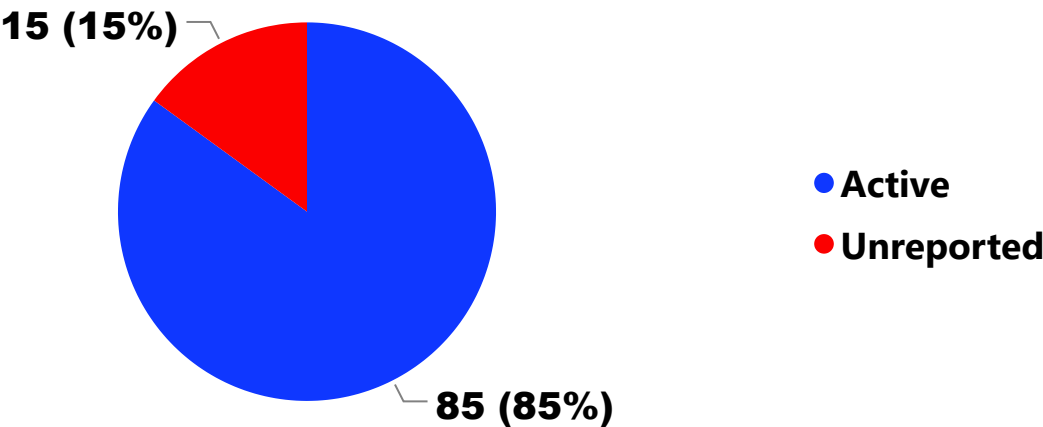


# General Competitors' Analysis

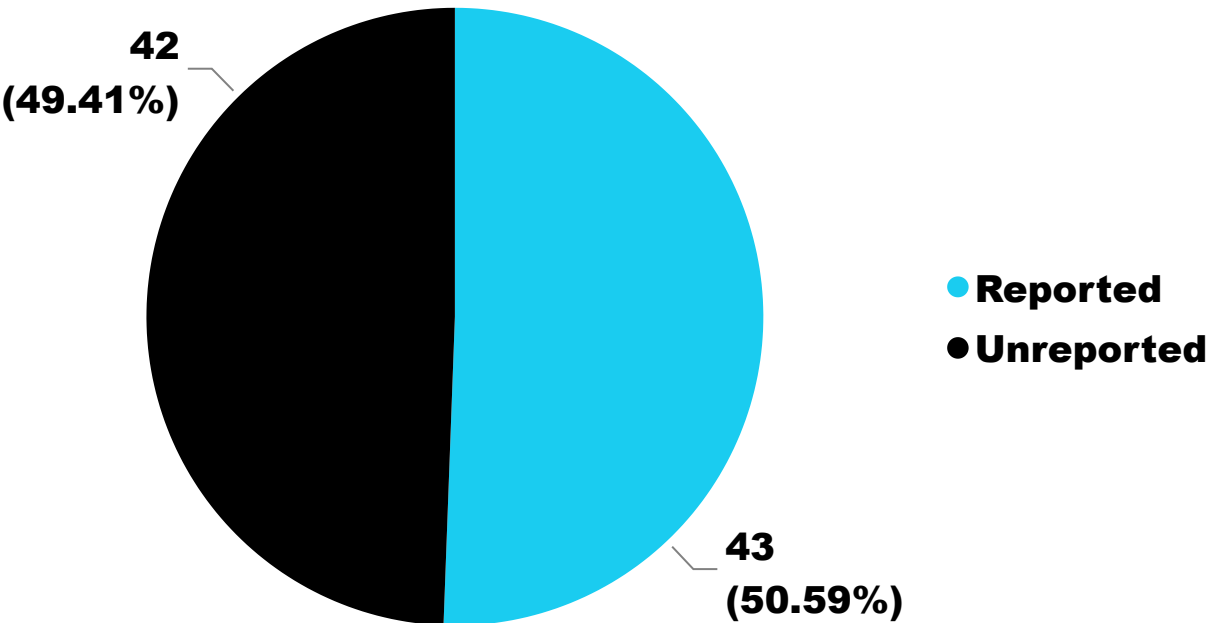
Total No. of Competitors

100

Distribution of Competitors' by Operational Status



Active Competitors by Complete Data Availability



No of Employees by Company Size and Operational Status

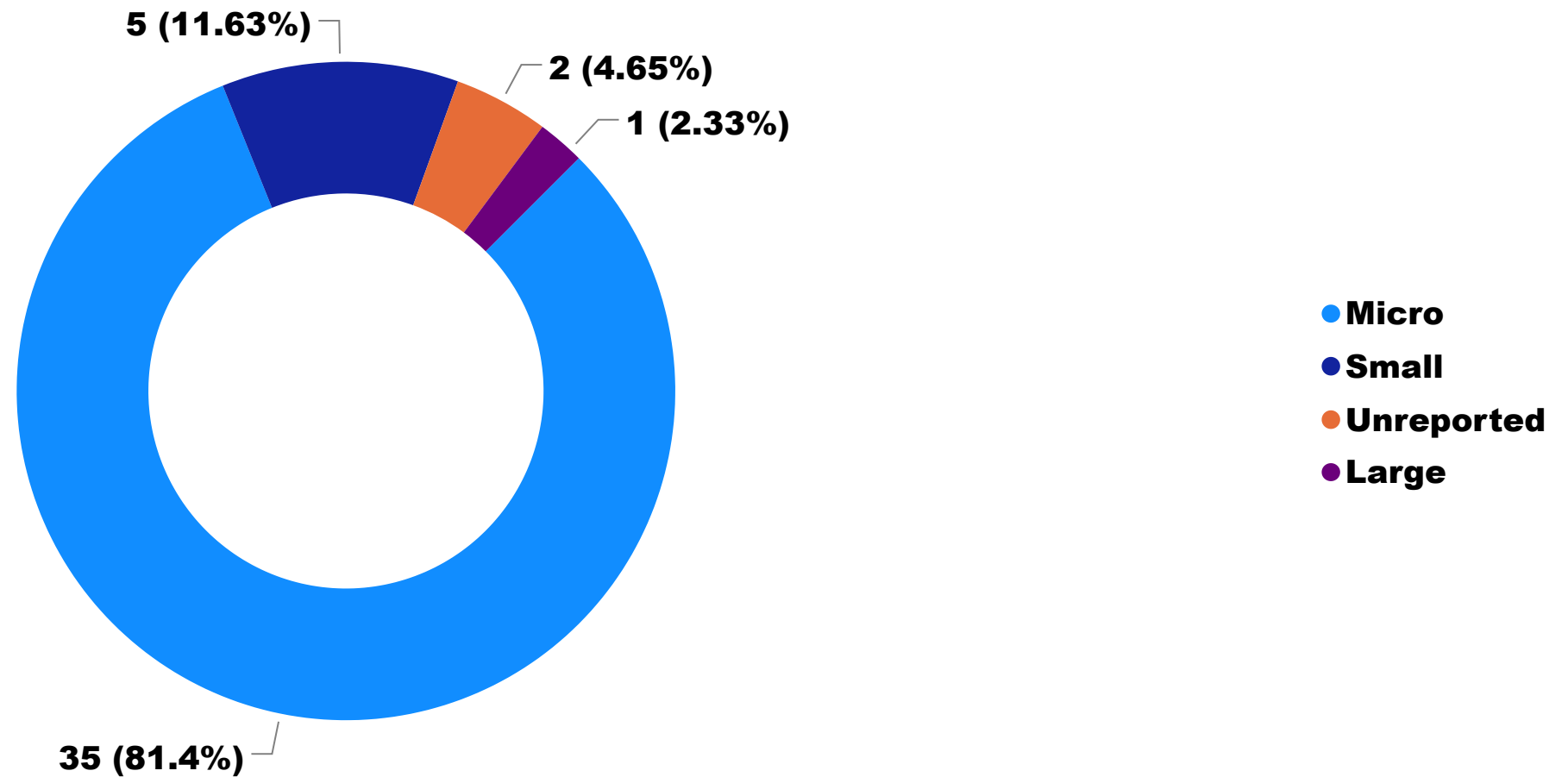
Size	Active	Unreported	Total
Unreported	138	63	201
Micro	138	49	187
Small	57		57
Large	17		17
Total	350	112	462

# Active Competitors' Analysis

No. of Active Competitors

43

Distribution of Active Competitors by Company Size

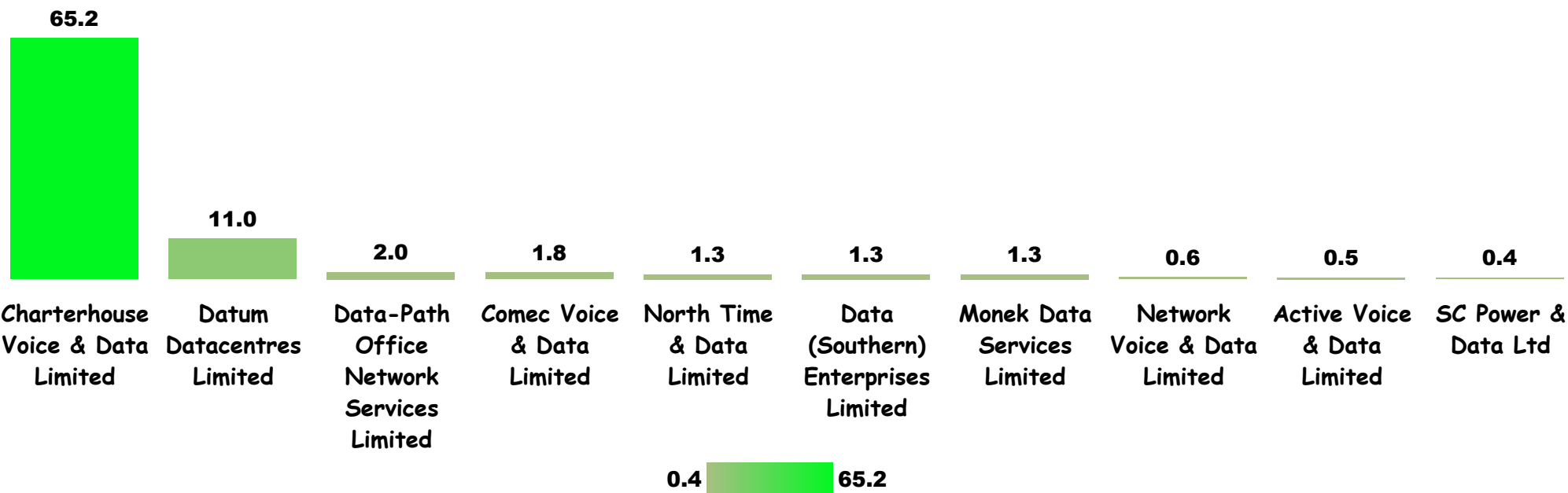


# Active Competitors Analysis by Asset (£'m) & Company Size

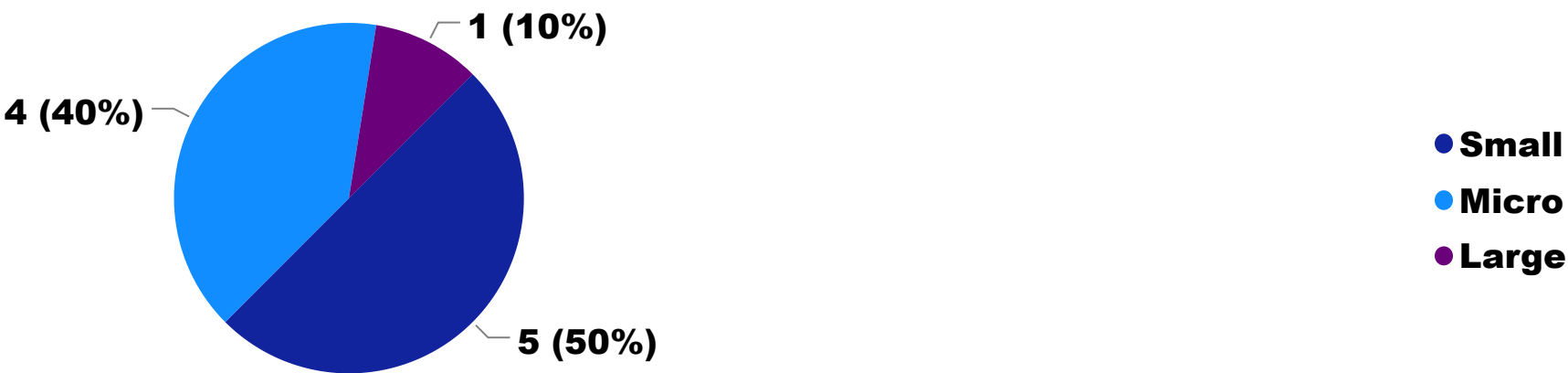
Count of Competitors by  
Asset (£'m) Value  
Status (Reported)

43

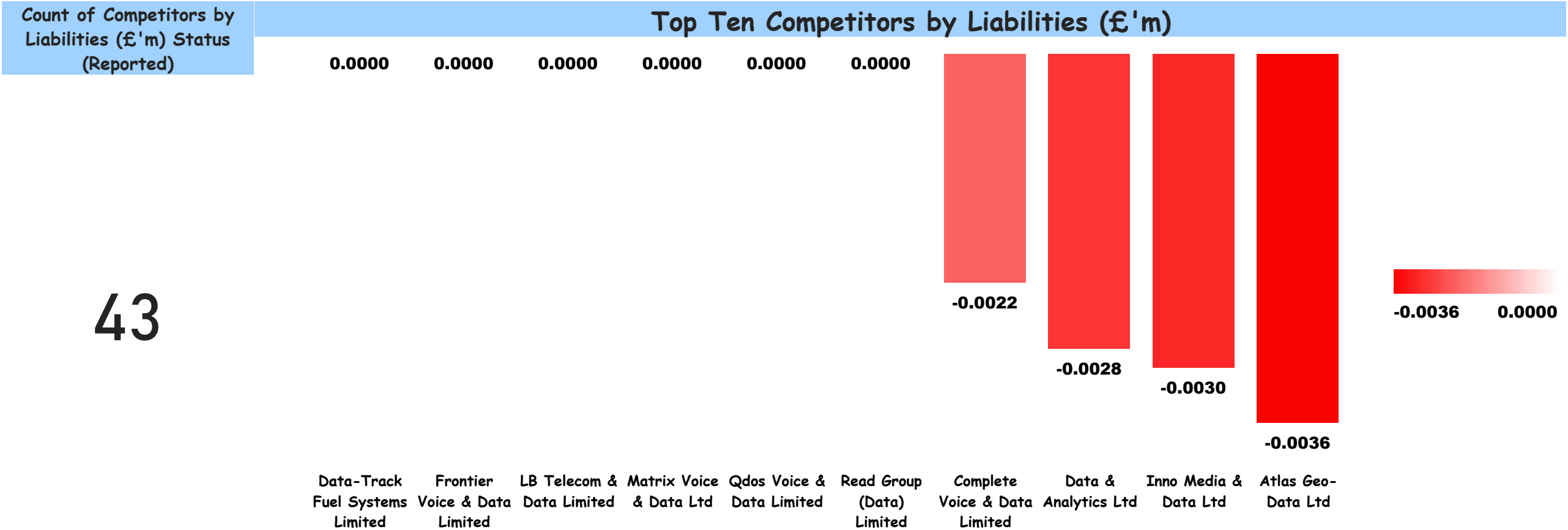
Top Ten Competitors by Asset (£'m)



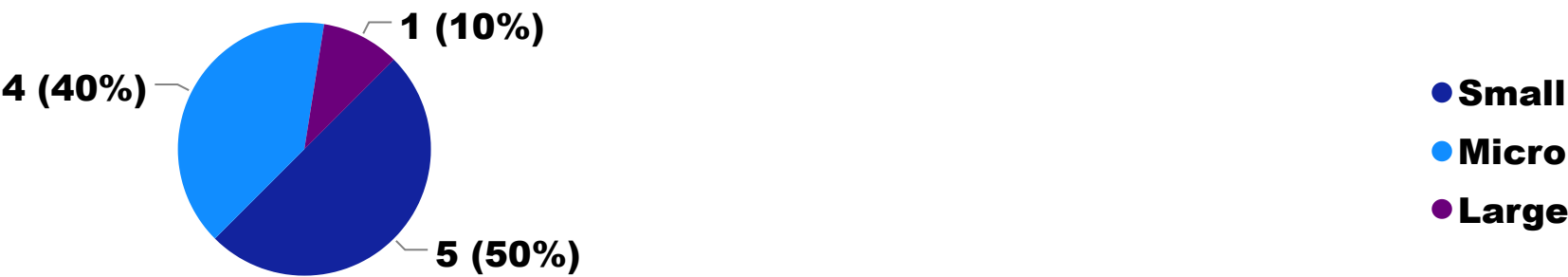
Distribution of Asset Based Top Ten Competitors by Company Size



# Active Competitors Analysis by Liabilities (£'m) & Company Size



## Distribution of Liabilities Based Competitors by Company Size

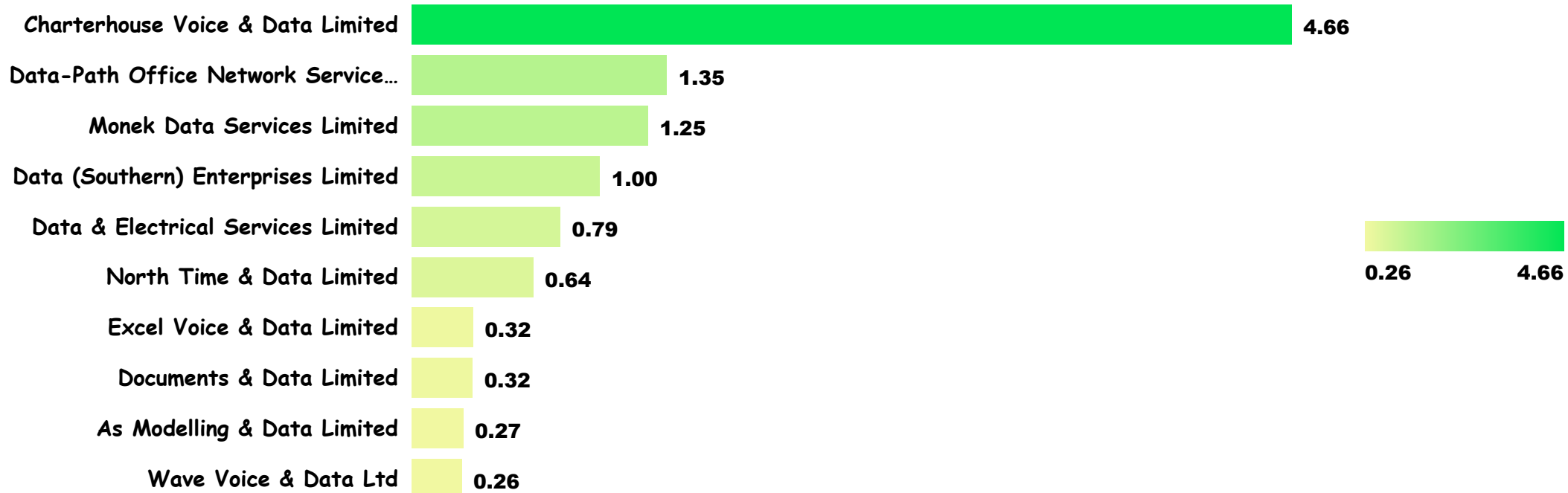


# Active Competitors Analysis by Net Asset (£'m) & Company Size

Count of Competitors by  
Net Asset (£'m) Value  
Status (Reported)

43

## Top Ten Active Competitors by Net Asset (£'m)



## Distribution of Net Asset Based Top Ten Competitors by Company Size

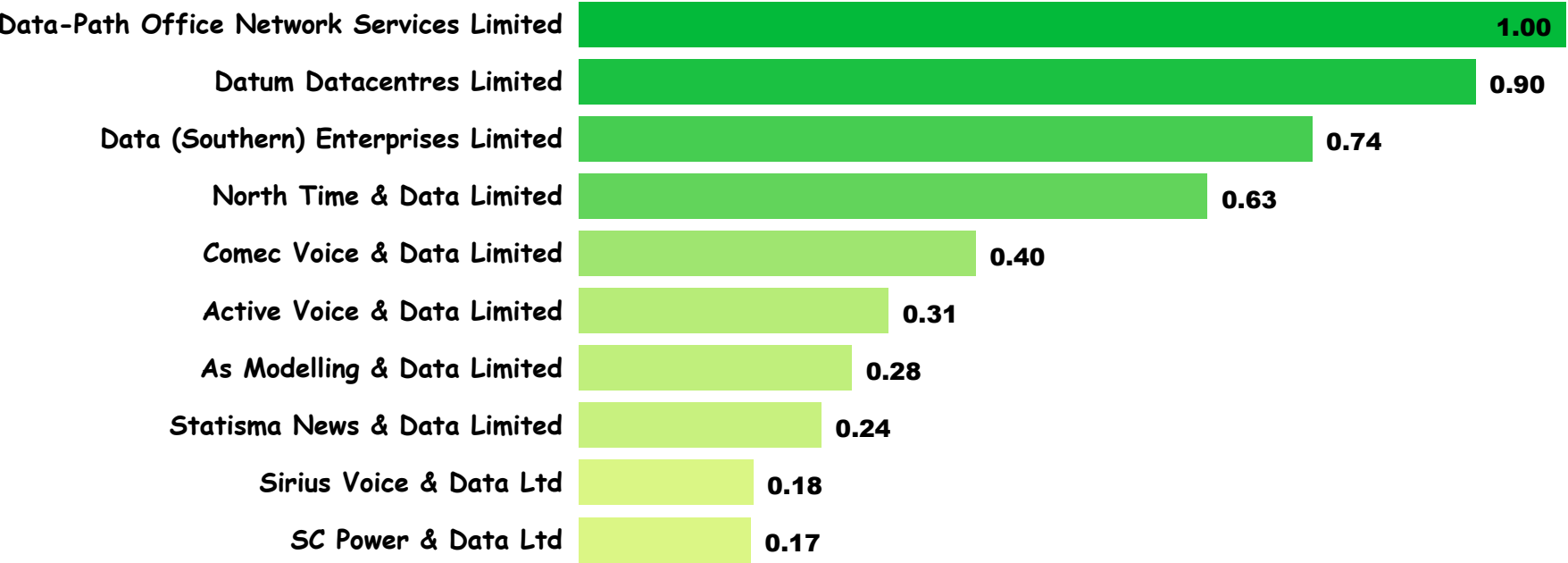


# Active Competitors Analysis by Cash in Bank (£'m) & Company Size

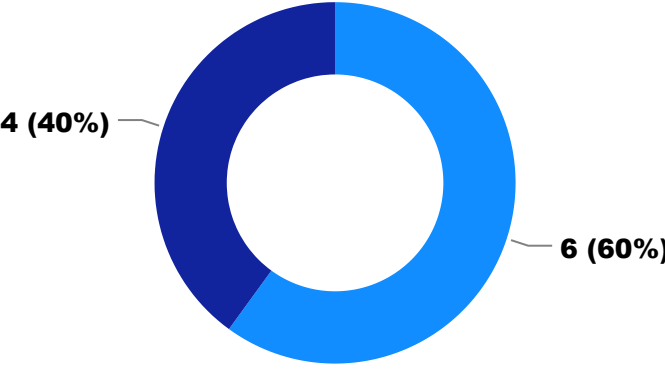
Count of Competitors by  
Cash in Bank (£'m) Value  
Status (Reported)

21

## Top Ten Active Competitors by Cash in Bank (£'m)



## Distribution of Cash in Bank Based Top Ten Competitors by Company Size



● Micro  
● Small

# Active Competitors Analysis by Turn Over (£'m) & Company Size

Count of Competitors with Turn Over Value  
(Reported)

2

List of Competitors with Turn Over Data Available

Charterhouse Voice & Data Limited

Datum Datacentres Limited

Top Two Active Competitors by Turn Over (£'m)

Charterhouse Voice & Data Limited

59.6

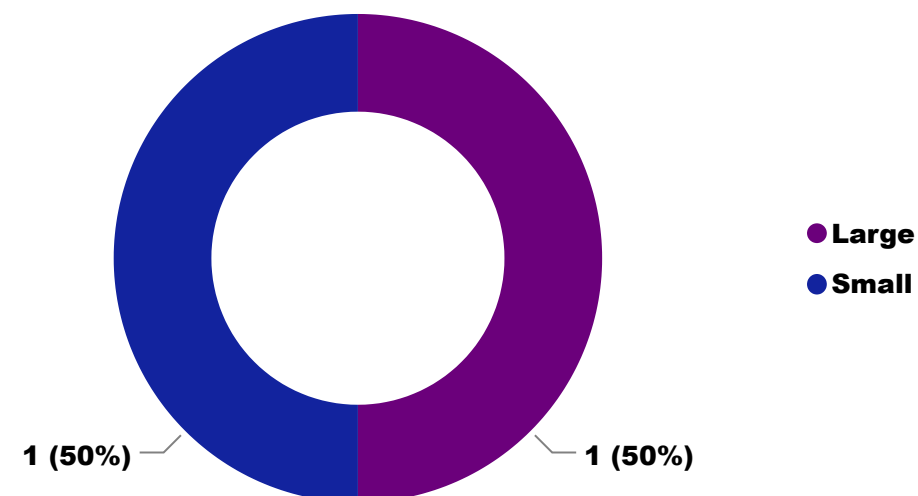
Datum Datacentres Limited

6.9

6.9

59.6

Distribution of Turn Over Based Top Ten  
Competitors by Company Size



# Active Competitors Analysis by Debt Ratio (%) & Company Size

Count of Competitors by  
Debt Ratio (£'m) Value  
Status (Reported)

39

Distribution of Debt Ratio Based Top Ten Competitors by Company Size



Top Ten Active Competitors by Debt Ratio (%)

