*\*\* NO ASSOCIATE COMMISSION SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD \*\*\*  
INTERVAL USE ONLY

PROGRAM: ACT2399P  
RPTCRT: ACT2399-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 07/01/10 - 07/30/10

DATE: 08/13/10  
REPORT TIME: 14:02:00  
PAGE: 12,278

EMPLOYEES: 0179900 DYER, BOBBIE

TITLE: BRANCH SALES MANAGER SSN: XXX-XX-3496 AU: 0034973  
SPA: SCOGNA, CHERYL A

HIRE DATE: 11/04/94  
PRES CLOB: N  
TOTAL ACTIVE JR: 01

COMMISSION:

BOB UNDERAGE: 3  
COMM ON UNDERAGE: 4 439.68-  
COMM ON OVERAGE: 3 1,297.30  
COMM ON ORIG FEE: 3 10,648.00  
MISC. ADJUSTMENTS: 3 4,137.34-  
DIRECT COMMISSIONS: 5 7,368.28  
HMA .00 APPLY .00  
OUTBOUND SPLITS: 3 .00  
INBOUND SPLITS: 3 .00  
ADJUSTED COMMISSION: 5 7,368.28  
NET TEAM SPLITS: 3 .00  
GUARANTEED TEAMS: 3 .00  
REGULAR DRAWS: 3 .00  
PREV CARRYOVER: 3 .00  
NET JOB/CVERDRAWN: 2 7,368.28 PAID .00

VOLUMES: AMOUNT UNITS  
PIPELINE: \$ 8,701,679 37  
SPECIALTY: \$ 0 0  
PURCHASE: \$ 489,920 4  
REFI: \$ 1,697,629 7  
TOTAL VOLUME: \$ 2,187,549 11  
TMD LIEN: 0 0  
RENOVATION: \$ 0 0  
PRICING VIOL: \$ 0 0

TIER: AMOUNT UNITS  
PURCH VOLUME: \$ 489,920 4  
PURCH REFERRALS: \$ 0 0  
REFI TIER \$ 489,920 4  
TOTAL VOLUME: \$ 2,187,549 11  
TOTAL REFERRALS: \$ 0 0  
PURCH TIER \$ 2,187,549 11

MGR APPROVAL ID: 865  
B/C APPROVAL ID: 282

LOAN	ORIG FEE	DISC	SUBSIDY	RTT/	AMT PD	MISC	BROKER	REVENUE	ADJ	STL/\$	COMM ON
AMOUNT	VARIANCE	OVR/UND		EXT	THRU WHEN	REVENUE	FEES	THRESHOLD	OVR/UND	OVR/UND	OVR/UND
STD ORIG	BASE	INCENTIVES		ADJ	ADJ \$	SPLIT					COMM ON
FEE	GR			STL	CRIG	AMT					ORIG FEE

204,000	2,040.00-	0.00	.00	.00	.00	.00	.00	.00	2,040.00-	0	.00
2,640.00	45.0	0	45.0	918.30	.00	.00	.00	.00			918.00

LAST NAME: COSCIELLO LOAN #: 01267673168 SC: L AU: 0035941 REFI: R BROKER: X FAM: C SEC FIN: FLT DMC: EE CUST: N

PROD ID: FIX10 ESCROW: Y EMPL: N LOAN TYPE: CC PROG CODE:

REQ DATE: 04/12/10 FUNDED DATE: 07/16/10 CANCEL DATE: LOCK DATE: 06/11/10 PRICING: N

BORR LMT: N PROP LMT: N DISC O/U: 0.300 SUBSIDY BPS: 0.000 RTT/EXT: STL/EXT: .000

ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: GROUP:

300,000	3,000.00-	3,375.00	.00	.00	750.00-	750.00-	.00	.00	1,125.00-	4	B SP 120.00-
3,000.00	45.0	CF P	0	CF	45.0	1,350.30	.00	.00			1,350.03

LAST NAME: MUCK LOAN #: 0102332408 SC: N AU: 0034973 REFI: Y BROKER: N FAM: C SEC FIN: N FLT DMC: N EE CUST: N

PROD ID: FIX10 ESCROW: N EMPL: N LOAN TYPE: NT PROG CODE: FD2FD

REQ DATE: 05/07/10 FUNDED DATE: 07/06/10 CANCEL DATE: LOCK DATE: 05/27/10 PRICING: N

BORR LMT: N PROP LMT: N DISC O/U: 101.125 SUBSIDY BPS: 0.000 RTT/EXT: STL/EXT: .000

ADD LOAN RC: EO APPL ID: MISC REVENUE RC: NE THRESHOLD: 100.750 GROUP: NF

INTERNAL USE ONLY

WFO000398





PROGRAM: ACT2399P  
REPORT: ACT2399-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 07/01/10 - 07/31/10

DATE: 08/13/10  
REPORT TIME: 14:02:00  
PAGE: 12,280

EMPLOYEE: 0179840 DYER, ROBERT  
TITLE: BRANCH SALES MANAGER SSN: XXX-XX-3496 AD: 0334973 HIRE DATE: 11/04/94  
SRA: SCORRA, CHERYL A. PRESS CLUB: M

LOAN	ORIG	FEES	DISC	SUBSIDY	EXTS	INT	PD	RISC	REVENUE	REVENUE	ADJ	SR	5	UND	COM	ON
AMOUNT	VARIANCE	OVR/UND														
STO	ORIG	BASE	INCENTIVES													
FEES		ER														
266,400	2,664.00	999.00	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2,664.00	45.0	45.0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
LAST NAME: O'RAMB																
PROD ID: F1210	ESCROW: Y	EXTL: M	LOAN TYPE: M	AD: 0334973	REPT: Y	BROKER: M	PAN: C	SEC FIN: M	FLT DWH: M	ZZ CUST: M						
REG DATE: 06/17/10	FUNDED DATE: 07/10/10	CANCEL DATE:														
BORN LMT: M	PROP LMT: M	DISC O/U: 100.750	SUBSIDY BPS:	0.000	RTE/EXT:	0.000	RTE/EXT:	0.000	RTE/EXT:	0.000						
ADD LOAN RC:	DO APPL ID:															
210,000	2,100.00	1,575.00	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2,100.00	45.0	45.0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
LAST NAME: MORRIS																
PROD ID: F1210	ESCROW: Y	EXTL: M	LOAN TYPE: M	AD: 0334973	REPT: Y	BROKER: M	PAN: C	SEC FIN: M	FLT DWH: M	ZZ CUST: M						
REG DATE: 06/17/10	FUNDED DATE: 07/10/10	CANCEL DATE:														
BORN LMT: M	PROP LMT: M	DISC O/U: 100.750	SUBSIDY BPS:	0.000	RTE/EXT:	0.000	RTE/EXT:	0.000	RTE/EXT:	0.000						
ADD LOAN RC:	DO APPL ID:															
589,931	5,899.31	3,687.19	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5,899.31	45.0	45.0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
LAST NAME: LINDSEY																
PROD ID: F1210	ESCROW: Y	EXTL: M	LOAN TYPE: M	AD: 0334973	REPT: Y	BROKER: M	PAN: C	SEC FIN: M	FLT DWH: M	ZZ CUST: M						
REG DATE: 07/07/10	FUNDED DATE: 07/10/10	CANCEL DATE:														
BORN LMT: M	PROP LMT: M	DISC O/U: 100.750	SUBSIDY BPS:	0.000	RTE/EXT:	0.000	RTE/EXT:	0.000	RTE/EXT:	0.000						
ADD LOAN RC:	DO APPL ID:															
121,124	1,211.24	757.05	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1,211.24	45.0	45.0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
LAST NAME: WATTS																
PROD ID: F1210	ESCROW: Y	EXTL: M	LOAN TYPE: M	AD: 0334973	REPT: Y	BROKER: M	PAN: C	SEC FIN: M	FLT DWH: M	ZZ CUST: M						
REG DATE: 07/09/10	FUNDED DATE: 07/10/10	CANCEL DATE:														
BORN LMT: M	PROP LMT: M	DISC O/U: 100.750	SUBSIDY BPS:	0.000	RTE/EXT:	0.000	RTE/EXT:	0.000	RTE/EXT:	0.000						
ADD LOAN RC:	DO APPL ID:															

INTERNAL USE ONLY





PROGRAM: ACT2199B  
 REPORT: ACT2199-A  
 HELLER PACCO BANK, N.A.  
 COMMISSION REPORT  
 FOR PERIOD 07/11/10 - 06/31/10  
 DATE: 09/10/10  
 REPORT TIME: 14:02:17  
 PAGE: 13, 152

EMPLOYEES: 017940 DYER, BOUTIE  
 TITLE: BRANCH SALES MANAGER  
 SEN: XXX-XX-1494  
 AU: 0014973  
 HIRE DATE: 11/04/94  
 PERS CLOB: M  
 SODEN, CHERIL A

STO ORIG	BASE	INCENTIVES	LOAN ORIG FEE	DISC	SUBSIDY	RTI/	AMT PD	MISC	BROKER	REVENUE	ADJ	SRV/S	COMM ON
FEE	SR					ENTY	THRU	REVENUE	FILES	THRESHOLD	OVER/UND	OVER/UND	OVER/UND
SR						SR	ORIG	AMT					COMM ON
142,600	1,428.00	3,034.50	.00	.00	.00	.00	1,030.00	.00	.00	.00	605.56	50	203.95
1,428.00	45.0	WH P	B				754.84						756.84
LAST NAME: O'HARA													
PRCD ID: 01310	ESCROW: Y	EMPL: N	LOAN TYPE: MT										
REG DATE: 06/22/10	FUNDED DATE: 06/22/10	CANCEL DATE:											
BORR LMT: N	PROP LMT: M	DISC O/U: 102.125	SUBSIDY BPS:										
ADD LOAN RC:	NO APPL ID:												
76,000	780.00	1,072.50	.00	.00	.00	.00	780.00	.00	.00	.00	1,072.50	50	536.25
LAST NAME: HILLER													413.40
PRCD ID: 01310	ESCROW: Y	EMPL: N	LOAN TYPE: MT										
REG DATE: 06/22/10	FUNDED DATE: 06/22/10	CANCEL DATE:											
BORR LMT: N	PROP LMT: M	DISC O/U: 101.375	SUBSIDY BPS:										
ADD LOAN RC:	NO APPL ID:												
151,400	1,514.00	4,542.00	.00	.00	.00	.00	3,000.00	.00	.00	.00	28.00	50	14.00
LAST NAME: SMITH													872.42
PRCD ID: 01310	ESCROW: Y	EMPL: N	LOAN TYPE: MT										
REG DATE: 06/22/10	FUNDED DATE: 06/22/10	CANCEL DATE:											
BORR LMT: N	PROP LMT: M	DISC O/U: 101.000	SUBSIDY BPS:										
ADD LOAN RC:	NO APPL ID:												
45,000	450.00	450.00	.00	.00	.00	.00	450.00	.00	.00	.00	450.00	50	225.00
LAST NAME: GUDY													306.00
PRCD ID: 01310	ESCROW: Y	EMPL: N	LOAN TYPE: MT										
REG DATE: 07/01/10	FUNDED DATE: 07/01/10	CANCEL DATE:											
BORR LMT: N	PROP LMT: M	DISC O/U: 101.000	SUBSIDY BPS:										
ADD LOAN RC:	NO APPL ID:												

INTERNAL USE ONLY

[illegible]



PROGRAM: ACT2399P  
REPORT: ACT2399-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 07/31/10 - 08/31/10

DATE: 09/10/10  
REPORT TIME: 18:02:17  
PAGE: 13,155

EMPLOYEE#: 0179940 DYER, ROBBIE

TITLE: BRANCH SALES MANAGER SSN: XXX-XX-1496 AD: 0014973 HIRE DATE: 11/04/94  
SRA1 SCOCMA, CHVRY: A PRES CLUR: W

MISCELLANEOUS ADJUSTMENTS:  
ADJ # LOAN # BORROWER

RC DESCRIPTION

AMOUNT

TOTAL MISC ADJ: 276.14

INBOUND SPLITS:

TYPE	EMPLID	EMPL NAME	BORROWER NAME	LOAN#	LOAN AMT	RATE	TYPE	SPLIT AMT
A	0795339	RAYBURN, TIMOTHY MICHAEL	LINDSEY	0303218317	306,000.00	822.51	D	822.51

TOTAL INBOUND SPLITS: 822.51

ASSOCIATE COMMISSION SPLITS:  
EMPLID NAME

RATE TYPE TIER AMOUNT

\*\*\*\* NO ASSOCIATE COMMISSION SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD \*\*\*\*  
INTERNAL USE ONLY

WFO00406



DATE: 10/15/10  
REPORT TIME: 14:02:12  
PAGE: 13,115

BELLE FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 09/01/10 - 09/30/10

PROGRAM: ACT2199P  
REPORT: ACT2199-A

EMPLOYER: 01784C DYER, BOBBIE  
TITLE: BRANCH SALES MANAGER SSN: XII-XX-3496 AD: 0034973 HIRE DATE: 11/04/94  
SRA: SCOTNA, CHERYL A

COMMISSION: \$ 3,836.00-  
BOB UNDERAGE: \$ 1,147.32  
COBA ON OVERAGE: \$ 22,505.55  
COBA ON ORIG FEE: \$ 3,789.66-  
MISC. ADJUSTMENTS: \$ 16,227.21  
DIRECT COMMISSIONS: \$ 0.00  
HNA .00 APPLY .00  
OUTBOUND SPLITS: \$ 3,536.00  
INBOUND SPLITS: \$ 0.00  
ADJUSTED COMMISSION: \$ 12,693.21  
NET TEAM SPLITS: \$ 0.00  
GUARANTEED DRAWS: \$ 0.00  
REGULAR DRAWS: \$ 0.00  
PREV CARRYOVER: \$ 0.00  
NET DOE/OVERDRAWN: \$ 12,693.21 PAID .00

VOLUMES: \$ 8,425,463  
PIPELINE: \$ 0  
SPECIALTY: \$ 0  
PURCHASE: \$ 505,138  
REFI: \$ 3,617,913  
TOTAL VOLUME: \$ 4,123,050  
2ND LIES: \$ 0  
RENOVATION: \$ 0  
PRICING VIOL: \$ 0

AMOUNT \$ 8,425,463  
UNITS 40  
PURCH VOLUME: \$ 505,138  
PURCH REFERRALS: \$ 0  
REFI TIER \$ 505,138  
TOTAL VOLUME: \$ 4,123,050  
TOTAL REFERRALS: \$ 0  
PURCH TIER \$ 4,123,050

AMOUNT \$ 505,138  
UNITS 4  
PURCH VOLUME: \$ 505,138  
PURCH REFERRALS: \$ 0  
REFI TIER \$ 505,138  
TOTAL VOLUME: \$ 4,123,050  
TOTAL REFERRALS: \$ 0  
PURCH TIER \$ 4,123,050

MGR APPROVAL ID: 865  
B/C APPROVAL ID: 282

STO	ORIG	DATE	INCENTIVE	LOAN	ORIG	FEE	DISC	STANBY	RTF/	AMT	TD	MISC	BROKER	REVENUE	ADJ	SPY/S	COMM
ORIG	DATE	INCENTIVE	LOAN	ORIG	FEE	DISC	STANBY	RTF/	AMT	TD	MISC	BROKER	REVENUE	ADJ	SPY/S	COMM	ON

135.138	1.524.70	2.271.07	.00	.00	692.00-	.00	.00	.00	107.37	50	\$	53.49					
1.524.70	65.0	1.524.70	10	LOAN 8.011744207 SC: M AD: 0034973 REPT: M BROKER: M FAN: 9 SEC FTR: M PUT DNM: M RZ CUST: M	1.524.70												
LAST NAME: BOBBI																	
PROD ID: F110	ESCON: Y EXPL: M LOAN TYPE: CU																
REG DATE: 09/22/09	FINDED DATE: 09/27/10																
BOER LMT: M PROP LMT: M DISC O/U: 101.250 SUBSIDY BPS: 0.000 RTF/EXT: 0.000																	
ADD LOAN AC: 00 APPL ID: 0000000000																	
ADPOCI SPLIT -- EMP: 0345778 NAME: SCOTNA, CHERYL A																	

120.009	1.300.00-	1.300.00	.00	.00	1.300.00	.00	.00	.00	1.500.00	50	\$	706.80					
1.300.00	65.0	1.300.00	8	LOAN 4.0362411531 SC: M AD: 0034973 REPT: M BROKER: M FAN: C SEC FTR: M PUT DNM: M RZ CUST: M	1.300.00												
LAST NAME: WHITE																	
PROD ID: F110	ESCON: Y EXPL: M LOAN TYPE: MT																
REG DATE: 08/11/10	FINDED DATE: 09/26/10																
BOER LMT: M PROP LMT: M DISC O/U: 101.250 SUBSIDY BPS: 0.000 RTF/EXT: 0.000																	
ADD LOAN AC: 00 APPL ID: 0000000000																	
ADPOCI SPLIT -- EMP: 0345778 NAME: SCOTNA, CHERYL A																	

706.80

WF000408

PROGRAM: ACT2399P  
 REPORT: ACT2399A  
 DATE: 10/15/10  
 REPORT TIME: 14:02:32  
 PAGE: 15,317

BELLS PRIMO BANK, S.A.  
 CONNECTION REPORT  
 FOR PERIOD 09/01/10 - 09/30/10

EMPLOYEE: 015940 DVEY, EDUAR  
 TITLE: BRANCH SALES MANAGER  
 SSN: Z00-XX-3496  
 AD: 0034973  
 HIRS DATE: 11/04/94  
 PRES CLUB: N

LOAN ORIG FEE	DISC	SUBSIDY	EXT/	INT	WISC	BROKER	REVENUE	ADJ	SRV/S	COMM CM
AMOUNT	VARIANCE	CHG/UND	EX/	TRND	WFSN	REVENUE	THRESHOLD	OVN/UND	OVN/UND	OVN/UND
STD ORIG	RESE	INCENT-UES	ADJ	ADJ	ADJ	STLT	ADJ	ADJ	ADJ	ADJ
FEE	EN		SH	ORIG	ORIG	AMC				
103.000	1.030.00-	772.50	.00	.00	.00	.00	.00	.00	257.50-	0 B
1.030.00	45.0	WN	45.0	.00	.00	.00	.00	.00	463.50	463.50
LAST NAME: WHARTON										
PROG ID: 01030	ESCROW: Y	EMPL: N	LOAN TYPE: MT	PROG CODE: 0034973	REPT: Y	BROKER: N	FAM: C	SEC FIN: N	FLT DMN: N	RE CUST: N
REG DATE: 07/13/10	FUNDED DATE: 09/13/10	CANCEL DATE: 07/13/10	LOCK DATE: 07/13/10	PRICING: N						
BORR LMT: N	PROP LMT: N	DISC O/U: 100.750	SUBSIDY BPS: 0.000	RTF/EXT: .000						
ADD LOAN RC: ED APPL ID:										
153.237	1.533.13-	1.533.13	.00	.00	.00	.00	.00	.00	.00	0 B
1.533.13	45.0	WN	45.0	.00	.00	.00	.00	.00	.00	812.66
LAST NAME: CONSTANTINOS										
PROG ID: 01533	ESCROW: Y	EMPL: N	LOAN TYPE: MT	PROG CODE: 0034973	REPT: Y	BROKER: N	FAM: C	SEC FIN: N	FLT DMN: N	RE CUST: N
REG DATE: 07/14/10	FUNDED DATE: 09/14/10	CANCEL DATE: 07/14/10	LOCK DATE: 07/14/10	PRICING: N						
BORR LMT: N	PROP LMT: N	DISC O/U: 101.000	SUBSIDY BPS: 0.000	RTF/EXT: .000						
ADD LOAN RC: ED APPL ID:										
219.203	2.192.00-	1.918.00	.00	.00	.00	.00	.00	.00	274.00-	0 B
2.192.00	45.0	WN	45.0	.00	.00	.00	.00	.00	.00	1,074.08
LAST NAME: MOENICSKERG										
PROG ID: 02192	ESCROW: Y	EMPL: N	LOAN TYPE: MT	PROG CODE: 0034973	REPT: Y	BROKER: N	FAM: C	SEC FIN: N	FLT DMN: N	RE CUST: N
REG DATE: 07/15/10	FUNDED DATE: 09/23/10	CANCEL DATE: 07/15/10	LOCK DATE: 07/15/10	PRICING: N						
BORR LMT: N	PROP LMT: N	DISC O/U: 103.875	SUBSIDY BPS: 0.000	RTF/EXT: .000						
ADD LOAN RC: ED APPL ID:										
4.170.00	4.170.00-	2,606.25	.00	.00	.00	.00	.00	.00	1,563.75-	0 B
4.170.00	65.0	WN	65.0	.00	.00	.00	.00	.00	.00	2,877.30
LAST NAME: SHEIN										
PROG ID: 04170	ESCROW: Y	EMPL: N	LOAN TYPE: MT	PROG CODE: 0034973	REPT: Y	BROKER: N	FAM: C	SEC FIN: N	FLT DMN: N	RE CUST: N
REG DATE: 07/16/10	FUNDED DATE: 09/20/10	CANCEL DATE: 07/16/10	LOCK DATE: 07/16/10	PRICING: N						
BORR LMT: N	PROP LMT: N	DISC O/U: 100.625	SUBSIDY BPS: 0.000	RTF/EXT: .000						
ADD LOAN RC: ED APPL ID:										

INTERNAL USE ONLY

PROGRAM: ACT1399  
REPORT: ACT1399-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 09/01/10 - 09/30/10

DATE: 10/15/10  
REPORT TIME: 14:02:32  
PAGE: 15,218

EMPLOYEE: 2179840 DYER, ROBBIE

TITLE: BRANCH SALES MANAGER SSN: XXX-XX-3456 AD: 0014973 E-RE DATE: 11/04/94  
SMA: SCORRA, CHERYL A PRES CLERK: M

LOAN	ORIG FEE	DISC	SURSIDY	EXTS	AMT PD	MISC	BROKER	REVENUE	ADJ	SRA/S	COMM CR
AMOUNT	VARIANCE	OVN/IND			THRU	REVENUE	FEES	THRESHOLD	OVN/IND		OVN/IND
STD ORIG	BASE	INCENTIVES		ADJ	ALY \$	SPLIT				COMM CR	ORIG FEE
FEE	SR			SR	ORIG	AMT					
70,000	700.00-	962.50	.00	.00	700.00	.00	.00	.00	962.50	50	483.25
100.00	55.0	P	8	71.0	511.00	.00	.00	.00	511.00		511.00
LAST NAME: COLLINS											
PROD ID: FIXIS											
REQ DATE: 08/11/10											
BORR LMT: M PROP LMT: M DISC O/U: 101.375											
ADD LOAN RC: EO APPL ID:											
117,914	1,179.14-	442.18	.00	.00	1,179.14	.00	.00	.00	750.29-	0	.00
1,179.14	45.0	P	0	45.0	530.61	.00	.00	.00	530.61		530.61
LAST NAME: ZARENO											
PROD ID: FIXIS											
REQ DATE: 08/10/10											
BORR LMT: M PROP LMT: M DISC O/U: 100.375											
ADD LOAN RC: CB EO APPL ID:											
140,000	1,600.00-	1,600.00	.00	.00	1,600.00	.00	.00	.00	.00	0	.00
1,600.00	45.0	P	0	45.0	1,165.00	.00	.00	.00	.00	0	1,165.00
LAST NAME: STOKES											
PROD ID: FIXIS											
REQ DATE: 08/02/10											
BORR LMT: M PROP LMT: M DISC O/U: 101.000											
ADD LOAN RC: EO APPL ID:											
83,087	830.87-	0.00	.00	.00	830.87	.00	.00	.00	840.54-	0	.00
830.87	45.0	P	0	45.0	373.89	.00	.00	.00	373.89		373.89
LAST NAME: MEDRICK											
PROD ID: FIXIS											
REQ DATE: 09/08/10											
BORR LMT: M PROP LMT: M DISC O/U: 101.000											
ADD LOAN RC: CB EO APPL ID:											

INTERNAL USE ONLY

WF000410

PROGRAM: ACTJ3999  
REPORT: ACTJ3995-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 09/01/10 - 09/30/10

DATE: 10/15/10  
REPORT TIME: 14:02:32  
PAGE: 15.219

EMPLOYEES: 0179540 DYER, ROBBIE

TITLE: BRANCH SALES MANAGER  
SSN: XXX-XX-3496  
MIS DATE: 11/04/94  
FRES CLUB: N

LOAN ORIG FES DISC  
AMOUNT VARIANCE OVR/UND  
STO ORIG BASE INCENTIVES  
FES  
115,978 1,118.78- 289.95  
LAST NAME: WADZYSKI  
PROG ID: FILLIS ESCROW, N EMPLOY, LOAN TYPE: DI  
RGT DATE: 09/17/10  
ROCK LMT: M PROF LMT: M DISC O/U: 100.250  
ADD LOAN RCL: EO APPL ID:

RTF/ AMT TO MISC  
RTF/ TRSU WEM REVENUE  
ADJ \$ ADJ \$ SPLIT  
SMT ORIG SMT  
13.11- .00  
521.90 .00  
LOAN # 031096675 SC: M AD: 0314973 FRT: Y BAKER, M FAN: C SEC FIM: M FLT DMN: N EL CUST: N  
CANCEL DATE: 09/30/10  
LOCK DATE: 08/17/10  
RTF/RTA: .000  
MISC REVENUE RT: THREEHOLD

TOTALS:  
4,127,050 40,535.02-35,692.53  
41,203.92  
MISCELLANEOUS STATEMENTS:  
EDJ # LOAN # BORROWER

RC DESCRIPTION  
6028C 0305755175 2A/SR SPLIT: DU CS COM-SPLIT-SCORER, CHERYL A  
C325C 0306026144 SCOTT  
04251 0307179937 BAUGH  
10226 0308293304 BLANKETT  
13683 0307014382 D'AMOROSIO  
17347 0306063116 KEENE  
AMOUNT  
3,704.66-  
14.00-  
14.00-  
14.00-  
15.00-  
28.00-

INBOUND SPLITS:  
TYPE EMPLOY EMPLOYEE NAME  
BORROWER NAME  
LOAN#  
LOAN AMT  
RATE  
TYPE  
SPLIT AMT

\*\*\* NO INBOUND SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD \*\*\*

ASSOCIATE COMMISSION SPLITS:

EMPLOY NAME

\*\*\* NO ASSOCIATE COMMISSION SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD \*\*\*  
INTERNAL USE ONLY

DATE: 11/18/10  
REPORT TIME: 14:01:45  
PAGE: 16,902

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 10/01/10 - 10/29/10

PROGRAM: ACT2302P  
REPORT: ACT2333-A

EMPLOYEE: 0179940 DYER,BOBBIE  
TITLE: BRANCH SALES MANAGER  
SSN: XXX-XX-3456 AD: 0214973  
MISE DATE: 11/04/94  
PRESS CLUB: N  
TOTAL ACTIVE JR: 01

SCORNA,CHERYL A

SSA,

COMMISSION:

FOR UNDERAGE: \$ 267.60-  
COM ON OVERAGE: \$ .00  
COM ON CRIG FEE: \$ 16,953.60  
MISC. ADJUSTMENTS: \$ 141.75  
DIRECT COMMISSIONS: \$ 16,827.75  
HMA .00  
APPLY \$ 1,012.15-  
BACKGROUND SPLITS: \$ 294.25  
INBOUND SPLITS: \$ 16,079.89  
ALLEGED COMMISSION: \$ .00  
NET TEAM SPLITS: \$ .00  
REWARDED BONDS: \$ .00  
REGULAR BONDS: \$ .00  
PREV CARRYOVER: \$ .00  
RET DOE/OUNDMANN: \$ 16,079.89 \$ 9413

VOLUMES: \$ 9,589,359  
PIPELINE: \$ 906,543  
SPECIALTY: \$ 906,543  
MPC/MARK: \$ 2,138,192  
REFI: \$ 906,543  
TOTAL VOLUME: \$ 3,044,735  
2ND LICH: \$ 0  
RENEWATION: \$ 0  
PRICING VIOLO: \$ 0

UNITAS: 44  
PURCH VOLUME: \$ 906,543  
PURCH REFERRALS: \$ 0  
REFI TIER: \$ 906,543  
TOTAL VOLUME: \$ 3,044,735  
TOTAL REFERRALS: \$ 0  
FORCE TIER: \$ 3,044,735

UNITAS: 44  
PURCH VOLUME: \$ 906,543  
PURCH REFERRALS: \$ 0  
REFI TIER: \$ 906,543  
TOTAL VOLUME: \$ 3,044,735  
TOTAL REFERRALS: \$ 0  
FORCE TIER: \$ 3,044,735

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PURCH REFERRALS: \$ 0  
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TOTAL VOLUME: \$ 3,044,735  
TOTAL REFERRALS: \$ 0  
FORCE TIER: \$ 3,044,735

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FORCE TIER: \$ 3,044,735

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TOTAL REFERRALS: \$ 0  
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PURCH REFERRALS: \$ 0  
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TOTAL VOLUME: \$ 3,044,735  
TOTAL REFERRALS: \$ 0  
FORCE TIER: \$ 3,044,735

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PURCH REFERRALS: \$ 0  
REFI TIER: \$ 906,543  
TOTAL VOLUME: \$ 3,044,735  
TOTAL REFERRALS: \$ 0  
FORCE TIER: \$ 3,044,735

UNITAS: 44  
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PURCH REFERRALS: \$ 0  
REFI TIER: \$ 906,543  
TOTAL VOLUME: \$ 3,044,735  
TOTAL REFERRALS: \$ 0  
FORCE TIER: \$ 3,044,735

UNITAS: 44  
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PURCH REFERRALS: \$ 0  
REFI TIER: \$ 906,543  
TOTAL VOLUME: \$ 3,044,735  
TOTAL REFERRALS: \$ 0  
FORCE TIER: \$ 3,044,735

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PURCH REFERRALS: \$ 0  
REFI TIER: \$ 906,543  
TOTAL VOLUME: \$ 3,044,735  
TOTAL REFERRALS: \$ 0  
FORCE TIER: \$ 3,044,735

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PURCH REFERRALS: \$ 0  
REFI TIER: \$ 906,543  
TOTAL VOLUME: \$ 3,044,735  
TOTAL REFERRALS: \$ 0  
FORCE TIER: \$ 3,044,735

UNITAS: 44  
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PURCH REFERRALS: \$ 0  
REFI TIER: \$ 906,543  
TOTAL VOLUME: \$ 3,044,735  
TOTAL REFERRALS: \$ 0  
FORCE TIER: \$ 3,044,735

PROGRAM: ACT2398P  
REPORT: ACT2398-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 10/01/10 - 10/29/10

DATE: 11/28/10  
REPORT TIME: 16:01:45  
PAGE: 15,903

EMPLOYEE#: 0179940 DYER,BOBBIE

TITLE: BRANCH SALES MANAGER SSN: XXX-XX-3494 AD: 0034973 HIRE DATE: 11/04/94  
SCOTT,CHERYL A PRES CLUB: N

LOAN AMOUNT	ORIG FEE VARIANCE	DISC OVR/UND	SUBSIDY	RTF/ EXTS	AMT PD THRU WFOA	MISC REVENUE	BROKER FEES	REVENUE THRESHLD	ADJ OVR/UND	SRT/S OVR/UND	COMM ON OVR/UND
STD ORIG FEE	BASE SN	INCENTIVES	ADJ SRT	ADJ C ORIG	SPLIT AMT						COMM ON ORIG FEE
272,000	2,720.00-	1,360.00	.00	.00	.00	.00	.00	.00	1,360.00-	A N	217.60-
2,720.00	65.0	0	55.0	1,768.00	.00	.00	.00	.00			1,768.00
LAST NAME: AVILLA JR LOAN #: 0307047902 SC: M AD: 0034973 REFI: Y BROKER: N FAM: C SEC FIN: N FLT DWN: N EZ CUST: N											
PROD ID: FIX30 ESCROW: Y EMPL: N LOAN TYPE: NT PROG CODE: LOCK DATE: 07/23/10 PRICING: N											
REG DATE: 07/23/10 FUNDED DATE: 10/18/10 CANCEL DATE: RTF/EXT: .000											
BORR LMI: N PROP LMI: N DISC O/U: 100.500 SUBSIDY BPS: 0.000 RTF/EXT: .000											
ADD LOAN RC: NO APPL ID: MISC REVENUE RC: THRESHOLD: 100.750 GROUP: NT											
417,000	4,170.00-	3,127.50	.00	.00	.00	.00	.00	.00	1,042.50-	O B	.00
4,170.00	45.0	0	45.0	1,876.50	.00	.00	.00	.00			1,876.50
LAST NAME: NEEL LOAN #: 0307265454 SC: M AD: 0034973 REFI: Y BROKER: N FAM: C SEC FIN: N FLT DWN: N EZ CUST: N											
PROD ID: FIX15 ESCROW: N EMPL: N LOAN TYPE: NT PROG CODE: LOCK DATE: 07/28/10 PRICING: N											
REG DATE: 07/28/10 FUNDED DATE: 10/05/10 CANCEL DATE: RTF/EXT: .000											
BORR LMI: N PROP LMI: N DISC O/U: 100.750 SUBSIDY BPS: 0.000 RTF/EXT: .000											
ADD LOAN RC: NO APPL ID: MISC REVENUE RC: THRESHOLD: 100.750 GROUP: NT											
125,001	1,250.01-	781.26	.00	.00	.00	.00	.00	.00	458.75-	A B	50.00-
1,250.01	65.0	0	65.0	812.50	.00	.00	.00	.00			812.50
LAST NAME: SMITH LOAN #: 0309013779 SC: M AD: 0034973 REFI: Y BROKER: N FAM: C SEC FIN: N FLT DWN: N EZ CUST: N											
PROD ID: FIX15 ESCROW: Y EMPL: N LOAN TYPE: NT PROG CODE: LOCK DATE: 08/23/10 PRICING: N											
REG DATE: 08/23/10 FUNDED DATE: 10/27/10 CANCEL DATE: RTF/EXT: .000											
BORR LMI: N PROP LMI: N DISC O/U: 100.625 SUBSIDY BPS: 0.000 RTF/EXT: .000											
ADD LOAN RC: NO APPL ID: MISC REVENUE RC: THRESHOLD: 100.750 GROUP: CF											
226,500	2,265.00-	1,698.75	.00	.00	.00	.00	.00	.00	566.25-	O B	.00
2,265.00	45.0	0	45.0	1,019.25	.00	.00	.00	.00			1,019.25
LAST NAME: RAFFORD LOAN #: 0309584927 SC: M AD: 0034973 REFI: Y BROKER: N FAM: C SEC FIN: N FLT DWN: N EZ CUST: N											
PROD ID: FIX10 ESCROW: Y EMPL: N LOAN TYPE: NT PROG CODE: PD2FD LOCK DATE: 09/01/10 PRICING: N											
REG DATE: 08/31/10 FUNDED DATE: 10/29/10 CANCEL DATE: RTF/EXT: .000											
BORR LMI: N PROP LMI: N DISC O/U: 100.750 SUBSIDY BPS: 0.000 RTF/EXT: .000											
ADD LOAN RC: NO APPL ID: MISC REVENUE RC: THRESHOLD: 100.750 GROUP: CF											

INTERNAL USE ONLY

WFO00413

PROGRAM: ACT23999  
REPORT: ACT23999-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 10/01/10 - 10/29/10

DATE: 11/18/10  
REPORT TIME: 14:01:43  
PAGE: 16,904

EMPLOYEE#: 0179940 DYER, ROBBIE

TITLE: BRANCH SALES MANAGER SSN: XIX-XX-3436 AO: 0014973 HIRE DATE: 11/04/94  
SRA: SCOCMA, CHERYL A PRESS CLUB: N

LOAN AMOUNT	ORIG FEE VARIANCE	DISC OVR/UND	SUBSIDY	RTF/ EXTS	AMT PD THRU WFSM	MISC REVENUE	BROKER FEES	REVENUE THRESHLD	ADJ OVR/UND	SRA/S OVR/UND	COMM ON OVR/UND
STD ORIG FEE	BASE SR	INCENTIVES		ADJ SRA	ADJ S ORIG	SPLIT AMT					COMM ON ORIG FEE
417,000	4,170.00-	5,212.50	.00	.00	.00	.00	.00	.00	2,042.50	0 & CP	.00
4,170.00	65.0	P 16		81.0	3,377.70	.00					3,377.70
LAST NAME: SHALLEY LOAN #: 0310593182 SC: N AU: 0034973 REFI: N BROKER: N FAM: C SEC FIN: N FLT DWN: N EZ CUST: N											
PROD ID: FIX30 ESCROW: Y EMPL: N LOAN TYPE: RT PROG CODE: HASSET											
REG DATE: 09/14/10 FUNDED DATE: 10/27/10 CANCEL DATE: LOCK DATE: 09/14/10 PRICING: N											
BORR LMI: N PROP LMI: N DISC O/U: 101.250 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000											
ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: 100.500 GROUP: RT											
126,653	1,266.53-	0.00	.00	.00	52.05-	.00	.00	.00	1,318.56-	0 &	.00
1,266.53	45.0			45.0	569.93	.00					569.93
LAST NAME: CHANDLER LOAN #: 0311294789 SC: N AU: 0034973 REFI: Y BROKER: N FAM: C SEC FIN: N FLT DWN: N EZ CUST: N											
PROD ID: FIX30 ESCROW: Y EMPL: N LOAN TYPE: DI PROG CODE: FUDFD RUSHP											
REG DATE: 09/24/10 FUNDED DATE: 10/29/10 CANCEL DATE: LOCK DATE: 09/14/10 PRICING: N											
BORR LMI: N PROP LMI: N DISC O/U: 0.000 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .030											
ADD LOAN RC: 60 APPL ID: MISC REVENUE RC: THRESHOLD: GROUP:											
194,952	1,949.52-	0.00	.00	.00	80.13-	.00	.00	.00	2,029.61-	0 &	.00
1,949.52	45.0			45.0	877.28	.00					877.28
LAST NAME: KENNEDY LOAN #: 0311297147 SC: N AU: 0034973 REFI: Y BROKER: N FAM: C SEC FIN: N FLT DWN: N EZ CUST: N											
PROD ID: FIX30 ESCROW: Y EMPL: N LOAN TYPE: DI PROG CODE: FUDFD RUSHP											
REG DATE: 09/24/10 FUNDED DATE: 10/29/10 CANCEL DATE: LOCK DATE: 09/07/10 PRICING: N											
BORR LMI: N PROP LMI: N DISC O/U: 0.000 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000											
ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: GROUP:											
116,386	1,163.86-	145.48	.00	.00	44.25-	.00	.00	.00	1,062.61-	0 &	.00
1,163.86	45.0			45.0	523.71	.00					523.71
LAST NAME: DOOLITTLE LOAN #: 0311863094 SC: N AU: 0034973 REFI: Y BROKER: N FAM: C SEC FIN: N FLT DWN: N EZ CUST: N											
PROD ID: FIX30 ESCROW: N EMPL: N LOAN TYPE: DI PROG CODE: FUDFD RUSHP											
REG DATE: 10/04/10 FUNDED DATE: 10/29/10 CANCEL DATE: LOCK DATE: 09/21/10 PRICING: N											
BORR LMI: N PROP LMI: N DISC O/U: 100.124 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000											
ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: GROUP:											
INTERNAL USE ONLY											

WFO000414





PROGRAM: ACT2399P  
REPORT: ACT2399-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 10/01/10 - 10/29/10

DATE: 11/18/10  
REPORT TIME: 14:01:45  
PAGE: 16,906

EMPLOYEE#: 0179940 DYER, BOBBIE

TITLE: BRANCH SALES MANAGER SSN: XXX-XX-3496 AD: 0034973 HIRE DATE: 11/04/94  
SPA: SCOGNA, CHERYL A PRES CLUB: N

LOAN AMOUNT	ORIG FEE VARIANCE	DISC OVR/UND	SUBSIDY	RTT/ RTS	AMT PD TRD WFM	KISC REVENUE	BROKER FEES	REVENUE THRESHLD	ADJ OVR/UND	SRT/\$ OVR/UND	COMM ON OVR/UND
STD ORIG FES	BASE SR	INCENTIVES		ADJ SRT	ADJ \$ ORIG	SPLIT AMT					COMM ON ORIG FES

TOTALS:											
3,044,735	28,937.35	-10,868.50	.00	3,039.07	392.79	392.79	.00	.00	13,500.71		267.60
30,447.35				16,953.55		1,032.15					19,921.40

ADJ #	LOAN #	BORROWER	RC	DESCRIPTION	AMOUNT
07385	0301025106	GRAMMLET	AU	TRUST LOSS ON CANCELLED LOAN #03089	
09810	0309388726	MUCCIO	AU	TRUST LOSS ON CANCELLED LOAN #03093	16.00
10912	0309457521	BIZTEL	AU	TRUST LOSS ON CANCELLED LOAN #03094	16.00
14817	0310547617	BUSSEN	AU	TRUST LOSS ON CANCELLED LOAN #03105	16.25
18494	7305954695	CRISTIONE	LL	OCTOBER LOW LOAN	16.00
					200.00

TOTAL MISC ADJ: 141.75

INBOUND SPLITS:		BORROWER NAME		LOAN#	LOAN AMT	RATE	TYPE	SPLIT AMT
TYPE	EMPLID	EMPL NAME						
A	0164161	JENSEN, MERRILY A	PAYNE	0311861611	126,352.00	284.29	D	284.29
TOTAL INBOUND SPLITS:								284.29

ASSOCIATE COMMISSION SPLITS:  
EMPLID NAME

RATE TYPE TIER AMOUNT

\*\*\*\* NO ASSOCIATE COMMISSION SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD \*\*\*\*  
INTERNAL USE ONLY

WFE000416

PROGRAM: ACT2399P  
REPORT: ACT2399-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 10/20/10 - 11/19/10

EMPLOYEE: 0179940 DTER, BOBBIE  
COMMISSION:

BOB UNDERAGE:

COM ON OVERAGE:

COM ON ORIG FEE:

MISC. ACQUISITIONS:

DIRECT COMMISSIONS:

ADDITIONAL SPLIT:

NET FUNDING COMMISSION:

CHARGED FEES:

REGULAR CHARGE:

PREV CHARGE:

NET OVERDRAFT:

NET FUNDING:

NET FUNDING:

NET FUNDING:

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DATE: 12/17/10

REPORT TIME: 14:02:29

PAGE: 17,358

DATE: 12/17/10

REPORT TIME: 14:02:29

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REPORT TIME: 14:02:29

PAGE: 17,358

DATE: 12/17/10

REPORT TIME: 14:02:29

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REPORT TIME: 14:02:29

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DATE: 12/17/10

WF000418



PROGRAM: ACT2199P  
REPORT: ACT2199-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 10/30/10 - 11/30/10

DATE: 12/17/10  
REPORT TIME: 14:02:29  
PAGE: 17,961

EMPLOYEE#: 0179940 DYER, ROBBIE

TITLE: BRANCH SALES MANAGER SSM: XXX-XX-3496 AU: 0034973 MIRS DATE: 11/04/94  
SEA: SCUGRA, CHERYL A PRES CLUB: N

LOAN AMOUNT	ORIG FEE VARIANCE	DISC OVR/UND	SUBSIDY	KCF/ EXTS	AMT PD THRU WFM	MISC REVENUE	PROKER FEES	REVENUE THRESHLD	ADJ OVR/UND	SRT/S OVR/UND	COMM CN OVR/UND
STD ORIG FEE	BASE FEE	INCENTIVES		ADJ SRT	ADJ S ORIG	SELT AMT					COMM CN ORIG FEE
309,750	3,097.50-	1,548.75	.00	.00	.00	.00	.00	.00	1,548.75-	5 B	247.80-
1,697.50	45.0	0	.00	65.0	2,012.37	.00	.00	.00			2,012.37
LAST NAME: HUTCHER PROD ID: F1730 ESCROW: Y ENPL: N LOAN TYPE: NT PROG CODE: DJAKPT REG DATE: 08/21/10 FUNDED DATE: 11/29/10 CANCEL DATE: LOCK DATE: 08/21/10 PRICING: N AIP: 100.500 BORR LMI: N PROP LMI: N DISC O/U: 100.500 SUBSIDY BPS: 0.000 RTF/EXT: 4EXT RTF/EXT: .000 ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: 100.750 GROUP: HF											
261,000	2,610.00-	1,957.50	.00	.00	.00	.00	.00	.00	652.50-	0 B	1,174.50
2,610.00	45.0	0	.00	45.0	1,174.50	.00	.00	.00			1,174.50
LAST NAME: CRANEY PROD ID: F1730 ESCROW: Y ENPL: N LOAN TYPE: NT PROG CODE: FD2FD REG DATE: 08/23/10 FUNDED DATE: 11/08/10 CANCEL DATE: LOCK DATE: 08/23/10 PRICING: N AIP: 100.750 BORR LMI: N PROP LMI: N DISC O/U: 100.750 SUBSIDY BPS: 0.000 RTF/EXT: 2EXT RTF/EXT: .000 ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: 100.750 GROUP: HF											
188,951	1,870.81-	1,306.64	.00	.00	472.38-	.00	.00	.00	961.45	461 S CT	467.70
1,870.81	45.0	0	.00	75.0	1,403.10	.00	.00	.00			1,403.10
LAST NAME: GUNTER PROD ID: A2MS1 ESCROW: Y ENPL: N LOAN TYPE: GV PROG CODE: REG DATE: 08/24/10 FUNDED DATE: 11/01/10 CANCEL DATE: LOCK DATE: 08/24/10 PRICING: N AIP: 101.515 BORR LMI: N PROP LMI: N DISC O/U: 101.749 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000 ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: 101.000 GROUP: GF											
156,000	1,560.00-	975.00	.00	.00	.00	.00	.00	.00	585.00-	4 B	62.40-
1,560.00	45.0	0	.00	45.0	702.00	.00	.00	.00			702.00
LAST NAME: CARSON PROD ID: F1730 ESCROW: Y ENPL: N LOAN TYPE: NT PROG CODE: REG DATE: 08/25/10 FUNDED DATE: 11/08/10 CANCEL DATE: LOCK DATE: 08/25/10 PRICING: N AIP: 100.625 BORR LMI: N PROP LMI: N DISC O/U: 100.625 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000 ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: 100.750 GROUP: CF											

INTERNAL USE ONLY

WFF000420

[illegible]







PROGRAM: ACT2199P  
 REPORT: ACT2199-A  
 DATE: 12/17/10  
 REPORT TIME: 14:02:29  
 PAGE: 17,965

WELLS FARGO BANK, N.A.  
 COMMISSION REPORT  
 FOR PERIOD 10/10/10 - 11/10/10

EMPLOYEE: 017940 DYN, MARIE  
 TITLE: BRANCH SALES MANAGER  
 SEN: X01-X0-1496 AU: 0014973 HIRE DATE: 11/04/94  
 SCORIN, CHERYL A  
 FEES C/26: M

STD ORIG	BASE	INCENTIVES	DISC	SUBSIDY	EXTS	RT/	AMT PD	KICK	BROKER	REVENUE	FEES	THRESHOLD	ADJ	ERR/S	COM ON
FEES	SR						THRU WPM	REVENUE							
254,015	2,420.15	317.52		-00											
2,540.15	45.0														
LAST NAME: HWAT III															
PROG ID: F1X30 RESPON: Y EMPPL:															
FEES DATE: 11/10/10 FUNDED DATE: 11/10/10 CANCEL DATE:															
BOER LMI: M PROF LMI: M DISC O/U: 103.125 SUBSIDY BPS: 0.009 RT/EXT:															
ADJ LMI: M TO APPL ID: MISC REVENUE RC: THREEHOLD:															

TOTALS:  
 5,405,628 55,521.58-55,269.85  
 55,921.58  
 31,276.51 4,724.58- 4,724.58-  
 31,276.51 5,283.00

ADJ #	LOAN #	BORROWER	RC	DESCRIPTION	AMOUNT
02209	0281654111		AU	TRUST LOSS ON CANCELLED LOAN 102816	14.00-
02829	0304941701		AU	TRUST LOSS ON CANCELLED LOAN 103049	14.00-
03071	0305667636	BRANFLETT	AU	TRUST LOSS ON CANCELLED LOAN 103056	14.00-
08092	030825106	BLOCH	AU	TRUST LOSS ON CANCELLED LOAN 103089	14.00-
14434	031159722		AU	TRUST LOSS ON CANCELLED LOAN 103115	14.00-
19167	0305254695	CRISCIONE	PL	PARTNER RETIREAL PREV MONTH	200.00-
20694	0305048603	ROBINSON	SP	PER IN APPROVAL, FINAL PRICE SHOULD	4,228.00
23349	0303318723	JENTZ	LL	LOW LOAN ADJUSTER	200.00
27110	0305842714	BENTILL	LL	LOW LOAN ADJUSTER	200.00
28013	030454111		AU	TRUST PAYBACK	14.00
28013	0304541701		AU	TRUST PAYBACK	14.00
28014	0305667636		AU	TRUST PAYBACK	15.00

TOTAL MISC ADJ: 4,228.00

INBOUND SPLIT:	TYPE	EMPL NAME	BORROWER REF	LOAN#	LOAN AMT	PAYE	TIER	SPLIT AMT
A	0501025	DEWEY, JASON P	0001	0309363802	391,200.00	1,201.50	D	1,201.50

TOTAL INBOUND SPLIT: 1,201.50

ASSOCIATE COMMISSION SPLIT:

EMPLID NAME

\*\*\*\* NO ASSOCIATE COMMISSION SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD \*\*\*\*

INTERNAL USE ONLY



PROGRAM: ACT21992  
REPORT: ACT2199-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 12/01/10 - 12/31/10

DATE: 01/13/11  
REPORT TIME: 16:02:03  
PAGE: 16,831

EMPLOYEES: 917940 DTER, BUBBLE  
TITLE: BRANCH SALES MANAGER  
SSN: XXX-XX-1496  
AU: 0014973  
HIRE DATE: 11/04/94  
PRIS CLUB: N

STP	ORIG	BASE	INCENTIVES	DISC	SUBSIDY	RTF/	AMT	PD	MISC	BROKER	REVENUE	ADJ	SRV/S	COOK	CF
PER	ORIG	PER	PER	ORIG	ORIG	ENTR	THRU	REPR	REVENUE	FEES	THRESHOLD	ORIG/UND	ORIG/UND	ORIG/UND	ORIG/UND
120.000	1,200.00-	300.00	0	0	0	0	0	0	0	0	0	0	0	0	0
3,200.00	65.0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
LAST NAME: TURNER III	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PROG ID: 0910	ESCROW: Y ENPL: N	LOAN TYPE: MT	PROG CODE:	0	0	0	0	0	0	0	0	0	0	0	0
REG DATE: 09/10/10	FUNDED DATE: 12/01/10	CANCEL DATE:	0	0	0	0	0	0	0	0	0	0	0	0	0
BORR LMT: N	PROF LMT: N	DISC O/U: 100.250	SUBSIDY BPS:	0.000	RTF/EXT:	0.000	RTF/EXT:	0.000	RTF/EXT:	0.000	RTF/EXT:	0.000	RTF/EXT:	0.000	RTF/EXT:
ADD LOAN RC:	NO APPL ID:	MISC REVENUE RC:	THRESHOLD: 100.750	GROUP: CL	0	0	0	0	0	0	0	0	0	0	0
377.500	2,775.00-	1,040.43	0	0	0	0	0	0	0	0	0	0	0	0	0
2,775.00	45.0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
LAST NAME: LUTHERN	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PROG ID: 0910	ESCROW: Y ENPL: N	LOAN TYPE: MT	PROG CODE:	0	0	0	0	0	0	0	0	0	0	0	0
REG DATE: 10/07/10	FUNDED DATE: 12/28/10	CANCEL DATE:	0	0	0	0	0	0	0	0	0	0	0	0	0
BORR LMT: N	PROF LMT: N	DISC O/U: 100.375	SUBSIDY BPS:	0.000	RTF/EXT:	0.000	RTF/EXT:	0.000	RTF/EXT:	0.000	RTF/EXT:	0.000	RTF/EXT:	0.000	RTF/EXT:
ADD LOAN RC:	NO APPL ID:	MISC REVENUE RC:	THRESHOLD: 100.500	GROUP: MT	0	0	0	0	0	0	0	0	0	0	0
95.000	950.00-	831.25	4	0	0	0	0	0	0	0	0	0	0	0	0
LAST NAME: ROVE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PROG ID: 0910	ESCROW: Y ENPL: N	LOAN TYPE: MT	PROG CODE:	0	0	0	0	0	0	0	0	0	0	0	0
REG DATE: 10/28/10	FUNDED DATE: 12/29/10	CANCEL DATE:	0	0	0	0	0	0	0	0	0	0	0	0	0
BORR LMT: N	PROF LMT: N	DISC O/U: 100.875	SUBSIDY BPS:	0.000	RTF/EXT:	0.000	RTF/EXT:	0.000	RTF/EXT:	0.000	RTF/EXT:	0.000	RTF/EXT:	0.000	RTF/EXT:
ADD LOAN RC:	NO APPL ID:	MISC REVENUE RC:	THRESHOLD: 100.750	GROUP: CL	0	0	0	0	0	0	0	0	0	0	0
300.000	3,000.00-	2,250.00	0	0	0	0	0	0	0	0	0	0	0	0	0
3,000.00	65.0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
LAST NAME: MILLER	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PROG ID: 0910	ESCROW: Y ENPL: N	LOAN TYPE: MT	PROG CODE:	0	0	0	0	0	0	0	0	0	0	0	0
REG DATE: 11/01/10	FUNDED DATE: 12/16/10	CANCEL DATE:	0	0	0	0	0	0	0	0	0	0	0	0	0
BORR LMT: N	PROF LMT: N	DISC O/U: 100.750	SUBSIDY BPS:	0.000	RTF/EXT:	0.000	RTF/EXT:	0.000	RTF/EXT:	0.000	RTF/EXT:	0.000	RTF/EXT:	0.000	RTF/EXT:
ADD LOAN RC:	NO APPL ID:	MISC REVENUE RC:	THRESHOLD: 100.500	GROUP: HP	0	0	0	0	0	0	0	0	0	0	0

PROGRAM: ACT2399P  
REPORT: ACT2399-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 12/01/10 - 12/31/10

DATE: 01/13/11  
REPORT TIME: 14:02:03  
PAGE: 16,892

EMPLOYEES: 0175940 DYER, DOBBIE

TITLE: BRANCH SALES MANAGER SSN: XXX-KX-3496 AU: 0034973 HIRE DATE: 11/04/94  
SEA: SCOGNA, CHERYL A PRES CLUB: N

LOAN AMOUNT	ORIG FEE VARIANCE	DISC OVR/UND	SUBSIDY	RTF/ EXT\$	AMT ED THRU WFM	MISC REVENUE	BROKER FEES	REVENUE THRESHLD	ADJ OVR/UND	SRT/\$ OVR/UND	COMM CM OVR/UND
STD ORIG FEE	BASE GR	INCENTIVES	ADJ SRV	ADJ \$ ORIG	SPLIT AMT						COMM CM ORIG FEE
253.409	2,509.00-	316.76	.00	.00	.00	.00	.00	.00	2,192.24-	20 E	501.80-
2,509.00	45.0	G 10	75.0	1,881.75	.00	.00	.00	.00			1,881.75
LAST NAME: KIMO LOAN #: 0313906836 SC: M AU: 0034973 REFI: N BROKER: N FAM: G SEC FIN: N FLT DWN: N EZ CUST: N											
PROD ID: FIX30 ESCROW: Y EMPL: N LOAN TYPE: CV PROG CODE: LOCK DATE: 11/09/10 PRICING: N AIP: 100.126											
REG DATE: 11/08/10 FUNDED DATE: 12/03/10 CANCEL DATE: RTF/EXT\$: .000											
BORR LMI: N PROP LMI: N DISC O/U: 100.124 SUBSIDY BPS: 0.000 RTF/EXT\$: .000											
ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: 100.750 GROUP: B											
150.000											
1,500.00	65.0	F 6	13.0	1,095.09	.00						1,095.00
LAST NAME: LITTLEFIELD LOAN #: 0314594247 SC: M AU: 0034973 REFI: N BROKER: N FAM: C SEC FIN: N FLT DWN: N EZ CUST: N											
PROD ID: FIX30 ESCROW: Y EMPL: N LOAN TYPE: RT PROG CODE: LOCK DATE: 11/17/10 PRICING: N AIP: 101.250											
REG DATE: 11/15/10 FUNDED DATE: 12/10/10 CANCEL DATE: RTF/EXT\$: .000											
BORR LMI: N PROP LMI: N DISC O/U: SUBSIDY BPS: RTF/EXT\$: .000											
ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: GROUP:											
161.422	1,614.22-	605.33	.00	.00	17.69-	.00	.00	.00	1,025.58-	C 6	.00
1,614.22	45.0	0	45.0	726.39	.00						726.39
LAST NAME: SACCO JR LOAN #: 0315770142 SC: M AU: 0034973 REFI: N BROKER: N FAM: C SEC FIN: N FLT DWN: N EZ CUST: N											
PROD ID: FIX15 ESCROW: Y EMPL: LOAN TYPE: DI PROG CODE: FE2FH RUSHP											
REG DATE: 11/19/10 FUNDED DATE: 12/31/10 CANCEL DATE: LOCK DATE: 11/09/10 PRICING: N AIP: 100.364											
BORR LMI: N PROP LMI: N DISC O/U: 100.374 SUBSIDY BPS: 0.000 RTF/EXT\$: .000											
ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: GROUP:											
260.581	2,605.81-	977.10	.00	.00	33.31-	.00	.00	.00	1,662.54-	C 6	.00
2,605.81	45.0	0	45.0	1,172.61	.00						1,172.61
LAST NAME: MISSENTRAL LOAN #: 0315773155 SC: M AU: 0034973 REFI: N BROKER: N FAM: C SEC FIN: N FLT DWN: N EZ CUST: N											
PROD ID: FIX10 ESCROW: Y EMPL: LOAN TYPE: DI PROG CODE: FE2FH RUSHP											
REG DATE: 11/19/10 FUNDED DATE: 12/31/10 CANCEL DATE: LOCK DATE: 11/04/10 PRICING: N AIP: 100.362											
BORR LMI: N PROP LMI: N DISC O/U: 100.375 SUBSIDY BPS: 0.000 RTF/EXT\$: .000											
ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: GROUP:											
INTERNAL USE ONLY											

V/E000427



PROGRAM: ACT21999  
REPORT: ACT21995-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 12/01/10 - 12/31/10

DATE: 01/13/11  
REPORT TIME: 10:02:03  
PAGE: 16,894

EMPLOYEE: 0179940 DYER,BOBBIE

TITLE: BRANCH SALES MANAGER SSN: XXX-XX-3496 AD: 0034973 HIRE DATE: 11/04/96  
SRA: SCOTTA, CHERYL A PRES CLUB: N

LOAN AMOUNT	ORIG FEE VARIANCE	DISC OVR/UND	SUBSIDY	RTF/ EXT	AMT PD THRU MFSA	MISC REVENUE	BROKER FEES	REVENUE THRESHOLD	ADJ OVR/UND	SRV/¢ OVR/UND	COMM ON OVR/UND
STD ORIG FEE	BASE FE	INCENTIVES		ADJ SRV	ADJ \$ ORIG	SPLIT AMT					COMM ON ORIG FEE
99,875	998.75-	249.69	.00	.00	13.34-	.00	.00	.00	762.49-	0 %	.00
998.75	45.0	0		45.0	445.43	.00					445.43
LAST NAME: XLINOO LOAN #: 0316606664 SC: M AD: 0034073 REFI: Y BROKER: N FAM: C SEC FIN: N FLT DWN: N EZ CUST: N											
PROD ID: FIX20 ESCROW: Y EMPL: LOAN TYPE: DI PROG CODE: FIZFN BUSHP											
REG DATE: 12/08/10 FUNDED DATE: 12/31/10 CANCEL DATE: LOCK DATE: 11/17/10 PRICING: N AIP: 100.337											
BORR LMI: N PROP LMI: N DISC O/U: 100.250 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000											
ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: GROUP:											
105,415	1,054.15-	0.00	.00	.00	12.44-	.00	.00	.00	1,066.79-	0 %	.00
1,054.15	45.0	0		45.0	474.36	.00					474.36
LAST NAME: SWYDER LOAN #: 0316961135 SC: M AD: 0034973 REFI: Y BROKER: N FAM: C SEC FIN: N FLT DWN: N EZ CUST: N											
PROD ID: FIX30 ESCROW: Y EMPL: LOAN TYPE: DI PROG CODE: FIZFD BUSHP											
REG DATE: 12/15/10 FUNDED DATE: 12/31/10 CANCEL DATE: LOCK DATE: 11/05/10 PRICING: N AIP: 99.988											
BORR LMI: N PROP LMI: N DISC O/U: 0.000 SUBSIDY BPS: 0.000 RTF/EXT: RTF/EXT: .000											
ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: GROUP:											
TOTALS:											
2,812,975	28,174.66-	12,500.97	.00	.00	141.83-	141.83-	.00	.00	15,815.52-		920.00-
28,174.66				15,687.37	474.31						15,213.06

MISCELLANEOUS ADJUSTMENTS:

ADJ #	LOAN #	BORROWER	RC DESCRIPTION	AMOUNT
01196	0305369852		AU TRUST LOSS ON CANCELLED LOAN #03053	14.00-
02922	0309457521		AU TRUST LOSS ON CANCELLED LOAN #03094	18.50-
04971	0310546873		AU TRUST LOSS ON CANCELLED LOAN #03105	14.00-
08659	0312753104		AU TRUST LOSS ON CANCELLED LOAN #03127	14.00-
10732	0313113532		AU TRUST LOSS ON CANCELLED LOAN #03131	14.00-
15236	0315306803		AU TRUST LOSS ON CANCELLED LOAN #03153	14.00-
17377	0311660169	TURNER III	LL LOW LOAN ADJUSTER	200.00
26732	0313737827	BOYE	LL LOW LOAN ADJUSTER	200.00

TOTAL MISC ADJ: 311.50

INBOUND SPLITS:

TYPE	EMPLID	EMPL NAME	BORROWER NAME	LOAN#	LOAN AMT	RATE	TYPE	SPLIT AMT
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\*\*\* NO INBOUND SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD \*\*\*  
INTERNAL USE ONLY

WFO00429

PROGRAM: ACT7399P  
REPORT: ACT7399-A

EMPLOYER: 0179940 DYER, BOBBIE

ASSOCIATE COMMISSION SPLITS:  
EMPLID NAME

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 12/01/10 - 12/31/10

TITLE: BRANCH SALES MANAGER SEN: XII-XX-3646 AD: 0014973 HERE DATE: 11/04/94  
SPA: SOCORA, CHERYL A PERS CLUB: X

DATE: 01/13/11  
TIME: 14:02:03  
PAGE: 16.899

DATE	TYPE	TIER	AMOUNT
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\*\*\* NO ASSOCIATE COMMISSION SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD \*\*\*  
INTERNAL USE ONLY





PROGRAM: ACT2399D  
REPORT: ACT2399-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 01/01/11 - 01/31/11

DATE: 02/11/11  
REPORT TIME: 14:02:20  
PAGE: 16,555

EMPLOYEE#: 0179940 DIER, ROBERT

TITLE: BRANCH SALES MANAGER SSN: XXX-XX-1496 AD: 0034973 HIRE DATE: 11/04/94  
SFA: SCOGNA, CHERYL A PRES CLUB: N

LOAN AMOUNT	ORIG FEE VARIANCE	DISC OVR/UND	SUBSIDY	RTF/ EXTS	AMT PD THRU WHAM	MISC REVENUE	BROKER FEES	REVENUE THRESHLD	ADJ OVR/UND	SRA/\$ OVR/UND	COMM ON OVR/UND
STD ORIG FES	BASE SR	INCENTIVES		ADJ EXT	ADJ \$ ORIG	SPLIT AMT					COMM ON ORIG FEE
170,000	1,700.00	- 1,700.00	.00	425.30-	425.30-	.00	.00	.00	850.00-	B B	176.00-
1,700.00	45.0	NH	0	45.0	765.00	.00	.00	.00			765.00
LAST NAME: GERLACH LOAN #: 0312291909 SC: M AD: 0034973 REFI: Y BROKER: N FAM: C SEC FIB: N FLT DMN: N EZ CUST: N											
PROD ID: FIX30 ESCROW: Y EMPL: N LOAN TYPE: NT PROG CODE: F02FD											
REG DATE: 10/08/10 FUNDED DATE: 01/18/11 CANCEL DATE: LOCK DATE: 10/08/10 PRICING: N AIP: 100.500											
BORR LMI: N PROP LMI: N DISC O/U: 101.000 SUBSIDY BPS: 0.000 RTF/EXT: 1EXT RTF/EXT4: .150											
ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: 100.750 GROUP: CY											
264,255	2,642.55	- 1,981.92	.00	.00	.00	.00	.00	.00	650.63-	D B	.00
2,642.55	45.0	NH P	8	53.0	1,400.55	.00	.00	.00			1,400.55
LAST NAME: BRECHME LOAN #: 0312645526 SC: M AD: 0034973 REFI: Y BROKER: N FAM: C SEC FIB: N FLT DMN: N EZ CUST: N											
PROD ID: FIX30 ESCROW: Y EMPL: N LOAN TYPE: NT PROG CODE: F02FD											
REG DATE: 10/13/10 FUNDED DATE: 01/10/11 CANCEL DATE: LOCK DATE: 10/13/10 PRICING: N AIP: 100.750											
BORR LMI: N PROP LMI: N DISC O/U: 100.750 SUBSIDY BPS: 0.000 RTF/EXT: 2EXT RTF/EXT4: .000											
ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: 100.500 GROUP: NT											
333,000	3,330.00	- 2,913.75	.00	.00	416.25-	.00	.00	.00	632.50-	0 B	.00
3,330.00	45.0	NH P	8	33.0	1,764.90	.00	.00	.00			1,764.90
LAST NAME: BRODHEAD SR LOAN #: 0312678287 SC: M AD: 0034973 REFI: Y BROKER: N FAM: C SEC FIB: N FLT DMN: N EZ CUST: N											
PROD ID: FIX20 ESCROW: Y EMPL: N LOAN TYPE: NT PROG CODE: F02FD											
REG DATE: 10/14/10 FUNDED DATE: 01/12/11 CANCEL DATE: LOCK DATE: 10/14/10 PRICING: N AIP: 100.750											
BORR LMI: N PROP LMI: N DISC O/U: 100.875 SUBSIDY BPS: 0.000 RTF/EXT: 3EXT RTF/EXT4: .125											
ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: 100.500 GROUP: NF											
130,800	1,308.00	45.0	NH P	8	55.0	693.24	.00	.00			693.24
LAST NAME: GRIGSBY LOAN #: 0313353575 SC: M AD: 0034973 REFI: Y BROKER: N FAM: C SEC FIB: N FLT DMN: N EZ CUST: N											
PROD ID: FIX30 ESCROW: Y EMPL: N LOAN TYPE: NT PROG CODE: F02FD											
REG DATE: 10/25/10 FUNDED DATE: 01/18/11 CANCEL DATE: LOCK DATE: 10/25/10 PRICING: N AIP: 101.125											
BORR LMI: N PROP LMI: N DISC O/U: SUBSIDY BPS: RTF/EXT: 2EXT RTF/EXT4: .000											
ADD LOAN RC: EO APPL ID: MISC REVENUE RC: THRESHOLD: GROUP:											

INTERNAL USE ONLY

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DATE: 02/11/11  
REPORT TIME: 16:02:20  
PAGE: 16,559

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 01/01/11 - 01/31/11

PROGRAM: ACT21099  
REPORT: ACT2159-A

EMPLOYEE: 0175940 DIVER, BOBRIE TITLE: BRANCH SALES MANAGER SSN: XXX-XX-1496 AD: 0034973 WIFE DATE: 11/04/94 PRES CLUB: N

STC ORIG FEE AMOUNT VARIANCE OVR/UND

LAST NAME: LANSON

STC ORIG FEE AMOUNT VARIANCE OVR/UND

STC ORIG FEE AMOUNT VARIANCE OVR/UND

STC ORIG FEE AMOUNT VARIANCE OVR/UND

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STC ORIG FEE AMOUNT VARIANCE OVR/UND

PROGRAM: ACT21592  
 REPORT: ACT2159-A  
 DATE: 02/12/11  
 REPORT TIME: 14:02:20  
 PAGE: 16,360

WELLS FARGO BANK, N.A.  
 COMMISSION REPORT  
 FOR PERIOD 01/01/11 - 01/11/11

EMPLOYEE: 0175940 DYER, SCBRIE  
 TITLE: BRANCH SALES MANAGER SSN: XXX-XX-3496 AU: 0014573 WIRE DATE: 11/04/94  
 SPA: SCOTIA, CHERYL A. FRES CLUB, Y

STP	ORIG	BASE	INCENTIVES	DISC	SUBSIDY	RTF/	AMT	MISC	BROKER	REVENUE	ADJ	SRV/S	COMM	ORIG	PRC	
PRG	VAR	SA		OVR/UND		THRU	THRU	REVENUE	FEES	THRESHLD	OVR/UND	COM/UND				
140.800	1,408.00	1,408.00	.00	.00	.00	.00	1,027.84	.00	.00	.00	.00	0	1	.00	.00	
1,408.00	65.0														1,027.84	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/12/10	FUNDED DATE: 01/11/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.000	SUBSIDY BPS: 0.000	RTF/EXT: .000												
AUD LOAN AC: 153.048	1,505.40	1,449.10	.00	.00	.00	.00	1,129.05	.00	.00	.00	5.24	0	0	.00	.00	
1,505.40	65.0														1,129.05	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/29/10	FUNDED DATE: 01/11/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.965	SUBSIDY BPS: 0.000	RTF/EXT: .000												
AUD LOAN AC: 176.476	1,564.76	1,458.29	.00	.00	.00	.00	1,129.05	.00	.00	.00	5.24	0	0	.00	.00	
1,564.76	65.0														1,129.05	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/21/10	FUNDED DATE: 01/20/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.965	SUBSIDY BPS: 0.000	RTF/EXT: .000												
AUD LOAN AC: 159.000	1,590.00	1,430.00	.00	.00	.00	.00	1,129.05	.00	.00	.00	5.24	0	0	.00	.00	
1,590.00	65.0														1,129.05	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/29/10	FUNDED DATE: 01/25/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.500	SUBSIDY BPS: 0.000	RTF/EXT: .000												
AUD LOAN AC: 176.476	1,564.76	1,458.29	.00	.00	.00	.00	1,129.05	.00	.00	.00	5.24	0	0	.00	.00	
1,564.76	65.0														1,129.05	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/21/10	FUNDED DATE: 01/20/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.965	SUBSIDY BPS: 0.000	RTF/EXT: .000												
AUD LOAN AC: 159.000	1,590.00	1,430.00	.00	.00	.00	.00	1,129.05	.00	.00	.00	5.24	0	0	.00	.00	
1,590.00	65.0														1,129.05	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/29/10	FUNDED DATE: 01/25/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.500	SUBSIDY BPS: 0.000	RTF/EXT: .000												
AUD LOAN AC: 176.476	1,564.76	1,458.29	.00	.00	.00	.00	1,129.05	.00	.00	.00	5.24	0	0	.00	.00	
1,564.76	65.0														1,129.05	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/21/10	FUNDED DATE: 01/20/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.965	SUBSIDY BPS: 0.000	RTF/EXT: .000												
AUD LOAN AC: 159.000	1,590.00	1,430.00	.00	.00	.00	.00	1,129.05	.00	.00	.00	5.24	0	0	.00	.00	
1,590.00	65.0														1,129.05	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/29/10	FUNDED DATE: 01/25/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.500	SUBSIDY BPS: 0.000	RTF/EXT: .000												
AUD LOAN AC: 176.476	1,564.76	1,458.29	.00	.00	.00	.00	1,129.05	.00	.00	.00	5.24	0	0	.00	.00	
1,564.76	65.0														1,129.05	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/21/10	FUNDED DATE: 01/20/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.965	SUBSIDY BPS: 0.000	RTF/EXT: .000												
AUD LOAN AC: 159.000	1,590.00	1,430.00	.00	.00	.00	.00	1,129.05	.00	.00	.00	5.24	0	0	.00	.00	
1,590.00	65.0														1,129.05	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/29/10	FUNDED DATE: 01/25/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.500	SUBSIDY BPS: 0.000	RTF/EXT: .000												
AUD LOAN AC: 176.476	1,564.76	1,458.29	.00	.00	.00	.00	1,129.05	.00	.00	.00	5.24	0	0	.00	.00	
1,564.76	65.0														1,129.05	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/21/10	FUNDED DATE: 01/20/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.965	SUBSIDY BPS: 0.000	RTF/EXT: .000												
AUD LOAN AC: 159.000	1,590.00	1,430.00	.00	.00	.00	.00	1,129.05	.00	.00	.00	5.24	0	0	.00	.00	
1,590.00	65.0														1,129.05	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/29/10	FUNDED DATE: 01/25/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.500	SUBSIDY BPS: 0.000	RTF/EXT: .000												
AUD LOAN AC: 176.476	1,564.76	1,458.29	.00	.00	.00	.00	1,129.05	.00	.00	.00	5.24	0	0	.00	.00	
1,564.76	65.0														1,129.05	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/21/10	FUNDED DATE: 01/20/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.965	SUBSIDY BPS: 0.000	RTF/EXT: .000												
AUD LOAN AC: 159.000	1,590.00	1,430.00	.00	.00	.00	.00	1,129.05	.00	.00	.00	5.24	0	0	.00	.00	
1,590.00	65.0														1,129.05	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/29/10	FUNDED DATE: 01/25/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.500	SUBSIDY BPS: 0.000	RTF/EXT: .000												
AUD LOAN AC: 176.476	1,564.76	1,458.29	.00	.00	.00	.00	1,129.05	.00	.00	.00	5.24	0	0	.00	.00	
1,564.76	65.0														1,129.05	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/21/10	FUNDED DATE: 01/20/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.965	SUBSIDY BPS: 0.000	RTF/EXT: .000												
AUD LOAN AC: 159.000	1,590.00	1,430.00	.00	.00	.00	.00	1,129.05	.00	.00	.00	5.24	0	0	.00	.00	
1,590.00	65.0														1,129.05	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/29/10	FUNDED DATE: 01/25/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.500	SUBSIDY BPS: 0.000	RTF/EXT: .000												
AUD LOAN AC: 176.476	1,564.76	1,458.29	.00	.00	.00	.00	1,129.05	.00	.00	.00	5.24	0	0	.00	.00	
1,564.76	65.0														1,129.05	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/21/10	FUNDED DATE: 01/20/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.965	SUBSIDY BPS: 0.000	RTF/EXT: .000												
AUD LOAN AC: 159.000	1,590.00	1,430.00	.00	.00	.00	.00	1,129.05	.00	.00	.00	5.24	0	0	.00	.00	
1,590.00	65.0														1,129.05	
PRG ID: F1310	ESCROW: Y	ENCL: N	LOAN TYPE: GT													
REG DATE: 11/29/10	FUNDED DATE: 01/25/11	CANCEL DATE:														
BORR LMT: N	PROP LMT: M	DISC O/U: 100.500	SUBSID													

DATE: 02/11/11  
REPORT TIME: 14:01:20  
PAGE: 16,561

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 01/01/11 - 01/31/11

PROGRAM: ACT2139P  
REPORT: ACT2139-A

EMPLOYEE: 0179940 DYER, BOBBIE TITLE: BRANCH SALES MANAGER SEN: XEL-XX-3496 AM: 0034973 WIRE DATE: 11/04/94  
SPA, SCOTIA, CHERYL A PRESS CLUB, N

LOAN ACCOUNT	ORIG FEE	DISC	SUBSIDY	RTP/ EXTS	AMT PD THRU WFM	MISC REVENUE	BROKER FEES	REVENUE THRESHOLD	ADV OVR/UND	SERV/S CORN ON
STD ORIG YES	BASE SR	INCENTIVES		ADJ SER	ADJ ORIG	EMIT PMT				CORN OR ORIG PER
146,400	1,464.00	1,281.00	.00	.00	.00	.00	.00	.00	181.00	0 E
1,464.00	65.0	P 4	LOAN # 031692197 SC: N AD: 0034973 REF: M BROKER: M PM: C SEC FIN: M FLT DWN: M EZ CUST: M		1,416.16	.00	.00	.00		1,010.16
LAST NAME: KISTER										
PROD ID: P1310										
REG DATE: 12/21/10										
BOOK LMT: M PROP LMT: M DISC O/G: 100.875 SUBSIDY RPS: 0.000 RTP/EXT: .000										
ADD LOAN RC: ED APPL ID:										
112,000	1,120.00	960.00	.00	.00	.00	.00	.00	.00	2,225.00	0 B
1,220.00	0.0				.00	.00	.00	.00		.00
LAST NAME: WERRELL										
PROD ID: P1310										
REG DATE: 12/21/10										
BOOK LMT: M PROP LMT: M DISC O/G: 100.875 SUBSIDY RPS: 0.000 RTP/EXT: .000										
ADD LOAN RC: ED APPL ID:										
92,653	926.53	347.45	.00	.00	.00	.00	.00	.00	592.72	0 B
1,220.00	0.0				.00	.00	.00	.00		.00
LAST NAME: CUMMINGS										
PROD ID: P1310										
REG DATE: 12/21/10										
BOOK LMT: M PROP LMT: M DISC O/G: 100.875 SUBSIDY RPS: 0.000 RTP/EXT: .000										
ADD LOAN RC: ED APPL ID:										
120,000	1,200.00	780.00	.00	.00	.00	.00	.00	.00	450.00	4 B
1,200.00	65.0				.00	.00	.00	.00		46.00
LAST NAME: LESVANSKY										
PROD ID: P1310										
REG DATE: 12/21/10										
BOOK LMT: M PROP LMT: M DISC O/G: 100.875 SUBSIDY RPS: 0.000 RTP/EXT: .000										
ADD LOAN RC: ED APPL ID:										

PROGRAM: ACT2399P  
REPORT: ACT2399-A

WELLS FARGO BANK, N.A.  
COMMISSION REPORT  
FOR PERIOD 01/31/11 - 01/31/11

DATE: 02/11/11  
REPORT TIME: 19:02:20  
PAGE: 16,562

EMPLOYEE: 0179940 DYER,ROBBIE

TITLE: BRANCH SALES MANAGER SSN: XXX-XX-3496 AD: 0034973 HIRE DATE: 11/04/94  
SRA: SCOGNA,CHERYL A PRES CLUB: U

LOAN AMOUNT	ORIG FEE VARIANCE	DISC OVR/UND	SUBSIDY	RTP/ EXTS	AMT PD THRU WFIN	MISC REVENUE	BROKER FEE	REVENUE THRESHLD	ADJ OVR/UND	SRA/S OVR/UND	COMM ON OVR/UND
STD ORIG FEE	BASE FR	INCENTIVES		ADJ SR	ADJ S ORIG	SPLIT AMT					COMM ON ORIG FEE
125.388	1,253.88-	156.74	.00	.00	18.04-	.00	.00	.00	1,115.13-	D *	.00
1,253.88	45.0	0		45.0	564.24	.00					564.24
LAST NAME: HUNSTIKER LOAN #: 0317810446 EC: M AD: 0034973 REFT: Y BROKER: N FWH: C SEC FWH: N FLT DWN: N HZ CUST: N											
PROD ID: FIK30 ESCROW: Y EMPL: LOAN TYPE: D1 PROD CODE: PD2FD RUSHP											
RRG DATE: 01/10/11 FUNDED DATE: 01/31/11 CANCEL DATE: LOCK DATE: 12/29/10 PRICING: M ATP: 180.111											
BORR LMT: M PROP LMT: N DISC O/U: 100.125 SUBSIDY BPS: 0.000 RTP/EXT: RIF/EXT: .600											
ADD LOAN AC: ED APPL ID: MISC REVENUE RC: THRESHOLD: GROUP:											

TOTALS:  
3,378.317 33,768.12-24,194.88 .00 425.00- 1,387.93- 1,387.93- .00 .00 11,386.17- 970.00-  
33,768.12 -18,658.08 .00

MISCELLANEOUS ADJUSTMENTS:

ADJ #	LOAN #	BORROWER	RC DESCRIPTION	AMOUNT
02537	0309595908		AD TRUST LOSS ON CANCELLED LOAN #03095	14.30-
02931	0309892354		AD TRUST LOSS ON CANCELLED LOAN #03098	14.30-
02934	0316258961		AD TRUST LOSS ON CANCELLED LOAN #03163	28.30-
18651	0703549562	COLLINS	AD TRUST PAYBACK	14.00
21346	0311544694	CLARK	LL JANUARY LOW LOAN	200.30
21341	0317724532	LESPERANCE	LL JANUARY LOW LOAN	200.30

TOTAL MISC ADJ: 358.30

INBOUND SPLITS:

TYPE	EMPLID	EMPL NAME	BORROWER NAME	LOAN#	LOAN AMT	RATE	TYPE	SPLIT AMT
------	--------	-----------	---------------	-------	----------	------	------	-----------

\*\*\*\* NO INBOUND SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD \*\*\*\*

ASSOCIATE COMMISSION SPLITS:

EMPLID	NAME	RATE	TYPE	TIER	AMOUNT
--------	------	------	------	------	--------

\*\*\*\* NO ASSOCIATE COMMISSION SPLIT RECORDS FOR THIS EMPLOYEE FOR THIS PERIOD \*\*\*\*  
INTERNAL USE ONLY

PROGRAM: ACT2399P  
 REPORT: ACT2399-A  
 DATE: 03/11/11  
 REPORT TIME: 13:02:10  
 PAGE: 14.013

WELLS FARGO BANK, N.A.  
 COMMISSION REPORT  
 FOR PERIOD 02/01/11 - 02/28/11

EMPLOYEE: 0179940 UTR,ROBBIE  
 TITLE: BRANCH SALES MANAGER  
 SSN: XXX-XX-1496 AD: 0034973 HIRS DATE: 11/04/94  
 PRES CLERK: N  
 SCORING: CREDIT A  
 TOTAL ACTIVE JR: 01

COMMISSION:	ROB UNDERLAK:	\$	2,138.34-	VOLUME:	\$	1,075.334	UNITS:	4	AMOUNT:	\$	1,434.425	UNITS:	4
COM ON OVERPAGE:	\$	17,375.19	SPECIALTY:	\$	1,434.425	0	0	0	0	0	0	0	0
COM ON ORIG FEE:	\$	934.00-	PURCHASE:	\$	1,409.950	3	3	3	3	3	3	3	3
MISC. ADJUSTMENTS:	\$	14,302.83	REFI:	\$	2,844.325	7	7	7	7	7	7	7	7
DIRECT COMMISSIONS:	\$	14,302.83	TOTAL VOLUME:	\$	2,844.325	7	7	7	7	7	7	7	7
HQA	00	APPLY	2ND LIGN:	\$	0	0	0	0	0	0	0	0	0
OUTBOUND SPLITS:	\$	0	REMOVATION:	\$	0	0	0	0	0	0	0	0	0
INBOUND SPLITS:	\$	0	PRICING VICE:	\$	0	0	0	0	0	0	0	0	0
ADJUSTED COMMISSION:	\$	14,302.83											
SET TRAM SPLITS:	\$	0											
GUARANTEED DRAWS:	\$	0											
REGULAR DRAWS:	\$	0											
PREV CARRI-OVER:	\$	0											
NET DIB/OVERDRAWS:	\$	14,302.83	PAID	\$	0	0	0	0	0	0	0	0	0

MGR APPROVAL ID: 965  
 B/C APPROVAL ID: 282

STG ORIG	YES	BASE	INTENTIVES	ADJ	ORIG	AMT	SPILT	AMT	MISC	REVENUE	BROKER	FEES	THRESH	ADJ	SRV/S	COMM ON
417,000																
4,170.00	65.0	P	16	91.3	3,375.70	.00										1,377.70
LAST NAME: JACOBSON																
PROG ID: F130	ESCRON:	Y ENPL:	N LOAN TIME:	NT	PROC CODE: HABSET											
REG DATE: 11/12/10	FUNDED DATE:	02/06/11	CANCEL DATE:													
BOOR LMT: N PROP LMT: N DISC O/B:																
ADD LOAN RC:	EO APPL ID:															
1,040,300	10,400.00-	1,300.00	0	.00	45.0	.00										
LAST NAME: JACOBSON																
PROG ID: F130	ESCRON:	Y ENPL:	N LOAN TIME:	NT	PROC CODE:											
REG DATE: 11/15/10	FUNDED DATE:	02/02/11	CANCEL DATE:													
BOOR LMT: N PROP LMT: N DISC O/B:																
ADD LOAN RC:	EO APPL ID:															

MISC REVENUE PC: THRESHOLD:  
 MISC REVENUE PC: THRESHOLD: 100.750 GROUP: XF  
 INTERNAL USE ONLY

PROGRAM: ACT2399  
REPORT: ACT2392.A

WELLS FARGO BANK, N.A.  
COMMITTEE REPORT  
FOR PERIOD 02/31/11 - 02/18/11

DATE: 03/11/11  
REPORT TIME: 14:02:10  
PAGE: 14,034

EMPLOYEE#1: 0119910 DYER,BOENIE

TITLE: BRANCH SALES MANAGER SSN: XXX-XX-1496 ADJ: 0014973 HIRE DATE: 11/04/94  
STOCK: CHERYL A PRES CLOS: M

STN	ORIG	BASE	INCENTIVES	DISC	SUBSIDY	RTF/	AMT	ED	HISC	REVENUE	FEES	BROKER	BUY/SELL	ADJ	SN/5	COMP	ON
FEES	ER					LOAN											

145,900	1,459.00	1,276.63	0	CF	.00	.00	364.75	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
LAST NAME: GEORGEA JR																	
PROG ID: F1270 ESCROW: Y EMP: M LOAN TYPE: RT																	
REG DATE: 12/09/10 FUNDED DATE: 02/14/11 CANCEL DATE:																	
BOER LMT: M PROP LMT: M DISC O/U: 100.625 SUBSIDY BPS:																	
ADD LOAN RC: EO APPL ID:																	
MISC REVENUE RC: 100.750 GROUP: CF																	
212,000	2,120.00	1,325.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
LAST NAME: FIRELINE JR																	
PROG ID: ALB31 ESCROW: Y EMP: M LOAN TYPE: RT																	
REG DATE: 12/14/10 FUNDED DATE: 02/18/11 CANCEL DATE:																	
BOER LMT: M PROP LMT: M DISC O/U: 100.625 SUBSIDY BPS:																	
ADD LOAN RC: EO APPL ID:																	
MISC REVENUE RC: 100.500 GROUP: CH																	
320,000	3,200.00	2,000.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
LAST NAME: HOLLAND																	
PROG ID: F1270 ESCROW: Y EMP: M LOAN TYPE: RT																	
REG DATE: 12/29/10 FUNDED DATE: 02/07/11 CANCEL DATE:																	
BOER LMT: M PROP LMT: M DISC O/U: 100.625 SUBSIDY BPS:																	
ADD LOAN RC: EO APPL ID:																	
MISC REVENUE RC: 100.500 GROUP: HP																	
324,000	3,240.00	1,620.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
LAST NAME: CHILLMAN																	
PROG ID: F1270 ESCROW: Y EMP: M LOAN TYPE: RT																	
REG DATE: 01/06/11 FUNDED DATE: 02/24/11 CANCEL DATE:																	
BOER LMT: M PROP LMT: M DISC O/U: 100.750 SUBSIDY BPS:																	
ADD LOAN RC: EO APPL ID:																	
MISC REVENUE RC: 100.750 GROUP: CF																	

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