# ZACH Y. BROWN

266 Lorch Hall

611 Tappan Ave. Email: zachb@umich.edu

Ann Arbor, MI 48109-1220 Web: www-personal.umich.edu/~zachb/

### **EMPLOYMENT**

Assistant Professor of Economics, University of Michigan, 2018–

Visiting Scholar, University of California, Berkeley, 2021–2022

Post-Doctoral Fellow, National Bureau of Economic Research, 2017–2018

## OTHER AFFILIATIONS

Faculty Research Fellow, National Bureau of Economic Research, 2021-

Member, University of Michigan Institute for Healthcare Policy & Innovation, 2019–

### **EDUCATION**

Ph.D., Department of Economics, Columbia University, 2017

M.Phil., Department of Economics, Columbia University, 2013

M.A., Department of Economics, Columbia University, 2012

B.A., Department of Economics, University of California, Berkeley, 2007

# RESEARCH

"Information and Disparities in Health Care Quality: Evidence from GP Choice in England" joint with Chris Hansman, Jordan Keener, and Andre Veiga, work in progress.

"Market Structure and Extortion: Evidence from 50,000 Extortion Payments," joint with Eduardo Montero, Carlos Schmidt-Padilla, & Maria Micaela Sviatschi.

"Endogenous Information and Simplifying Insurance Choice," joint with Jihye Jeon, Revise & resubmit, *Econometrica*.

"An Empirical Model of Price Transparency and Markups in Health Care", Revise & resubmit, *Journal of Political Economy*.

"Competition in Pricing Algorithms," joint with Alexander MacKay, Forthcoming, American Economic Journal: Microeconomics.

"Product Proliferation under Rational Inattention: Application to Health Insurance," joint with Jihye Jeon, *AEA Papers and Proceedings*, May 2021, 111: 554-59.

"Equilibrium Effects of Health Care Price Information," *Review of Economics & Statistics*, October 2019, 101(4): 699–712.

Zach Y. Brown 2

## OTHER EXPERIENCE

Staff Economist, Council of Economic Advisers, Washington D.C., 2014–2015 Analyst, Cornerstone Research, San Francisco and Menlo Park, CA, 2008–2010

#### HONORS AND AWARDS

Post-Doctoral Fellow supported by Ruth L. Kirschstein National Research Service Award, 2017-2018

Dissertation Fellowship, Department of Economics, Columbia University, 2015-2016

Faculty Fellowship, Department of Economics, Columbia University, 2014

National Science Foundation Graduate Research Fellowship, 2011-2013

#### **PRESENTATIONS**

Texas A&M IO Day (2021); Econometric Society North America (2021); International Industrial Organization Conference (2021); Stanford, GSB (2021); Indiana University, Economics (2021); ASSA x2 (2021); Carnegie Mellon, Tepper (2020); University of North Carolina, Economics (2020); University of Michigan H2D2 (2020); Princeton University, Economics (2020); NBER Winter Industrial Organization Meeting (2020); University of Michigan, Ross Marketing (2020); Washington University in St. Louis, Economics (2019); Yale University, Economics (2019); NBER Summer Institute (2019); University of Michigan H2D2 (2019); International Industrial Organization Conference (2019); IO Fest, University of Wisconsin (2018); Imperial College Business School (2018); Federal Trade Commission (2018); Princeton University, Economics (2017); University of Washington, Economics (2017); University of Michigan, Economics (2017); University of Wisconsin, Economics (2017); University of Pennsylvania, Wharton (2017); University of Massachusetts Amherst, Agriculture and Resource Economics (2017); INSEAD, Marketing (2017), University of Illinois at Urbana-Champaign, Economics (2017); NBER Insurance Working Group (2017).

Canceled due to COVID-19: Purdue University, Economics (2020); Conference on Innovation and Behavior in Health Markets, Tulane (2020); University of Minnesota, Economics (2020); International Industrial Organization Conference (2020); Behavioral Industrial Organization Meeting (2020).

# PROFESSIONAL SERVICE

Referee for American Economic Journal: Applied; American Economic Journal: Economics Policy; American Economic Review; American Economic Review: Insights; Econometrica; Economics & Politics; Economic Journal; Health Affairs; Health Policy; International Journal of Industrial Organization; Journal of Applied Econometrics; Journal of Economics & Management Strategy; Journal of Health Economics; Journal of Industrial Economics; Management Science; RAND Journal of Economics; Review of Industrial Organization; Science Advances; Quarterly Journal of Economics

Associate Editor, Journal of Political Economy Microeconomics, 2022-

### **GRANTS**

National Bureau of Economics Research Digitization Grant (\$15,000)

Michigan Institute for Teaching and Research in Economics (MITRE) Faculty Grant (\$20,000)

National Institute of Health, Kirschstein National Research Service Award (supporting NBER Post-doc)

Anti-Monopoly Fund (\$20,000)

# TEACHING

University of Michigan, Department of Economics

Government Regulation of Industry, Undergraduate (Winter 2019, Winter 2020, Winter 2021)

Industrial Organization and Public Policy, Ph.D. (Winter 2019, Winter 2020, Winter 2021)