

# Joshua W. Deutschmann

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## ***Academic Employment***

Postdoctoral Scholar and Lead Researcher, Development Innovation Lab,  
Kenneth C. Griffin Department of Economics, University of Chicago, July 2021–

## ***Education***

Ph.D. Agricultural & Applied Economics, University of Wisconsin–Madison, 2021

*Fields:* Development, Applied Econometrics, Industrial Organization

M.A. Economics, Boston University, 2013

B.A. Economics (Honors Scholar), B.S. Mathematics (In Honors), *Magna Cum Laude*,  
Virginia Polytechnic Institute & State University, 2012

## ***Peer-Reviewed Publications***

Privatization of public goods: Evidence from the sanitation sector in Senegal  
*with* Jared Gars, Jean–François Houde, Molly Lipscomb, and Laura Schechter.  
*Journal of Development Economics*, Vol. 160, 2023.

Measuring willingness to pay for reliable electricity: Evidence from Senegal  
*with* Agnieszka Postepska and Leopold Sarr.  
*World Development*, Vol. 138, 2021.

The reform of energy subsidies in Iran: The role of cash transfers,  
*with* Djavad Salehi–Isfahani and Bryce Stucki.  
*Emerging Markets Finance and Trade*, Vol. 51, Issue 6, 2015.

## ***Working Papers***

Spillovers without social interactions in urban sanitation  
(*Revised & Resubmitted, American Economic Journal: Applied Economics*)  
*with* Molly Lipscomb, Laura Schechter, and Siyao Jessica Zhu.

Contracting and quality upgrading: Evidence from an experiment in Senegal  
(*under review*)

*with* Tanguy Bernard and Ouambi Yameogo.

*Blog and podcast coverage:* [World Bank Development Impact Blog](#); [NOVAFRICA Development Economics Job Market Talks Podcast](#)

Recognizing a good deal: short–term subsidies and the dynamics of public service use

Relaxing multiple agricultural productivity constraints at scale

*with* Maya Duru, Kim Siegal, and Emilia Tjernström. *NBER Working Paper No. 26054*

## **Press Appearances**

“The Poop Cartel,” July 25, 2018: [Planet Money](#) (Episode 855); July 27, 2018: [All Things Considered](#) and [Goats and Soda](#). NPR

## **Grants & Fellowships**

Wellspring-DIL Ag fund (2022): *Social learning and technology diffusion over the medium run*, with Michael Kremer [\$250,000]

PEDL-CDC Major Research Grant (2022): *Credit for climate change: Water tanks as a means of resilience*, with Tomoko Harigaya and Michael Kremer [\$610,000]

J-PAL King Climate Action Initiative (2021): *Promoting asset-collateralized loans using digital advisory services*, with Tomoko Harigaya and Michael Kremer [\$208,000]

J-PAL King Climate Action Initiative (2021): *Sustainable spillovers: the health and environmental impacts of solar energy adoption*, with Lori Beaman, R Subramanian, and Emilia Tjernström [\$62,000]

PEDL Exploratory Research Grant (2020): *The effect of government relief measures on SME employment and survival in Burkina Faso during the COVID-19 crisis*, with Soumaila Gansonre, Louise Guillouet, and Aristide Ouedraogo [\$40,000]

Agricultural Technology Adoption Initiative (2019): *Credit, uncertainty, and monitoring for technology adoption: The case of Aflasafe in Senegal*, with Tanguy Bernard, Laura Schechter, and Ouambi Yameogo [\$141,000]

PEDL Capacity Building Grant (2019): *Exploring the structure of maize markets in Burkina Faso*, with Soumaila Gansonre, Louise Guillouet, and Aristide Ouedraogo [\$6,000]

CGIAR Research Program on Policies, Institutions, and Markets (2019): *Enhancing returns to technology adoption through independent certification: the case of Aflasafe in Senegal*, with Tahirou Abdoulaye, Tanguy Bernard, Konlambigue Matieyedou, Laura Schechter, and Ouambi Yameogo [\$315,000]

Kenneth and Pauline Parsons Graduate Fellowship Fund Research Travel Grant (2019)

UW-Madison Student Conference Travel Grant (2020)

UW-Madison Student Research Travel Grant (2019)

UW-Madison AAE Conference Presentation Travel Grants (2018, 2020)

UW-Madison / Mellon Foundation Area and International Studies Research Fellowship (2017)

UW-Madison University Fellowship (2015–2016; 2018–2019)

## **Invited Seminars**

2023 Cornell University

2022 University of Virginia

2021 Toulouse School of Economics; Sherbrooke University

2020 USDA Economic Research Service

2019 IDinsight Dakar

## ***Conference Presentations***

- 2022 Advances with Field Experiments; NOVAFRICA Conference on Economic Development; AAEA Annual Meeting; IPA/GPRL Annual Researcher Gathering; NEUDC
- 2021 AEA/ASSA Annual Meeting (Poster); CEPR STEG 2021 Annual Conference; Oxford Centre for the Study of African Economies; AAEA Annual Meeting (International Section); MWIEDC; NBER Risks in Agricultural Supply Chains; ADBI-IFS Workshop on Sanitation and Development
- 2020 Oxford Centre for the Study of African Economies (cancelled); AAEA Annual Meeting (Selected Presentation, cancelled); LEAP/LdA Virtual Summer School in International and Development Economics; NEUDC; SEA Annual Meeting; APPAM Annual Conference (Poster); PEDL 2020 Conference on Firms in Low-income Countries
- 2019 Midwest International Economic Development Conference; Global Poverty Research Lab Pre-Analysis Plan Mini-Conference
- 2018 Bay Area Behavioral and Experimental Economics Workshop; IDEAS Summer School in Development (Poster); AAEA Annual Meeting (Organized Symposium); North American ESA Conference

\* planned

## ***Workshop Participation***

- 2019 NBER/African Development Bank: Transforming Rural Africa
- 2018 PEDL/NYU Abu Dhabi Workshop: The Frontiers of Research in Private Enterprise Development in Low-Income Countries; CEAR/Huebner Summer Risk Institute; Bill & Melinda Gates Foundation Dakar WASH MEDS Convening

## ***Research Experience***

University of Wisconsin-Madison

Student PI (Aflasafe Senegal project), 2019-2021

Research Assistant for Emilia Tjernström, 2017-2018

Research Assistant for Laura Schechter, 2015-2016

Innovations for Poverty Action, Dakar Urban Sanitation Project

PIs: Jean-François Houde, Molly Lipscomb, and Laura Schechter, 2013-2016

Virginia Polytechnic Institute & State University

Research Assistant for Djavad Salehi-Isfahani, 2012

## ***Teaching Experience***

TA, World Hunger & Malnutrition, UW-Madison, Spring 2020 (mean evaluation: 4.8/5)

## ***Professional Service***

*Referee service:* American Economic Journal: Economic Policy, American Economic Review, American Journal of Agricultural Economics, Journal of Development Economics, Journal of Development Effectiveness, Journal of Economic Behavior and Organization, Journal of International Development, Journal of the Agricultural & Applied Economics Association, Lahore Journal of Economics, Q Open, Review of Economics and Statistics, Review of Economics of the Household

*Department service:* Taylor Hibbard Club President (2016–2017); Graduate Committee Student Representative (2017–2018); Coordinator, AAE Development/Political Economy Lab (2017)

*Service to the profession:* Mentor for Graduate Applications International Network (2022)

## ***Other Professional Experience***

Independent Consultant [Analysis, Survey Programming, Data Management]

Research Analyst, The Clark Group/Vela Environmental [now KCoe Isom] (2010–2012)

Intern, groSolar and Chesapeake Solar [now SolarCity/Tesla Solar] (2008, 2009)

## ***Miscellaneous***

*Affiliations:* American Economic Association, Agricultural & Applied Economics Association, Economic Science Association, Royal Economic Society, European Economic Association

*Technical Proficiencies:* Adobe Creative Suite, FrontlineSMS,  $\LaTeX$ , Linux, Matlab, ODK, Python, QGIS, R, Stata, SurveyCTO, Web Design

*Foreign Languages:* English (native), French (fluent), Portuguese (basic), Wolof (basic)

*Honors and Awards:* National Merit Scholar, National AP Scholar, Eagle Scout

*Erdős Number:* 6

## ***References***

### **Laura Schechter**

Professor  
Agricultural & Applied Economics  
and Economics  
University of Wisconsin–Madison  
(608) 262–9482  
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### **Emilia Tjernström**

Senior Research Fellow  
Monash University CDES  
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### **Michael Kremer**

University Professor  
Economics and Public Policy  
University of Chicago  
(773) 702–6710  
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### **Molly Lipscomb**

Associate Professor  
Public Policy and Economics  
Batten School, University of Virginia  
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