

# Lecture 16: Search model of unemployment

ECON30009/90080 Macroeconomics

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## Last Class

- Last class, we looked at measures of the labour market with a particular focus on unemployment
- We showed how we can measure the stock of unemployed, and also how to characterize the flows into and out of unemployment
- Today, we want to look at a search model of unemployment.

## Matching function

- Denote market tightness  $\theta_t = v_t/u_t$  and given the matching function:

$$M_t = \xi \mathcal{M}(v_t, u_t) = \xi \frac{u_t v_t}{(u_t^\alpha + v_t^\alpha)^{1/\alpha}}$$

- Derive the job-finding probability in terms of  $\theta_t$ ,  $p(\theta_t) = M_t/u_t$ :

$$p(\theta_t) = \xi \frac{u_t v_t}{u_t (u_t^\alpha [1 + \theta_t^\alpha])^{1/\alpha}} = \xi \frac{\theta_t}{(1 + \theta_t^\alpha)^{1/\alpha}}$$

- And the probability the firm fills the vacancy:  $q(\theta_t) = M_t/v_t$ :

$$q(\theta_t) = \xi \frac{u_t v_t}{v_t (u_t^\alpha [1 + \theta_t^\alpha])^{1/\alpha}} = \xi \frac{1}{(1 + \theta_t^\alpha)^{1/\alpha}}$$

where  $0 < \alpha < 1$

## A 2 period search model

### Assumptions: household

- Economy lasts for 2 periods. Households live 2 periods. Population = measure 1
- Households get utility from consumption, there is no savings. Households discount the future with factor  $\beta$ , where  $0 < \beta < 1$
- If individual is employed, they earn some wage  $w(y_t)$  where the wage is some exogenous function of output.
- If non-employed, individual produces at home and has home production equal to  $h$
- The household gets log utility from consumption. Since no savings, consumption is either equal to wage income or to home production.

## A 2 period search model

### Assumptions: household

- All households start as non-employed in period 1. They can choose whether or not to participate in the labor market
- There exists **search frictions** in the labour market.
- An unemployed individual finds a job in period  $t$  with probability  $p(\theta_t)$
- An employed person loses a job in period  $t$  with probability  $s_t$ . Newly displaced workers have to wait a period before they can search for a job.
- **Household choice**: choose to **participate** if the expected benefit from search  $>$  than value of staying out of the labour force and producing  $h$  with probability 1.

## A 2 period search model

### Assumptions: firm

- Output is produced using labour and TFP,  $y_t = z_t \times 1$ . No capital used in production. Assume  $y_t > h$  for all  $t$
- All employed workers provide 1 unit of labour. A job is a single firm-worker pair
- A new firm that wants to produce needs a worker and must post a vacancy. Each vacancy costs  $\kappa$
- In period  $t$ , a firm meets an unemployed worker with probability  $q(\theta_t)$ . Matched firms can produce output.
- If a vacancy goes unfilled at the end of period  $t$ , the vacancy expires and no output is produced by that firm

## A 2 period search model

### Assumptions: firm

- ☐ An existing matched firm loses a worker with probability  $s_t$ .
- ☐ In the absence of a separation shock (probability  $1 - s_t$ ) existing matched firm can continue to produce with their worker
- ☐ This implies only new unmatched firms post vacancies. Matched firms do not need to post since they already have a worker.
- ☐ **New firm's choice:** Choose whether or not to create a vacancy

## Timing of model

At the start of each period  $t$ :

- ☐ Observe aggregate productivity  $z_t$
- ☐ Firms decide whether or not to post vacancy at unit cost  $\kappa$
- ☐ Separation shocks occur with probability  $s_t$ . Newly separated cannot search immediately
- ☐ Non-employed household decide whether to search
- ☐ Search and matching occurs
- ☐ Production (market and home) occurs, households consume



## Working backwards: end of period 2

To characterize whether the household wants to participate and how many firms want to enter, we will work backwards and start from the **end** of period 2.

- At the end of period 2, the value of a non-employed household:

$$V_2^U = \ln h$$

- At the end of period 2, the value of an employed household:

$$V_2^E = \ln w[y_2]$$

- At the end of period 2, the value of a filled firm:

$$V_2^F = y_2 - w(y_2)$$

End of period 2: nobody is making any decisions, just producing and consuming.

## Working backwards: start of period 2

Consider now the **start** of period 2.

- At the start of period 2, the firm decides whether or not to create a vacancy.
- The value of a vacancy is given by:

$$\tilde{V}_2^V = -\kappa + q(\theta_2)V_2^F$$

- Note each firm is too small to influence  $\theta_2$ , they take  $\theta_2$  as given.
- **Under free entry**, new firms will enter the labour market until the value of a vacancy is **driven to zero**

## Working backwards: start of period 2

### Free Entry

- Under free entry, new firms will enter the labour market until the value of a vacancy is **driven to zero**
- If  $\kappa > q(\theta_2)V_2^F$ : cost is greater than expected benefit of creating a job, firms would want to exit the labour market.
- If  $\kappa < q(\theta_2)V_2^F$ : cost is less than the expected benefit of creating a job, more firms would want to enter the labour market
- In equilibrium, cost of posting vacancy = expected benefit of creating job. No new firms want to either enter or exit the market at this point

## Working backwards: start of period 2

### Free Entry

- Under free entry, new firms will enter the labour market until the value of a vacancy is **driven to zero**

- This implies:

$$q(\theta_2)V_2^F = \kappa$$

and we can solve for  $\theta_2$  using the form of  $q(\theta)$  and  $V_2^F$ :

$$\theta_2 = \left( \left[ \frac{\xi (y_2 - w[y_2])}{\kappa} \right]^\alpha - 1 \right)^{1/\alpha}$$

- Labor market tightness is determined in equilibrium from the free entry condition

## Working backwards: start of period 2

### Participation

- At start of period 2, non-employed household decides on whether to participate
- Expected value of search at start of period 2:

$$\tilde{V}_2^S = p(\theta_2)V_2^E + (1 - p(\theta_2))V_2^U$$

- Participate as long as expected benefit of search  $>$  producing at home with probability 1.

$$\text{Participate as long as } \tilde{V}_2^S > V_2^U$$

- Clearly, participate so long as  $w(y_2) > h \implies V_2^E > V_2^U \implies \tilde{V}_2^s > V_2^U$

## Working backwards: period 2

- We just solved for period 2.
- We know  $\theta_2$  from the free entry condition
- We know all households participate in the labor force as long as  $w(y_2) > h$ .

## Working backwards: end of period 1

- At the **end of period 1**, the value of a non-employed household:

$$V_1^U = \ln h + \beta \{p(\theta_2)V_2^E + [1 - p(\theta_2)]V_2^U\}$$

- At the end of period 1, the value of an employed household:

$$V_1^E = \ln w(y_1) + \beta \{sV_2^U + (1 - s)V_2^E\}$$

- At the end of period 1, the value of the matched firm:

$$V_1^F = y_1 - w(y_1) + \beta(1 - s)V_2^F$$

Note if firm loses worker in second period, equivalent to firm shutting down

## Working backwards: start of period 1

### Free Entry

- At the **start of period 1**, firms decide whether or not to create a vacancy:

$$\tilde{V}_1^V = -\kappa + q(\theta_1)V_1^F$$

- Under **free entry**, firms enter until the cost of posting a vacancy is equal to its expected benefit:

$$\theta_1 = \left( \left[ \frac{\xi \{y_1 - w(y_1) + \beta(1-s)[y_2 - w(y_2)]\}}{\kappa} \right]^\alpha - 1 \right)^{1/\alpha}$$

- $\theta_1$  determined in equilibrium from free entry condition.



## Working backwards: start of period 1

### Participation

- At the **start of period 1**, expected benefit from participating:

$$\tilde{V}_1^S = p(\theta_1)V_1^E + (1 - p(\theta_1))V_1^U$$

- Then as long as  $V_1^E > V_1^U$ , household will always participate.

## Unemployment and vacancies

- Now that we have characterized the choices, we can show how unemployment evolves in this economy
- Since all individuals start out non-employed and since all participate in the labour force so long as  $V_1^E > V_1^U$ , we know that total unemployed at **end** of period 1 is:

$$u_1 = 1 - p(\theta_1)$$

- Since total job-seekers at **start** of period 1 is equal to labour force = population = 1, this means vacancies  $v_1 = \theta_1$ .

## Unemployment and vacancies

- At the **start** of period 2, only the unemployed search for jobs. The total unemployed at the start of period 2 is given by  $u_1$
- This means we know the number of vacancies posted at the **start** of period 2:  
 $v_2 = \theta_2 u_1$

- And we know the total unemployed at the **end** of period 2:

$$u_2 = [1 - p(\theta_2)]u_1 + s(1 - u_1)$$

- At this point, we have solved for all labor market variables and choices in a 2 period search model of unemployment (Done!)

## WHAT HAPPENS IN A RECESSION?

## A decline in $y_1 = z_1$

- Suppose  $z_1$  falls and thus  $y_1$  falls
- Further suppose that  $w(y) = \bar{w}y^\gamma$  where  $0 \leq \gamma < 1$  and  $0 < \bar{w} < 1$
- Note that  $\gamma$  represents the elasticity of wages with respect to labour productivity (labour productivity=output per labour)
- The higher  $\gamma$  is, the more elastic the wage rate is to changes in labour productivity
- A lower  $\gamma$  implies the wage is more sticky and less responsive to changes in  $y$ .
- For  $\gamma = 0$ , wage rate is perfectly rigid and fixed at  $\bar{w}$

## A decline in $y_1 = z_1$

- Suppose  $z_1$  falls and thus  $y_1$  falls
- For any  $0 \leq \gamma < 1$ , firm's current profits fall when  $y_1$  falls because wage rates fall by a less than proportionate amount
- From free entry condition in period 1, this means fewer firms post vacancies:

$$\theta_1 = \left( \left[ \frac{\xi \{y_1 - \bar{w}y_1^\gamma + \beta(1-s)[y_2 - \bar{w}y_2^\gamma]\}}{\kappa} \right]^\alpha - 1 \right)^{1/\alpha}$$

- Fewer vacancies posted means tightness  $\theta_1$  falls in a recession.

## A decline in $y_1 = z_1$

- As long as  $\bar{w}y_1 > h$ , all households will want to search for a job in period 1
- A decline in  $y_1$  (recession) causes unemployment at the end of period 1 to rise

$$u_1 = (1 - p(\theta_1))$$

- Since firms post fewer vacancies when current profits are lower,  $\theta_1$  falls and probability of finding a job falls.
- Harder to find a job, unemployment rate rises
- Aggregate output lower:  $Y_1 = u_1h + (1 - u_1)y_1$
- Aggregate consumption lower:  $C_1 = u_1h + (1 - u_1)\bar{w}y_1^\gamma$

## A different implication from RBC

- The search model of unemployment introduced a search friction in the market: while individuals willing to supply labour, they are not always matched to jobs
- Interestingly, in this model, fluctuations in TFP today is not the only driver of business cycles.
- Observe that good news or bad news about tomorrow's  $y_2$  can affect outcomes in period 1



## A different implication from RBC

- Observe that good news or bad news about tomorrow's  $y_2$  can affect outcomes in period 1
- From free entry condition in period 1:

$$\theta_1 = \left( \left[ \frac{\xi \{y_1 - \bar{w}y_1^\gamma + \beta(1-s)[y_2 - \bar{w}y_2^\gamma]\}}{\kappa} \right]^\alpha - 1 \right)^{1/\alpha}$$

- Future profits also matter for firm's expected benefit of creating a job.
- Good news about tomorrow can boost vacancy creation today,  $y_2 \uparrow \implies \theta_1 \uparrow$

## A different implication from RBC

- Good news about tomorrow can boost vacancy creation today,  $y_2 \uparrow \implies \theta_1 \uparrow$
- This implies fewer unemployed at the end of period 1:

$$u_1 = (1 - p(\theta_1))$$

- And higher aggregate output due to fewer unemployed:  $Y_1 = (1 - u_1)y_1 + u_1h$
- And higher aggregate consumption since  $u_1$  lower:  $C_1 = (1 - u_1)\bar{w}y^\gamma + u_1h$

## Wrapping up

- Today: a look at a search model of unemployment
- Introduction of search frictions can give rise to a role for news to drive business cycles
- Next class: bringing in money