# **Sources of Alliance Treaty Depth**

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#### Abstract

Why do states form deep alliances? Depth adds defense coordination and cooperation to promises of military support in alliances.

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## 1 Introduction

When do states form deep or shallow alliances? While some alliance treaties include only a promise of military support, others go beyond that by committing to extensive defense cooperation. For example, a 1962 alliance between Jordan and Saudi Arabia supplements defensive and offensive obligations with a planned military union and joint high command. Other alliances, such as a 1951 pact between the US and the Philippines, only include military support.

There is substantial variation in how much depth states incorporate in their alliance treaties. As Figure 1 shows, many alliances have some depth. At least half of all ATOP alliances with offensive or defense obligations have at least one source of treaty depth. Moreover, the prevalence of deep alliances increased after 1945.

The institutional design choice to add formal treaty depth to an alliance has important consequences. Deep alliances encourage reduced military spending by non-major power members because treaty depth increases alliance credibility. The right panel of Figure 1 shows this relationship. Therefore, depth exerts a substantial impact on alliance politics by shaping treaty credibility and the distribution of military spending burdens among members.

Despite the consequences of alliance treaty depth, we know fairly little about when states add depth to their alliances.<sup>1</sup> In this paper, I explain when states form deep alliances, which clarifies when states design alliances that facilitate free-riding and require additional cooperation.

My argument uses the alliance negotiation process to predict treaty depth. I argue that alliance member characteristics shape the obligations on military support in the treaty, which in turn affect the use of treaty depth. Alliance negotiations start by determining whether prospective members will offer military support and conditions on that support (Poast, 2019). After establishing defensive or offensive support, alliance members negotiate over the use of treaty depth. In this process, alliance member characteristics shape the direct need for reassurance in this second stage, but also

<sup>&</sup>lt;sup>1</sup>Mattes (2012) examines a related measure of military institutionalization.

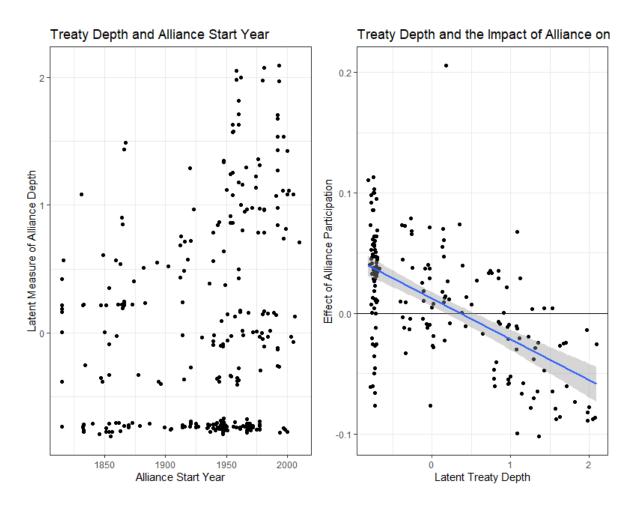


Figure 1: The left panel is a scatter plot of alliance treaty depth against the start year of the alliance. Each point marks an ATOP offensive or defensive alliance from 1815 to 2010. I created this measure of depth measure using a latent variable model. Values around -0.8 are alliances with no depth, so larger values imply the treaty has at least some depth. The right panel shows that the impact of alliance participation on non-major power military spending falls as treaty depth increases.

have an indirect effect on depth by affecting conditions on military support.

Several alliance member characteristics could affect depth in this way, and I focus on symmetric alliances between non-major powers. Most studies of alliances examine famous alliances between major powers e.g. (Snyder, 1997) or asymmetric treaties between major powers and non-major powers e.g. (Morrow, 1991; Yarhi-Milo, Lanoszka and Cooper, 2016). However, this approach pays little attention to the 42% of ATOP military alliances that only involve non-major powers. After 1945, 60% of all alliances are symmetric pacts between non-major powers. Thus, my argument elucidates dynamics within a large number of understudied alliances.

Symmetric alliances between non-major powers have greater depth than other alliances as depth is used to support promises of unconditional military support. Due to limited concern over entrapment and an emphasis on regional concerns, alliances between non-major powers are more likely to have unconditional military support. Non-major powers then add depth to these alliances to facilitate implementation of military support. Depth also helps non-major power allies maximize their limited coercive capacity, which establishes a direct path between non-major power alliances and depth.

I test this argument with a series of statistical models and an illustrative case studies. The statistical models employ multiple equations to approximate the alliance negotiation process. The case study checks the theoretical process and statistical results (Seawright, 2016).

The paper proceeds as follows. In the next section, I lay out the argument and hypothesis. Then I describe the data and research design

## 2 Argument

In this argument, I start by defining treaty depth. Then, I briefly review existing work on alliance treaty design to establish that depth is under-studied. After that, I describe a general model of the process of alliance treaty negotiations. Finally, I describe how alliance negotiations

between non-major powers tend to lead to higher treaty depth.

Alliance depth is the extent of defense cooperation formalized in the treaty. Deep alliances require additional military policy coordination and military cooperation. While shallow alliances stipulate more arms-length cooperation between members, deep treaties lead to closer cooperation through intermediate cooperation. Defense cooperation in a deep alliance takes many forms. Allies can form an integrated military command, provide military aid, commit to a common defense policy, provide basing rights, set up an international organization or undertake companion military agreements.

Depth is therefore an important part of alliance treaty design. In general, alliances can be thought of as self-enforcing contracts or institutions (Leeds et al., 2002; Morrow, 2000). Given external threats in an anarchic international system, states form treaties to aggregate military capability and secure their foreign policy interests (Altfield, 1984; Smith, 1995; Snyder, 1997; Fordham and Poast, 2014).

Potential alliance members can design a wide range of treaties (Leeds, Long and Mitchell, 2000; Leeds et al., 2002; Benson, 2012; Benson and Clinton, 2016). Design considerations shape the costs and benefits of treaty participation. Beyond the benefit of potential military support, alliances also clarify international alignments (Snyder, 1990), support trade (Gowa, 1995; Long, 2003; Fordham, 2010; Wolford and Kim, 2017). The costs of alliances include lost foreign policy autonomy (Altfield, 1984; Morrow, 2000; Johnson, 2015), as well as the risk of opprtunistic behavior. Potential opportunism in alliances includes abandonment, or the failure of alliance members to honor their commitments (Berkemeier and Fuhrmann, 2018), entrapment in unwanted conflicts (Snyder, 1984), and free-riding (Morrow, 2000). Treaty design usually emphasizes the first two concerns as alliance members attempt to ensure the alliance is reliable and free from the risk of entrapment.

The process of alliance treaty design is understudied in general (Poast, 2019). Mattes (2012) offered an early study of alliance treaty design by using symmetry of capability and history of

violation to explain conditionality, issue linkages, and military institutionalization in bilateral alliances. She argues that these three design considerations counter concerns about treaty reliability. Benson (2012) shows that foreign policy disagreements and revisionist protege states increase the likelihood of limited military support commitments. (Chiba, Johnson and Leeds, 2015) added to this by showing that democracies are more likely to form alliances with conditional military support or consultation. Other work by Poast (2012, 2013) establishes that states often use issue linkages to facilitate alliance formation.

None of these works directly study depth. Mattes (2012) uses a similar measure of military institutionalization, but does not connect alliance conditionality with the use of depth. Rather, she treats depth and institutionalization as independent. Because states can use different foreign policy instruments as substitutes or complements (Starr, 2000; Morgan and Palmer, 2000), these different sources of reliability are probably related. My argument builds in part on Mattes (2012), but extends it by placing depth and conditions on military support in a unified theoretical and empirical framework. I now describe the general framework

## 2.1 Alliance Negotiations and Obligations

Observed alliance treaty designs are the outcome of negotiations between members (Poast, 2019). Negotiation proceeds in two stages: first by determining the type of military support in the treaty, then by adding depth to the treaty as needed. Both stages address the benefits and costs of alliance participation, along with the risk of opportunism, each in different ways.

Establishing if and when military support will be offered is the primary task of potential alliance partners. Promises of military intervention are the essence of alliances. To form an alliance, the members must have sufficient overlap in foreign policy interests, especially their proposed war plans (Morrow, 1991; Smith, 1995; Fordham and Poast, 2014; Poast, 2019).

Promises of military support in an alliance are not all or nothing, however. The extent of shared foreign policy interests shapes whether alliance members offer unconditional or conditional mil-

itary support. Many alliances limit promises of intervention to particular regions, conflicts, or instances of non-provocation (Leeds, Long and Mitchell, 2000). For example, if alliance members fear entrapment in unwanted conflicts, they will only offer military support in specific circumstances (Kim, 2011; Benson, 2012).<sup>2</sup> Conditional treaties reflect less overlap in foreign policy interests.

On the other hand, offering unconditional military support is a strong signal of shared foreign policy interests. Attaching no conditions to a potential intervention means alliance members confront the reputational (Gibler, 2008; Crescenzi et al., 2012) and audience (Fearon, 1997) costs of treaty violation in a variety of potential conflicts. Accepting these potential costs implies that conflict participation is acceptable; there is less fear of entrapment and many shared foreign policy interests. As a result, unconditional alliances are a key source of reliability.

Having established parameters of military support, alliance partners then negotiate over how to reinforce those promises and put them into action. This second stage of the alliance negotiation is where alliance members determine the depth of the treaty. Depth shapes the perceived reliability of the treaty, by providing intermediate opportunities for states to fulfill treaty obligations in peacetime. Implementing costly depth-enhancing treaty provisions can also signal treaty credibility and enhance the ability of allies to fight together.

Treaty depth depends on member characteristics and conditions on promises of military support from the first stage of the negotiations. First, the presence of unconditional military support shapes formal treaty depth by increasing the need for policy coordination and intermediate signals of treaty reliability.<sup>3</sup> Time-inconsistency problems due to changing foreign policy interests are a major threat to alliance fulfillment (Leeds and Savun, 2007).

While alliance member characteristics shape conditions on military support, which then affect treaty depth, they also have a direct impact on treaty depth. Though states often make promises

<sup>&</sup>lt;sup>2</sup>Such deliberate design of alliances means clear instances of entrapment are rare (Beckley, 2015).

<sup>&</sup>lt;sup>3</sup>A counterargument is that states could use treaty depth to bolster the perceived reliability of conditional alliances.

they intend to fulfill (Downs, Rocke and Barsoom, 1996; Chiba, Johnson and Leeds, 2015), allies may still have greater reliability concerns with some states even after observing their promises of military support. This additional demand for reassurance will increase the use of alliance treaty depth.

### 2.2 Alliances between Non-major Powers

## 3 Research Design

## 4 Results

## 5 Conclusion

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