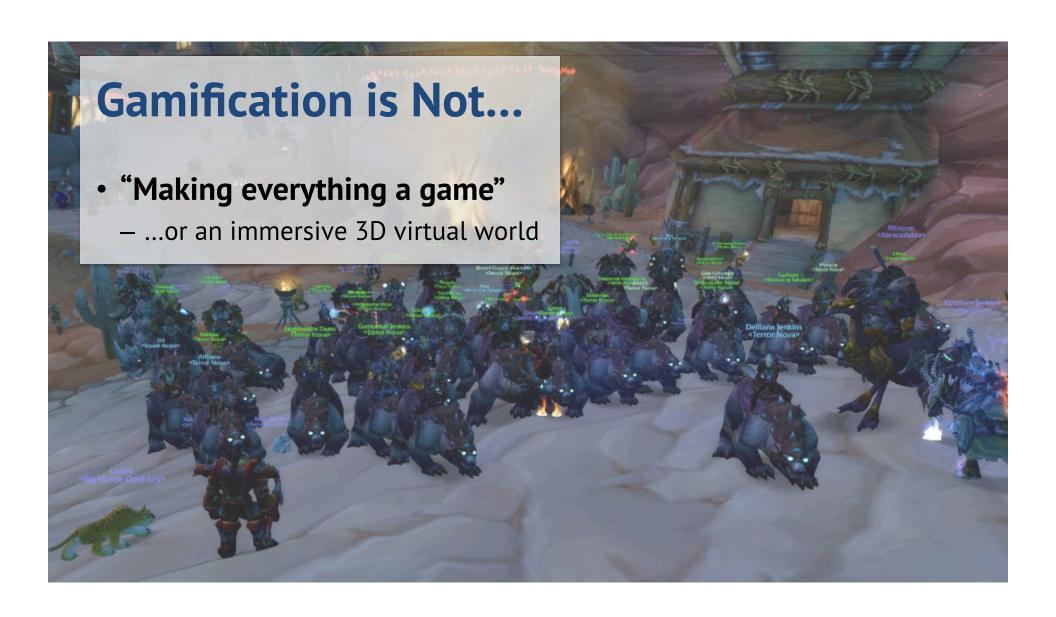
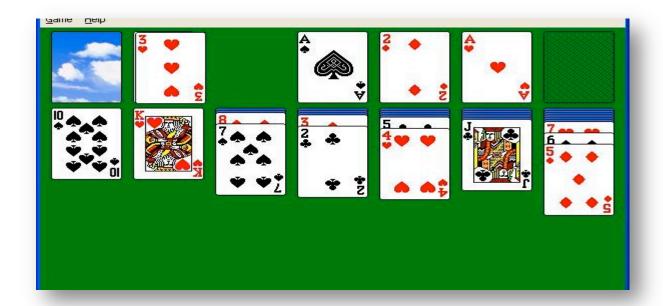
GAMIFICATION IN CONTEXT

Prof. Kevin Werbach @kwerb



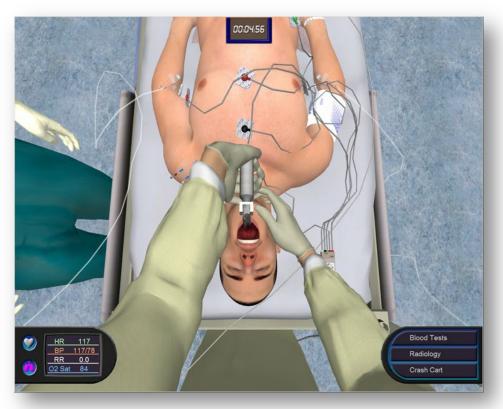
 Any games in the workplace



Any use of games in business



• **Simulations**(although they may constitute serious games)

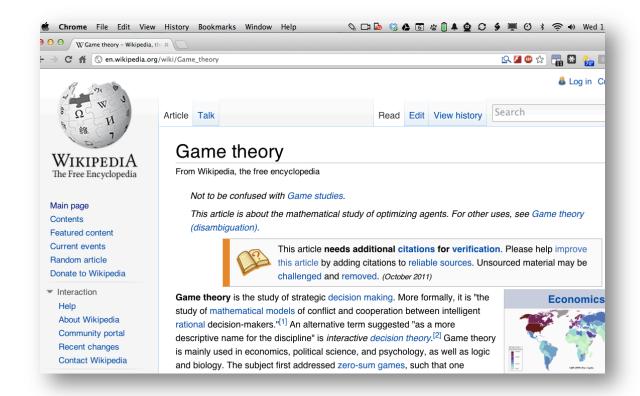


Pulse!! (developed at Texas A&M-Corpus Christi)

- Just for marketing or customer engagement
- Just PBLs (points, badges, leaderboards)



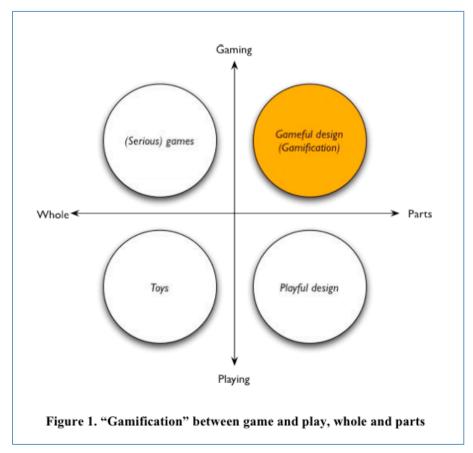
Game theory



Gamification IS

- Listening to what games can teach us.
- Learning from game design (and psychology, management, marketing, economics).
- Appreciating fun.

Sebastian Deterding, et al, *From Game Design Elements to Gamefulness: Defining "Gamification"*, Mindtrek 2011 Proceedings, at bit.ly/o6aX1U



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