

Evidence-and-IP-Annex

Evidence & IP Annex (APA + IP)

Purpose

Guarantee that every factual claim, quotation, and intellectual property reference is accurate, current, legally compliant, and professionally formatted. This annex provides the **citation and rights framework** enforced during article production.

1. Citation Standards (APA 7th Edition)

1.1 Format Requirements

- Use **APA 7th edition** style for all in-text citations and consolidated References sections
- Every in-text citation must have a corresponding full reference entry
- References appear in a single, alphabetized list at article end

1.2 Content Rules

Facts and Statistics:

- Cite credible, verifiable sources:
 - Peer-reviewed journals (preferred)
 - Major consulting firms (e.g., McKinsey, Gartner)
 - Reputable industry reports
 - Recognized media outlets with editorial standards
- Prefer **primary sources** over secondary when available (use version of record)

Quotations:

- Use direct quotes sparingly; prefer paraphrasing with citations
- If direct quote is essential, reproduce accurately and cite exact page or timestamp
- Format per APA 7 guidelines (short quotes in-text, long quotes as block quotes)

Live Links:

- Include clickable links where platform supports (Kindle/EPUB3, companion website)
- Prefer **DOIs** (Digital Object Identifiers) for permanence
- If no DOI, use stable URLs
- For web sources without stable URLs, add:
 - Archive link (e.g., perma.cc, Internet Archive)
 - Accessed date

1.3 Common Knowledge Exemption

Widely accepted facts require no citation:

- "The Earth orbits the Sun"
- "Alan Turing introduced the Turing Test in 1950"
- "Python is a programming language"

Borderline cases: Err on the side of citing.

1.4 When Data is Unavailable

If no credible source exists or data are incomplete:

- Insert bracketed note for human author:

[Writer to research latest AI adoption statistics for 2025]

- Continue with rest of article
 - Flag in final QA for research pass
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2. Dynamic Freshness Policy

2.1 Principle

No fixed 12-month default. Freshness is **dynamic** and determined by:

1. **Topic type** (rapidly evolving vs. stable foundational knowledge)
2. **Article Brief specifications** (topic-specific horizons)
3. **Best available information** at time of drafting

2.2 Freshness Horizons by Topic Type

Rapidly Evolving Topics (require current sources):

- Market sizes and adoption rates
- Technology capabilities and benchmarks
- Regulatory changes and legal frameworks
- Industry statistics and trends
- Product features and versions

Recommended horizons:

- Critical business data: 3–6 months
- Technical capabilities: 6–12 months
- Industry trends: 12–18 months

Stable Foundational Topics (older sources acceptable):

- Established theories and frameworks
- Historical events and context
- Foundational research and seminal papers

- Core concepts and definitions

Acceptable horizons:

- Seminal research: Any period (cite version of record)
- Foundational concepts: Focus on authority, not recency

2.3 Article Brief Controls

The **Article Brief** may specify custom freshness requirements:

- Override default horizons for specific topics
- Identify topics requiring extra-current sources
- Flag areas where sources may be scarce or evolving

Precedence: Article Brief freshness specifications override general guidance.

2.4 Freshness Gate Trigger

During **Critic Loop Evidence Check**, if a time-sensitive claim appears:

If current source available:

- Cite the source with full APA format
- Include DOI or stable URL
- Add companion-site callout if data is likely to evolve (see Section 4)

If no current source available:

- Insert **[Writer to research latest]**
- Add placeholder citation or remove claim
- Flag for Research Pass

If source is stale (beyond horizon):

- Trigger **Research Pass** to find updated data

- If no update exists, bracket the gap or remove claim
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3. Research Pass Protocol

3.1 When to Execute

Trigger conditions:

- Freshness gate fires during Critic Loop
- Article Brief explicitly requests verification
- Time-sensitive claim lacks current citation
- Unverifiable claim needs validation

3.2 Execution Steps

Step 1: Identify Claims Needing Verification

- Review all factual claims in article
- Flag time-sensitive statistics, market data, regulations
- Note any bracketed research gaps

Step 2: Search and Validate

- Search for **most current credible sources**
- Prefer:
 1. Peer-reviewed journals with DOIs
 2. Industry reports from recognized firms
 3. Official government or organizational sources
 4. Reputable media with editorial standards
- Verify:
 - Source authority (author credentials, publication reputation)
 - Methodology (if applicable)

- Relevance to claim
- Currency relative to Article Brief horizons

Step 3: Update Citations

- Insert or update APA in-text citations
- Add full reference entries to consolidated list
- Include DOIs or stable URLs
- Add accessed dates for web sources

Step 4: Add Companion-Site Callouts

- For data likely to change, add in-text note:

"For the latest information on , visit
[https://theproductiveprompt.com.](https://theproductiveprompt.com)"
- Place callout near the time-sensitive claim
- Include in consolidated references if appropriate

Step 5: No-New-Claims Rule

- **May** replace, update, or remove evidence
- **May** refine existing claims for accuracy
- **Must NOT** introduce new argumentative claims beyond what draft already asserts
- Research Pass is for verification and updating, not expansion

Step 6: Re-Run Critic Loop

- Silently apply Voice, Focus, Evidence checks
- Ensure research updates maintain consistency
- Verify no new voice drift or focus issues introduced
- Validate all new citations formatted correctly

3.3 Output

Return **only revised article text** with updated citations. Never output:

- Search process notes
 - Source evaluation reasoning
 - Research logs or metadata
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4. Companion Website Integration

4.1 Purpose

Use <https://theproductiveprompt.com/> as the authoritative update hub for:

- Time-sensitive statistics that may change post-publication
- Evolving industry benchmarks
- Emerging research findings
- Extended source material not suitable for e-book format

4.2 When to Add Callouts

Required for:

- Market adoption rates
- Technology capability benchmarks
- Regulatory changes
- Industry statistics and trends
- Any claim with freshness horizon <12 months

Format (in-text):

"For the latest information on global AI adoption statistics, visit theproductiveprompt.com."

Format (in references):

If companion site hosts extended data:

The Productive Prompter. (n.d.). AI adoption statistics [Extended data set].

Retrieved November 3, 2025, from
<https://theproductiveprompter.com/resources/ai-adoption>

4.3 Placement

- Add callout **within main text** where statistic/claim is introduced
 - Optionally repeat in consolidated references
 - Ensure readers know exactly where to find current data
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5. Attribution of Third-Party Content

5.1 Intellectual Property

Trademarks and Franchises:

- Use **neutral descriptive language** when referencing trademarks or fictional works
- Always **attribute ownership** where appropriate:

"As illustrated by *Terminator* (a property of StudioCanal and Skydance Media)..."

- Avoid implying endorsement, partnership, or affiliation with rights holders
- First mention: Full attribution
- Subsequent mentions: Abbreviated form acceptable

Product Names:

- Use proper capitalization (e.g., ChatGPT, not chatgpt)
- Include version numbers when relevant to claim
- No trademark symbols needed in body text

5.2 Figures, Tables, and Diagrams

If using third-party visuals:

- Confirm public domain, compatible license, or explicit permission
- Always credit source with full citation
- Include "Adapted from" or "Reprinted from" as appropriate
- For proprietary content, obtain written permission

Preferred approach:

- Create original tables/diagrams based on source data
- Cite the underlying data source, not the original visualization
- This avoids licensing issues while maintaining attribution

5.3 Data Sets

If referencing specific datasets:

- Name the dataset and version
- Provide access details or URLs if legally permissible
- Cite dataset creators per APA 7 guidelines
- Note any usage restrictions or licenses

6. Reference List Requirements

6.1 Structure

- **Single consolidated section** at article end
- Heading: "References" (not "Bibliography" or "Works Cited")

- **Alphabetize** by author surname (or first significant word if no author)
- Use **hanging indent** (first line flush left, subsequent lines indented)

6.2 APA 7 Formatting

Journal Article:

Author, A. A., & Author, B. B. (Year). Title of article. Title of Periodical,
volume(issue), page–page. <https://doi.org/xxxxx>

Book:

Author, A. A. (Year). Title of book (Edition). Publisher.
<https://doi.org/xxxxx>

Website/Online Source:

Author, A. A., or Organization. (Year, Month Day). Title of webpage.
Site Name. Retrieved Month Day, Year, from <https://url>

Report:

Organization. (Year). Title of report (Report No. xxx).
Publisher.
<https://doi.org/xxxxx> or URL

6.3 DOIs and URLs

- **Always include DOI** if available (preferred over URL)
- Format DOIs as links: <https://doi.org/10.xxxx/xxxxx>
- If no DOI, provide stable URL

- For unstable URLs:
 - Add archive link (perma.cc, Internet Archive)
 - Include accessed date: Retrieved November 3, 2025, from

6.4 Quality Checks

Before finalizing references:

- Every in-text citation has corresponding reference entry
 - Every reference entry is cited in-text
 - Alphabetical order maintained
 - Hanging indent applied
 - DOIs included where available
 - URLs tested (no broken links)
 - Accessed dates included for web sources
 - Formatting consistent throughout
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7. Citation Guidance for Models Without Real-Time Web Search

7.1 When Web Search is Unavailable

Many execution environments (web GUIs, API-only access, sandboxed models) do not provide real-time web search. In these cases:

Use training data knowledge:

- Cite sources from your training data cutoff
- Be explicit about the knowledge date: "As of [training cutoff], the most recent data showed..."
- Prefer authoritative sources that are likely to remain stable

Example:

"According to OpenAI's GPT-4 technical report (OpenAI, 2023), models with 8K context windows demonstrated 15% higher coherence scores in multi-turn dialogues."

7.2 Handling Uncertainty

When you cannot verify a fact or find a current source:

Option 1: Bracket for human verification

[Writer to verify: latest GPT-4 context window size as of 2025]

Option 2: State what you know with date qualifier

"As of October 2024 (model training cutoff), the largest publicly available context window was 128K tokens (Anthropic, 2024). Current sizes may have increased; see theproductiveprompt.com for updates."

Option 3: Focus on principles over statistics

Instead of:

"73% of enterprises use AI for customer service (citation needed)"

Use:

"Organizations increasingly deploy AI for customer service, with adoption driven by reduced response times and 24/7 availability—benefits that remain consistent regardless of specific adoption rates."

7.3 Best Practices for No-Search Environments

DO:

- Cite seminal papers and foundational research (stable over time)
- Use your training data knowledge with clear dating

- Bracket uncertain claims for human verification
- Prefer timeless principles over rapidly changing statistics
- Direct readers to companion site for current data
- State your knowledge cutoff explicitly when citing recent claims

DON'T:

- Fabricate citations or statistics
- Cite sources as if they're more recent than your training data
- Pretend to have real-time information
- Use vague phrases like "recent studies show" without specifics
- Guess at current numbers (bracket instead)

7.4 Source Hierarchy for No-Search Contexts

When selecting what to cite from training data:

Tier 1 (Preferred):

- Peer-reviewed journal articles with DOIs
- Official technical reports from organizations (e.g., OpenAI, Anthropic)
- Government or academic institution publications
- Well-documented industry standards

Tier 2 (Acceptable):

- Reputable industry reports (Gartner, McKinsey, etc.)
- Technical documentation from major platforms
- Recognized conference proceedings
- Established media with editorial standards

Tier 3 (Use with caution):

- Blog posts from recognized experts (cite author credentials)
- Company case studies (note potential bias)

- Industry surveys (note methodology if available)

Tier 4 (Avoid):

- Undated web content
- Sources without clear authorship
- Marketing materials presented as research
- Anecdotal claims without backing

7.5 Template for No-Search Citations

According to [Author/Organization], [Year], [claim with specific details].

[If from training data: Note training cutoff]

[If uncertain: Bracket for verification]

[If time-sensitive: Add companion site reference]

Example:

According to Chen et al. (2024), structured prompts reduced ambiguous

outputs by 40–60% in a study of 10,000 enterprise interactions.

[Writer to verify: any more recent studies as of late 2025]

For the latest research on prompt engineering effectiveness, visit theproductiveprompt.com.

7.6 Execution Mode Flag

When executing in no-search mode, the model should:

1. **Declare mode at Phase 0:** "Executing in NO-SEARCH mode (using training data only)"
2. **Apply conservative citation strategy:** Focus on foundational sources
3. **Increase bracketing:** Flag more items for human verification
4. **Add companion site callouts:** Direct readers to current data

8. Integration with Drafting Process

8.1 During Drafting

Draft phase:

- Insert APA in-text citations as claims are written
- Note source details for reference list
- Flag research gaps with **[Writer to research]**

Critic Loop Evidence Check:

- Verify all non-common-knowledge claims cited
- Check APA format correctness
- Validate freshness against Article Brief horizons
- Trigger Research Pass if needed

8.2 During Research Pass

- Find current sources per Section 3 protocol
- Update citations and references
- Add companion-site callouts
- Re-run Critic Loop

8.3 Final QA (Gate C)

- APA compliance verified
- Dynamic freshness satisfied or gaps bracketed
- Research Pass executed if triggered
- Companion-site callouts added where appropriate
- Consolidated reference list complete and formatted

9. Error Handling

9.1 Conflicting Sources

If sources disagree on a fact:

- Cite the most authoritative/recent source
- Note the disagreement if material to argument:

"Estimates vary; Smith (2025) reports 40%, while Jones (2024) found 35%."

- Prefer peer-reviewed over industry reports over media

9.2 Unverifiable Claims

If claim cannot be verified:

- Remove claim, or
- Insert **[Writer to research latest]** and continue
- Do not fabricate citations
- Do not cite unreliable sources to fill gaps

9.3 Paywalled or Inaccessible Sources

- Cite source normally per APA 7
- Note access restrictions only if relevant to readers
- Prefer open-access sources when available
- If critical source is paywalled, provide alternative accessible sources or summary

Quick Reference: Evidence Checklist

Before finalizing any article:

- All factual claims cited (or common knowledge)
 - APA 7 format used throughout
 - Freshness verified per Article Brief horizons
 - Research gaps bracketed or researched
 - Companion-site callouts added for time-sensitive data
 - Third-party IP attributed neutrally
 - Consolidated reference list complete
 - All DOIs and URLs tested and working
 - No-new-claims rule followed during Research Pass
 - Critic Loop re-run after research updates
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Status: Normative Annex — Defines citation, freshness, and IP standards for articles.