After completing a variety of analyses on the dataset provided, it is concluded that whether a customer is an active user of online banking services ("Online"), or if the customer has a credit card issued by the bank ("Credit Card") are not correlated to a customer's response to the personal loan campaign ("PersonalLoan").

With the goal of this to test the validity of using these variables to predict what would be a customer's response to a personal loan campaign, I wanted to use a variety of tools to help analyze the correlation. When looking at the dataset provided, I first partitioned the data into training and validation data (60% and 40% respectively). I then ran the Naïve Bayes algorithm on the two variables against the PersonalLoan response variable (Exhibit 1).

Exhibit 1: Naïve Bayes

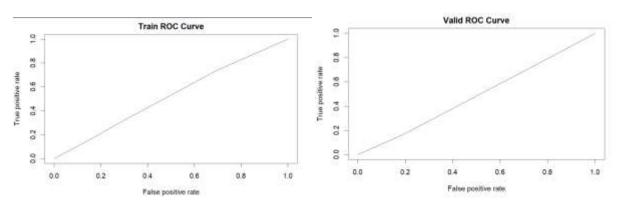
I then completed confusion matrices where, based on the data provided, we see a high but equal accuracy vs. no information rate, meaning that the model is not better at predicting PersonalLoan customer response (Exhibit 2). As well, for the training data, we see a sensitivity of 1 and a specificity of 0. This means that all actual cases were correctly predicted as positive, and all actual non-cases were incorrectly predicted as positive. Therefore, the matrix shows that everything was predicted to be positive, which means that the model is actually predicting nothing. This is the exact opposite case for the other matrix.

Exhibits 2 and 3: Confusion Matrices

```
Confusion Matrix and Statistics
                                              Confusion Matrix and Statistics
          Reference
                                                        Reference
Prediction
              0
                   1
                                             Prediction
                                                                 1
                                                           0
                 199
         0 1801
                                                      0 2719
                                                              281
         1
              0
                   0
                                                      1
                                                           0
                                                                0
               Accuracy: 0.9005
                                                            Accuracy: 0.9063
                                                              95% CI: (0.8953, 0.9165)
                 95% CI : (0.8865, 0.9133)
                                                 No Information Rate: 0.9063
    No Information Rate : 0.9005
                                                 P-Value [Acc > NIR] : 0.5159
    P-Value [Acc > NIR] : 0.5189
                                                               карра : 0
                  карра : 0
Mcnemar's Test P-Value : <2e-16
                                              Mcnemar's Test P-Value : <2e-16
                                                         Sensitivity: 0.00000
            Sensitivity: 1.0000
                        : 0.0000
            Specificity
                                                         Specificity: 1.00000
                                                      Pos Pred Value
                                                                            Nan
         Pos Pred Value
                          0.9005
                                                                       0.90633
                                                      Neg Pred Value
         Neg Pred Value
                                                          Prevalence :
                                                                       0.09367
             Prevalence: 0.9005
                                                      Detection Rate :
                                                                       0.00000
         Detection Rate: 0.9005
                                                                       0.00000
                                                Detection Prevalence :
   Detection Prevalence
                        : 1.0000
                                                   Balanced Accuracy: 0.50000
      Balanced Accuracy: 0.5000
                                                     'Positive' Class : 1
       'Positive' Class: 0
```

I then wanted to analyze the ROC curves for the train and validation data and they confirmed my findings about the sensitivity and specificity scores from the confusion matrices, where it is a direct linear relationship (Exhibits 4 and 5).

Exhibits 4 and 5: ROC curve.



In conclusion, based on the data provided, neither of these variables are indicative of the response variable. To further test this, I would want to analyze more instances where PersonalLoan = 1, as in this dataset, that was only approx. 10% of the data provided, which could be a small enough sample size that when looking at a larger sample size the results could be altered.

Code:

```
bankdata<-read.csv("Assignment2Data.csv", header=TRUE)
bankdata
install.packages(ROCR)
library(ROCR)
 library(caret)
trainindex<-sample(c(1:dim(bankdata)[1]), dim(bankdata)[1]*0.6)
traindf<-bankdata[trainindex, ]</pre>
validdf<-bankdata [-trainindex, ]
'`{r}
install.packages("caret")
install.packages("neuralnet")
install.packages("forecast")
install.packages("gains")
library(caret)
library(neuralnet)
library(forecast)
library(gains)
library(e1071)
nb.out<-naiveBayes(PersonalLoan ~ Online + CreditCard, family = "binomial", data = traindf)
pred.prob<-predict(nb.out,traindf,type="raw")
pred.class<-predict(nb.out,traindf)
cbind(traindf,pred.class,pred.prob)</pre>
nb.out
nb.out <- naiveBayes(PersonalLoan ~ Online + CreditCard, data = traindf)</pre>
iff
fitprob <-predict(traindata, type = "respons
predictions.train1<-ifelse(fitprob>0.3,1,0)
predicted<-factor(predictions.train1)
actual<-factor(traindf$PersonalLoan)</pre>
confusionm <-confusionmatrix(data=predicted, reference=actual, positive='1')
confusionm
fitprob1 <- factor (predict(nb.out, validdf[ , names(validdf) != "PersonalLoan"]))
validdf$PersonalLoan <- factor (validdf$PersonalLoan)
confusionm1 <- confusionMatrix(nbpred, validdf$PersonalLoan)</pre>
confusionm1
```

```
fitprob1 <- factor (predict(nb.out, validdf[, names(validdf) != "PersonalLoan"]))
validdf$PersonalLoan <- factor (validdf$PersonalLoan)
confusionm1 <- confusionMatrix(nbpred, validdf$PersonalLoan)
confusionm1

***

{r}
library(ROCR)
library(earet)
library(e1071)
library(gains)

trainp <- predict(nb.out, traindf, type = "raw")[,2]
validp <- predict(nb.out, validdf, type = "raw")[,2]
bpredicto <- prediction(trainp, traindf$PersonalLoan)
rocb <- performance(bpredicto, measure = "tpr", x.measure = "fpr")
plot(rocb, main="Train ROC Curve")
bvalido <- prediction(validp, validdf$PersonalLoan)
rocv <- performance(bvalido, measure = "tpr", x.measure = "fpr")
plot(rocv, main = "valid ROC Curve")</pre>
```