

# Josh Surber's Resume

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## OBJECTIVE

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Bring over twenty years of expertise in relationship-building from both freelance web development and retail management into an established company.

## PROFESSIONAL SUMMARY

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Keep operations efficient and smooth by delivering successful leadership and team management at all levels. Experienced in administering budgets, overseeing personnel needs and solving routine and complex problems. Proactive in capturing new customers and business opportunities.

## SKILLS

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- Client account management
- Linux server administration
- Operations management
- Relationship building
- Customer service-oriented
- Budgeting/budget development
- Recruitment
- Effective leader
- Organized
- Verbal and written communication
- Consistently meet goals
- Staff training/development
- Coaching and mentoring
- Sale expertise
- Conflict resolution
- Employee scheduling
- Efficient multitasker
- Operations management

## TECH STACK

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- **Applications** | [gSuite](#) | [MS Office](#) | [VSCode](#) | [Vim/NeoVim](#)
- **Design** | [CSS](#) | [HTML](#) | [Liquid](#) | [Markdown](#) | [Sass](#)
- **Programming** | [11ty](#) | [Git/GitHub](#) | [JavaScript](#) | [jQuery](#) | [Lua](#) | [Node](#) | [PHP](#) | [WordPress](#)
- **Database** | [MariaDB](#) | [MySQL](#) | [PostgreSQL](#) | [SQLite](#)
- **Linux servers** | [Arch](#) | [Debian](#) | [Fedora](#) | [Kali](#) | [Manjaro](#) | [Mint](#) | [RedHat](#) | [Ubuntu](#)

# WORK HISTORY

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## **FULL STACK WEB DEVELOPER, *Cross Key Studios***

2003 – present, *San Antonio, TX*

- Design, create, and deliver sites to meet clients' needs using HTML5 and CSS3
- Set up and customize CMS solutions appropriate for the client's needs, such as WordPress, 11ty, or a custom-made solution
- Set up and manage servers and networks
- Generate and convert leads
- Created a reputation for giving the client what they need even when they don't know what they are looking for
- Generated clear and concise proposals and contracts based on customer needs and value-based pricing
- Ongoing maintenance of sites past launch

## **STARBUCKS STORE MANAGER, *Starbucks/Target***

November 2020 – January 2023, *San Antonio, TX*

- Utilize a well-established training plan to properly develop 10-40 team members as Starbucks-certified baristas
- Hold my team accountable for results as measured by profitability and customer satisfaction survey
- Maintain cleanliness, presentation and sanitation of café area
- Ensured industry-leading food safety standards
- Troubleshoot POS and other restaurant technology
- Perform preventative maintenance on equipment to save on costly repairs

## **GENERAL MANAGER, *Whataburger***

February 2012 – February 2020, *Carrollton, TX*

- Oversaw inventory by ordering precise quantities of stock and executing corrective actions to drive profitability
- Maximized efficiency by coaching and mentoring 50-60 personnel on food safety principles, industry practices and company procedures
- Assessed financial statements and P&L reports to evaluate performance, develop targeted improvements and implement changes resulting in a gross operating profit of 3-5%
- Utilized cleaning and maintenance schedules to ensure operation was sanitary, and all equipment was operating at peak efficiency
- Develop familiarity with all technology for purposes of troubleshooting.
- Managed budget implementations, employee reviews, training and schedules
- Organized budgets, oversaw P&Ls and achieved margin targets consistently to stay on track with growth plans
- Increased revenue streams by reducing costs, managing schedules and performing variance and risk analysis to implement corrective actions
- Received superior customer service satisfaction scores for 13 consecutive quarters
- Reviewed performance data to monitor and measure productivity, goal progress and activity levels
- Enhanced operational success through effective staffing, strong training, adherence to safety regulations and well-timed customer service