Alliances, Arms Exports, and Electoral Trade Cycles

Joshua Alley

April 1, 2022

Democratic Statecraft Lab, University of Virginia

Monetary Policy Pressure

Monetary Policy Pressure



Arms Sales



1. Political budget cycles increase trade.

- 1. Political budget cycles increase trade.
- 2. Defense contracting has a critical role in budget cycles.

- 1. Political budget cycles increase trade.
- 2. Defense contracting has a critical role in budget cycles.
- 3. Contracting cycles lead to arms exports, especially to allies.

- 1. Political budget cycles increase trade.
- 2. Defense contracting has a critical role in budget cycles.
- 3. Contracting cycles lead to arms exports, especially to allies.
- 4. **Outcome**: General trade increase, and allies receive more U.S. exports through arms.

1. Argument: Budget Cycles, Defense Contracting, Arms Transfers, and Trade.

- 1. Argument: Budget Cycles, Defense Contracting, Arms Transfers, and Trade.
- 2. Results: Electoral Trade Cycles.

- 1. Argument: Budget Cycles, Defense Contracting, Arms Transfers, and Trade.
- 2. Results: Electoral Trade Cycles.
- 3. Results: Defense Contracting and Arms Trade Cycles.

Argument

Political Budget Cycles

In order to win elections.

Political Budget Cycles

In order to win elections.

1. Leaders use fiscal and monetary policy to increase economic growth.

Political Budget Cycles

In order to win elections.

- 1. Leaders use fiscal and monetary policy to increase economic growth.
- 2. Includes more targeted policies, such as defense contracting.

1. Economic expansion increases domestic consumption.

- 1. Economic expansion increases domestic consumption.
- 2. Price effects of monetary expansion increase exports.

- 1. Economic expansion increases domestic consumption.
- 2. Price effects of monetary expansion increase exports.
- 3. Imports and exports to all other countries rise.

1. Presidents have more direct control over contract allocation.

- 1. Presidents have more direct control over contract allocation.
- 2. Use this for targeted stimulus.

- 1. Presidents have more direct control over contract allocation.
- 2. Use this for targeted stimulus.
- 3. Creates additional defense goods.

- 1. Presidents have more direct control over contract allocation.
- 2. Use this for targeted stimulus.
- 3. Creates additional defense goods.
- 4. Some defense goods will be exported.

1. Allies provide a market for additional defense goods.

- 1. Allies provide a market for additional defense goods.
- 2. Common security interests, defense industry integration.

- 1. Allies provide a market for additional defense goods.
- 2. Common security interests, defense industry integration.
- 3. Doubles as commitment signal for U.S. leaders.

- 1. Allies provide a market for additional defense goods.
- 2. Common security interests, defense industry integration.
- 3. Doubles as commitment signal for U.S. leaders.
- 4. Allies gain security and establish a cooperative reputation.

Argument Summary



c

Electoral Trade Cycles

Analyze changes in US trade with all other states, 1951 to 2019.

Analyze changes in US trade with all other states, 1951 to 2019.

1. Outcome: Changes in log exports, imports, and total trade. Changes in trade balance.

Analyze changes in US trade with all other states, 1951 to 2019.

- 1. Outcome: Changes in log exports, imports, and total trade. Changes in trade balance.
- 2. Independent Variables: Dummy indicator of defense alliance, years to presidential election.

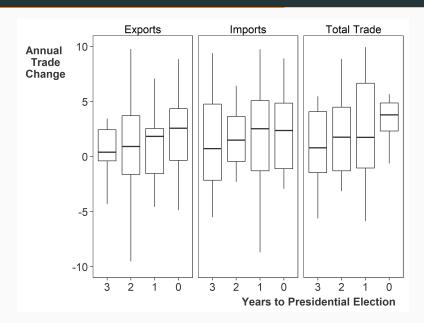
Analyze changes in US trade with all other states, 1951 to 2019.

- 1. Outcome: Changes in log exports, imports, and total trade. Changes in trade balance.
- 2. Independent Variables: Dummy indicator of defense alliance, years to presidential election.
- 3. Estimator: Robust regression.

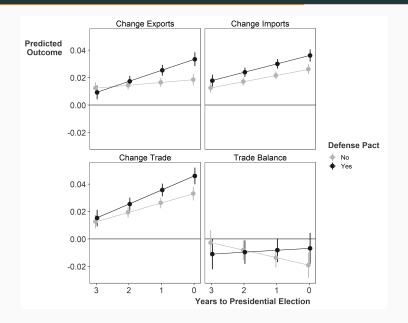
Analyze changes in US trade with all other states, 1951 to 2019.

- 1. Outcome: Changes in log exports, imports, and total trade. Changes in trade balance.
- 2. Independent Variables: Dummy indicator of defense alliance, years to presidential election.
- 3. Estimator: Robust regression.
- 4. Adjust for gravity model factors, security threats, common interests, presidential partisanship.

Electoral Trade Cycles



Alliances and Trade Regression Results



Arms Export Cycles

Analyze US arms exports to all other states, 1951 to 2019.

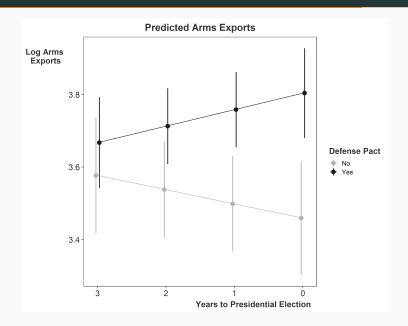
1. Outcome: Log Arms Transfers (SIPRI), non-zero values.

- 1. Outcome: Log Arms Transfers (SIPRI), non-zero values.
- 2. Independent Variables: Dummy indicator of defense alliance, years to presidential election.

- 1. Outcome: Log Arms Transfers (SIPRI), non-zero values.
- 2. Independent Variables: Dummy indicator of defense alliance, years to presidential election.
- 3. Estimator: Linear regression (OLS) with hurdle.

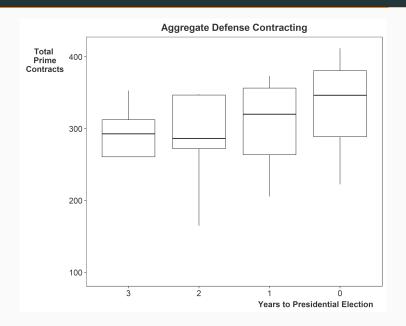
- 1. Outcome: Log Arms Transfers (SIPRI), non-zero values.
- 2. Independent Variables: Dummy indicator of defense alliance, years to presidential election.
- 3. Estimator: Linear regression (OLS) with hurdle.
- 4. Adjust for trade model controls, lagged arms transfers, and non-zero arms transfer probability.

Arms Exports, Alliances, and Elections



Defense Contracting Cycles

Defense Contracting Cycles: 2000-2020



Discussion and Conclusion

U.S. political budget cycles expand international trade, especially arms exports to allies.

Discussion

Some limitations.

Discussion

Some limitations.

1. Collecting more detailed trade and arms data.

Discussion

Some limitations.

- 1. Collecting more detailed trade and arms data.
- 2. Generalizing beyond the United States.

My Research Agenda: Alliance Politics and Political Economy of Security

Alliance Politics

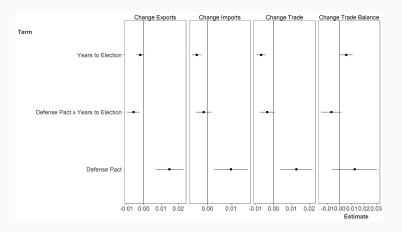
- 1. Alliances and Military
 Spending: International
 Studies Quarterly,
 Research & Politics and
 Security Studies.
- 2. Economic Benefits of US Alliances.
- Democratic Alliance Durability.

Civil Conflict

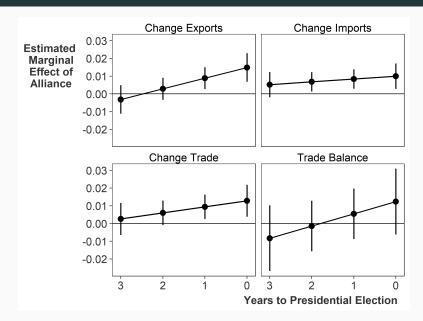
- U.S. Foreign Terrorist
 Organization (FTO) List
 and Terrorist Attacks
- Conflict Management Institutions and FDI in Post-Conflict States
- Media and Support for Militant Right-Wing Extremism in the U.S.

Thank you! jkalley@virginia.edu

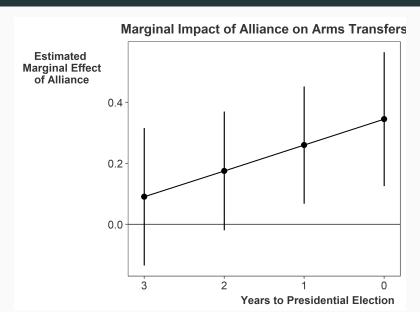
Interaction Terms: Alliances and Trade



Marginal Effects: Alliances and Trade



Marginal Effects: Alliances and Arms Exports



Defense Contracting by Sector

