

Potential customers

This application lets you keep track of all your prospects.

| Listado de posibles clientes - Suite de Gestión Empresarial - SaltOS v3.5 r8483 | | | | | | | | | | | |
|---------------------------------------------------------------------------------|-------|------------------------------------------------------------------------|----|--------------|--------------|-------------|-------------------------------------------|---|---|--|--|
| Inicio Correo Agenda RSS Perfil Soporte Acerca Cerrar | | | | | | | | | | | |
| General | | | | | | | | | | | |
| Listado de posibles clientes Opciones de filtro Ayuda | | | | | | | | | | | |
| Nuevo posible cliente | | | | | | | | | | | |
| Buscar | | | | | | | | | | | |
| Cód. Nombre Activo Estado Fijo Movil Email NC NF | | | | | | | | | | | |
| <input type="checkbox"/> | 00100 | ullamcorper. Duis at lacus. Quisque purus sapien. | No | [Sin estado] | 95 940 04 35 | 659 368 123 | a.facilis@egestasliqua.edu | 0 | 0 | | |
| <input type="checkbox"/> | 00099 | Vivamus nibh dolor. nonummy ac. feugiat non. lobortis. | No | [Sin estado] | 99 955 46 21 | 612 368 580 | Praesent@dictumauquemalesuada.org | 0 | 0 | | |
| <input type="checkbox"/> | 00098 | vitae semper egestas. urna justo faucibus | Si | [Sin estado] | 94 247 93 88 | 661 184 597 | arcu@metussitamet.com | 0 | 0 | | |
| <input type="checkbox"/> | 00097 | Nullam suscipit. est ac facilis facilis. | Si | [Sin estado] | 91 376 10 07 | 687 090 163 | et.nunc@dianteNunc.edu | 0 | 0 | | |
| <input type="checkbox"/> | 00096 | diam lorem. auctor quis. tristique ac. eleifend vitae. erat. | No | [Sin estado] | 97 932 25 95 | 603 245 971 | Sed.auctor@condimentum.ca | 0 | 0 | | |
| <input type="checkbox"/> | 00095 | mus. Donec dignissim magna a tortor. Nunc commodo auctor. | Si | [Sin estado] | 93 396 26 68 | 636 164 799 | ac.orci@quisarcu.ca | 0 | 0 | | |
| <input type="checkbox"/> | 00094 | dictum placerat. augue. Sed molestie. Sed id risus | Si | [Sin estado] | 97 942 98 23 | 698 907 078 | arcu@diamProindolor.org | 0 | 0 | | |
| <input type="checkbox"/> | 00093 | odio. Phasellus at augue id ante dictum cursus. Nunc | No | [Sin estado] | 99 062 80 55 | 635 409 568 | lobortis.nisi.nibh@quis.edu | 0 | 0 | | |
| <input type="checkbox"/> | 00092 | nec orci. Donec nibh. Quisque nonummy | Si | [Sin estado] | 92 350 72 37 | 639 045 103 | socis.natoque.penatibus@telusfaucibus.com | 0 | 0 | | |
| <input type="checkbox"/> | 00091 | porttitor scelerisque neque. Nullam nisi. | No | [Sin estado] | 97 853 07 56 | 612 384 597 | vel@dolorFusce.com | 0 | 0 | | |
| <input type="checkbox"/> | 00090 | sed. facilis vitae. orci. Phasellus dapibus quam | No | [Sin estado] | 92 138 63 15 | 647 769 085 | nisi.Aenean@cursusinhendrerit.com | 0 | 0 | | |
| <input type="checkbox"/> | 00089 | torquent per conubia nostra. per inceptos hymenaeos. Mauris ut | No | [Sin estado] | 90 140 89 45 | 645 567 116 | tortor.at.risus@liqua.org | 0 | 0 | | |
| <input type="checkbox"/> | 00088 | neque. Sed eget lacus. Mauris non dui | Si | [Sin estado] | 93 734 43 54 | 603 603 657 | purus.Maecenas@condimentum.edu | 0 | 0 | | |
| <input type="checkbox"/> | 00087 | eiusmod in. dolor. Fusce feugiat. | No | [Sin estado] | 96 611 42 06 | 679 935 890 | condimentum.eget@faucibusorciuctus.org | 0 | 0 | | |
| <input type="checkbox"/> | 00086 | at. velit. Cras lorem lorem. luctus ut. | Si | [Sin estado] | 94 760 97 15 | 696 444 841 | nibh.dolor.nonummy@auctor.edu | 0 | 0 | | |
| <input type="checkbox"/> | 00085 | ipsum. Curabitur consequat. lectus sit amet luctus vulputate. nisi sem | Si | [Sin estado] | 98 273 16 87 | 668 353 943 | erat@at.org | 0 | 0 | | |
| <input type="checkbox"/> | 00084 | ornare lectus justo eu arcu. Morbi sit amet massa. Quisque | No | [Sin estado] | 98 120 96 41 | 638 513 945 | turpis@sodalesMaurisblandit.ca | 0 | 0 | | |
| <input type="checkbox"/> | 00083 | elit. Curabitur sed tortor. Integer aliquam adipiscing lacus. Ut | Si | [Sin estado] | 98 735 53 50 | 646 445 523 | habitant.morbi.tristique@aliquet.org | 0 | 0 | | |
| <input type="checkbox"/> | 00082 | sodales elit erat vitae risus. Duis a mi fringilla mi | No | [Sin estado] | 90 707 11 56 | 662 955 871 | purus.accumsan@Integerevulacus.org | 0 | 0 | | |
| <input type="checkbox"/> | 00081 | vitae. aliquet nec. imperdiet nec. leo. Morbi | Si | [Sin estado] | 97 877 96 54 | 686 847 257 | malesuada@eu.edu | 0 | 0 | | |
| <input type="checkbox"/> | 00080 | liqua. Aenean gravida nunc sed pede. Cum | No | [Sin estado] | 95 970 17 66 | 605 476 672 | mauris.id@Morbinon.ca | 0 | 0 | | |
| <input type="checkbox"/> | 00079 | natoque penatibus et magnis dis | Si | [Sin estado] | 90 791 51 00 | 671 271 076 | conque.turpis@eutelluseu.edu | 0 | 0 | | |
| <input type="checkbox"/> | 00078 | pede. Praesent eu dui. Cum socis | Si | [Sin estado] | 98 180 46 19 | 635 068 878 | at.nisi.Cum@Mauris magnaDuis.com | 0 | 0 | | |
| <input type="checkbox"/> | 00077 | rutrum urna. nec luctus felis purus | Si | [Sin estado] | 94 569 37 17 | 690 462 607 | Donec.nibh@sitamet.org | 0 | 0 | | |
| <input type="checkbox"/> | 00076 | metus. Vivamus euismod urna. Nullam lobortis | Si | [Sin estado] | 93 822 77 42 | 672 912 594 | tinckidunt@neccursusa.edu | 0 | 0 | | |
| <input type="checkbox"/> | 00075 | ultrices posuere cubilia Curae. Donec tincidunt. Donec vitae | No | [Sin estado] | 98 471 00 57 | 656 222 493 | massa@ullamcorper.ca | 0 | 0 | | |
| <input type="checkbox"/> | 00074 | iaculis. lacus pede sagittis augue. | No | [Sin estado] | 95 099 89 54 | 602 960 021 | et@maurisanunc.com | 0 | 0 | | |
| <input type="checkbox"/> | 00073 | elementum. lorem ut aliquam iaculis. lacus pede sagittis | Si | [Sin estado] | 90 408 31 72 | 635 645 388 | nonummy@magnisdis.com | 0 | 0 | | |




List of prospects




In the list of potential customers can find the most important pillars of registration:

- **Ref.:** Numeric code that identifies the potential client.
- **Name:** Name prospect
- **Active:** If enabled or not for commercial tasks, budgets, records, etc ..
- **State:** State in which there is the prospect.
- **Landline:** Main fixed telephone to contact.
- **Mobile phone:** Principal to contact mobile phone.
- **Mail account:** Primary email account to contact.
- **NC:** Number of comments entered on this prospect.
- **NF:** Number of files associated with this prospect.

Listing Options

On each record you can perform a series of actions that are represented by the following icons:

-    Check / Edit / Delete Record.
- Download registration data in vCard format. ([más info sobre VCARD](#))

-  Display QRCode with log data. ([más info sobre QRCode](#))
-  Download PDF with log data. ([más info sobre PDF](#))
-  Show data through-PDF Viewer.

This list also features the following:

-  Export list of all potential customers data to a file in Excel format.

Filter Options

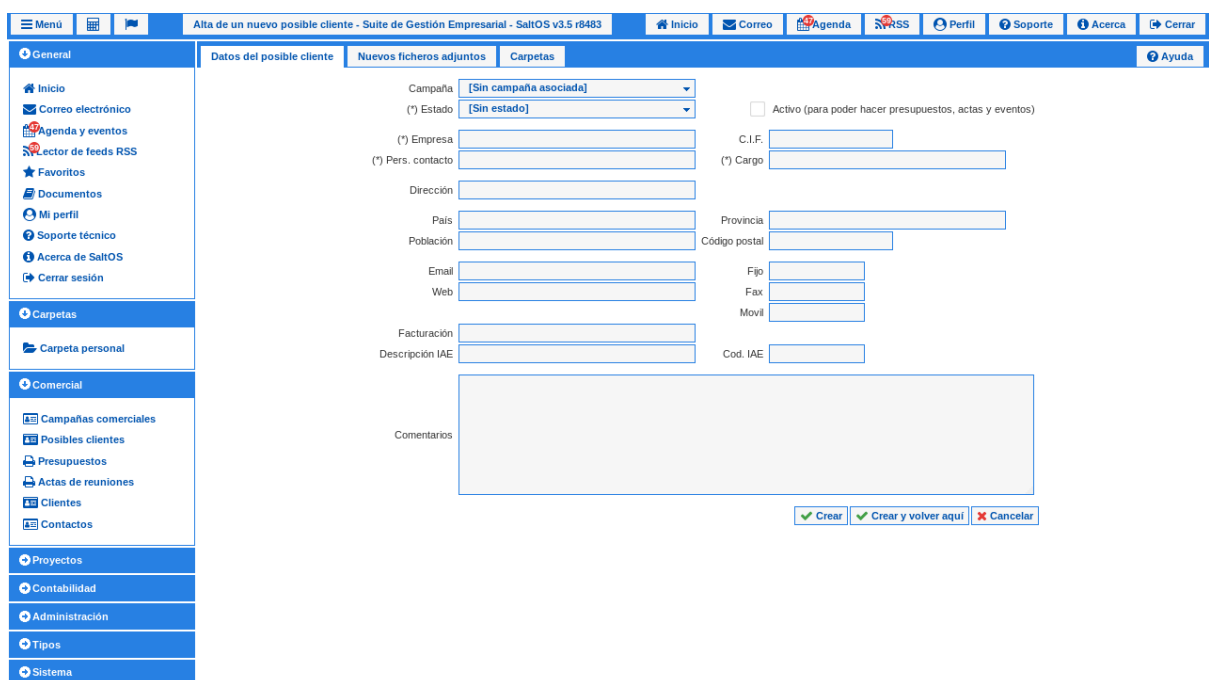
For more information about the filter options listed in the [ayuda general](#).

Form potential customers

This is the application of potential customers, it can add, modify and view all data from the prospect classified in different tabs: main data, comments, file attachments, data on the registry modifications, ...

Data Tab prospect

In this tab you can view and modify the main elements of prospect. Here we relate all information fields.



The screenshot shows the 'Alta de un nuevo posible cliente' form. The top navigation bar includes links for Inicio, Correo, Agenda, RSS, Perfil, Soporte, Acerca, and Cerrar. The left sidebar lists various menu items under 'General', 'Carpets', 'Comercial', 'Proyectos', 'Contabilidad', 'Administración', 'Tipos', and 'Sistema'. The main form area is titled 'Datos del posible cliente' and contains the following fields:

- Campaña: [Sin campaña asociada]
- (*) Estado: [Sin estado]
- Activo (para poder hacer presupuestos, actos y eventos): ☐
- (*) Empresa: []
- C.I.F.: []
- (*) Pers. contacto: []
- (*) Cargo: []
- Dirección: []
- País: []
- Provincia: []
- Población: []
- Código postal: []
- Email: []
- Fijo: []
- Web: []
- Fax: []
- Móvil: []
- Facturación: []
- Descripción IAE: []
- Cod. IAE: []
- Comentarios: []

At the bottom right of the form are three buttons: 'Crear', 'Crear y volver aquí', and 'Cancelar'.

- **Campaign (*):** Commercial campaign that has earned this business contact.
- **State (*):** State where they are trade relations with this prospect.
- **Active:** It is a field that serves to indicate whether the application is active for budget acts and events within SaltOS
- **Company (*):** Trade name of the entity.

- **N.I.F:** Tax identification number provided by the public finances.
- **Contact Persons (*):** Name of contact person with which you are doing commercial work.
- **Position (*):** Position of the contact person.
- **Address:** Address of the entity are used in legal documents such as invoices, contracts, etc ..
- **Country:** Country of the entity are used in legal documents such as invoices, contracts, etc ..
- **County:** Province of the entity are used in legal documents such as invoices, contracts, etc ..
- **Population:** Population of the entity are used in legal documents such as invoices, contracts, etc ..
- **Postal Code:** Postal code of the entity are used in legal documents such as invoices, contracts, etc ..
- **Email:** Contact primary email account is what will be displayed on all listings.
- **Web:** Contact Web master is that which will be displayed on all listings.
- **Fixed Number:** Fixed main contact is what will be displayed on all listings.
- **Phone Number:** Contact mainspring is what will be displayed on all listings.
- **Fax Number:** Main fax number is the one that will be displayed on all listings.
- **Turnover:** Range billing prospect
- **Description IAE:** Brief description of economic activity that the prospect is dedicated.
- **Cod. IAE:** Code of economic activity ([más info sobre IAE](#)).
- **Comment:** Comments on contact.

(*) **Required when creating or modifying a prospect Campos.**

Furthermore, in the first tab has a **action buttons.** to facilitate major tasks related to business contacts.

- **➕ Add event:** Will take the form of new event for you to fill in the relevant information and relate directly with this prospect.
- **➕ Add record:** Will take the form of new record so you can fill in relevant information and relate directly with this prospect.
- **➕ Create Customer:** Will take the form of creating client with all data included in the record of the prospect.

Comments Tab

For more information about the filter options listed in the [ayuda general](#).

Attachments tab

For more information about the filter options listed in the [ayuda general](#).

New comments tab

For more information about the filter options listed in the [ayuda general](#).

New Files Tab

For more information about the filter options listed in the [ayuda general](#).

Registry Data Tab

For more information about the filter options listed in the [ayuda general](#).