

Medicaid Expansion, The Arizona Experience

America's Essential Hospitals Webinar 12 March 2013

Presented by Helena Whitney



PRE MEDICAID EXPANSION

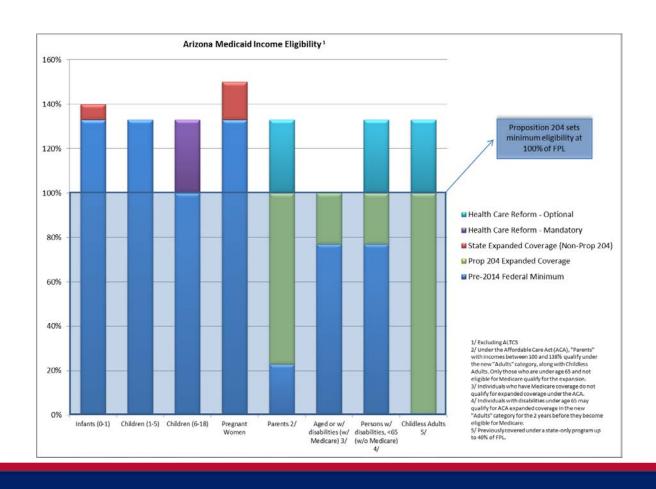


MEDICAID IN ARIZONA

- AHCCCS is Arizona's version of Medicaid
- In 1998 Arizona voters set AHCCCS eligibility at 100% of the Federal Poverty Level (FPL)
- AHCCCS operates under an 1115 waiver, allowing the state to operate a managed care Medicaid program



ARIZONA MEDICAID INCOME ELIGIBILITY



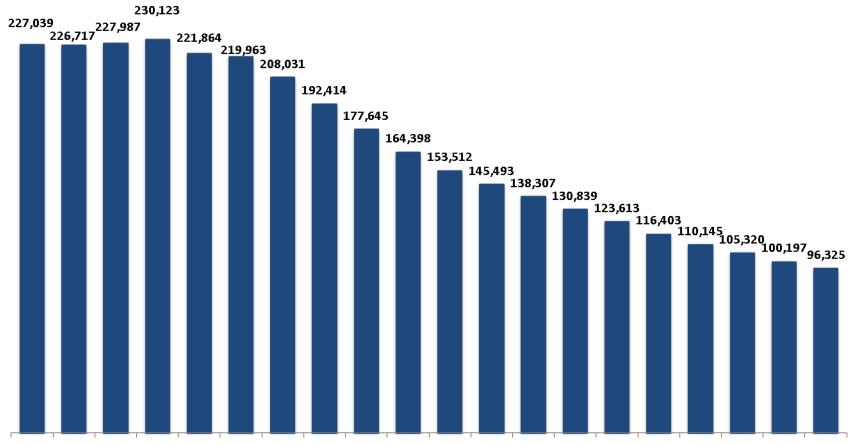


STATE BUDGET DEFICIT – MEDICAID SOLUTIONS

- In October of 2010, to remain within the budget guidelines set forth by the Governor and legislature, AHCCCS made a variety of changes to the Medicaid program including:
 - Reducing funding by over \$2 billion
 - Enrollment freeze for KidsCare
 - Phase out of Spend Down program
 - Implementation of the 25 day rule
 - Enrollment freeze for Childless Adult population on July 2011
- The decrease in Medicaid eligibility created a significant financial burden (uncompensated care) for UAHN and other major hospital systems across the state.
 - UAHN's uncompensated care tripled during the implementation of the AHCCCS reductions.



CHILDLESS ADULTS (PROP. 204) - AFTER BUDGET SOLUTIONS



Mar 11 Apr 11 May 11 Jun 11 Jul 11 Aug 11 Sep 11 Oct 11 Nov 11 Dec 11 Jan 12 Feb 12 Mar 12 Apr 12 May 12 Jun 12 Jul 12 Aug 12 Sep 12 Oct 12



POLICY OPTIONS FOR ARIZONA'S MEDICAID PROGRAM

AHCCCS coverage options:

- Full Medicaid expansion: 138% FPL
- Restore childless adult population: 100% FPL with traditional FMAP
- Do nothing

Facts influencing Arizona policy makers:

- At the height of enrollment 1.2 million on Medicaid
- FY13 general fund obligation of \$2.8 billion (state general fund)
- Competing Interests
 - K12
 - Universities
 - Corrections



THE ROAD TO RESTORATION & EXPANSION





STEP 1

CREATE THE PLAN

IDENTIFY YOUR CHAMPION

DEVELOP THE GUIDING PRINCIPLES



DEVELOP THE PLAN

- Set clear goals.
 - In Arizona the goals were:
 - Restore Medicaid for Childless adults
 - Expand Medicaid for everyone between 100% and 138% FPL
 - Budget neutral to the state general fund
- Identify your champion.
 - Consider political your reality.
 - Make it personal.
 - Understand their competing interests.
- Develop your guiding principles.
 - Be mindful of the audience you need to sway.
 - Be mindful of your base.



ARIZONA HEALTH CARE REFORM GUIDING PRINCIPLES

- Leverage the competitive, private insurance market to promote individual choice and reduce dependency on public entitlements, thereby maximizing coverage and strengthening Arizona's health care system.
- Recognize that, through Proposition 204, Arizona voters mandated coverage of individuals with incomes below 100% FPL.
- Implement payment reform strategies that lower costs by promoting quality of care and by maximizing personal responsibility through innovative cost-sharing designs.
- Work with health care, business and community stakeholders to build a high quality health care infrastructure that is patient-centered, sustainable, accessible and affordable.
- Keep health care decision making as local as possible.
- Acknowledge the importance of the health care industry to the state's overall economy and the impact of a stable health care system on Arizona's ability to attract and retain high quality jobs, including those in the medical profession.







STEP 2

BUILD YOUR COALITION & YOUR MESSAGE



ARIZONA HEALTH CARE REFORM – THE MESSAGE

No State Expense: The Brewer Medicaid Plan comes at NO COST to the General Fund. Best of all, by taking Medicaid pressure off the General Fund, we can protect critical services like Education and Public Safety.

<u>Upholds the will of voters:</u> Arizonans have TWICE voted to restore Medicaid. By adding about 57,000 individuals to a Medicaid membership of more than 1 million – we can leverage federal support and vastly diminish State expenses.

Keeps Arizona tax dollars in Arizona: Restoration of Arizona's Medicaid program will inject nearly **\$8 billion** into our economy over the first four years alone. This means thousands of quality jobs in every part of our state. To reject this funding – while neighboring states like California, Nevada, Colorado and New Mexico have already said 'yes' – would only place Arizona at an economic disadvantage for years to come.

<u>Protects rural and safety-net hospitals:</u> Let's face it – uninsured Arizonans get sick just like the rest of us. When they do, they tend to show up in Emergency Rooms – with the exorbitant costs of their care borne by hospitals and the insured. Without action, the very survival of some of our hospitals is threatened, and Arizona families will continue to pay a Hidden Health Care Tax estimated at nearly **\$2,000** per year.



HOW TO BUILD THE MESSAGE

- Data collection
 - What are the impacts of doing nothing?
 - What are the impacts of expansion?
- Polling
 - Three separate in-depth polls were conducted during the process.
 - Messaging must be tailored to your audience!
 - Who delivers the message matters:
 - Doctors and insurance companies polled as the LEAST trusted
 - Nurses polled as the MOST trusted



RESTORING ARIZONA: THE GUIDING PRINCIPLES

- Build a broad coalition:
 - Geographic diversity
 - Membership diversity
 - http://restoringarizona.com/about-the-issue/over-120-businesses-signed-on-in-support
- Consistent Communication
 - Speak with one voice
 - Restoring Arizona Website: <u>www.restoringarizona.com</u>
 - Make it real:
 - "If Arizona does not restore Medicaid coverage, more than 60,000 Arizonans will be dropped from their healthcare at the end of 2013. Regardless of their health condition, people who need help the most will not receive it."
 - "On January 1st, 2014, as many as 60,000 Arizonans will lose access to their health care. Cancer patients will no longer receive potentially lifesaving treatment, patients on the transplant list will be left to die and Arizona citizens with mental health and behavioral health issues will be cut off from their medication and recovery plans." Restoring Arizona Website
 - Bill & June: https://www.youtube.com/watch?v=Evc9z52YgCQ



RESTORING ARIZONA: THE GUIDING PRINCIPLES

- Consistent Communication Continued:
 - Make it simple! https://www.youtube.com/watch?v=NV4j_bk97Qk
 - Connect on different levels:
 - Patient stories: https://www.youtube.com/user/RestoringArizona
 - The pocketbook: https://www.youtube.com/watch?v=549Nw-EpGqw
 - Be prepared to rebut arguments against expansion: http://www.azgovernor.gov/documents/Medicaid/MedicaidRealityCheck.pdf
- Don't let up!
 - Email campaign
 - Social Media- Facebook & Twitter are your friend!
 - Op-Eds by coalition members/community leaders
 - Rallies and other public events:
 https://www.youtube.com/watch?v=Cfqm_IXd85k



QUESTIONS?



Missouri Medicaid Reform

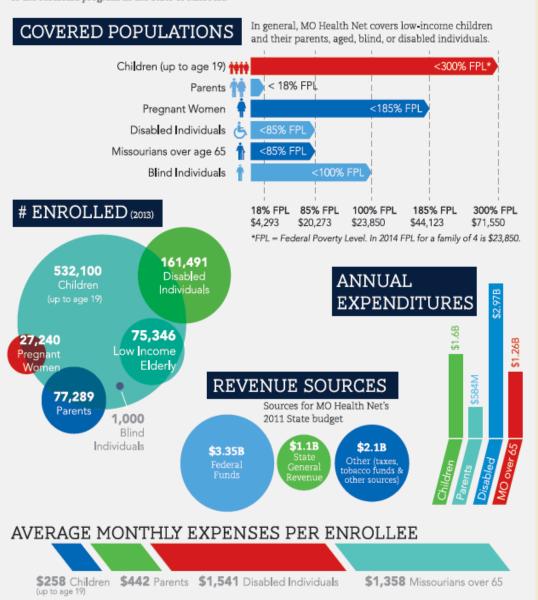


Gerard J. Grimaldi



MISSOURI MEDICAID 101

Medicaid is a federal-state partnership that provides health coverage for low-income people. The federal government offers matching funds to states to support the financing of Medicaid. In general, for every dollar spent on Medicaid, \$.62 comes from the federal government and \$.38 comes from the state. MO Health Net is the name of the Medicaid program in the state of Missouri.





November, 2012

President

Obama Romney 45% 55%

Governor

Nixon Spence 44%

Missouri General Assembly ublican Vote Proof Super Majoritie

Republican Veto-Proof Super Majorities



Proposition E, November, 2012

Prohibit state-based health insurance exchange unless authorized by a vote of the people or by the legislature

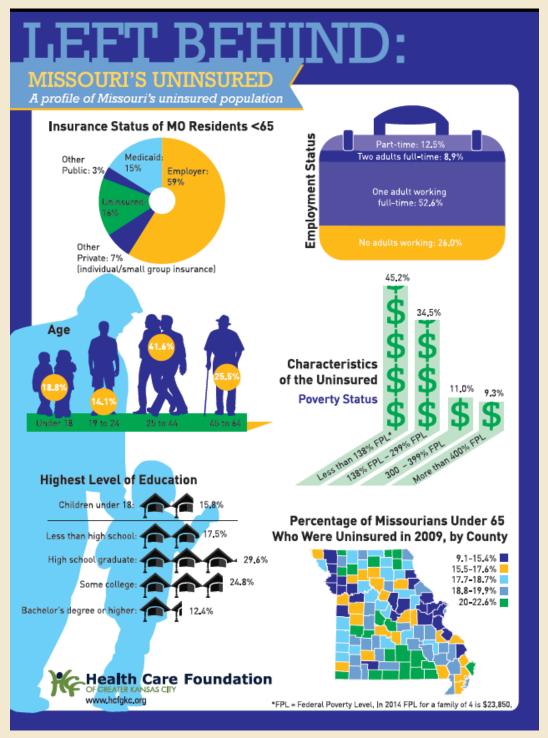
<u>Yes</u> <u>No</u> 62% 38%

Proposition C, August, 2010

Deny the government authority to penalize citizens for refusing to purchase private health insurance...

<u>Yes</u> <u>No</u> 29%









"We all know there are problems with Obamacare, and Washington's implementation of it has been abysmal."

Governor Jay Nixon State of the State Address 2014



"And since that time, we've seen Governors and Legislators, Democrats and Republicans, in other states, come together to reform their health care systems. But here in Missouri we stood still. And now we've fallen behind.

This year, Missouri is paying the cost.

This year, Missourians are suffering the consequences.

I look forward to working with all of you to bring affordable health coverage to working families in Missouri and reform Medicaid the Missouri way."

> Governor Jay Nixon State of the State Address 2014



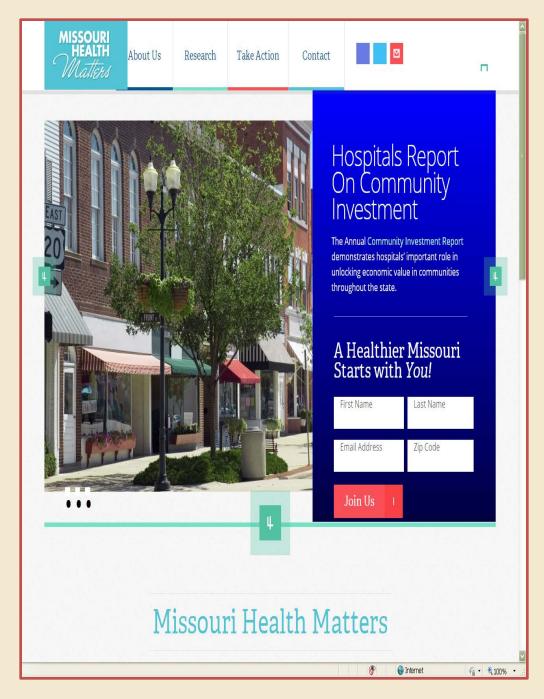
"We are doing a disservice to just put more people in this broken system."

Senator Brad Lager

"I hope people understand, we are compassionate people, but at the same time, we have to pay the bill in Missouri."

Senator Dan Brown



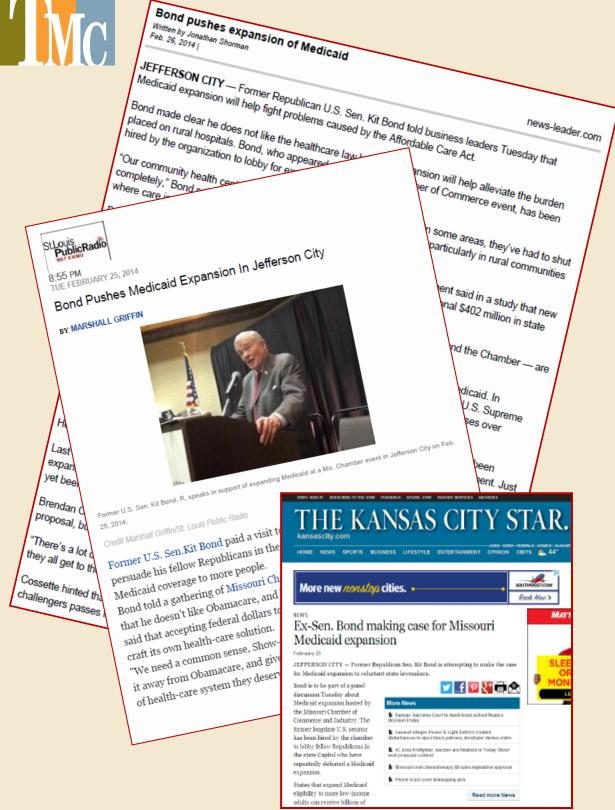


MISSOURI'S **BUSINESS COMMUNITY** SUPPORTS MEDICAID REFORM In 2013 and early 2014, the major statewide business organizations, more than 65 local chambers of commerce, other business groups and municipalities endorsed legislative action on Medicaid reform. Medicaid reform has not been enacted, but payment cuts to Missouri's hospitals conve. The cuts have just begun and 2019. The situation is serious and ical services, business growth, ould be able to leverage the program, which cost of newly insured -\$2,500 c dollars — already Cumulative PPACA Medicare Reductions Cumulative Sequestration Medicare Reductions Cumulative PPACA Medicaid DSH Reductions nomy or OUR g the burden of MEDICAID REFORM IN MISSOURI arly \$1.2 billion -\$4,000 omic engines -\$4,500 2014 2015 2016 2017 d, they are The following are common questions and answers about Medicald reform in Missouri. JOBS dollars? It? Weakington bureaucrate or out. dollars of ficials in Pafferous Cope to home. then decided officials in Pafferous Cope to home. then the source of the state of the first out. decided officials in Pafferous Cope to home. decided the source of the state where the cauchet. Memoration should be state where and residents to the source of the state red, both on their workers and through cost shifting of the care tax" is projected te health If we accept the federal lax dollars, work If we accept the federal tax dollars, won't that increase the federal debt on Chinas amount we must borrow from Chinas. actual dealbars are significant. Forgulate and the state of the state COVERING MISSOURI'S WORKING POOR Q Missouris working poor represent more than half of the state's uninsued residents. These low-income uninsued residents and each have jobs in such protession suninsued and seal of the state of the stat nouri's balance of pays paid by refront higher taxes are sell as senting to the front part of the higher taxes of reduced as produced as produced as produced to the higher to select that the fact and the first the factor of the front part of the front wages that place them with incomes below 138 percent poretry level — \$26,951 per year for a family of three. Uninsured People By Family Work Status Missouri (2010-2011) Less than one quarter of these low-wage workers have health murance coverage through their employer or an individual at this faccome keyel are uninsured. Almost 400,000 Missourians Will the federal dollars that would come to Missouri for Medicald funding be spent in Ansouri for Medicald funding be for medical funding by Ansouri for Medicald funding by Ansouri at this income level are uninsured. Under Missour's current Medicaid program, an adult in a three-person household must earn no more than \$3.515 and of selegible at any income level. The Cost of employer-sponsored or individual coverage in the beath insurance marketplace of iridual coverage for these Missourishins. Many for wage employers have few programs and other necessities. In addition, works: Contribution for heath care premium costs increased by 57 percent fill to to other same to their family from their Portation and other necessities. In addition, worker contribu-tion for health are premium coats increased by 47 Percent het weep 2005-2010 — from \$2,715 to \$3.597 — placing access to amaloses-transmood plans further out of reach; Workplaces and Occupations With Significant fedicald Coverage in 2014 Placed on Income Reve! vernexu 2000-2010 — Iron \$2,713 (0 \$3,957 — pla to employer-sponsored plans further out of reach? Aumoers or comsures workers woo count of Medicald Coverage in 2014 (based on income le as or below 1.38% of the federal poverty level) The number of Missouri citizens living in poverty has a making from R normal in The number of Missouri citizens living in poverty has almost doubled in 10 years, growing from 8 percent in 2011. This segminant prevent in 2011 this segminant percent in 2011 this segminant? exceeds the appearance of 3.7 percent in the segment period. Missouris poverty also is 3.7 period with the segment period with lestaurants and Food Service Medical and Health Services and is a disparity in neutral status between urban and rul citizens, with rural rates of death for the lop 10 causes of death exceeding urban areas. Maids and Housekeeping Retail Sales 18,300 Grounds Maintenance Workers 14,900 Agricultural Workers 10,700 Agricultural workers Elementary and Secondary School Teachers 7,300 Child Care Workers 7,600 7,200 1,900 1,800 3,000 10 TRUMAN MEDICAL CENTERS















Missouri Medicaid Reform



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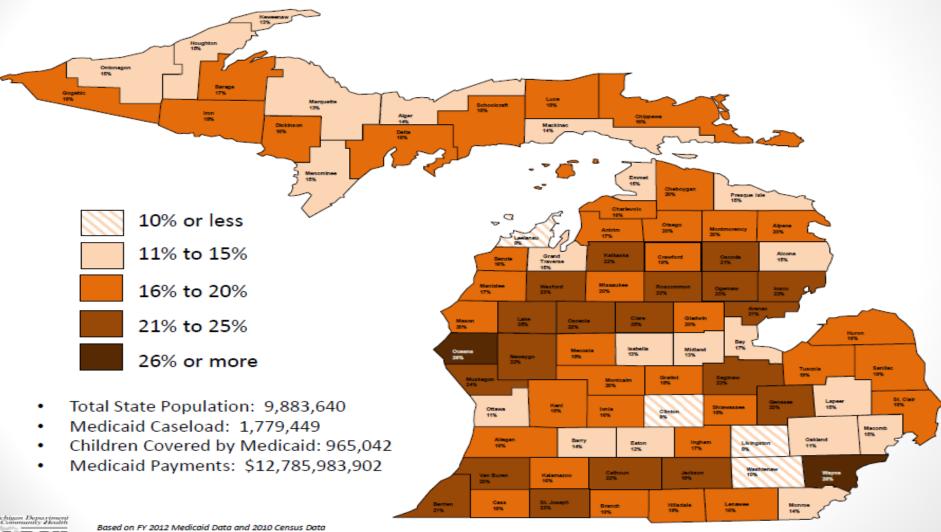
America's Essential Hospitals Webinar on Medicaid Wednesday, March 12, 2014

Prior to Expansion

- Michigan Total Population 10 million people
- Medicaid Enrollment 1.7 million (mostly moms, kids, disabled)
- Enrollment Threshold about 65% FPL (\$11,500 family of 4)
- MiChild 37,000 kids



Percentage of Population Served by Medicaid



Based on FY 2012 Medicaid Data and 2010 Census Data Data reflects traditional Medicaid and does not include Healthy Michigan Plan



After Expansion

- Expand by 400,000 new lives
- Everyone up to 133% FPL (\$30,000 family of 4)
- 20% of total state population (2.1 million people)
- Adds \$2 Billion per year in new federal revenue
- Saves \$225 per year for services previously covered by state (mental health)



What Happened

The Situation:

- Large Republican Majorities in House and Senate
- Legislature had already rejected Exchange
- Some Tea Party Influence
- Could Count on Urban Democrats
- Senate Appropriations Chairman is Physician



Chronology:

- Republican Governor Snyder Announced Support-February 2013 Budget Message
- Legislation formally introduced May 9 in House as Separate Bill
- Passed House, Stalled in Senate Final Vote late August
- Final Bill Presented as "Medicaid Reform"
- Called "Healthy Michigan Act" (not expansion)
- Insufficient Votes for "Immediate Effect"
- Effective Date is April 2014



Key Provisions, Some Requiring Federal Waivers:

- Expand Coverage to 133% FPL
- Install "Health Savings Accounts"
 - Administered by Health Plans, not Hospitals
 - Contribute up to 5% Annual Income
 - Can be Used in Wellness Incentive Program
- After 48 Months, convert to Exchange or Pay 7% of Income
- Convert all Medicaid to HMO Coverage by September 2015
- Capped Hospital Charges at 115% Medicare for bills to people with 250% FPL



What We Did

Strategy Was Aimed at Cultivating Republican Support (Majority in House & Senate)

Michigan Republicans mostly from outstate & rural areas

- Concerned about Access to Care
- Concerned about Jobs
- Concerned about Local Economies
- Emphasized Endorsement by Physicians

Endorsed Reform Mood of Republicans



Messaging Reinforced Benefits of:

- Influx of \$2 billion per year into local economies
- Healthy Workforce (Jobs)
- Healthcare Access in Rural Areas
- Savings to State Budget (\$225 M per year)

Handouts:

- County by County new Enrollment
- Maps showing local benefit
- Lists showing Coverage Gains by Senator
- Twenty Questions Handouts, Letters



Reform >> Medicaid Saves Money, Saves Lives

FOR IMMEDIATE RLEASE July 15, 2013

Contact: Roger Martin, APR (517) 290-2330, rmartin@mwadvocacy.com

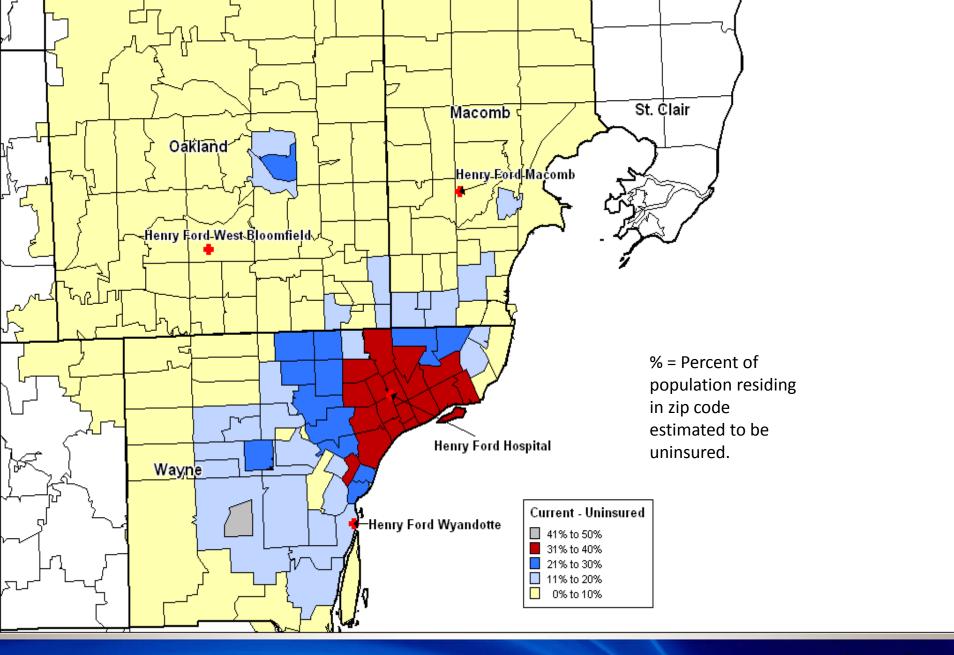
Statewide Totals of Workers Who Would Gain Insurance Under House-Passed Medicaid Reforms

Statewide Tota	ls By County
County	Number
Alcona	547
Alger	397
Allegan	5,325
Alpena	1,499
Antrim	1,266
Arenac	1,030
Baraga	413
Barry	2,126
Bay	4,877
Benzie	897
Berrien	7,871
Branch	2,263
Calhoun	7,288
Cass	2,761
Charlevoix	1,070
Cheboygan	1,446
Chippewa	1,893
Clare	1,838
Clinton	2,252
Crawford	767
Delta	1,703
Dickinson	1,056
Eaton	3,527
Emmet	1,429
Genesee	18,422
Gladwin	1,484
Gogebic	852
Grand Traverse	3,362

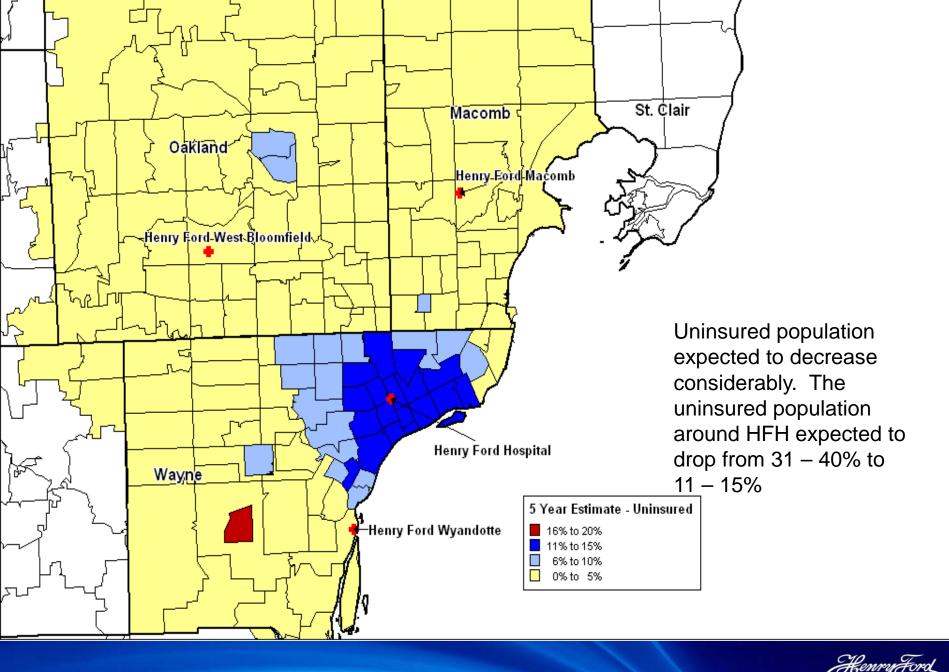
Statewide Tot	tals (Cont'd)
County	Number
Gratiot	1,823
Hillsdale	2,403
Houghton	2,094
Huron	1,528
Ingham	13,591
Ionia	2,512
losco	1,308
Iron	574
Isabella	4,773
Jackson	6,954
Kalamazoo	12,539
Kalkaska	985
Kent	29,461
Keweenaw	104
Lake	780
Lapeer	3,737
Leelanau	785
Lenawee	4,509
Livingston	4,483
Luce	303
Mackinac	667
Macomb	35,373
Manistee	1,136
Marquette	2,704
Mason	1,455
Mecosta	2,775
Menominee	1,071
Midland	3,106

Statewide Tot	als (Cont'd)
	-
County	Number
Missaukee	869
Monroe	4,985
Montcalm	3,575
Montmorency	571
Muskegon	9,145
Newaygo	2,954
Oakland	42,547
Oceana	1,855
Ogemaw	1,352
Ontonagon	35 1
Osceola	1,365
Oscoda	602
Ostego	1,171
Ottawa	8,814
Presque Isle	685
Roscomon	1,421
Saginaw	9,872
Sanilac	2,426
Schoolcraft	465
Shiawassee	3,163
St. Clair	7,474
St. Joseph	3,109
Tuscola	2,808
Van Buren	4,650
Washtenaw	13,618
Wayne	119,993
Wexford	1,699
Statewide Tot	al: 474, 733











MI Legislators Medicaid Expansion Vote Grid

Key: * = Term Limited R=Republican D=Democrat I=Independent (Page 1 of 2)

First	Last	Area	Party
	rvice Area		
Yes Vote			
Jim	Marleau	Lake Orion	R
Mike	Kowall	White Lake	R
Randy	Richardville	Monroe	R
Tory	Rocca	Sterling Hts	R
Glenn	Anderson *	Westland	D
Steven	Bieda	Warren	D
Vincent	Gregory	Southfield	D
Morris	Hood III	Detroit	D
Hoon-Yung	Hopgood	Taylor	D
Tupac	Hunter *	Detroit	D
Bert	Johnson	Highland Prk	D
Virgil	Smith	Detroit	D
Rebekah	Warren	Ann Arbor	D
Coleman	Young Jr.	Detroit	D
No Vote			
Jack	Brandenberg	Harrison Twp	R
Patrick	Colbeck	Canton	R
John	Pappageorge *	Troy	R
David	Robertson	Grand Blanc	R
Senate Non Serv			
Yes Vote			
Roger	Kahn *	Saginaw	R
Howard	Walker	Traverse City	R
Tom	Casperson	Escanaba	R
Geoff	Hansen	Hart	R
Jim	Ananich	Flint	D
Gretchen	Whitmer *	East Lansing	D
No Vote		1	
Darwin	Booher	Evart	R
Bruce	Caswell	Hillsdale	R
Judy	Emmons	Sheridon	R
Mike	Green	Mayville	R
Dave	Hildenbrand	Lowell	R
Joe	Hune	Hamburg	R
		<u> </u>	
Mark	Jansen *	Grand Rapids	R
Rick	Jones	Grand Ledge	R
Arlan	Meekhof	West Olive	R
John	Moolenaar	Midland	R
Mike	Nofs	Battle Creek	R
Phil	Pavlov	St. Clair	R
John	Proos	St. Joseph	R
Tonya	Shuitmaker	Lawton	R
House HFHS Ser			
Yes Vote			7
Hugh	Crawford *	Novi	R
Anthony	Forlíni	Harrison Twp	R



Medicaid Expansion**	cc/crc	I O I AL
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Medicaid Expansion*** In Young II 1 M. Hood III 3 A. Hunter 5 Anderson 6 K. Colebeck 7 R. Colebeck 7 Rocca 10 Anarleau 12 Pageorge 13 pageorge 13 pageorge 13 pageorge 13 pageorge 13 pageorge 14 ke Kowall 15 ke Kowall 15 be Caswell 16 chardville 17 h Warren 18 Mike Nor's 19 ultmaker 20 phn Proos 21 joe Hune 22 vACANT 27 VACANT 27 VACANT 27 C. Jansen 28 C. Jansen 38 C. Jansen 33 Emmons 33 Emmons 33 Emmons 33 Emmons 33 Emmons 35 L. Booher 35 L. Booher 35	12,912	Howard Walker 37
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Medicaid Expansion** In Young II 1 Medicaid Expansion** M. Hood III 3 A. Hunter 5 A. Hunter 5 A. Hunter 5 A. Colebeck 7 g Hopgood 8 g Hopgood 8 g Hopgood 8 Thin. Bieda 9 Ory Rocca 10 Arafeau 12 Doendenburg 11 Marleau 12 De Easwell 16 A ke Kowall 15 E Caswell 16 A ke Kowall 15 Whitmer 20 Moethone 21 Joe Hune 22 Joe Hune 22 Joe Hune 23 Whitmer 23 Whitmer 23 Whitmer 23 Whitmer 30 Mick Jones 24 hil Pavlov 25 Joe C. Jansen 28 C. Jansen 28 C. Jansen 31 Re Green 31 Re Green 31 Re Green 31 Re Green 33 Emmons 33	16,790	Goeff Hansen 34
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Medicaid Expansion** In Young II 1 It Johnson 2 It Johnson 2 It Johnson 2 It Johnson 3 It Hood III 3 It Anderson 6 Anderson 6 Anderson 6 It Colebeck 7 It Colebe	4,941	Joe Hune 22
Medicaid Expansion** In Young II 1 At Johnson 2 At Johnson 2 At Johnson 3 At Hunter 5 Anderson 6 A Colebeck 7 A Hunter 5 An Marleau 10 Ory Rocca 10 Ory Rocca 10 Ory Rocca 10 Ory Rocca 10 Anderson 11 Anderson 12 Dageorge 13 A Gregory 14 Ke Kowall 15 ke Kowall 15 ke Kowall 15 ke Kowall 16 chardville 17 h Warren 18 Uitnaker 20	16,664	John Proos 21
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Medicaid Expansion** In Young II 1 At Johnson 2 At Johnson 2 At Johnson 3 At Golebeck 7 At Colebeck 7 At Hunter 5 Anderson 6 At Colebeck 7 At Colebeck 7 At Hongood 8 Anderson 10 Anderson 11 Anderson 11 Anderson 12 Anderson 13 Anderson 14 Anderson 15 Anderson 16 Anderson 17 Anderson 18 Anderson 18 Anderson 19 Anderson 19 Anderson 11 Anderson	15,335	Mike Nofs 19
Medicaid Expansion** In Young II 1 It Johnson 2 It Johnson 2 It Johnson 2 It Johnson 3 It Hood III 3 It Johnson 6 Anderson 6 Anderson 6 Anderson 6 Anderson 6 Anderson 8 It Colebeck 7 It Johnson 9 It Marleau 12 It Gregory 14	14,775	Rebekah Warren 18
Medicaid Expansion** In Young II 1 Medicaid Expansion** It Johnson 2 M. Hood III 3 M. Hood III 3 M. Honderson 6 K. Colebeck 7 J. A. Humter 5 Anderson 6 Rolebeck 7 J. Hopgood 8 J. Hopgood	5,416	Rancy Richardville 17
Medicaid Expansion** In Young II 1 It Johnson 2 It Johnson 2 It Johnson 3 It Hood III 3 It Hooderson 6 Anderson 6 Anderson 6 Anderson 6 Anderson 6 It Colebeck 7 Bhopgood 8 In M. Bieda 9 In M. Bieda 9 In M. Bieda 9 In Marleau 12 Indenburg 11 Indenburg 13 It Gregory 14	13,622	Bruce Caswell 16
Medicaid Expansion** In Young II 1 It Johnson 2 It Johnson 2 It Johnson 3 It Johnson 4 It Johnson 5 A. Hunter 5 A. Hunter 5 A. Hunter 5 A. Hopgood 8 A. Colebeck 7 A. Hopgood 8 A. Colebeck 7 A. Hopgood 8 It Johnson 9 It Johnson 9 It Johnson 10 It Johnson 11 It Johnson 12 It Johnson 14 It Gregory 14	11,885	Mike Kowall 15
Medicaid Expansion** In Young II 1 At Johnson 2 At Johnson 2 At Hunter 5 An Hunter 5 An Hunter 5 An Hopgood 8 An Hopgood	11,885	Vincent Gregory 14
Medicaid Expansion** In Young II 1 It Johnson 2 It Johnson 2 It Johnson 3 It Johnson 4 It Johnson 5 It Johnson 6 It Anderson 6 It Colebeck 7 It Co	11,885	John Pappageorge 13
Medicaid Expansion** In Young II 1 Medicaid Expansion** It Johnson 2 It Johnson 2 It Johnson 2 It Johnson 3 It Hood III 3 It Johnson 4 It Johnson 5 It Anderson 6 It Colebeck 7 It Hopgood 8 It Hopgood 9 It Hopgood	11,885	Jim Marleau 12
Medicaid Expansion** In Young II 1 It Johnson 2 It Johnson 2 It Johnson 3 It Hood III 3 It Johnson 5 It Johnson 6 Anderson 8 Ande	12,724	Jack Brandenburg 11
Number of Uninsured Eligible Medicaid Expansion*** an Young II 1 rt Johnson 2 rt Johnson 2 M. Hood III 3 M. Hood III 3 M. Hood III 3 A. Hunter 5 A Anderson 6 k Colebeck 7 g Hopgood 8 g Hopgood 8 g Hopgood 8	12,724	Tory Rocca 10
Mumber of Uninsured Eligible Medicaid Expansion** an Young II 1 rt Johnson 2 N. Hood III 3 N. Hood III 3 N. Honderson 6 A. Hunter 5 A Anderson 6 k Colebeck 7 g Hopgood 8	12,724	Steven M. Bieda 9
Number of Uninsured Eligible Medicaid Expansion*** an Young II 1 rt Johnson 2 rt Johnson 1 M. Hood III 3 M. Hood III 3 M. Hood III 3 A. Hunter 5 I Anderson 6 k Colebeck 7	16,279	8 Booggod guuY-noon
Mumber of Uninsured Eligible Medicaid Expansion** an Young II 1 rt Johnson 2 rt Johnson 2 M. Hood III 3 M. Hood III 3 A. Hunter 5 A. Hunter 5 Anderson 6	16,279	Patrick Colebeck 7
Number of Uninsured Eligible Medicaid Expansion*** an Young II 1 rt Johnson 2 rt Johnson 2 M. Hood III 3 Mrgil Smith 4 A. Hunter 5	16,279	Glenn Anderson 6
Number of Uninsured Eligible Medicaid Expansion** an Young II 1 rt Johnson 2 M. Hood III 3 Migil Smith 4	16,279	Tupac A. Hunter 5
Number of Uninsured Eligible Medicaid Expansion*** an Young II 1 rt Johnson 2 M. Hood III 3	16,279	Virgil Smith 4
Number of Uninsured Eligible Medicaid Expansion** an Young II 1 rt Johnson 2	16,279	Morris W. Hood III 3
Number of Uninsured Eligible Medicaid Expansion*** an Young II 1	16,279	Bert Johnson 2
		Coleman Young il 1
Number of Uninsured Eligible for	Medicaid Expansion**	Senate District
THE PERSON NAMED AND PARTY ASSESSMENT ASSESS	Number of Uninsured Eligible for	

14,775	Washtenaw County
20,091	Genesee County
47,537	Oakland County
38,171	Macomb County
130,234	Wayne County



Medicaid expansion per MI Senate District
**Based on county lines (equally divided, if necessary)



Medicaid Expansion 2013 - Twenty Questions

1. What is Medicaid Expansion?

The Patient Protection and Affordable Care Act of 2010 required states to expand eligibility for Medicaid to all people earning less than 133% of the Federal Poverty Level (\$31,322 for a family of 4 people, \$15,282 for an individual). The U. S. Supreme Court ruled that PPACA was constitutional, but made Medicaid Expansion optional for the states.

2. Why are we talking about Medicaid Expansion now?

Governor Snyder has asked the Legislature to authorize Medicaid Expansion in the State Budget for FY 2013-14. If the Legislature approves, Medicaid will be available for all Michigan citizens earning less than 133% FPL, beginning January 2014.

Expansion would provide health care access to 470,000 citizens who can't afford to buy health insurance. They tend to be sicker than the general population and are mostly low income adults. The current Medicaid population is largely pregnant women, children and very poor disabled adults.

3. What exactly does Governor Snyder Endorse?

Governor Snyder recommends that Medicaid be expanded, effective January 2014, to include about 470,000 low income people who currently are uninsured. These citizens generally are too poor to afford to pay for health insurance. Those with jobs often work for businesses that do not offer insurance the worker can afford.

The federal government provides full funding of Medicaid expansion costs for 3 calendar years, 2014, 2015 and 2016. Some of that funding will be lost if the Legislature delays implementation beyond January 2014.





- Secured Endorsements from Major Business Groups (Detroit, Mi Chambers)
- Endorsements from Major & community Media
- CapWiz Generated 5,000 email messages from HFHS Employees
- Meetings in Lansing 80 separate meetings by HFHS Leaders (Physicians where possible)

In Sum – Get Numbers, Make it Local, Cover each Legislator, Engage Business, Media, Count Votes!

