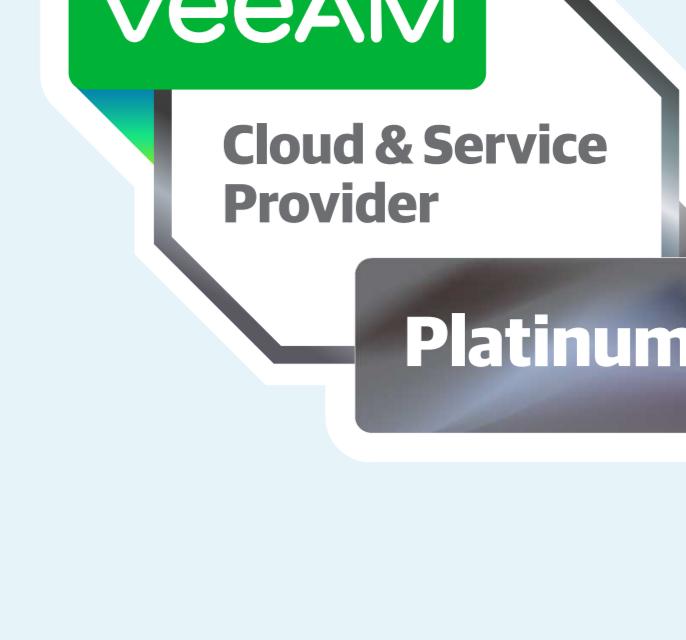
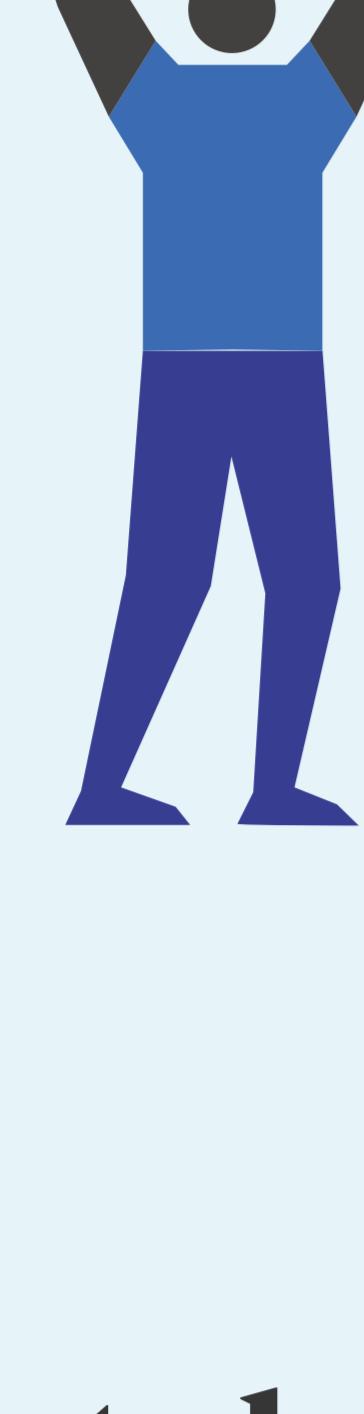


# Three reasons for CT Object Storage instead of Wasabi



## 01 Support



CT includes 24x7x365 support for all customers, whereas Wasabi has only Basic and Premium support (phone support and non-business hour support are significant differentiators).

Wasabi premium support pricing for Pay-As-You-Go customers starts at \$100 per month (minimum) and requires a 1 year contract.

Customers doing reserved pricing have premium support included.

## 02 Total cost of ownership



When choosing any solution, the full value beyond the advertised price tag should always be considered.

CT Object Storage	Wasabi Pay-as-you-go	Wasabi Reserved capacity
<ul style="list-style-type: none"><li>Billed monthly</li><li>No minimum retention</li><li>24x7x365 support included</li></ul>	<ul style="list-style-type: none"><li>Billed monthly</li><li>90 day minimum retention</li><li>Basic support included</li></ul>	<ul style="list-style-type: none"><li>Billed in full up-front</li><li>30 day minimum retention</li><li>Premium support included</li></ul>

The result of the minimum retention can be significant, including paying for backup with a 7-day retention for 83 days more than necessary.

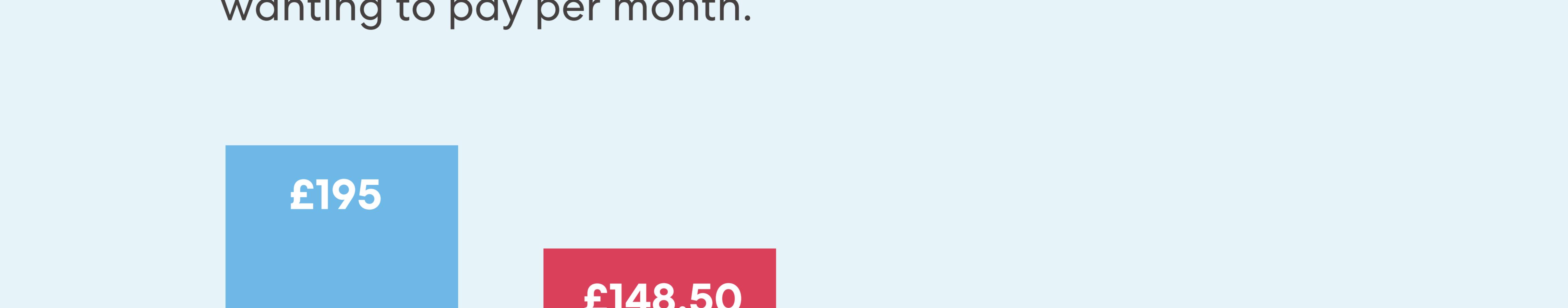
Daily backup (7 day retention)

Active

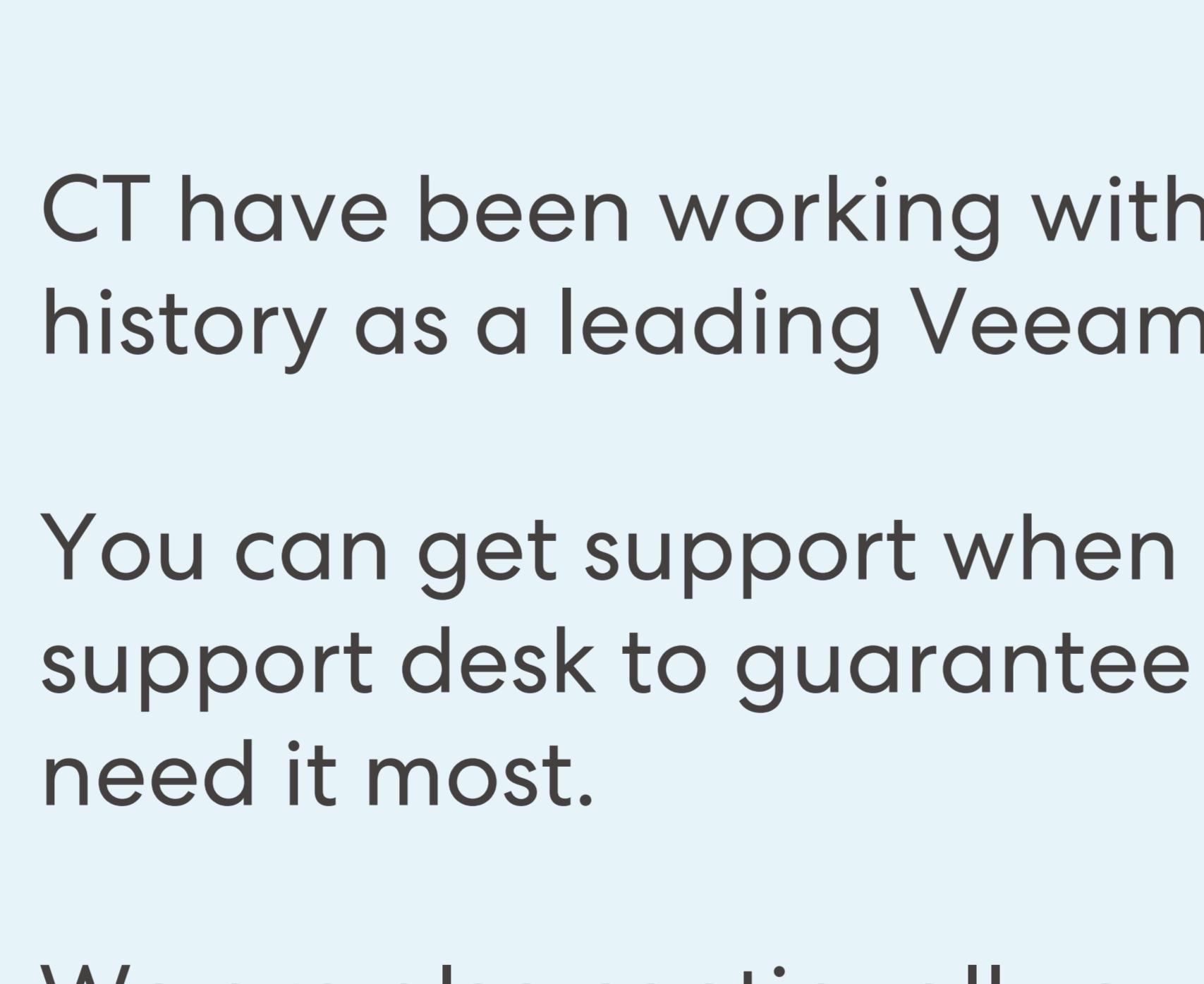
Deleted

90-day minimum retention

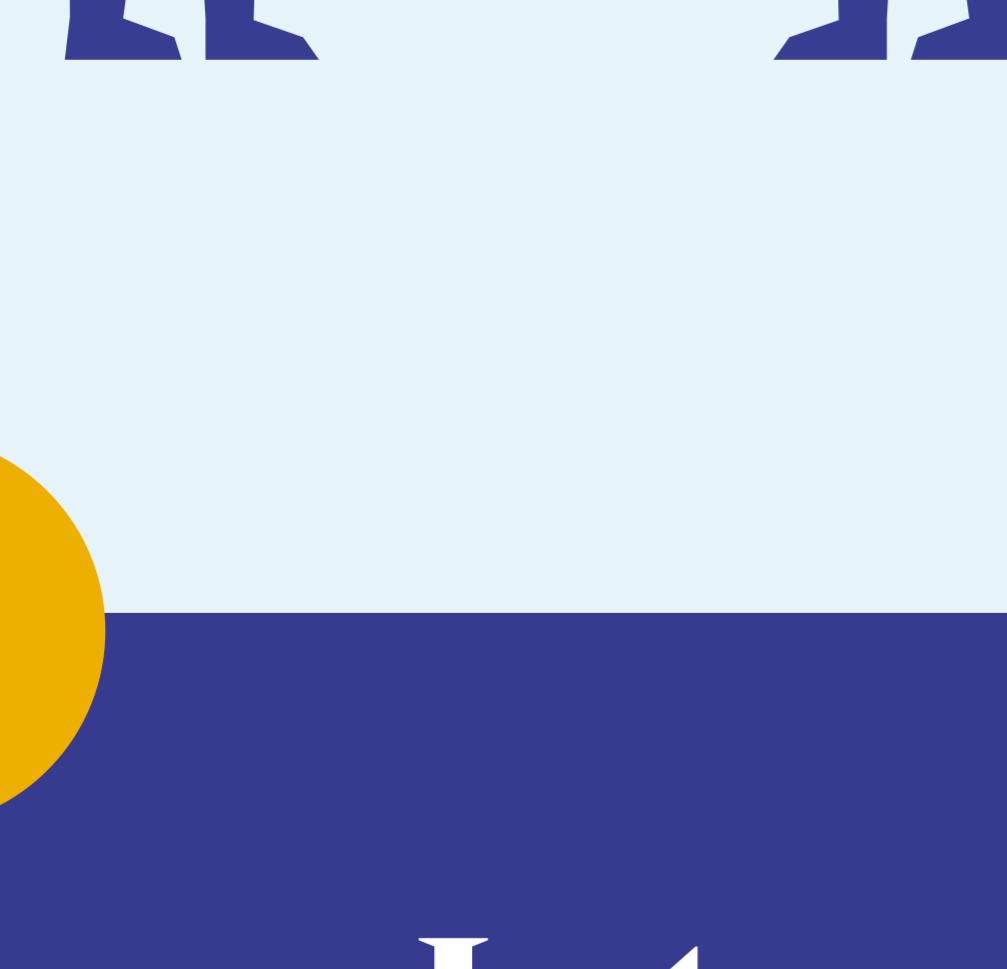
After 90 days, this leaves a Wasabi Pay-As-You-Go customer paying for almost twice as much storage as a CT customer.



When combined with Premium support, a true cost comparison gives CT a clear cost advantage for a customer wanting to pay per month.



## 03 Backup expertise



CT have been working with Veeam since 2011 and have a long history as a leading Veeam Platinum partner.

You can get support when you need it with access to our UK 24x7 support desk to guarantee you can get to your data when you need it most.

We are also continually audited to the highest standard by the British Standards Institution, achieving both ISO 9001 and ISO27001.

## Interested in our award winning Cloud services?

Speak to a member of the team today.

**Simplicity, affordability and predictability.**  
Three things we can guarantee.

Seamlessly expand your on-premises storage to the cloud and efficiently secure, manage, and retain your data for the long term with our S3 compatible Object Storage.

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