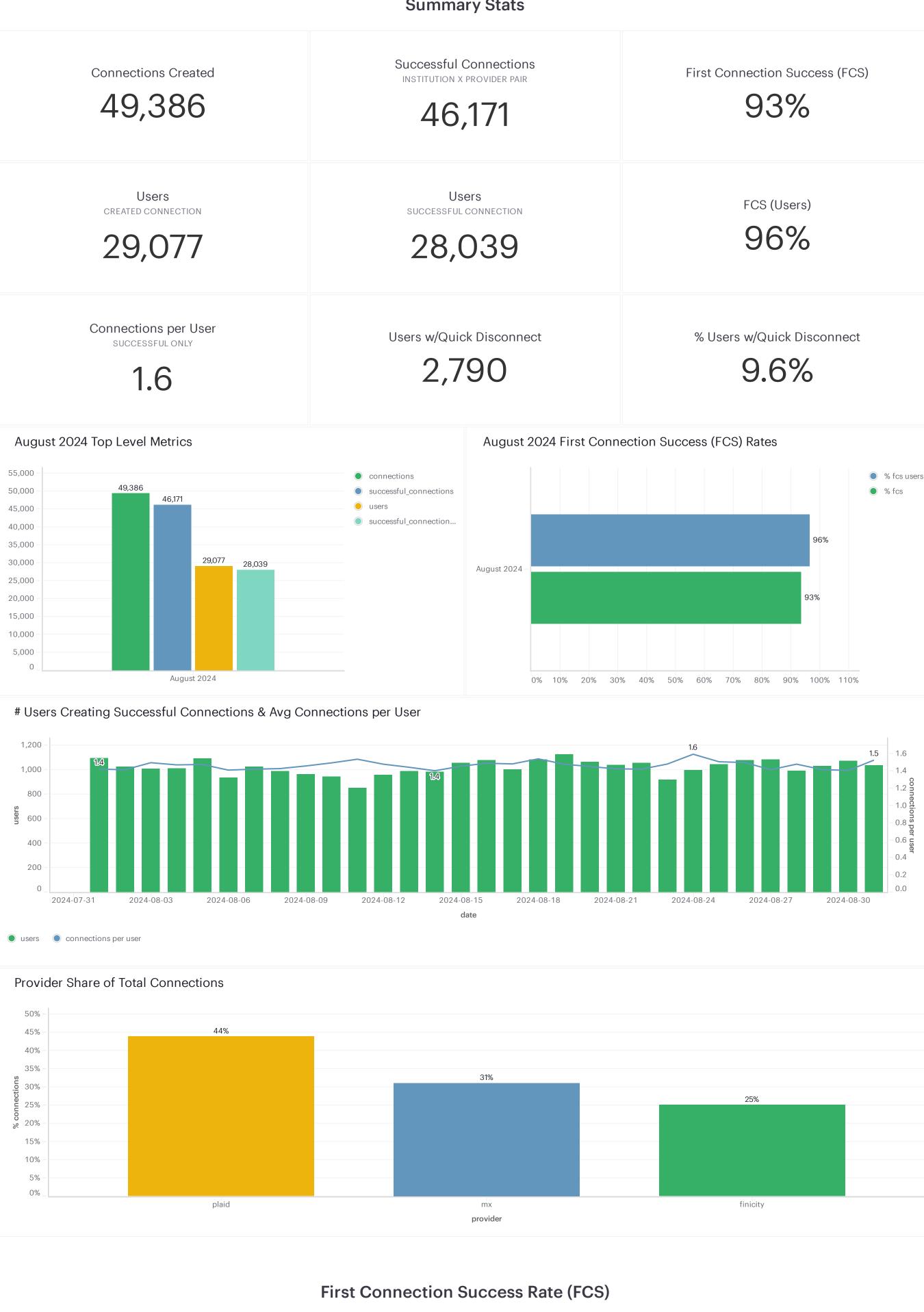
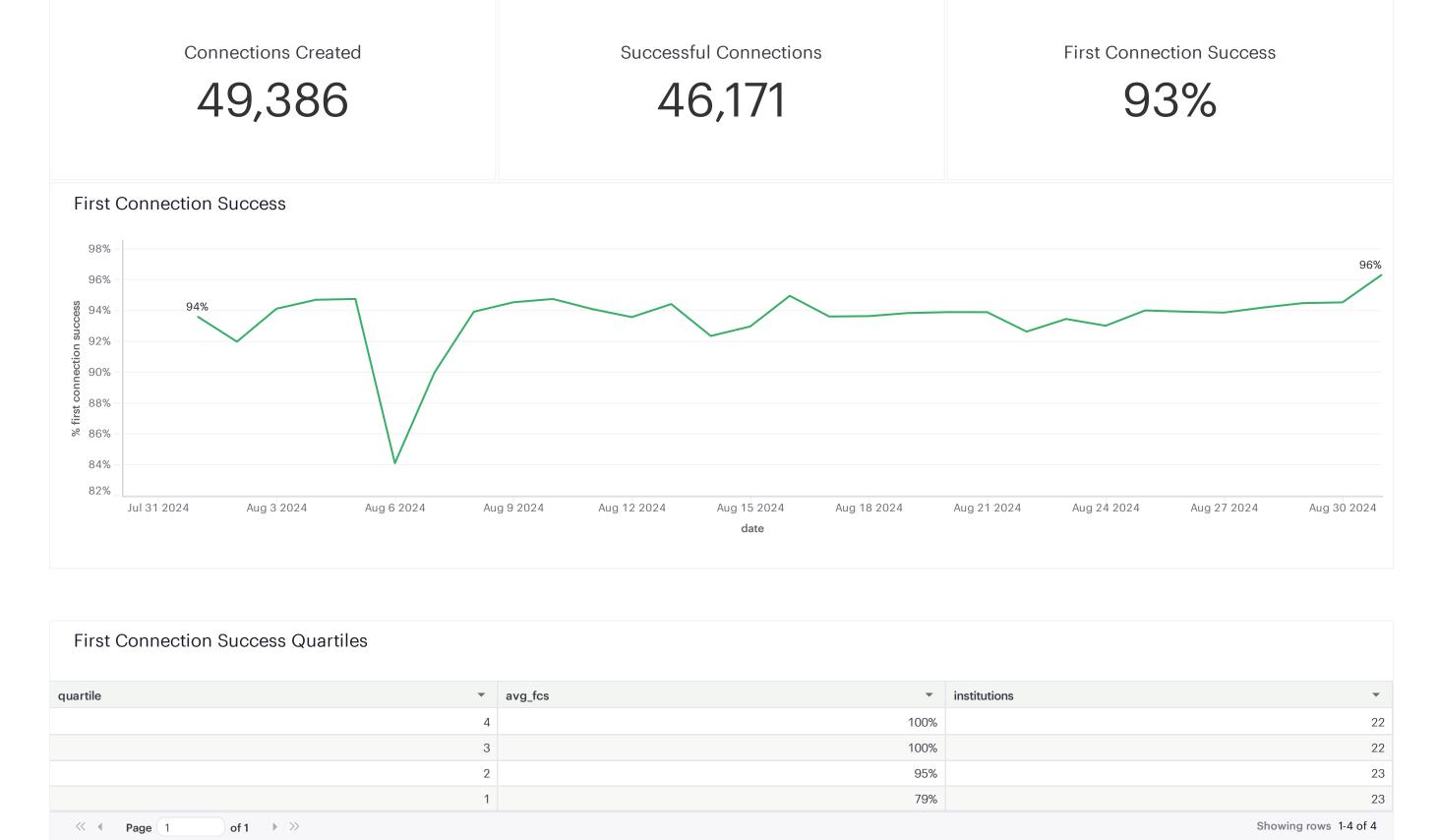
Monarch Money Data Take Home Josh Erickson | Jan 23, 2025 Terminology institution: the bank the user is linking (e.g. Chase, Wells Fargo) provider: the data aggregator used to link the institution to Monarch (e.g. Plaid) source: the platform where the user initiates the link to their institution (e.g. web, mobile) connection created: user links their institution via provider to Monarch. Unique at the institution x data provider level successful connection: a link between Monarch and the institution that is connected for >= 24hrs without disconnection First Connection Success Rate: total # successful connections / connections created First Connection Success Rate (Users): # users with successful connection / # users created connections Quick Disconnect: connections that become disconnected within 24hrs of creation Summary Stats





First Connection Success by Source

95%

92%

providerfinicity

mx

plaid

Aug 27 2024

Aug 24 2024

Aug 30 2024

100%

90%

FCS by Source

35,000

Connections by Source

First Connection Success by Provider

Aug 3 2024

Aug 6 2024

Aug 12 2024

Aug 9 2024

Aug 15 2024

date

Aug 18 2024

Aug 21 2024

plaid vs finicity vs mx

100%

95%

90%

85%

80%

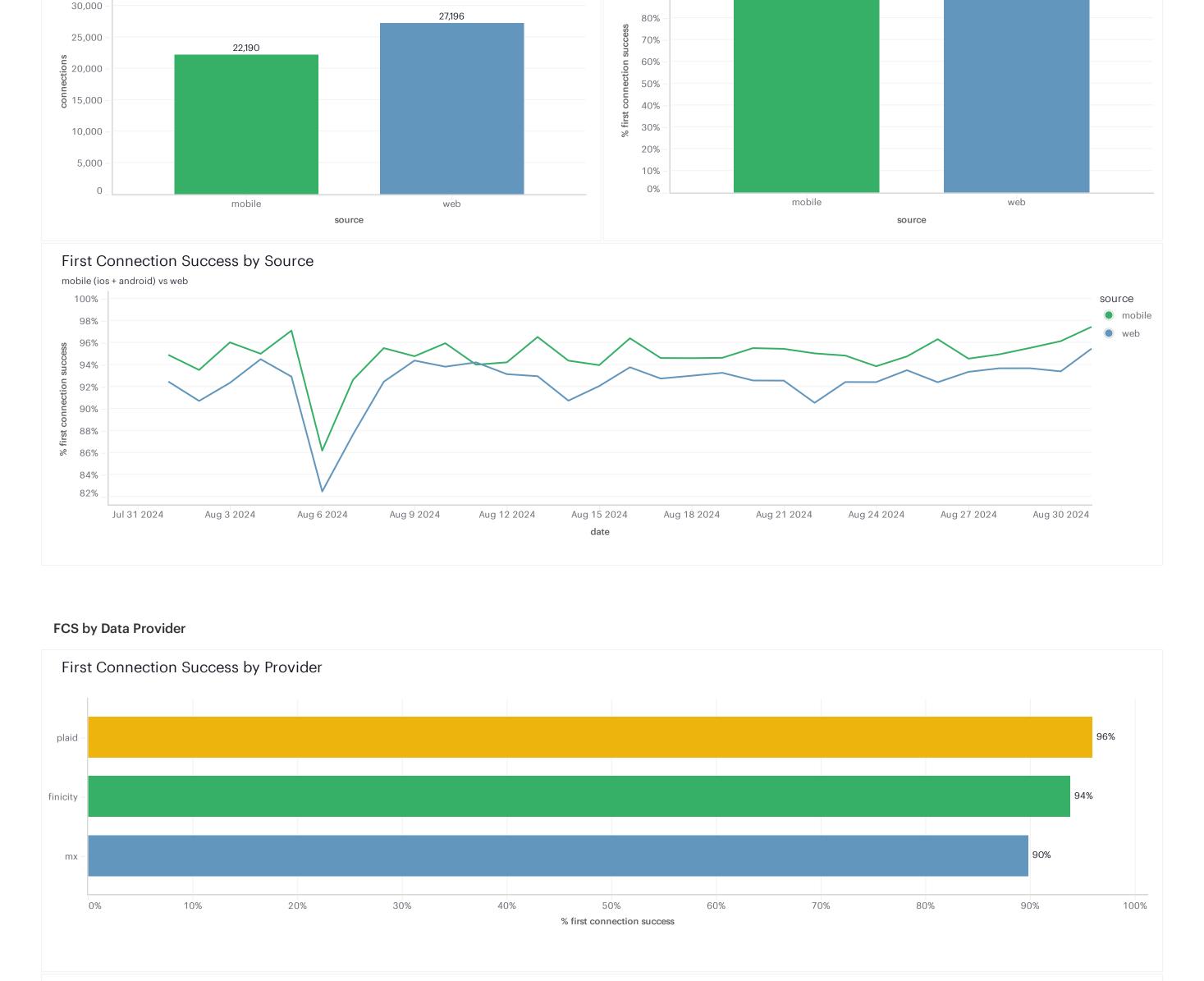
75%

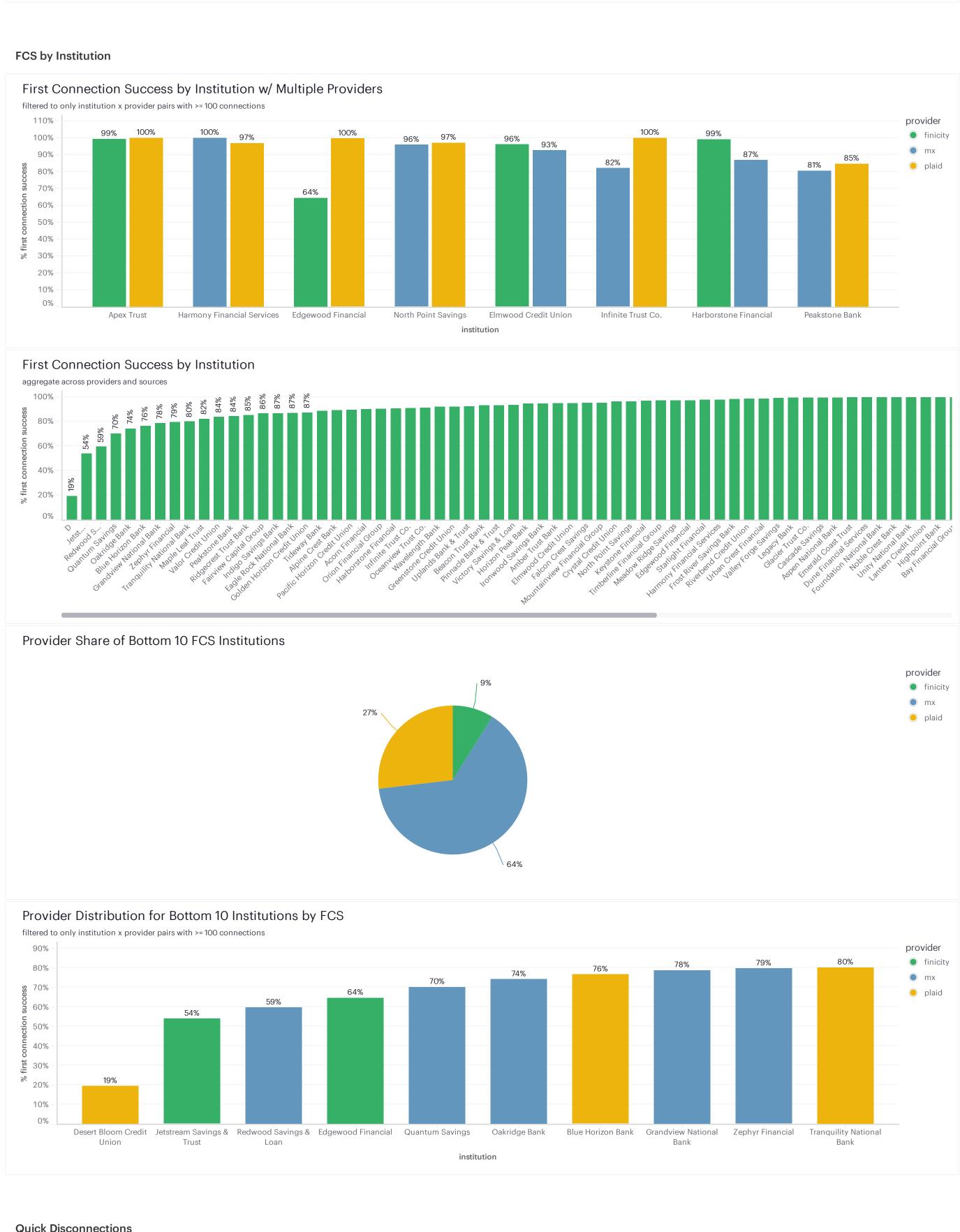
65%

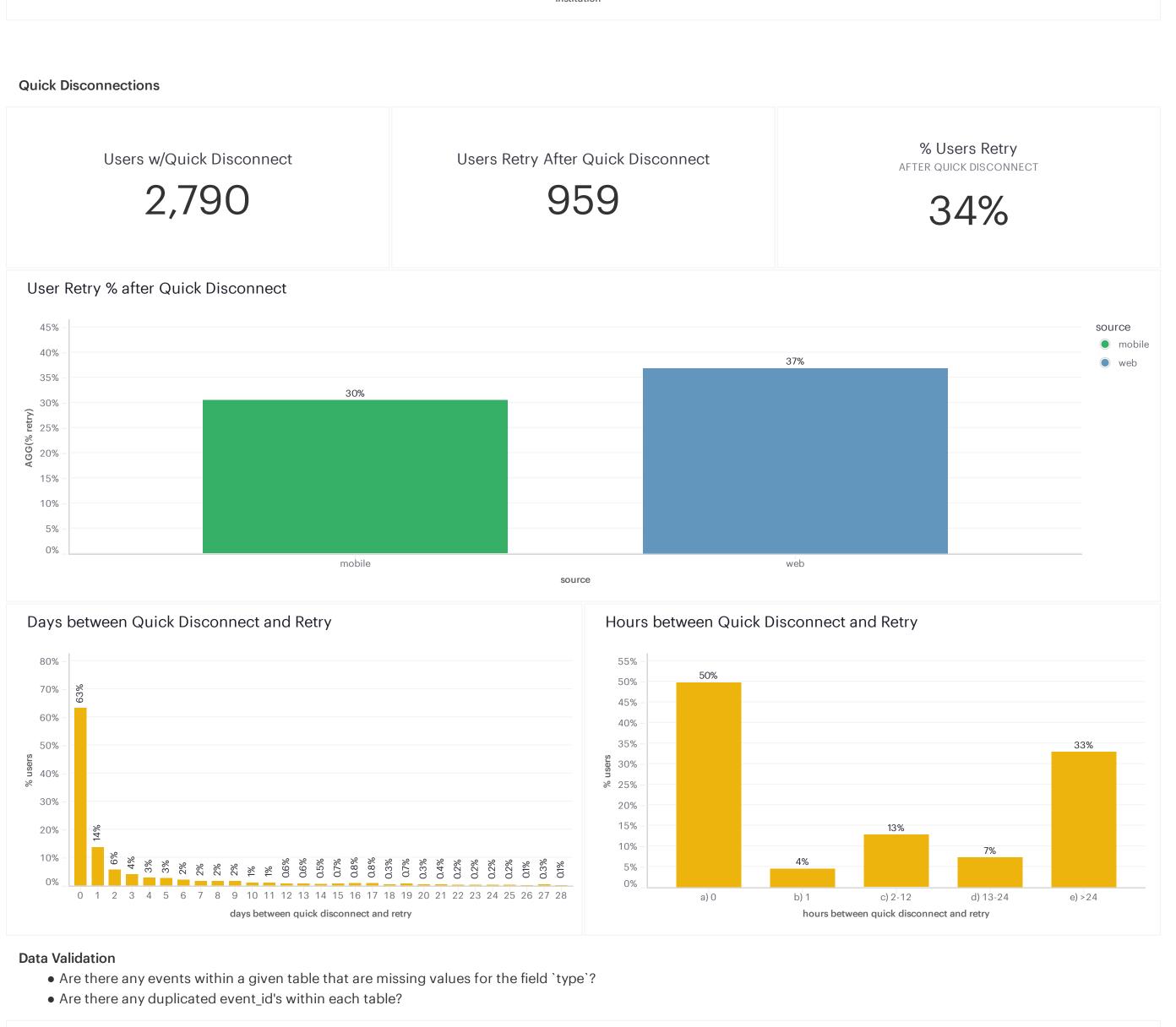
60% 55%

Jul 31 2024

mobile (ios + android) vs web







уре	events	distinct_events ▼	null_rows •
onnect	94,233	94,233	
reated	83,054	83,054	
lisconnected	152,168	152,168	
			Showing rows 1-3 of 3
$\begin{array}{c c} & & & \\ &$	W/ NO CON	eated Events INECT EVENT	% Created Events to Ignore 41%

W/ NO CREATED EVENT

133,801

% Disconnected Events to Ignore

88%

Total Disconnected Events

152,168