

# Linkedn-Growth



By Joseph Ripamonti

### Context

I noticed that the online image of the digital marketing agency I was working for was not developed at all, so I decided to tackle this problem starting with a LinkedIn organic content strategy





https://thevaluefactory.es/

## Targets



Increase followers number



Improve the engagement



Develop the online brand image

## Strategy



#### **LinkedIn Strategy**

#### Goals

- Aesthetic, cool & fresh image
- Strenghten Brand Awarenees (increase followers, users and views)
- Increase engagement (comments, likes & shares)
- Find new clients

#### **KPIs**

- · Likes, Comments, Shares & Followers
- Impressions
- CTAs

#### One-month content calendar template

MON	TUE	WED	THU	FRI
	Educational		Company	
Educational		Educational		
	Promotional			Educational
		Company		
	Educational		Company	

#### The 4:1:1 Rule

For every 6 posts:

4 educational content that adds value to the audience

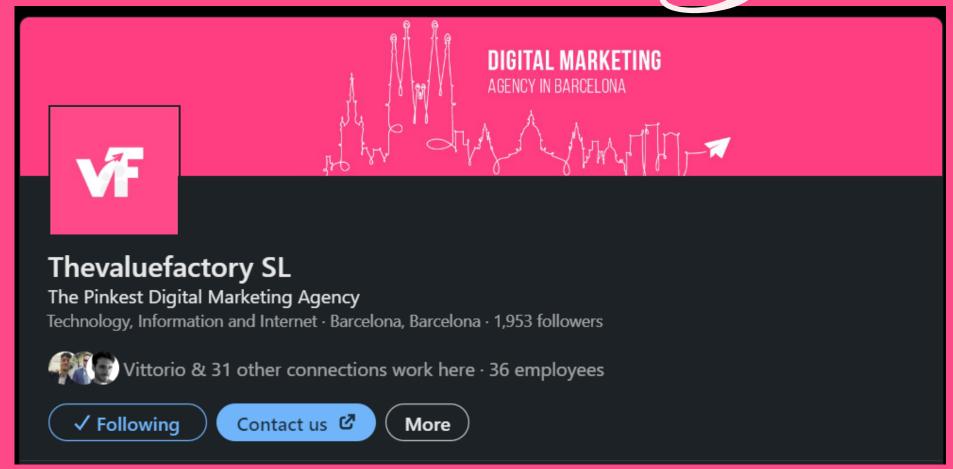
1 about company insights, adding a human touch to the brand

1 promotional content aimed at making sales and finding new clients

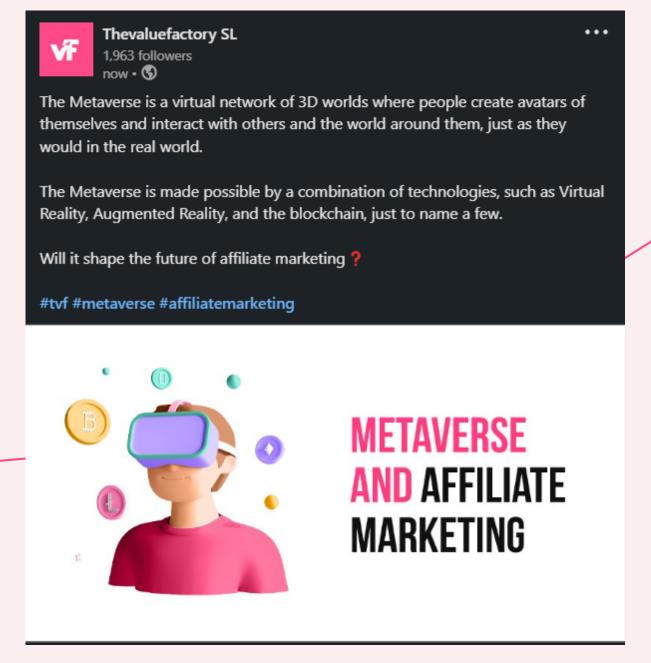
NEW background picture, logo and bio

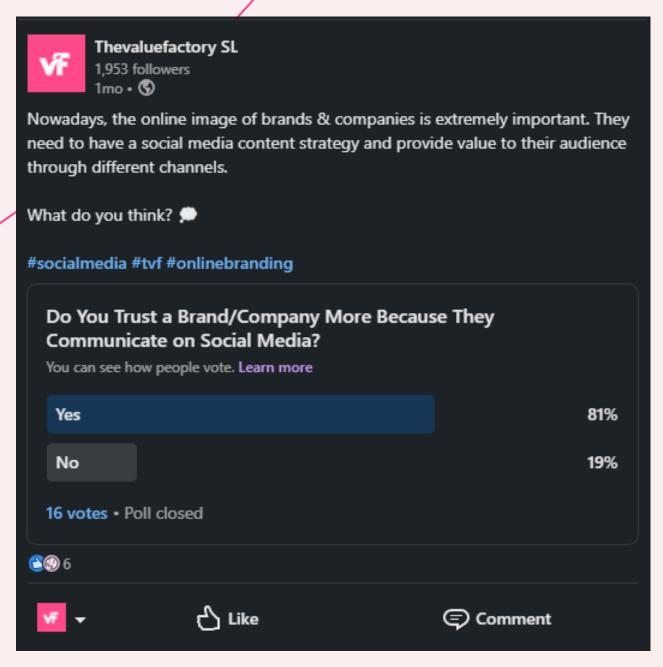
MODERN, MINIMALISTIC AND YOUNGER TONE OF VOICE

## Rebranding



### Educational Content





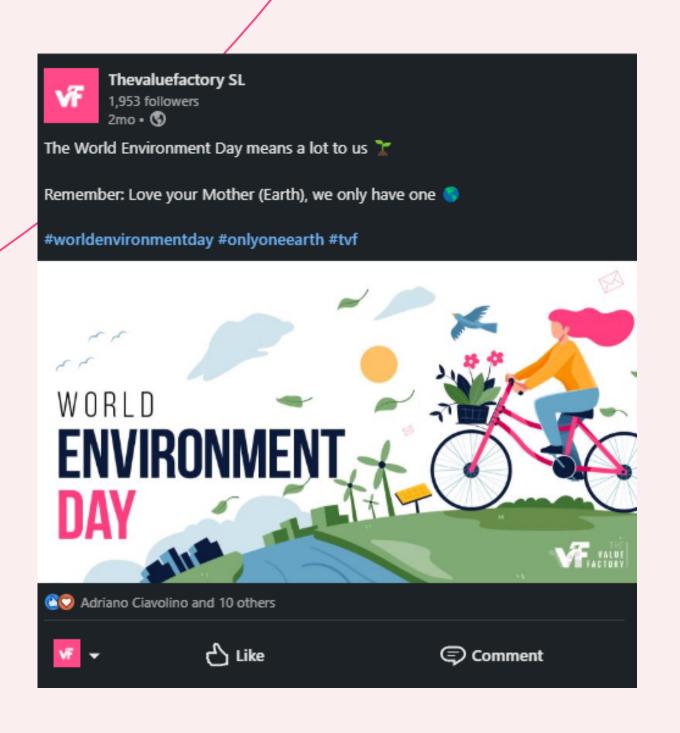
**Industry Related Post** 

## Taking a Stand on Social Issues



Thevaluefactory SL

1,953 followers





### Carousels



#### Thevaluefactory SL

1,953 followers 1mo • 🔇

Affiliate marketing is growing rapidly. Up to 80% of brands worldwide use affiliate programs & networks. This is one of the most popular ways of advertisement, as it requires little to no investment to enter.

Statistics predict that up to \$8.2 billion will be spent on affiliate marketing in 2022 due to increasing popularity

For this it's important to know the top affiliate marketing trends to look for in 2022 🔎

#tvf #affiliatetrends #affiliatemarketing



### **AFFILIATE MARKETING TRENDS 2022**

COO Adriano Ciavolino and 18 others



#### Thevaluefactory SL

requires little to no investment to enter.

1,953 followers 1mo • 🕏

Affiliate marketing is growing rapidly. Up to 80% of brands worldwide use affiliate

Statistics predict that up to \$8.2 billion will be spent on affiliate marketing in 2022 due to increasing popularity

programs & networks. This is one of the most popular ways of advertisement, as it

For this it's important to know the top affiliate marketing trends to look for in 2022 🔎

#tvf #affiliatetrends #affiliatemarketing



#### MICRO-INFLUENCERS

Brands and businesses with a lower budget will seek out micro-influencers for their affiliate programs to maximize their ROI



COO Adriano Ciavolino and 18 others



#### Thevaluefactory SL

1,953 followers

Affiliate marketing is growing rapidly. Up to 80% of brands worldwide use affiliate programs & networks. This is one of the most popular ways of advertisement, as it requires little to no investment to enter.

Statistics predict that up to \$8.2 billion will be spent on affiliate marketing in 2022 due to increasing popularity

For this it's important to know the top affiliate marketing trends to look for in 2022 🔎

#tvf #affiliatetrends #affiliatemarketing



#### LIVE STREAM SHOPPING

During live streams, influencers provide discount codes to drive sales to affiliate partners



۩ Adriano Ciavolino and 18 others

## Company Insights



TVF prioritizes a great work-life balance

Our agency is based in the beautiful city of Barcelona but our employees are able to work remotely from wherever they want (if the time zone difference is not too crazy 

)

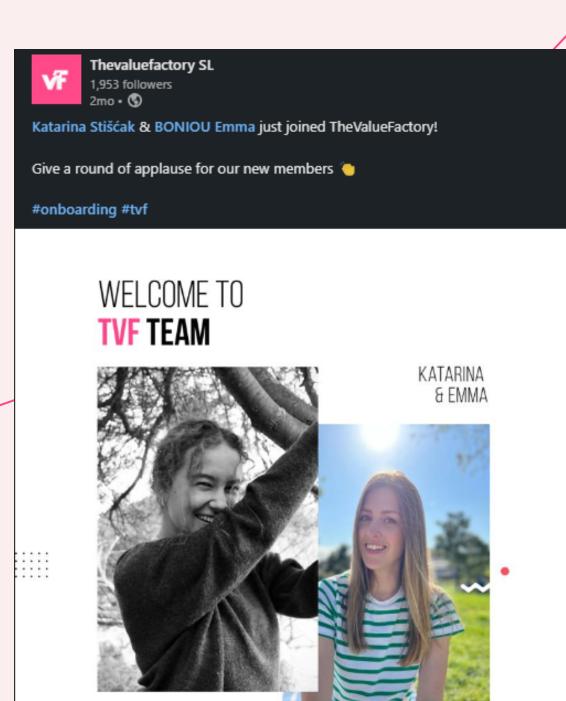
Send your CV here: https://lnkd.in/daytCmZb

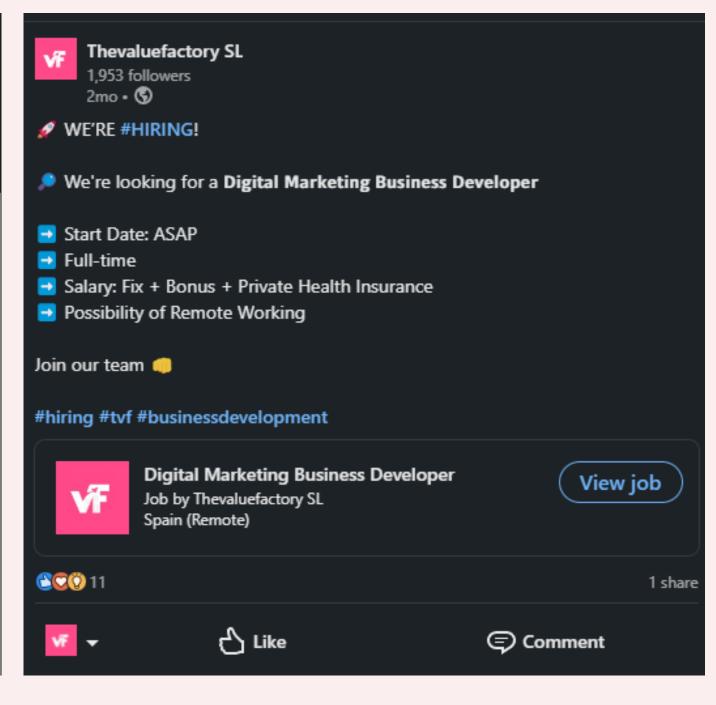
#tvf #remoteworking #worklife

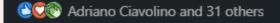


### BENEFITS OF **REMOTE WORKING**

- **1.** Save time without a commute
- 2. Higher productivity
- More time to spend with loved ones
- 4. Better for the environment
- 5. Freedome to relocate
- 6. More time for healthy habits









#### Thevaluefactory SL

1,953 followers 2mo • 🔇

Affiliate World Conferences is coming to our wonderful city, Barcelona 🤩

Vittorio Marini & Brooke Mrad can't wait to meet all our partners and connect with many more!

Book a meeting 🌍

Vittorio - live:.cid.4f00920a83a7dc73 | vittorio@thevaluefactory.es Brooke - live:.cid.30c4dee8844a9d2a | brooke@thevaluefactory.es

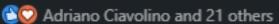
See you there 👇

m July 6 - 7, 2022

Fira de Barcelona

#tvf #affiliateworld #awc





3 comments • 2 shares



#### Thevaluefactory SL

1,953 followers 1mo • Edited • 🔇

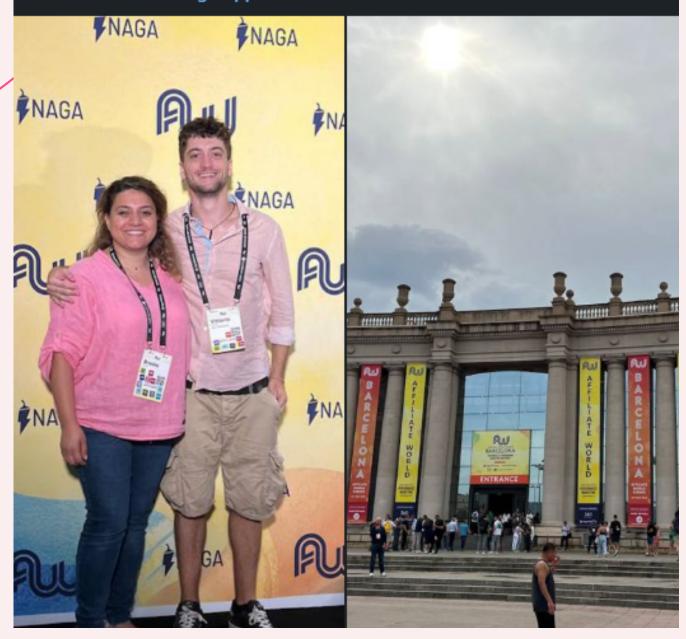
Vittorio Marini & Brooke Mrad in pink at the Affiliate World Conferences 🦫

It was great meeting many of our partners, do networking, discuss about new opportunities and get insights from industry experts 🥸

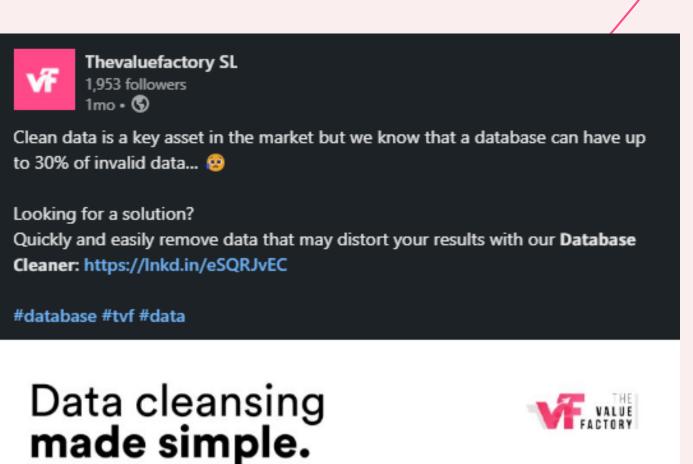
We can't wait to start working on new ideas 🤚

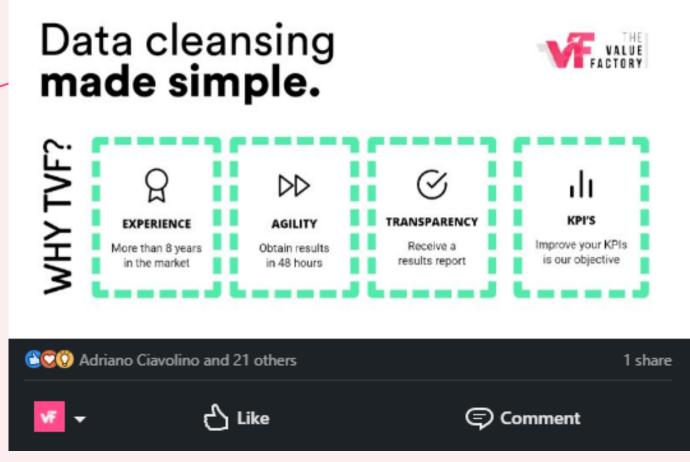


#### #awc #tvf #networking #opportunities



## Promotional Content





Results!	FEBRUARY	MARCH	ABRIL	MAY	JUNE	JULY	AUGUST
UNIQUE VISITORS	300	363	357	486	496	410	303
NEW FOLLOWERS	15	44	94	116	152	59	53
POST IMPRESSIONS	6k	6.1k	5.4k	5.1k	8.6k	12k	4.8k
CUSTOM BUTTON CLICKS	15	25	26	37	34	7	11
PAGE VIEWS	700	864	766	1250	1356	1057	747
REACTIONS	25	66	82	42	158	245	56
SHARES	5	5	7	2	8	9	8
TOTAL FOLLOWERS	1.3k	1.5k	1.6k	1.71k	1.89k	1.9k	2k