# **TERMS OF ENGAGEMENT**

**Our Terms** 

These are the terms of engagement of Evolution Lawyers Limited, an incorporated law firm under the Lawyers and Conveyancers Act 2006 (Evolution Lawyers, we, or us). They contain the standard terms on which we provide legal and related services to our clients.

Unless, and only to the extent that, we agree in writing otherwise, these terms will apply to any work we do for you. After receiving these terms, your instruction for us to act in any given matter will be treated as acceptance of these terms. You do not need to sign any document to indicate your acceptance.

We may change these terms from time to time. If we change our terms, we will provide you with a copy of the amended terms.

Please contact us if you have any comments or questions about these terms or any related matters.

Rules of Conduct and Client Care

Evolution Lawyers, its directors, and its employed solicitors must act in accordance with the obligations to clients set out in the Lawyers and Conveyancers Act (Lawyers: Conduct and Client Care) Rules 2008 (Rules). Those obligations are subject to overriding duties, including to the Court and justice system.

If you have any questions about the Rules or the obligations of lawyers generally, please visit www.lawyers.org.nz or call 0800 261 801.

Letter of Engagement

We will send you a letter of engagement before commencing work on any specific matter.

Our obligations as lawyers are owed to the person or people, entity, or other organisation capable of instructing lawyers named as our client(s) in the letter of engagement.



We refer to the clients named in our letter of engagement when referring to "you" or "your" in these standard terms.

Unless we agree otherwise, our obligations will not extend to any person related to, or associated with, the clients named in the letter of engagement. This includes, for example, parents, children, or other family members, and shareholders or directors of companies.

The letter of engagement will set out the names and status of the person or persons with overall responsibility for your matter. It will also provide a brief description of the services we will provide in your matter based on your initial instructions.

Our Role

We will represent and advise you on all legal matters that we consider to be necessary, reasonable, and in accordance with your instructions. We rely on you to provide timely and accurate instructions and information.

If any particular task is not contemplated by, or reasonably required to fulfil, your instructions, please do not assume our role will extend to completing that task. If you have doubt about whether a particular task falls within the scope of our role, please contact us to confirm.

Unless we agree otherwise, our services will not include providing advice or other services related to taxation, commercial, or financial matters.

We are qualified to advise on New Zealand law. If we assist you in respect of matters governed by foreign law, we do so on the basis that we do not accept any responsibility for your legal position under that foreign law. When your instructions on any given matter are completed, our representation for you in that matter will end. We will only provide advice about issues arising after your matter is complete, including advice about post-transaction compliance requirements and changes to relevant law, if that advice is within the scope of your instructions.

# Use of Our Advice

Our advice is given in your interests and solely for your benefit. No other party may rely on our advice.

Our name, advice, services, and opinions may not be used in, or in connection with, any offering document, financial statement, or other public document or statement without our prior, written consent.

# Standard of Work

When providing legal services to you, we will:

- act competently, in a timely way, and in accordance with instructions received and arrangements made;
- protect and promote your interests, and act for you free from compromising influences or loyalties;
- discuss with you your objectives and how they should best be achieved;
- provide you with information about the work to be done, who will do it, and the way the services will be provided;
- charge you a fee that is fair and reasonable, and let you know how and when you will be billed;
- give you clear information and advice;
- protect your privacy and ensure appropriate confidentiality;

- treat you fairly, respectfully, and without discrimination;
- keep you informed about the work being done, and advise you when it is completed;
   and
- let you know how to make a complaint, and deal with any complaint promptly and fairly.

#### Our Fees

The Rules prevent us from charging you more than a fee that is reasonable for the services provided. The factors to be taken into account in determining if a fee is reasonable include:

- the time and labour expended;
- the skill, specialised knowledge, and responsibility required to perform the services properly;
- the importance of the matter to you and the results achieved;
- the urgency and circumstances in which the matter is undertaken and any time limitations imposed, including those you impose;
- the degree of risk we assume in undertaking the services, including the amount or value of any property involved;
- the complexity of the matter and the difficulty or novelty of the questions involved;
- our experience, reputation, and ability;
- the possibility that the acceptance of the particular retainer will preclude us being engaged by other clients;
- whether the fee is fixed or conditional (whether in litigation or otherwise);
- any quote or estimate of fees we provide;

- any fee agreement (including a conditional fee agreement) we enter into with you;
- the reasonable costs of running a practice;
  and
- the fee customarily charged in the market and locality for similar legal services.

We will take factors such as these into account when determining our fee. Generally, unless we have agreed a fixed fee, our fees will be calculated on an hourly basis.

Our hourly rates are staggered, based on the type of services being provided; not the particular person providing the services. The rates are divided into three categories, with the hourly rates for each category reflecting the overall level of skill and expertise required for the service being provided.

Examples of the types of services in each category are set out in the following table.

Fee	Rate	Service Examples
Category		
Category A	\$350	Original drafting of
Core Legal		instruments and claims,
Services		drafting legal opinions,
		providing written legal advice,
		corresponding with other
		lawyers, the Court,
		institutions, and other third
		parties on your behalf,
		providing substantive legal
		advice to you, representing
		you in Court or in another
		formal disputes process (and
		preparing for that
		representation), and attending
		a meeting at your request.
Category B	\$250	Reviewing documents and
Related		evidence, researching the law,
Legal		considering application of the
Services		law, completing a basic
		precedent document,
		reporting to you about the
		progress of your matter, and
		seeking further instructions,
		information, or documents
		from you.

1	Category C	\$150	Proof-reading, compiling a
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	Incidental		bundle of documents or
	Services		authorities, and general
			matter management and
			administration.

This table is given for illustration purposes only. Evolution is responsible for determining the appropriate fee categories for its attendances, based on the circumstances of the particular matter and the specific services being provided.

All hourly rates are in New Zealand dollars and exclusive of Goods and Services Tax (**GST**).

# Invoicing and Payment

Fees will be invoiced on a monthly basis and on completion of the matter, unless otherwise agreed. Payment is due within 14 days of the date of the invoice.

Our invoices may be paid by electronic funds transfer to our bank account, by debit or credit card, or, if we hold funds for you in our trust account, by way of deduction from those funds. We do not accept payment of our invoices in cash.

Please let us know as soon as possible if you are unable to pay our invoice by the due date.

If an invoice is not paid when due, we may:

- charge interest on the outstanding amount at the rate of 10% per annum, calculated daily based on a year of 365 days, from the due date until the date of actual payment;
- charge you for the fees, expenses, and disbursements we incur in recovering or attempting to recover your outstanding indebtedness to us, on a solicitor-client basis. We may charge those fees, disbursements, and expenses to you in accordance with these standard terms, as if you were our client for the matter; and/or
- cease acting for you.

It is your responsibility to pay our invoices. If we are acting for more than one person in a matter, each client, and all of them together, will be responsible for paying our invoices. It does not matter if you expect another person to reimburse you or pay the fee on your behalf. Your responsibility to pay our invoice will also not be affected by our invoice being addressed to another person.

#### Estimates and Fixed Fees

We will provide a fee estimate for a matter upon request. Any fee estimate will be indicative based on the information you provide and the assumptions we are reasonably able to make. No estimate we provide will be treated as a quote or maximum fee unless specifically stated to be a "fixed fee" in the letter of engagement.

To the extent we provide a fixed fee in our letter of engagement, the fee will only extend to the particular services described in that letter.

If you ask us, we will keep you updated if we believe the fee estimate needs to be adjusted or will be exceeded. If we have provided a fixed fee for any particular service, we will advise you if we believe additional attendances are required. Those additional attendances will not be included in the fixed fee.

Any estimate or fixed fee will be subject to the following assumptions:

- Your instructions are accurate and complete.
- The matter will proceed to completion in the manner anticipated by your instructions and within any indicated, or a normal, timeframe.
- You will provide any required information or instructions in a timely and efficient manner.
- No unforeseen impediments will arise.
- All parties and their advisers involved in the matter will be co-operative and reasonable.

 Any third party or regulatory consents or approvals will be given in a timely manner.

All estimates and fixed fees will include our fee only, and will exclude GST and any anticipated disbursements, unless stated otherwise.

#### Disbursements and Expenses

In addition to our fee, we will charge you for disbursements and expenses incurred in the course of providing services to you. GST is payable on disbursements and expenses.

Third party disbursements, including travel and accommodation costs, registration and filing costs, court charges, and the fees of any agents, experts, and other professionals we appoint, will be charged at the amount charged to us.

It will be up to us to determine whether or not any particular third party disbursement is necessary for your matter. We will not require your separate authorisation to incur such disbursements if we believe they are reasonable and necessary to fulfil your instructions.

An internal fee of \$50 or 1% of the invoiced fee amount, whichever is greater, will be charged for each matter. This fee covers office and other administration costs that we incur when providing our services to you, including postage (except urgent couriers), photocopying, faxes, and toll calls.

A disbursement fee equal to 1.95% of the transaction value will be charged on all credit or debit card payments of \$1,000 or more. We may, at our discretion, invoice you separately for this fee after paying any invoice by credit or debit card.

If we are required to travel more than 10 kilometres to meet you, we may charge a mileage disbursement. Mileage is charged at the rate of \$0.74 per kilometre.

We also charge a \$25 file storage fee. This fee covers the storage and retention of your documents as required by law.

#### Trust Account

We may ask you to pay us an amount that needs to be paid to a third party on your behalf, or that we need to take as security for, or in advance of, our costs. We will hold any such amount in our trust account.

We will not make any deduction from the funds we hold for you in our trust account without your authority, unless the deduction is a payment to you, a transfer to an interest-bearing deposit account, or is in payment of one or more of our invoices.

We will send you a statement showing how funds held in trust have been applied regularly (at least every 12 months) and at the end of each matter.

Evolution Lawyers will not accept any payment from you or any other person, nor pay any amount on your behalf or on behalf of any other person, in cash, bearer instruments, cryptocurrency, or other money or instruments that are the equivalent of cash. Any such money or instruments must be converted into New Zealand currency (if necessary), deposited into a New Zealand bank account owned and operated by you or on your behalf, and subsequently transferred to our trust account by electronic funds transfer, to be used in your matter.

If we hold funds on interest-bearing deposit in our trust account on your behalf, we may charge and deduct an administration fee. That fee will be 5% of the gross interest earned while these funds are in our trust account.

## **Reporting Obligations**

We may be required to report certain information about you under the Foreign Account Tax Compliance Act (US) (FATCA) and the OECD's Common Reporting Standard (CRS). You consent to us providing information required by law to meet FATCA, CRS, and any other reporting obligation that we may have.

We are a reporting entity for the purposes of the Anti-Money Laundering and Countering Financing of Terrorism Act 2009. You acknowledge that, under and to the extent required by that Act, we may be required to complete simplified, standard, or enhanced customer due diligence on you before or after establishing a business relationship. Our other obligations under the Act include having to report suspicious activity.

#### Effective Matter Management

To assist the efficient management of your matter, please provide us with:

- clear instructions, preferably in writing and by email;
- your expectations, including the desired outcome of the work we complete;
- all information including correspondence relevant to the matter;
- important time constraints and deadlines for completing the work;
- the name(s) of anyone else who has authority to give instructions on your behalf;
   and
- your current contact details.

## Conflicts of Interest

A conflict of interest may arise in the course of us acting for you. We will contact you immediately upon becoming aware of a potential conflict of interest.

In the event of a conflict of interest, we may need to cease working for you.

#### Costs of Litigation

If your matter involves litigation of any form, we recommend that you consider the following:

- If the Court grants an award of costs in your favour, the amount of the award will most likely be less than fees, expenses, and disbursements due under these terms of engagement. Only in rare cases, such as a serious abuse of process, will the Court be prepared to award full recovery of your actual legal costs.
- If you are unsuccessful in any Court procedure, the Court may make a costs award against you. Your legal requirement to pay any costs award will not affect your liability under these terms.

## Privacy and Confidential Information

We will keep confidential all information concerning you or your affairs that we acquire during the course of acting for you. You have the right to access this information and you may request that we correct any information that is incorrect.

Confidential information will, as far as practicable, be made available only to those people within Evolution Lawyers who are providing legal services to you. We will not disclose any confidential information to a third party, except to the extent necessary or desirable to enable us to carry out your instructions, or as required by law, including the Rules.

We will sometimes need to collect, use, and disclose personal information about your employees, directors, or other people associated with you or your transactions, in order to carry out your instructions. Please make sure that these people are aware that our acting for you may involve collecting, using, and disclosing personal information about them. In most cases they can request access to the personal information we hold about them.

#### **Electronic Communications**

We will communicate with you and others by electronic means. These communications can be subject to third-party intrusion or contain viruses or other defects. We do not accept responsibility and will not be liable for any damage or loss caused by such intrusion, virus, or other defect of an electronic communication.

If you have any doubts about the authenticity of any communication or document appearing to be sent by us, please contact us immediately.

#### Complaints

We maintain procedures for handling complaints by clients, which are designed to ensure they are dealt with promptly and fairly.

You may refer any complaint either to the person who has overall responsibility for your work. Please email your written complaint to:

- Tamina Cunningham-Adams, Director.
  Email tamina@evolutionlawyers.nz; or
- Thomas Bloy, Director.
  Email thomas@evolutionlawyers.nz.

The New Zealand Law Society operates the Lawyers Complaints Service. To make a complaint to that service, phone 0800 261 201 to be connected to your nearest Complaints Service Office.

#### Professional Indemnity Insurance

We hold professional indemnity insurance that meets or exceeds the minimum standards specified by the New Zealand Law Society.

## Lawyers' Fidelity Fund

The New Zealand Law Society maintains the Lawyers' Fidelity Fund to provide clients with protection against pecuniary loss arising from theft by lawyers. The maximum amount payable by the Fidelity Fund by way of compensation to an individual claimant is limited to \$100,000. Except in certain circumstances specified in the Lawyers and Conveyancers Act 2006, the Fidelity Fund does not cover a client for any loss relating to money that a lawyer is instructed to invest on behalf of a client.

## End of the Engagement

You may end our engagement at any time by notice in writing. Until we receive such notice, we may continue acting on a matter for you.

If we become unable to act for you at any time, we will notify you in writing. The Rules provide certain circumstances where we may no longer act, including:

- conflict of interest;
- your unwillingness or inability to pay our reasonable fee for completed work;
- lack of available time;
- instructions falling outside our normal areas of practice; and
- instructions that could require us to act in breach of any law or professional obligation.

We will endeavour to identify any potential situation preventing us from acting for you as soon as practicable.

At the end of our engagement, we will provide an invoice for all work completed.

If we terminate your engagement while acting as solicitor on record for any litigation, you will continue to be liable for the fees, disbursements, and expenses we incur in connection with our withdrawal as counsel from that litigation. We may charge those fees, disbursements, and expenses to you in accordance with these standard terms, as if you were our client for the matter.

If you have given us an instruction that we have relied upon, including by giving an undertaking to a third party, you may not revoke that instruction, even if our engagement is terminated.

## Retention of Files

You authorise us to destroy all files and documents for this matter, other than any documents that we have agreed to hold in safe custody for you:

- seven (7) years after our engagement ends, or such longer period as required by law; or
- earlier if we have converted those files and documents to an electronic format.

## Limitation of Liability

To the extent permitted by law, our aggregate liability to you, whether in contract, equity, tort, or otherwise, arising out of our provision of legal or other services to you, for this matter and any other matter you have with us, is limited to the greater of:

- the total amount charged in accordance with these terms; or
- the amount available to be paid out under any relevant insurance held by us, up to a maximum of NZ\$1,500,000.

## CataLex

In the course of your matter, we may use, or recommend that you or third parties use, software provided or designed by CataLex Limited (CataLex). We hereby disclose that the directors of Evolution Lawyers, Tamina Cunningham-Adams and Thomas Bloy, are directors and shareholders of CataLex. As such, they may have an interest that touches on your matter to the extent CataLex software is used or recommended.

You acknowledge that the directors' interest in CataLex has been disclosed. You agree that, notwithstanding the interest, Evolution Lawyers is entitled to use or recommend CataLex software in its absolute discretion when providing services to you.

## No Assignment

You may not assign or otherwise transfer your rights or obligations under these terms.

# Governing Law

These terms of engagement and any other agreement we have with you are governed by New Zealand law and will be subject to the exclusive jurisdiction of the New Zealand courts.