

## Cientes potenciales

## Descripción

La aplicación de leads se utiliza para registrar y hacer seguimiento de clientes potenciales antes de que se conviertan en clientes reales. Permite recopilar información clave de cada lead, como los datos de contacto, el origen y el estado actual en el proceso de ventas. Este módulo ayuda a organizar la actividad previa a la venta, permitiendo a los equipos comerciales hacer seguimiento efectivo, calificar oportunidades y convertir leads en clientes cuando corresponda.

## Vista de lista

Saltos
Dashboard Applications
Admin

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Name	CIF	City	Country	Active
Stone-Adkins	D94941433	Kennethland	Central African Republic	X
Contreras-Rivera	U94364956	Cannonside	Papua New Guinea	✓
Chase-Greene	H32823338	Gouldfurt	Kazakhstan	✓
Trevino Inc	R55649464	Rachelville	Nicaragua	✓
Clark-Miller	F72656965	Latoyaburgh	Paraguay	✓
Evans, Bradshaw and Nelson	R47993097	East Seanhaven	Brunei Darussalam	X
Miller-Munoz	D82664839	Marquezechester	Fiji	X
Wilson-Ferguson	A28692334	Port Mallory	Timor-Leste	✓
Garcia and Sons	C56742395	Lake Amberport	Latvia	X
Cabrera-Anderson	J41628766	New Markview	New Caledonia	X
Goodman-Gross	N94229473	East Lauramouth	Trinidad and Tobago	✓
Warner, Barnes and Alexander	B88318612	Lake Jennifer	El Salvador	✓
Cortez LLC	C62178936	Lawsonstad	United States Minor Outlying Islands	X
Anderson LLC	C12689279	Delgadoshire	Netherlands	✓
Bell, Vance and Charles	J45935398	Port Kimberlyhaven	Argentina	✓
Riggs-Church	G39983179	Michaelville	New Zealand	✓
Petersen-Walker	H63113660	Brockhaven	Eritrea	X
Sanchez-Marshall	D14116526	Curtisfort	Chile	X
Rice, Barrera and Dorsey	J39660631	East April	Samoa	X
Bridges Ltd	A23350978	Williamsvlew	Solomon Islands	✓
Petty, Hill and Fletcher	V86342169	Georgefurt	Saint Lucia	✓
Cook, Long and Gonzalez	R16757999	Nelsonshire	Yemen	X

Los siguientes campos se muestran en la vista de lista:

- **Título:** El título o asunto de la reunión, resumiendo su propósito.
- **Ubicación:** Lugar donde se realiza la reunión, o enlace si es virtual.
- **Hora de inicio:** Fecha y hora programadas de inicio.
- **Cliente:** Cliente asociado a la reunión, si corresponde.

## Vista de formulario

Esta vista se utiliza para crear, editar o consultar un lead.

En el modo **crear**, el formulario está vacío y listo para introducir nuevos datos.

SaltOS

Dashboard Applications

Admin

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Search

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Reset

Active

Name	CIF	City	Country	Active
Stone-Adkins	D94941433	Kennethland	Central African Republic	✗
Contreras-Rivera	U94304956	Cannonside	Papua New Guinea	✓
Chase-Greene	H32823338	Gouldfurt	Kazakhstan	✓
Trevino Inc	R55649464	Rachelville	Nicaragua	✓
Clark-Miller	F72056905	Latoyaburgh	Paraguay	✓
Evans, Bradshaw and Nelson	R47993097	East Seanhaven	Brunei Darussalam	✗
Miller-Munoz	D82664839	Marquezhchester	Fiji	✗
Wilson-Ferguson	A28692334	Port Mallory	Timor-Leste	✓
Garcia and Sons	C56742395	Lake Amberport	Latvia	✗
Cabrera-Anderson	J41628706	New Markview	New Caledonia	✗
Goodman-Gross	N94229473	East Lauramouth	Trinidad and Tobago	✓
Warner, Barnes and Alexander	B88318612	Lake Jennifer	El Salvador	✓
Cortez LLC	C62178936	Lawsonstad	United States Minor Outlying Islands	✗
Anderson LLC	C12089270	Delgadoshire	Netherlands	✓
Beil, Vance and Charles	J45935308	Port Kimberlyhaven	Argentina	✓
Riggs-Church	G39983179	Michaelville	New Zealand	✓
Petersen-Walker	H63113660	Brockhaven	Eritrea	✗
Sanchez-Marshall	D14116526	Curtisfort	Chile	✗
Rice, Barrera and Dorsey	J39600031	East April	Samoa	✗
Bridges Ltd	A23350070	Williamsview	Solomon Islands	✓
Petty, Hill and Fletcher	V86342109	Georgefurt	Saint Lucia	✓
Cook, Long and Gonzalez	R16757099	Nelsonshire	Yemen	✗

Name

CIF

Address

City

Province / State

Zip

Country

Email

Phone

Website

Notes

Contact

Source

Status

Assigned To

New files

New note

Create

Cancel

En el modo **visualización**, los campos se muestran con la información seleccionada y no se pueden editar.

SaltOS

Dashboard Applications

Admin

+ New

Search

Search

Reset

Active

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Stone-Adkins	D94941433	Kennethland	Central African Republic	✗
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Garcia and Sons	C56742395	Lake Amberport	Latvia	✗
Cabrera-Anderson	J41628706	New Markview	New Caledonia	✗
Goodman-Gross	N94229473	East Lauramouth	Trinidad and Tobago	✓
Warner, Barnes and Alexander	B88318612	Lake Jennifer	El Salvador	✓
Cortez LLC	C62178936	Lawsonstad	United States Minor Outlying Islands	✗
Anderson LLC	C12089270	Delgadoshire	Netherlands	✓
Beil, Vance and Charles	J45935308	Port Kimberlyhaven	Argentina	✓
Riggs-Church	G39983179	Michaelville	New Zealand	✓
Petersen-Walker	H63113660	Brockhaven	Eritrea	✗
Sanchez-Marshall	D14116526	Curtisfort	Chile	✗
Rice, Barrera and Dorsey	J39600031	East April	Samoa	✗
Bridges Ltd	A23350070	Williamsview	Solomon Islands	✓
Petty, Hill and Fletcher	V86342109	Georgefurt	Saint Lucia	✓
Cook, Long and Gonzalez	R16757099	Nelsonshire	Yemen	✗

Name

CIF

Address

City

Province / State

Zip

Country

Email

Phone

Website

Notes

Contact

Source

Status

Assigned To

Info

Edit

Delete

Close

En el modo **edición**, el formulario está prellenado y permite realizar modificaciones.

Saltos

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Search

Search

Reset

Active

Name	CIF	City	Country	Active
Stone-Adkins	D94941433	Kennethland	Central African Republic	<span>×</span>
Contreras-Rivera	U94364956	Cannonside	Papua New Guinea	<span>✓</span>
Chase-Greene	H32823338	Gouldfurt	Kazakhstan	<span>✓</span>
Trevino Inc	R55649464	Rachelville	Nicaragua	<span>✓</span>
Clark-Miller	F72956905	Latoyaburgh	Paraguay	<span>✓</span>
Evans, Bradshaw and Nelson	R47993697	East Seanhaven	Brunei Darussalam	<span>×</span>
Miller-Munoz	D82664839	Marquezechester	Fiji	<span>×</span>
Wilson-Ferguson	A28692334	Port Mallory	Timor-Leste	<span>✓</span>
Garcla and Sons	C56742395	Lake Amberport	Latvia	<span>×</span>
Cabrera-Anderson	J41628706	New Markvlew	New Caledonia	<span>×</span>
Goodman-Gross	N94229473	East Lauramouth	Trinidad and Tobago	<span>✓</span>
Warner, Barnes and Alexander	B88318612	Lake Jennifer	El Salvador	<span>✓</span>
Cortez LLC	C62178936	Lawsonstad	United States Minor Outlying Islands	<span>×</span>
Anderson LLC	C12689270	Delgadoshire	Netherlands	<span>✓</span>
Bell, Vance and Charles	J45935398	Port Kimberlyhaven	Argentina	<span>✓</span>
Riggs-Church	G39983179	Michaelville	New Zealand	<span>✓</span>
Petersen-Walker	H63113660	Brockhaven	Eritrea	<span>×</span>
Sanchez-Marshall	D14116526	Curtlsfort	Chile	<span>×</span>
Rice, Barrera and Dorsey	J39600031	East April	Samoa	<span>×</span>
Bridges Ltd	A23350070	Williamsview	Solomon Islands	<span>✓</span>
Petty, Hill and Fletcher	V86342109	Georgefurt	Saint Lucia	<span>✓</span>
Cook, Long and Gonzalez	R16757699	Nelsonshire	Yemen	<span>×</span>

Name

Stone-Adkins

CIF

D94941433

Address

5969 Stacey Land Suite 564

City

Kennethland

Province / State

South Carolina

Zip

25510

Country

Central African Republic

Email

welliott@king.com

Phone

962.694.4285x49271

Website

https://spears.com

Notes

Through capital box dog rich successful south sister table office bar fly.

Contact

Michael Rivera

Source

Referral

Status

New

Assigned To

Douglas Neal

New files

Choose Files No file chosen

New note

Save

Cancel

El formulario incluye los siguientes campos: