

# JOSÉ VAISMAN

Building data products and analytic teams for 15+ years

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in jvaisman

Jose-Vaisman

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Santiago, Chile



## EXPERIENCE

### Advanced Analytics Corporate Director

#### Falabella

September 2018 – Ongoing Santiago, Chile

- Led corporate CDP development, from design through adoption
- Oversaw data scientists, ML engineers, statisticians, tech leads, analytical managers and contractors persuing business value and scalability
- Led inventory management projects for Home Improvement Store generating +US\$50MM incremental sales annually
- Scale ML-driven decisions by leading the construction of Falabella's Machine Learning Platform

### Head of Research and Development

#### LVA Indices

January 2008 – August 2018 Santiago, Chile

- Built LVA's consulting and pricing solutions businesses from scratch
- Position LVA as leader regarding tailored financial index creation including local equity, fixed income and invoice market among others

### Senior Project Engineer

#### LVA Indices

July 2006 – December 2007 Santiago, Chile

- Develop and implement methodologies for price estimation of fixed income local bonds

### Financial Risk Analyst

#### Corpbanca

September 2004 – June 2006 Santiago, Chile

- Develop Corpbanca's provisions calculation methodology for corporate and personal loans, leasing and factoring operations, including effects such as prepayment behavior, morosity rates, default and guarantees

## PUBLICATIONS

### Journal Articles

- R. C., J.-B. B., J. V. (2016). A sharp uniform bound for the distribution of sums of bernoulli trials. *Combinatorics, Probability and Computing*, 25, 352–361.
- R. C., J. V., J. S. (2014). On the rate of convergence of krasnosel'skii-mann iterations and their connection with sums of bernoullis. *Israel Journal of Mathematics*, 199, 757–772.

## EDUCATION

### Mathematical Engineering

#### Universidad de Chile

March 1999 – March 2005

Thesis: Strong convergence of the successive means method for non-expansive linear operators

## MOST PROUD OF



#### Innovation mindset

YouNoodle – Start-Up Chile & Peru judging panel



#### Award-winning mathematician

Being part of the national olympic math team for several years achieving repeated victories



#### Persistence

Serial side projects maker, learning a lot through each journey



#### Leading transformation

Building an award-winning enterprise grade CDP for one of the largest retailers in Latam

## STRENGTHS

Build and enable teams

Leadership

Cross functional colaboration

Stakeholders communication

Marketing

Supply Chain

Finance

Retail

Demand Forecasting

Pricing

Optimization

Fast prototyping

Agile methodologies

Experimentation

## LANGUAGES

Spanish

English



## REFEREES

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