

ESSENTIAL HOSPITALS RELY ON YOU

Support Your Essential Hospitals



ESSENTIAL HOSPITALS NEED VITAL FUNDING RESOURCES

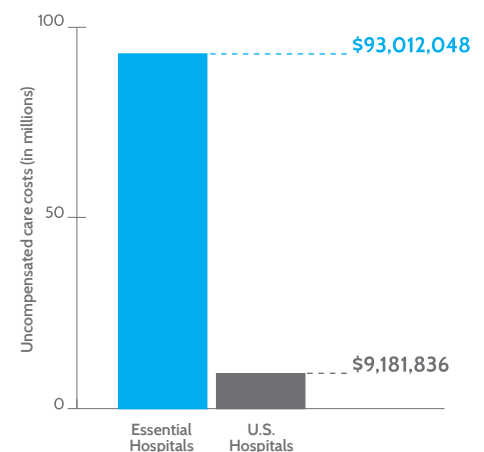
Members of America's Essential Hospitals deliver **high-quality care to all patients, including the most vulnerable**. Our more than 250 members provide primary care through trauma care, disaster response, health professionals training, research, public health programs, and other services.

Essential hospitals will face up to \$1 billion in cuts to vital federal funding for fiscal years 2014 and 2015, compounding average operating losses of 0.4 percent, compared to an average positive 6.5 percent margin for hospitals nationwide.

Negative operating margins will likely persist. **Even with coverage expansion, payment short falls will continue. Essential hospitals will need resources** that enable them to care for roughly 30 million remaining uninsured patients and nearly 68 million Medicaid recipients.

UNCOMPENSATED CARE

Caring for the vulnerable is our mission. Essential Hospitals provide nearly 10 times the uncompensated care as the average U.S. hospital.



Source: Reid K, Roberson B, Laycox S, Linson M. Essential Hospitals Vital Data: Results of America's Essential Hospitals Annual Characteristics Survey, FY 2012. America's Essential Hospitals. July 2014.



SHOW YOUR COMMITMENT TO

Essential People
Essential Communities
Essential Hospitals

AMERICA RELIES ON ESSENTIAL HOSPITALS

WHAT IS AN ESSENTIAL HOSPITAL?

Essential hospitals fill five critical roles in their communities:

CARING FOR THE MOST VULNERABLE

Members of America's Essential Hospitals serve a disproportionate share of low-income patients. Their patients are generally sicker and have more complex conditions than those served at other hospitals, and roughly half of patients discharged by members are racial or ethnic minorities.



TRAINING FUTURE HEALTH CARE LEADERS

On average, our members train almost four times the number of residents than other acute care hospitals.



PROVIDING COMPREHENSIVE, COORDINATED CARE

Our members average 359,519 outpatient visits per year.



PROVIDING SPECIALIZED, LIFESAVING SERVICES

Two-thirds of our members operate a level I or level II trauma center.



ADVANCING PUBLIC HEALTH

Nearly 70 percent of our members have a relationship with their local health department.

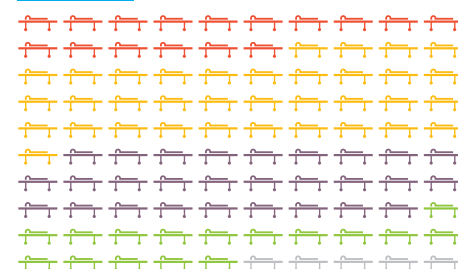
Sources: American Hospital Association. Annual Survey of Hospitals. FY 2012; Essential Hospitals Vital Data: Results of America's Essential Hospitals Annual Characteristics Survey, FY 2012.

More than half of all inpatient discharges and outpatient visits were for uninsured or Medicaid patients.

INPATIENT AND OUTPATIENT UTILIZATION BY PAYER MIX

Members of Essential Hospitals, FY 2012

INPATIENT



■ 16% **Uninsured** ■ 35% **Medicaid**
■ 28% **Medicare** ■ 16% **Commercial**
■ 5% **Other**

OUTPATIENT



■ 29% **Uninsured** ■ 27% **Medicaid**
■ 18% **Medicare** ■ 20% **Commercial**
■ 6% **Other**

Source: Reid K, Roberson B, Laycox S, Linson M. Essential Hospitals Vital Data: Results of America's Essential Hospitals Annual Characteristics Survey, FY 2012. America's Essential Hospitals. July 2014.

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