

Josh Paige

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SUMMARY STATEMENT

I am United States Air Force veteran. As an Air Traffic Specialist, I utilized radar for aircraft navigation and also for detecting and tracking surface and air vessels. However, it was my higher tier job of connecting and operating tactical data links between ground and tower to ensure operational readiness with allied forces that brought forth my desire for the field of IT. I am actively seeking a challenging career opportunity with a progressive organization which will fully utilize acquired training, skills and experience. I desire opportunities that reward performance with personal and professional growth.

CERTIFICATIONS

CompTIA Network+ CE | AWS Cloud Practitioner | Linux+

INDUSTRY AND APPLICATION SKILLS

Operating Systems: MacOS, Windows, Linux

Industry Knowledge: Cloud Networking, DHCP, Domain Name System (DNS), Network Security, Routing And Switching, Virtualization, Virtual Private Network (VPN), Local Area Network (LAN), Wide Area Network (WAN), Wireless Technologies, Cloud Computing, Linux System Administration, System Architecture, Access Control List (ACL), Network Address Translation (NAT), Port Address Translation (PAT), SMTP, ARP, TCP, UDP, Static Routing, VLAN Trunking, Multi-Area OSPF, NBMA, VLAN,

Tools & Technologies Python, C++, C#, Java, HTML, CSS, JavaScript, Amazon Web Services (AWS), AWS Cloud

Peripheral Technologies: 802.11 a/b/g/n, SSID, LWAPP, CSMA/CA, IPS/IDS, TACACS+, RADIUS, SSH, VACL, PVLAN, Firewall, VPN Tunneling, IPSEC, DMZ, VoIP, Catalyst, Port Security, and MAC Address Filtering.

Other: Network+, CompTIA, Network Management Systems (NMS), Network Troubleshooting, Software Defined Networking, Threat & Vulnerability Management, Cloud Services, BCDR, System/Network Configuration, Cloud Platform Essential System Services, GNU & UNIX Commands, Hierarchy Standard, IT Administrative Tasks, Linux Installation & Package Management, Scripting & Data Management, Shells, User Interfaces & Desktops

PROFESSIONAL EXPERIENCE

AMAZON WEB SERVICES Atlanta, GA (Virtual)

August2020-Current

Inside Sales Representative Apprentice, Enterprise Verticals USA, Northeast

August2020-Current

- Manage incoming leads in a timely manner in a wider geographical.
- Conduct discussions with prospects and existing customers over the phone to identify and qualify opportunities.
- Understand customer pain points, gather technical requirements and correlate business value to customer needs.
- Generate interest and provide vision of the portfolio of AWS solutions to potential customers.
- Understand existing and developing technologies as it relates to cloud computing.
- Achieve monthly qualification goals
- Update and maintain customer information within Salesforce.com
- Provide account management team with detailed call notes to ensure the opportunity is understood and next steps are clearly defined
- Present a high level, technical solution to diverse audiences which include AWS colleagues, prospects and customers relevant to target industry or market
- Travel to the U.S. and abroad as needed

Key Accomplishments:

- Successfully completed my Apprenticeship, converted 09/01/21
- Conducted 2,215 outreaches in Q2. Consisting of cold calls, emails and LinkedIn InMails.
- Outreaches led to 9 introductory meetings with zero-biller customers that led to 14 new opportunities.
- AWS Cloud Practitioner Certification.

Tech-to-Biz SDGKU Atlanta, GA

June 2020–October 2020

Software Development Intern

- Intensive training in Android application development using AngularJS, C#, and other developer tools.
- 352 hours of training in Kotlin and Android framework that contributed to completion of education application for Tech-to-Biz private contract.
- Designed and implemented a mobile communication application using Ionic, Angular and TypeScript.

Key Accomplishments:

- Working knowledge of several programming languages and interfaces.

POST-SERVICE CAREER New Orleans, LA

Held a variety of roles including lead bartender, High School Spanish teacher

manager and lead bartender. Key Accomplishments:

- Successfully trained over 30 servers and bartenders to the proper efficiency levels at local bars throughout New Orleans.
- Lead Spanish instructor and ESL tutor at JCFA-West Non-Traditional High School, New Orleans, LA
- Successfully opened and designed restaurant bar program for Three Muses Maple, New Orleans, LA

UNITED STATES Air Force

San Antonio, TX | Biloxi, MS | Portland, OR

March 2002–December 2012

Air Traffic Control, Cryptologic Linguist Spanish

- Managed ten direct reports within 93rd Intelligence Squadron. Led all ten direct reports towards achieving a rank promotion.
- Monitored and operated tactical data links to ensure operational readiness and connectivity with allied forces.
- Identification Supervisor (IDS): Responsible for identifying and querying all aircraft approaching the landing zone assigned.
- Possessed TS/SCI DoD security clearance; remain favorable for re-activation.
- Acted as segment's Air Force Special Operations Command Representative regarding data link operations.
- Developed and implemented automated versions of over 50 Air Force and government accountability forms resulting in increased productivity, Airmen punctuality, operational efficiency.
- Translated thousands of communications from spoken and written Spanish to English contributing to successful National Security goals.
- Analyzed, identified, and disseminated product reports to various global, national, and military consumers.

Key Accomplishments:

- Air Force Achievement Medal: meritorious service in a noncombat situation based on sustained performance of a superlative nature.

EDUCATION

San Diego Global Knowledge University (SDGKU), Atlanta, GA (Virtual)

- Analyzed requirements and designed, developed, and implemented software applications for multiple website assignments.
- Designed sites to be compatible with desktop and mobile browsers, including Firefox, Chrome, Edge, and Safari.
- Hands-on experience in developing sites using HTML, CSS, Java and other languages.
- Managed data by performing data entry activities on projects utilizing SQL or Oracle.
- Developed documentation of the project including dataflow charts, process specifications, and user manuals.
- Wrote a server-side code for mock web forms, developed ASP.NET user controls.
- Handled reporting segments using Microsoft Office Suite.
- Planned and completed a large-scale Django-based blog utilizing the Scrum method.

University of Oregon, Eugene, OR

- Associates of Science in Computer Science.
- Courses in algorithms, data structures, artificial intelligence, machine learning, programming, computer architecture, operating systems, databases, theory of computation, compiler design, and many others covering important components of theory, abstraction, and design.