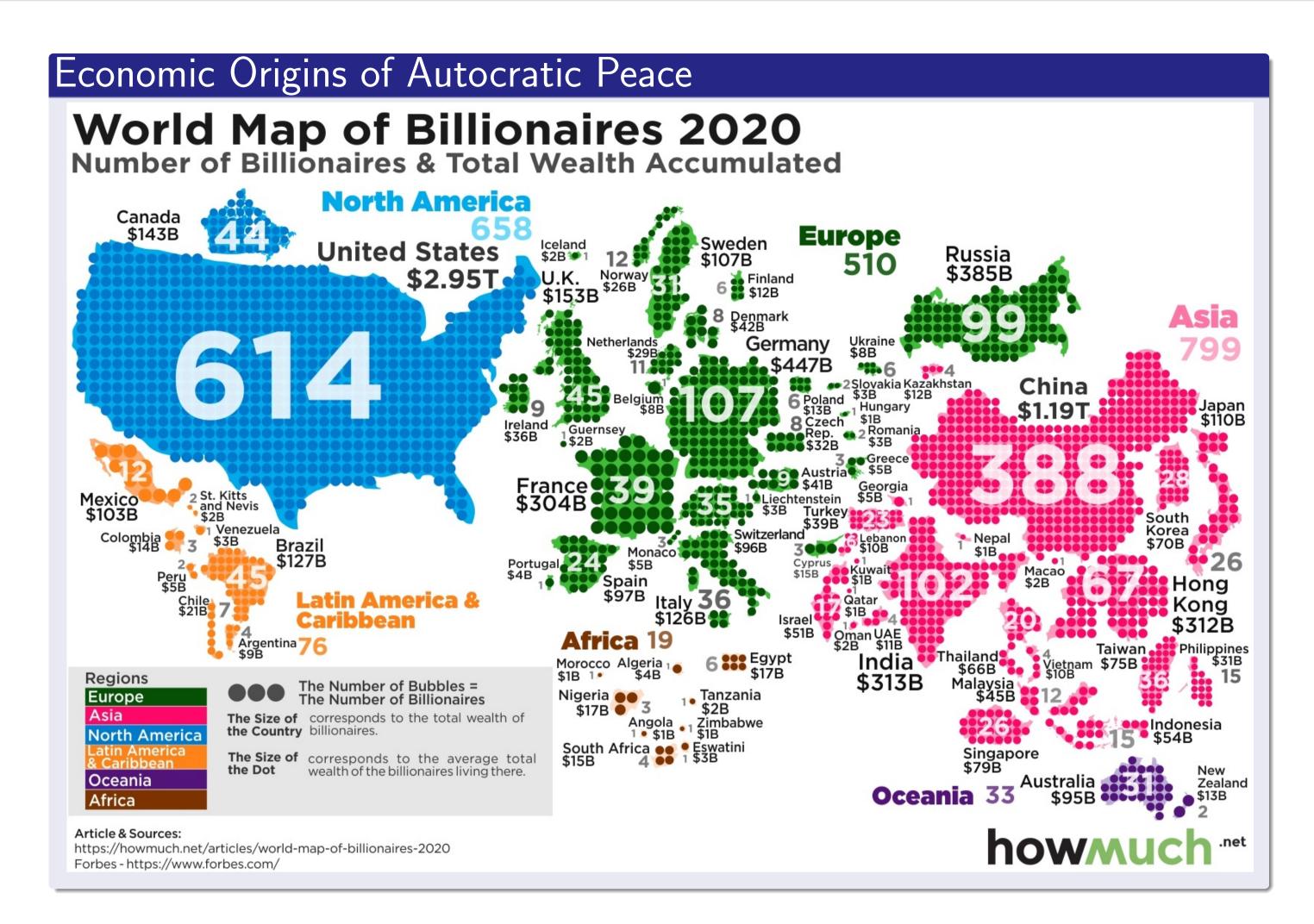
Economic Origins of Autocratic Peace: Military Disputes and the Role of Tycoons

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Princeton University and University of Michigan June 3, 2022



Motivating Example: Russia's War in Ukraine

"While a solution seems frighteningly far off, I can only join those whose fervent desire is for the bloodshed to end."

- Mikhail Fridman, Chairman of Alfa Group (net worth: 11.8 billion USD)

"Peace is very important! Negotiations need to start as soon as possible!"

- Oleg Deripaska, Founder of the Rusal Aluminium (net worth: 2 billion USD)

"This war a tragedy that is hard to justify."

- Vladimir Lisin, Chairman of Novolipetsk Steel (net worth: 18.4 billion USD)

Question

What is the role of tycoons in a leader's decision to engage in a militarized dispute?

- ► In many countries across the world, a relatively small number of tycoons control a substantial share of the state's economy.
- ► These tycoons are also, in many instances, the only feasible counterweight to the bureaucracy.
- Tycoons' interests in war-making are different from bureaucrats' as it relates to economic development and business environment.

Theory

Literature suggests \rightarrow There is a strong relationship between external war and domestic political survival of regimes and leaders.

- ▶ Democratic Peace Theory: regime type matters for external belligerence
- ► Selectorate Theory: size of governing coalition matters for war decisions
- ► Our theoretical approach: what matters for a leader's decision to engage in a militarized dispute is the composition of the ruling coalition:
 - the balance between bureaucrats and tycoons
 - the level of wealth inequality among tycoons

Bureaucrats vs. Tycoons

Whereas traditional models consider ruling autocratic elites as a uniform actor, we distinguish between two different groups that comprise the ruling coalition: the tycoons (business elites) and the bureaucrats (political elites).

Main Arguments

Domestic constraints and military disputes:

- Leaders' decisions to engage in a military dispute will be driven by their need for support among a pool of bureaucrats and tycoons in their support coalition.
- Their reliance on tycoons for support is increasing in the levels of wealth inequality among the tycoons.

Structural Model

Setup

- Leader decides to engage in a militarized dispute w=1 or not w=0
- Tycoon decides to support s=1 or not s=0

$$u(w,s,\varepsilon)=w\left(\boldsymbol{X}\boldsymbol{\beta}+s\alpha\right)+\varepsilon(w)$$
 (leader payoff)
$$v(w,s,\xi)=s\left(\boldsymbol{X}\boldsymbol{\zeta}+\boldsymbol{Z}\boldsymbol{\eta}+w\gamma\right)+\xi(s)$$
 (tycoon payoff)

where \boldsymbol{X} is a matrix of dyadic country characteristics (military, political, and trade indicators), \boldsymbol{Z} are tycoon characteristics (the level of wealth inequality among tycoons), ε and ξ are random leader and tycoon utility shocks, and $\theta = (\boldsymbol{\beta}, \boldsymbol{\zeta}, \boldsymbol{\eta}, \alpha, \gamma)$ are parameters of interest.

Our solution concept is Bayesian Nash. McKelvey and Palfrey (1995) show that leader and tycoon utilities can be characterized by a pair of probabilities:

$$p = \Pr(\mathbf{X}\boldsymbol{\beta} + q\alpha > \varepsilon(0) - \varepsilon(1))$$
$$q = \Pr(\mathbf{X}\boldsymbol{\zeta} + \mathbf{Z}\boldsymbol{\eta} + p\gamma > \xi(0) - \xi(1))$$

Then best response probabilities can be expressed:

$$\Psi(q; \boldsymbol{X}, \theta) = \int \mathbb{1} (\boldsymbol{X}\boldsymbol{\beta} + q\alpha > \varepsilon(0) - \varepsilon(1)) dF(\varepsilon)$$

$$\Phi(p; \boldsymbol{X}, \boldsymbol{Z}, \theta) = \int \mathbb{1} (\boldsymbol{X}\boldsymbol{\zeta} + \boldsymbol{Z}\boldsymbol{\eta} + p\gamma > \xi(0) - \xi(1)) dG(\xi)$$

We can obtain estimates for equilibrium beliefs \hat{p} and \hat{q} using Nadaraya-Watson kernel estimator and characteristics for each dyad and time period (see Gibilisco, Kenkel, and Rueda (2022) for a recent utilization of this approach in political science).

Then using Hotz and Miller (1993) we can write the likelihood

$$\mathcal{L}(\theta|\hat{\boldsymbol{p}}, \hat{\boldsymbol{q}}, \boldsymbol{X}, \boldsymbol{Z}) = \prod_{t} \prod_{d} \Psi(\hat{q}_{dt}; \boldsymbol{X}, \theta) \Phi(\hat{p}_{dt}; \boldsymbol{X}, \boldsymbol{Z}, \theta)$$

Conjectured Results

- ho γ < 0. If tycoons expect leaders will engage in a militarized dispute, they will not support the leader.
- 3 $\alpha' < \alpha$ if Q' > Q, where Q is an empirical measure of tycoon inequality. That is, strategic interdependence is stronger when the distribution of resources among tycoons is greater.
- $\alpha' < \alpha$ if H' > H, where H is an empirical measure of tycoon coalition power. That is, strategic interdependence is larger when tycoons' power in the ruling coalition is greater.
- $\gamma' < \gamma$ if W' < W, where W is an empirical measure of tycoon total wealth. That is, strategic interdependence is larger when tycoons' total wealth is greater.

Data

- \diamond Z **Tycoon characteristics:** Forbes World's Billionaires annual global data by country
 - Temporal coverage: 1990-2022
 - Spatial coverage: 75
 - Included: all individuals with a net worth over 1 billion USD in a given year
 - Features: name, rank, country of citizenship, company characteristics, industry type, net worth (estimated using shareholder information, company financial statements, and current exchange rates)
- \diamond X_m **Dyadic country (military) characteristics:** Dispute Outcome Expectations (DOE) data
 - Temporal coverage: 1816-2017
 - Spatial coverage: global
 - Included: 1.5 million directed dyad-years
 - Features: the probability of winning a war using military expenditure, military personnel, energy consumption, iron and steel production, urban population, and total population measures in each country
- \diamond X_p Dyadic country (political) characteristics: Polity V data
 - Temporal coverage: 1800-2018
 - Spatial coverage: 167 countries
 - Included: states with a total population of 500,000 or more in the most recent year
 - Features: regime authority spectrum on a 21 point scale ranging from -10 (hereditary monarchy) to +10 (consolidated democracy), with six component measures that record key qualities of executive recruitment, constraints on executive authority and political competition.
- \diamond X_t **Dyadic country (trade) characteristics:** The World Bank's World Integrated Trade Solution (WITS) data
 - Temporal coverage: 1962-2022
 - Spatial coverage: 170 countries
 - Included: all trade statistics covered by UNSD Commodity Trade, UNCTAD Trade Analysis Information System, and WTO's IDB
 - Features: international merchandise and commercial services trade data and overview of country's imports and exports, tariff and non-tariff measures.
- \diamond w Military dispute engagement decisions: Militarized Interstate Disputes (MID) data
 - Temporal coverage: 1816-2014
 - Spatial coverage: global
 - Included: all instances of when one state threatened, displayed, or used force against another

Potential Concerns

- ► **Model:** Does the requirement of simultaneity imposed by the current setting undermine interesting strategic dimensions?
- \blacktriangleright Measurement: We need to identify an appropriate measure of s (tycoon support for war)
- ▶ **Identification:** We need to find a variable to separately identify β from α and ζ from γ (without doing so, analysis would suffer from collinearity due to both tycoons and leaders caring about dyadic characteristics X).

References

- ① Gibilisco, Michael, Brenton Kenkel, and Miguel R Rueda. 2022. "Competition and Civilian Victimization." Journal of Conflict Resolution
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- 3 McKelvey, Richard D, and Thomas R Palfrey. 1995. "Quantal response equilibria for normal form games." Games and economic behavior

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