



AMERICA'S ESSENTIAL HOSPITALS

CORPORATE AFFILIATE MEMBERS

AMS Health Care Mortgage Corporation

AMS Health Care Mortgage Corporation (AMS) is an approved, FHA-insured, long-term, fixed-rate lender to needed and necessary hospitals. Our team of professionals has over 90 cumulative years of FHA-insured hospital lending. Our specialty is lending to safety net hospitals, which fulfill their core mission of community service by meeting the spectrum of health care needs of at-risk populations.

Our role as lender is to guide our borrowers through each step of the FHA underwriting and approval process, adding our years of experience and working relationship with FHA staff to assure our clients of a successful financing tailored to their special needs.

Chamberlin Edmonds (CEA)

CEA is headquartered in Atlanta, Georgia, and operates from a national network of 8 regional resolution centers with over 340 hospital client sites in 33 states, and over 1,200 employees. Our platform allows the company to scale rapidly, while effectively managing the complex requirements of various federal, state, local and charitable assistance programs.

CEA is well known for its experience and specialization in eligibility services for the more complex Supplemental Security Income (SSI), Social Security Disability Insurance Benefit (SSDIB) and state disability programs. We provide a full complement of eligibility and supporting services by leveraging this core competency. Our clients will not only receive financial benefits, but non-financial benefits as it is a service that benefits your patients and the surrounding community.

CliftonLarsonAllen (CLA)

CLA is a national professional services firm built around three entities – a public accounting and consulting firm, an outsourcing firm, and a wealth advisory firm – that are highly integrated and seamless in the delivery of services and capabilities. We have developed the credibility, reputation and resources of a top 10 firm, while working hard to maintain the personalized service of a smaller firm. Our people are industry practitioners first and

foremost, and our primary emphasis is serving health care, nonprofit, and governmental organizations, and privately held businesses and their owners.

Deisell Research Institute and Consultants

Deisell Institute drives breakthrough innovation in organizational excellence through the application of continuous process improvement philosophies, methods, and tools. Expert areas include strategic systems design/redesign, process improvement methods (i.e. lean six sigma), quality, operations, cultural transformation (change management), and analysis. Research associates focus on innovating continuous process improvement training methods across numerous philosophies, methods, and tools—including lean six sigma.

Dentons

Dentons is a global law firm driven to provide clients a competitive edge in an increasingly complex and interconnected world. A top 20 firm on the Acritas 2014 Global Elite Brand Index, Dentons is committed to challenging the status quo in delivering consistent and uncompromising quality in new and inventive ways. Dentons was formed by the combination of international law firm Salans LLP, Canadian law firm Fraser Milner Casgrain LLP (FMC) and international law firm SNR Denton. Dentons' clients now benefit from approximately 2,600 lawyers and professionals in more than 75 locations spanning 50-plus countries across Africa, Asia Pacific, Canada, Central Asia, Europe, the Middle East, Russia, CIS and the Caucasus, the United Kingdom, and the United States. The firm serves the local, regional and global needs of a broad spectrum of clients, including private and public corporations; governments and government agencies; small businesses and start-ups; entrepreneurs; and individuals.

Holland & Knight

Holland & Knight is a global law firm with more than 1,100 lawyers and other professionals in 21 U.S. offices, as well as Bogotá and Mexico City. Our lawyers provide representation in litigation, business, real estate and governmental law. Interdisciplinary practice groups and industry-based teams provide clients with access to attorneys throughout the firm, regardless of location.

Huron Healthcare

Huron Healthcare is the premier provider of performance improvement and clinical transformation solutions for hospitals and health systems. By partnering with clients, Huron delivers solutions that improve quality, increase revenue, reduce expenses, and enhance physician, patient, and employee satisfaction across the healthcare enterprise. Clients include leading national and regional integrated healthcare systems, academic medical centers, community hospitals and physician practices. *Modern Healthcare* ranked Huron Healthcare third on its 2014 list of the largest healthcare

management consulting firms. Learn more on our [website](#) or follow us on Twitter: @Huron.

Kurt Salmon

Kurt Salmon is the consulting firm for health care organizations that refuse to compromise between mission and business success. We believe that patient-centered, operationally efficient, information-enabled health care organizations are best able to thrive in uncertain markets. So we offer our clients four discreet—but linked—services: Strategy, Facility and Capital Assets, Operations and Performance Improvement, and Information Technology. Three things set us apart:

- Our advice works in practice, not just in theory
- We partner with leadership to develop solutions with the internal support to take it off the page and into reality
- We produce unbiased and uncompromised recommendations that keep you true to your mission

Sellers Dorsey

Sellers Dorsey is a national healthcare consulting firm composed of an industry-leading team of consultants and thought leaders from the worlds of policy, government, business, and industry, allowing the firm to provide a fully integrated suite of services to clients. Sellers Dorsey has a deep understanding of Medicaid, having consulted in over 30 states on a range of financing policy, and operational projects. Since our inception in 2000, the firm has worked with and for numerous America's Essential Hospitals member institutions across the country. Sellers Dorsey's work has resulted in more than \$10 billion in new federal Medicaid funding which is more than any other Medicaid financing firm in the United States. Through working collaboratively with our clients and federal agencies, these new funds have been generated without a single disallowance from the federal government and without any contractual or fee disputes with clients.

Supplemental Health Care

Founded in 1984, Supplemental Health Care now provides workforce solutions to clients through 60 local nursing and allied locations in major markets across the United States, four national travel divisions, and our RPO/Direct Hire division. Whether it is recruitment process outsourcing, managed services, PRN pool management, or contingent staffing, we use our vast expertise to provide organizations better access to skilled clinical and non-clinical professionals.

Our commitment to our customers is reflected by our I.C.A.R.E. core values – integrity, candor, accountability, respect, and excellence. These words define our promise to both clients and health care professionals, and are the standards that guide our daily efforts.

The Joint Commission

The Joint Commission, considered the gold standard in health care evaluation, accredits and certifies more than 20,500 organizations, including public health hospitals worldwide. Committed to improving health care safety and quality, accreditation is a risk-reduction activity and compliance with the standards is intended to reduce the risk of adverse outcomes. Hospitals seeking accreditation from The Joint Commission undergo an educative experience that demonstrates a commitment to providing safe and high-quality care.