**◤ JOSEPH WATSON**

Statham, GA 30666 • 678-314-2108 • [mrwatsonjoe31@gmail.com](mailto:mrwatsonjoe31@gmail.com) • [linkedin.com/in/joe-watson-9a8097135](https://www.linkedin.com/in/joe-watson-9a8097135)

•[Portfolio](https://joe-watson-portfolio.netlify.app/): <https://joe-watson-portfolio.netlify.app/>

**Cover Letter**

**HR Manager**

**Hiring Manager**

**<Company>**

**<City, State, Zip>**

**Dear HR Manager and Hiring Manager:**

I am sending this letter with the enclosed resume to express my interest in the Web Developer position you are currently seeking to fill. As a professional with progressive experience in software development, system architectures, and technical design, I was thrilled to see your job posting. I believe <Company> objectives for this position align well with my abilities and passion.

I am poised to leverage my knowledge of coding methods, solution concepts, and business requirements to create end-to-end solutions and deliver exceptional user experiences. If hired as a Web Developer, I am confident that I would bring the same level of commitment and motivation to your team. Your company will help me advance my career while using what I have learned to create innovative and impactful software solutions that meet business needs and exceed user expectations.

Some of my noteworthy accomplishments include:

* *Established objectives to make the Albany Doors Organization's plant the leanest, leading to an (30) % decrease in waste, a (30) % improvement in efficiency, a saving of $500,000, and a boost in customer satisfaction.*
* *Downsized the human resources team by 50% by resourcefully optimizing (12) full-time employees and employing backward and vertical integrations.*
* *Ascended the corporate ladder by receiving three promotions in years and ultimately achieving the position of plant supervisor, optimizing daily operations, and driving business success.*
* *Recognized for the exceptional ability to complete welding projects efficiently and up to high-quality standards.*

Additionally, I possess the interpersonal and technical skills necessary to build strong, trusting relationships across organizations with varying expertise and accountabilities. I take pride in my work and believe that my job roles combined have provided a foundation of skills that position me to contribute to your team. I welcome the opportunity to speak with you regarding the Web Development position in your company.

Please review my attached resume for additional details regarding my expertise and career achievements. If you agree that a meeting can be to our mutual benefit, please contact me at the telephone number and email listed above. I will follow up to request an appointment to discuss how my experience meets your needs.

Sincerely,

**Joseph Watson**

**◤ JOSEPH WATSON**

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**CAREER GOAL: SOFTWARE DEVELOPER**

**Leadership & Strategic Planning  Software Development  System Architecture  Technical Design**

An analytical web developer seeking to leverage knowledge in software development, system architecture, and business requirements as a Web Developer to create end-to-end solutions and deliver exceptional user experiences.

* Demonstrate proficiency in developing software solutions, implementing system improvements, and overcoming challenges using the latest architectural approaches, tools, and technologies.
* Poised to collaborate with a team of experienced developers to create innovative and impactful software solutions that meet business needs and exceed user expectations.
* Proven ability to work under tight deadlines in an agile environment, delivering high-quality business solutions within time constraints while adapting to changing project requirements and priorities.

**CORE EXPERTISE**

* Coding Methods
* Business Requirements
* Internal Documentation
* Solution Concepts
* Teamwork & Collaboration
* Safety Practices
* Computer Programming
* Concept Development
* Quality Assurance Testing
* Staff Supervision
* Critical Thinking & Problem-Solving
* Sound Judgment & Decision-Making
* Change Management
* Business Stakeholders
* Web Development
* Project Management
* Coaching & Mentoring
* Continuous Improvement

**◤ EDUCATION** **& CERTIFICATION**

**Full Stack Web Development** • Coder Foundry • Kernersville, NC • March 2022

**Associate of Applied Science in Business Management** • Gwinnett Technical College • Lawrenceville, Ga • June 2011

**HR Certificate** • Gwinnett Technical College • Lawrenceville, Ga • June 2011

**◤ CODING PROJECTS**

**Enterprise Level Bug Tracker** • https://atlastracker-production.up.railway.app/

**Mortgage Calculator** • https://joe-mortgage-calculator.netlify.app/index.html

**Word Reverse** • https://joe-taco-cat-challenge.netlify.app/

**◤ TECHNICAL SKILLS**

C#, JavaScript, CI/CD, GitHub, Heroku, Netlify, Railway, MVC, Bootstrap, Postgres SQL, ASP.NET, HTML, CSS

**◤ PROFESSIONAL EXPERIENCE**

**Full Stack Web Developer** • Coder Foundry • Kernersville, NC • January 2022 – Present

* Manage the complete software development process on Netlify and Heroku and Railway while overseeing the automated testing and providing feedback to management during the development process.
* Maintain web applications using the MVC architecture, ASP.NET, and C# to sustain functionality, scalability, and security.
* Collaborate with stakeholders to analyze business requirements and create sustainable IT solutions while implementing the best practices in performing CI/CD on GitHub.
* Implement approved lifecycle methodologies by creating design documents, performing program coding, and resolving technical issues through debugging technical research and investigation.

**Purchaser** • Silgan Closures • Athens, GA • January 2020 – January 2022

* Drove business development by purchasing supplies, implementing cost-effective procurement policies, and nurturing vendor relationships to streamline supply management and minimize operating costs.
* Negotiated contracts with external vendors to reach mutually favorable conditions, establish business relationships, and minimize financial risks.
* Supervised the end-to-end purchase cycle by processing purchase requests, tracking inventory levels, and administering monthly budgets to align procurement processes with business objectives.
* Facilitated inter-departmental communications to discuss business details promptly resolve conflicts and ensure a smooth workflow to accomplish deliverables within time constraints.

**Salesperson** • Sales Associate • Braselton, GA • September 2016 – December 2020

* Nurtured harmonious rapport with clients by answering their queries, distinguishing their needs, and presenting suitable real estate portfolios to close transactions and drive sales.
* Advised clients on market conditions, prices, mortgages, and legal requirements while promoting sales of properties through advertisements, open houses, and participation in multiple listing services.
* Conferred with lenders and home inspectors to verify the accuracy of the terms and conditions of the purchase agreement.
* Prepared documents such as representation contracts, purchase agreements, and closing statements to solidify transactions and finalize documents for real estate transactions.

**Welder** • Caterpillar • Bogart, GA • November 2014 – August 2016

* Utilized specialized equipment and robots to weld mechanical systems according to blueprint instructions and specifications.
* Leveraged a thorough understanding of good safety practices, quality, and productivity to weld aluminum, stainless steel, and other alloys with superior quality.
* Trimmed and shaped metal components to fabricate various products, including mechanical parts, frames, and structures.

**Plant Supervisor** • Assa Abloy • Lawrenceville, GA • February 2006 – October 2014

* Streamlined plant operations by supervising 25 employees, managing inventory control, and enforcing quality control procedures to sustain optimal production output and efficiency.
* Accomplish human resource objectives by training (12) team members, communicating job expectations, and providing hands-on guidance on complex tasks to enhance employee productivity and production numbers.
* Ensured a safe working environment for plant personnel by implementing safety procedures, rectifying potential hazards, and promoting a culture of safety.
* Maximize production levels by implementing efficient production processes, optimizing resource utilization, and leveraging cutting-edge technology to enhance productivity and minimize waste while maintaining quality standards.
* Advocated operational excellence by managing the logistics of deliveries, implementing cost-effective procurement, and working with external stakeholders to streamline supply management and promote customer satisfaction.

**Accomplishments:**

* *Established objectives to make the Albany Doors Organization's plant the leanest, leading to an (30) % decrease in waste, a (30) % improvement in efficiency, a saving of $500,000, and a boost in customer satisfaction.*
* *Downsized the human resources team by 50% by resourcefully optimizing (12) full-time employees and employing backward and vertical integrations.*
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