

### **Full-Stack Developer**

Symbe is a venture-backed, AI-powered Business Case Platform that automates and standardizes the creation of compelling business cases, empowering sales teams to deliver value-selling at scale.

Symbe provides ready-to-use business case templates optimized for demonstrating the value of a product and saving sales teams valuable time across the whole sales-cycle. Sales execs can collaborate with their prospects directly on business cases, enabling them to understand their pain-points in real time, build the business case together and align on the ideal outcomes.

After being in the market commercially since May, Symbe has just taken the Category Leader spot in G2. We'd originally planned to hire more developers after our next fundraise next year, but have had to accelerate these plans. You'd be joining us at a pivotal time for Symbe as we're rapidly adapting our product in response to customer usage.

## Job Spec

You will be the second technical hire, reporting to the CTO. You will be a core part of shaping the technical foundations of Symbe, and own core features of the Symbe platform, such as:

- Integrations with CRMs and other business tools
- Automation using generative Al and other techniques
- Features based on creating the most compelling business cases and collaborating across sales teams and with customers

# Requirements:

- 3+ years of experience in backend or fullstack development.
- Able to work with uncertainty. Expect a lot of iteration as we are moving fast.
- Required expertise in:
  - Typescript
  - React
  - o Database queries, security & performance
  - Integration experience with other SaaS tools
  - Refactoring, code quality, code reviews
  - Unit testing



### Good to have:

- $_{\circ}$  An eye for detail when it comes to UX/ UI
- o DevOps knowledge, particularly with AWS

### Full Tech Stack:

NodeJS, MongoDB, Typescript, React, React-query, tRPC, TailwindCSS, Jest, AWS

Competitive package based on skillset

Work location: In Symbe London office or remote